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# Ashish Sen Muni Srivastava 

# Regression Analysis <br> Theory, Methods, and Applications 

With 38 Illustrations

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To

Ashoka Kumar Sen
and the memory of
Jagdish Bahadur Srivastava

## Preface

Any method of fitting equations to data may be called regression. Such equations are valuable for at least two purposes: making predictions and judging the strength of relationships. Because they provide a way of empirically identifying how a variable is affected by other variables, regression methods have become essential in a wide range of fields, including the social sciences, engineering, medical research and business.

Of the various methods of performing regression, least squares is the most widely used. In fact, linear least squares regression is by far the most widely used of any statistical technique. Although nonlinear least squares is covered in an appendix, this book is mainly about linear least squares applied to fit a single equation (as opposed to a system of equations).

The writing of this book started in 1982. Since then, various drafts have been used at the University of Toronto for teaching a semester-long course to juniors, seniors and graduate students in a number of fields, including statistics, pharmacology, engineering, economics, forestry and the behavioral sciences. Parts of the book have also been used in a quarter-long course given to Master's and Ph.D. students in public administration, urban planning and engineering at the University of Illinois at Chicago (UIC). This experience and the comments and criticisms from students helped forge the final version.

The book offers an up-to-date account of the theory and methods of regression analysis. We believe our treatment of theory to be the most complete of any book at this level. The methods provide a comprehensive toolbox for the practicing regressionist. The examples, most of them drawn from 'real life', illustrate the difficulties commonly encountered in the practice of regression, while the solutions underscore the subjective judgments the practitioner must make. Each chapter ends with a large number of exercises that supplement and reinforce the discussions in the text and provide valuable practical experience. When the reader has mastered the contents of this book, he or she will have gained both a firm foundation in the theory of regression and the experience necessary to competently practice this valuable craft.

A first course in mathematical statistics, the ability to use statistical computer packages and familiarity with calculus and linear algebra are
prerequisites for the study of this book. Additional statistical courses and a good knowledge of matrices would be helpful.

This book has twelve chapters. The Gauss-Markov Conditions are assumed to hold in the discussion of the first four chapters; the next five chapters present methods to alleviate the effects of violations of these conditions. The final three chapters discuss the somewhat related topics of multicollinearity, variable search and biased estimation. Relevant matrix and distribution theory is surveyed in the first two appendices at the end of the book, which are intended as a convenient reference. The last appendix covers nonlinear regression.

Chapters and sections that some readers might find more demanding are identified with an asterisk or are placed in appendices to chapters. A reader can navigate around these without losing much continuity. In fact, a reader who is primarily interested in applications may wish to omit many of the other proofs and derivations. Difficult exercises have also been marked with asterisks.

Since the exercises and examples use over 50 data sets, a disk containing most of them is provided with the book. The READ.ME file in the disk gives further information on its contents.

This book would have been much more difficult, if not impossible, to write without the help of our colleagues and students. We are especially grateful to Professor Siim Sööt, who examined parts of the book and was an all-round friend; George Yanos of the Computer Center at UIC, whose instant E-mail responses to numerous cries for help considerably shortened the time to do the numerical examples (including those that were ultimately not used); Dr. Chris Johnson, who was a research associate of one of the authors during the time he learnt most about the practical art of regression; Professor Michael Dacey, who provided several data sets and whose encouragement was most valuable; and to Professor V. K. Srivastava whose comments on a draft of the book were most useful. We also learnt a lot from earlier books on the subject, particularly the first editions of Draper and Smith (1966) and Daniel and Wood (1971), and we owe a debt of gratitude to their authors.

Numerous present and former students of both authors contributed their time in editing and proof-reading, checking the derivations, inputting data, drawing diagrams and finding data-sets. Soji Abass, Dr. Martin Bilodeau, Robert Drozd, Andrea Fraser, Dr. Sucharita Ghosh, Robert Gray, Neleema Grover, Albert Hoang, M.R. Khavanin, Supin Li, Dr. Claire McKnight, Cæsar Singh, Yanhong Wu, Dr. Y. K. Yau, Seongsun Yun and Zhang Tingwei constitute but a partial list of their names. We would like to single out for particular mention Marguerite Ennis and Piyushimita Thakuriah for their invaluable help in completing the manuscript. Linda Chambers TEXed an earlier draft of the manuscript, Barry Grau was most helpful identifying computer programs, some of which are referred to in the text, Marilyn Engwall did the paste-up on previous drafts, Ray Brod drew one of the
figures and Bobbie Albrecht designed the cover. We would like to express our gratitude to all of them. A particular thanks is due to Dr. Colleen Sen who painstakingly edited and proofread draft after draft.

We also appreciate the patience of our colleagues at UIC and the University of Toronto during the writing of this book. The editors at SpringerVerlag, particularly Susan Gordon, were most supportive. We would like to gratefully acknowledge the support of the Natural Sciences and Engineering Research Council of Canada and the National Science Foundation of the U.S. during the time this book was in preparation. The help of the Computer Center at UIC which made computer time freely available was indispensable.

## Preface to the Fourth Printing

We have taken advantage of this as well as previous reprintings to correct several typographic errors. In addition, two exercises have been changed. One because it required too much effort and another because we were able to replace it with problems we found more interesting.

In order to keep the price of the book reasonable, the data disk has is no longer included. Its contents have been placed at web sites from which they may be downloaded. The URLs are http://www.springer-ny.com and http://www.uic.edu/~ ashish/regression.html.

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## Chapter 1

## Introduction

### 1.1 Relationships

Perception of relationships is the cornerstone of civilization. By understanding how certain phenomena depend on others we learn to predict the consequences of our actions and to manipulate our environment. Most relationships we know of are based on empirical observations. Although some relationships are postulated on theoretical grounds, usually the theories themselves were originally obtained from empirical observations. And even these relationships often need to be empirically tested.

Some relationships are relatively easy to discover or verify. This is particularly true when chance plays little or no role in them. But when chance does play a role, the task of discovering relationships often requires fairly careful analysis of data. This book is devoted to the study of the analysis of data aimed at discovering how one or more variables (called independent variables, predictor variables or regressors) affect other variables (called dependent variables or response variables).

Such analysis is called regression. This nomenclature is somewhat unfortunate since it has little to do with going backwards, as the word regression implies. The name comes from an early (1885) application by Sir Francis Galton, which dealt with the relationship of heights of parents and heights of offsprings. He showed that unusually tall parents ('taller than mediocrity', as he put it) had children who were shorter than themselves, and parents who were 'shorter than mediocrity' had children taller than themselves. This led to his theory of 'regression toward mediocrity' and eventually led to its use with other studies involving relationships. This choice of word is doubly unfortunate, since it might tend to date regression from Galton's work. Actually, regression is much older than that. Eighteenth century French mathematicians (particularly Laplace) and others (particularly Boscovich, in 1757) were clearly doing what we would call regression (Stigler, 1975, 1984) and if one is willing to claim two-sample testing as a subcase of regression (as we do in Chapter 4), its history goes back to Biblical times.

### 1.2 Determining Relationships: A Specific Problem

## Example 1.1

We know that the more cars there are on a road the slower the speed of traffic flow becomes. A fairly precise understanding of this is important to the transportation planner since reducing travel time is frequently the main purpose behind increasing transportation facilities. Exhibit 1.1 shows data on density in vehicles per mile and the corresponding speed in miles per hour.

| Density | Speed | $(\text { Speed })^{1 / 2}$ | Density | Speed | $(\text { Speed })^{1 / 2}$ |
| :---: | :---: | :---: | ---: | :---: | :---: |
| 20.4 | 38.8 | 6.229 | 29.5 | 31.8 | 5.639 |
| 27.4 | 31.5 | 5.612 | 30.8 | 31.6 | 5.621 |
| 106.2 | 10.6 | 3.256 | 26.5 | 34.0 | 5.831 |
| 80.4 | 16.1 | 4.012 | 35.7 | 28.9 | 5.376 |
| 141.3 | 7.7 | 2.775 | 30.0 | 28.8 | 5.367 |
| 130.9 | 8.3 | 2.881 | 106.2 | 10.5 | 3.240 |
| 121.7 | 8.5 | 2.915 | 97.0 | 12.3 | 3.507 |
| 106.5 | 11.1 | 3.332 | 90.1 | 13.2 | 3.633 |
| 130.5 | 8.6 | 2.933 | 106.7 | 11.4 | 3.376 |
| 101.1 | 11.1 | 3.332 | 99.3 | 11.2 | 3.347 |
| 123.9 | 9.8 | 3.130 | 107.2 | 10.3 | 3.209 |
| 144.2 | 7.8 | 2.793 | 109.1 | 11.4 | 3.376 |

EXHIBIT 1.1: Data on Density of Vehicles and Average Speed SOURCE: Huber (1957). Reproduced with permission from Transportation Research Board, National Research Council, Washington, D.C.

Since congestion affects speed (and not the other way around) we are interested in determining the effect of density on speed. For reasons that need not concern us at the moment (but will be discussed in Chapter 6), we shall set the dependent variable as the square root of speed. Exhibit 1.2 shows a plot (or a scatter plot as it is sometimes called) with the independent variable (density) on the horizontal axis and the dependent variable (square root of speed) on the vertical axis - as is usual.

Exhibit 1.3 is the same as Exhibit 1.2 except that now a line has been fitted by eye to the data. If desired the equation of the line can be obtained using straightforward analytic geometry methods; e.g., pick any two points $\left(x^{(1)}, y^{(1)}\right)$ and $\left(x^{(2)}, y^{(2)}\right)$ on the line and substitute these values in

$$
y-y^{(1)}=\frac{y^{(1)}-y^{(2)}}{x^{(1)}-x^{(2)}}\left(x-x^{(1)}\right)
$$



## EXHIBIT 1.2: Plot of Square Root of Speed Against Density

In this case we get

$$
\begin{equation*}
y-3.6=\frac{3.6-5.5}{100-30}(x-100) \quad \text { or } \quad y=6.3-.027 x \tag{1.1}
\end{equation*}
$$

using the points $(100,3.6)$ and $(30,5.5)$.
The first question that comes to mind at this stage is: How well does our line fit the observed points? One way to assess this is to compute for each value $x_{i}$ of our independent variable the value $\hat{y}_{i}$ of the dependent variable as predicted by our line. Then we can compare this predicted value $\hat{y}_{i}$ with the corresponding observed value $y_{i}$. This is usually done by computing the residuals

$$
\begin{equation*}
e_{i}=y_{i}-\hat{y}_{i} . \tag{1.2}
\end{equation*}
$$

## Example 1.1 ctd.

For the first value $x_{1}$ of $x, \hat{y}_{1}=6.3-.027(20.4)=5.7492$ and $e_{1}=$ $6.229-5.749=.48$. Exhibit 1.4 displays a plot of the residuals $e_{i}$ against the $x_{i}$ 's. While Exhibit 1.3 shows that the residuals are fairly small relative to the original $y_{i}$ 's, indicating a fairly good fit, Exhibit 1.4 shows that we can do better, since there is a slight pattern in the points (the points in the middle are lower than those at either end), which we should be able to account for.


EXHIBIT 1.3: Plot of Square Root of Speed Against Density with Regression Line Drawn

One way to do this is to use, in addition to $x_{i}$, a term involving $x_{i}^{2}$. Here we obtained the equation

$$
\begin{equation*}
y_{i}=7-0.05 x_{i}+0.00015 x_{i}^{2}, \tag{1.3}
\end{equation*}
$$

using a least squares procedure that we shall describe shortly. We could have tried to fit a parabola to our original data points and found its equation by using three points on the curve, but least squares is simpler. Exhibit 1.5 shows a plot of the residuals against the predicted values (sometimes called 'predicteds') for (1.3), while Exhibit 1.6 gives a plot of the residuals against $x_{i}$. Since they do not show any obvious pattern, they indicate that there is perhaps little more we can do and, indeed, we may have done quite well already. Therefore, we choose

$$
(\text { speed })^{1 / 2}=7-0.05 \text { density }+0.00015 \text { density }^{2}
$$

as our final equation.
Traffic flow is defined as speed $\times$ density. If we express this flow in terms of density alone, using the regression equation given above, and plot it we will find a curve that is increasing for low values of density and decreasing for higher values. The maximum value of flow is an estimate of the capacity of the road. It is interesting to note that this capacity is reached for a fairly low density.


EXHIBIT 1.4: Plot of Residuals Against Density

### 1.3 The Model

When we set out in the last section to fit a straight line, we had implicitly hypothesized that the data had an underlying linear pattern, i.e., one of the form

$$
\begin{equation*}
y=\beta_{0}+\beta_{1} x \tag{1.4}
\end{equation*}
$$

However, we also knew that our observations would not fit this pattern exactly (this book is not intended for situations where the fit is exact!). Thus we hypothesized that we had a relationship of the form

$$
\begin{equation*}
y_{i}=\beta_{0}+\beta_{1} x_{i}+\epsilon_{i} \tag{1.5}
\end{equation*}
$$

where $i=1,2, \ldots, n$ and $n$ is the number of data points. Equation (1.5) is called a regression model and since we have only one independent variable, it is called a simple regression model. Later we found that we could do better with the model

$$
y_{i}=\beta_{0}+\beta_{1} x_{i}+\beta_{2} x_{i}^{2}+\epsilon_{i}
$$

or, equivalently,

$$
y_{i}=\beta_{0}+\beta_{1} x_{i 1}+\beta_{2} x_{i 2}+\epsilon_{i}
$$

where $x_{i 1}=x_{i}$ and $x_{i 2}=x_{i}^{2}$ and $i=1, \ldots, n$.


EXHIBIT 1.5: Plot of Residuals Against Predicted Speed (Density ${ }^{2}$ Included in Model)

In general, models of the form

$$
\begin{equation*}
y_{i}=\beta_{0}+\beta_{1} x_{i 1}+\beta_{2} x_{i 2}+\cdots+\beta_{k} x_{i k}+\epsilon_{i} \quad \text { where } \quad i=1, \ldots, n, \tag{1.6}
\end{equation*}
$$

with $k>1$ independent variables, are called multiple regression models. The $\beta_{j}$ 's are called parameters and the $\epsilon_{i}$ 's errors. The values of neither the $\beta_{j}$ 's nor the $\epsilon_{i}$ 's can ever be known. However, they can be estimated as we did in the last section (the $\epsilon_{i}$ 's by the $e_{i}$ 's).

In a simple regression model the $\beta_{0}$ and $\beta_{1}$ have simple interpretations. When $x=0$ in the equation (1.4), $y=\beta_{0}$. The term $\beta_{0}$ is frequently called the intercept. For every unit increase in $x, y$ increases by $\beta_{1}$, which is often referred to as the slope.

It is important to note that in our regression model the $x_{i j}$ 's are simply numbers - not random variables. Therefore, it is pointless to talk of the distribution of the $x_{i j}$ 's. The $\epsilon_{i}$ 's are random variables as are the $y_{i}$ 's, since they depend on the $\epsilon_{i}$ 's. The $y_{i}$ 's are called observations, $x_{i 1}, \ldots, x_{i k}$ are said to constitute the design point corresponding to $y_{i}$ (or, simply, the $i$ th design point), and together $y_{i}, x_{i 1}, \ldots, x_{i k}$ constitute a case or a data point.

We often say that $y_{i}$ 's are observations of the dependent variable $y$ and for $i=1, \ldots, n, x_{i j}$ 's are the values of the independent variable $x_{j}$. However, we very rarely treat $y$ as a single random variable, and $x_{j}$ is not a random variable at all. Moreover, more often than not, $x_{j}$ 's are related to


EXHIBIT 1.6: Plot of Residuals Against Density (Density ${ }^{2}$ Included in Model)
each other. This makes the terms 'independent variable' and 'dependent variable' rather unfortunate terminological choices, but at this stage they are too entrenched in our vocabulary to change.

In Section 1.2 we fitted an expression involving $x_{i}^{2}$ to the data. This is obviously non-linear in $x_{i}$. But we were doing linear regression and for our purposes, linearity means linearity in the parameters $\beta_{0}, \beta_{1}, \ldots, \beta_{k}$; i.e., for linear regression (1.6) needs to be a linear function of the $\beta_{j}$ 's.

### 1.4 Least Squares

Obviously the smaller the residuals the better the fit. Of all possible values of the $\beta_{j}$ 's, the least squares (LS) estimates are those that minimize

$$
\begin{equation*}
\mathcal{S}=\sum_{i=1}^{n} \epsilon_{i}^{2}=\sum_{i=1}^{n}\left(y_{i}-\beta_{0}-\beta_{1} x_{i 1}-\beta_{2} x_{i 2}-\cdots-\beta_{k} x_{i k}\right)^{2} \tag{1.7}
\end{equation*}
$$

which in the case of simple regression becomes

$$
\begin{equation*}
\mathcal{S}=\sum_{i=1}^{n}\left(y_{i}-\beta_{0}-\beta_{1} x_{i 1}\right)^{2} \tag{1.8}
\end{equation*}
$$

If the reader is at all confused by us acting as if the $\beta_{j}$ 's in (1.5) and (1.6) are fixed but unknown numbers, and then talking about all possible values
of the $\beta_{j}$ 's, he or she has every reason to be. The fact is that the $\beta_{j}$ 's have two meanings: one being a generic point in a space of possible values, and the other a specific point in this space, which may be called the 'true value.' It is conventional to be sloppy and mix up this dual role of the $\beta_{j}$ 's in linear least squares (although in nonlinear least squares the distinction is usually made explicit - see Appendix C, p. 298). But this should cause no confusion, and besides, we only consider $\beta_{j}$ 's in their 'true value' meaning except when we derive least squares estimates.

Since the partial derivatives of (1.8) with respect to $\beta_{0}$ and $\beta_{1}$ are

$$
\begin{align*}
\partial \mathcal{S} / \partial \beta_{0} & =-2 \sum_{i=1}^{n}\left(y_{i}-\beta_{0}-\beta_{1} x_{i 1}\right)  \tag{1.9}\\
\text { and } \partial \mathcal{S} / \partial \beta_{1} & =-2 \sum_{i=1}^{n}\left(y_{i}-\beta_{0}-\beta_{1} x_{i 1}\right) x_{i 1} \tag{1.10}
\end{align*}
$$

we obtain the least squares estimates $b_{0}$ and $b_{1}$ of $\beta_{0}$ and $\beta_{1}$ by setting (1.9) and (1.10) equal to zero and replacing $\beta_{0}$ and $\beta_{1}$ by $b_{0}$ and $b_{1}$. Thus from (1.9)

$$
\sum_{i=1}^{n} y_{i}-n b_{0}-b_{1} \sum_{i=1}^{n} x_{i 1}=0
$$

and setting $\bar{y}=n^{-1} \sum_{i=1}^{n} y_{i}$ and $\bar{x}_{1}=n^{-1} \sum_{i=1}^{n} x_{i 1}$, we get

$$
\begin{equation*}
b_{0}=\bar{y}-b_{1} \bar{x}_{1} . \tag{1.11}
\end{equation*}
$$

From (1.10) it follows that

$$
\sum_{i=1}^{n} y_{i} x_{i 1}-n b_{0} \bar{x}_{1}-b_{1} \sum_{i=1}^{n} x_{i 1}^{2}=0
$$

which, when we use (1.11) to substitute for $b_{0}$, yields

$$
\begin{equation*}
\sum_{i=1}^{n} y_{i} x_{i 1}-n \bar{x}_{1}\left(\bar{y}-b_{1} \bar{x}_{1}\right)-b_{1} \sum_{i=1}^{n} x_{i 1}^{2}=0 \tag{1.12}
\end{equation*}
$$

Therefore,

$$
\begin{equation*}
b_{1}=\left(\sum_{i=1}^{n} y_{i} x_{i 1}-n \bar{x}_{1} \bar{y}\right) /\left(\sum_{i=1}^{n} x_{i 1}^{2}-n \bar{x}_{1}^{2}\right) . \tag{1.13}
\end{equation*}
$$

The alternative expression

$$
\begin{equation*}
b_{1}=\sum_{i=1}^{n}\left(y_{i}-\bar{y}\right)\left(x_{i 1}-\bar{x}_{1}\right) / \sum_{i=1}^{n}\left(x_{i 1}-\bar{x}_{1}\right)^{2} \tag{1.14}
\end{equation*}
$$

is sometimes useful. The equivalence of (1.14) and (1.13) is proved in Appendix 1A. ${ }^{1}$

These derivations would have been shortened somewhat if we rewrote (1.5) as

$$
\begin{equation*}
y_{i}=\left(\beta_{0}+\beta_{1} \bar{x}_{1}\right)+\beta_{1}\left(x_{i 1}-\bar{x}_{1}\right)+\epsilon_{i} \tag{1.15}
\end{equation*}
$$

This model is called a centered model or, more specifically, the centered version of (1.5). If $\gamma_{0}=\beta_{0}+\beta_{1} \bar{x}_{1}$, then there is a one-to-one correspondence between $\left(\beta_{0}, \beta_{1}\right)$ and $\left(\gamma_{0}, \beta_{1}\right)$ and the value of either pair determines the other. Minimizing

$$
\sum_{i=1}^{n}\left[y_{i}-\gamma_{0}-\beta_{1}\left(x_{i 1}-\bar{x}_{1}\right)\right]^{2}
$$

with respect to $\gamma_{0}$ and $\beta_{1}$ and noting that $\sum_{i=1}^{n}\left(x_{i 1}-\bar{x}_{1}\right)=0$ we see that the least squares estimate of $\gamma_{0}$ is $\bar{y}$ and that of $\beta_{1}$ is still (1.14). If desired, we may estimate $b_{0}$ from $b_{1}$ and the estimate $\bar{y}$ of $\gamma_{0}$. The expression we would use for this purpose would be the same as (1.11).

Computer packages exist for carrying out the computations of $b_{0}$ and $b_{1}$, and one would frequently depend on them. Application of these formulae to the simple regression example in Section 1.2 yields

$$
\begin{equation*}
b_{0}=6.3797, \text { and } b_{1}=-0.02777 \tag{1.16}
\end{equation*}
$$

In terms of the $b_{0}$ 's and $b_{1}$ 's, the predicted values $\hat{y}_{i}$ are

$$
\begin{equation*}
\hat{y}_{i}=b_{0}+b_{1} x_{i 1}=\bar{y}+b_{1}\left(x_{i 1}-\bar{x}_{1}\right) \tag{1.17}
\end{equation*}
$$

and the residuals $e_{i}$ are

$$
\begin{equation*}
e_{i}=y_{i}-\hat{y}_{i}=y_{i}-\bar{y}-b_{1}\left(x_{i 1}-\bar{x}_{1}\right) \tag{1.18}
\end{equation*}
$$

It may be noted in passing that least squares residuals for the model (1.5) have the property

$$
\begin{equation*}
\sum_{i=1}^{n} e_{i}=\sum_{i=1}^{n}\left(y_{i}-\bar{y}\right)-b_{1} \sum_{i=1}^{n}\left(x_{i 1}-\bar{x}\right)=0 \tag{1.19}
\end{equation*}
$$

The method of least squares was apparently first published by the French mathematician Legendre in 1805. However, Carl Friedrich Gauss, who published it in 1809, claimed that he had been using the procedure since 1795, leading to one of the more famous disputes in the history of science. The reader who is interested in pursuing this dispute further may wish to consult Plackett (1972) and Stigler (1981).

[^1]
### 1.5 Another Example and a Special Case

## Example 1.2

Consider the data of Exhibit 1.7 on the population of zones and the number of telephones (household mains). We wish to see how population size affects the number of telephones. (Models connecting these two variables have been used to estimate population in small areas for non-census years.)

| \# of Residents | 4041 | 2200 | 30148 | 60324 | 65468 | 30988 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| \# of Household Mains | 1332 | 690 | 11476 | 18368 | 22044 | 10686 |

EXHIBIT 1.7: Data on Population and Household Mains
SOURCE: Prof. Edwin Thomas, Department of Geography, University of Illinois at Chicago.


EXHIBIT 1.8: Plot of Square Root of Household Mains Against Square Root of Residents

Again for reasons that we shall have to defer for the moment, we prefer to take square roots of both variables and set

$$
y_{i}=(\text { number of telephones })^{1 / 2}, x_{i 1}=(\text { population size })^{1 / 2} .
$$

A plot is shown in Exhibit 1.8. It appears to indicate a linear relationship with the line passing through the point $(0,0)$, which is perfectly reasonable since if there were no people in an area, there would usually be no household phones! Thus we would postulate a model of the form

$$
\begin{equation*}
y_{i}=\beta_{1} x_{i 1}+\epsilon_{i} \tag{1.20}
\end{equation*}
$$

i.e., the constant or intercept term $\beta_{0}$ would be missing.

Model (1.20) can be handled using least squares quite easily. Now we would minimize

$$
\begin{equation*}
\mathcal{S}=\sum_{i=1}^{n}\left(y_{i}-\beta_{1} x_{i 1}\right)^{2} \tag{1.21}
\end{equation*}
$$

with respect to $\beta_{1}$. Then, from equating to zero the derivative

$$
d \mathcal{S} / d \beta_{1}=-2 \sum_{i=1}^{n}\left(y_{i}-\beta_{1} x_{i 1}\right) x_{i 1}
$$

we get the least squares estimate $b_{1}$ of $\beta_{1}$ to be

$$
\begin{equation*}
b_{1}=\sum_{i=1}^{n} y_{i} x_{i 1} / \sum_{i=1}^{n} x_{i 1}^{2} \tag{1.22}
\end{equation*}
$$

Since there is no $\beta_{0}$, the residuals are

$$
e_{i}=y_{i}-\hat{y}_{i}=y_{i}-b_{1} x_{i 1}
$$

but here $\sum_{i=1}^{n} e_{i}$ is not usually zero. For the data in Exhibit 1.7, $b_{1}$ turns out to be 0.578 .

### 1.6 When Is Least Squares a Good Method? The Gauss-Markov Conditions

Perfectly reasonable questions to ask at this stage are: How good a procedure is least squares and does it always estimate the $\beta_{j}$ 's well? We shall have to defer a better answer to this question until Chapter 2, but for the moment we can say that least squares gives good predictions if certain conditions (called Gauss-Markov conditions) are met. In order to show the need for these conditions let us consider situations where good estimates would be difficult to get.

Exhibit 1.9a illustrates a case where a straight line is inappropriate and as a result we are not likely to get good predictions. In order to exclude such situations (i.e., force us to use models that are appropriate), we make the condition that

$$
\begin{equation*}
\mathrm{E}\left(\epsilon_{i}\right)=0, \quad \text { for all i. } \tag{1.23}
\end{equation*}
$$



EXHIBIT 1.9: Violations of Some Gauss-Markov Conditions


EXHIBIT 1.10: Examples of Influential Points

This implies that the expectation $\mathrm{E}\left(y_{i}\right)$ of $y_{i}$ actually is $\beta_{0}+\beta_{1} x_{i 1}$ in the simple regression case or $\beta_{0}+\beta_{1} x_{i 1}+\cdots+\beta_{k} x_{i k}$ in the multiple regression case. As we shall see in Chapter 11, (1.23) can also be violated if necessary independent variables are left out of the model.

Another type of problem we shall need to guard against is shown by Exhibit 1.9 b . Here assume that the true model is given by the dotted line and (1.23) holds, but the variance, $\operatorname{var}\left(\epsilon_{i}\right)$ of $\epsilon_{i}$, increases with $x_{i}$. The few points far from the dotted line can cause the least squares line, as shown by a continuous line in Exhibit 1.9b, to be quite bad (for much the same reasons as described in the next paragraph). This type of situation, often
called heteroscedasticity, is prevented by imposing the condition

$$
\begin{equation*}
\operatorname{var}\left(\epsilon_{i}\right)=\mathrm{E}\left(\epsilon_{i}-\mathrm{E}\left(\epsilon_{i}\right)\right)^{2}=\mathrm{E}\left(\epsilon_{i}^{2}\right)=\sigma^{2} \tag{1.24}
\end{equation*}
$$

(i.e., $\mathrm{E}\left(\epsilon_{i}^{2}\right)$ is a constant) for all $i$.

Sometimes only a single point or a small number of points may violate (1.23) and/or (1.24). In Exhibit 1.10a, if the point ' $\mathcal{I}$ ' had been absent, the regression line would have gone more or less through the remaining four points. However, with the presence of ' $\mathcal{I}$ ' the regression line is as shown. Many procedures would be affected by such a point but least squares estimates are particularly affected. That is because the spacing between squares of equispaced numbers increases with the size of the numbers (e.g., $10^{2}-9^{2}=19$ while $2^{2}-1^{2}=3$ ). Points such as ' $\mathcal{I}$ ' are called outliers because they are far removed from the regression line and, because they have a large effect, they are also called influential points. They deserve significant attention because frequently they represent a violation of (1.23). And when they do, they do not belong in the analysis and, as we have already seen, can hurt our analysis.

An even more potentially deadly situation is shown by Exhibit 1.10b. For much the same reason as before, the point ' $\mathcal{I}$ ' can alter the entire direction of the line and, what is worse, ' $\mathcal{I}$ ' would not even have a large residual to draw attention to itself. Such a point is an influential point but is not an outlier. Chapter 8 will be devoted to outliers and influential observations.

Yet another type of problem is perhaps best illustrated by an extreme example. If we had only two observations we could draw a straight line fitting them perfectly, but normally we would be reluctant to make a prediction based on them alone. Suppose we made 20 copies of each of the data points. We now have 40 'observations', but are certainly no better off. This is because our observations are related (to say the least!). We therefore require our observations to be uncorrelated:

$$
\begin{equation*}
\mathrm{E}\left(\epsilon_{i} \epsilon_{j}\right)=0 \quad \text { for all } \quad i \neq j \tag{1.25}
\end{equation*}
$$

Conditions (1.23), (1.24) and (1.25) are called the Gauss-Markov conditions and it is gratifying to note that they assure that an appropriate prediction made by a least squares fitted equation is good. 'Goodness' will be defined in Chapter 2, where a proof of the fact will also be given. Throughout the book, the Gauss-Markov conditions will be used as a benchmark. When they hold, least squares estimates are good and when they do not, we shall need to make appropriate changes which would cause approximate compliance with the conditions.

### 1.7 A Measure of Fit for Simple Regression

As already noted, when we have a good fit the residuals are small. Thus we can measure the quality of fit by the sum of squares of residuals $\sum_{i=1}^{n} e_{i}^{2}$.

However, this quantity is dependent on the units in which $y_{i}$ 's are measured. Thus, when $\beta_{0} \neq 0$, a good measure of fit is

$$
\begin{equation*}
R^{2}=1-\sum_{i=1}^{n} e_{i}^{2} / \sum_{i=1}^{n}\left(y_{i}-\bar{y}\right)^{2} \tag{1.26}
\end{equation*}
$$

This number lies between 0 and 1 (as will be shown in Section 2.8, p. 39) and the closer it is to 1 the better the fit.

When $\beta_{0}=0$ as in Section 1.5 a measure of fit is

$$
\begin{equation*}
R^{2}=1-\sum_{i=1}^{n} e_{i}^{2} / \sum_{i=1}^{n} y_{i}^{2} \tag{1.27}
\end{equation*}
$$

Since $\sum_{i=1}^{n} y_{i}^{2}$ is usually much larger than $\sum_{i=1}^{n}\left(y_{i}-\bar{y}\right)^{2}$, this definition of $R^{2}$ is quite different from that in (1.26). Therefore, models with $\beta_{0}$ cannot be compared with those without $\beta_{0}$ on the basis of $R^{2}$.

## Example 1.3

Running a regression of violent crimes (VIOL) against population (POP) using the data of Exhibit 1.11, we get the regression equation

$$
\mathrm{VIOL}=433.6+.00011 \mathrm{POP} \quad\left[R^{2}=.486\right]
$$

However, if New York is deleted, we get a substantial decline in $R^{2}$ :

$$
\mathrm{VIOL}=447.9+.000085 \mathrm{POP} \quad\left[R^{2}=.087\right]
$$

This example serves to reminds us that $R^{2}$ depends not only on $\sum_{i=1}^{n} e_{i}^{2}$, as we would wish, but also on $\sum_{i=1}^{n}\left(y_{i}-\bar{y}\right)^{2}$, and an increase in the value of the latter can increase $R^{2}$. The plot of Exhibit 1.12 illustrates the situation and shows a picture somewhat reminiscent of Exhibit 1.10b.

### 1.8 Mean and Variance of $b_{0}$ and $b_{1}$ Under Gauss-Markov Conditions

Since $b_{0}$ and $b_{1}$ depend on the $y_{i}$ 's, which are random variables, $b_{0}$ and $b_{1}$ are random variables. Their means and variances are given by

$$
\begin{align*}
& \mathrm{E}\left[b_{0}\right]=\beta_{0}, \quad \operatorname{var}\left[b_{0}\right]=\sigma^{2}\left[n^{-1}+\frac{\bar{x}_{1}^{2}}{\sum_{i=1}^{n}\left(x_{i 1}-\bar{x}_{1}\right)^{2}}\right]  \tag{1.28}\\
& \mathrm{E}\left[b_{1}\right]=\beta_{1}, \operatorname{var}\left[b_{1}\right]=\sigma^{2} / \sum_{i=1}^{n}\left(x_{i 1}-\bar{x}_{1}\right)^{2}
\end{align*}
$$

| Metro. Area | Violent Crimes | Property Crimes | Population |
| :---: | :---: | :---: | :---: |
| Allentown, PA | 161.1 | 3162.5 | 636.7 |
| Bakersfield, CA | 776.6 | 7701.3 | 403.1 |
| Boston, MA | 648.2 | 5647.2 | 2763.4 |
| Charleston, SC | 851.7 | 5587.7 | 430.3 |
| Corpus Christi, TX | 611.5 | 6115.1 | 326.2 |
| Elmira, NY | 176.0 | 4693.5 | 97.7 |
| Fort Lauderdale, FL | 732.1 | 8044.4 | 1014.0 |
| Greely, CO | 434.9 | 5868.9 | 123.4 |
| Jackson, MI | 642.5 | 5402.4 | 151.5 |
| La Crosse, WI | 88.3 | 6261.3 | 91.1 |
| Lexington, KY | 338.2 | 4879.6 | 318.1 |
| Madison, WI | 177.4 | 659.2 | 323.5 |
| Monroe, LA | 472.6 | 3929.2 | 139.2 |
| Norfolk, VA | 500.9 | 5175.9 | 806.7 |
| Peoria, IL | 676.3 | 5146.1 | 365.9 |
| Pueblo, CO | 840.5 | 5709.1 | 126.0 |
| Sacramento, CA | 724.7 | 8087.4 | 1014.0 |
| San Jose, CA | 416.1 | 6280.4 | 1295.1 |
| South Bend, IN | 354.8 | 5328.8 | 280.8 |
| Texarkana, TX | 402.7 | 4225.2 | 127.0 |
| Washington, DC | 693.0 | 5895.4 | 3060.2 |
| Youngstown, OH | 356.4 | 3524.3 | 531.4 |
| New York, NY | 1469.9 | 6308.4 | 9119.7 |

EXHIBIT 1.11: Data on Violent and Property Crimes in 22 Metropolitan Areas SOURCE: Dacey (1983, Ch. 3).

In the case where $\beta_{0}=0$, we have

$$
\begin{equation*}
\mathrm{E}\left(b_{1}\right)=\beta_{1} \text { and } \operatorname{var}\left(b_{1}\right)=\sigma^{2} / \sum_{i=1}^{n} x_{i 1}^{2} \tag{1.29}
\end{equation*}
$$

These formulæ can be seen as special cases of Theorem 2.2 (p. 36) of Chapter 2 , or can be proved directly as in the appendix to this chapter.

Since the expected value $\mathrm{E}\left(b_{0}\right)$ of the estimate $b_{0}$ is $\beta_{0}, b_{0}$ is called an unbiased estimator of $\beta_{0}$; similarly, $b_{1}$ is an unbiased estimator of $\beta_{1}$. This is obviously pleasant.

In order to use the variances of $b_{0}$ and $b_{1}$ we encounter a slight problem. They depend on $\sigma^{2}$, which is not known. However (as will be shown in


## EXHIBIT 1.12: Plot of Violent Crimes Against Population

Chapter 2), an unbiased estimator of $\sigma^{2}$ is

$$
\begin{equation*}
s^{2}=(n-2)^{-1} \sum_{i=1}^{n} e_{i}^{2} \tag{1.30}
\end{equation*}
$$

and if we replace $\sigma^{2}$ by $s^{2}$ in (1.28) and (1.29) we get estimates of var $\left(b_{0}\right)$ and $\operatorname{var}\left(b_{1}\right)$. Square roots of these estimates are called standard errors and will be denoted by s.e. $\left(b_{0}\right)$ and s.e. $\left(b_{1}\right)$. Thus

$$
\begin{equation*}
\text { s.e. }\left(b_{0}\right)=s\left[n^{-1}+\bar{x}_{1}^{2} / \sum_{i=1}^{n}\left(x_{i 1}-\bar{x}_{1}\right)^{2}\right]^{1 / 2} \tag{1.31}
\end{equation*}
$$

and

$$
\begin{equation*}
\text { s.e. }\left(b_{1}\right)=s /\left[\sum_{i=1}^{n}\left(x_{i 1}-\bar{x}_{1}\right)^{2}\right]^{1 / 2} \tag{1.32}
\end{equation*}
$$

when $\beta_{0} \neq 0$; and when $\beta_{0}=0$,

$$
\begin{equation*}
\text { s.e. }\left(b_{1}\right)=s /\left[\sum_{i=1}^{n} x_{i 1}^{2}\right]^{1 / 2} \text { where } s^{2}=(n-1)^{-1} \sum_{i=1}^{n} e_{i}^{2} \tag{1.33}
\end{equation*}
$$

These quantities are routinely provided by computer packages.

### 1.9 Confidence Intervals and Tests

Assume that the Gauss-Markov conditions (1.23), (1.24) and (1.25) hold, and let us now make the additional assumption that the $\epsilon_{i}$ 's are normally distributed. Then the $\epsilon_{i}$ 's are independently distributed as normal with mean 0 and variance $\sigma^{2}$. We shall denote this fact as $\epsilon_{i} \sim N\left(0, \sigma^{2}\right)$, i.e., ' $\sim$ ' will stand for 'has the distribution'. It follows that $y_{i} \sim N\left(\beta_{0}+\beta_{1} x_{i 1}, \sigma^{2}\right)$. Then, the $b_{j}$ 's, being linear combinations of $y_{i}$ 's, are also normal with means and variances as given in the last section. It may be shown that

$$
\begin{equation*}
\left(b_{j}-\beta_{j}\right) / \text { s.e. }\left(b_{j}\right) \sim t_{n-2} \tag{1.34}
\end{equation*}
$$

for the simple regression case with $\beta_{0} \neq 0$, where $t_{n-2}$ is the Student's t distribution with $n-2$ degrees of freedom (Section B.5, p. 292, of Appendix B; a table is given on p . 320 ). From (1.34) we may obtain a $(1-\alpha) \times 100$ percent confidence interval (C.I.) for $\beta_{j}$ as

$$
\begin{equation*}
b_{j}-\text { s.e. }\left(b_{j}\right) t_{n-2, \alpha / 2}<\beta_{j}<b_{j}+\text { s.e. }\left(b_{j}\right) t_{n-2, \alpha / 2} \tag{1.35}
\end{equation*}
$$

where $j=0$ or 1 and $t_{n-2, \alpha / 2}$ denotes the upper $\alpha / 2$ point of the t distribution with $n-2$ degrees of freedom.

## Example 1.2 ctd.

Consider now the data on telephones from Section 1.5 and let us consider the model with $\beta_{0} \neq 0$ (we shall test the hypothesis $\mathrm{H}: \beta_{0}=0$ shortly). Exhibit 1.13 shows a portion of a typical output from a regression package. As we can see,

$$
b_{0}=1.30, \quad b_{1}=.571
$$

and

$$
\text { s.e. }\left(b_{0}\right)=4.28, \quad \text { s.e. }\left(b_{1}\right)=.024
$$

Since $t_{4,0.05}=2.1318$, the 90 per cent confidence intervals for $\beta_{0}$ and $\beta_{1}$ are respectively

$$
\begin{equation*}
(-7.8241,10.4241) \tag{1.36}
\end{equation*}
$$

and

$$
\begin{equation*}
(.5198, .6221) \tag{1.37}
\end{equation*}
$$

Since 0 is included in (1.36) we cannot reject the hypothesis $H_{0}: \beta_{0}=0$, but we can reject, say, $H_{0}: \beta_{1}=.7$. Exhibit 1.14 shows an output for when the intercept term is missing. Now, using the fact $t_{5, .05}=2.0151$, the C.I. for $\beta_{1}$ is seen to be (.5583, .5973).

The test for $\beta_{j}=0$ is called for so often that most packages routinely carry it out. The values of

$$
t\left(b_{0}\right)=b_{0} / \text { s.e. }\left(b_{0}\right)=0.3037 \quad \text { and } \quad t\left(b_{1}\right)=b_{1} / \text { s.e. }\left(b_{1}\right)=23.955
$$

| Variable | $b_{j}$ | s.e. $\left(b_{j}\right)$ | $t\left(b_{j}\right)$ | $\mathrm{P}\left[\|t\|>\left\|t\left(b_{j}\right)\right\|\right]$ |
| :--- | :---: | :---: | :---: | :---: |
| Intercept | 1.301 | 4.280 | 0.3037 | 0.7763 |
| [Mains $^{1 / 2}$ | 0.571 | 0.024 | 23.955 | 0.0001 |
| $s=4.714 \quad R^{2}=.9931$ |  |  |  |  |

EXHIBIT 1.13: Computer Output for Telephone Data

| Variable | $b_{j}$ | s.e. $\left(b_{j}\right)$ | $t\left(b_{j}\right)$ | $\mathrm{P}\left[\|t\|>\left\|t\left(b_{j}\right)\right\|\right]$ |
| :--- | :---: | :---: | :---: | :---: |
| ${\text { [Mains }]^{1 / 2}}^{c \mid}$ | 0.578 | 0.0097 | 59.556 | 0.0001 |

EXHIBIT 1.14: Computer Output for Telephone Data When $\beta_{0}$ Is Missing
are also given in Exhibit 1.13. The probability that the value of a $t$ distributed random variable would be numerically larger than $\left|t\left(b_{0}\right)\right|=0.3037$ is .7763 and that of getting a t -value larger than $\left|t\left(b_{1}\right)\right|=23.955$ is .0001 . Thus we can reject $H: \beta_{1}=0$ at 5,1 or even .1 per cent but cannot reject $H: \beta_{0}=0$ at any reasonable level of significance.

### 1.10 Predictions

One of the principal purposes of regression is to make predictions. Suppose $x_{01}$ is a value of the independent variable $x_{1}$ for which we need to predict the dependent variable $y$. Obviously, such a prediction would be

$$
\begin{equation*}
\hat{y}_{0}=b_{0}+b_{1} x_{01} \tag{1.38}
\end{equation*}
$$

Thus, using the output of Exhibit 1.13, if we wish to forecast the number of telephones for an area with 10000 people, we would have $y_{0}=1.301+$ $.571(100)=58.4$ and the forecasted number of phones would be its square, which is 3411 .

Since, as shown in Section 1.8, $\mathrm{E}\left(b_{0}\right)=\beta_{0}$ and $\mathrm{E}\left(b_{1}\right)=\beta_{1}$, we have

$$
\begin{equation*}
\mathrm{E}\left(\hat{y}_{0}\right)=\beta_{0}+\beta_{1} x_{01} . \tag{1.39}
\end{equation*}
$$

It has been shown in Appendix 1A (and may also be shown as a special case of the formulæ in Section 3.8.1, p. 71) that

$$
\begin{equation*}
\operatorname{var}\left(\hat{y}_{0}\right)=\sigma^{2}\left[n^{-1}+\left(x_{01}-\bar{x}_{1}\right)^{2} / \sum_{i=1}^{n}\left(x_{i 1}-\bar{x}_{1}\right)^{2}\right] \tag{1.40}
\end{equation*}
$$

It might be noted in passing that var ( $\hat{y}_{0}$ ) obviously increases with ( $x_{01}-$ $\left.\bar{x}_{1}\right)^{2}$, that is, $\operatorname{var}\left(\hat{y}_{0}\right)$ gets larger the farther $x_{01}$ is from $\bar{x}_{1}$.

Let $y_{0}$ be the observation, corresponding to $x_{01}$, that we would have got were we able to. Such a $y_{0}$ is called a future observation. Since we would be forecasting $y_{0}$ with $\hat{y}_{0}$ we would be interested in the difference

$$
\begin{equation*}
y_{0}-\hat{y}_{0} \tag{1.41}
\end{equation*}
$$

In order to obtain the mean and variance of (1.41), we need to assume that $y_{0}$ is given by the same model as the observations on which the regression equation is built, i.e.,

$$
y_{0}=\beta_{0}+\beta_{1} x_{01}+\epsilon_{0}
$$

where $\mathrm{E}\left(\epsilon_{0}\right)=0, \mathrm{E}\left(\epsilon_{0}^{2}\right)=\sigma^{2}$, and $\mathrm{E}\left(\epsilon_{0} \epsilon_{i}\right)=0$ for $i=1, \ldots, n$. Then, of course,

$$
\mathrm{E}\left(y_{0}\right)=\beta_{0}+\beta_{1} x_{01}
$$

and hence from (1.39)

$$
\begin{equation*}
\mathrm{E}\left(y_{0}-\hat{y}_{0}\right)=0 . \tag{1.42}
\end{equation*}
$$

The variance of (1.41) is

$$
\begin{align*}
& \operatorname{var}\left(y_{0}-\hat{y}_{0}\right)=\operatorname{var}\left(y_{0}\right)+\operatorname{var}\left(\hat{y}_{0}\right) \\
& \quad=\sigma^{2}\left[1+n^{-1}+\left(x_{01}-\bar{x}_{1}\right)^{2} / \sum_{i=1}^{n}\left(x_{i 1}-\bar{x}_{1}\right)^{2}\right] . \tag{1.43}
\end{align*}
$$

Obviously, since $\sigma^{2}$ is not known, in practical applications we would normally replace $\sigma^{2}$ by $s^{2}$ in both (1.40) and (1.43). Using $s^{2}=22.22$ in Example 1.2, the standard error of $\hat{y}_{0}$ corresponding to a place with 10000 people turns out to be 2.39 and that of a future observation works out to 5.28.

If one is confused about the distinction between predicted value and future observation, one may wish to consider that the predicted value $\hat{y}_{0}$ is a point on the estimated regression line and its variance only reflects the fact that $b_{0}$ and $b_{1}$ are random variables. On the other hand, there is no reason to believe that a future observation will necessarily be on the true line $y=\beta_{0}+\beta_{1} x_{1}$ or on the fitted line. Indeed, $y_{0}-\beta_{0}-\beta_{1} x_{01}$ has the variance $\sigma^{2}$. Thus the variance of $y_{0}-\hat{y}_{0}$ would be due to a combination of both effects.

## Appendix to Chapter 1

## 1A Some Derivations

Proof of (1.14): Since $\sum_{i=1}^{n}\left(y_{i}-\bar{y}\right) \bar{x}_{1}=\bar{x}_{1} \sum_{i=1}^{n}\left(y_{i}-\bar{y}\right)=0$,

$$
\begin{align*}
& \sum_{i=1}^{n}\left(y_{i}-\bar{y}\right)\left(x_{i 1}-\bar{x}_{1}\right)=\sum_{i=1}^{n}\left(y_{i} x_{i 1}-\bar{y} x_{i 1}\right)-\bar{x}_{1} \sum\left(y_{i}-\bar{y}\right)  \tag{1.44}\\
& \quad=\sum_{i=1}^{n} y_{i} x_{i 1}-\bar{y} \sum_{i=1}^{n} x_{i 1}=\sum_{i=1}^{n} y_{i} x_{i 1}-n \bar{y} \bar{x}_{1}
\end{align*}
$$

and

$$
\begin{gather*}
\sum_{i=1}^{n}\left(x_{i 1}-\bar{x}_{1}\right)^{2}=\sum_{i=1}^{n} x_{i 1}^{2}-2 \bar{x}_{1} \sum_{i=1}^{n} x_{i 1}+n \bar{x}_{1}^{2} \\
\quad=\sum_{i=1}^{n} x_{i 1}^{2}-2 n \bar{x}_{1}^{2}+n \bar{x}_{1}^{2}=\sum_{i=1}^{n} x_{i 1}^{2}-n \bar{x}_{1}^{2} \tag{1.45}
\end{gather*}
$$

Hence, the coefficient (1.13) may also be written as

$$
b_{1}=\sum_{i=1}^{n}\left(y_{i}-\bar{y}\right)\left(x_{i 1}-\bar{x}_{1}\right) / \sum_{i=1}^{n}\left(x_{i 1}-\bar{x}_{1}\right)^{2}
$$

as stated on p. 8.
Proof of (1.28): Since $\sum_{i=1}^{n}\left(x_{i 1}-\bar{x}_{1}\right)=0$ and
$\sum_{i=1}^{n}\left(y_{i}-\bar{y}\right)\left(x_{i 1}-\bar{x}_{1}\right)=\sum_{i=1}^{n} y_{i}\left(x_{i 1}-\bar{x}_{1}\right)-\bar{y} \sum_{i=1}^{n}\left(x_{i 1}-\bar{x}_{1}\right)=\sum_{i=1}^{n} y_{i}\left(x_{i 1}-\bar{x}_{1}\right)$,
it follows from (1.14) that

$$
\begin{equation*}
b_{1}=\sum_{i=1}^{n} y_{i}\left(x_{i 1}-\bar{x}_{1}\right) / \sum_{i=1}^{n}\left(x_{i 1}-\bar{x}_{1}\right)^{2}=\sum_{i=1}^{n} c_{i} y_{i} \tag{1.46}
\end{equation*}
$$

where $c_{i}=\left(x_{i 1}-\bar{x}_{1}\right) / \sum_{i=1}^{n}\left(x_{i 1}-\bar{x}_{1}\right)^{2}$. It is easy to verify that

$$
\begin{gathered}
\sum_{i=1}^{n} c_{i}=0 \\
\sum_{i=1}^{n} c_{i} x_{i 1}=\sum_{i=1}^{n} c_{i} x_{i 1}-\bar{x}_{1} \sum_{i=1}^{n} c_{i}=\sum_{i=1}^{n} c_{i}\left(x_{i 1}-\bar{x}_{1}\right)=1
\end{gathered}
$$

and

$$
\sum_{i=1}^{n} c_{i}^{2}=\left[\sum_{i=1}^{n}\left(x_{i 1}-\bar{x}_{1}\right)^{2}\right]^{-1}
$$

Hence, using standard results on means and variances of linear combinations of random variables (a summary of these is presented in the appendix to the book - see Section B.1.1, p. 284), we get

$$
\begin{align*}
\mathrm{E}\left(b_{1}\right) & =\sum_{i=1}^{n} c_{i} \mathrm{E}\left(y_{i}\right)=\sum_{i=1}^{n} c_{i} \beta_{0}+\beta_{1} \sum_{i=1}^{n} c_{i} x_{i 1} \\
& =\beta_{0} \sum_{i=1}^{n} c_{i}+\beta_{1}=\beta_{1} \tag{1.47}
\end{align*}
$$

and because $\operatorname{var}\left(y_{i}\right)=\operatorname{var}\left(\beta_{0}+\beta_{1} x_{i 1}+\epsilon_{i}\right)=\operatorname{var}\left(\epsilon_{i}\right)=\sigma^{2}$, we have

$$
\begin{equation*}
\operatorname{var}\left(b_{1}\right)=\sum_{i=1}^{n} c_{i}^{2} \operatorname{var}\left(y_{i}\right)=\sigma^{2} \sum_{i=1}^{n} c_{i}^{2}=\sigma^{2} / \sum_{i=1}^{n}\left(x_{i 1}-\bar{x}_{1}\right)^{2} . \tag{1.48}
\end{equation*}
$$

Similarly, since

$$
\mathrm{E}(\bar{y})=n^{-1} \sum_{i=1}^{n} \mathrm{E}\left(y_{i}\right)=n^{-1} \sum_{i=1}^{n}\left(\beta_{0}+\beta_{1} x_{i 1}\right)=\beta_{0}+\beta_{1} \bar{x}_{1}
$$

it follows that

$$
\begin{equation*}
\mathrm{E}\left(b_{0}\right)=\mathrm{E}\left(\bar{y}-b_{1} \bar{x}_{1}\right)=\beta_{0}+\beta_{1} \bar{x}_{1}-\bar{x}_{1} \mathrm{E}\left(b_{1}\right)=\beta_{0}+\beta_{1} \bar{x}_{1}-\bar{x} \beta_{1}=\beta_{0} . \tag{1.49}
\end{equation*}
$$

Now, from (1.46) we can write

$$
\begin{equation*}
b_{0}=n^{-1} \sum_{i=1}^{n} y_{i}-\bar{x}_{1} \sum_{i=1}^{n} c_{i} y_{i}=\sum_{i=1}^{n}\left(n^{-1}-\bar{x}_{1} c_{i}\right) y_{i} \tag{1.50}
\end{equation*}
$$

Hence,

$$
\begin{gather*}
\operatorname{var}\left(b_{0}\right)=\sum_{i=1}^{n}\left[n^{-1}-\bar{x}_{1} c_{i}\right]^{2} \operatorname{var}\left(y_{i}\right) \\
=\sigma^{2} \sum_{i=1}^{n}\left[n^{-2}-2 n^{-1} \bar{x}_{1} c_{i}+\bar{x}_{1}^{2} c_{i}^{2}\right]  \tag{1.51}\\
=\sigma^{2}\left[n^{-1}+\frac{\bar{x}_{1}^{2}}{\sum_{i=1}^{n}\left(x_{i 1}-\bar{x}_{1}\right)^{2}}\right] .
\end{gather*}
$$

This completes the proof.

Proof of (1.29): In the case where $\beta_{0}=0$, we have from (1.22)

$$
\begin{align*}
b_{1} & =\sum_{i=1}^{n} y_{i} x_{i 1} / \sum_{i=1}^{n} x_{i 1}^{2}=\beta_{1} \sum_{i=1}^{n} x_{i 1}^{2} / \sum_{i=1}^{n} x_{i 1}^{2}+\sum_{i=1}^{n} \epsilon_{i} x_{i 1} / \sum_{i=1}^{n} x_{i 1}^{2}  \tag{1.52}\\
& =\beta_{1}+\sum_{i=1}^{n} \epsilon_{i} x_{i 1} / \sum_{i=1}^{n} x_{i 1}^{2} .
\end{align*}
$$

Hence,

$$
\begin{equation*}
\operatorname{var}\left(b_{1}\right)=\sigma^{2} \sum_{i=1}^{n} x_{i 1}^{2} /\left(\sum_{i=1}^{n} x_{i 1}^{2}\right)^{2}=\sigma^{2} / \sum_{i=1}^{n} x_{i 1}^{2} \tag{1.53}
\end{equation*}
$$

and $\mathrm{E}\left(b_{1}\right)=\beta_{1}$.

Proof of (1.40): Substituting the expression (1.11) for $b_{0}$ in (1.38) and using (1.46) we get

$$
\hat{y}_{0}=\bar{y}-b_{1} \bar{x}_{1}+b_{1} x_{01}=\bar{y}+b_{1}\left(x_{01}-\bar{x}_{1}\right)=\sum_{i=1}^{n}\left(n^{-1}+\left(x_{01}-\bar{x}_{1}\right) c_{i}\right) y_{i}
$$

Therefore,

$$
\begin{aligned}
\operatorname{var}\left(\hat{y}_{0}\right) & =\sigma^{2} \sum_{i=1}^{n}\left(n^{-1}+\left(x_{01}-\bar{x}_{1}\right) c_{i}\right)^{2} \\
& =\sigma^{2} \sum_{i=1}^{n}\left[n^{-2}+2 n^{-1}\left(x_{01}-\bar{x}_{1}\right) c_{i}+\left(x_{01}-\bar{x}_{1}\right)^{2} c_{i}^{2}\right] \\
& =\sigma^{2}\left[n^{-1}+\left(x_{01}-\bar{x}_{1}\right)^{2} / \sum_{i=1}^{n}\left(x_{i 1}-\bar{x}_{1}\right)^{2}\right]
\end{aligned}
$$

on substituting for $c_{i}$ from (1.46) and noting that $\sum_{i=1}^{n} c_{i}=0$.

## Problems

Exercise 1.1: Show that for the estimator $b_{1}$ in (1.22), $\mathrm{E}\left[b_{1}\right]=\beta_{1}$.
Exercise 1.2: Prove (1.53).
Exercise 1.3: Let $e_{i}$ be the residuals defined in (1.18). Find var $\left(e_{i}\right)$.
Exercise 1.4: Let $\hat{y}_{i}$ be as defined as in (1.17). Find $\mathrm{E}\left(\hat{y}_{i}\right)$ and $\operatorname{var}\left(\hat{y}_{i}\right)$.
Exercise 1.5: Suppose in the model $y_{i}=\beta_{0}+\beta_{1} x_{i 1}+\epsilon_{i}$, where $i=1, \ldots, n$, $\mathrm{E}\left(\epsilon_{i}\right)=0, \mathrm{E}\left(\epsilon_{i}^{2}\right)=\sigma^{2}$ and, for $i \neq j, \mathrm{E}\left(\epsilon_{i} \epsilon_{j}\right)=0$, the measurements $x_{i 1}$ were in inches and we would like to write the model in centimeters, say, $z_{i 1}$. If one inch is equal to $c$ centimeters (c known), write the above model as $y_{i}=\beta_{0}^{*}+\beta_{1}^{*} z_{i 1}+\epsilon_{i}$. Can you obtain the estimates of $\beta_{0}^{*}$ and $\beta_{1}^{*}$ from those of $\beta_{0}$ and $\beta_{1}$ ? Show that the value of $R^{2}$ remains the same for both models.

Exercise 1.6: Suppose $y_{1}, \ldots, y_{n}$ are independently distributed and $y_{i}=$ $\mu+\epsilon_{i}$ for $i=1, \ldots, n$. Find the least squares estimate of $\mu$ if $\mathrm{E}\left(\epsilon_{i}\right)=0$ and $\operatorname{var}\left(\epsilon_{i}\right)=\sigma^{2}$. Give the variance of this estimate.

Exercise 1.7: Let $\left(y_{1}, x_{1}\right), \ldots,\left(y_{n}, x_{n}\right)$ and $\left(w_{1}, x_{1}\right), \ldots,\left(w_{n}, x_{n}\right)$ be two sets of independent observations where $x_{1}, \ldots, x_{n}$ are fixed constants. Suppose we fit the model $y_{i}=\alpha_{1}+\beta x_{i}+\epsilon_{i}$ to the first data set and the model $w_{i}=\alpha_{2}+\beta x_{i}+\eta_{i}$ to the second set. In each case $i=1, \ldots, n$, and assume that all $\epsilon_{i}$ 's and $\eta_{i}$ 's are independently distributed with zero means and common variance $\sigma^{2}$. Find the least squares estimates of $\alpha_{1}, \alpha_{2}$ and $\beta$.

Exercise 1.8: For $i=1, \ldots, n$, let $y_{i}=\beta_{0}+\beta_{1} x_{i 1}+\epsilon_{i}$ be the straight line regression model in which $x_{i 1}$ 's are such that $\sum_{i=1}^{n} x_{i 1}=0$, and $\epsilon_{i}$ 's are independently distributed with mean zero and variance $\sigma^{2}$. What are the least squares estimators of $\beta_{0}$ and $\beta_{1}$ ? Find the mean and variance of these estimators.

Exercise 1.9: Stevens (1956) asked a number of subjects to compare notes of various decibel levels against a standard ( 80 decibels) and to assign them a loudness rating with the standard note being a 10 . The data from this experiment are summarized in Exhibit 1.15. Run a regression using $\log y$ as a dependent variable and $x$ as the independent variable.

| Stimulus $(x)$ | 30 | 50 | 60 | 70 | 75 | 80 | 85 | 90 | 95 | 100 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Median Response $(y)$ | 0.2 | 1.0 | 3.0 | 5.0 | 8.5 | 10.0 | 14.0 | 20.0 | 29.0 | 43.0 |
| $\log (y)$ | -.70 | .00 | .48 | .70 | .93 | 1.00 | 1.15 | 1.30 | 1.46 | 1.63 |

EXHIBIT 1.15: Data from Stevens' Experiment
SOURCE: Dacey (1983, Ch.1) from Stevens (1956). Reproduced with permission from University of Illinois Press.

Exercise 1.10: Using the data shown in Exhibit 1.16, obtain an equation expressing stock prices as a function of earnings. At a 5 per cent level of significance, test the hypothesis that stock prices are unrelated to earnings, against the alternative that they are related.

| Company | 1972 Earnings <br> per Share (in \$'s) | Price (in \$'s) <br> in May, 1973 |
| :--- | :---: | :---: |
| CROWN ZELLERBACH | 1.83 | 28 |
| GREAT NORTHERN NEKOOSA | 3.35 | 45 |
| HAMMERMILL PAPER | 0.64 | 12 |
| INTERNATIONAL PAPER | 2.30 | 35 |
| KIMBERLY-CLARK | 2.39 | 45 |
| MEAD | 1.08 | 14 |
| ST. REGIS PAPER | 2.92 | 39 |
| SCOTT PAPER | 1.11 | 12 |
| UNION CAMP | 2.57 | 43 |
| WESTVACO | 1.22 | 23 |

EXHIBIT 1.16: Earnings and Prices of Selected Paper Company Stocks SOURCE: Dacey (1983, Ch. 1) from Moody's Stock Survey, June 4, 1973, p. 610.

Exercise 1.11: Exhibit 1.17 gives data on population density (pd) and vehicle thefts (vtt) per thousand residents in 18 Chicago districts (D). District 1 represents downtown Chicago. Run a regression with vtt as the dependent variable and pd as the independent variable. Plot the residuals against pd. Do you notice an outlier? If so, can you explain why it is so? If appropriate, delete any outliers and re-estimate the model.

Now test the hypothesis that the slope is zero against the alternative that it is different from zero. Use 5 per cent as the level of significance.

| D | pd | vtt | D | pd | vtt |
| ---: | ---: | ---: | ---: | :---: | :---: |
| 1 | 3235 | 132.8 | 14 | 22919 | 13.3 |
| 2 | 24182 | 14.9 | 15 | 24534 | 15.1 |
| 3 | 20993 | 16.7 | 18 | 24987 | 16.2 |
| 6 | 15401 | 20.0 | 19 | 21675 | 12.5 |
| 7 | 19749 | 14.2 | 20 | 22315 | 11.8 |
| 10 | 19487 | 13.5 | 21 | 18402 | 19.6 |
| 11 | 19581 | 16.5 | 23 | 33445 | 10.5 |
| 12 | 14077 | 22.2 | 24 | 27345 | 10.1 |
| 13 | 18137 | 15.8 | 25 | 15358 | 19.0 |

EXHIBIT 1.17: Data on Population Density and Vehicle Thefts
SOURCE: Mark Buslik, Chicago Police Department.

Exercise 1.12: Exhibit 1.18 gives data on the number of marriages (ma) that occurred between residents of each of 8 annular zones and residents of Simsbury, Connecticut, for the period 1930-39. The number of residents of each zone is given as pop and the midpoint of distance between Simsbury and the band is given as d (e.g., the first annular zone represents a band 5-7 miles from Simsbury with a midpoint of 6 ). Run a regression of $\log [\mathrm{ma} / \mathrm{pop}]$ against $d$. Write a sentence explaining your findings to a non-technical audience.

| d | pop | ma | d | pop | ma |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 6 | 3464 | 26 | 14 | 15207 | 7 |
| 8 | 4892 | 12 | 16 | 175458 | 49 |
| 10 | 2583 | 4 | 18 | 95179 | 18 |
| 12 | 39411 | 12 | 20 | 62076 | 7 |

EXHIBIT 1.18: Data on Simsbury Marriages
SOURCE: Dacey (1983, Ch. 4) from Ellsworth (1948).

| Price | P | B | Price | P | B | Price | P | B | Price | P | B |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 10.25 | 112 | p | 24.50 | 146 | c | 24.75 | 158 | c | 30.50 | 276 | c |
| 14.25 | 260 | p | 19.75 | 212 | c | 16.50 | 322 | p | 22.75 | 264 | c |
| 29.25 | 250 | c | 30.25 | 292 | c | 12.50 | 188 | p | 17.75 | 378 | p |
| 17.50 | 382 | p | 16.25 | 340 | p | 16.75 | 240 | p | 29.50 | 251 | c |
| 12.00 | 175 | p | 29.00 | 252 | c | 17.50 | 425 | p | 27.50 | 202 | c |

EXHIBIT 1.19: Data on Book Prices, Pages and Type of Binding
Exercise 1.13: The data set given in Exhibit 1.19 was compiled by one of the authors from the Spring, 1988, catalogue of American Government books put out by a certain publisher. It lists prices, number of pages $(\mathrm{P})$ and the binding ( $\mathrm{B} ; \mathrm{p}$ stands for paperback and c for cloth). Fit a straight line to the paperback data, using price as the dependent variable and number of pages as the independent variable. What do the parameters say about the pricing policy of the publisher? Repeat the same exercise for cloth-bound books. Estimate the price of a paperback book of 100 pages and a 400-page cloth-bound book. Also estimate the prices of 250-page books with the two types of binding. In each case give the 95 per cent confidence interval within which the price of such a book when produced will lie.

Exercise 1.14: The data set in Exhibit 1.20 was given to us by Dr. T.N.K. Raju, Department of Neonatology, University of Illinois at Chicago. Regress each of the infant mortality rates (IMR) against the Physical Quality of Life Index (PQLI - which is an indicator of average wealth). In each case try taking logs of

| State | PQLI <br> Score | Comb- <br> ined <br> IMR | Rural <br> Male <br> IMR | Rural <br> Female <br> IMR | Urban <br> Male <br> IMR | Urban <br> Female <br> IMR |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| UTTAR PRAD. | 17 | 167 | 159 | 187 | 110 | 111 |
| MADHYA PRAD. | 28 | 135 | 148 | 134 | 88 | 83 |
| ORISSA | 24 | 133 | 131 | 142 | 78 | 81 |
| RAJASTHAN | 29 | 129 | 135 | 142 | 55 | 77 |
| GUJARAT | 36 | 118 | 120 | 135 | 92 | 84 |
| ANDHRA PRAD. | 33 | 112 | 138 | 101 | 79 | 46 |
| HARYANA | 55 | 109 | 107 | 128 | 57 | 60 |
| ASSAM | 35 | 118 | 133 | 106 | 87 | 85 |
| PUNJAB | 62 | 103 | 115 | 108 | 58 | 73 |
| TAMILNADU | 43 | 103 | 125 | 115 | 67 | 59 |
| KARNATAKA | 52 | 75 | 92 | 70 | 51 | 59 |
| MAHARASHTRA | 60 | 75 | 95 | 72 | 50 | 62 |
| KERALA | 92 | 39 | 42 | 42 | 22 | 30 |

EXHIBIT 1.20: Data on Physical Quality of Life Index (PQLI) Scores and Infant Mortality Rates (IMR) for Selected Indian States

1. the independent variable only,
2. the dependent variable only, and
3. both independent and dependent variables.

Using suitable plots, visually judge which of 1,2 or 3 above or the untransformed case gives the best fit.

| L | D | L | D | L | D |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1000 | 125 | 9000 | 920 | 9400 | 2750 |
| 2000 | 225 | 9250 | 1040 | 9375 | 3200 |
| 3000 | 325 | 9175 | 1320 | 9450 | 3750 |
| 4000 | 425 | 9150 | 1500 | 9500 | 4500 |
| 5000 | 525 | 9150 | 1600 | 9600 | 5000 |
| 6000 | 625 | 9000 | 1840 | 9700 | 6500 |
| 7000 | 725 | 9250 | 2160 | 9900 | 8000 |
| 8000 | 880 | 9125 | 2480 | 9900 | 9500 |

EXHIBIT 1.21: Data on Loads (L) and Deformation (D) of a Bar
Exercise 1.15: Exhibit 1.21 gives data on loads, in pounds, and corresponding deformation, in inches, of a mild steel bar (of length 8 ins. and average diameter .564 ins ). The data were provided by M.R. Khavanin, Department of Mechanical Engineering, University of Illinois at Chicago.

1. Run a regression of the $\log$ of $D$ against the $\log$ of $L$. Obtain a plot of the residuals against the predicted values. What does the plot tell you about the relationship between the two quantities?
2. Although, presumably, deformation depends on load, and not the other way around, run a regression of the $\log$ of L against the $\log$ of D . Plot residuals against the predicted and independent variables and take whatever action you think is warranted to get a good fit.

Do you have a physical explanation for what you observed in doing this exercise?

## Chapter 2

## Multiple Regression

### 2.1 Introduction

Formulae for multiple regression are much more compact in matrix notation. Therefore, we shall start off in the next section applying such notation first to simple regression, which we considered in Chapter 1, and then to multiple regression. After that we shall derive formulae for least squares estimates and present properties of these estimates. These properties will be derived under the Gauss-Markov conditions which were presented in Chapter 1 and are essentially restated in Section 2.5.

### 2.2 Regression Model in Matrix Notation

We begin this section by writing the familiar straight line case of Chapter 1 in matrix notation. Recall that the regression model then was:

$$
\begin{align*}
y_{1} & =\beta_{0}+\beta_{1} x_{11}+\epsilon_{1} \\
& \ldots \ldots \ldots \ldots  \tag{2.1}\\
& \ldots \ldots \ldots \ldots \\
y_{n} & =\beta_{0}+\beta_{1} x_{n 1}+\epsilon_{n} .
\end{align*}
$$

Now if we set

$$
\boldsymbol{y}=\left(\begin{array}{c}
y_{1}  \tag{2.2}\\
y_{2} \\
\vdots \\
y_{n}
\end{array}\right), \boldsymbol{\epsilon}=\left(\begin{array}{c}
\epsilon_{1} \\
\epsilon_{2} \\
\vdots \\
\epsilon_{n}
\end{array}\right), X=\left(\begin{array}{cc}
1 & x_{11} \\
1 & x_{21} \\
\vdots & \vdots \\
1 & x_{n 1}
\end{array}\right), \boldsymbol{\beta}=\binom{\beta_{0}}{\beta_{1}}
$$

then it is easy to verify that (2.1) may be written as

$$
\begin{equation*}
\boldsymbol{y}=X \boldsymbol{\beta}+\boldsymbol{\epsilon} \tag{2.3}
\end{equation*}
$$

Now let us consider the case of more than one independent variable. Suppose we have $k$ independent variables $x_{1}, \ldots, x_{k}$; then the regression model is

$$
\begin{align*}
y_{1} & =\beta_{0}+\beta_{1} x_{11}+\beta_{2} x_{12}+\cdots+\beta_{k} x_{1 k}+\epsilon_{1}  \tag{2.4}\\
& \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \\
& \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \\
y_{n} & =\beta_{0}+\beta_{1} x_{n 1}+\beta_{2} x_{n 2}+\cdots+\beta_{k} x_{n k}+\epsilon_{n} .
\end{align*}
$$

Letting

$$
X=\left(\begin{array}{cccc}
1 & x_{11} & \ldots & x_{1 k}  \tag{2.5}\\
& \ldots & \ldots & \ldots \\
& \ldots & \ldots & \cdots \\
1 & x_{n 1} & \ldots & x_{n k}
\end{array}\right) \text { and } \boldsymbol{\beta}=\left(\begin{array}{c}
\beta_{0} \\
\vdots \\
\beta_{k}
\end{array}\right)
$$

the model (2.4), called the multiple regression model, may also be written in the form (2.3).

The matrix $X$ is called a design matrix. As in simple regression, the $\beta_{0}$ term in (2.4) is often called the constant term or the intercept. Note that the first column of $X$, i.e., the column of 1 's, corresponds to it. If for some reason we do not want to keep $\beta_{0}$ in the model, we would delete this column. As mentioned in the last chapter, the last $k$ elements in the $i$ th row of $X$ constitute the $i$ th design point of the model and an observation $y_{i}$ together with its corresponding design point constitute the $i$ th case or data point.

| GPA (max =4) | 3.95 | 3.84 | 3.68 | 3.59 | 3.57 | 3.49 | 3.47 | 3.40 | 3.08 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Verbal SAT (SATV) | 74 | 76 | 66 | 76 | 76 | 66 | 71 | 71 | 57 |
| Math. SAT (SATM) | 79 | 71 | 75 | 74 | 70 | 67 | 73 | 79 | 76 |

EXHIBIT 2.1: Data on Grade Point Average and SAT Scores. SOURCE: Dacey (1983).

## Example 2.1

For the data presented in Exhibit 2.1, we may write a multiple regression model to predict GPA on the basis of SATV and SATM as

$$
\begin{aligned}
y_{1} & =3.95=\beta_{0}+\beta_{1}(74)+\beta_{2}(79)+\epsilon_{1} \\
y_{2} & =3.84=\beta_{0}+\beta_{1}(76)+\beta_{2}(71)+\epsilon_{2} \\
& \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \\
y_{9} & =3.08=\beta_{0}+\beta_{1}(57)+\beta_{2}(76)+\epsilon_{9}
\end{aligned}
$$

The values of $y$ and $X$ would be:

$$
\boldsymbol{y}=\left(\begin{array}{c}
3.95 \\
3.84 \\
3.68 \\
3.59 \\
3.57 \\
3.49 \\
3.47 \\
3.40 \\
3.08
\end{array}\right) \text { and } X=\left(\begin{array}{ccc}
1 & 74 & 79 \\
1 & 76 & 71 \\
1 & 66 & 75 \\
1 & 76 & 74 \\
1 & 76 & 70 \\
1 & 66 & 67 \\
1 & 71 & 73 \\
1 & 71 & 79 \\
1 & 57 & 76
\end{array}\right)
$$

### 2.3 Least Squares Estimates

We obtain the least squares estimate of $\boldsymbol{\beta}$ in the multiple regression model by minimizing

$$
\begin{align*}
\mathcal{S} & =\sum_{i=1}^{n}\left(y_{i}-\beta_{0}-\beta_{1} x_{1 i} \cdots-\beta_{k} x_{i k}\right)^{2}=(\boldsymbol{y}-X \boldsymbol{\beta})^{\prime}(\boldsymbol{y}-X \boldsymbol{\beta})  \tag{2.6}\\
& =\boldsymbol{y}^{\prime} \boldsymbol{y}-\boldsymbol{\beta}^{\prime} X^{\prime} \boldsymbol{y}-\boldsymbol{y}^{\prime} X \boldsymbol{\beta}+\boldsymbol{\beta}^{\prime} X^{\prime} X \boldsymbol{\beta} \\
& =\boldsymbol{y}^{\prime} \boldsymbol{y}-2 \boldsymbol{\beta}^{\prime}\left(X^{\prime} \boldsymbol{y}\right)+\boldsymbol{\beta}^{\prime}\left(X^{\prime} X\right) \boldsymbol{\beta}
\end{align*}
$$

since $\boldsymbol{y}^{\prime} X \boldsymbol{\beta}$, being a scalar, equals $\boldsymbol{\beta}^{\prime}\left(X^{\prime} \boldsymbol{y}\right)$. In order to minimize (2.6), we could differentiate it with respect to each $\beta_{j}$ and set the derivative equal to zero. Or, equivalently, we can do it more compactly using matrix differentiation (see Appendix 2A):

$$
\begin{equation*}
\partial S / \partial \boldsymbol{\beta}=-2 X^{\prime} \boldsymbol{y}+2 X^{\prime} X \boldsymbol{\beta} \tag{2.7}
\end{equation*}
$$

Setting (2.7) equal to zero and replacing $\boldsymbol{\beta}$ by $\boldsymbol{b}$, we see that the least squares estimate $\boldsymbol{b}$ of $\boldsymbol{\beta}$ is given by

$$
\begin{equation*}
\left(X^{\prime} X\right) \boldsymbol{b}=X^{\prime} \boldsymbol{y} \tag{2.8}
\end{equation*}
$$

That this indeed gives a minimum will be shown at the end of this section. If $X^{\prime} X$ is non-singular, (2.8) has a unique solution:

$$
\begin{equation*}
\boldsymbol{b}=\left(X^{\prime} X\right)^{-1} X^{\prime} \boldsymbol{y} \tag{2.9}
\end{equation*}
$$

When $\left(X^{\prime} X\right)$ is singular (2.8) can still be solved by using generalized inverses (defined in Appendix A, Section A.12, p. 278). We get from Corollary A.1:

$$
\begin{equation*}
\boldsymbol{b}=\left(X^{\prime} X\right)^{-} X^{\prime} \boldsymbol{y}=X^{-} \boldsymbol{y} \tag{2.10}
\end{equation*}
$$

While this estimate is not unique, it follows from Corollary A.1(iii) that $X\left(X^{\prime} X\right)^{-} X^{\prime}$ is unique, and consequently, $X b$ is unique. It is a simple matter to see that if $\beta_{0}$ is absent and the column of 1's deleted from $X$, (2.8), (2.9) and (2.10) continue to hold.

As for the simple regression case, we define residuals $e_{i}$ by

$$
\begin{equation*}
e=y-\hat{y} \tag{2.11}
\end{equation*}
$$

where

$$
\boldsymbol{e}=\left(\begin{array}{c}
e_{1}  \tag{2.12}\\
\vdots \\
e_{n}
\end{array}\right), \hat{\boldsymbol{y}}=\left(\begin{array}{c}
\hat{y}_{1} \\
\vdots \\
\hat{y}_{n}
\end{array}\right)=X \boldsymbol{b}=X\left(X^{\prime} X\right)^{-1} X^{\prime} \boldsymbol{y}=H \boldsymbol{y}
$$

and $H=X\left(X^{\prime} X\right)^{-1} X^{\prime}$. Let $M=I-H$. Then

$$
M X=(I-H) X=X-X\left(X^{\prime} X\right)^{-1} X^{\prime} X=X-X=0
$$

Using $M$ and (2.3) we can express $\boldsymbol{e}$ in terms of $\boldsymbol{y}$ or $\boldsymbol{\epsilon}$ as follows:

$$
\begin{align*}
\boldsymbol{e} & =\boldsymbol{y}-H \boldsymbol{y}=M \boldsymbol{y}  \tag{2.13}\\
& =M X \boldsymbol{\beta}+M \boldsymbol{\epsilon}=M \boldsymbol{\epsilon}
\end{align*}
$$

Theorem 2.1 The residuals are orthogonal to the predicted values as well as the design matrix $X$ in the model $\boldsymbol{y}=X \boldsymbol{\beta}+\boldsymbol{\epsilon}$.

Proof: Since

$$
\begin{equation*}
X^{\prime} e=X^{\prime} M \boldsymbol{\epsilon}=0 \boldsymbol{\epsilon}=\mathbf{o} \tag{2.14}
\end{equation*}
$$

the null vector, it follows that

$$
\begin{equation*}
\hat{\boldsymbol{y}}^{\prime} \boldsymbol{e}=\boldsymbol{b}^{\prime} X^{\prime} \boldsymbol{e}=0 \tag{2.15}
\end{equation*}
$$

which proves the theorem.
It follows from Theorem 2.1 that if $\beta_{0}$ is in the model, and consequently the first column of $X$ is $\mathbf{1}=(1, \ldots, 1)^{\prime}$, then $\sum_{i=1}^{n} e_{i}=\mathbf{1}^{\prime} \boldsymbol{e}=0$.

To conclude this section we now show that the minimum of $\mathcal{S}=(\boldsymbol{y}-$ $X \boldsymbol{\beta})^{\prime}(\boldsymbol{y}-X \boldsymbol{\beta})$ is indeed attained at $\boldsymbol{b}=\boldsymbol{\beta}$. Note that, from Theorem 2.1,

$$
\begin{equation*}
(\boldsymbol{b}-\boldsymbol{\beta})^{\prime} X^{\prime}(\boldsymbol{y}-X \boldsymbol{b})=(\boldsymbol{y}-X \boldsymbol{b})^{\prime} X(\boldsymbol{b}-\boldsymbol{\beta})=\boldsymbol{e}^{\prime} X(\boldsymbol{b}-\boldsymbol{\beta})=0 \tag{2.16}
\end{equation*}
$$

Hence,

$$
\begin{aligned}
\mathcal{S} & =(\boldsymbol{y}-X \boldsymbol{b}+X \boldsymbol{b}-X \boldsymbol{\beta})^{\prime}(\boldsymbol{y}-X \boldsymbol{b}+X \boldsymbol{b}-X \boldsymbol{\beta}) \\
& =(\boldsymbol{y}-X \boldsymbol{b})^{\prime}(\boldsymbol{y}-X \boldsymbol{b})+(\boldsymbol{b}-\boldsymbol{\beta})^{\prime}\left(X^{\prime} X\right)(\boldsymbol{b}-\boldsymbol{\beta}) .
\end{aligned}
$$

Both expressions in the last line are quadratic forms and hence positive, and the first of these does not depend on $\boldsymbol{\beta}$. Therefore, $\mathcal{S}$ attains its minimum at $\boldsymbol{b}=\boldsymbol{\beta}$.

### 2.4 Examples

## Example 2.2

Several computer packages are available for computing $\boldsymbol{b}$. From Exhibit 2.3, which illustrates the result of applying such a program to the data of Exhibit 2.2 (not all the variables shown in Exhibit 2.2 have been used), we get the regression equation (with somewhat greater rounding than in Exhibit 2.3)

$$
\begin{align*}
& \mathrm{PRICE}=18.48+.018 \mathrm{FLR}+4.03 \mathrm{RMS}-7.75 \mathrm{BDR} \\
& \quad+2.20 \mathrm{BTH}+1.37 \mathrm{GAR}+.257 \mathrm{LOT}+7.09 \mathrm{FP}+10.96 \mathrm{ST} . \tag{2.17}
\end{align*}
$$

| Price | BDR | FLR | FP | RMS | ST | LOT | TAX | BTH | CON | GAR | CDN | L1 | L2 |
| :---: | :---: | ---: | :---: | ---: | :---: | ---: | ---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 53 | 2 | 967 | 0 | 5 | 0 | 39 | 652 | 1.5 | 1 | 0.0 | 0 | 1 | 0 |
| 55 | 2 | 815 | 1 | 5 | 0 | 33 | 1000 | 1.0 | 1 | 2.0 | 1 | 1 | 0 |
| 56 | 3 | 900 | 0 | 5 | 1 | 35 | 897 | 1.5 | 1 | 1.0 | 0 | 1 | 0 |
| 58 | 3 | 1007 | 0 | 6 | 1 | 24 | 964 | 1.5 | 0 | 2.0 | 0 | 1 | 0 |
| 64 | 3 | 1100 | 1 | 7 | 0 | 50 | 1099 | 1.5 | 1 | 1.5 | 0 | 1 | 0 |
| 44 | 4 | 897 | 0 | 7 | 0 | 25 | 960 | 2.0 | 0 | 1.0 | 0 | 1 | 0 |
| 49 | 5 | 1400 | 0 | 8 | 0 | 30 | 678 | 1.0 | 0 | 1.0 | 1 | 1 | 0 |
| 70 | 3 | 2261 | 0 | 6 | 0 | 29 | 2700 | 1.0 | 0 | 2.0 | 0 | 1 | 0 |
| 72 | 4 | 1290 | 0 | 8 | 1 | 33 | 800 | 1.5 | 1 | 1.5 | 0 | 1 | 0 |
| 82 | 4 | 2104 | 0 | 9 | 0 | 40 | 1038 | 2.5 | 1 | 1.0 | 1 | 1 | 0 |
| 85 | 8 | 2240 | 1 | 12 | 1 | 50 | 1200 | 3.0 | 0 | 2.0 | 0 | 1 | 0 |
| 45 | 2 | 641 | 0 | 5 | 0 | 25 | 860 | 1.0 | 0 | 0.0 | 0 | 0 | 1 |
| 47 | 3 | 862 | 0 | 6 | 0 | 25 | 600 | 1.0 | 1 | 0.0 | 0 | 0 | 1 |
| 49 | 4 | 1043 | 0 | 7 | 0 | 30 | 676 | 1.5 | 0 | 0.0 | 0 | 0 | 1 |
| 56 | 4 | 1325 | 0 | 8 | 0 | 50 | 1287 | 1.5 | 0 | 0.0 | 0 | 0 | 1 |
| 60 | 2 | 782 | 0 | 5 | 1 | 25 | 834 | 1.0 | 0 | 0.0 | 0 | 0 | 1 |
| 62 | 3 | 1126 | 0 | 7 | 1 | 30 | 734 | 2.0 | 1 | 0.0 | 1 | 0 | 1 |
| 64 | 4 | 1226 | 0 | 8 | 0 | 37 | 551 | 2.0 | 0 | 2.0 | 0 | 0 | 1 |
| 66 | 2 | 929 | 1 | 5 | 0 | 30 | 1355 | 1.0 | 1 | 1.0 | 0 | 0 | 1 |
| 35 | 4 | 1137 | 0 | 7 | 0 | 25 | 561 | 1.5 | 0 | 0.0 | 0 | 0 | 0 |
| 38 | 3 | 743 | 0 | 6 | 0 | 25 | 489 | 1.0 | 1 | 0.0 | 0 | 0 | 0 |
| 43 | 3 | 596 | 0 | 5 | 0 | 50 | 752 | 1.0 | 0 | 0.0 | 0 | 0 | 0 |
| 46 | 2 | 803 | 0 | 5 | 0 | 27 | 774 | 1.0 | 1 | 0.0 | 1 | 0 | 0 |
| 46 | 2 | 696 | 0 | 4 | 0 | 30 | 440 | 2.0 | 1 | 1.0 | 0 | 0 | 0 |
| 50 | 2 | 691 | 0 | 6 | 0 | 30 | 549 | 1.0 | 0 | 2.0 | 1 | 0 | 0 |
| 65 | 3 | 1023 | 0 | 7 | 1 | 30 | 900 | 2.0 | 1 | 1.0 | 0 | 1 | 0 |

PRICE $=$ Selling price of house in thousands of dollars
BDR $=$ Number of bedrooms
FLR = Floor space in sq.ft. (computed from dimensions of each room and then augmented by $10 \%$ )
FP $\quad=$ Number of fireplaces
RMS = Number of rooms
ST $\quad=$ Storm windows (1 if present, 0 if absent)
LOT $=$ Front footage of lot in feet
TAX = Annual taxes
BTH $=$ Number of bathrooms
CON $=$ Construction ( 0 if frame, 1 if brick)
GAR $=$ Garage size ( $0=$ no garage, $1=$ one-car garage, etc.)
CDN $=$ Condition ( $1=$ 'needs work', 0 otherwise)
L1 = Location ( $\mathrm{L} 1=1$ if property is in zone $\mathrm{A}, \mathrm{L} 1=0$ otherwise)
$\mathrm{L} 2=$ Location ( $\mathrm{L} 2=1$ if property is in zone $\mathrm{B}, \mathrm{L} 2=0$ otherwise)

## EXHIBIT 2.2: Data on House Prices

SOURCE: Ms. Terry Tasch of Long-Kogan Realty, Chicago.

From this equation we can estimate the selling price of a house with 1000 square feet of floor area, 8 rooms, 4 bedrooms, 2 baths, storm windows, no fireplaces, 40 foot frontage and a 1 car garage to be about $\$ 65,000$, as follows:

$$
\begin{align*}
& 18.48+.018(1000)+4.03(8)-7.75(4)+2.2(2)+ \\
& 1.37(1)+.257(40)+7.09(0)+10.96(1)=64.73 \tag{2.18}
\end{align*}
$$

We can also see that, according to (2.17), adding a space for an additional car in a garage would raise the price by about $\$ 1370$, every square foot increase in floor area would increase the price by about $\$ 18$, etc. In each case the assumption is that each of the above mentioned changes is marginal, i.e., nothing else changes. Another way of putting this is to say that the effect of adding an extra garage space is $\$ 1370$, other things being equal, i.e., for two houses which are otherwise identical (in terms of the other variables in the model) but with one having space for an extra car in the garage, the price difference would be estimated to be about $\$ 1370$.

If the reader is disturbed by the negative sign associated with BDR , he/she should note that the estimated loss of price occurs if we increase the number of bedrooms without increasing the number of rooms or floor area. If we also increased the number of rooms by one and added a bathroom and some floor area to account for these additions, then the estimate of price would go up. In a situation where there are several related variables, signs which at first glance would appear counter-intuitive are not uncommon. Here (as in many other of these cases) further thought shows that the sign may be plausible. In addition, the reader should bear in mind that these estimates are random variables, and even more importantly, that we may not have considered important variables and may in other ways have fallen far short of perfection. It is also too true that a perfect model is seldom possible!

We draw the reader's attention to the variable ST which takes only two values, 0 and 1 , and as such is called a dichotomous variable. Such variables, which are frequently used to indicate the presence or absence of an attribute, are also called dummy variables or indicator variables and fall in the general category of qualitative variables. The interpretation of the coefficients of such variables is about the same as for any other coefficient. We shall consider indicator variables further in Chapter 4. Suffice it to say for the moment that, that other features being equal, the presence of storm windows seems to enhance prices by a whopping ten thousand dollars!

## Example 2.3 (Continuation of Example 1.1, Page 2)

As another example consider the data of Section 1.2 on speed of vehicles on a road and density of vehicles. In that section we fitted an equation of the form

$$
\begin{equation*}
(\text { Speed })^{1 / 2}=\beta_{0}+\beta_{1}(\text { density })+\beta_{2}(\text { density })^{2}+\epsilon \tag{2.19}
\end{equation*}
$$

| Variable | $b_{j}$ | s.e. $\left(b_{j}\right)$ | $t\left(b_{j}\right)$ | $\mathrm{P}\left[\|t\|>\left\|t\left(b_{j}\right)\right\|\right]$ |
| :---: | ---: | :---: | ---: | :---: |
| Intercept | 18.48 | 5.310 | 3.48 | .0029 |
| FLR | 0.018 | .0032 | 5.46 | .0001 |
| RMS | 4.026 | 1.637 | 2.46 | .0249 |
| BDR | -7.752 | 1.872 | -4.14 | .0007 |
| BTH | 2.205 | 2.646 | .833 | .4163 |
| GAR | 1.372 | 1.453 | .944 | .3584 |
| LOT | 0.257 | 0.137 | 1.88 | .0775 |
| FP | 7.091 | 3.190 | 2.23 | .0401 |
| ST | 10.96 | 2.323 | 4.72 | .0002 |
| $R^{2}=.9027$ |  |  |  |  |
| $R_{a}^{2}=.8568$ | $s=4.780$ |  |  |  |

EXHIBIT 2.3: Result of Applying a Least Squares Package Program on House Price Data

Here all we needed to do was to create a second independent variable each value of which is the square of each density.

## Example 2.4

Let us return to the data of Exhibit 2.1, p. 29. On applying the least squares one gets

$$
\mathrm{GPA}=1.22+0.029 \mathrm{SATV}+0.00044 \text { SATM. }
$$

This would seem to indicate that SAT mathematics scores have very little effect on GPA. But we must not forget that when judging the effect of one variable we must bear in mind what other variables are already in the model. With SATM alone we get

$$
\mathrm{GPA}=3.55+.0001 \mathrm{SATM}
$$

Thus, at least for these students, SAT mathematics scores are not very good predictors of GPA.

Users of some computer packages will notice that nowadays they provide, in addition to the estimates we have mentioned, a statistic called standardized coefficients or betas. These are the regression coefficients $b_{j}$ divided by the sample standard deviation of the dependent variable values and multiplied by the sample standard deviation of the corresponding independent variable values. This obviously renders the coefficients unit free. No further mention will be made in this book of standardized coefficients.

### 2.5 Gauss-Markov Conditions

In order for estimates of $\boldsymbol{\beta}$ to have some desirable statistical properties, we need the following assumptions, called Gauss-Markov (G-M) conditions, which have already been introduced in Chapter 1:

$$
\begin{align*}
\mathrm{E}\left(\epsilon_{i}\right) & =0  \tag{2.20}\\
\mathrm{E}\left(\epsilon_{i}^{2}\right) & =\sigma^{2}  \tag{2.21}\\
\mathrm{E}\left(\epsilon_{i} \epsilon_{j}\right) & =0 \text { when } i \neq j \tag{2.22}
\end{align*}
$$

for all $i, j=1, \ldots, n$. We can also write these conditions in matrix notation as

$$
\begin{equation*}
\mathrm{E}(\boldsymbol{\epsilon})=\mathbf{o}, \mathrm{E}\left(\boldsymbol{\epsilon} \epsilon^{\prime}\right)=\sigma^{2} I \tag{2.23}
\end{equation*}
$$

Note that $\mathbf{o}$ is the vector of zeros. We shall use these conditions repeatedly in the sequel.

Note that G-M conditions imply that

$$
\begin{equation*}
\mathrm{E}(\boldsymbol{y})=X \boldsymbol{\beta} \tag{2.24}
\end{equation*}
$$

and

$$
\begin{equation*}
\operatorname{cov}(\boldsymbol{y})=\mathrm{E}\left[(\boldsymbol{y}-X \boldsymbol{\beta})(y-X \boldsymbol{\beta})^{\prime}\right]=\mathrm{E}\left(\boldsymbol{\epsilon} \boldsymbol{\epsilon}^{\prime}\right)=\sigma^{2} I \tag{2.25}
\end{equation*}
$$

It also follows that (see (2.13))

$$
\begin{equation*}
E\left[e e^{\prime}\right]=M E\left[\boldsymbol{\epsilon} \epsilon^{\prime}\right] M=\sigma^{2} M \tag{2.26}
\end{equation*}
$$

since $M$ is idempotent. Therefore,

$$
\begin{equation*}
\operatorname{var}\left(e_{i}\right)=\sigma^{2} m_{i i}=\sigma^{2}\left[1-h_{i i}\right] \tag{2.27}
\end{equation*}
$$

where $m_{i j}$ and $h_{i j}$ are the $i j$ th elements of $M$ and $H$ respectively. Because a variance is non-negative and a covariance matrix is at least positive semidefinite, it follows that $h_{i i} \leq 1$ and $M$ is at least positive semi-definite.

### 2.6 Mean and Variance of Estimates Under G-M Conditions

Because of (2.24)

$$
\begin{equation*}
\mathrm{E}(\boldsymbol{b})=\mathrm{E}\left[\left(X^{\prime} X\right)^{-1} X^{\prime} \boldsymbol{y}\right]=\left(X^{\prime} X\right)^{-1} X^{\prime} X \boldsymbol{\beta}=\boldsymbol{\beta} \tag{2.28}
\end{equation*}
$$

As discussed in Section B.1.1, p. 284, if for any parameter $\theta$, its estimate $t$ has the property that $\mathrm{E}(t)=\theta$, then $t$ is an unbiased estimator of $\theta$. Thus under G-M conditions, $\boldsymbol{b}$ is an unbiased estimator of $\boldsymbol{\beta}$. Note that we only used the first of the G-M conditions to prove this. Therefore violation of conditions (2.21) and (2.22) will not lead to bias.

Theorem 2.2 Under the first G-M condition (2.20), the least squares estimator $\boldsymbol{b}$ is an unbiased estimator of $\boldsymbol{\beta}$. Further, under the $G-M$ conditions (2.20)-(2.22),

$$
\operatorname{cov}(\boldsymbol{b})=\sigma^{2}\left(X^{\prime} X\right)^{-1}
$$

Proof: We have already established unbiasedness. Let $A=\left(X^{\prime} X\right)^{-1} X^{\prime}$, then $\boldsymbol{b}=A \boldsymbol{y}$ and we get, from (2.25),

$$
\begin{align*}
\operatorname{cov}(\boldsymbol{b}) & =A \operatorname{cov}(\boldsymbol{y}) A^{\prime}=\sigma^{2} A I A^{\prime}=\sigma^{2} A A^{\prime} \\
& =\sigma^{2}\left(X^{\prime} X\right)^{-1} X^{\prime} X\left(X^{\prime} X\right)^{-1}=\sigma^{2}\left(X^{\prime} X\right)^{-1} \tag{2.29}
\end{align*}
$$

which completes the proof.

Corollary 2.1 If $\operatorname{tr}\left[\left(X^{\prime} X\right)^{-1}\right] \rightarrow 0$ as $n \rightarrow \infty$, then the estimator $\boldsymbol{b}$ is a consistent estimator of $\boldsymbol{\beta}$.

The proof follows from the fact that when $\left(X^{\prime} X\right)^{-1} \rightarrow 0, \operatorname{cov}(b) \rightarrow 0$ as $n \rightarrow \infty$. See Appendix 2A at the end of this chapter for a definition of consistency.

From (2.13), $\mathrm{E}(\boldsymbol{e})=\mathrm{E}(M \boldsymbol{\epsilon})=0$. Therefore, it follows from (2.27) that

$$
\begin{equation*}
\operatorname{cov}(\boldsymbol{e})=\mathrm{E}\left[\boldsymbol{e} \boldsymbol{e}^{\prime}\right]=\sigma^{2} M M^{\prime}=\sigma^{2} M \tag{2.30}
\end{equation*}
$$

Writing the $i$ th equation in (2.4) as

$$
y_{i}=\boldsymbol{x}_{i}^{\prime} \boldsymbol{\beta}+\epsilon_{i}
$$

where $\boldsymbol{x}_{i}^{\prime}=\left(1, x_{i 1}, \ldots, x_{i k}\right)$, the predicted value of $y_{i}$ can be defined as

$$
\hat{y}_{i}=\boldsymbol{x}_{i}^{\prime} \boldsymbol{b} .
$$

Consequently the predicted value of $\boldsymbol{y}$ is

$$
\hat{\boldsymbol{y}}=X \boldsymbol{b}
$$

From Theorem 2.2 we get, on using the results on the covariance of a random vector (Section B.2, Page 286),

$$
\operatorname{var}\left(\hat{y}_{i}\right)=\boldsymbol{x}_{i}^{\prime} \operatorname{cov}(\boldsymbol{b}) \boldsymbol{x}_{i}=\sigma^{2} \boldsymbol{x}_{i}^{\prime}\left(X^{\prime} X\right)^{-1} \boldsymbol{x}_{i}=\sigma^{2} h_{i i}
$$

and

$$
\operatorname{cov}(\hat{\boldsymbol{y}})=X \operatorname{cov}(b) X^{\prime}=\sigma^{2} X\left(X^{\prime} X\right)^{-1} X^{\prime}=\sigma^{2} H
$$

Obviously the first of the two results follows from the second. It also follows that $h_{i i} \geq 0$ and that $H$ is at least positive semi-definite.

### 2.7 Estimation of $\sigma^{2}$

To use several of the formulæ of the last section, we need $\sigma^{2}$, which is usually not known and needs to be estimated. This can be done using the residuals $e_{i}$. Because $M=\left(m_{i j}\right)$ is a symmetric idempotent matrix,

$$
\begin{equation*}
\sum_{i=1}^{n} e_{i}^{2}=\boldsymbol{e}^{\prime} \boldsymbol{e}=\boldsymbol{\epsilon}^{\prime} M^{\prime} M \boldsymbol{\epsilon}=\boldsymbol{\epsilon}^{\prime} M \boldsymbol{\epsilon}=\sum_{i=1}^{n} m_{i i} \epsilon_{i}^{2}+\sum_{\substack{i, j=1 \\ i \neq j}}^{n} m_{i j} \epsilon_{i} \epsilon_{j} \tag{2.31}
\end{equation*}
$$

The quantity $\sum_{i=1}^{n} e_{i}^{2}$ is often called the residual sum of squares and is denoted as RSS. It follows from (2.31) that

$$
\begin{aligned}
\mathrm{E}\left(\sum_{i=1}^{n} e_{i}^{2}\right) & =\sum_{i=1}^{n} m_{i i} \mathrm{E}\left(\epsilon_{i}^{2}\right)+\sum_{\substack{i, j=1 \\
i \neq j}}^{n} m_{i j} \mathrm{E}\left(\epsilon_{i} \epsilon_{j}\right) \\
& =\sigma^{2} \sum_{i=1}^{n} m_{i i}=\sigma^{2} \operatorname{tr} M=(n-k-1) \sigma^{2}
\end{aligned}
$$

when an intercept is present and there are $k$ independent variables, since then $\operatorname{tr} M=\operatorname{tr} I_{n}-\operatorname{tr} H=n-k-1-$ see (A.10) on p. 278. Therefore, if we let

$$
\begin{equation*}
s^{2}=\sum_{i=1}^{n} e_{i}^{2} /(n-k-1) \tag{2.32}
\end{equation*}
$$

we see that $s^{2}$ is an unbiased estimate of $\sigma^{2}$. When an intercept term is absent and there are $k$ independent variables

$$
\begin{equation*}
s^{2}=\sum_{i=1}^{n} e_{i}^{2} /(n-k) \tag{2.33}
\end{equation*}
$$

is an unbiased estimator of $\sigma^{2}$. The divisor $n-k$ in the last formula and $n-k-1$ in (2.32) are the degrees of freedom.

Also, as shown in Appendix 2A, $s^{2} \rightarrow \sigma^{2}$ in probability as $n \rightarrow \infty$; that is, $s^{2}$ is a consistent estimator of $\sigma^{2}$. Thus, when $\sigma^{2}$ is not known, a consistent and unbiased estimator of $\operatorname{cov}(\boldsymbol{b})$ is given by

$$
\begin{equation*}
\widehat{\operatorname{cov}(\boldsymbol{b}})=s^{2}\left(X^{\prime} X\right)^{-1}=G=\left(g_{i j}\right), \text { say } \tag{2.34}
\end{equation*}
$$

The matrix

$$
\begin{equation*}
\left(g_{i j} / g_{i i}^{1 / 2} g_{j j}^{1 / 2}\right) \tag{2.35}
\end{equation*}
$$

is an estimate of the correlation matrix of $\boldsymbol{b}$. Matrices (2.34) and (2.35) are available from typical least squares computer packages. We can summarize the above results in the following theorem:

Theorem 2.3 Under G-M conditions, $s^{2}$ is an unbiased and consistent estimator of $\sigma^{2}$, and $s^{2}\left(X^{\prime} X\right)^{-1}$ is a consistent and unbiased estimator of $\operatorname{cov}(b)$.

The residuals and the residual sum of squares play a very important role in regression analysis. As we have just seen, the residual sum of squares when divided by $n-k-1$ gives an unbiased estimator of $\sigma^{2}$. In fact, under the assumption of normality of observations this is the best unbiased estimator in the sense that it has uniformly minimum variance among all unbiased estimators which are quadratic functions of the $y_{i}$ 's (i.e., estimators of the form $\boldsymbol{y}^{\prime} A \boldsymbol{y}$, where $A$ is a symmetric matrix; note that $\left.s^{2}=\boldsymbol{y}^{\prime} M \boldsymbol{y} /[n-k-1]\right)$. This result holds for even more general distributions (see Rao, 1952, and Hsu, 1938).

As we shall see later in the book, residuals are used to detect the presence of outliers and influential points, check for normality of the data, detect the adequacy of the model, etc. In short, they are used to determine if it is reasonable to assume that the Gauss-Markov conditions are being met. Residuals can, obviously, be used to determine the quality of fit of the regression equation. In the next section we give such a measure of fit. But first, we present the following theorem, which shows the connection between the residual sum of squares, total sum of squares $\sum_{i=1}^{n} y_{i}^{2}$ and the predicted sum of squares $\sum_{i=1}^{n} \hat{y}_{i}^{2}$.
Theorem 2.4 Let $\bar{y}=n^{-1} \sum_{i=1}^{n} y_{i}$. Then,

$$
\sum_{i=1}^{n} e_{i}^{2}=\sum_{i=1}^{n} y_{i}^{2}-\sum_{i=1}^{n} \hat{y}_{i}^{2}=\left(\sum_{i=1}^{n} y_{i}^{2}-n \bar{y}^{2}\right)-\left(\sum_{i=1}^{n} \hat{y}_{i}^{2}-n \bar{y}^{2}\right)
$$

Proof: Since, from Theorem 2.1, $\hat{\boldsymbol{y}}^{\prime} \boldsymbol{e}=\sum_{i=1}^{n} e_{i} \hat{y}_{i}=0$,

$$
\begin{aligned}
& \sum_{i=1}^{n} y_{i}^{2}=\sum_{i=1}^{n}\left(y_{i}-\hat{y}_{i}+\hat{y}_{i}\right)^{2} \\
& \quad=\sum_{i=1}^{n}\left(y_{i}-\hat{y}_{i}\right)^{2}+\sum_{i=1}^{n} \hat{y}_{i}^{2}+2 \sum_{i=1}^{n}\left(y_{i}-\hat{y}_{i}\right) \hat{y}_{i} \\
& \quad=\sum_{i=1}^{n} e_{i}^{2}+\sum_{i=1}^{n} \hat{y}_{i}^{2}+2 \sum_{i=1}^{n} e_{i} \hat{y}_{i}=\sum_{i=1}^{n} e_{i}^{2}+\sum_{i=1}^{n} \hat{y}_{i}^{2}
\end{aligned}
$$

The second part of the theorem is obvious.

Corollary 2.2 If there is an intercept in the model, that is, if there is a constant term $\beta_{0}$ in the model, then

$$
\sum_{i=1}^{n} e_{i}^{2}=\sum_{i=1}^{n}\left(y_{i}-\bar{y}\right)^{2}-\sum_{i=1}^{n}\left(\hat{y}_{i}-\bar{y}\right)^{2}
$$

Proof: Since there is a constant term in the model, we have, from Theorem 2.1, $\mathbf{1}^{\prime} \boldsymbol{e}=\boldsymbol{e}^{\prime} \mathbf{1}=\sum_{i=1}^{n} e_{i}=0$. Hence, $\sum_{i=1}^{n} y_{i}=\sum_{i=1}^{n} \hat{y}_{i}$. Therefore, in this case the mean of the observations is the same as the mean of the predicted values. Hence, from Theorem 2.4
$\sum_{i=1}^{n} e_{i}^{2}=\left(\sum_{i=1}^{n} y_{i}^{2}-n \bar{y}^{2}\right)-\left(\sum_{i=1}^{n} \hat{y}_{i}^{2}-n \bar{y}^{2}\right)=\sum_{i=1}^{n}\left(y_{i}-\bar{y}\right)^{2}-\sum_{i=1}^{n}\left(\hat{y}_{i}-\bar{y}\right)^{2}$,
which proves the corollary.

### 2.8 Measures of Fit

The measure of fit $R^{2}$, introduced in Section 1.7, p. 13, and given by (1.26) when there is an intercept term and by (1.27) when there is no intercept, is also appropriate for multiple regression. Its square root is the sample correlation between $y_{i}$ 's and $\hat{y}_{i}$ 's, i.e., in the case of a regression model with an intercept,

$$
\begin{equation*}
R=\sum_{i=1}^{n}\left(y_{i}-\bar{y}\right)\left(\hat{y}_{i}-\bar{y}\right) /\left[\sum_{i=1}^{n}\left(y_{i}-\bar{y}\right)^{2} \sum_{i=1}^{n}\left(\hat{y}_{i}-\bar{y}\right)^{2}\right]^{1 / 2} \tag{2.36}
\end{equation*}
$$

since, as we seen in the proof of Corollary 2.2, $n^{-1} \sum_{i=1}^{n} y_{i}=n^{-1} \sum_{i=1}^{n} \hat{y}_{i}$.
To see that the square of (2.36) is indeed (1.26), notice that because, by (2.15), $\sum_{i=1}^{n} e_{i} \hat{y}_{i}=0$,

$$
\begin{aligned}
& \sum_{i=1}^{n}\left(y_{i}-\bar{y}\right)\left(\hat{y}_{i}-\bar{y}\right)=\sum_{i=1}^{n}\left(y_{i}-\hat{y}_{i}+\hat{y}_{i}-\bar{y}\right)\left(\hat{y}_{i}-\bar{y}\right) \\
& \quad=\sum_{i=1}^{n}\left(y_{i}-\hat{y}_{i}\right)\left(\hat{y}_{i}-\bar{y}\right)+\sum_{i=1}^{n}\left(\hat{y}_{i}-\bar{y}\right)^{2} \\
& \quad=\sum_{i=1}^{n} e_{i} \hat{y}_{i}-\bar{y} \sum_{i=1}^{n} e_{i}+\sum_{i=1}^{n}\left(\hat{y}_{i}-\bar{y}\right)^{2}=\sum_{i=1}^{n}\left(\hat{y}_{i}-\bar{y}\right)^{2} .
\end{aligned}
$$

Therefore,

$$
R=\left[\sum_{i=1}^{n}\left(\hat{y}_{i}-\bar{y}\right)^{2}\right]^{1 / 2} /\left[\sum_{i=1}^{n}\left(y_{i}-\bar{y}\right)^{2}\right]^{1 / 2}
$$

and, because of Corollary 2.2, we get

$$
\begin{equation*}
R^{2}=1-\frac{\sum_{i=1}^{n}\left(y_{i}-\hat{y}_{i}\right)^{2}}{\sum_{i=1}^{n}\left(y_{i}-\bar{y}\right)^{2}} \tag{2.37}
\end{equation*}
$$

From (2.37), on using Corollary 2.2 again, it follows that $R^{2}$ lies between 0 and 1 , and, because $R$ is nonnegative, $0 \leq R \leq 1$. It is shown in Appendix

2 A .3 at the end of this chapter that $R^{2}$ is the sample multiple correlation between the dependent variable $y$ and the independent variables $x_{1}, \ldots, x_{k}$ in the sense given in Section B. 7 (Page 295) of Appendix B.

Some analysts prefer to use an adjusted $R^{2}$ denoted by $R_{a}^{2}$ and given by

$$
R_{a}^{2}=1-\frac{\left[\sum_{i=1}^{n}\left(y_{i}-\hat{y}_{i}\right)^{2} /(n-k-1)\right]}{\left[\sum_{i=1}^{n}\left(y_{i}-\bar{y}\right)^{2} /(n-1)\right]}=1-s^{2} /\left[\sum_{i=1}^{n}\left(y_{i}-\bar{y}\right)^{2} /(n-1)\right]
$$

$R_{a}^{2}$ adjusts for the sample size, since it is often felt that small sample sizes tend to unduly inflate $R^{2}$. However, $R_{a}^{2}$ can take negative values.

Alternatively, $s^{2}$ can also be used as a measure of fit, smaller values of $s^{2}$ indicating a good fit. A rough practical use of $s^{2}$ stems from the fact that when the number of observations $n$ is large, $4 s$ is the approximate width of the 95 per cent confidence interval for a future observation. When we are primarily interested in prediction, this provides an excellent indication of the quality of fit. For example, in the house price example, if the regression model were to be used to estimate the selling price of a house not in the sample, we could be off by as much as $\pm \$ 9500$ at a 95 per cent level. Sometimes alternative estimates of $\sigma$ are available (see Chapter 6). Then, $s$ provides an excellent means of discovering how close our fit is to a theoretical ideal. In most cases one needs to consider both $R^{2}$ (or $R_{a}^{2}$ ) and $s^{2}$ in order to assess the quality of fit.

When the regression equation does not have an intercept, that is, when $\beta_{0}=0$, we define the square of the sample correlation between $y_{i}$ 's and $\hat{y}_{i}$ 's as

$$
\begin{equation*}
R^{2}=\left[\sum_{i=1}^{n} y_{i} \hat{y}_{i}\right]^{2} /\left[\left(\sum_{i=1}^{n} y_{i}^{2}\right)\left(\sum_{i=1}^{n} \hat{y}_{i}^{2}\right)\right] \tag{2.38}
\end{equation*}
$$

Since

$$
\begin{aligned}
& \sum_{i=1}^{n} y_{i} \hat{y}_{i}=\boldsymbol{y}^{\prime} \hat{\boldsymbol{y}}=\boldsymbol{y}^{\prime} X \boldsymbol{b}=\boldsymbol{y}^{\prime} X\left(X^{\prime} X\right)^{-1} X^{\prime} \boldsymbol{y} \\
& \quad=\boldsymbol{y}^{\prime} X\left(X^{\prime} X\right)^{-1}\left(X^{\prime} X\right)\left(X^{\prime} X\right)^{-1} X^{\prime} \boldsymbol{y}=\boldsymbol{b}^{\prime} X^{\prime} X \boldsymbol{b}=\hat{\boldsymbol{y}}^{\prime} \hat{\boldsymbol{y}}=\sum_{i=1}^{n} \hat{y}_{i}^{2}
\end{aligned}
$$

and, from Theorem 2.4,

$$
\sum_{i=1}^{n} y_{i}^{2}=\sum_{i=1}^{n} e_{i}^{2}+\sum_{i=1}^{n} \hat{y}_{i}^{2}=\sum_{i=1}^{n}\left(y_{i}-\hat{y}_{i}\right)^{2}+\sum_{i=1}^{n} \hat{y}_{i}^{2}
$$

(2.38) becomes

$$
\left(\sum_{i=1}^{n} \hat{y}_{i}^{2}\right) /\left(\sum_{i=1}^{n} y_{i}^{2}\right)=1-\frac{\sum_{i=1}^{n}\left(y_{i}-\hat{y}_{i}\right)^{2}}{\sum_{i=1}^{n} y_{i}^{2}}
$$

Note that here too $0 \leq R \leq 1$ and $0 \leq R^{2} \leq 1$.

### 2.9 The Gauss-Markov Theorem

In most applications of regression we are interested in estimates of some linear function $L \boldsymbol{\beta}$ or $\boldsymbol{\ell}^{\prime} \boldsymbol{\beta}$ of $\boldsymbol{\beta}$, where $\boldsymbol{\ell}$ is a vector and $L$ is a matrix. Estimates of this type include the predicteds $\hat{y}_{i}$, the estimate $\hat{y}_{0}$ of a future observation, $\hat{\boldsymbol{y}}$ and even $\boldsymbol{b}$ itself. We first consider below $\boldsymbol{\ell}^{\prime} \boldsymbol{\beta}$; the more general vector function is considered subsequently.

Although there may be several possible estimators, we shall confine ourselves to linear estimators - i.e., an estimator which is a linear function of $y_{1}, \ldots, y_{n}$, say $\boldsymbol{c}^{\prime} \boldsymbol{y}$. We also require that these linear functions be unbiased estimators of $\boldsymbol{\ell}^{\prime} \boldsymbol{\beta}$ and assume that such linear unbiased estimators for $\boldsymbol{\ell}^{\prime} \boldsymbol{\beta}$ exist; $\boldsymbol{\ell}^{\prime} \boldsymbol{\beta}$ is then called estimable.

In the following theorem we show that among all linear unbiased estimators, the least squares estimator $\boldsymbol{\ell}^{\prime} \boldsymbol{b}=\boldsymbol{\ell}^{\prime}\left(X^{\prime} X\right)^{-1} X^{\prime} \boldsymbol{y}$, which is also a linear function of $y_{1}, \ldots, y_{n}$ and which in (2.28) has already been shown to be unbiased, has the smallest variance. That is, $\operatorname{var}\left(\boldsymbol{\ell}^{\prime} \boldsymbol{b}\right) \leq \operatorname{var}\left(\boldsymbol{c}^{\prime} \boldsymbol{y}\right)$ for all $\boldsymbol{c}$ such that $\mathrm{E}\left(\boldsymbol{c}^{\prime} \boldsymbol{y}\right)=\boldsymbol{\ell}^{\prime} \boldsymbol{\beta}$. Such an estimator is called a best linear unbiased estimator (BLUE).
Theorem 2.5 (Gauss-Markov) Let $\boldsymbol{b}=\left(X^{\prime} X\right)^{-1} X^{\prime} \boldsymbol{y}$ and $\boldsymbol{y}=X \boldsymbol{\beta}+\boldsymbol{\epsilon}$. Then under $G$ - $M$ conditions, the estimator $\ell^{\prime} \boldsymbol{b}$ of the estimable function $\boldsymbol{\ell}^{\prime} \boldsymbol{\beta}$ is BLUE.

Proof: Let $\boldsymbol{c}^{\prime} \boldsymbol{y}$ be another linear unbiased estimator of (estimable) $\boldsymbol{\ell}^{\prime} \boldsymbol{\beta}$. Since $\boldsymbol{c}^{\prime} \boldsymbol{y}$ is an unbiased estimator of $\boldsymbol{\ell}^{\prime} \boldsymbol{\beta}, \ell^{\prime} \boldsymbol{\beta}=\mathrm{E}\left(\boldsymbol{c}^{\prime} \boldsymbol{y}\right)=\boldsymbol{c}^{\prime} X \boldsymbol{\beta}$ for all $\boldsymbol{\beta}$ and hence we have

$$
\begin{equation*}
c^{\prime} X=\ell^{\prime} \tag{2.39}
\end{equation*}
$$

Now,

$$
\operatorname{var}\left(\boldsymbol{c}^{\prime} \boldsymbol{y}\right)=\boldsymbol{c}^{\prime} \operatorname{cov}(\boldsymbol{y}) \boldsymbol{c}=\boldsymbol{c}^{\prime}\left(\sigma^{2} I\right) \boldsymbol{c}=\sigma^{2} \boldsymbol{c}^{\prime} \boldsymbol{c}
$$

and

$$
\operatorname{var}\left(\boldsymbol{\ell}^{\prime} \boldsymbol{b}\right)=\boldsymbol{\ell}^{\prime} \operatorname{cov}(\boldsymbol{b}) \boldsymbol{\ell}=\sigma^{2} \boldsymbol{\ell}^{\prime}\left(X^{\prime} X\right)^{-1} \boldsymbol{\ell}=\sigma^{2} \boldsymbol{c}^{\prime} X\left(X^{\prime} X\right)^{-1} X^{\prime} \boldsymbol{c}
$$

from (2.29) and (2.39). Therefore

$$
\begin{aligned}
\operatorname{var}\left(\boldsymbol{c}^{\prime} \boldsymbol{y}\right)-\operatorname{var}\left(\boldsymbol{\ell}^{\prime} \boldsymbol{b}\right) & =\sigma^{2}\left[\boldsymbol{c}^{\prime} \boldsymbol{c}-\boldsymbol{c}^{\prime} X\left(X^{\prime} X\right)^{-1} X^{\prime} \boldsymbol{c}\right] \\
& =\sigma^{2} \boldsymbol{c}^{\prime}\left[I-X\left(X^{\prime} X\right)^{-1} X^{\prime}\right] \boldsymbol{c} \geq 0
\end{aligned}
$$

since $I-X\left(X^{\prime} X\right)^{-1} X^{\prime}=M$ is positive semi-definite (see end of Section 2.5). This proves the theorem.

A slight generalization of the Gauss-Markov theorem is the following:
Theorem 2.6 Under G-M conditions, the estimator Lb of the estimable function $L \boldsymbol{\beta}$ is $B L U E$ in the sense that

$$
\operatorname{cov}(C \boldsymbol{y})-\operatorname{cov}(L \boldsymbol{b})
$$

is positive semi-definite, where $L$ is an arbitrary matrix and $C \boldsymbol{y}$ is another unbiased linear estimator of $L \boldsymbol{\beta}$.

This theorem implies that if we wish to estimate several (possibly) related linear functions of the $\beta_{j}$ 's, we cannot do better (in a BLUE sense) than use least squares estimates.
Proof: As in the proof of the Gauss-Markov theorem, the unbiasedness of $C \boldsymbol{y}$ yields $L \boldsymbol{\beta}=C \mathrm{E}(\boldsymbol{y})=C X \boldsymbol{\beta}$ for all $\boldsymbol{\beta}$, whence $L=C X$, and since $\operatorname{cov}(C \boldsymbol{y})=\sigma^{2} C C^{\prime}$ and

$$
\operatorname{cov}(L \boldsymbol{b})=\sigma^{2} L\left(X^{\prime} X\right)^{-1} L^{\prime}=\sigma^{2} C X\left(X^{\prime} X\right)^{-1} X^{\prime} C^{\prime}
$$

it follows that

$$
\operatorname{cov}(C \boldsymbol{y})-\operatorname{cov}(L \boldsymbol{b})=\sigma^{2} C\left[I-X\left(X^{\prime} X\right)^{-1} X^{\prime}\right] C^{\prime}
$$

which is positive semi-definite, since, as shown at the end of Section 2.5, the matrix $\left[I-X\left(X^{\prime} X\right)^{-1} X^{\prime}\right]=M$ is at least positive semi-definite.

If, in addition to the Gauss-Markov conditions, we make the further assumption that $y_{i}$ 's are normally distributed, then it may be shown that $\boldsymbol{\ell}^{\prime} \boldsymbol{b}$ has minimum variance in the entire class of unbiased estimators, and that $s^{2}$ has minimum variance among all unbiased estimators of $\sigma^{2}$ (see Rao, 1973, p. 319).

### 2.10 The Centered Model

Let $\bar{x}_{j}=n^{-1} \sum_{i=1}^{n} x_{i j}$ and $z_{i j}=x_{i j}-\bar{x}_{j}$ for all $i=1, \ldots, n$ and $j=$ $1, \ldots, k$. Further, let $Z$ be the matrix $\left(z_{i j}\right)$ of the $z_{i j}$ 's and set $\gamma_{0}=$ $\beta_{0}+\beta_{1} \bar{x}_{1}+\cdots+\beta_{k} \bar{x}_{k}$ and $\boldsymbol{\beta}_{(0)}=\left(\beta_{1}, \ldots, \beta_{k}\right)^{\prime}$. Using this notation, the regression model (2.3) can be written as

$$
\boldsymbol{y}=\gamma_{0} \mathbf{1}+Z \boldsymbol{\beta}_{(0)}+\boldsymbol{\epsilon}=\left(\begin{array}{ll}
\mathbf{1} & Z \tag{2.40}
\end{array}\right)\binom{\gamma_{0}}{\boldsymbol{\beta}_{(0)}}+\boldsymbol{\epsilon}
$$

The model (2.40) is called a centered model or, more specifically, the centered version of (2.3). The two models (2.3) and (2.40) are equivalent. From $\gamma_{0}$ and $\boldsymbol{\beta}_{(0)}$ we can get $\boldsymbol{\beta}$ of (2.3) and vice versa. Viewing least squares estimation as a problem in minimization, we see that this correspondence extends to the estimates as well. In particular, the estimate $\boldsymbol{b}_{(0)}$ of $\boldsymbol{\beta}_{(0)}$ consists exactly of the last $k$ components of the estimate $\boldsymbol{b}$ of $\boldsymbol{\beta}$ of (2.3).

Since, obviously, $\sum_{i=1}^{n} z_{i j}=0$ for all $j$, it follows that $\mathbf{1}^{\prime} Z=\mathbf{o}^{\prime}$ and $Z^{\prime} \mathbf{1}=\mathbf{o}$. Hence, applying (2.9) to the model (2.40), we see that the least squares estimates $\hat{\gamma}_{0}$ of $\gamma_{0}$ and $\boldsymbol{b}_{0}$ of $\boldsymbol{\beta}_{(0)}$ are given by

$$
\binom{\hat{\gamma}_{0}}{\boldsymbol{b}_{(0)}}=\left(\begin{array}{cc}
n & \mathbf{o}^{\prime} \\
\mathbf{0} & Z^{\prime} Z
\end{array}\right)^{-1}\binom{\mathbf{1}^{\prime}}{Z^{\prime}} \boldsymbol{y}=\left(\begin{array}{cc}
n^{-1} & \mathbf{o}^{\prime} \\
\mathbf{o} & \left(Z^{\prime} Z\right)^{-1}
\end{array}\right)\binom{\boldsymbol{n} \bar{y}}{Z^{\prime} \boldsymbol{y}}
$$

Thus

$$
\begin{align*}
\hat{\gamma}_{0} & =\bar{y} \\
\text { and } \boldsymbol{b}_{(0)} & =\left(Z^{\prime} Z\right)^{-1} Z^{\prime} \boldsymbol{y}=\left(Z^{\prime} Z\right)^{-1} Z^{\prime}(\boldsymbol{y}-\mathbf{1} \bar{y}) \tag{2.41}
\end{align*}
$$

since, as noted before, $Z^{\prime} \mathbf{1}=\mathbf{o}$. Clearly, $b_{0}=\bar{y}-b_{1} \bar{x}_{1}-\cdots-b_{k} \bar{x}_{k}=$ $\bar{y}-\left(\bar{x}_{1}, \ldots, \bar{x}_{k}\right) \boldsymbol{b}_{(0)}$. The covariance matrix of the least squares estimates $\gamma_{0}$ and $\boldsymbol{b}_{(0)}$ is

$$
\operatorname{cov}\binom{\hat{\gamma}_{0}}{b_{(0)}}=\sigma^{2}\left(\begin{array}{cc}
n & \mathbf{o}^{\prime} \\
\mathbf{o} & Z^{\prime} Z
\end{array}\right)^{-1}
$$

Thus $\hat{\gamma}_{0}$ and $\boldsymbol{b}_{(0)}$ are uncorrelated, which implies that they would be independent when they are normal. This makes the centered model very convenient to use in tests involving the regression parameters $\left(\beta_{1}, \ldots, \beta_{k}\right)$, as we shall see in the next chapter.

In fact, often it is even more convenient to center the $y_{i}$ 's as well and obtain the least squares estimates from the model

$$
\begin{equation*}
y_{(0) i}=y_{i}-\bar{y}=\beta_{1}\left(x_{i 1}-\bar{x}_{1}\right)+\cdots+\beta_{k}\left(x_{i k}-\bar{x}_{k}\right)+\left(\epsilon_{i}-\bar{\epsilon}\right) \tag{2.42}
\end{equation*}
$$

where $\bar{\epsilon}=n^{-1} \sum_{i=1}^{n} \epsilon_{i}$ and $i=1, \ldots, n$. Although, since the covariance matrix of $\left(\epsilon_{1}-\bar{\epsilon}, \ldots, \epsilon_{n}-\bar{\epsilon}\right)$ is $I-n^{-1} \mathbf{1} \mathbf{1}^{\prime}$, the $\epsilon_{i}-\bar{\epsilon}$ 's are not uncorrelated, it turns out that in this case proceeding as if the ( $\epsilon_{i}-\bar{\epsilon}$ )'s were uncorrelated and applying the least squares formula (2.9) yields estimates that are BLUE (see Exercise 7.2, p. 146).

It is easily verified that the residual sum of squares for this estimate is

$$
\boldsymbol{y}^{\prime}\left[I-\left(\begin{array}{ll}
\mathbf{1} & Z
\end{array}\right)\left(\begin{array}{cc}
n & \mathbf{o}^{\prime} \\
\mathbf{0} & Z^{\prime} Z
\end{array}\right)^{-1}\binom{\mathbf{1}^{\prime}}{Z^{\prime}}\right] \boldsymbol{y}
$$

which simplifies to

$$
\begin{align*}
& \boldsymbol{y}^{\prime}\left[I-n^{-1} \mathbf{1} \mathbf{1}^{\prime}-Z\left(Z^{\prime} Z\right)^{-1} Z^{\prime}\right] \boldsymbol{y} \\
& \quad=\left[\boldsymbol{y}^{\prime} \boldsymbol{y}-n \bar{y}^{2}\right]-\boldsymbol{y}^{\prime} Z\left(Z^{\prime} Z\right)^{-1} Z^{\prime} \boldsymbol{y} \tag{2.43}
\end{align*}
$$

From (2.31) and (2.13) it follows that the residual sum of squares for the uncentered model is

$$
\boldsymbol{y}^{\prime} M \boldsymbol{y}=\boldsymbol{y}^{\prime} \boldsymbol{y}-\boldsymbol{y}^{\prime} X\left(X^{\prime} X\right)^{-1} X^{\prime} \boldsymbol{y}
$$

Since the residual sum of squares given by the two methods must be the same, we get

$$
\begin{equation*}
\boldsymbol{y}^{\prime} X\left(X^{\prime} X\right)^{-1} X^{\prime} \boldsymbol{y}=\boldsymbol{y}^{\prime} Z\left(Z^{\prime} Z\right)^{-1} Z^{\prime} \boldsymbol{y}+n \bar{y}^{2} \tag{2.44}
\end{equation*}
$$

Hence

$$
\begin{equation*}
\boldsymbol{y}^{\prime} M \boldsymbol{y}=\left(\boldsymbol{y}^{\prime} \boldsymbol{y}-n \bar{y}^{2}\right)-\boldsymbol{y}^{\prime} Z\left(Z^{\prime} Z\right)^{-1} Z^{\prime} \boldsymbol{y} \tag{2.45}
\end{equation*}
$$

The first term in the last line of (2.43) is called the corrected total sum of squares and the second term is called the sum of squares due to $\beta_{1}, \ldots, \beta_{k}$. It is also sometimes called the sum of squares due to regression or the model sum of squares. The second term on the right side of (2.44) may be called the sum of squares due to the intercept or the sum of squares due to $\beta_{0}$.

### 2.11 Centering and Scaling

Let $s_{j j}=\sum_{i=1}^{n} z_{i j}^{2}$ and $D_{(0 s)}=\operatorname{diag}\left(s_{11}^{1 / 2}, \ldots, s_{k k}^{1 / 2}\right)$. Define

$$
\boldsymbol{\delta}=D_{(0 s)} \boldsymbol{\beta}_{(0)} \text { and } Z_{(s)}=Z D_{(0 s)}^{-1}
$$

It is easily verified that the model (2.40) is equivalent to

$$
\boldsymbol{y}=\left(\begin{array}{cc}
\mathbf{1} & Z_{(s)}
\end{array}\right)\binom{\gamma_{0}}{\boldsymbol{\delta}}+\boldsymbol{\epsilon}
$$

which is called a centered and scaled model or the centered and scaled version of (2.3). It might be mentioned that if instead we had replaced $Z$ and $z_{i j}$ 's uniformly by $X$ and $x_{i j}$ 's, we would have obtained simply a scaled model. Notice that the diagonal elements of $\mathcal{R}=Z_{(s)}^{\prime} Z_{(s)}=D_{(0 s)}^{-1} Z^{\prime} Z D_{(0 s)}^{-1}$ are ones and the off-diagonal elements are the sample correlation coefficients (Section B.1.3, p. 285) between columns of $X$. Consequently $Z_{(s)}^{\prime} Z_{(s)}$ is sometimes called the correlation matrix of the independent variables.

The least squares estimate of $\gamma_{0}$ in the centered and scaled model is $\bar{y}$ and that of $\boldsymbol{\delta}$ is

$$
\boldsymbol{d}=\left[Z_{(s)}^{\prime} Z_{(s)}\right]^{-1} Z_{(s)}^{\prime} \boldsymbol{y}
$$

As in the last section it may be shown that $\boldsymbol{d}$ remains unchanged if we center the $y_{i}$ 's as well, and we could obtain estimates that are BLUE from the model

$$
\begin{equation*}
\boldsymbol{y}_{(0)}=Z_{(s)} \boldsymbol{\delta}+\boldsymbol{\epsilon}_{(0)} \tag{2.46}
\end{equation*}
$$

where $\boldsymbol{y}_{(0)}=\boldsymbol{y}-\mathbf{1} \bar{y}$ and $\boldsymbol{\epsilon}_{(0)}=\boldsymbol{\epsilon}-\mathbf{1} \bar{\epsilon}$, by applying least squares and treating the components $\epsilon_{(0) i}$ 's of $\epsilon_{(0)}$ as if they were independently distributed. The covariance matrix of $\boldsymbol{d}$ is

$$
\operatorname{cov}(\boldsymbol{d})=\sigma^{2}\left[Z_{(s)}^{\prime} Z_{(s)}\right]^{-1}
$$

and, as in Section 2.10, $\hat{\gamma}_{0}$ and $\boldsymbol{d}$ are uncorrelated.

## $2.12{ }^{*}$ Constrained Least Squares

In this section we consider the case of computing least squares estimates when they are subject to a linear equality constraint of the form

$$
\begin{equation*}
C \boldsymbol{\beta}-\boldsymbol{d}=0 \tag{2.47}
\end{equation*}
$$

where $C$ is an $m \times(k+1)$ matrix of rank $m$ with $m<(k+1)$. For inequality constraints, see Judge and Takayama (1966).

We still minimize $\mathcal{S}=(\boldsymbol{y}-X \boldsymbol{\beta})^{\prime}(y-X \boldsymbol{\beta})$ but now we do it under the constraint (2.47). Therefore, using the Lagrange multiplier $\boldsymbol{\lambda}=\left(\lambda_{1}, \ldots, \lambda_{m}\right)^{\prime}$ and differentiating with respect to $\boldsymbol{\lambda}$ and $\boldsymbol{\beta}$, we have

$$
\begin{equation*}
\frac{\partial}{\partial \boldsymbol{\lambda}}\left[\mathcal{S}+\boldsymbol{\lambda}^{\prime}(\boldsymbol{d}-C \boldsymbol{\beta})\right]=\boldsymbol{d}-C \boldsymbol{\beta} \tag{2.48}
\end{equation*}
$$

and

$$
\begin{equation*}
\frac{\partial}{\partial \boldsymbol{\beta}}\left[\mathcal{S}+\boldsymbol{\lambda}^{\prime}(\boldsymbol{d}-C \boldsymbol{\beta})\right]=2\left(X^{\prime} X\right) \boldsymbol{\beta}-2 X^{\prime} \boldsymbol{y}-C^{\prime} \boldsymbol{\lambda} \tag{2.49}
\end{equation*}
$$

Replacing $\boldsymbol{\beta}$ and $\boldsymbol{\lambda}$ by $\hat{\boldsymbol{\beta}}$ and $\hat{\boldsymbol{\lambda}}$ in (2.48) and (2.49) and equating the resulting expressions to zero we get (assuming $X^{\prime} X$ to be non-singular) $C \hat{\boldsymbol{\beta}}=\boldsymbol{d}$ and

$$
\begin{equation*}
\hat{\boldsymbol{\beta}}=\left(X^{\prime} X\right)^{-1}\left[X^{\prime} \boldsymbol{y}+\frac{1}{2} C^{\prime} \hat{\boldsymbol{\lambda}}\right]=\boldsymbol{b}+\frac{1}{2}\left(X^{\prime} X\right)^{-1} C^{\prime} \hat{\boldsymbol{\lambda}} \tag{2.50}
\end{equation*}
$$

It follows that

$$
\begin{equation*}
\boldsymbol{d}=C \hat{\boldsymbol{\beta}}=C \boldsymbol{b}+\frac{1}{2} C\left(X^{\prime} X\right)^{-1} C^{\prime} \hat{\boldsymbol{\lambda}} . \tag{2.51}
\end{equation*}
$$

Substituting the solution for $\hat{\boldsymbol{\lambda}}$ from (2.51) into (2.50), we get

$$
\begin{equation*}
\hat{\boldsymbol{\beta}}=\boldsymbol{b}+\left(X^{\prime} X\right)^{-1} C^{\prime}\left[C\left(X^{\prime} X\right)^{-1} C^{\prime}\right]^{-1}(\boldsymbol{d}-C \boldsymbol{b}) \tag{2.52}
\end{equation*}
$$

## Appendix to Chapter 2

## 2A. 1 Matrix Differentiation

Let $\boldsymbol{\theta}=\left(\theta_{1}, \ldots, \theta_{k}\right)^{\prime}$ and let $f(\boldsymbol{\theta})$ be a real-valued function of $k$ variables $\theta_{1}, \ldots, \theta_{k}$. Then, the partial derivatives of $f(\boldsymbol{\theta})$ with respect to $\boldsymbol{\theta}$ are

$$
\frac{\partial f(\boldsymbol{\theta})}{\partial \boldsymbol{\theta}}=\left(\begin{array}{c}
\partial f(\boldsymbol{\theta}) / \partial \theta_{1}  \tag{2.53}\\
\vdots \\
\partial f(\boldsymbol{\theta}) / \partial \theta_{k}
\end{array}\right) .
$$

Lemma 2.1 Let $\boldsymbol{c}=\left(c_{1}, \cdots, c_{k}\right)^{\prime}, \boldsymbol{\beta}=\left(\beta_{1}, \cdots, \beta_{k}\right)^{\prime}$ and $f(\boldsymbol{\beta})=\boldsymbol{c}^{\prime} \boldsymbol{\beta}$. Then

$$
\frac{\partial f(\boldsymbol{\beta})}{\partial \boldsymbol{\beta}}=\boldsymbol{c}
$$

Proof: Since $f(\boldsymbol{\beta})=\boldsymbol{c}^{\prime} \boldsymbol{\beta}=\sum_{i=1}^{k} c_{i} \beta_{i}$ we find that $\partial f(\boldsymbol{\beta}) / \partial \beta_{i}=c_{i}$. Hence

$$
\frac{\partial f(\boldsymbol{\beta})}{\partial \boldsymbol{\beta}}=\left(\begin{array}{c}
c_{1} \\
\vdots \\
c_{k}
\end{array}\right)=\boldsymbol{c}
$$

Lemma 2.2 Let $A=\left(a_{i j}\right)=\left(\boldsymbol{a}_{1}, \ldots, \boldsymbol{a}_{k}\right)$ be a $k \times k$ symmetric matrix where $\boldsymbol{a}_{i}^{\prime}=\left(a_{i 1}, \ldots, a_{i k}\right)$, the ith row of the matrix A. Let $\boldsymbol{\beta}=\left(\beta_{1}, \cdots, \beta_{k}\right)^{\prime}$ and $f(\boldsymbol{\beta})=\boldsymbol{\beta}^{\prime} A \boldsymbol{\beta}$. Then

$$
\frac{\partial f(\boldsymbol{\beta})}{\partial \boldsymbol{\beta}}=2 A \boldsymbol{\beta}
$$

Proof: Since

$$
\boldsymbol{\beta}^{\prime} A \boldsymbol{\beta}=\sum_{i=1}^{k} a_{i i} \beta_{i}^{2}+2 \sum_{i<j}^{k} a_{i j} \beta_{i} \beta_{j}
$$

we get

$$
\frac{\partial\left(\boldsymbol{\beta}^{\prime} A \boldsymbol{\beta}\right)}{\partial \beta_{1}}=2 a_{11} \beta_{1}+2 \sum_{j=2}^{k} a_{1 j} \beta_{j}=2 \sum_{j=1}^{k} a_{1 j} \beta_{j}=2 \boldsymbol{a}_{1}^{\prime} \boldsymbol{\beta}
$$

Hence

$$
\frac{\partial\left(\boldsymbol{\beta}^{\prime} A \boldsymbol{\beta}\right)}{\partial \boldsymbol{\beta}}=2\left(\begin{array}{c}
\boldsymbol{a}_{1}^{\prime} \boldsymbol{\beta} \\
\vdots \\
\boldsymbol{a}_{k}^{\prime} \boldsymbol{\beta}
\end{array}\right)=2\left(\begin{array}{c}
\boldsymbol{a}_{1}^{\prime} \\
\vdots \\
\boldsymbol{a}_{k}^{\prime}
\end{array}\right) \boldsymbol{\beta}=2 A \boldsymbol{\beta}
$$

## 2A. 2 Consistency of $s^{2}$

Obviously, it is most desirable that, as the sample size $n$ gets large, an estimate $t$ of a parameter $\theta$ be close to $\theta$. A sequence $z_{1}, z_{2}, \ldots$ of random variables is said to converge in probability to a constant $c$ if for every $\epsilon>0$,

$$
\mathrm{P}\left(\left|z_{n}-c\right|>\epsilon\right) \rightarrow 0 \text { as } n \rightarrow \infty
$$

In the sequel we shall denote this fact as $z_{n} \xrightarrow{\mathrm{P}} c$, or where the context makes the meaning obvious, as $z \xrightarrow{\mathrm{P}} c$.

The estimate $t$ is said to be a consistent estimator of $\theta$ if $t \xrightarrow{\mathrm{P}} \theta$, i.e., if for every $\epsilon>0$,

$$
\mathrm{P}[|t-\theta|>\epsilon] \rightarrow 0
$$

as the sample size goes to infinity. Typically, consistency is established by using Chebyshev's inequality (see Rao, 1973, p.95) or by using Markov's inequality:

$$
\mathrm{P}[|X| \geq a] \leq \frac{\mathrm{E}|X|^{r}}{a^{r}}, \text { for } r \geq 1
$$

We shall use the latter to show the consistency of $s^{2}$. From (2.32) and (2.13) ( $M$ and $H$ are defined just below equation (2.12)),

$$
s^{2}=(n-k-1)^{-1} \boldsymbol{e}^{\prime} \boldsymbol{e}=(n-k-1)^{-1} \boldsymbol{\epsilon}^{\prime}[I-H] \boldsymbol{\epsilon} .
$$

Because $\boldsymbol{\epsilon}^{\prime} H \boldsymbol{\epsilon}$ is a scalar, its trace is itself. Therefore, we get, on using Property 3 of Section A.6, p. 271,

$$
\begin{aligned}
& \mathrm{E}\left(\boldsymbol{\epsilon}^{\prime} H \boldsymbol{\epsilon}\right)=\mathrm{E}\left[\operatorname{tr}\left(\boldsymbol{\epsilon}^{\prime} H \boldsymbol{\epsilon}\right)\right] \\
& \quad=\mathrm{E}\left[\operatorname{tr}\left(H \boldsymbol{\epsilon} \boldsymbol{\epsilon}^{\prime}\right)\right]=\operatorname{tr}\left[H \mathrm{E}\left(\boldsymbol{\epsilon} \boldsymbol{\epsilon}^{\prime}\right)\right]=\sigma^{2} \operatorname{tr}(H)=\sigma^{2}(k+1)
\end{aligned}
$$

(see Example A.11, p. 277). Hence, we get from Markov's inequality

$$
\mathrm{P}\left[n^{-1} \epsilon^{\prime} H \boldsymbol{\epsilon}>\eta\right] \leq \frac{\mathrm{E}\left(\boldsymbol{\epsilon}^{\prime} H \boldsymbol{\epsilon}\right)}{n \eta}=\frac{\sigma^{2}(k+1)}{n \eta} \rightarrow 0
$$

as $n \rightarrow \infty$. From the law of large numbers $n^{-1} \epsilon^{\prime} \epsilon \rightarrow \sigma^{2}$ in probability. Hence, since $n(n-k-1)^{-1} \rightarrow 1, s^{2} \rightarrow \sigma^{2}$ in probability.

A random vector $\boldsymbol{t}$ is said to be a consistent estimator of $\boldsymbol{\theta}$ if $\boldsymbol{x} \xrightarrow{\mathrm{P}} \boldsymbol{\theta}$, i.e., if for every $\delta>0$,

$$
\mathrm{P}\left[(\boldsymbol{x}-\boldsymbol{\theta})^{\prime}(\boldsymbol{x}-\boldsymbol{\theta})>\delta\right] \rightarrow 0
$$

## 2A. $3 R^{2}$ as Sample Multiple Correlation

We may write (2.37) in matrix notation as

$$
R^{2}=1-\boldsymbol{y}^{\prime} M \boldsymbol{y} /\left[\boldsymbol{y}^{\prime} \boldsymbol{y}-n \bar{y}\right]^{2} .
$$

It, therefore, follows from (2.45) that

$$
R^{2}=\boldsymbol{y}^{\prime} Z\left(Z^{\prime} Z\right)^{-1} Z^{\prime} \boldsymbol{y} /\left[\boldsymbol{y}^{\prime} \boldsymbol{y}-n \bar{y}^{2}\right]
$$

which is the sample correlation between $y$ and $x_{1}, \ldots, x_{k}$ as defined in Section B. 7 (p. 295).

## Problems

Exercise 2.1: Show that $\operatorname{var}\left(e_{i}\right)=\sigma^{2}-\operatorname{var}\left(\hat{y}_{i}\right)$.
Exercise 2.2: Suppose $\boldsymbol{y}=X \boldsymbol{\beta}+\boldsymbol{\epsilon}$, where $\mathrm{E}(\boldsymbol{\epsilon})=0, \operatorname{cov}(\boldsymbol{\epsilon})=\sigma^{2} I_{n}$, the matrix $X$ of dimension $n \times k$ has rank $k \leq n$, and $\boldsymbol{\beta}$ is a $k$-vector of regression parameters. Suppose, further, that we wish to predict the ' $(n+1)$ st observation' $y_{n+1}$ at $\boldsymbol{x}_{n+1}^{\prime}=\left(x_{n+1,1}, \ldots, x_{n+1, k}\right)$; i.e., $y_{n+1}=$ $\boldsymbol{x}_{n+1}^{\prime} \boldsymbol{\beta}+\epsilon_{n+1}$ where $\epsilon_{n+1}$ has the same distribution as the other $\epsilon_{i}$ 's and is independent of them. The predictor based on the least squares estimate of $\boldsymbol{\beta}$ is given by $\hat{y}_{n+1}=\boldsymbol{x}_{n+1}^{\prime} \boldsymbol{b}$, where $\boldsymbol{b}=\left(X^{\prime} X\right)^{-1} X^{\prime} \boldsymbol{y}$.

1. Show that $\hat{y}_{n+1}$ is a linear function of $y_{1}, \ldots, y_{n}$ such that $\mathrm{E}\left(\hat{y}_{n+1}-\right.$ $\left.y_{n+1}\right)=0$.
2. Suppose $\tilde{y}_{n+1}=\boldsymbol{a}^{\prime} \boldsymbol{y}$ is another predictor of $y_{n+1}$ such that $\mathrm{E}\left(\tilde{y}_{n+1}-\right.$ $\left.y_{n+1}\right)=0$. Show that $\boldsymbol{a}$ must satisfy $\boldsymbol{a}^{\prime} X=\boldsymbol{x}_{n+1}^{\prime}$.
3. Find $\operatorname{var}\left(\hat{y}_{n+1}\right)$ and $\operatorname{var}\left(\tilde{y}_{n+1}\right)$.
4. Show that $\operatorname{var}\left(\hat{y}_{n+1}\right) \leq \operatorname{var}\left(\tilde{y}_{n+1}\right)$.

Exercise 2.3: Let $y_{i}=\boldsymbol{x}_{i}^{\prime} \boldsymbol{\beta}+\epsilon_{i}$ with $i=1, \ldots, n$ be a regression model where $\mathrm{E}\left(\epsilon_{i}\right)=0$, $\operatorname{var}\left(\epsilon_{i}\right)=\sigma^{2}$ and $\operatorname{cov}\left(\epsilon_{i}, \epsilon_{j}\right)=0$ when $i \neq j$. Suppose $e_{i}=y_{i}-\hat{y}_{i}$, where $\hat{y}_{i}=\boldsymbol{x}_{i}^{\prime} \boldsymbol{b}$ and $\boldsymbol{b}$ is the least squares estimator of $\boldsymbol{\beta}$. Let $X^{\prime}=\left(\boldsymbol{x}_{1}, \cdots, \boldsymbol{x}_{n}\right)$. Show that the variance of $e_{i}$ is $\left[1-\boldsymbol{x}_{i}^{\prime}\left(X^{\prime} X\right)^{-1} \boldsymbol{x}_{i}\right] \sigma^{2}$.
Exercise 2.4: In the model of Exercise 2.3, show that the $\hat{y}_{i}$ is a linear unbiased estimator of $\boldsymbol{x}_{i}^{\prime} \boldsymbol{\beta}$ (that is, $\hat{y}_{i}$ is a linear function of $y_{1}, \ldots, y_{n}$ and $\left.\mathrm{E}\left(\hat{y}_{i}\right)=\boldsymbol{x}_{i}^{\prime} \boldsymbol{\beta}\right)$. What is the variance of $\hat{y}_{i}$ ? Does there exist any other linear unbiased estimator of $\boldsymbol{x}_{\boldsymbol{i}}^{\prime} \boldsymbol{\beta}$ with a smaller variance than the estimator $\hat{y}_{i}$ ?
Exercise 2.5: Explain what would happen to the estimate $b_{j}$ of $\beta_{j}$ and to its standard error if we express the $j$ th independent variable $x_{j}$ in meters instead of millimeters.

What would happen to $b_{j}$ and $\operatorname{var}\left(b_{j}\right)$ in a model which includes an intercept term if we replaced all the values of $x_{1 j}, \ldots, x_{n j}$ of $x_{j}$ by numbers which were nearly constants?
[Hint: For the first portion of the problem multiply $X$ by a diagonal matrix containing .001 in the $(j, j)$ th position and 1's in other diagonal positions. For the second portion center the model.]
Exercise 2.6: Consider the models $\boldsymbol{y}=X \boldsymbol{\beta}+\boldsymbol{\epsilon}$ and $\boldsymbol{y}^{*}=X^{*} \boldsymbol{\beta}+\boldsymbol{\epsilon}^{*}$ where $\mathrm{E}(\boldsymbol{\epsilon})=0, \operatorname{cov}(\boldsymbol{\epsilon})=\sigma^{2} I, \boldsymbol{y}^{*}=\Gamma \boldsymbol{y}, X^{*}=\Gamma X, \boldsymbol{\epsilon}^{*}=\Gamma \boldsymbol{\epsilon}$ and $\Gamma$ is a known $n \times n$ orthogonal matrix. Show that:

1. $\mathrm{E}\left(\epsilon^{*}\right)=0, \operatorname{cov}\left(\epsilon^{*}\right)=\sigma^{2} I$
2. $\boldsymbol{b}=\boldsymbol{b}^{*}$ and $s^{* 2}=s^{2}$, where $\boldsymbol{b}$ and $\boldsymbol{b}^{*}$ are the least squares estimates of $\boldsymbol{\beta}$ and $s^{2}$ and $s^{* 2}$ are the estimates of $\sigma^{2}$ obtained from the two models.

## Exercise 2.7: Let

$$
y_{i j}=\boldsymbol{x}_{\boldsymbol{i}}^{\prime} \boldsymbol{\beta}+\epsilon_{i j}
$$

for $i=1, \ldots, q$ and $j=1, \ldots, n$, where $\epsilon_{i j}$ 's are independently and identically distributed as $N\left(0, \sigma^{2}\right), \boldsymbol{\beta}$ is a $k$-vector and $\boldsymbol{x}_{i}$ 's are $k$-vectors of constants. Find the least squares estimates of $\boldsymbol{\beta}$. Using the residual sum of squares, give an unbiased estimate of $\sigma^{2}$.
Exercise 2.8: Show that the residual sum of squares $\boldsymbol{e}^{\prime} \boldsymbol{e}=\boldsymbol{y}^{\prime} \boldsymbol{y}-\boldsymbol{b}^{\prime} X^{\prime} X \boldsymbol{b}=$ $\boldsymbol{y}^{\prime} \boldsymbol{y}-\boldsymbol{b}^{\prime} X^{\prime} \boldsymbol{y}=\boldsymbol{y}^{\prime} \boldsymbol{y}-\boldsymbol{b}^{\prime} X^{\prime} \hat{\boldsymbol{y}}$.
Exercise 2.9: Consider a house with 1200 square foot floor area, 6 rooms, 3 bedrooms, 2 baths and a 40 foot lot but no garage, fireplace or storm windows. Estimate its selling price using Exhibit 2.3. Estimate the increase in price if a garage were added. How about a fireplace and storm windows?

If the owner decides to add on a 300 square foot extension which adds a bedroom and a bathroom, how much would that add to its price? Now can you shed more light on the negative sign on the coefficient of bedrooms?

Assume that the cases given in Exhibit 2.2 were actually randomly drawn from a much larger data set. If the regression were run on the larger data set, would you expect $s$ to increase, decrease or stay about the same? Give reasons. Did you make any assumptions about the model?

Exercise 2.10: Obtain the least squares estimate of $\boldsymbol{\beta}$ in the model $\boldsymbol{y}=$ $X \boldsymbol{\beta}+\boldsymbol{\epsilon}$ from the following information:

$$
\left(X^{\prime} X\right)^{-1}=\left(\begin{array}{rrrr}
3.08651 & -.0365176 & -.0397747 & -.051785 \\
-0.03652 & .0013832 & -.0000994 & .000332 \\
-0.03977 & -.0000994 & .0018121 & -.000102 \\
-0.05179 & .0003319 & -.0001022 & .002013
\end{array}\right)
$$

and

$$
X^{\prime} \boldsymbol{y}=\left(\begin{array}{r}
660.1 \\
13878.9 \\
17274.5 \\
15706.1
\end{array}\right)
$$

If an unbiased estimate of the variance of the components $y_{i}$ of $\boldsymbol{y}$ is 50.5 , what are unbiased estimates of the variances of the components of the least squares estimate you have obtained?

Exercise 2.11: Suppose that you need to fit the model $y_{i}=\beta_{0}+\beta_{1} x_{i 1}+$ $\beta_{2} x_{i 2}+\epsilon_{i}$, where $\mathrm{E}\left(\epsilon_{i}\right)=0, \mathrm{E}\left(\epsilon_{i} \epsilon_{j}\right)=0$ for $i \neq j$ and $\mathrm{E}\left(\epsilon_{i}^{2}\right)=\sigma^{2}$, to the
following data:

| $y$ | $x_{1}$ | $x_{2}$ | $y$ | $x_{1}$ | $x_{2}$ |
| ---: | :--- | :--- | ---: | ---: | ---: |
| -43.6 | 27 | 34 | 5.9 | 40 | 30 |
| 3.3 | 33 | 30 | -4.5 | 15 | 17 |
| -12.4 | 27 | 33 | 22.7 | 26 | 12 |
| 7.6 | 24 | 11 | -14.4 | 22 | 21 |
| 11.4 | 31 | 16 | -28.3 | 23 | 27 |

It turns out that

$$
\left(X^{\prime} X\right)^{-1}=\left(\begin{array}{rrr}
1.97015 & -.056231 & -.0157213 \\
-0.05623 & .002886 & -.0009141 \\
-0.01572 & -.000914 & .0017411
\end{array}\right)
$$

and

$$
X^{\prime} \boldsymbol{y}=\left(\begin{array}{r}
-52.3 \\
-1076.3 \\
-2220.2
\end{array}\right)
$$

where $X$ and $\boldsymbol{y}$ have their usual meanings.

1. Find the least squares estimator of $\boldsymbol{\beta}=\left(\beta_{0}, \beta_{1}, \beta_{2}\right)^{\prime}$ and its covariance matrix.
2. Compute the estimate $s^{2}$ of $\sigma^{2}$.
3. Find the predicted value $\hat{y}_{1}$ and its variance.
4. What is the estimated variance of $e_{1}$, the residual corresponding to the first case?

Exercise 2.12: The variables in Exhibit 2.4 are: cars per person (AO), population in millions (POP), population density (DEN), per capita income in U.S. dollars (GDP), gasoline price in U.S. cents per liter (PR), tonnes of gasoline consumed per car per year (CON) and thousands of passengerkilometers per person of bus and rail use (TR). Obtain a linear model expressing AO in terms of the other variables.

Quite obviously, bus and rail use (TR) is affected by car ownership. Does this cause a bias in the model you have just estimated? Does this cause a violation of any of the Gauss-Markov conditions?

Exercise 2.13: Strips of photographic film were identically exposed (same camera, lens, lens aperture, exposure time and subject, which was a grey card) and then developed for different times in different identical developers at different temperatures. The light transmission ( $y$ ) through each strip was then measured and the values are shown in Exhibit 2.5. The units for $y$ are unimportant for the present, but as a point of interest, it might be mentioned that an increase of 30 units implies a halving of the light passing

| Country | AO | POP | DEN | GDP | PR | CON | TR |
| :--- | :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| AUSTRIA | .27 | 7.5 | 89 | 7.7 | 49 | 1.1 | 2.6 |
| BELGIUM | .30 | 9.8 | 323 | 9.8 | 59 | 1.0 | 1.6 |
| CANADA | .42 | 23.5 | 2 | 8.7 | 17 | 2.8 | .1 |
| DENMARK | .28 | 5.1 | 119 | 11.0 | 56 | 1.2 | 1.9 |
| FINLAND | .24 | 4.8 | 16 | 7.1 | 49 | 1.2 | 2.2 |
| FRANCE | .33 | 53.3 | 97 | 8.8 | 61 | 1.0 | 1.5 |
| GERMANY | .35 | 61.3 | 247 | 10.4 | 49 | 1.1 | 1.7 |
| GREECE | .08 | 9.4 | 71 | 3.4 | 56 | 1.7 | .7 |
| ICELAND | .34 | .2 | 2 | 9.8 | 57 | 1.2 | 2.0 |
| IRELAND | .20 | 3.2 | 46 | 3.8 | 40 | 1.5 | .3 |
| ITALY | .30 | 56.7 | 188 | 4.6 | 61 | .6 | 1.8 |
| JAPAN | .18 | 114.9 | 309 | 8.5 | 49 | 1.2 | 3.5 |
| LUXEMBURG | .43 | .4 | 138 | 9.8 | 44 | 1.6 | .8 |
| NETHERLANDS | .30 | 13.9 | 412 | 9.4 | 56 | 1.0 | 1.5 |
| NEW ZEALANDD | .40 | 3.1 | 12 | 5.9 | 34 | 1.3 | .2 |
| NORWAY | .28 | 4.1 | 13 | 9.8 | 61 | 1.0 | 1.7 |
| PORTUGAL | .10 | 9.8 | 107 | 1.8 | 68 | .7 | .9 |
| SPAIN | .18 | 36.8 | 73 | 4.0 | 44 | .8 | 1.3 |
| SWEDEN | .34 | 8.3 | 18 | 10.6 | 42 | 1.3 | 1.7 |
| SWITZERLAND | .32 | 6.3 | 153 | 13.3 | 56 | 1.3 | 2.0 |
| TURKEY | .014 | 42.7 | 55 | 1.2 | 36 | 3.3 | .1 |
| U.K. | .27 | 55.8 | 229 | 5.5 | 35 | 1.2 | 1.6 |
| U.S.A. | .53 | 218.2 | 23 | 9.7 | 17 | 2.7 | .3 |
| YUGOSLAVIA | .09 | 22.0 | 86 | 2.1 | 40 | 1.1 | 2.1 |

EXHIBIT 2.4: International Car Ownership Data
SOURCE: OECD (1982). Reproduced with permission of the OECD. All data are for 1978.

|  |  | Time |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 4 | 6.5 | 9 |
|  | 60 | 43 | 68 | 97 |
| Temp. | 68 | 73 | 101 | 130 |
|  | 76 | 94 | 127 | 155 |

EXHIBIT 2.5: Values of $y$ for different combinations of development times (in minutes) and temperatures (degrees Fahrenheit)
through. Without using a computer, fit a model expressing $y$ as a linear function of development time and developer temperature.
[Hint: Center the model. Incidentally, if a wider range of times or temperature were taken, the relationship would not have been linear.]
Exercise 2.14: Exhibit 2.6 gives data on actual voltage $V_{a}$ and the corresponding value $V_{c}$ of voltage computed from the measured power output (using light output from electronic flash ). A definition of efficiency $(E)$ is
the ratio $V_{c} / V_{a}$. Obtain a model which expresses $E$ as a quadratic polynomial in $V_{a}$ (i.e., a model in $V_{a}$ and $V_{a}^{2}$ ). Examine the residuals. Is the fit satisfactory?

| $V_{a}$ | 354 | 321 | 291 | 264 | 240 | 219 | 200 | 183 | 167 | 153 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $V_{c}$ | 354 | 315 | 281 | 250 | 223 | 199 | 177 | 158 | 150 | 125 |

EXHIBIT 2.6: Voltage Data
SOURCE: Armin Lehning, Speedotron Corporation.
Exercise 2.15: Exhibit 2.7, obtained from KRIHS (1985), gives data on the number of cars per person (AO), per capita GNP (GNP), average car price (CP) and gasoline price after taxes (OP) in South Korea from 1974 to 1983 . GNP and car prices are in 1000 Korean wons, while gasoline prices are in wons per liter. Let D before a variable name denote first differences, e.g., $\mathrm{DAO}_{t}=\mathrm{AO}_{t+1}-\mathrm{AO}_{t}$ where $\mathrm{AO}_{t}$ is the value of AO in the $t$ th year. Use DAO as the dependent variable and estimate parameters of models which have:

1. GNP, CP and OP as the independent variables,
2. DGNP, DCP and DOP as the independent variables,
3. DGNP, DCP and OP as independent variables, and
4. DGNP, CP and OP as independent variables.

Examine the models you get along with their $R^{2}$. Which of the models makes the best intuitive sense?
[Hint: It seems intuitively reasonable that rapid increases in auto ownership rates would depend on increases in income, rather than income itself. The high $R^{2}$ for Model 1 is possibly due to the fact that DAO is, more or less, increasing over $t$, and GNP is monotonically increasing.]
Exercise 2.16: Using the data of Exercise 1.12, run a regression of $\log [\mathrm{ma}]$ against $\log [\mathrm{pop}]$ and d. Explain why the value of $R^{2}$ is so different from that obtained in Exercise 1.12. Do you feel the fit is worse now?
Exercise 2.17: Redo Exercise 1.11, p. 24, using an additional independent variable which is 1 for the first district but zero otherwise. Plot residuals and compare with the corresponding plot from Exercise 1.11.
Exercise 2.18: Exhibit 2.8 gives data on per capita output in Chinese yuan, number (SI) of workers in the factory, land area (SP) of the factory in square meters per worker, and investment (I) in yuans per worker for 17 factories in Shanghai.

1. Using least squares, fit a model expressing output in terms of the other variables.

| Year | AO | GNP | CP | OP |
| :---: | :---: | ---: | :---: | :---: |
| 1974 | .0022 | 183 | 2322 | 189 |
| 1975 | .0024 | 238 | 2729 | 206 |
| 1976 | .0027 | 319 | 3069 | 206 |
| 1977 | .0035 | 408 | 2763 | 190 |
| 1978 | .0050 | 540 | 2414 | 199 |
| 1979 | .0064 | 676 | 2440 | 233 |
| 1980 | .0065 | 785 | 2430 | 630 |
| 1981 | .0069 | 944 | 2631 | 740 |
| 1982 | .0078 | 1036 | 3155 | 740 |
| 1983 | .0095 | 1171 | 3200 | 660 |

EXHIBIT 2.7: Korean Auto Ownership Data

| Output | SI | SP | I | Output | SI | SP | I |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 12090 | 56 | 840 | 10.54 | 18800 | 919 | 2750 | 14.74 |
| 11360 | 133 | 2040 | 11.11 | 28340 | 1081 | 3870 | 29.19 |
| 12930 | 256 | 2410 | 10.73 | 30750 | 1181 | 4240 | 21.21 |
| 12590 | 382 | 2760 | 14.29 | 29660 | 1217 | 2840 | 12.45 |
| 16680 | 408 | 2520 | 11.19 | 20030 | 1388 | 3420 | 17.33 |
| 23090 | 572 | 2950 | 14.03 | 17420 | 1489 | 3200 | 24.40 |
| 16390 | 646 | 2480 | 18.76 | 11960 | 1508 | 3060 | 28.26 |
| 16180 | 772 | 2270 | 13.53 | 15700 | 1754 | 2910 | 19.52 |
| 17940 | 805 | 4040 | 16.71 |  |  |  |  |

EXHIBIT 2.8: Data on Per Capita Output of Workers in Shanghai
2. In $\varepsilon$ ddition to the variables in part 1 use $\mathrm{SI}^{2}$ and SP times I and obtain another model.
3. Using the model of part 2, find the values of SP, SI and I that maximize per capita output.

This problem was suggested to one of the authors by Prof. Zhang Tingwei of Tongji University, Shanghai, who also provided the data.

Exercise 2.19: Exhibit 2.9 gives information on capital, labor and value added for each of three economic sectors: Food and kindred products (20), electrical and electronic machinery, equipment and supplies (36) and transportation equipment (37). The data were supplied by Dr. Philip Israelovich of the Federal Reserve Bank, who also suggested the exercise. For each sector:

1. Consider the model

$$
V_{t}=\alpha K_{t}^{\beta_{1}} L_{t}^{\beta_{2}} \eta_{t}
$$

where the subscript $t$ indicates year, $V_{t}$ is value added, $K_{t}$ is capital, $L_{t}$ is labor and $\eta_{t}$ is an error term, with $\mathrm{E}\left[\log \left(\eta_{t}\right)\right]=0$ and

| Yr | Capital |  |  | Labor |  |  | Real Value Added |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | '20' | 36 | '37' | '20' | 3 | '37' | '20' | 3 | '37' |
| 72 | 243 | 291610 | 88 |  | 881231 | 259142 | 64 | 6713.75 | . 0 |
| 73 | 25240 | 314728 | 330372 | 6994 | 660917 | 1371795 | 5587.3 | 7551.68 | 12853.6 |
| 74 | 246243 | 278746 | 1157371 | 697628 | 899144 | 1263084 | 5521.32 | 6776.40 | 10450.8 |
| 75 | 263639 | 264050 | 1070860 | 674830 | 739485 | 1118226 | 5890.64 | 5554.89 | 9318.3 |
| 76 | 27693 | 286152 | 1233475 | 685836 | 791485 | 1274345 | 6548.57 | 6589.67 | 12097.7 |
| 77 | 29091 | 286584 | 1355769 | 67844 | 832818 | 1369877 | 6744.8 | 7232.56 | 12844.8 |
| 78 | 295616 | 280025 | 1351667 | 667951 | 851178 | 1451595 | 6694.19 | 7417.01 | 13309.9 |
| 79 | 301929 | 279806 | 1326248 | 675147 | 848950 | 1328683 | 6541.68 | 7425.69 | 13402.3 |
| 80 | 307346 | 258823 | 1089545 | 658027 | 779393 | 1077207 | 6587.33 | 6410.91 | 8571.0 |
| 81 | 30222 | 264913 | 1111942 | 62755 | 757462 | 1056231 | 6746.77 | 6263.26 | 8739.7 |
| 82 | 288805 | 247491 | 988165 | 609204 | 664834 | 947502 | 7278.30 | 5718.46 | 8140.0 |
| 83 | 29109 | 246028 | 1069651 | 604601 | 664249 | 1057159 | 7514.78 | 5936.93 | 10958.4 |
| 84 | 285601 | 256971 | 1191677 | 601688 | 717273 | 1169442 | 7539.93 | 6659.30 | 10838.9 |
| 85 | 292026 | 248237 | 1246536 | 584288 | 678155 | 1195255 | 8332.65 | 6632.67 | 10030.5 |
| 86 | 294777 | 261943 | 1281262 | 571454 | 670927 | 1171664 | 8506.37 | 6651.02 | 10836.5 |

EXHIBIT 2.9: Data on Capital, Labor and Value Added for Three Sectors
$\operatorname{var}\left[\log \left(\eta_{t}\right)\right]$ a constant. Assuming that the errors are independent, and taking logs of both sides of the above model, estimate $\beta_{1}$ and $\beta_{2}$.
2. The model given in 1 above is said to be of the Cobb-Douglas form. It is easier to interpret if $\beta_{1}+\beta_{2}=1$. Estimate $\beta_{1}$ and $\beta_{2}$ under this constraint.
3. Sometimes the model

$$
V_{t}=\alpha \gamma^{t} K_{t}^{\beta_{1}} L_{t}^{\beta_{2}} \eta_{t}
$$

is considered where $\gamma^{t}$ is assumed to account for technological development. Estimate $\beta_{1}$ and $\beta_{2}$ for this model.
4. Estimate $\beta_{1}$ and $\beta_{2}$ in the model in 3 , under the constraint $\beta_{1}+\beta_{2}=1$.

Exercise 2.20: The data set given in Exhibit 2.10 and in Exhibit 2.11 was compiled by Prof. Siim Soot, Department of Geography, University of Illinois at Chicago, from Statistical Abstract of the United States, 1981, U.S. Bureau of the Census, Washington, D.C. The variables are (the data are for 1980 except as noted):

POP Total population (1000's)
UR Per mil (per $10^{-3}$ ) of population living in urban areas
MV Per mil who moved between 1965 and 1970
BL Number of blacks (1000's)
SP Number of Spanish speaking (1000's)
AI Number of Native Americans (100's)
IN Number of inmates of all institutions (correctional, mental, TB, etc.) in 1970 (1000's)

PR Number of inmates of correctional institutions in 1970 (100's)
MH Homes and schools for the mentally handicapped (100's)
B Births per 1000
HT Death rate from heart disease per 100,000 residents
S Suicide rate, 1978, per 100,000
DI Death rate from diabetes, 1978, per 100,000
MA Marriage rate, per 10,000
D Divorce rate per 10,000
DR Physicians per 100,000
DN Dentists per 100,000
HS Per mil high school grads
CR Crime rate per 100,000 population
M Murder rate per 100,000 population
PI Prison rate (Federal and State) per 100,000 residents
RP \% voting for Republican candidate in presidential election
VT \% voting for presidential candidate among voting age population
PH Telephones per 100 (1979)
INC Per capita income expressed in 1972 dollars
PL Per mil of population below poverty level
and the cases represent each of the states of the United States.

1. Run a regression with M as the dependent variable. Among the independent variables include MA, D, PL, S, B, HT, UR, CR and HS. Explain the results you get. Some of the independent variables included may have little effect on M or may be essentially measuring the same phenomenon. If you detect any such variables, delete it and rerun the model. On the other hand, if you think that some important variable has been left out, add it to the model. Write a short report (to a non-technical audience) explaining the relationships you have found. Discuss the pro's and con's of including POP as an additional variable in this model.
2. Now try M as the dependent variable against INC, PL, VT and UR. Compare the results with those from part 1 above. Can you offer any explanations for what you observe?
3. We know that doctors like to locate in cities. It is also likely that they would tend to locate disproportionately in high income areas and possibly where there would be more business for them (e.g., where B and HT are high). Set up an appropriate model with DR as the dependent variable. Run a regression and write a report.
4. Choosing your own independent variables, run a regression with MA as the dependent variable. If you included $D$ as one of the predictors, you would find it to be quite an important one. Can you explain why?
5. Run a regression with $S$ as the dependent variable and UR, D, CR, PL, POP and MV as independent variables. Add and subtract variables as you think fit. Write a short report on the final model you get.
6. Try any other models that you think might yield interesting results.

| State | POP | UR | MV | BL | SP | AI | IN | PR | MH | B | HT | S | DI |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ME | 1125 | 475 | 417 | 3 | 5 | 41 | 11 | 7 | 10 | 149 | 358 | 139 | 160 |
| NH | 21 | 522 | 450 | 4 | 6 | 14 | 9 | 5 | 10 | 145 | 306 | 150 | 170 |
| VT | 512 | 338 | 451 | 1 | 3 | 10 | 5 | 4 | 6 | 152 | 341 | 148 | 136 |
| MA | 5237 | 838 | 409 | 221 | 141 | 77 | 77 | 55 | 82 | 122 | 357 | 89 | 164 |
| RI | 948 | 870 | 426 | 28 | 20 | 29 | 11 | 5 | 10 | 128 | 402 | 115 | 224 |
| CT | 3107 | 788 | 425 | 217 | 124 | 45 | 34 | 36 | 45 | 124 | 321 | 103 | 143 |
| NY | 17757 | 846 | 404 | 2402 | 1659 | 387 | 218 | 236 | 223 | 134 | 396 | 96 | 177 |
| NJ | 7364 | 890 | 424 | 925 | 492 | 84 | 60 | 88 | 70 | 132 | 377 | 72 | 183 |
| PA | 11867 | 693 | 363 | 1048 | 154 | 95 | 124 | 127 | 146 | 135 | 414 | 119 | 211 |
| OH | 10797 | 733 | 452 | 1077 | 120 | 122 | 107 | 142 | 89 | 156 | 356 | 126 | 183 |
| IN | 5491 | 642 | 462 | 415 | 87 | 78 | 51 | 82 | 71 | 162 | 334 | 119 | 203 |
| IL | 11419 | 830 | 460 | 1675 | 636 | 163 | 119 | 122 | 106 | 164 | 379 | 100 | 153 |
| MI | 9259 | 707 | 447 | 1199 | 162 | 400 | 86 | 129 | 122 | 157 | 321 | 123 | 169 |
| WI | 4706 | 642 | 422 | 183 | 63 | 295 | 58 | 47 | 68 | 155 | 349 | 124 | 158 |
| MN | 4077 | 668 | 432 | 53 | 32 | 350 | 50 | 32 | 51 | 161 | 307 | 102 | 119 |
| IA | 2914 | 586 | 429 | 42 | 26 | 55 | 37 | 23 | 25 | 161 | 380 | 118 | 157 |
| MO | 4917 | 681 | 479 | 514 | 52 | 123 | 48 | 68 | 37 | 157 | 380 | 122 | 168 |
| ND | 654 | 488 | 436 | 3 | 4 | 202 | 9 | 3 | 13 | 179 | 313 | 98 | 153 |
| SD | 690 | 464 | 429 | 2 | 4 | 451 | 11 | 5 | 11 | 189 | 354 | 117 | 148 |
| E | 1570 | 627 | 461 | 48 | 28 | 92 | 22 | 17 | 31 | 167 | 348 | 92 | 134 |
| KS | 2363 | 67 | 489 | 126 | 63 | 154 | 31 | 48 | 15 | 165 | 345 | 10 | 165 |
| DE | 596 | 707 | 460 | 96 | 10 | 13 | 5 | 7 | 2 | 153 | 334 | 146 | 52 |
| D | 16 | 803 | 485 | 958 | 65 | 80 | 39 | 89 | 48 | 140 | 308 | 109 | 162 |
| VA | 5346 | 660 | 497 | 1008 | 80 | 93 | 46 | 113 | 37 | 148 | 295 | 141 | 121 |
| WV | 1950 | 362 | 396 | 65 | 13 | 16 | 14 | 23 | 1 | 159 | 431 | 140 | 208 |
| NC | 5874 | 480 | 462 | 1316 | 57 | 646 | 48 | 108 | 52 | 150 | 313 | 117 | 144 |
| SC | 3119 | 541 | 453 | 948 | 33 | 58 | 23 | 51 | 11 | 173 | 295 | 113 | 154 |
| GA | 5464 | 623 | 514 | 1465 | 61 | 76 | 46 | 144 | 19 | 172 | 301 | 136 | 130 |
| FL | 9739 | 843 | 559 | 1342 | 858 | 193 | 61 | 162 | 59 | 137 | 410 | 177 | 174 |
| KY | 3661 | 508 | 464 | 259 | 27 | 36 | 27 | 56 | 13 | 167 | 379 | 125 | 173 |
| TN | 4591 | 604 | 474 | 726 | 34 | 51 | 34 | 67 | 29 | 156 | 324 | 126 | 121 |
| AL | 3891 | 600 | 455 | 996 | 33 | 76 | 31 | 57 | 25 | 166 | 304 | 105 | 170 |
| MS | 2520 | 473 | 446 | 887 | 25 | 62 | 16 | 26 | 12 | 189 | 320 | 96 | 167 |
| AR | 2285 | 516 | 494 | 373 | 18 | 94 | 20 | 21 | 10 | 167 | 364 | 105 | 172 |
| LA | 4203 | 683 | 442 | 1237 | 99 | 121 | 32 | 77 | 34 | 197 | 317 | 118 | 186 |
| OK | 3026 | 673 | 523 | 205 | 57 | 1695 | 37 | 60 | 24 | 170 | 364 | 135 | 151 |
| TX | 14228 | 796 | 525 | 1710 | 2986 | 401 | 116 | 216 | 132 | 190 | 267 | 127 | 127 |
| MT | 787 | 529 | 496 | 2 | 10 | 373 | 8 | 6 | 10 | 179 | 279 | 155 | 145 |
| ID | 945 | 540 | 513 | 3 | 37 | 105 | 6 | 6 | 5 | 221 | 241 | 134 | 116 |
| WY | 471 | 628 | 519 | 3 | 24 | 71 | 4 | 3 | 0 | 217 | 233 | 176 | 139 |
| CO | 2890 | 806 | 571 | 102 | 339 | 181 | 22 | 30 | 45 | 170 | 229 | 178 | 105 |
| NM | 1299 | 722 | 503 | 24 | 476 | 1048 | 6 | 15 | 8 | 206 | 168 | 171 | 140 |
| AZ | 2718 | 838 | 587 | 75 | 441 | 1529 | 11 | 33 | 12 | 191 | 265 | 193 | 120 |
| UT | 1461 | 844 | 461 | 9 | 60 | 193 | 7 | 9 | 1 | 301 | 19 | 128 | 128 |
| NV | 799 | 853 | 638 | 51 | 54 | 133 | 3 | 12 | 0 | 176 | 246 | 248 | 99 |
| WA | 4130 | 736 | 550 | 106 | 120 | 608 | 38 | 59 | 46 | 164 | 284 | 142 | 129 |
| OR | 2632 | 679 | 553 | 37 | 66 | 273 | 24 | 26 | 22 | 165 | 296 | 155 | 119 |
| CA | 23669 | 913 | 565 | 1819 | 4544 | 2013 | 214 | 499 | 137 | 167 | 278 | 163 | 107 |
| AK | 400 | 645 | 731 | 14 | 9 | 640 | 1 | 3 | 1 | 224 | 76 | 148 | 27 |
| HI | 965 | 865 | 541 | 17 | 71 | 28 | 4 | 4 | 8 | 192 | 156 | 118 | 127 |

EXHIBIT 2.10: Demographic Data for the 50 States of the U.S.

| State | MA | D | DR | DN | HS | CR | M | PI | RP | VT | PH | INC | PL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ME | 09 | 56 | 146 | 45 | 678 | 4368 | 28 | 61 | 6 | 648 | 54 | 430 | 120 |
| NH | 102 | 59 | 159 | 53 | 703 | 4680 | 25 | 35 | 577 | 578 | 58 | 5105 | 9 |
| VT | 105 | 46 | 211 | 58 | 697 | 4988 | 22 | 67 | 444 | 583 | 52 | 4372 | 135 |
| MA | 78 | 30 | 258 | 71 | 723 | 6079 | 41 | 56 | 419 | 593 | 58 | 5660 | 71 |
| RI | 79 | 39 | 206 | 56 | 617 | 5933 | 44 | 65 | 372 | 590 | 57 | 5281 | 87 |
| CT | 82 | 45 | 242 | 73 | 703 | 5882 | 47 | 68 | 482 | 612 | 64 | 6552 | 67 |
| NY | 81 | 37 | 261 | 74 | 662 | 6912 | 127 | 123 | 467 | 480 | 54 | 5736 | 94 |
| NJ | 75 | 32 | 184 | 66 | 664 | 6401 | 69 | 76 | 520 | 551 | 66 | 6107 | 81 |
| PA | 80 | 34 | 183 | 55 | 648 | 3736 | 68 | 68 | 496 | 520 | 62 | 5273 | 97 |
| OH | 93 | 55 | 157 | 49 | 677 | 5431 | 81 | 125 | 515 | 554 | 56 | 5289 | 94 |
| IN | 110 | 77 | 126 | 43 | 670 | 4930 | 89 | 114 | 560 | 577 | 57 | 4995 | 81 |
| IL | 97 | 46 | 182 | 54 | 661 | 5275 | 106 | 94 | 496 | 578 | 66 | 5881 | 105 |
| MI | 97 | 48 | 154 | 53 | 686 | 6676 | 102 | 163 | 490 | 598 | 60 | 5562 | 91 |
| WI | 84 | 36 | 151 | 58 | 703 | 4799 | 29 | 85 | 479 | 677 | 55 | 5225 | 77 |
| MN | 91 | 37 | 185 | 62 | 724 | 4799 | 26 | 49 | 425 | 704 | 57 | 5436 | 83 |
| IA | 96 | 39 | 122 | 50 | 723 | 4747 | 22 | 86 | 513 | 629 | 59 | 5232 | 79 |
| MO | 109 | 57 | 158 | 48 | 641 | 5433 | 111 | 112 | 512 | 589 | 58 | 5021 | 120 |
| ND | 92 | 32 | 126 | 47 | 676 | 2964 | 12 | 28 | 642 | 651 | 63 | 4891 | 106 |
| SD | 130 | 39 | 102 | 43 | 689 | 3243 | 7 | 88 | 605 | 674 | 56 | 4362 | 131 |
| NE | 89 | 40 | 145 | 61 | 743 | 4305 | 44 | 89 | 655 | 568 | 61 | 5234 | 96 |
| KS | 105 | 54 | 150 | 46 | 731 | 5379 | 69 | 106 | 579 | 570 | 61 | 5580 | 80 |
| DE | 75 | 53 | 160 | 46 | 695 | 6777 | 69 | 183 | 472 | 549 | 64 | 5779 | 82 |
| MD | 111 | 41 | 257 | 59 | 693 | 6630 | 95 | 183 | 442 | 502 | 62 | 5846 | 77 |
| VA | 113 | 45 | 170 | 49 | 642 | 4620 | 86 | 161 | 530 | 480 | 53 | 5250 | 105 |
| WV | 94 | 53 | 133 | 39 | 533 | 2552 | 71 | 64 | 452 | 528 | 44 | 4360 | 151 |
| NC | 80 | 49 | 150 | 38 | 553 | 4640 | 106 | 244 | 493 | 439 | 53 | 4371 | 147 |
| SC | 182 | 47 | 134 | 36 | 571 | 5439 | 114 | 238 | 494 | 407 | 50 | 4061 | 172 |
| GA | 134 | 65 | 144 | 42 | 587 | 5604 | 138 | 219 | 409 | 417 | 55 | 4512 | 180 |
| FL | 117 | 79 | 188 | 50 | 648 | 8402 | 145 | 208 | 555 | 496 | 59 | 5028 | 144 |
| KY | 96 | 45 | 134 | 42 | 533 | 3434 | 88 | 99 | 491 | 500 | 48 | 4255 | 177 |
| TN | 135 | 68 | 158 | 48 | 549 | 4498 | 108 | 153 | 487 | 489 | 53 | 4315 | 158 |
| AL | 129 | 70 | 124 | 35 | 555 | 4934 | 132 | 149 | 488 | 490 | 50 | 4186 | 164 |
| MS | 112 | 56 | 106 | 32 | 523 | 3417 | 145 | 132 | 494 | 521 | 47 | 3677 | 261 |
| AR | 119 | 93 | 119 | 33 | 56 | 3811 | 92 | 128 | 48 | 516 | 47 | 4062 | 185 |
| LA | 103 | 38 | 149 | 40 | 583 | 5454 | 157 | 211 | 512 | 537 | 52 | 4727 | 193 |
| OK | 154 | 79 | 128 | 42 | 656 | 5053 | 100 | 151 | 605 | 528 | 57 | 5095 | 138 |
| TX | 129 | 69 | 152 | 42 | 645 | 6143 | 169 | 210 | 553 | 456 | 55 | 5336 | 152 |
| MT | 104 | 65 | 127 | 57 | 725 | 5024 | 40 | 94 | 568 | 652 | 56 | 4769 | 115 |
| ID | 148 | 71 | 108 | 55 | 715 | 4782 | 31 | 87 | 665 | 685 | 54 | 4502 | 103 |
| WY | 144 | 78 | 107 | 49 | 753 | 4986 | 62 | 113 | 626 | 542 | 56 | 6089 | 87 |
| CO | 118 | 60 | 199 | 61 | 781 | 7333 | 69 | 96 | 551 | 568 | 57 | 5603 | 91 |
| NM | 131 | 80 | 147 | 41 | 657 | 5979 | 131 | 106 | 549 | 514 | 46 | 4384 | 193 |
| AZ | 121 | 82 | 187 | 49 | 725 | 8171 | 103 | 160 | 606 | 452 | 53 | 4915 | 138 |
| UT | 122 | 56 | 164 | 64 | 802 | 5881 | 38 | 64 | 728 | 655 | 53 | 4274 | 85 |
| NV | 1474 | 168 | 138 | 49 | 757 | 8854 | 200 | 230 | 625 | 413 | 63 | 5999 | 88 |
| WA | 120 | 69 | 178 | 68 | 763 | 6915 | 51 | 106 | 497 | 580 | 56 | 5762 | 85 |
| OR | 87 | 70 | 177 | 69 | 755 | 6687 | 51 | 120 | 483 | 616 | 55 | 5208 | 89 |
| CA | 88 | 61 | 226 | 63 | 740 | 7833 | 145 | 98 | 527 | 495 | 61 | 6114 | 104 |
| AK | 123 | 86 | 118 | 56 | 796 | 6210 | 97 | 143 | 543 | 583 | 36 | 7141 | 67 |
| HI | 128 | 55 | 203 | 68 | 730 | 7482 | 87 | 65 | 425 | 436 | 47 | 5645 | 79 |

EXHIBIT 2.11: Demographic Data for the 50 States of the U.S.ctd.

## Chapter 3

## Tests and Confidence Regions

### 3.1 Introduction

Consider the example of house prices that we saw in the last chapter. It is reasonable to ask one or more of the following questions:
(a) Is the selling price affected by the number of rooms in a house, given that the other independent variables (e.g., floor area, lot size) remain the same?
(b) Suppose the realtor says that adding a garage will add $\$ 5000$ to the selling price of the house. Can this be true?
(c) Do lot size and floor area affect the price equally?
(d) Does either lot size or floor area have any effect on prices?
(e) Can it be true that storm windows add $\$ 6000$ and a garage adds $\$ 4000$ to the price of a house?

For some data sets we may even be interested in seeing whether all the independent variables together have any effect on the response variable. In the first part of this chapter we consider such testing problems. In the second part of the chapter we shall study the related issue of determining confidence intervals and regions. In the last section we return to testing.

### 3.2 Linear Hypothesis

To formulate the above questions as formal tests let us recall the regression model we used in the last chapter:

$$
\begin{equation*}
y_{i}=\beta_{0}+\beta_{1} x_{i 1}+\cdots+\beta_{8} x_{i 8}+\epsilon_{i} \tag{3.1}
\end{equation*}
$$

where $i$ indexes the cases and $x_{i 1}, \ldots, x_{i 8}$ are as in Example 2.2 of Section 2.4, p. 31. The variable $x_{2}$ was the number of rooms and if it had no effect on the selling price, $\beta_{2}$ would be zero. Thus, corresponding to (a) above, our hypothesis would be

$$
\begin{equation*}
H: \beta_{2}=0 \tag{3.2}
\end{equation*}
$$

which we would test against the alternative $A: \beta_{2} \neq 0$. In other situations we might have chosen as alternative $\beta_{2}>0$ (or, for that matter, $\beta_{2}<0$ ).

For (b) we would test

$$
\begin{equation*}
H: \beta_{5}=5 \text { versus } A: \beta_{5} \neq 5 \tag{3.3}
\end{equation*}
$$

For (c) we have

$$
\begin{equation*}
H: \beta_{1}-\beta_{6}=0 \text { versus } A: \beta_{1}-\beta_{6} \neq 0 \tag{3.4}
\end{equation*}
$$

For (d) the hypothesis would be $\mathrm{H}: \beta_{1}=0, \beta_{6}=0$ and for (e) it would be $\mathrm{H}: \beta_{5}=4, \beta_{8}=6$. If we were interested in testing whether all the independent variables have any effect on the selling price, our hypothesis would be

$$
H: \beta_{1}=0, \beta_{2}=0, \ldots, \beta_{8}=0
$$

considered simultaneously, i.e.,

$$
\begin{equation*}
H: \boldsymbol{\beta}_{(0)}=\mathbf{o} \tag{3.5}
\end{equation*}
$$

and we would test it against $A: \boldsymbol{\beta}_{(0)} \neq \mathbf{o}$, where $\boldsymbol{\beta}_{(0)}=\left(\beta_{1}, \ldots, \beta_{8}\right)^{\prime}$. We may have been also interested in whether some of the factors, say the last three, simultaneously affect the dependent variable. Then we would test the hypothesis

$$
\begin{equation*}
H:\left(\beta_{6}, \beta_{7}, \beta_{8}\right)^{\prime}=\mathbf{o} \text { versus } A:\left(\beta_{6}, \beta_{7}, \beta_{8}\right)^{\prime} \neq \mathbf{o} \tag{3.6}
\end{equation*}
$$

All these hypotheses, namely (3.2) through (3.6), are special cases of the general linear hypothesis

$$
\begin{equation*}
H: C \boldsymbol{\beta}-\boldsymbol{\gamma}=0 \tag{3.7}
\end{equation*}
$$

For example, if we choose

$$
\begin{equation*}
C=(0,0,1,0,0,0,0,0,0) \quad \text { and } \quad \gamma=0 \tag{3.8}
\end{equation*}
$$

we get (3.2). Similarly (3.3), (3.4), (3.5) and (3.6) correspond respectively to

$$
\left.\left.\begin{array}{rll}
C=(0,0,0,0,0,1,0,0,0
\end{array}\right) \quad \text { and } \quad \begin{array}{r}
\boldsymbol{\gamma}=5 \\
C=(0,1,0,0,0,0,-1,0,0
\end{array}\right) \quad \text { and } \quad \begin{array}{r}
\boldsymbol{\gamma}=0 \\
C=\left(\begin{array}{ll}
0 & I_{8}
\end{array}\right) \\
\text { and }  \tag{3.12}\\
\boldsymbol{\gamma}=\left(\begin{array}{ll}
0 & I_{3}
\end{array}\right) \\
\text { and } \\
\boldsymbol{\gamma}=\mathbf{o}
\end{array}
$$

In the last two equations, $C$ is a partitioned matrix consisting of the null matrix 0 and the $r$ dimensional identity matrix $I_{r}$.

Under the assumption that $\epsilon_{i}$ 's are identically and independently distributed as $N\left(0, \sigma^{2}\right)$ (in the sequel we shall abbreviate this statement to
' $\epsilon_{i}$ iid $N\left(0, \sigma^{2}\right)$ '), the hypothesis $H: C \boldsymbol{\beta}=\boldsymbol{\gamma}$, where $C$ is an $m \times(k+1)$ matrix of rank $m$ with $m<(k+1)$, is rejected if

$$
\begin{equation*}
\frac{m^{-1}(C \boldsymbol{b}-\gamma)^{\prime}\left[C\left(X^{\prime} X\right)^{-1} C^{\prime}\right]^{-1}(C \boldsymbol{b}-\gamma)}{s^{2}} \geq F_{m, n-k-1, \alpha} \tag{3.13}
\end{equation*}
$$

where $F_{m, n-k-1, \alpha}$ is the upper $100 \times \alpha$ per cent point of the F distribution with ( $m, n-k-1$ ) degrees of freedom (Section B.5, p. 292, of Appendix B; tables are given on pp. 322 et seq.), and, as before,

$$
\begin{equation*}
\boldsymbol{b}=\left(X^{\prime} X\right)^{-1} X^{\prime} \boldsymbol{y}, \quad \text { and } \quad s^{2}=(n-k-1)^{-1} \boldsymbol{y}^{\prime}\left[I-X\left(X^{\prime} X\right)^{-1} X^{\prime}\right] \boldsymbol{y} \tag{3.14}
\end{equation*}
$$

Many statistical packages include this test which is shown in the next section to be a likelihood ratio test. The distribution of the left side of (3.13) is derived in Section 3.4.

## $3.3{ }^{*}$ Likelihood Ratio Test

Assume that the Gauss-Markov conditions hold and the $y_{i}$ 's are normally distributed. That is, the $\epsilon_{i}$ 's are independent and identically distributed as $N\left(0, \sigma^{2}\right)$, i.e., $\epsilon_{i}$ iid $N\left(0, \sigma^{2}\right)$. Then the probability density function of $y_{1}, \ldots, y_{n}$ is given by

$$
\begin{equation*}
\left(2 \pi \sigma^{2}\right)^{-n / 2} \exp \left[-\frac{1}{2 \sigma^{2}}(\boldsymbol{y}-X \boldsymbol{\beta})^{\prime}(\boldsymbol{y}-X \boldsymbol{\beta})\right] \tag{3.15}
\end{equation*}
$$

The same probability density function, when considered as a function of $\boldsymbol{\beta}$ and $\sigma^{2}$, given the observations $y_{1}, \ldots, y_{n}$, is called the likelihood function and is denoted by $\mathcal{L}\left(\boldsymbol{\beta}, \sigma^{2} \mid \boldsymbol{y}\right)$. The maximum likelihood estimates of $\boldsymbol{\beta}$ and $\sigma^{2}$ are obtained by maximizing $\mathcal{L}\left(\boldsymbol{\beta}, \sigma^{2} \mid \boldsymbol{y}\right)$ with respect to $\boldsymbol{\beta}$ and $\sigma^{2}$. Since $\log [z]$ is an increasing function of $z$, the same maximum likelihood estimates can be found by maximizing the logarithm of $\mathcal{L}$.

Since maximizing (3.15) with respect to $\boldsymbol{\beta}$ is equivalent to minimizing $(\boldsymbol{y}-X \boldsymbol{\beta})^{\prime}(\boldsymbol{y}-X \boldsymbol{\beta})$, the maximum likelihood estimate of $\boldsymbol{\beta}$ is the same as the least squares estimate; i.e., it is $\boldsymbol{b}=\left(X^{\prime} X\right)^{-1} X^{\prime} \boldsymbol{y}$. The maximum likelihood estimate of $\sigma^{2}$, obtained by equating to zero the derivative of the $\log$ of the likelihood function with respect to $\sigma^{2}$ after substituting $\boldsymbol{b}$ for $\boldsymbol{\beta}$, is (see Exercise 3.5)

$$
\begin{equation*}
\frac{1}{n}(\boldsymbol{y}-X \boldsymbol{b})^{\prime}(\boldsymbol{y}-X \boldsymbol{b})=\frac{1}{n} \boldsymbol{e}^{\prime} \boldsymbol{e} \tag{3.16}
\end{equation*}
$$

To obtain the maximum likelihood estimate of $\boldsymbol{\beta}$ under the constraint $C \boldsymbol{\beta}=\boldsymbol{\gamma}$, we need to maximize (3.15) subject to $C \boldsymbol{\beta}=\boldsymbol{\gamma}$. This is equivalent to minimizing $(\boldsymbol{y}-X \boldsymbol{\beta})^{\prime}(\boldsymbol{y}-X \boldsymbol{\beta})$ subject to $C \boldsymbol{\beta}-\boldsymbol{\gamma}=\mathbf{o}$. Thus, the maximum likelihood estimate $\hat{\boldsymbol{\beta}}_{H}$ of $\boldsymbol{\beta}$ under the hypothesis $H$ is the same
as the constrained least squares estimate obtained in Section 2.12, p. 44, i.e.,

$$
\hat{\boldsymbol{\beta}}_{H}=\boldsymbol{b}+\left(X^{\prime} X\right)^{-1} C^{\prime}\left[C\left(X^{\prime} X\right)^{-1} C^{\prime}\right]^{-1}(C \boldsymbol{b}-\gamma) .
$$

The maximum likelihood estimate of $\sigma^{2}$ is given by

$$
\begin{equation*}
n \hat{\sigma}_{H}^{2}=\left(\boldsymbol{y}-X \hat{\boldsymbol{\beta}}_{H}\right)^{\prime}\left(\boldsymbol{y}-X \hat{\boldsymbol{\beta}}_{H}\right) \tag{3.17}
\end{equation*}
$$

Since

$$
\left(\boldsymbol{y}-X \hat{\boldsymbol{\beta}}_{H}\right)=\boldsymbol{y}-X \boldsymbol{b}-X\left(X^{\prime} X\right)^{-1} C^{\prime}\left[C\left(X^{\prime} X\right)^{-1} C^{\prime}\right]^{-1}(C \boldsymbol{b}-\boldsymbol{\gamma})
$$

and

$$
\begin{aligned}
& (\boldsymbol{y}-X \boldsymbol{b})^{\prime} X\left(X^{\prime} X\right)^{-1} C^{\prime}\left[C\left(X^{\prime} X\right)^{-1} C^{\prime}\right]^{-1}(C \boldsymbol{b}-\boldsymbol{\gamma}) \\
& \quad=\boldsymbol{y}^{\prime}\left[I-X\left(X^{\prime} X\right)^{-1} X^{\prime}\right] X\left(X^{\prime} X\right)^{-1} C^{\prime}\left[C\left(X^{\prime} X\right)^{-1} C^{\prime}\right]^{-1}(C \boldsymbol{b}-\boldsymbol{\gamma})=0
\end{aligned}
$$

we get

$$
\begin{equation*}
n \hat{\sigma}_{H}^{2}=(\boldsymbol{y}-X \boldsymbol{b})^{\prime}(\boldsymbol{y}-X \boldsymbol{b})+(C \boldsymbol{b}-\gamma)^{\prime}\left[C\left(X^{\prime} X\right)^{-1} C^{\prime}\right]^{-1}(C \boldsymbol{b}-\gamma) \tag{3.18}
\end{equation*}
$$

The likelihood ratio test statistic for testing the hypothesis $H: C \boldsymbol{\beta}-\gamma=$ $\mathbf{o}$ versus $A: C \boldsymbol{\beta}-\boldsymbol{\gamma} \neq \mathbf{o}$ is given by

$$
\lambda=\frac{\max _{A} \mathcal{L}\left(\boldsymbol{\beta}, \sigma^{2} \mid \boldsymbol{y}\right)}{\max _{H} \mathcal{L}\left(\boldsymbol{\beta}, \sigma^{2} \mid \boldsymbol{y}\right)}
$$

where $\max _{A} \mathcal{L}\left(\boldsymbol{\beta}, \sigma^{2} \mid \boldsymbol{y}\right)$ and $\max _{H} \mathcal{L}\left(\boldsymbol{\beta}, \sigma^{2} \mid \boldsymbol{y}\right)$ are the maximum values of the likelihood function under the alternative $A$ and the hypothesis $H$ respectively. These maximum values are obtained by substituting the maximum likelihood estimates of $\boldsymbol{\beta}$ and $\sigma^{2}$ under the two hypotheses into the respective likelihood function. Making these substitutions, we get

$$
\begin{array}{rl}
\max _{A} & \mathcal{L}\left(\boldsymbol{\beta}, \sigma^{2} \mid \boldsymbol{y}\right) \\
\max _{H} & \mathcal{L}\left(\boldsymbol{\beta}, \sigma^{2} \mid \boldsymbol{y}\right)
\end{array}=\left(2 \pi \hat{\sigma}_{A}^{2}\right)^{-n / 2} \exp [-n / 2],-n / 2 \exp [-n / 2] . .
$$

Thus,

$$
\begin{aligned}
\lambda & =\left(\frac{\hat{\sigma}_{H}^{2}}{\hat{\sigma}_{A}^{2}}\right)^{n / 2} \\
& =\left(\frac{(\boldsymbol{y}-X \boldsymbol{b})^{\prime}(\boldsymbol{y}-X \boldsymbol{b})+(C \boldsymbol{b}-\gamma)^{\prime}\left[C\left(X^{\prime} X\right)^{-1} C^{\prime}\right]^{-1}(C \boldsymbol{b}-\gamma)}{(\boldsymbol{y}-X \boldsymbol{b})^{\prime}(\boldsymbol{y}-X \boldsymbol{b})}\right)^{n / 2} \\
& =\left(1+\frac{(C \boldsymbol{b}-\gamma)^{\prime}\left[C\left(X^{\prime} X\right)^{-1} C^{\prime}\right]^{-1}(C \boldsymbol{b}-\gamma)}{(\boldsymbol{y}-X \boldsymbol{b})^{\prime}(\boldsymbol{y}-X \boldsymbol{b})}\right)^{n / 2}
\end{aligned}
$$

and the hypothesis $H$ is rejected for large values of $\lambda$, or equivalently for large values of (3.13).

This test has the following important and pleasant property. Let

$$
\delta^{2}=(C \boldsymbol{\beta}-\boldsymbol{\gamma})^{\prime}\left[C\left(X^{\prime} X\right)^{-1} C^{\prime}\right]^{-1}(C \boldsymbol{\beta}-\boldsymbol{\gamma}) / \sigma^{2}
$$

Then $\delta=0$ if and only if $C \boldsymbol{\beta}-\boldsymbol{\gamma}=0$. It can be shown (using the results in the next section) that this likelihood ratio test is uniformly most powerful for testing the hypothesis $\delta=0$ versus $\delta>0$; that is, no other test has a larger probability of rejecting the hypothesis when it is not true.

## $3.4{ }^{*}$ Distribution of Test Statistic

In this section we show that under the assumption that the $\epsilon_{i}$ 's are iid $N\left(0, \sigma^{2}\right)$, (3.13) has the F distribution. The proof consists of showing that the numerator and denominator are each $\sigma^{2}$ times averaged chi-square variables and are independent (see Section B.5, p. 292).
Since $\boldsymbol{b}=\left(X^{\prime} X\right)^{-1} X^{\prime} \boldsymbol{y}$ is a linear function of $y_{1}, \ldots, y_{n}$, it follows from (2.29) that $\boldsymbol{b} \sim N_{k+1}\left(\boldsymbol{\beta}, \sigma^{2}\left(X^{\prime} X\right)^{-1}\right)$. Hence, for an $m \times(k+1)$ matrix $C$ and a vector $\gamma$,

$$
C \boldsymbol{b}-\boldsymbol{\gamma} \sim N_{m}\left(C \boldsymbol{\beta}-\boldsymbol{\gamma}, \sigma^{2} C\left(X^{\prime} X\right)^{-1} C^{\prime}\right)
$$

(see Theorem B.3, p. 288) and, therefore, under $H: C \boldsymbol{\beta}-\boldsymbol{\gamma}=\mathbf{o}$,

$$
\left[C\left(X^{\prime} X\right)^{-1} C^{\prime}\right]^{-1 / 2}(C \boldsymbol{b}-\gamma) \sim N_{m}\left(\mathbf{o}, \sigma^{2} I\right)
$$

It follows that

$$
\begin{equation*}
Q=(C \boldsymbol{b}-\boldsymbol{\gamma})^{\prime}\left[C\left(X^{\prime} X\right)^{-1} C^{\prime}\right]^{-1}(C \boldsymbol{b}-\boldsymbol{\gamma}) \sim \sigma^{2} \chi_{m}^{2} \tag{3.19}
\end{equation*}
$$

where $\chi_{m}^{2}$ denotes a chi-square distribution with $m$ degrees of freedom.
Now consider the denominator. By (2.13), $\boldsymbol{e}=M \boldsymbol{\epsilon}$, which is a linear function of $\epsilon_{1}, \ldots, \epsilon_{n}$. Hence, $\boldsymbol{e} \sim N_{n}\left(\mathbf{o}, \sigma^{2} M\right)$. We have seen in Section 2.3 that $M$ is symmetric and idempotent with rank $n-k-1$. Thus, from Example B.6, p. 291,

$$
\boldsymbol{e}^{\prime} \boldsymbol{e}=\boldsymbol{\epsilon}^{\prime} M \boldsymbol{\epsilon} \sim \sigma^{2} \chi_{n-k-1}^{2}
$$

Under the hypothesis $H: C \boldsymbol{\beta}=\boldsymbol{\gamma}$,

$$
\begin{aligned}
C \boldsymbol{b}-\boldsymbol{\gamma} & =C \boldsymbol{b}-C \boldsymbol{\beta}=C\left(X^{\prime} X\right)^{-1}\left[X^{\prime} \boldsymbol{y}-X^{\prime} X \boldsymbol{\beta}\right] \\
& =C\left(X^{\prime} X\right)^{-1} X^{\prime}[\boldsymbol{y}-X \boldsymbol{\beta}]=C\left(X^{\prime} X\right)^{-1} X^{\prime} \boldsymbol{\epsilon}
\end{aligned}
$$

Thus, if $P=X\left(X^{\prime} X\right)^{-1} C^{\prime}\left[C\left(X^{\prime} X\right)^{-1} C^{\prime}\right]^{-1} C\left(X^{\prime} X\right)^{-1} X^{\prime}$, we get from (3.19), $Q=\boldsymbol{\epsilon}^{\prime} P \boldsymbol{\epsilon}$. But since $X^{\prime} M=0$, we have $P M=0$. Hence, from Theorem B.6, given on Page 292, Q and $\boldsymbol{e}^{\prime} \boldsymbol{e}$ are independently distributed and under $H$ (see Section B.5, Page 292)

$$
\begin{equation*}
\frac{n-k-1}{m} \frac{Q}{\boldsymbol{e}^{\prime} \boldsymbol{e}} \sim F_{m, n-k-1} \tag{3.20}
\end{equation*}
$$

Similarly, it can be shown that under the alternative hypothesis $A: C \boldsymbol{\beta}-$ $\gamma \neq 0$, the expression $(n-k-1) m^{-1} Q / e^{\prime} e$ has a noncentral F distribution with $(m, n-k-1)$ degrees of freedom and noncentrality parameter

$$
\delta^{2}=(C \boldsymbol{\beta}-\boldsymbol{\gamma})^{\prime}\left[C\left(X^{\prime} X\right)^{-1} C^{\prime}\right]^{-1}(C \boldsymbol{\beta}-\boldsymbol{\gamma}) \sigma^{-2}
$$

Therefore, the power of the test can be calculated for specified values of $\delta^{2}, m$, and $n-k-1$. Tabulated values of non-central F distributions are available from statistical tables (see, for example, Tiku, 1975).

### 3.5 Two Special Cases

The test for the hypothesis $\boldsymbol{\beta}_{(0)}=\left(\beta_{1}, \ldots, \beta_{k}\right)^{\prime}=\mathbf{o}$ against the alternative $\boldsymbol{\beta}_{(0)} \neq 0$ is called for so often that several packages carry it out routinely. Obviously, this hypothesis implies that our model is of little value. In order to test it, we could have used (3.13) with $C=\left(\mathbf{o}, I_{k}\right)$, but it is more convenient to consider the centered model (2.40). The likelihood ratio test would reject the hypothesis for large values of

$$
\begin{equation*}
k^{-1} \boldsymbol{b}_{(0)}^{\prime}\left(Z^{\prime} Z\right) \boldsymbol{b}_{(0)} /\left[(n-k-1)^{-1}\left(\boldsymbol{y}-\bar{y} \mathbf{1}-Z \boldsymbol{b}_{(0)}\right)^{\prime}\left(\boldsymbol{y}-\bar{y} \mathbf{1}-Z \boldsymbol{b}_{(0)}\right)\right] \tag{3.21}
\end{equation*}
$$

The denominator is clearly the residual sum of squares (sometimes called the error sum of squares) divided by $n-k-1$. Using (2.41), the numerator can be seen to be

$$
k^{-1} \boldsymbol{b}_{(0)}^{\prime}\left(Z^{\prime} Z\right) \boldsymbol{b}_{(0)}=k^{-1} \boldsymbol{y}^{\prime} Z\left(Z^{\prime} Z\right)^{-1} Z^{\prime} \boldsymbol{y}
$$

which is $k^{-1}$ times the sum of squares due to $\boldsymbol{\beta}_{(0)}$ - see (2.43). Since, obviously,

$$
\left[I-n^{-1} \mathbf{1 1} 1^{\prime}-Z\left(Z^{\prime} Z\right)^{-1} Z^{\prime}\right]\left[Z\left(Z^{\prime} Z\right)^{-1} Z^{\prime}\right]=0
$$

it follows from (2.43) and Theorem B. 6 of Appendix B that the error sum of squares and the sum of squares due to $\boldsymbol{\beta}_{(0)}$ are independent under normality. Therefore, (3.21) has an F distribution with $k$ and $n-k-1$ degrees of freedom when $\boldsymbol{\epsilon} \sim N\left(\mathbf{o}, \sigma^{2} I\right)$ and $\boldsymbol{\beta}_{(0)}=\mathbf{o}$.

Because of (2.43) the computation of the sums of squares is relatively easy. The corrected total sum of squares $\sum_{i=1}^{n}\left(y_{i}-\bar{y}\right)^{2}$ is easy to compute since, by (2.43), it is the sum of the error sum of squares and the sum of squares due to $\boldsymbol{\beta}_{(0)}$. The error sum of squares is just the sum of squares of the residuals. The sum of squares due to $\boldsymbol{\beta}_{(0)}$ can then be obtained by subtraction. This computational ease made tableaus such as that in Exhibit 3.1 useful computational devices in pre-computer days. However, even today, several package programs print such tableaus routinely, usually with an additional column. This column gives the minimum significance

| Source | DF | Sum of <br> Squares | Mean <br> Square | F-value |
| :---: | :---: | :---: | :---: | :---: |
| $\boldsymbol{\beta}_{(0)}$ | $k$ | $Q_{1}=\boldsymbol{b}_{(0)}{ }^{\prime} Z^{\prime} Z \boldsymbol{b}_{(0)}$ | $Q_{1}^{*}=Q_{1} / k$ | $Q_{1}^{*} / Q_{2}^{*}$ |
| Error | $n-k-1$ | $Q_{2}=\boldsymbol{e}^{\prime} \boldsymbol{e}$ | $Q_{2}^{*}=Q_{2} /(n-k-1)$ |  |
| C. Total | $n-1$ | $\sum_{i=1}^{n}\left(y_{i}-\bar{y}\right)^{2}$ |  |  |

EXHIBIT 3.1: Tableau for Testing if All Coefficients Except the Intercept Are Zero's
level at which the hypothesis could be rejected. This level is often referred to as a $p$-value.

The test for each $\beta_{j}$ being zero is also routinely carried out. Here $m=1$ and $C\left(X^{\prime} X\right)^{-1} C^{\prime}=C G C^{\prime}$ reduces to $g_{j j}$ where $G=\left(X^{\prime} X\right)^{-1}=\left(g_{i j}\right)$. Since $s g_{j j}^{1 / 2}$ is the standard error of $b_{j},(3.13)$ reduces to the square of

$$
\begin{equation*}
b_{j} / \text { s.e. }\left(b_{j}\right) . \tag{3.22}
\end{equation*}
$$

The expression (3.22), called the $t$-value of $b_{j}$, has a t distribution with $n-k-1$ degrees of freedom (Section B.5, p. 292).

As for the F test just mentioned, the minimum level at which the hypothesis $\beta_{j}=0$ can be rejected is also printed. This level is called the $p$-value of $b_{j}$. Notice that the probability is for a two-tailed test. If we are testing against a one-sided alternative (e.g., $\beta_{1}>0$ or $\beta_{1}<0$ instead of $\beta_{1} \neq 0$ ) we would halve the probability. If its p-value is less than $\alpha$, we say $b_{j}$ is significant at level $\alpha$. Words like 'quite significant', 'very significant', etc., essentially refer to the size of the p-value - obviously the smaller it is the more significant is the corresponding $b_{j}$.

### 3.6 Examples

## Example 3.1 (Continuation of Example 2.2, Page 31)

Now let us return to some of the specific questions posed at the beginning of this chapter. The test statistic (3.13) can usually be obtained from computer packages for most $C$ and $\gamma$. As mentioned above, for the two cases where we wish to test if a particular $\beta_{j}$ is zero and where we wish to test whether all the $\beta_{j}$ 's, except $\beta_{0}$, are zeros, these tests are routinely carried out (without being asked for). The tests for individual $\beta_{j}$ 's being 0 have been carried out in Exhibit 2.3, p. 34. For example, the t-value corresponding to the hypothesis $H: \beta_{1}=0$ is 5.461 and the p -value is . 0001.

Computations to test $H: \boldsymbol{\beta}_{(0)}=\mathbf{o}$ versus $A: \boldsymbol{\beta}_{(0)} \neq \mathbf{o}$ are illustrated in Exhibit 3.2. We do not need to actually look at the tables since the

| Source | DF | Sum of <br> Squares | Mean <br> Square | F-value | p-value |
| :---: | :---: | :---: | :---: | :---: | :---: |
| MODEL | 8 | 3602.32 | 450.29 | 19.7 | .0001 |
| ERROR | 17 | 388.488 | 22.852 |  |  |
| C. TOTAL | 25 | 3990.81 |  |  |  |

EXHIBIT 3.2: Tableau for Testing if All Coefficients Except the Intercept Are Zero's for House Price Example
probability of getting a value of F larger than the one obtained under $H$ is also given. Here it is .0001 , so that we can safely reject the hypothesis

$$
\beta_{1}=0, \beta_{2}=0, \ldots, \beta_{8}=0
$$

| Hypoth. | NUM/DEN | DF | F-Value | p-value |
| :---: | :---: | :---: | :---: | :---: |
| $\beta_{5}=5$ | $142.5 / 22.85$ | 1,17 | 6.235 | .0231 |
| $\beta_{6}-\beta_{1}=0$ | $69.60 / 22.85$ | 1,17 | 3.046 | .0990 |
| $\beta_{2}=0$ | $138.2 / 22.85$ | 1,17 | 6.049 | .0249 |
| $\beta_{5}=5 \& \beta_{8}=5$ | $132.18 / 22.85$ | 2,17 | 5.784 | .0121 |

EXHIBIT 3.3: Some Tests of Hypotheses
In other cases, the computation of (3.13) has to be asked for. Exhibit 3.3 shows results for a number of tests on the model of Example 2.2. For each test the hypothesis $H$ is given in the first column and the alternative is simply its negation. NUM and DEN are the numerator and denominator of (3.13); the other terms are obvious.

### 3.7 Comparison of Regression Equations

Sometimes we are faced with the problem of testing if regression equations obtained from different data sets are the same against the alternative that they are different. Such problems typically arise when data on the same independent and dependent variables have been gathered for different time periods, different places or different groups of people. We illustrate below how such problems might be handled when there are two such equations; more than two equations can be handled in the same way.

Let the two models be

$$
\begin{equation*}
\boldsymbol{y}_{1}=X_{1} \boldsymbol{\beta}_{1}+\boldsymbol{\epsilon}_{1} \tag{3.23}
\end{equation*}
$$

and

$$
\begin{equation*}
\boldsymbol{y}_{2}=X_{2} \boldsymbol{\beta}_{2}+\boldsymbol{\epsilon}_{2} \tag{3.24}
\end{equation*}
$$

respectively, where $X_{1}$ is $n_{1} \times p, X_{2}$ is $n_{2} \times p$ and $\boldsymbol{\beta}_{1}$ and $\boldsymbol{\beta}_{2}$ are $p$ dimensional vectors. Suppose we are willing to assume that the first $r$ components of $\boldsymbol{\beta}_{1}$ and $\boldsymbol{\beta}_{2}$ are the same. There is no loss of generality here since we can permute the elements of $\boldsymbol{\beta}_{1}$ and $\boldsymbol{\beta}_{2}$ by permuting the columns of $X_{1}$ and $X_{2}$. Write

$$
\boldsymbol{\beta}_{1}=\binom{\boldsymbol{\beta}^{(1)}}{\boldsymbol{\beta}_{1}^{(2)}} \text { and } \boldsymbol{\beta}_{2}=\binom{\boldsymbol{\beta}^{(1)}}{\boldsymbol{\beta}_{2}^{(2)}}
$$

where $\boldsymbol{\beta}^{(1)}$ is $r$-dimensional and, obviously, $\boldsymbol{\beta}_{1}{ }^{(2)}$ and $\boldsymbol{\beta}_{2}{ }^{(2)}$ are of dimension ( $p-r$ ). Partition $X_{1}$ and $X_{2}$ in a corresponding way:

$$
X_{1}=\left(\begin{array}{ll}
X_{1}^{(1)} & X_{1}^{(2)}
\end{array}\right), \quad X_{2}=\left(\begin{array}{ll}
X_{2}^{(1)} & X_{2}^{(2)}
\end{array}\right)
$$

where $X_{1}^{(1)}$ and $X_{2}^{(1)}$ have $r$ columns each. Then (3.23) and (3.24) may be written as

$$
\boldsymbol{y}_{1}=\left(\begin{array}{ll}
X_{1}^{(1)} & X_{1}^{(2)} \tag{3.25}
\end{array}\right)\binom{\boldsymbol{\beta}^{(1)}}{\boldsymbol{\beta}_{1}^{(2)}}+\boldsymbol{\epsilon}_{1}=X_{1}^{(1)} \boldsymbol{\beta}^{(1)}+X_{1}^{(2)} \boldsymbol{\beta}_{1}^{(2)}+\boldsymbol{\epsilon}_{1}
$$

and

$$
\boldsymbol{y}_{2}=\left(\begin{array}{ll}
X_{2}{ }^{(1)} & X_{2}^{(2)} \tag{3.26}
\end{array}\right)\binom{\boldsymbol{\beta}^{(1)}}{\boldsymbol{\beta}_{2}^{(2)}}+\boldsymbol{\epsilon}_{2}=X_{2}^{(1)} \boldsymbol{\beta}^{(1)}+X_{2}{ }^{(2)} \boldsymbol{\beta}_{2}{ }^{(2)}+\boldsymbol{\epsilon}_{2}
$$

Define

$$
\begin{gathered}
\boldsymbol{y}=\binom{\boldsymbol{y}_{1}}{\boldsymbol{y}_{2}}, \quad \boldsymbol{\epsilon}=\binom{\boldsymbol{\epsilon}_{1}}{\boldsymbol{\epsilon}_{2}}, \\
X=\left(\begin{array}{ccc}
X_{1}^{(1)} & X_{1}^{(2)} & 0 \\
X_{2}^{(1)} & 0 & X_{2}^{(2)}
\end{array}\right) \text { and } \boldsymbol{\beta}=\left(\begin{array}{c}
\boldsymbol{\beta}^{(1)} \\
\boldsymbol{\beta}_{1}^{(2)} \\
\boldsymbol{\beta}_{2}^{(2)}
\end{array}\right) .
\end{gathered}
$$

Then it may readily be verified by multiplication that

$$
\begin{equation*}
\boldsymbol{y}=X \boldsymbol{\beta}+\boldsymbol{\epsilon} \tag{3.27}
\end{equation*}
$$

is a combination of (3.25) and (3.26) Then, the hypothesis $H: \boldsymbol{\beta}_{1}{ }^{(2)}-$ $\boldsymbol{\beta}_{2}{ }^{(2)}=\mathbf{o}$ is equivalent to $H: C \boldsymbol{\beta}=\mathbf{o}$ where

$$
C=\left(\begin{array}{ccc}
0_{p-r, r} & I_{p-r} & -I_{p-r}
\end{array}\right):(p-r) \times(2 p-r)
$$

with the subscripts of the 0 and $I$ denoting matrix dimension. Now the test can be carried out using (3.13). provided, of course, that $\epsilon \sim N\left(\mathbf{o}, \sigma^{2} I\right)$.

## Example 3.2

The data in Exhibits 3.4 and 3.5 show world record times in seconds for running different distances for men and women. Previous work has shown that a model of the form

$$
\begin{equation*}
\log (\text { time })=\beta_{0}+\beta_{1} \log (\text { distance }) \tag{3.28}
\end{equation*}
$$

fits such data reasonably well. We would like to examine how the $\beta$ 's compare for men and women athletes.

| Dist. <br> $(\mathrm{m})$. | Time <br> $($ secs. $)$ | Dist. <br> $(\mathrm{m})$. | Time <br> $($ secs. $)$ | Dist. <br> $(\mathrm{m})$. | Time <br> $($ secs. $)$ |
| :---: | ---: | :---: | :---: | :---: | :---: |
| 100 | 9.9 | 1000 | 136.0 | 10000 | 1650.8 |
| 200 | 19.8 | 1500 | 213.1 | 20000 | 3464.4 |
| 400 | 43.8 | 2000 | 296.2 | 25000 | 4495.6 |
| 800 | 103.7 | 3000 | 457.6 | 30000 | 5490.4 |
|  |  | 5000 | 793.0 |  |  |

EXHIBIT 3.4: Men's World Record Times for Running and Corresponding Distances
SOURCE: Encyclopædia Britannica, 15th Edition, 1974, Micropædia, IX, p. 485. Reproduced with permission from Encyclopædia Britannica, Inc.

| Dist. <br> (m.) | Time <br> $($ secs. $)$ | Dist. <br> $(\mathrm{m})$. | Time <br> $($ secs. $)$ | Dist. <br> $(\mathrm{m})$. | Time <br> $($ secs. $)$ |
| ---: | :---: | :---: | :---: | ---: | :---: |
| 60 | 7.2 | 200 | 22.1 | 800 | 117.0 |
| 100 | 10.8 | 400 | 51.0 | 1500 | 241.4 |

EXHIBIT 3.5: Women's World Record Times for Running and Corresponding Distances
SOURCE: Encyclopædia Britannica, 15th Edition, 1974, Micropædia, IX, p. 487 et seq. Reproduced with permission from Encyclopædia Britannica, Inc.

Before embarking on the test it is perhaps interesting to examine each data set independently first. On running regressions for the two sets individually we get

$$
\log (\text { time })=\underset{(.06)}{-2.823}+\underset{(.0078)}{1.112 \log (\text { dist. })} \quad\left(R^{2}=.9995, s_{1}=.05\right)
$$

and

$$
\log (\text { time })=\underset{(.183)}{-2.696}+\underset{(.0317)}{1.112 \log (\text { dist. })} \quad\left(R^{2}=.9968, s_{2}=.087\right)
$$

for men and women respectively, where the parenthetic quantities under the coefficients are corresponding standard errors. Notice that the coefficients of $\log$ (distance) are surprisingly similar. (This phenomenon has been noticed before in both track and swimming - see Riegel, 1981.) Now let us test if $\beta$ 's for men and women are the same.

The design matrix $X$ and the $\boldsymbol{y}$ vector that we need are

$$
\boldsymbol{y}=\left(\begin{array}{c}
\log (9.9) \\
\log (19.8) \\
\vdots \\
\log (5490.4) \\
\log (7.2) \\
\vdots \\
\log (241.4)
\end{array}\right), \quad X=\left(\begin{array}{crrr}
1 & \log (100) & 0 & 0 \\
1 & \log (200) & 0 & 0 \\
\vdots & \vdots & \vdots & \vdots \\
1 & \log (30000) & 0 & 0 \\
0 & 0 & 1 & \log (60) \\
\vdots & \vdots & \vdots & \vdots \\
0 & 0 & 1 & \log (1500)
\end{array}\right) .
$$

Writing $\boldsymbol{\beta}_{1}=\left(\beta_{10}, \beta_{11}\right)^{\prime}$ and $\boldsymbol{\beta}_{2}=\left(\beta_{20}, \beta_{21}\right)$, we get as our vector of parameters $\boldsymbol{\beta}=\left(\beta_{10}, \beta_{11}, \beta_{20}, \beta_{21}\right)^{\prime}$. Our model is $\boldsymbol{y}=X \boldsymbol{\beta}+\boldsymbol{\epsilon}$ and least squares yields

$$
\begin{aligned}
b_{10}=-2.823(.0770) & b_{20}=-2.696(.1299) \\
b_{11}=1.112(.0097) & b_{21}=1.112(.0224)
\end{aligned}
$$

where standard errors are given within parentheses, $R^{2}=.9997$ and $s=$ .062. We wish to test if $\beta_{10}=\beta_{20}$ and $\beta_{11}=\beta_{21}$; i.e.,

$$
H: C \boldsymbol{\beta}=0 \text { versus } A: C \boldsymbol{\beta} \neq 0
$$

where

$$
C=\left(\begin{array}{cccc}
1 & 0 & -1 & 0 \\
0 & 1 & 0 & -1
\end{array}\right)=\left(I_{2},-I_{2}\right) .
$$

This test yields an F -value of . 5293 , which is not even significant at a 40 per cent level - therefore, we are unable to reject the hypotheses that $\beta_{10}=\beta_{20}$ and $\beta_{11}=\beta_{21}$.

Simply testing $\beta_{10}=\beta_{20}$ yields an $F=.7130$, which also makes it difficult to reject $\beta_{10}=\beta_{20}$. In testing $\beta_{11}=\beta_{21}$ against $\beta_{11} \neq \beta_{21}$ we get an F -value of .0001 , which should come as no surprise and which, of course, is very strong evidence in favor of the hypothesis!

Finally note that, although track times for men and women are usually different, here we could not reject their inequality (probably because of the small size of the data set for women, which resulted in large standard errors). This serves to demonstrate that if we are unable to reject a hypothesis it does not mean that it is true!

### 3.8 Confidence Intervals and Regions

Confidence intervals (C.I.) for individual $\beta_{j}$ 's can be obtained in a straightforward way from the distribution of (3.22). Some other confidence intervals and confidence regions that are often needed are presented in the sections below, the first two of which contain simple generalizations of the material of Section 1.10.

### 3.8.1 C.I. for the Expectation of a Predicted Value

Let $\boldsymbol{x}_{0}^{\prime}=\left(x_{00}, x_{01}, \ldots, x_{0 k}\right)$ represent a set of values of the independent variables, where $x_{00}=1$ if an intercept is present. Then the predicted value of $y$ at the point $\boldsymbol{x}_{0}$ is $\hat{y}_{0}=\boldsymbol{x}_{0}^{\prime} \boldsymbol{b}$. We can easily verify from (2.28) and (2.29) that under the Gauss-Markov conditions,

$$
\begin{align*}
\mathrm{E}\left(\hat{y}_{0}\right) & =\boldsymbol{x}_{0}^{\prime} \boldsymbol{\beta} \\
\operatorname{var}\left(\hat{y}_{0}\right) & =\boldsymbol{x}_{0}^{\prime} \operatorname{cov}(\boldsymbol{b}) \boldsymbol{x}_{0}=\sigma^{2}\left[\boldsymbol{x}_{0}^{\prime}\left(X^{\prime} X\right)^{-1} \boldsymbol{x}_{0}\right] \tag{3.29}
\end{align*}
$$

Hence, if $y_{1}, \ldots, y_{n}$ are normally distributed,

$$
\hat{y}_{0}-\boldsymbol{x}_{0}^{\prime} \boldsymbol{\beta} \sim N\left(0, \sigma^{2}\left[\boldsymbol{x}_{0}^{\prime}\left(X^{\prime} X\right)^{-1} \boldsymbol{x}_{0}\right]\right)
$$

and it follows that

$$
\frac{\hat{y}_{0}-\boldsymbol{x}_{0}^{\prime} \boldsymbol{\beta}}{s\left[\boldsymbol{x}_{0}^{\prime}\left(X^{\prime} X\right)^{-1} \boldsymbol{x}_{0}\right]^{1 / 2}}
$$

has a Student's t distribution with $n-k-1$ degrees of freedom. Therefore, an $(1-\alpha) \times 100$ per cent C.I. for the mean predicted value $\boldsymbol{x}_{0}^{\prime} \boldsymbol{\beta}$ is given by

$$
\begin{equation*}
\hat{y}_{0} \pm t_{r, \alpha / 2} s\left[\boldsymbol{x}_{0}^{\prime}\left(X^{\prime} X\right)^{-1} \boldsymbol{x}_{0}\right]^{1 / 2} \tag{3.30}
\end{equation*}
$$

where $r=n-k-1$, and $t_{r, \alpha / 2}$ is the upper (1/2) $\alpha \times 100$ per cent point of the $t$ distribution with $r$ degrees of freedom.

### 3.8.2 C.I. for a Future Observation

We have already seen future observations, in the simple regression case, in Section 1.10 , p. 18. Here we examine the multiple regression case. Let $y_{0}$ denote a future observation at the point $\boldsymbol{x}_{0}$ of the independent variables, i.e., $y_{0}=\boldsymbol{x}_{0}^{\prime} \boldsymbol{\beta}+\epsilon_{0}$. Such a $y_{0}$ is estimated by $\hat{y}_{0}=\boldsymbol{x}_{0}^{\prime} \boldsymbol{b}$. Typically, $y_{0}$ is independent of the observations $y_{1}, \ldots, y_{n}$. Making this assumption, we can readily compute

$$
\begin{align*}
& \operatorname{var}\left(\hat{y}_{0}-y_{0}\right)=\operatorname{var}\left(y_{0}\right)+\operatorname{var}\left(\hat{y}_{0}\right) \\
& \quad=\sigma^{2}+\sigma^{2} \boldsymbol{x}_{0}^{\prime}\left(X^{\prime} X\right)^{-1} \boldsymbol{x}_{0}=\sigma^{2}\left[1+\boldsymbol{x}_{0}^{\prime}\left(X^{\prime} X\right)^{-1} \boldsymbol{x}_{0}\right] \tag{3.31}
\end{align*}
$$

from (3.29). Since $\sigma^{2}$ can be estimated by $s^{2}$ and since under the GaussMarkov conditions,

$$
\mathrm{E}\left(\hat{y}_{0}-y_{0}\right)=\mathrm{E}\left(\hat{y}_{0}\right)-\mathrm{E}\left(y_{0}\right)=\boldsymbol{x}_{0}^{\prime} \boldsymbol{\beta}-\boldsymbol{x}_{0}^{\prime} \boldsymbol{\beta}=0
$$

it follows that

$$
\frac{\hat{y}_{0}-y_{0}}{s\left[1+\boldsymbol{x}_{0}^{\prime}\left(X^{\prime} X\right)^{-1} \boldsymbol{x}_{0}\right]^{1 / 2}}
$$

has a t distribution with $r=n-k-1$ degrees of freedom. Hence a ( $1-$ $\alpha) \times 100$ per cent C.I. for $y_{0}$ is given by

$$
\hat{y}_{0} \pm t_{r, \alpha / 2} s\left[1+\boldsymbol{x}_{0}^{\prime}\left(X^{\prime} X\right)^{-1} \boldsymbol{x}_{0}\right]^{1 / 2}
$$

## Example 3.3 (Continuation of Example 2.2, Page 31)

A value of $\hat{y}_{0}$ corresponding to $\boldsymbol{x}_{0}^{\prime}=(1,1000, \ldots, 1)$ has been computed in (2.18) on page 33 . The variance of $\hat{y}_{0}$ and of $y_{0}-\hat{y}_{0}$ can be obtained from most (not all) packages, from which confidence intervals can be obtained. In SAS ${ }^{1}$ PROC REG (SAS, 1985b), approximate 95 per cent confidence intervals for $\hat{y}_{0}$ and $y_{0}$ can be found, using the CLM and the CLI options, by appending the appropriate independent variable values to the data and declaring the dependent variable value as missing. For our example the intervals are approximately (59.1, 70.3) and (52.9, 76.5).

### 3.8.3 *Confidence Region for Regression Parameters

Sometimes we wish to consider simultaneously several $\beta_{j}$ 's or several linear combinations of $\beta_{j}$ 's. In such cases, confidence regions can be found in a fairly straightforward way from (3.20) - assuming, of course, that the Gauss-Markov conditions hold and the $\epsilon_{i}$ 's are normally distributed. Suppose we wish to find a confidence region for $\boldsymbol{\beta}$. Then setting $C=I_{k+1}$ in (3.20) and (3.19), and noting that $s^{2}=(n-k-1)^{-1} \boldsymbol{e}^{\prime} \boldsymbol{e}$, we get

$$
(k+1)^{-1} s^{-2}(\boldsymbol{b}-\boldsymbol{\beta})^{\prime}\left(X^{\prime} X\right)(\boldsymbol{b}-\boldsymbol{\beta}) \sim F_{k+1, n-k-1}
$$

Therefore, a $(1-\alpha) \times 100$ per cent confidence region for $\boldsymbol{\beta}$ is an ellipsoidal region given by

$$
\begin{equation*}
R=\left\{\boldsymbol{\beta}:(\boldsymbol{b}-\boldsymbol{\beta})^{\prime}\left(X^{\prime} X\right)(\boldsymbol{b}-\boldsymbol{\beta}) \leq(k+1) s^{2} F_{k+1, n-k-1, \alpha}\right\} . \tag{3.32}
\end{equation*}
$$

The boundary for such a confidence region can be found by writing the equation corresponding to the inequality in (3.32) and solving it. Unfortunately, such regions, unless they are two dimensional, are difficult to

[^2]visualize. Consequently, it may be preferable on occasion to replace such a region by a less precise rectangular one using the Bonferroni inequality, as we discuss in the next section.

### 3.8.4 *C.I.'s for Linear Combinations of Coefficients

In this section we present expressions for simultaneous (or joint) confidence intervals for $\ell$ different linear combinations $\boldsymbol{a}_{1}^{\prime} \boldsymbol{\beta}, \ldots, \boldsymbol{a}_{\ell}^{\prime} \boldsymbol{\beta}$ of parameters $\boldsymbol{\beta}=\left(\beta_{0}, \ldots, \beta_{k}\right)^{\prime}$. We give below two different expressions. The first is usually better when the number $\ell$ is small; the second when it is large. For each case we assume that the Gauss-Markov conditions hold and the $\epsilon_{i}$ 's are normally distributed.

Using the Bonferroni inequality (see below) a simultaneous ( $1-\alpha$ ) $\times 100$ per cent C.I. for $\boldsymbol{a}_{1}^{\prime} \boldsymbol{\beta}, \ldots, a_{\ell}^{\prime} \boldsymbol{\beta}$ may be shown to be given by

$$
\boldsymbol{a}_{i}^{\prime} \boldsymbol{b} \pm t_{r, \alpha /(2 \ell)} s\left[\boldsymbol{a}_{i}^{\prime}\left(X^{\prime} X\right)^{-1} \boldsymbol{a}_{i}\right]^{1 / 2}
$$

where $r=n-k-1$ and $i=1, \ldots, \ell$. (The Bonferroni inequality may be stated as follows: If $E_{1}, \ldots, E_{k}$ are $k$ events, then

$$
1-P\left\{E_{1} \cap \cdots \cap E_{\ell}\right\} \leq \sum_{i=1}^{\ell} P\left(E_{i}^{c}\right)
$$

where $E_{i}^{c}$ is the complement of $E_{i}$ for $i=1, \ldots, \ell$.)
When $\ell$ is large the rectangular confidence regions given above might become rather wide. If $\ell$ is such that $t_{r, \alpha / 2 \ell} \geq(k+1)^{1 / 2} F_{k+1, r, \alpha}^{1 / 2}$ (see (3.30)), it might be preferable to use the confidence region given by

$$
\boldsymbol{a}_{i}^{\prime} \boldsymbol{b} \pm s(k+1)^{1 / 2} F_{k+1, r, \alpha}^{1 / 2}\left[\boldsymbol{a}_{i}^{\prime}\left(X^{\prime} X\right)^{-1} \boldsymbol{a}_{i}\right]^{1 / 2}
$$

In practice, unless $\ell$ is quite small, it is desirable to compute both sets of intervals and then decide which is better.

## Problems

Exercise 3.1: Consider the regression model

$$
y_{i}=\beta_{0}+\beta_{1} x_{i 1}+\cdots+\beta_{6} x_{i 6}+\epsilon_{i}, \text { where } i=1, \ldots, n
$$

and $\epsilon_{i}$ 's are identically and independently distributed as $N\left(0, \sigma^{2}\right)$. Define the matrix $C$ and the vector $\gamma$, in the notation of Section 3.2 , in order to test (against appropriate alternatives) each of the following hypotheses: (a) $\beta_{1}=\cdots=\beta_{6}=0$, (b) $\beta_{1}=5 \beta_{6}$, (c) $\beta_{6}=10$, (d) $\beta_{1}=\beta_{2}$, (e) $\beta_{3}=$ $\beta_{4}+\beta_{5}$.

Exercise 3.2: Consider the two sets of cases

$$
\left(u_{1}, x_{1}\right), \ldots,\left(u_{n}, x_{n}\right) \text { and }\left(v_{1}, z_{1}\right), \ldots,\left(v_{n}, z_{n}\right)
$$

and the two models

$$
u_{i}=\alpha_{1}+\beta_{1} x_{i}+\eta_{i} \text { and } v_{i}=\alpha_{2}+\beta_{2} z_{i}+\delta_{i}
$$

for $i=1, \ldots, n$, where $x_{i}$ 's and $z_{i}$ 's are fixed constants and all $\eta_{i}$ 's and $\delta_{i}$ 's are independently distributed with zero means and common variance $\sigma^{2}$. By defining $\boldsymbol{y}, X, \boldsymbol{\beta}$ and $\boldsymbol{\epsilon}$ appropriately, write the two equations given above as one regression model $\boldsymbol{y}=X \boldsymbol{\beta}+\boldsymbol{\epsilon}$.
Exercise 3.3: Consider two independent sets of observations. The first set of observations are taken on $n$ subjects who were not given any medication and the model is assumed to be

$$
y_{1 i}=\beta_{0}+\epsilon_{1 i}, \text { where } i=1, \ldots, n
$$

and $\epsilon_{i 1}$ 's are iid $N\left(0, \sigma^{2}\right)$. For the second set of observations, the $i$ th observation was taken on a subject who received a dose $x_{i}$ of a medication, and the model is assumed to be

$$
y_{2 i}=\beta_{0}+\beta_{1} x_{i}+\epsilon_{2 i} \text { where } i=1, \ldots, n
$$

and $\epsilon_{2 i}$ 's are iid $N\left(0, \sigma^{2}\right)$.

1. Find the least squares estimates of $\beta_{0}$ and $\beta_{1}$ and their variances.
2. Estimate $\sigma^{2}$.
3. Write the test statistic for testing the hypothesis $\beta_{1}=0$ against the alternative $\beta_{1}>0$.
4. If the first set had $n_{1}$ independent observations and the second set had $n_{2} \neq n_{1}$ independent observations, what changes would you need to make?

Exercise 3.4: Suppose we need to compare the effects of two drugs each administered to $n$ subjects. The model for the effect of the first drug is

$$
y_{1 i}=\beta_{0}+\beta_{1} x_{1 i}+\epsilon_{1 i}
$$

while for the second drug it is

$$
y_{2 i}=\beta_{0}+\beta_{2} x_{2 i}+\epsilon_{2 i}
$$

and in each case $i=1, \ldots, n$ and $\bar{x}_{1}=\bar{x}_{2}=0$. Assume that all observations are independent and that for each $i$ both $\epsilon_{1 i}$ and $\epsilon_{2 i}$ are normally distributed with mean 0 and variance $\sigma^{2}$.

1. Obtain the least squares estimator for $\boldsymbol{\beta}=\left(\beta_{0}, \beta_{1}, \beta_{2}\right)^{\prime}$ and its covariance matrix.
2. Estimate $\sigma^{2}$.
3. Write the test statistic for testing $\beta_{1}=\beta_{2}$ against the alternative that $\beta_{1} \neq \beta_{2}$.

Exercise 3.5: *For the likelihood function (3.15), find the maximum likelihood estimate of $\sigma^{2}$.

Exercise 3.6: Consider the two models $\boldsymbol{y}_{1}=X_{1} \boldsymbol{\beta}_{1}+\boldsymbol{\epsilon}_{1}$ and $\boldsymbol{y}_{2}=X_{2} \boldsymbol{\beta}_{2}+\boldsymbol{\epsilon}_{2}$ where the $X_{i}$ 's are $n_{i} \times p$ matrices. Suppose that $\boldsymbol{\epsilon}_{i} \sim N\left(\mathbf{o}, \sigma_{i}^{2} I\right)$ where $i=1,2$ and that $\boldsymbol{\epsilon}_{1}$ and $\boldsymbol{\epsilon}_{2}$ are independent.

1. Assuming that the $\sigma_{i}$ 's are known, obtain a test for the hypothesis $\boldsymbol{\beta}_{1}=\boldsymbol{\beta}_{2}$.
2. *Assume that $\sigma_{1}=\sigma_{2}$ but they are unknown. Derive a test for the hypothesis $\boldsymbol{\beta}_{1}=\boldsymbol{\beta}_{2}$.

Exercise 3.7: Let $\boldsymbol{y}_{1}=X_{1} \boldsymbol{\beta}_{1}+\boldsymbol{\epsilon}_{1}$ and $\boldsymbol{y}_{2}=X_{2} \boldsymbol{\beta}_{2}+\boldsymbol{\epsilon}_{2}$ where $\boldsymbol{y}_{1}$ and $\boldsymbol{y}_{2}$ are independently distributed, $\mathrm{E}\left(\boldsymbol{\epsilon}_{1}\right)=0, \operatorname{cov}\left(\boldsymbol{\epsilon}_{1}\right)=\sigma^{2} I_{n_{1}}, \mathrm{E}\left(\boldsymbol{\epsilon}_{2}\right)=0$, $\operatorname{cov}\left(\boldsymbol{\epsilon}_{2}\right)=\sigma^{2} I_{n_{2}}$, and $\boldsymbol{\beta}_{1}$ and $\boldsymbol{\beta}_{2}$ are $p_{1}$ and $p_{2}$ vectors respectively. Let

$$
\boldsymbol{\beta}_{1}=\binom{\boldsymbol{\beta}_{1}^{(1)}}{\boldsymbol{\beta}_{1}^{(2)}} \quad \text { and } \quad \boldsymbol{\beta}_{2}=\binom{\boldsymbol{\beta}_{2}^{(1)}}{\boldsymbol{\beta}_{2}^{(2)}}
$$

where $\boldsymbol{\beta}_{1}{ }^{(1)}$ and $\boldsymbol{\beta}_{2}{ }^{(1)}$ are $r$-vectors (which makes $\boldsymbol{\beta}_{1}{ }^{(2)}$ a $\left(p_{1}-r\right)$-vector and $\boldsymbol{\beta}_{2}{ }^{(2)} \mathrm{a}\left(p_{2}-r\right)$-vector). Write the two models above as one regression model and give a procedure for testing $H: \boldsymbol{\beta}_{1}{ }^{(1)}=\boldsymbol{\beta}_{2}{ }^{(1)}$.
Exercise 3.8: Consider the model in Exercise 3.6 and assume that $\sigma_{1}=$ $\sigma_{2}=\sigma$ with $\sigma$ unknown (notice that the situation is akin to that in Section 3.7 with $r=0$ ).

1. Show that the test statistic for $H: \boldsymbol{\beta}_{1}=\boldsymbol{\beta}_{2}$ obtained using (3.13) can be written as

$$
\left(\hat{\boldsymbol{\beta}}_{1}-\hat{\boldsymbol{\beta}}_{2}\right)^{\prime}\left[\left(X_{1}^{\prime} X_{1}\right)^{-1}+\left(X_{2}^{\prime} X_{2}\right)^{-1}\right]^{-1}\left(\hat{\boldsymbol{\beta}}_{1}-\hat{\boldsymbol{\beta}}_{2}\right) / p s^{2}
$$

where

$$
\left(n_{1}+n_{2}-2 p\right) s^{2}=\boldsymbol{y}_{1}^{\prime} M_{1} \boldsymbol{y}_{1}+\boldsymbol{y}_{2}^{\prime} M_{2} \boldsymbol{y}_{2}
$$

and for $i=1,2$,

$$
\hat{\boldsymbol{\beta}}_{i}=\left(X_{i}^{\prime} X_{i}\right)^{-1} X_{i}^{\prime} \boldsymbol{y}_{i} \text { and } M_{i}=I_{n_{i}}-X_{i}\left(X_{i}^{\prime} X_{i}\right)^{-1} X_{i}^{\prime}
$$

2. Show that

$$
\begin{aligned}
& {\left[\left(X_{1}^{\prime} X_{1}\right)^{-1}+\left(X_{2}^{\prime} X_{2}\right)^{-1}\right]^{-1}} \\
& \quad=X_{1}^{\prime} X_{1}\left(\tilde{X}^{\prime} \tilde{X}\right)^{-1} X_{2}^{\prime} X_{2}=X_{2}^{\prime} X_{2}\left(\tilde{X}^{\prime} \tilde{X}\right)^{-1} X_{1}^{\prime} X_{1}
\end{aligned}
$$

where

$$
\tilde{X}=\binom{X_{1}}{X_{2}}
$$

3. Let $\boldsymbol{y}=\left(\boldsymbol{y}_{1}^{\prime}, \boldsymbol{y}_{2}^{\prime}\right)^{\prime}, \hat{\boldsymbol{\beta}}=\left(\tilde{X}^{\prime} \tilde{X}\right)^{-1} \tilde{X}^{\prime} \boldsymbol{y}$ and, for $i=1,2$, let $\hat{\boldsymbol{y}}_{i}=X_{i} \hat{\boldsymbol{\beta}}$. Show that

$$
(\boldsymbol{y}-\tilde{X} \hat{\boldsymbol{\beta}})^{\prime} \tilde{X}=0 \text { and }\left(\boldsymbol{y}_{1}-\hat{\boldsymbol{y}}_{1}\right)^{\prime} X_{1}+\left(\boldsymbol{y}_{2}-\hat{\boldsymbol{y}}_{2}\right)^{\prime} X_{2}=0
$$

4. Prove that

$$
\hat{\boldsymbol{\beta}}_{1}^{\prime} X_{1}^{\prime} X_{1} \hat{\boldsymbol{\beta}}+\hat{\boldsymbol{\beta}}_{2}^{\prime} X_{2}^{\prime} X_{2} \hat{\boldsymbol{\beta}}=\hat{\boldsymbol{\beta}}^{\prime} \tilde{X}^{\prime} \tilde{X} \hat{\boldsymbol{\beta}}
$$

5. Prove that

$$
\begin{aligned}
& \hat{\boldsymbol{\beta}}_{1}^{\prime} X_{1}^{\prime} X_{1}\left(\tilde{X}^{\prime} \tilde{X}\right)^{-1} X_{2}^{\prime} X_{2} \hat{\boldsymbol{\beta}}_{1} \\
& \quad=\hat{\boldsymbol{\beta}}_{1}^{\prime} X_{1}^{\prime} X_{1} \hat{\boldsymbol{\beta}}_{1}-\hat{\boldsymbol{\beta}}_{1}^{\prime} X_{1}^{\prime} X_{1} \hat{\boldsymbol{\beta}}+\hat{\boldsymbol{\beta}}_{1}^{\prime} X_{1}^{\prime} X_{1}\left(\tilde{X}^{\prime} \tilde{X}\right)^{-1} X_{2}^{\prime} X_{2} \hat{\boldsymbol{\beta}}_{2} .
\end{aligned}
$$

Exercise 3.9: *Show that the numerator in part 1 of Exercise 3.8 is equal to each of the expressions in parts 1,2 and 3 below.

1. $\left(\hat{\boldsymbol{\beta}}_{1}-\hat{\boldsymbol{\beta}}\right)^{\prime}\left(X_{1}^{\prime} X_{1}\right)\left(\hat{\boldsymbol{\beta}}_{1}-\hat{\boldsymbol{\beta}}\right)+\left(\hat{\boldsymbol{\beta}}_{2}-\hat{\boldsymbol{\beta}}\right)^{\prime}\left(X_{2}^{\prime} X_{2}\right)\left(\hat{\boldsymbol{\beta}}_{2}-\hat{\boldsymbol{\beta}}\right)$
[Hint: Use the results in parts 2, 4 and 5 of Exercise 3.8.]
2. $\boldsymbol{y}^{\prime} M \boldsymbol{y}-\boldsymbol{y}_{1}^{\prime} M_{1} \boldsymbol{y}_{1}-\boldsymbol{y}_{2}^{\prime} M_{2} \boldsymbol{y}_{2}$ where $M=I_{n_{1}+n_{2}}-\tilde{X}\left(\tilde{X}^{\prime} \tilde{X}\right)^{-1} \tilde{X}^{\prime}$
[Hint: Use the results in part 1 above and part 3 of Exercise 3.8.]
3. $\left(\boldsymbol{y}_{1}-\hat{\boldsymbol{y}}_{1}\right)^{\prime} X_{1}\left[\left(X_{1}^{\prime} X_{1}\right)^{-1}+\left(X_{2}^{\prime} X_{2}\right)^{-1}\right] X_{1}^{\prime}\left(\boldsymbol{y}_{1}-\hat{\boldsymbol{y}}_{1}\right)$
[Hint: Use the results in part 1 above and part 3 of Exercise 3.8.]

Exercise 3.10: Suppose a regression model $y_{i}=\beta_{0}+\beta_{1} x_{i 1}+\beta_{2} x_{i 2}+$ $\beta_{3} x_{i 3}+\epsilon_{i}$, where $1=1, \ldots, 10$ and $\epsilon_{i}$ 's are independent and identically distributed as $N\left(0, \sigma^{2}\right)$, is to be fitted to the following data:

| $y$ | $x_{1}$ | $x_{2}$ | $x_{3}$ | $y$ | $x_{1}$ | $x_{2}$ | $x_{3}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 60.5 | 14 | 25 | 28 | 66.3 | 13 | 24 | 20 |
| 87.5 | 10 | 29 | 18 | 39.8 | 33 | 24 | 30 |
| 48.2 | 20 | 22 | 16 | 83.8 | 15 | 30 | 26 |
| 40.6 | 12 | 17 | 29 | 38.2 | 12 | 15 | 14 |
| 42.7 | 13 | 17 | 12 | 15.0 | 31 | 13 | 30 |

Here

$$
\left(X^{\prime} X\right)^{-1}=\left(\begin{array}{rrrr}
2.8204 & -.0284554 & -.0758535 & -.0264434 \\
-.0284554 & .00256363 & .000971434 & -.00165374 \\
-.0758535 & .000971434 & .00363832 & -.000876241 \\
-.0264434 & -.00165374 & -.000876241 & .00331749
\end{array}\right)
$$

and

$$
X^{\prime} \boldsymbol{y}=\left(\begin{array}{r}
522.6 \\
8084 \\
12354.9 \\
11413.6
\end{array}\right)
$$

1. At a 5 per cent level of significance, test the hypothesis that $\beta_{1}=$ $\beta_{2}=\beta_{3}=0$ against the alternative that $\beta_{j} \neq 0$ for at least one $j$.
2. Test the hypothesis that $\beta_{2}=\beta_{3}$ against the alternative that $\beta_{2} \neq \beta_{3}$ at a 5 per cent level.
3. Find a 95 per cent joint confidence region for $\beta_{1}$ and $\beta_{2}-\beta_{3}$.

Exercise 3.11: Exhibit 3.6 provides data on salaries (Y84, Y83) for 1984 and 1983 for chairmen of the 50 largest corporations in the Chicago area. Data are also provided on their age (AGE), the number of shares they hold (SHARES) and the total revenues (REV) and the total income (INC) of the companies they head. Based on the data write a report on the factors that affect the raises given company chairmen.
Exercise 3.12: Using (3.22) explain why significance levels of SI and SP increased so much when we went from the model of part 1 of Exercise 2.18 to that of part 2.
Exercise 3.13: (a) For the model given in part 1 of Problem 2.20, test each coefficient to see if it could be zero against the alternative that it is not zero, at a significance level of 5 percent. (All the numbers you will need are routinely provided by most packages.) Write a short note explaining why you think the variables that are significant are so.

| Y84 | Y83 | SHARES | REV | INC | AGE |
| :---: | ---: | ---: | ---: | ---: | :---: |
| 1481250 | 1425000 | 101037 | 38828 | 1454.8 | 65 |
| 1239402 | 1455350 | 5713459 | 558.4 | 29.7 | 44 |
| 1205181 | 1057707 | 18367 | 12595 | 479.0 | 60 |
| 1012500 | 862500 | 134713 | 4233.6 | 108.3 | 66 |
| 980000 | 871056 | 7896 | 8321.5 | 234.1 | 53 |
| 921213 | 817687 | 48722 | 3104 | 402.6 | 56 |
| 915600 | 1092570 | 78513 | 7000 | 188.0 | 47 |
| 912500 | 833000 | 73120 | 1245.8 | 161.6 | 56 |
| 863000 | 372645 | 57723 | 6661.8 | 490.8 | 57 |
| 882347 | 736883 | 38436 | 3429.8 | 38.0 | 55 |
| 890000 | 838462 | 8247 | 9758.7 | 455.8 | 57 |
| 815000 | 698333 | 22135 | 2001.8 | 109.8 | 55 |
| 748189 | 647988 | 50612 | 28998 | 2183.0 | 59 |
| 740500 | 728663 | 2331816 | 4907.0 | 117.7 | 66 |
| 706565 | 502400 | 22432 | 921.6 | 52.7 | 63 |
| 698923 | 630000 | 113906 | 1468.1 | 94.2 | 54 |
| 661958 | 660000 | 53162 | 1397.0 | 89.3 | 61 |
| 654936 | 350004 | 23925 | 875.8 | 36.7 | 50 |
| 620000 | 573500 | 205046 | 33915.6 | 206.1 | 62 |
| 607083 | 483542 | 224632 | 4159.7 | 145.5 | 64 |
| 606977 | 475176 | 25369 | 3344.1 | 134.8 | 46 |
| 583437 | 507036 | 56713 | 2139.8 | 36.6 | 62 |
| 567000 | 498960 | 379860 | 1314.8 | 142.5 | 53 |
| 566446 | 488543 | 139200 | 1794.4 | 103.0 | 59 |
| 559266 | 534004 | 60450 | 3738.8 | 141.0 | 57 |
| 551516 | 454752 | 232466 | 2744.6 | 85.4 | 49 |
| 551154 | 550000 | 63220 | 1041.9 | 66.4 | 58 |
| 550000 | 550000 | 100112 | 5534.0 | 387.0 | 62 |
| 545908 | 518177 | 25172 | 1814.5 | 134.0 | 50 |
| 545000 | 457375 | 13200 | 1374.6 | 123.4 | 67 |
| 540000 | 462000 | 92200 | 1070.8 | 41.7 | 65 |
| 499991 | 469873 | 180035 | 3414.8 | 389.1 | 52 |
| 495915 | 391035 | 1036286 | 1059.3 | 6.9 | 57 |
| 490000 | 372500 | 33002 | 267.6 | 16.8 | 54 |
| 489419 | 434008 | 1558377 | 348.6 | 4.5 | 65 |
| 480000 | 274820 | 146407 | 1365.5 | 106.2 | 56 |
| 475000 | 508333 | 40736 | 4802.0 | 55.0 | 66 |
| 473216 | 300000 | 2000 | 1177.2 | 27.2 | 47 |
| 465000 | 645000 | 72786 | 1800.4 | 29.1 | 50 |
| 464577 | 425654 | 37650 | 571.6 | 17.8 | 64 |
| 461250 | 350250 | 4826 | 1716.0 | 63.6 | 45 |
| 459352 | 402735 | 96431 | 592.3 | 60.0 | 54 |
| 455998 | 420422 | 72226 | 923.1 | 26.5 | 62 |
| 451667 | 371400 | 107233 | 590.5 | 39.7 | 52 |
| 450192 | 337533 | 1510150 | 437.8 | 13.8 | 58 |
| 450010 | 267510 | 2516958 | 252.2 | 38.2 | 47 |
| 450000 | 387500 | 3346 | 496.6 | 31.7 | 69 |
| 434487 | 313500 | 307120 | 220.0 | 19.0 | 56 |
| 432667 | 383333 | 26163 | 845.1 | 36.6 | 57 |
| 430000 | 396000 | 4022460 | 1287.7 | 162.2 | 47 |
|  |  |  |  |  |  |

EXHIBIT 3.6: Data on Corporations and Corporation Chairmen
SOURCE: Reprinted with permission from the May 13, 1985, issue of Crain's Chicago Business. (c) 1985 by Crain's Communications, Inc. The data shown are a portion of the original table.
(b) We know that doctors tend to congregate in urban areas. For the model you constructed in part 3 of Problem 2.20 test the hypothesis that the coefficients of all variables other than UR are all zero against the alternative that they are not all zero.
(c) For the model in part 4 of Problem 2.20, test if any variable in the model you constructed other than divorce rate affects marriage rate.

Exercise 3.14: Moore (1975) reported the results of an experiment to construct a model for total oxygen demand in dairy wastes as a function of five laboratory measurements (Exhibit 3.7). Data were collected on samples kept in suspension in water in a laboratory for 220 days. Although all observations reported here were taken on the same sample over time, assume that they are independent. The measured variables are:
$y \quad \log$ (oxygen demand, mg oxygen per minute)
$x_{1}$ biological oxygen demand, $\mathrm{mg} /$ liter
$x_{2}$ total Kjeldahl nitrogen, mg/liter
$x_{3}$ total solids, $\mathrm{mg} /$ liter
$x_{4}$ total volatile solids, a component of $x_{3}, \mathrm{mg} /$ liter
$x_{5} \quad$ chemical oxygen demand, $\mathrm{mg} /$ liter

1. Fit a multiple regression model using $y$ as the dependent variable and all $x_{j}$ 's as the independent variables.
2. Now fit a regression model with only the independent variables $x_{3}$ and $x_{5}$. How do the new parameters, the corresponding value of $R^{2}$ and the t -values compare with those obtained from the full model?

Exercise 3.15: Using the data of Exhibit 1.19 test if the slopes of least squares lines expressing price in terms of number of pages for paperback and cloth-bound books are different. (We know the intercepts are different.) Examine the residuals from the model you used to carry out the test. Do you feel that any of the conditions required for the test have been violated? If so, which ones?

Most of the data are for books published in 1988. However, two of the cloth-bound books were published in the 1970's, one of the paperbacks in 1989 and another in 1984. Can you guess which ones? Delete these points and repeat the problem described in the last paragraph.

If you were doing this problem for a client, what model(s) would you deliver?

Exercise 3.16: The data in Exhibit 3.8 are for student volunteers who were given a map reading ability test (scores given in column marked sc) and then asked to find routes to given destinations on a transit route map. Their ability in doing this was scored (y). Test if the relationship between the two scores is the same for transit users as it is for non-users against the alternative that the relationships are different.

| Day | $x_{1}$ | $x_{2}$ | $x_{3}$ | $x_{4}$ | $x_{5}$ | $y$ |
| ---: | ---: | :---: | :---: | :---: | :---: | :---: |
| 0 | 1125 | 232 | 7160 | 85.9 | 8905 | 1.5563 |
| 7 | 920 | 268 | 8804 | 86.5 | 7388 | 0.8976 |
| 15 | 835 | 271 | 8108 | 85.2 | 5348 | 0.7482 |
| 22 | 1000 | 237 | 6370 | 83.8 | 8056 | 0.7160 |
| 29 | 1150 | 192 | 6441 | 82.1 | 6960 | 0.3130 |
| 37 | 990 | 202 | 5154 | 79.2 | 5690 | 0.3617 |
| 44 | 840 | 184 | 5896 | 81.2 | 6932 | 0.1139 |
| 58 | 650 | 200 | 5336 | 80.6 | 5400 | 0.1139 |
| 65 | 640 | 180 | 5041 | 78.4 | 3177 | -0.2218 |
| 72 | 583 | 165 | 5012 | 79.3 | 4461 | -0.1549 |
| 80 | 570 | 151 | 4825 | 78.7 | 3901 | 0.0000 |
| 86 | 570 | 171 | 4391 | 78.0 | 5002 | 0.0000 |
| 93 | 510 | 243 | 4320 | 72.3 | 4665 | -0.0969 |
| 100 | 555 | 147 | 3709 | 74.9 | 4642 | -0.2218 |
| 107 | 460 | 286 | 3969 | 74.4 | 4840 | -0.3979 |
| 122 | 275 | 198 | 3558 | 72.5 | 4479 | -0.1549 |
| 129 | 510 | 196 | 4361 | 57.7 | 4200 | -0.2218 |
| 151 | 165 | 210 | 3301 | 71.8 | 3410 | -0.3979 |
| 171 | 244 | 327 | 2964 | 72.5 | 3360 | -0.5229 |
| 220 | 79 | 334 | 2777 | 71.9 | 2599 | -0.0458 |

EXHIBIT 3.7: Data on Oxygen Demand in Dairy Wastes SOURCE: Moore (1975). Reproduced with permission of the author.

Exercise 3.17: Consider the data given in Problem 3.14. Suppose the model is

$$
y_{i}=\beta_{0}+\beta_{1} x_{i 1}+\beta_{2} x_{i 2}+\beta_{3} x_{i 3}+\beta_{4} x_{i 4}+\beta_{5} x_{i 5}+\epsilon_{i},
$$

where $i=1, \ldots, n$ and $\epsilon=\left(\epsilon_{1}, \ldots, \epsilon_{n}\right)^{\prime} \sim N\left(\mathbf{o}, \sigma^{2} I_{n}\right)$.

1. Test the hypothesis $\beta_{2}=\beta_{4}=0$ at the 5 per cent level of significance.
2. Find a 95 per cent C.I. for $\beta_{1}$.
3. Find a 95 per cent C.I. for $\beta_{3}+2 \beta_{5}$.

Exercise 3.18: It has been conjectured that aminophylline retards blood flow in the brain. But since blood flow depends also on cardiac output $\left(x_{1}\right)$ and carbon dioxide level in the blood $\left(x_{2}\right)$, the following models were postulated:
$\begin{aligned} \text { Without aminophylline: } y_{i}{ }^{(1)} & =\beta+\beta_{1} x_{i 1}{ }^{(1)}+\beta_{2} x_{i 2}{ }^{(1)}+\epsilon_{i}{ }^{(1)} \\ \text { With aminophylline: } y_{i}{ }^{(2)} & =\beta_{0}+\beta_{1} x_{i 1}{ }^{(2)}+\beta_{2} x_{i 2}{ }^{(2)}+\epsilon_{i}{ }^{(2)}\end{aligned}$
Using the data of Exhibit 3.9 test, at a $5 \%$ level, the hypothesis $\beta=\beta_{0}$ against the alternative that $\beta>\beta_{0}$ assuming the observations are all independent. Actually the observations are not independent: Each row of

| Non-users |  | Users |  |
| :---: | :---: | :---: | :---: |
| y | sc | y | sc |
| 63 | 2 | 75 | 3 |
| 62 | 3 | 70 | 3 |
| 70 | 3 | 99 | 9 |
| 98 | 9 | 80 | 2 |
| 85 | 7 | 70 | 4 |
| 89 | 8 | 70 | 7 |
| 65 | 4 | 73 | 7 |
| 71 | 4 | 65 | 4 |
| 78 | 5 | 60 | 5 |
| 65 | 3 | 70 | 4 |

EXHIBIT 3.8: Map Reading Test Scores and Route Finding Scores
SOURCE: Prof. Siim Soot, Department of Geography, University of Illinois at Chicago.

| No aminophylline |  |  | With aminophylline |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $x_{1}$ | $x_{2}$ | $y$ | $x_{1}$ | $x_{2}$ | $y$ |
| 265 | 32 | 9.2 | 252 | 35 | 19.1 |
| 348 | 35 | 19.3 | 411 | 35 | 20.1 |
| 244 | 43 | 16.9 | 229 | 36 | 08.1 |
| 618 | 41 | 22.1 | 761 | 29 | 35.6 |
| 434 | 44 | 15.6 | 541 | 40 | 22.1 |
| 432 | 28 | 10.9 | 313 | 38 | 24.7 |
| 790 | 48 | 16.7 | 873 | 52 | 21.0 |
| 245 | 43 | 13.0 | 359 | 45 | 14.9 |
| 348 | 36 | 20.9 | 433 | 32 | 18.3 |

EXHIBIT 3.9: Blood Velocity Data
SOURCE: Tonse Raju, M.D., Department of Neonatology, University of Illinois at Chicago.

Exhibit 3.9 represents the same subject. Now how would you test the hypothesis?
Exercise 3.19: In rural India, is the relation between IMR and PQL1 different for males and females? How about urban India? (Use the data in Exhibit 1.20.)
Exercise 3.20: For a density of 100 vehicles per mile, what is the predicted speed (Example 1.1, p. 2)? Find a 95 per cent confidence interval for it and also one for the corresponding future observation. Use the model with both density and its square.

Exercise 3.21: Suppose a person has a house to sell in the area from which the data of Exhibit 2.2, p. 32, were gathered. The house has 750 square feet of space, 5 rooms, 2 bedrooms, 1.5 baths, storm windows, a 1-car garage, 1 fireplace and a 25 front-foot lot. What can you tell him about how much he could expect to get for the house?

Exercise 3.22: In a study of infant mortality, a regression model was constructed using birth weight (which is a measure of prematurity, and a good indicator of the baby's likelihood of survival) as a dependent variable and several independent variables, including the age of the mother, whether the birth was out of wedlock, whether the mother smoked or took drugs during pregnancy, the amount of medical attention she had, her income, etc. The $R^{2}$ was .11, but each independent variable was significant at a 1 per cent level. An obstetrician has asked you to explain the significance of the study as it relates to his practice. What would you say to him?

Exercise 3.23: For the house price example (Example 2.2, p. 31), obtain a 95 per cent (elliptical) confidence region for the coefficients of RMS and BDR. Obtain the corresponding rectangular region using the Bonferroni Inequality. Display both on the same graph paper and write a short paragraph comparing the two.

## Chapter 4

## Indicator Variables

### 4.1 Introduction

Indicator or dummy variables are variables that take only two values 0 and 1 . Normally 1 represents the presence of some attribute and 0 its absence. We have already encountered such variables in Example 2.2, p. 31. They have a wide range of uses which will be discussed in this chapter. We shall mainly be concerned with using them as independent variables. In general, their use as dependent variables in least squares analysis is not recommended. Nonetheless, we shall consider the topic further in the final section of this chapter.

### 4.2 A Simple Application

To see the role dummy variables can play, consider the simplest case where we have a single independent variable, $x_{i 1}$, which is a dummy, i.e., the model

$$
\begin{equation*}
y_{i}=\beta_{0}+\beta_{1} x_{i 1}+\epsilon_{i} \quad i=1, \ldots, n \tag{4.1}
\end{equation*}
$$

where

$$
x_{i 1}= \begin{cases}0 & \text { when } i=1, \ldots, n_{1} \\ 1 & \text { when } i=n_{1}+1, \ldots, n,\end{cases}
$$

and

$$
\begin{equation*}
\epsilon_{i}^{\prime} \text { 's are iid } N\left(0, \sigma^{2}\right), \tag{4.2}
\end{equation*}
$$

i.e., $\epsilon$ 's are independent and identically distributed as $N\left(0, \sigma^{2}\right)$. Let $\mu_{1}=\beta_{0}$ and $\mu_{2}=\beta_{0}+\beta_{1}$. Then (4.1) becomes

$$
y_{i}= \begin{cases}\mu_{1}+\epsilon_{i}, & i=1, \ldots, n_{1}  \tag{4.3}\\ \mu_{2}+\epsilon_{i}, & i=n_{1}+1, \ldots, n .\end{cases}
$$

This is the model for the familiar two-sample testing problem encountered in a first course in statistics, where we would use the two-sample t test to test $H: \mu_{1}=\mu_{2}$ against, say, $A: \mu_{1} \neq \mu_{2}$. Using model (4.1), the equivalent test would consist of testing $H: \beta_{1}=0$ against $A: \beta_{1} \neq 0$ and this would give identical answers (see Problem 4.2).

Notice that we have two means but only one indicator variable, the parameter of which is a difference of means. Suppose, instead, we used a
second indicator variable $x_{i 2}$ which takes the value 1 for $i=1, \ldots, n_{1}$ and zero otherwise. Then the corresponding design matrix $X$ would be

$$
\left(\begin{array}{ccc}
\mathbf{1}_{n_{1}} & \mathbf{o} & \mathbf{1}_{n_{1}} \\
\mathbf{1}_{n-n_{1}} & \mathbf{1}_{n-n_{1}} & \mathbf{o}
\end{array}\right)
$$

where $\mathbf{1}_{n}$ is a vector of length $n$ consisting only of 1 's. Since the columns 2 and 3 would sum up to column 1, we would get a singular matrix. While such a design matrix X can be used, $X^{\prime} X$ is not non-singular and parameter estimates $b$ must be based on a generalized inverse $\left(X^{\prime} X\right)^{-}$of $X^{\prime} X$. Therefore, $\left.b\left(=X^{\prime} X\right)^{-} X^{\prime} \boldsymbol{y}\right)$ is not unique but testing of $H: \mu_{1}=\mu_{2}$ vs. $A: \mu_{1} \neq \mu_{2}$ is still possible.

| Year $(t)$ | '62 | '63 | '64 | '65 | '66 | '67 | '68 | '69 | '70 | 71 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Deaths $\left(z_{t}\right)$ per $10^{8}$ vehicle-miles | 4.9 | 5.1 | 5.2 | 5.1 | 5.3 | 5.1 | 4.9 | 4.7 | 4.2 | 4.2 |
| $\mathrm{DFR}_{t}=z_{t}-z_{t-1}$ |  | . 2 | . 1 | -. 1 | . 2 | -. 2 | -. 2 | -. 2 | -. 5 | . 0 |

EXHIBIT 4.1: Traffic Fatality Data for Illinois
SOURCE: Illinois Department of Transportation (1972).

## Example 4.1

Exhibit 4.1 presents some data on traffic deaths in Illinois. We wish to test if the annual increases $\left(\mathrm{DFR}_{t}\right)$ in deaths per 100 million vehicle miles before 1966 are different from the rate after 1966, when there was an increase in awareness of traffic safety and many traffic safety regulations went into effect. The dependent variable is clearly $\mathrm{DFR}_{t}$ and the values $x_{t 1}$ of the independent variable $x_{1}$ are

$$
\begin{array}{lllllllll}
0 & 0 & 0 & 0 & 1 & 1 & 1 & 1 & 1
\end{array}
$$

On applying a linear least squares package, we get Exhibit 4.2.
Obviously, we wish to test $H: \beta_{1}=0$ vs. $A: \beta_{1} \neq 0$ and such a test is routinely carried out by most package programs. In this case, since there is only one independent variable, the $t$ test shown in the upper part of Exhibit 4.2 and the F test shown in the lower part yield identical probabilities. The reader might wish to verify that applying the usual two-sample t test also yields the same t -value.

### 4.3 Polychotomous Variables

Indicator variables, since they take only two values, may be called dichotomous variables. Variables taking a finite number of values - but more than

| Variable | $b_{j}$ | s.e. $\left(b_{j}\right)$ | $t\left(b_{j}\right)$ | p-value |
| :---: | :---: | :---: | :---: | :---: |
| Intercept | .10 | 0.0819 | 1.220 | .2618 |
| $x_{1}$ | -.32 | 0.1099 | -2.911 | .0226 |

$$
R^{2}=.5476 \quad R_{a}^{2}=.4830 \quad s=.1639
$$

| Source | DF | Sum of <br> Squares | Mean <br> Square | F value | p-value |
| :---: | :---: | :---: | :---: | :---: | :---: |
| MODEL | 1 | .2276 | .2276 | 8.473 | .0226 |
| ERROR | 7 | .1880 | .0269 |  |  |
| C. TOTAL | 8 | .4156 |  |  |  |

EXHIBIT 4.2: Result of Applying a Least Squares Package Program to Illinois Traffic Data
two - may be called polychotomous variables. An example of a polychotomous variable is the variable 'ownership' which may take the three values, 'public', 'private for-profit' and 'private not-for-profit' (see Example 4.2 below). Another example is a response to a questionnaire with values 'strongly agree', 'agree', 'disagree', 'strongly disagree'. Such polychotomous variables are sometimes called factors and their values are called levels.

While polychotomous variables are usually qualitative (as in the examples just mentioned), they are sometimes useful in the study of numerical variables. For example, in a study of the effect on birth weight of children, the variable 'number of cigarettes consumed by the mother during pregnancy' may be coded into categories (e.g., $0,1-15,>15$ ). Often ordinal variables are treated as polychotomous variables although no order is assumed for the levels of such variables.

Consider now a case where we have a single factor with $p$ levels $1, \ldots, p$. For level 1 , let there be $n_{1}$ observations $y_{1}, \ldots, y_{n_{1}}$; for level 2 , let there be $n_{2}-n_{1}$ observations; and so on. Then we have the model:

$$
y_{i}= \begin{cases}\mu_{1}+\epsilon_{i}, & i=1, \ldots, n_{1}  \tag{4.4}\\ \mu_{2}+\epsilon_{i}, & i=n_{1}+1, \ldots, n_{2} \\ \ldots \ldots \ldots, & \ldots \ldots \ldots \\ \mu_{p}+\epsilon_{i}, & i=n_{p-1}+1, \ldots, n_{p}=n\end{cases}
$$

and assume that (4.2) still holds. Notice that here we have $N_{1}=n_{1}$ observations with mean $\mu_{1 \sigma} N_{2}=n_{2}-n_{1}$ observations with mean $\mu_{2}, \ldots$, $N_{p}=n_{p}-n_{p-1}$ observations with mean $\mu_{p}$. If we wished to see if our polychotomous variable affected the dependent variable at all, we would test

$$
\begin{equation*}
H: \mu_{1}=\mu_{2}=\cdots=\mu_{p} \tag{4.5}
\end{equation*}
$$

against $A: \mu_{i} \neq \mu_{j}$ for at least one pair $i, j$ with $i \neq j$.

Let

$$
\begin{equation*}
\beta_{0}=\mu_{1} \text { and } \beta_{j}=\mu_{j+1}-\mu_{1} \text { for } j=1,2, \ldots, p-1 \tag{4.6}
\end{equation*}
$$

Now define $x_{i 1}, \ldots, x_{i p-1}$ as follows:

$$
x_{i j}= \begin{cases}1 & \text { if } i=n_{j}+1, \ldots, n_{j+1} \\ 0 & \text { otherwise }\end{cases}
$$

where $j=1, \ldots, p-1$. Then (4.4) becomes

$$
\begin{equation*}
y_{i}=\beta_{0}+\beta_{1} x_{i 1}+\beta_{2} x_{i 2}+\cdots+\beta_{p-1} x_{i p-1}+\epsilon_{i} \tag{4.7}
\end{equation*}
$$

with $i=1, \ldots, n$. This is a multiple regression model. Notice that the reparameterization (4.6) to convert (4.4) into a regression model format is far from unique. A slightly different one is illustrated in Example 4.2.

Notice also that here too, as in Section 4.2, and for much the same reasons we have one fewer indicator variable than the number of means. If we had more than one factor, then for each factor we would usually need one less indicator variable than number of levels. Obviously, the hypothesis (4.5) is equivalent to the hypothesis $\beta_{j}=0$ for $j=1, \ldots, p-1$.

| Service | Psychometric Scores (QUAL) |
| :---: | :---: |
| Public | $61.59,79.19,68.89,72.16,70.66,63.17$, |
|  | $53.66,68.69,68.75,60.52,68.01,73.06$, |
|  | $55.93,74.88,62.55,69.90,66.61,63.80$, |
|  | $45.83,64.48,58.11,73.24,73.24,69.94$ |
| Private | $76.77,68.33,72.29,69.48,59.26,67.16$, |
| Non-profit | $71.83,64.63,78.31,61.48$ |
| Private | $71.77,82.92,72.26,71.75,67.95,71.90$ |

EXHIBIT 4.3: Measures of Quality for Agencies Delivering Transportation for the Elderly and Handicapped
SOURCE: Slightly modified version of data supplied by Ms. Claire McKnight of the Department of Civil Engineering, City University of New York.

## Example 4.2

Transportation services for the elderly and handicapped are provided by public, private not-for-profit and private for-profit agencies (although in each case, financial support is mainly through public funding). To see if the quality of the services provided under the three types of ownership was essentially the same, a scale measuring quality was constructed using psychometric methods from results of questionnaires administered to users of such services. Each of several services in the State of Illinois was scored using this scale. Exhibit 4.3 shows the score for each agency.

| QUAL | $X_{1}$ | $X_{2}$ | QUAL | $X_{1}$ | $X_{2}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 61.59 | 0 | 0 | 58.11 | 0 | 0 |
| 79.19 | 0 | 0 | 73.23 | 0 | 0 |
| 68.89 | 0 | 0 | 73.12 | 0 | 0 |
| 72.16 | 0 | 0 | 69.94 | 0 | 0 |
| 70.66 | 0 | 0 | 76.77 | 1 | 0 |
| 63.17 | 0 | 0 | 68.33 | 1 | 0 |
| 53.70 | 0 | 0 | 72.29 | 1 | 0 |
| 68.69 | 0 | 0 | 69.48 | 1 | 0 |
| 68.75 | 0 | 0 | 59.26 | 1 | 0 |
| 60.52 | 0 | 0 | 67.16 | 1 | 0 |
| 68.01 | 0 | 0 | 71.89 | 1 | 0 |
| 73.62 | 0 | 0 | 64.63 | 1 | 0 |
| 55.93 | 0 | 0 | 78.31 | 1 | 0 |
| 74.88 | 0 | 0 | 61.48 | 1 | 0 |
| 62.58 | 0 | 0 | 71.77 | 1 | 1 |
| 69.90 | 0 | 0 | 82.92 | 1 | 1 |
| 66.61 | 0 | 0 | 72.26 | 1 | 1 |
| 63.80 | 0 | 0 | 71.75 | 1 | 1 |
| 45.83 | 0 | 0 | 67.95 | 1 | 1 |
| 65.48 | 0 | 0 | 71.90 | 1 | 1 |

EXHIBIT 4.4: Values of $x_{i 1}$ 's and $x_{i 2}$ 's and Corresponding Values of QUAL
The dependent variable QUAL and the independent variables $X_{1}$ and $X_{2}$ are shown in Exhibit 4.4. Notice that the definition of the independent variables is slightly different from that given by (4.6), although the latter would have worked about as well. Here it made sense to first distinguish between private and public and then between for-profit and not-for-profit. Portions of the output from a least squares package are shown in Exhibit 4.5. Since we wish to test the hypothesis that coefficients of $X 1$ and $X 2$ are both zero against the alternative that at least one is not equal to zero, the value of the appropriate statistic is the F-value 2.51 , which shows that we can reject the hypothesis at a 10 per cent level but not at a 5 per cent level. We also see that the least squares estimate for the mean level of quality of public services (since this level corresponds to $X 1=0$ and $X 2=0$ ) is about 66.18. For private non-profit systems the estimated mean quality index rises by about 2.78 and the quality index for for-profit organizations rises an additional 4.13. However, neither factor is significant at any reasonable level.

Given the nature of the results obtained, one might be tempted to conjecture that if more privately run services were represented in the data set, stronger results might have been obtained. If this problem had been brought to us by a client, we would then have recommended that they increase the size of the data-set. While on the subject of making recommendations to clients, we would also suggest that the client look into the possibility of
finding other independent variables (e.g., was the driver a volunteer? Was the transportation service the main business of the provider? etc.), which by reducing $s$ might help achieve significance.

| Source | DF | Sum of <br> Squares | Mean <br> Square | F value | p-value |
| :---: | ---: | ---: | ---: | :---: | :---: |
| MODEL | 2 | 243.81 | 121.91 | 2.511 | 0.0950 |
| ERROR | 37 | 1796.58 | 48.56 |  |  |
| C. TOTAL | 39 | 2040.40 |  |  |  |


| Variable | $b_{j}$ | s.e. $\left(b_{j}\right)$ | $t\left(b_{j}\right)$ | p -value |
| :---: | :---: | :---: | ---: | :---: |
| Intercept | 66.18 | 1.422 | 46.5 | 0.0001 |
| $x_{1}$ | 2.78 | 2.623 | 1.060 | 0.2963 |
| $x_{2}$ | 4.13 | 3.598 | 1.148 | 0.2583 |

$$
R^{2}=.1195 \quad R_{a}^{2}=.0719 \quad s=6.968
$$

EXHIBIT 4.5: Analysis of Variance Table and Parameter Estimates for Quality Data

### 4.4 Continuous and Indicator Variables

Mixing continuous and dichotomous or polychotomous independent variables presents no particular problems. In the case of a polychotomous variable, one simply converts it into a set of indicator variables and adds them to the variable list.

## Example 4.3

The house-price data of Exhibit 2.2, p. 32, were collected from three neighborhoods or zones; call them A, B and C. For these three levels we need to use two dummy variables. We chose

$$
\begin{aligned}
& L 1= \begin{cases}1 & \text { if property is in zone A } \\
0 & \text { otherwise }\end{cases} \\
& L 2= \begin{cases}1 & \text { if property is in zone B } \\
0 & \text { otherwise }\end{cases}
\end{aligned}
$$

Obviously, if $L 1=0$ and $L 2=0$, the property is in C. Data for $L 1$ and $L 2$ are also presented in Exhibit 2.2. A portion of the output using these variables is given in Exhibit 4.6. As the output shows, if two identical houses were in zones A and C , the former would cost an estimated $\$ 2700$ more and a property in zone B would cost $\$ 5700$ more than an identical one in zone C. Notice that simply comparing the means of house values in two

| Variable | $b_{j}$ | s.e. $\left(b_{j}\right)$ | $t\left(b_{j}\right)$ | p-value |
| :---: | ---: | :---: | :---: | :---: |
| Intercept | 16.964 | 4.985 | 3.403 | 0.0039 |
| FLR | 0.017 | .0032 | 5.241 | 0.0001 |
| RMS | 3.140 | 1.583 | 1.984 | 0.0659 |
| BDR | -6.702 | 1.807 | -3.708 | 0.0021 |
| BTH | 2.466 | 2.462 | 1.002 | 0.3323 |
| GAR | 2.253 | 1.451 | 1.553 | 0.1412 |
| LOT | 0.288 | 0.127 | 2.258 | 0.0393 |
| FP | 5.612 | 3.059 | 1.835 | 0.0865 |
| ST | 10.017 | 2.318 | 4.320 | 0.0006 |
| L1 | 2.692 | 2.867 | 0.939 | 0.3626 |
| L2 | 5.692 | 2.689 | 2.117 | 0.0514 |

$$
R^{2}=.9258 \quad R_{a}^{2}=.8764 \quad s=4.442
$$

EXHIBIT 4.6: Output for House Price Data When L1 and L2 Are Included
areas would give us a comparison of house prices in the areas, not the price difference between identical houses. The two comparisons would be quite different if, say, on the average, houses in one of the two areas were much larger than in the other. For this reason, had we included only $L 1$ and $L 2$ in the model, and no other variables, the meaning of the coefficients would be quite different.
If we wished to test if location affects property values, we would test the hypothesis that the coefficients of $L 1$ and $L 2$ are both zero against the alternative that at least one of the coefficients is non-zero. The value of the F test statistic turns out to be 2.343 for which the p -value is .13 .

### 4.5 Broken Line Regression

Exhibit 4.9 illustrates a plot of points which would appear to require two lines rather than a single straight line. It is not particularly difficult to fit such a 'broken line' regression. Let us assume the break occurs at the known value $x$ of the independent variable and define

$$
\delta_{i}= \begin{cases}1 & \text { if } x_{i 1}>x \\ 0 & \text { if } x_{i 1} \leq x\end{cases}
$$

Then the model

$$
\begin{equation*}
y_{i}=\beta_{0}+\beta_{1} x_{i 1}+\beta_{2}\left(x_{i 1}-x\right) \delta_{i}+\epsilon_{i} \tag{4.8}
\end{equation*}
$$

suffices, as can be readily verified. Situations when $x$ is treated as an unknown can be handled using nonlinear regression (see Appendix C, particularly Example C.4, p. 313).

| Obs | Country | LIFE | INC | Obs | Country | LIFE | INC |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | AUSTRALIA | 71.0 | 3426 | 52 | CAMEROON | 41.0 | 165 |
| 2 | AUSTRIA | 70.4 | 3350 | 53 | CONGO | 41.0 | 281 |
| 3 | BELGIUM | 70.6 | 3346 | 54 | EGYPT | 52.7 | 210 |
| 4 | CANADA | 72.0 | 4751 | 55 | EL SALVADOR | 58.5 | 319 |
| 5 | DENMARK | 73.3 | 5029 | 56 | GHANA | 37.1 | 217 |
| 6 | FINLAND | 69.8 | 3312 | 57 | HONDURAS | 49.0 | 284 |
| 7 | FRANCE | 72.3 | 3403 | 58 | IVORY COAST | 35.0 | 387 |
| 8 | WEST GERMANY | 70.3 | 5040 | 59 | JORDAN | 52.3 | 334 |
| 9 | IRELAND | 70.7 | 2009 | 60 | SOUTH KOREA | 61.9 | 344 |
| 10 | ITALY | 70.6 | 2298 | 61 | LIBERIA | 44.9 | 197 |
| 11 | JAPAN | 73.2 | 3292 | 62 | MOROCCO | 50.5 | 279 |
| 12 | NETHERLANDS | 73.8 | 4103 | 63 | PAPUA | 46.8 | 477 |
| 13 | NEW ZEALAND | 71.1 | 3723 | 64 | PARAGUAY | 59.4 | 347 |
| 14 | NORWAY | 73.9 | 4102 | 65 | PHILLIPPINES | 51.1 | 230 |
| 15 | PORTUGAL | 68.1 | 956 | 66 | SYRIA | 52.8 | 334 |
| 16 | SWEDEN | 74.7 | 5596 | 67 | THAILAND | 56.1 | 210 |
| 17 | SWITZERLAND | 72.1 | 2963 | 68 | TURKEY | 53.7 | 435 |
| 18 | BRITAIN | 72.0 | 2503 | 69 | SOUTH VIETNAM | 50.0 | 130 |
| 19 | UNITED STATES | 71.3 | 5523 | 70 | AFGHANISTAN | 37.5 | 83 |
| 20 | ALGERIA | 50.7 | 430 | 71 | BURMA | 42.3 | 73 |
| 21 | ECUADOR | 52.3 | 360 | 72 | BURUNDI | 36.7 | 68 |
| 22 | INDONESIA | 47.5 | 110 | 73 | CAMBODIA | 43.7 | 123 |
| 23 | IRAN | 50.0 | 1280 | 74 | CENTRAL AFRICAN | 34.5 | 122 |
| 24 | IRAQ | 51.6 | 560 |  | REPUBLIC |  |  |
| 25 | LIBYA | 52.1 | 3010 | 75 | CHAD | 32.0 | 70 |
| 26 | NIGERIA | 36.9 | 180 | 76 | DAHOMEY | 37.3 | 81 |
| 27 | SAUDI ARABIA | 42.3 | 1530 | 77 | ETHIOPIA | 38.5 | 79 |
| 28 | VENEZUELA | 66.4 | 1240 | 78 | GUINEA | 27.0 | 79 |
| 29 | ARGENTINA | 67.1 | 1191 | 79 | HAITI | 32.6 | 100 |
| 30 | BRAZIL | 60.7 | 425 | 80 | INDIA | 41.2 | 93 |
| 31 | CHILE | 63.2 | 590 | 81 | KENYA | 49.0 | 169 |
| 32 | COLOMBIA | 45.1 | 426 | 82 | LAOS | 47.5 | 71 |
| 33 | COSTA RICA | 63.3 | 725 | 83 | MADAGASCAR | 36.0 | 120 |
| 34 | DOMINICAN REP. | 57.9 | 406 | 84 | MALAWI | 38.5 | 130 |
| 35 | GREECE | 69.1 | 1760 | 85 | MALI | 37.2 | 50 |
| 36 | GUATEMALA | 49.0 | 302 | 86 | MAURITANIA | 41.0 | 174 |
| 37 | ISRAEL | 71.4 | 2526 | 87 | NEPAL | 40.6 | 90 |
| 38 | JAMAICA | 64.6 | 727 | 88 | NIGER | 41.0 | 70 |
| 39 | MALAYSIA | 56.0 | 295 | 89 | PAKISTAN | 51.2 | 102 |
| 40 | MEXICO | 61.4 | 684 | 90 | RWANDA | 41.0 | 61 |
| 41 | NICARAGUA | 49.9 | 507 | 91 | SIERRA LEONE | 41.0 | 148 |
| 42 | PANAMA | 59.2 | 754 | 92 | SOMALIA | 38.5 | 85 |
| 43 | PERU | 54.0 | 334 | 93 | SRI LANKA | 65.8 | 162 |
| 44 | SINGAPORE | 67.5 | 1268 | 94 | SUDAN | 47.6 | 125 |
| 45 | SPAIN | 69.1 | 1256 | 95 | TANZANIA | 40.5 | 120 |
| 46 | TRINIDAD | 64.2 | 732 | 96 | TOGO | 35.0 | 160 |
| 47 | TUNISIA | 51.7 | 434 | 97 | UGANDA | 47.5 | 134 |
| 48 | URUGUAY | 68.5 | 799 | 98 | UPPER VOLTA | 31.6 | 62 |
| 49 | YUGOSLAVIA | 67.7 | 406 | 99 | SOUTH YEMEN | 42.3 | 96 |
| 50 | ZAMBIA | 43.5 | 310 | 100 | YEMEN | 42.3 | 77 |
| 51 | BOLIVIA | 49.7 | 193 | 101 | ZAIRE | 38.8 | 118 |

EXHIBIT 4.7: Data on Per-Capita Income (in Dollars) and Life Expectancy SOURCE: Leinhardt and Wasserman (1979), from the New York Times (September, 28, 1975, p. E-3). Reproduced with the permission of the New York Times.

LIFE


EXHIBIT 4.8: Plot of Life Expectancy Against Per-Capita Income


EXHIBIT 4.9: Plot of Life Expectancy Against Log of Per-Capita Income

## Example 4.4

Usually poorer countries (i.e., those with lower per capita incomes) have lower life expectancies than richer countries. Exhibit 4.7 gives life expectancies (LIFE) and per capita incomes (INC) in 1974 dollars for 101 countries in the early 70 's. Exhibit 4.8 shows a plot which is difficult to read. Taking logarithms of income 'spreads out' the low income points and (see Exhibit 4.9) we discern a pattern that seems to consist of two separate lines: one for the poorer countries, where LIFE increases rapidly with LINC $(=\log (\mathrm{INC}))$, and another for the richer countries, where the rate of growth of life expectancy with LINC is much smaller. Therefore, we fitted an equation of the form (4.8) with $\delta_{i}=1$ if LINC $>7$ and $\delta_{i}=0$ otherwise, and obtained

$$
\begin{equation*}
\mathrm{LIFE}=\underset{(4.73)}{-2.40}+\underset{(.859)}{9.39 \mathrm{LINC}}-\underset{(2.42)}{3.36\left[\delta_{i}(\text { LINC }-7)\right]} \tag{4.9}
\end{equation*}
$$

$$
\left(R^{2}=.752, s=6.65\right)
$$

where, as before, the parenthetic quantities are standard errors. The 7 was found by inspecting Exhibit 4.9. We shall return to this example in future chapters.

### 4.6 Indicators as Dependent Variables

While it is not desirable to use dichotomous dependent variables in a linear least squares analysis (typically logit, probit or contingency table analysis is used for this purpose), if we are willing to aggregate our data, least squares analysis may still be used. The example below illustrates such a case. Another case is illustrated in Chapter 9.

## Example 4.5

An interesting problem for political scientists is to determine how a particular group of people might have voted for a particular candidate. Typically such assessments are made using exit polls. However, with adequate data, regression procedures might be used to obtain estimates.

Consider the data of Exhibit 4.10 in which the columns Garcia, Martinez and Yanez give the total votes for each of those candidates. (Note that votes for the three candidates may not add to the total turnout because of writein votes, spoilt ballots, etc.) Let $p_{L}$ be the probability that a Latino casts a valid vote for (say) Garcia and $p_{N}$ the probability that a non-Latino casts a valid vote for him. If $\mathrm{LATV}_{i}$ and $\mathrm{NONLV}_{i}$ are, respectively, the total Latino and non-Latino votes cast in each precinct $i$, the expected number of votes for Garcia is

$$
p_{L} \mathrm{LATV}_{i}+p_{N} \mathrm{NONLV}_{i}
$$

Since we have the total vote count for Garcia, $p_{L}$ and $p_{N}$ can be readily estimated by least squares and we obtain

$$
\begin{gathered}
\text { GARCIA }=\underset{(.043)}{.37 \text { LATV }}+\underset{(.052)}{.64 \text { NONLV }} \\
\left(R^{2}=.979, s=18.9\right)
\end{gathered}
$$

Therefore, we estimate that roughly 37 per cent of the Latinos voted for Garcia and about 64 per cent of the others voted for him.

Variables such as all those in Exhibit 4.10 will be called counted variables since they are obtained by counting. We might prefer to use as dependent variable the proportion of all voters who voted for Garcia. Such a variable will be called a proportion of counts. Both counted variables and proportions of counts usually require special care, as we shall see in Chapters 6 and 9 .

| Pr. | LATV | NONLV | TURNOUT | GARCIA | MARTINEZ | YANEZ |
| ---: | ---: | ---: | :---: | :---: | :---: | :---: |
| 1 | 114 | 78 | 192 | 95 | 59 | 15 |
| 2 | 143 | 100 | 243 | 120 | 74 | 41 |
| 3 | 105 | 91 | 196 | 120 | 58 | 18 |
| 4 | 176 | 97 | 273 | 138 | 71 | 26 |
| 5 | 169 | 141 | 310 | 143 | 85 | 48 |
| 6 | 190 | 110 | 300 | 158 | 97 | 29 |
| 7 | 1 | 305 | 306 | 206 | 15 | 11 |
| 8 | 190 | 132 | 322 | 128 | 125 | 43 |
| 9 | 120 | 62 | 182 | 79 | 70 | 27 |
| 10 | 186 | 224 | 410 | 169 | 158 | 49 |
| 11 | 152 | 85 | 237 | 105 | 81 | 24 |
| 12 | 164 | 89 | 253 | 124 | 60 | 29 |
| 13 | 168 | 64 | 232 | 111 | 89 | 13 |
| 14 | 75 | 157 | 232 | 143 | 27 | 25 |
| 15 | 177 | 60 | 237 | 98 | 87 | 21 |
| 16 | 140 | 121 | 261 | 128 | 92 | 40 |
| 17 | 178 | 115 | 293 | 150 | 66 | 52 |
| 18 | 157 | 85 | 242 | 108 | 78 | 31 |
| 19 | 76 | 124 | 200 | 124 | 24 | 14 |
| 20 | 120 | 59 | 179 | 73 | 70 | 11 |
| 21 | 84 | 65 | 149 | 52 | 65 | 12 |
| 22 | 119 | 92 | 211 | 123 | 55 | 15 |
| 23 | 172 | 144 | 316 | 136 | 127 | 30 |
| 24 | 87 | 59 | 146 | 118 | 21 | 7 |
| 25 | 134 | 59 | 193 | 114 | 55 | 20 |
| 26 | 137 | 60 | 197 | 83 | 67 | 39 |
| 27 | 167 | 131 | 298 | 147 | 112 | 42 |

EXHIBIT 4.10: Votes from Chicago's Twenty-Second Ward by Precinct (Pr.)
SOURCE: Ray Flores, The Latino Institute, Chicago.

## Problems

Exercise 4.1: The number of buses $y$ assigned to an urban bus route is usually based on the total number ( $x$ ) of passengers carried by all buses during the rush hour at a point on the route called the peak load point. Providers of bus service claim that, for a predetermined level $(L)$ of $x$, a certain fixed number $(\mu)$ of buses is assigned as long as $x<L$, and when $x>L, y$ is a linear function $y=a+b x$ of $x$, i.e.,

$$
y= \begin{cases}\mu & \text { when } x<L  \tag{4.10}\\ a+b x & \text { when } x \geq L\end{cases}
$$

where $\mu=a+b L$. If $L$ is known, write (4.10) in a form so that the other parameters can be estimated using linear least squares. The function (4.10) is called a transit supply function (see Sen and Johnson, 1977).

Exercise 4.2: Let $\bar{y}_{1}$ and $s_{1}$ be the sample mean and standard deviation of the first $n_{1}$ of the $y_{i}$ 's in the model (4.1) and let $\bar{y}_{2}$ and $s_{2}$ be those of the last $n_{2}=n-n_{1}$ of the $y_{i}$ 's. Show that

$$
\frac{b_{1}}{\text { s.e. }\left(b_{1}\right)}=\frac{\bar{y}_{2}-\bar{y}_{1}}{\sqrt{\left[n_{1} s_{1}^{2}+n_{2} s_{2}^{2}\right]\left[n_{1}^{-1}+n_{2}^{-1}\right] /[n-2]}}
$$

[Hint: The design matrix $X$ corresponding to (4.1) is

$$
\left(\begin{array}{cc}
\mathbf{1}_{n_{1}} & \mathbf{o} \\
\mathbf{1}_{n_{2}} & \mathbf{1}_{n_{2}}
\end{array}\right) .
$$

Hence

$$
\left(X^{\prime} X\right)^{-1}=\left(\begin{array}{cc}
n_{1}^{-1} & -n_{1}^{-1} \\
-n_{1}^{-1} & n /\left(n_{1} n_{2}\right)
\end{array}\right), \quad \boldsymbol{b}=\left(X^{\prime} X\right)^{-1} X^{\prime} \boldsymbol{y}=\binom{\bar{y}_{1}}{\bar{y}_{2}-\bar{y}_{1}}
$$

and it follows that

$$
X\left(X^{\prime} X\right)^{-1} X^{\prime}=\left(\begin{array}{cc}
n_{1}^{-1} \mathbf{1}_{n_{1}} \mathbf{1}_{n_{1}}^{\prime} & 0 \\
0 & n_{2}^{-1} \mathbf{1}_{n_{2}} \mathbf{1}_{n_{2}}^{\prime}
\end{array}\right)
$$

Therefore

$$
\begin{aligned}
\boldsymbol{e}^{\prime} \boldsymbol{e} & =\boldsymbol{y}^{\prime}\left[I-X\left(X^{\prime} X\right)^{-1} X^{\prime}\right] \boldsymbol{y} \\
& =\boldsymbol{y}_{1}^{\prime}\left[I_{n_{1}}-n_{1}^{-1} \mathbf{1}_{n_{1}} \mathbf{1}_{n_{1}}^{\prime}\right] \boldsymbol{y}_{1}+\boldsymbol{y}_{2}^{\prime}\left[I_{n_{2}}-n_{2}^{-1} \mathbf{1}_{n_{2}} \mathbf{1}_{n_{2}}^{\prime}\right] \boldsymbol{y}_{2} \\
& =n_{1} s_{1}^{2}+n_{2} s_{2}^{2}
\end{aligned}
$$

where $\boldsymbol{y}^{\prime}=\left(\boldsymbol{y}_{1}^{\prime}, \boldsymbol{y}_{2}^{\prime}\right)$.]
Exercise 4.3: Consider the model $y_{i}=\beta_{0}+\beta_{1} x_{i 1}+\cdots+\beta_{i k} x_{i k}+\delta z_{i}+\epsilon_{i}$ where $i=1, \ldots, n$ and

$$
z_{j}= \begin{cases}1 & \text { if } i=1 \\ 0 & \text { otherwise }\end{cases}
$$

and $\epsilon_{i}$ 's are independently and identically normally distributed with mean 0 and variance $\sigma^{2}$.

1. Obtain explicitly the least squares estimate of $\delta$.
2. Obtain a relationship between the residual sum of squares of the model given above and that of the same model with $\delta=0$.
3. Obtain a test of hypothesis for $\delta=0$ against the alternative $\delta \neq 0$.

Exercise 4.4: An experiment was conducted to examine the effects of air pollution on interpersonal attraction. Twenty-four subjects were each placed with a stranger for a 15 minute period in a room which was either odor free or contaminated with ammonium sulfide. The stranger came from a culture which was similar or dissimilar to that of the subject. Thus, there were four possible environments for each subject:

1. Culturally similar stranger, odor-free room;
2. Culturally dissimilar stranger, odor-free room;
3. Culturally similar stranger, room contaminated with ammonium sulfide;
4. Culturally dissimilar stranger, room contaminated with ammonium sulfide.

At the end of the encounter, each subject was asked to assess his degree of attraction towards the stranger on a Likert scale of $1-10$ with 10 indicating strong attraction. The full data set is given in Srivastava and Carter (1983). A portion of the data set is reproduced below with the permission of the authors (the numbers are values of the Likert Index).

$$
\begin{array}{cc}
\text { Culturally } & \text { Culturally } \\
\text { Similar Stranger } & \text { Dissimilar Stranger }
\end{array}
$$

| Odor-free Room | $9,10,4,7,8,9$ | $2,2,1,6,2,2$ |
| ---: | :---: | :---: |
| Contaminated Room | $6,9,7,8,7,3$ | $1,3,3,2,2,3$ |

Set up a regression model to estimate the effects of cultural similarity and room odor on interpersonal attraction. Conduct appropriate tests and report your findings.

Exercise 4.5: Using Exhibit 4.10, estimate the support for Yanez and Martinez among Latinos and others.

Exercise 4.6: Data on the cost of repairing starters, ring gears or both starters and ring gears are presented in Exhibit 4.11. Define the variables

$$
x_{i 1}= \begin{cases}1 & \text { if starter repaired } \\ 0 & \text { otherwise }\end{cases}
$$

| Part | Repair Cost in \$'s |
| :--- | :--- |
| Starter | 37127118756659499420526141126142137 |
|  | 471172149315506575816736130110126189 |
|  | 27886713432148944321086488110815079 |
|  | 42034236276742161506468971895517940 |
|  | 4202201262611922021011805861724918973 |
|  | 23630664 |
| Ring gear | 4254742762292564312521069190765621310 |
|  | 60454081641432252431310256236276609472 |
|  | 603431304414241741 |
| Both | 49942052622947131550657567431190765621 |
|  | 43254043264881420310236276506468609472 |
|  | 603431551304414 |

EXHIBIT 4.11: Data on Cost of Repairing Starters, Ring Gears or Both Starters and Ring Gears in Diesel Engines
SOURCE: M.R. Khavanin, Department of Mechanical Engineering, University of Illinois at Chicago.
and

$$
x_{i 2}= \begin{cases}1 & \text { if ring gear repaired } \\ 0 & \text { otherwise }\end{cases}
$$

Obtain a regression model, with no intercept term, expressing cost in terms of $x_{i 1}, x_{i 2}$ and the product $x_{i 1} x_{i 2}$. Give a physical interpretation of the parameter estimates.

Exercise 4.7: Using the data set in Exhibit 1.20, construct a single model for infant mortality rate (IMR), using suitably defined indicator variables for rural-urban and male-female distinctions.

Exercise 4.8: Exhibit 4.12 gives data on numbers of patient contacts for April 19-25, 1987, on screening (SC), diet class (DC), meal rounds (MR) and team rounds (TR) for 11 professional dietitians and 13 dietitian interns. The sum of the times taken for all of these activities is also given. Use a suitable model to estimate the average time taken for each activity by professional dietitians. Make a similar estimate for interns. Test if these average times are the same for the two groups.

Note that dietitians perform several other activities which are not given in the tables. The data were made available to one of the authors by a student.

Exercise 4.9: Exhibit 4.13 presents data on the sex, the attending physician (MD), severity of illness (Svty), total hospital charges (Chrg) and age

| Professional Dietitians |  |  |  |  | Dietitian Interns |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | ---: | :---: | :---: | :---: |
| Time | SC | DC | MR | TR | Time | SC | DC | MR | TR |
| 219 | 3 | 3 | 77 | 29 | 316 | 3 | 4 | 163 | 30 |
| 264 | 3 | 3 | 95 | 27 | 251 | 2 | 1 | 141 | 16 |
| 226 | 6 | 2 | 68 | 24 | 216 | 4 | 2 | 135 | 16 |
| 242 | 6 | 5 | 80 | 25 | 303 | 13 | 3 | 135 | 16 |
| 220 | 7 | 1 | 70 | 19 | 280 | 4 | 3 | 138 | 18 |
| 229 | 3 | 1 | 66 | 30 | 285 | 6 | 2 | 141 | 22 |
| 253 | 7 | 2 | 81 | 24 | 268 | 2 | 4 | 139 | 25 |
| 233 | 3 | 2 | 86 | 27 | 269 | 2 | 3 | 152 | 18 |
| 260 | 4 | 6 | 85 | 25 | 307 | 5 | 3 | 143 | 16 |
| 235 | 8 | 2 | 72 | 21 | 204 | 5 | 0 | 135 | 17 |
| 247 | 8 | 0 | 82 | 26 | 283 | 4 | 4 | 151 | 16 |
|  |  |  |  |  | 233 | 3 | 2 | 126 | 25 |
|  |  |  |  | 266 | 4 | 1 | 148 | 20 |  |

EXHIBIT 4.12: Time Taken by Professional Dietitians and Interns for Four Patient Contact Activities
for 49 patients, all of whom had an identical diagnosis. Estimate a model expressing the logarithm of charges against age and the other variables expressed as suitable indicator variables. Test the hypothesis that the attending physician has no effect on the logarithm of hospital charges against the alternative that this factor has an effect.

| Sex | MD | Svty | Chrg | Age | Sex | MD | Svty | Chrg | Age |
| :---: | :---: | :---: | ---: | :---: | :---: | :---: | :---: | ---: | :---: |
| M | 730 | 2 | 8254 | 57 | F | 499 | 1 | 6042 | 61 |
| M | 730 | 4 | 24655 | 93 | F | 499 | 1 | 11908 | 89 |
| M | 730 | 1 | 1487 | 17 | F | 499 | 3 | 24121 | 86 |
| M | 730 | 1 | 5420 | 61 | M | 499 | 3 | 15600 | 72 |
| M | 730 | 2 | 18823 | 61 | F | 499 | 3 | 25561 | 92 |
| M | 730 | 3 | 20280 | 61 | F | 499 | 1 | 2499 | 39 |
| F | 730 | 1 | 4360 | 44 | M | 499 | 3 | 12423 | 69 |
| M | 730 | 3 | 22382 | 90 | M | 499 | 3 | 21311 | 92 |
| M | 730 | 3 | 22165 | 90 | M | 499 | 3 | 15969 | 60 |
| M | 730 | 4 | 22632 | 70 | F | 499 | 3 | 16574 | 72 |
| F | 730 | 4 | 22642 | 77 | F | 1021 | 3 | 24214 | 89 |
| F | 730 | 2 | 14111 | 85 | F | 1021 | 4 | 28297 | 79 |
| M | 730 | 2 | 9763 | 62 | F | 1021 | 4 | 64465 | 71 |
| F | 730 | 2 | 13343 | 65 | F | 1021 | 3 | 17506 | 71 |
| M | 730 | 1 | 4886 | 54 | F | 1021 | 4 | 27150 | 76 |
| F | 730 | 3 | 22712 | 87 | F | 1021 | 2 | 13652 | 82 |
| M | 730 | 2 | 7194 | 50 | M | 1021 | 1 | 4402 | 41 |
| F | 730 | 3 | 24809 | 73 | F | 1021 | 1 | 4427 | 40 |
| M | 730 | 1 | 9405 | 62 | F | 1021 | 3 | 22734 | 66 |
| M | 499 | 1 | 9990 | 63 | M | 1021 | 2 | 8759 | 56 |
| M | 499 | 3 | 24042 | 67 | F | 1021 | 4 | 29636 | 80 |
| F | 499 | 4 | 17591 | 68 | F | 1021 | 1 | 15466 | 67 |
| F | 499 | 2 | 10864 | 85 | M | 1021 | 2 | 18016 | 45 |
| M | 499 | 2 | 3535 | 20 | M | 1021 | 1 | 7510 | 57 |
|  |  |  |  |  | F | 1021 | 2 | 12953 | 65 |

EXHIBIT 4.13: Data on Hospital Charges
SOURCE: Dr. Joseph Feinglass, Northwestern Memorial Hospital, Chicago.

## Chapter 5

## The Normality Assumption

### 5.1 Introduction

In much of the work presented in the last four chapters we have assumed that the Gauss-Markov conditions were true. We have also sometimes made the additional assumption that the errors and, therefore, the dependent variables were normally distributed. In practice, these assumptions do not always hold; in fact, quite often, at least one of them will be violated. In this and the next four chapters we shall examine how to check whether each of the assumptions actually holds and what, if anything, we can do if it does not. This chapter is devoted to the normality assumption.

In Section 5.2 we present three methods to check whether the errors $\epsilon_{i}$ are approximately normal. One of the methods is graphical and the other two are formal tests. Graphical methods give a greater 'feel' for the data and, if the problem lies with a few of the observations, such methods help identify them. Formal tests require less 'judgment' on the part of the analyst, but even they cannot be considered totally objective in this context.

When we accept a hypothesis, all we can say is that there was not enough evidence to reject it; we cannot say that the $\epsilon$ 's are, in fact, normal. But we can possibly say that they are close enough to being normal so that our inferences under that assumption are valid. This introduces a subjective element. In general, sample sizes need to be fairly large for us to make that claim. On the other hand, with large enough sample sizes, normality could get rejected even when the distribution is nearly normal. Then we need to be somewhat loose in our interpretations. Similar discussions also apply to like tests in the following chapters.
The methods we use to check for normality assume that no Gauss-Markov violations exist. In fact, in Chapter 9 (see Section 9.4.3, p. 204), we use methods, which were originally developed to change non-normal data to nearly normal data, in order to achieve compliance with Gauss-Markov conditions. In the next few chapters which are devoted to the Gauss-Markov conditions, when we check for violations of one of these conditions, we assume that the others hold. Thus outputs from the methods given in this and the following chapters need to be considered simultaneously rather than sequentially. Regression is an art and its practice is fraught with misdiagnoses and dead ends. Fortunately, with experience, diagnoses get better and the number of dead ends declines.

In the experience of the authors, failure of G-M conditions affects tests for normality more than failure of normality affects the diagnoses of violations
of G-M conditions. In that sense, this chapter is inappropriately located.
Notice that in the last two chapters it was really the normality of $b_{j}$ 's rather than the $y_{i}$ 's that was required. Since $b_{j}$ 's are linear combinations of $y_{i}$ 's, under certain conditions, we are able to invoke the central limit theorem to show that $b_{j}$ 's are approximately normal even when $y_{i}$ 's are not. These conditions are presented in Section 5.3. If even the $b_{j}$ 's are not normal, we can get an approximate idea of their distribution and use it to make inferences. A method of doing this, called bootstrapping, is discussed in Section 5.4. Another method, called the transform-both-sides method (Carroll and Ruppert, 1988, Ch. 4), which applies Box-Cox transformations (see Section 9.4.3, p. 204) to both sides of a regression model, is not treated in this book.

### 5.2 Checking for Normality

For all methods presented below, the underlying assumptions are that the errors are identically distributed and that if the vector of errors $\boldsymbol{\epsilon}$ is nonnormal, the vector of residuals $\boldsymbol{e}=M \boldsymbol{\epsilon}=(I-H) \boldsymbol{\epsilon}$ will be too (by (2.3) and (2.13)).

If $H=\left(\boldsymbol{h}_{1}, \ldots, \boldsymbol{h}_{n}\right)^{\prime}$ and $H=\left(h_{i j}\right)$, then

$$
\begin{equation*}
e_{i}=\epsilon_{i}-\boldsymbol{h}_{i}^{\prime} \boldsymbol{\epsilon} \tag{5.1}
\end{equation*}
$$

Since $H$ is an idempotent matrix, $H H^{\prime}=H$, and $\boldsymbol{h}_{i}^{\prime} \boldsymbol{h}_{i}=h_{i i}$. Hence,

$$
\begin{equation*}
\operatorname{var}\left(\boldsymbol{h}_{i}^{\prime} \boldsymbol{\epsilon}\right)=\boldsymbol{h}_{i}^{\prime} \boldsymbol{h}_{i} \sigma^{2}=h_{i i} \sigma^{2} \rightarrow 0 \text { as } h_{i i} \rightarrow 0 \tag{5.2}
\end{equation*}
$$

Therefore, from Chebyshev's inequality (p. 284), the second term of (5.1) goes to zero in probability. Thus, when $h_{i i}$ 's are small, $e_{i}$ 's may be used in lieu of $\epsilon_{i}$ 's. However, as we shall see in the next section, if $h_{i i}$ 's are small, we might not need the normality of $\epsilon_{i}$ 's.

### 5.2.1 Probability Plots

Let $Z_{(1)}<\ldots<Z_{(n)}$ be the ordered values of $n$ independent and identically distributed $\mathrm{N}(0,1)$ random variables $Z_{1}, \ldots, Z_{n}$; here due regard is given to the sign of an observation. Then the mean value of $Z_{(i)}$ can be approximated by

$$
\begin{equation*}
\mathrm{E}\left(Z_{(i)}\right) \approx \gamma_{i}=\Phi^{-1}[(i-3 / 8) /(n+1 / 4)] \tag{5.3}
\end{equation*}
$$

(see, e.g., Blom, 1958), where $\Phi^{-1}$ is the inverse function $(\Phi(x)=a \Rightarrow x=$ $\left.\Phi^{-1}(a)\right)$ of the standard normal cdf

$$
\Phi(x)=(2 \pi)^{-\frac{1}{2}} \int_{-\infty}^{x} e^{-\frac{1}{2} t^{2}} d t
$$

If $u_{(1)}<\ldots<u_{(n)}$ are ordered values of $n$ independent and identically distributed (i.e., iid) $\mathrm{N}\left(\mu, \sigma^{2}\right)$ random variables, then $\mathrm{E}\left(\left[u_{(i)}-\mu\right] / \sigma\right) \approx \gamma_{i}$. Consequently,

$$
\mathrm{E}\left[u_{(i)}\right] \approx \mu+\sigma \gamma_{i},
$$

and a plot of $u_{(i)}$ 's against $\gamma_{i}$ would be taken to be approximately a straight line. We shall call such a plot a rankit plot, although it would be more precise to call it an approximate rankit plot, given the approximation in (5.3).

In order to check if the residuals are approximately normally distributed, we would plot $e_{(i)}$ against $\gamma_{i}=\Phi^{-1}[(i-3 / 8) /(n+1 / 4)]$ where $e_{(i)}$ 's are the ordered values of $e_{i}$. Alternatively, and preferably, ordered values of the standardized residuals

$$
\begin{equation*}
e_{i}^{(s)}=\frac{e_{i}}{s \sqrt{1-h_{i i}}}, \tag{5.4}
\end{equation*}
$$

i.e., the residuals divided by their standard errors (see (2.27)), could be plotted against $\gamma_{i}$ 's. Rankit plots of the Studentized residuals ${ }^{1}$, to be discussed in Section 8.3, p. 156, could also be used. If the plot is approximately a straight line, the residuals would be taken to be approximately normally distributed, and, by the assumption discussed above, we would also consider the $\epsilon$ 's to be approximately normal. (These plots have been discussed in detail in Madansky, 1988, Ch. 1)

Rankit plots are available from several statistical packages, although, frequently, they are not available from the regression portion of the package (e.g., in SAS, 1985a, it is an option within PROC UNIVARIATE). Programs can be readily written to draw rankit plots and this is often preferable when plots provided by a package are too small and cluttered to be easily read. In the Linear Least Squares Curve Fitting Program that is a companion to Daniel and Wood (1980) such plots are routinely given.

## Example 5.1

Exhibit 5.1 shows the rankit plot of the standardized residuals from a regression of the log of charges against sex, age, severity of illness and attending physician, this last factor being expressed as two indicator variables. The data are those given in Exhibit 4.13, p. 99. The plot is fairly straight but not entirely so, indicating that the residuals are close to normal but are probably not normal.
'Reading' such plots requires some experience. Daniel and Wood (1980, see especially pp. 33-43) have given a large number of rankit plots of random normal data which the reader might wish to examine in order to develop a feel for them.

[^3]

EXHIBIT 5.1: Rankit Plot of Standardized Residuals from Medical Charge Data

## Example 5.2 (Continuation of Example 4.4, Page 92)

Exhibit 5.2 shows a rankit plot for the standardized residuals from the model (4.9). The plot does not show a straight line. We then removed the cases corresponding to the four smallest and the two largest residuals, reran the regression and constructed the plot shown in Exhibit 5.3. This one is much straighter, indicating that much of the apparent non-normality indicated in Exhibit 5.2 was due to the presence of outliers.

However, given the very large number of data points, Exhibit 5.3 still indicates the possibility of slight non-normality.

While the computations for the rankit plot can be carried out on a computer, they can also be done by hand quite easily on a special graph paper called normal probability paper. On such paper the axes have been scaled in such a way that plotting $e_{(i)}$ against $\left.100[i-3 / 8] /(n+1 / 4)\right]$ or some approximation of it $\left(100 i / n, 100\left(i-\frac{1}{2}\right) / n\right.$ and $100 i /(n+1)$ are commonly used) results in approximately a straight line if $e_{i}$ 's are normal. Although, properly, such plots are called normal plots, the expression normal plots is sometimes used for what we have called rankit plots.


EXHIBIT 5.2: Rankit Plot of Standardized Residuals from Life Expectancy Data


EXHIBIT 5.3: Rankit Plot of Standardized Residuals from Life Expectancy Data after Deletion of Outliers

### 5.2.2 TESTS FOR Normality

Among several tests for normality, the Shapiro-Wilk (1965) test has become somewhat standard for small sample sizes (e.g., $<50$ ) and is given in many statistical packages. The test can be described as follows.
Let $u_{1}, \ldots, u_{n}$ be independently and identically distributed and assume that $u_{(1)}<\ldots<u_{(n)}$ are their ordered values. Set $s^{2}=(n-1)^{-1} \sum\left(u_{i}-\right.$ $\bar{u})^{2}$, where $\bar{u}=n^{-1} \sum u_{i}$. Then the Shapiro-Wilk test statistic is given by

$$
\begin{equation*}
W=\sum a_{i} u_{(i)} / s, \tag{5.5}
\end{equation*}
$$

where $a_{1}, \ldots, a_{n}$ depend on the expected values of the order statistics from a standard normal distribution and are tabulated in Shapiro and Wilk (1965), Madansky (1988) and elsewhere. The null hypothesis of normality is rejected if $W \leq W_{\alpha}$, where $W_{\alpha}$ is a tabulated critical point. Tables of $W_{\alpha}$ are also given in Shapiro and Wilk (1965) and in Madansky (1988), although computer packages which provide this statistic provide the $a_{i}$ 's as well as the p -values. The test statistic $W$ takes values between 0 and 1 , with values close to 1 indicating near-normality. The residuals $e_{i}$ replace the $u_{i}$ 's in usual applications of the Shapiro-Wilk test to regression. An alternative to the Shapiro-Wilk statistic is the square of the correlation coefficient between $u_{(i)}$ 's and $\gamma_{i}$ 's (see Shapiro and Francia, 1972), which was originally suggested as an approximation to the Shapiro-Wilk statistic.
Another alternative to the Shapiro-Wilk test is Kolmogorov's test, the latter being used most frequently when $n$ is large, since then (5.5) is difficult to compute. Kolmogorov's test is actually quite general and may be used to test if a set of observations $u_{1}, \ldots, u_{n}$ come from any specified distribution function $F_{H}(x)$. Let $F(x)$ be the empirical distribution of the $u_{i}$ 's, i.e., $F(x)=u_{x} / n$, where $u_{x}$ is the number of $u_{i}$ 's that are not greater than $x$. Then Kolmogorov's statistic is

$$
\begin{equation*}
D=\sup _{x}\left|F(x)-F_{H}(x)\right|, \tag{5.6}
\end{equation*}
$$

and the hypothesis that the $u_{i}$ 's have the distribution given by $F_{H}$ is rejected for large values of $D$. In our case, of course, $F_{H}(x)$ is the distribution function of the normal distribution. The mean is the same as that of the residuals (which, of course, is zero if there is a constant term) and the variance is $s^{2}$. This test is also widely available in packages which also provide corresponding p -values.
These tests are rather fully discussed in Madansky (1988, Ch. 1).

## Example 5.3 (Continuation of Example 5.1, Page 102)

The value of $W$ for the standardized residuals from the hospital charge data is .926 and the probability of getting a smaller value under the hypothesis of normality is less than .01 . Therefore, it would appear that the residuals
are not normal. However, they are fairly close to being normal since $W$ is so near 1 .

## Example 5.4 (Continuation of Example 5.2, Page 103)

The value of $D$ corresponding to Exhibit 5.2 is .105 , which is significant at the 1 per cent level. For Exhibit 5.3 it is .077 , which is not significant at a .15 level.

### 5.3 Invoking Large Sample Theory

As mentioned in Section 5.1, if the number of cases is large, we might be able to test hypotheses or obtain confidence regions using the methods discussed in Chapter 3, even if $y_{i}$ 's are not normal. The exact condition is given in the following theorem, due to Srivastava (1971), which is proved in Section 5.5.

Theorem 5.1 Let b be the least squares estimate of $\boldsymbol{\beta}$ in the usual multiple regression model and assume that Gauss-Markov conditions hold. If, in addition, the observations are independent and

$$
\begin{equation*}
\max _{1 \leq i \leq n} h_{i i} \rightarrow 0 \tag{5.7}
\end{equation*}
$$

where $h_{i i}$ are the diagonal elements of the matrix $X\left(X^{\prime} X\right)^{-1} X^{\prime}$, then

$$
\begin{equation*}
s^{-2}(C \boldsymbol{b}-C \boldsymbol{\beta})^{\prime}\left[C\left(X^{\prime} X\right)^{-1} C^{\prime}\right]^{-1}(C \boldsymbol{b}-C \boldsymbol{\beta}) \rightarrow \chi_{r}^{2} \text { as } n \rightarrow \infty \tag{5.8}
\end{equation*}
$$

where $C$ is an $r \times(k+1)$ matrix of rank $r \leq(k+1)$.
However, we suggest using

$$
\begin{equation*}
\frac{1}{r s^{2}}(C \boldsymbol{b}-C \boldsymbol{\beta})^{\prime}\left[C\left(X^{\prime} X\right)^{-1} C^{\prime}\right]^{-1}(C \boldsymbol{b}-C \boldsymbol{\beta}) \sim F_{r, n-k-1} \tag{5.9}
\end{equation*}
$$

in place of (5.8) since it appears to yield a better approximation. Notice that the statistic given in (5.9) is the one on which all our tests and confidence regions are based (see Chapter 3). Thus, all these procedures may be used without change if the $h_{i i}$ 's are small.

By (A.9) of Appendix A (Page 278),

$$
\begin{equation*}
\sum_{i=1}^{n} h_{i i}=\operatorname{tr} H=k+1 \tag{5.10}
\end{equation*}
$$

if $X$ is of dimension $(k+1) \times n$. Therefore, $\max h_{i i}$ is small if $n / k$ is large and a few $h_{i i}$ 's are not much larger than the rest of them. In Section 8.2,
we shall see that $y_{i}$ 's corresponding to relatively large values of $h_{i i}$ tend to have larger weights in the computation of $b_{j}$ 's. Therefore, the condition (5.7) is eminently reasonable in the context of the central limit theorem that is used to prove Theorem 5.1. Because $h_{i i}$ 's often identify unduly influential points, they are frequently available from packages. The matrix $H$ is sometimes called the hat matrix and $h_{i i}$ the leverage.

It is difficult to specify a number such that if $\max h_{i i}$ falls below it we can safely carry out our tests. Apart from the fact that such a number would depend on how critical we wish to be, it would also depend on how nonnormal the distribution of $\epsilon_{i}$ 's is. However, as a very rough rule of thumb, $\max h_{i i}<.2$ may be taken as small enough for most applications if the original distribution of $\epsilon$ 's is not too 'horrible' (e.g., excessively long-tailed, or J-shaped).

## Example 5.5 (Continuation of Example 5.3, Page 105)

For the regression model described in Example 5.1, max $h_{i i}=.266$. Since, as we have already seen, the residuals, and therefore the errors, are near normal already, we feel that assuming normality would not lead to conclusions which are too far wrong.

## Example 5.6 (Continuation of Example 5.4, Page 106)

Before deleting the outliers, the independent variables in the model (4.9) yielded $\max h_{i i}=.0985$. In our judgment this is small enough that we could have carried out the usual F tests had normality been the only concern we had. After deleting the outliers, we get $\max h_{i i}=.10$.

## 5.4 *Bootstrapping

When $h_{i i}$ 's are small and the sample size large, (5.8) and (5.9) would give reasonably good approximations. However, when the sample size is not too large (and $h_{i i}$ 's are small), an improvement in the above approximation can be made by a method called bootstrapping. This method, which is due to Efron (1979), is based on resampling from the observed data which are considered fixed. In our case, since $\epsilon_{i}$ 's are unknown, we resample from the $e_{i}$ 's, which are considered fixed or population values. The exact steps, for cases when the model contains an intercept term, are described below. A theoretical justification is given in Freedman (1981).
Step (i) Draw a random sample of size $n$ with replacement from $e_{1}, \ldots, e_{n}$. Denote its members as $e_{(q) 1}^{*}, \ldots, e_{(q)_{n}}^{*}$ and let $\boldsymbol{e}^{*}=\left(e_{(q) 1}^{*}, \ldots, e_{(q) n}^{*}\right)^{\prime}$.
Step (ii) Based on this sample calculate

$$
\begin{equation*}
\left(e_{(q)}^{*}\right)^{\prime} X\left(X^{\prime} X\right)^{-1} C^{\prime}\left[C\left(X^{\prime} X\right)^{-1} C^{\prime}\right]^{-1} C\left(X^{\prime} X\right)^{-1} X^{\prime} e_{(q)}^{*} / s_{(q)}^{* 2} \tag{5.11}
\end{equation*}
$$

where

$$
s_{(q)}^{* 2}=n \frac{(n-1)^{-1}}{n-k-1} \sum_{i=1}^{n}\left(e_{(q) i}^{*}-\bar{e}_{(q)}^{*}\right)^{2}
$$

and $\bar{e}_{(q)}^{*}=n^{-1} \sum_{i=1}^{n} e_{(q) i}^{*}$.
Step (iii) Repeat steps (i) and (ii) $Q$ times, i.e., for $q=1,2, \ldots, Q$. In most studies, the value of $Q$ is set between 200 and 1000 . From these iterations obtain an empirical distribution of (5.11). Obtain the necessary significance points from this empirical distribution.

For testing the hypothesis $H: C \boldsymbol{\beta}-\boldsymbol{d}=\mathbf{o}$, calculate the statistic

$$
(C \boldsymbol{b}-\boldsymbol{d})^{\prime}\left[C\left(X^{\prime} X\right)^{-1} C^{\prime}\right]^{-1}(C \boldsymbol{b}-\boldsymbol{d}) / s^{2}
$$

and use the significance points obtained in Step (iii).
If there is no intercept term $\beta_{0}$ in the regression model, $\sum e_{i}$ may not be zero. Hence, we center these $e_{i}$ 's and define

$$
\tilde{e}_{i}=e_{i}-\bar{e}, \text { for all } i=1, \ldots, n
$$

Then steps (i) to (iii) are carried out with $\tilde{e}_{1}, \ldots, \tilde{e}_{n}$ replacing $e_{1}, \ldots, e_{n}$.

## $5.5{ }^{*}$ Asymptotic Theory

To prove Theorem 5.1, we need the central limit theorem. The following version, proved in Gnedenko and Kolmogorov (1954), is convenient.

Theorem 5.2 Let $Z_{1}, \ldots, Z_{n}$ be independently and identically distributed with mean zero and variance $\sigma^{2}$. For $i=1, \ldots, n$ let $\left\{a_{n_{i}}\right\}$ be a sequence of constants such that

$$
\max _{1 \leq i \leq n}\left|a_{n_{i}}\right| \rightarrow 0 \text { and } \sum_{i=1}^{n} a_{n_{i}}^{2} \rightarrow 1, \text { as } n \rightarrow \infty
$$

Then, as $n \rightarrow \infty, \sum_{i=1}^{n} a_{n_{i}} Z_{i} \rightarrow N\left(0, \sigma^{2}\right)$, i.e., $\sum_{i=1}^{n} a_{n_{i}} Z_{i}$ converges to a random variable which has a normal distribution with mean 0 and variance $\sigma^{2}$.

Proof of Theorem 5.1: For the sake of convenience in presentation, we set $C=I$. The proof for the general case is similar.

We first derive the asymptotic distribution of

$$
\begin{aligned}
& \sigma^{-2}(\boldsymbol{b}-\boldsymbol{\beta})^{\prime}\left(X^{\prime} X\right)(\boldsymbol{b}-\boldsymbol{\beta}) \\
& \quad=\sigma^{-2}\left[\left(X^{\prime} X\right)^{-1} X^{\prime} \boldsymbol{y}-\boldsymbol{\beta}\right]^{\prime}\left[X^{\prime} X\right]\left[\left(X^{\prime} X\right)^{-1} X^{\prime} \boldsymbol{y}-\boldsymbol{\beta}\right] \\
& \quad=\sigma^{-2}\left[\left(X^{\prime} X\right)^{-1}\left(X^{\prime} \boldsymbol{y}-X^{\prime} X \boldsymbol{\beta}\right)\right]^{\prime}\left[X^{\prime} X\right]\left[\left(X^{\prime} X\right)^{-1}\left(X^{\prime} \boldsymbol{y}-X^{\prime} X \boldsymbol{\beta}\right)\right] \\
& \quad=\sigma^{-2} \boldsymbol{\epsilon}^{\prime} X\left(X^{\prime} X\right)^{-1} X^{\prime} \boldsymbol{\epsilon}=\sigma^{-2} \boldsymbol{\epsilon}^{\prime} H \boldsymbol{\epsilon} .
\end{aligned}
$$

Let $L=\left(\ell_{i j n}\right)=\left(\ell_{n}^{(1)}, \ldots, \ell_{n}^{(n)}\right)=\left(X^{\prime} X\right)^{-\frac{1}{2}} X^{\prime}$. Then $H=L^{\prime} L$. and $L L^{\prime}=I_{k+1}$.

Consider the linear combination $\boldsymbol{a}^{\prime} L \boldsymbol{\epsilon}$, where $\boldsymbol{a}^{\prime} \boldsymbol{a}=1$. Let $b_{n}^{(i)}=\boldsymbol{a}^{\prime} \boldsymbol{\ell}_{n}^{(i)}$. Then $\boldsymbol{a}^{\prime} L \boldsymbol{\epsilon}=\sum_{i=1}^{n} b_{n}^{(i)} \epsilon_{i}$ and

$$
\left|b_{n}^{(i)}\right|=\left|\boldsymbol{a}^{\prime} \boldsymbol{\ell}_{n}^{(i)}\right| \leq\left(\boldsymbol{a}^{\prime} \boldsymbol{a}\right)^{\frac{1}{2}}\left(\boldsymbol{\ell}_{n}^{(i)^{\prime}} \boldsymbol{\ell}_{n}^{(i)}\right)^{\frac{1}{2}}=\left(\boldsymbol{\ell}_{n}^{(i)^{\prime}} \boldsymbol{\ell}_{n}^{(i)}\right)^{\frac{1}{2}} \rightarrow 0
$$

when $\max _{1 \leq i \leq n} h_{i i}=\max _{1 \leq i \leq n} \ell_{n}^{(i)} \ell_{n}^{(i)} \rightarrow 0$. Moreover, $\sum_{i=1}^{n}\left(b_{n}^{(i)}\right)^{2}=$ $\boldsymbol{a}^{\prime} L L^{\prime} \boldsymbol{a}=1$. Therefore, it follows from Theorem 5.2 that $\boldsymbol{a}^{\prime} L \boldsymbol{\epsilon} \rightarrow N\left(0, \sigma^{2}\right)$. Since $\boldsymbol{a}^{\prime} L \boldsymbol{\epsilon} \rightarrow N\left(0, \sigma^{2}\right)$ for every vector $\boldsymbol{a}$, it follows that (see Appendix B, just above Lemma B.1, p. 289) $L \boldsymbol{\epsilon} \rightarrow N\left(\mathbf{o}, \sigma^{2} I\right)$. Hence, if $\max _{1 \leq i \leq n} h_{i i} \rightarrow$ 0 , as $n \rightarrow \infty$, then as $n \rightarrow \infty$

$$
\sigma^{-2}(\boldsymbol{b}-\boldsymbol{\beta})^{\prime}\left(X^{\prime} X\right)(\boldsymbol{b}-\boldsymbol{\beta}) \rightarrow \chi_{k+1}^{2}
$$

Equivalently, since $s^{2} \rightarrow \sigma^{2}$ in probability,

$$
s^{-2}(\boldsymbol{b}-\boldsymbol{\beta})^{\prime}\left(X^{\prime} X\right)(\boldsymbol{b}-\boldsymbol{\beta}) \rightarrow \chi_{k+1}^{2}
$$

## Problems

Exercise 5.1: Consider the regression model

$$
y_{t}=\beta_{0}+\beta_{1} t+\epsilon_{t} \text { for } t=1, \ldots, n
$$

(This model is called a linear trend model.) The design matrix $X$ for this model is given by

$$
X^{\prime}=\left(\begin{array}{cccc}
1 & 1 & \ldots & 1 \\
1 & 2 & \ldots & n
\end{array}\right)
$$

Show that $n^{-1}\left(X^{\prime} X\right) \rightarrow \infty$ (i.e., at least one element of $\left.X^{\prime} X \rightarrow \infty\right)$ as $n \rightarrow \infty$ but that $h_{i i} \rightarrow 0$ as $n \rightarrow \infty$.

Exercise 5.2: Would it be appropriate, as far as normality is concerned, to use the F test given in Chapter 3 to test hypotheses about $\boldsymbol{\beta}$ in the problem considered in Example 4.3, p. 88.

Exercise 5.3: Examine the residuals and $h_{i i}$ 's from the model of Exercise 4.4, p. 96. Discuss the appropriateness of the conclusions you reached when you did Exercise 4.4.
Exercise 5.4: From the point of view of normality, comment on each of the tests you ran in Exercise 3.13, p. 77.

Exercise 5.5: For the two regressions in Exercise 3.14, p. 79, can one assume normality of the errors?
Exercise 5.6: Test for normality of observations in the data set used for Exercise 2.15, p. 53.

Exercise 5.7: *Using a bootstrap sample size of 200, obtain the 90 per cent point of the distribution of the test statistic in Exercise 1.11, p. 24 (after removing the outlier). Compare it with the one you obtained using a $t$ distribution.

Exercise 5.8: *Using bootstrapping, obtain the 90 per cent points of the distributions of the parameter estimates you obtained in part 1 of Exercise 3.14 , p. 79. Use a sample size of 500 .

## Chapter 6

## Unequal Variances

### 6.1 Introduction

One of the great values of the Gauss-Markov theorem is that it provides conditions which, if they hold, assure us that least squares is a good procedure. These conditions can be checked and if we find that one or more of them are seriously violated, we can take action that will cause at least approximate compliance. This and the next few chapters will deal with various ways in which these G-M conditions can be violated and what we would then need to do.

This chapter is devoted to the second G-M condition, which states that $\operatorname{var}\left(\epsilon_{i}\right)=\operatorname{var}\left(y_{i}\right)$ is a constant, $\sigma^{2}$. Violation of this condition is often called heteroscedasticity, while compliance is referred to as homoscedasticity. Recall that heteroscedasticity does not bias the least squares estimates of $\beta_{j}$ 's, but it causes variances of parameter estimates to be large and can affect $R^{2}, s^{2}$ and tests substantially. The test of the general linear hypothesis (Chapter 2) is affected also because under heteroscedasticity, $s^{2}\left(X^{\prime} X\right)^{-1}$ need no longer be an unbiased estimate of the covariance matrix of $\boldsymbol{\beta}$.

### 6.2 Detecting Heteroscedasticity

Very frequently, we can determine if heteroscedasticity is likely to be present from an understanding of the underlying situation and also (as we shall see in later sections) determine what corrective measures might be taken. For example, if the dependent variable is a counted variable, it is likely to have approximately a Poisson distribution (as in the case of telephone mains in Example 1.2, p. 10); then the variance $\sigma_{i}^{2}$ of the $i$ th observation is approximately $\mathrm{E}\left(y_{i}\right)$. If $y_{i}=m_{i} / n_{i}$ is a proportion of counts $m_{i}$ and $n_{i}$, its variance would probably be close to $\mathrm{E}\left(y_{i}\right)\left(1-\mathrm{E}\left(y_{i}\right)\right) / n_{i}$. When $y_{i}$ is the mean $\sum_{\alpha=1}^{n_{i}} z_{\alpha} / n_{i}$ of homoscedastic variables $z_{1}, \ldots, z_{n_{i}}$, then $\sigma_{i}^{2} \propto n_{i}^{-1}$.

Even where the distribution cannot be guessed, some idea of the variance can be. Consider house prices for an entire metropolitan area. It would appear less likely that a house worth $\$ 50,000$ would sell for $\$ 100,000$ than that a million dollar one would sell for $\$ 1,050,000$. To continue this intuitionbased discussion, it appears to be more likely that the less expensive house would sell for $\$ 60,000$ than the more expensive one for $\$ 1.2$ million. Thus, the standard deviation of the selling price is not constant, nor does it vary
in proportion to the intrinsic value. Rather, it is something in between.
At this stage the reader might wish to recall some of the random variables he/she might have encountered and see if their variances (or quantities proportional to them) can be guessed (the reader might be surprised at how often this is possible!).

Another way of checking to see if heteroscedasticity is present is through plots. If $\sigma_{i}^{2}=\operatorname{var}\left(\epsilon_{i}\right)$ varies with $\mathrm{E}\left(y_{i}\right)$, a plot of the residuals (which are estimates of $\epsilon_{i}$ 's) against the $\hat{y}_{i}$ 's (which are estimates of $\mathrm{E}\left(y_{i}\right)$ 's) might show the residuals $e_{i}$ to be more spread out for some values of $\hat{y}_{i}$ than for others. Standardized or Studentized residuals (see Section 8.3, p. 156) could also be used and might even be preferable (see Cook and Weisberg, 1982).

| d. | sp. | d. | sp. | d. | sp. | d. | sp. |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 4 | 4 | 14 | 10 | 29 | 18 | 57 | 27 |
| 2 | 5 | 17 | 10 | 34 | 18 | 78 | 27 |
| 4 | 5 | 11 | 12 | 47 | 18 | 64 | 28 |
| 8 | 5 | 19 | 12 | 30 | 19 | 84 | 28 |
| 8 | 5 | 21 | 12 | 48 | 20 | 54 | 29 |
| 7 | 7 | 15 | 13 | 39 | 21 | 68 | 29 |
| 7 | 7 | 18 | 13 | 42 | 21 | 60 | 30 |
| 8 | 8 | 27 | 13 | 55 | 21 | 67 | 30 |
| 9 | 8 | 14 | 14 | 56 | 24 | 101 | 30 |
| 11 | 8 | 16 | 14 | 33 | 25 | 77 | 31 |
| 13 | 8 | 16 | 15 | 48 | 25 | 85 | 35 |
| 5 | 9 | 14 | 16 | 56 | 25 | 107 | 35 |
| 5 | 9 | 19 | 16 | 59 | 25 | 79 | 36 |
| 13 | 9 | 34 | 16 | 39 | 26 | 138 | 39 |
| 8 | 10 | 22 | 17 | 41 | 26 | 110 | 40 |
|  |  | 29 | 17 |  |  | 134 | 40 |

EXHIBIT 6.1: Data on Automobile Speed (sp.) and Distance Covered to Come to a Standstill After Braking (d.)
SOURCE: Ezekiel and Fox (1959). Reproduced, with permission, from Ezekiel, M. and F.A. Fox, Methods of Correlation and Regression Analysis. © 1959 John Wiley \& Sons, Inc.

## Example 6.1

Exhibit 6.2 illustrates a plot of $e_{i}$ 's against $\hat{y}_{i}$ after fitting an ordinary least squares model

$$
\begin{equation*}
\text { distance }=\beta_{1} \text { speed }+\beta_{2} \text { speed }^{2} \tag{6.1}
\end{equation*}
$$

to the data in Exhibit 6.1. The plot here would seem to indicate the existence of heteroscedasticity. (By contrast, Exhibit 6.6 seems to indicate virtually no heteroscedasticity.)

If there are enough data points, plots like Exhibit 6.2 can also give us an idea of how the variance of the $y_{i}$ 's varies with the $\mathrm{E}\left(y_{i}\right)$ 's. Divide the range of the $\hat{y}_{i}$ 's into three portions, making a reasonable compromise between getting portions of roughly equal widths and getting roughly equal numbers of points in each portion. In the case of Exhibit 6.2, suitable break points might be 25 and 72 . Let the medians of the $\hat{y}_{i}$ 's within each such partition be $y^{(1)}, y^{(2)}$ and $y^{(3)}$ and let the corresponding inter-quartile range of the $e_{i}$ 's be $Q^{(1)}, Q^{(2)}$ and $Q^{(3)}$. A plot of the $Q^{(k)}$ 's against the $y^{(k)}$ 's can help identify a relationship between $\operatorname{var}\left(y_{i}\right)$ and $\mathrm{E}\left(y_{i}\right)$. In the case of Exhibit 6.2 such a plot is approximately a straight line, suggesting that the standard deviations of $y_{i}$ 's are roughly proportional to $\mathrm{E}\left(y_{i}\right)$ 's and, therefore, $\operatorname{var}\left(y_{i}\right) \propto\left[\mathrm{E}\left(y_{i}\right)\right]^{2}$. The reader is requested to carry out these steps in Exercise 6.9.


EXHIBIT 6.2: Plot of Residuals against Predicted for Speed-Braking Distance Data

Sometimes $\sigma_{i}$ varies with one or more $x_{i j}$ 's. For example, if we were regressing total hospital charges against severity of illness, the attending physician and the sex and age of the patient (as in Exercise 4.9, p. 97), it is not unlikely that the variance of charges might vary with one or more of the independent variables. Some physicians might order essentially the same set of preliminary laboratory and other medical tests for all patients, while others might tailor the order to the individual case. As people get older
they become more susceptible to a wider range of diseases. Consequently, whether certain medical tests are more likely to be ordered for older patients and whether they are ordered or not affect variability of charges. However, it should be emphasized that it is the variation in the variance of the dependent variable that is a violation of the second G-M condition.

It is also possible that the variance of the $y_{i}$ 's could vary with changes in variables not included in the model. For example, it is known that some respondents inflate their income when they are attracted to the interviewer. Then the variance of income would vary with the interviewer. Similarly, different laboratory equipment, different machines, etc., can affect variance.

In such cases, it may be useful to examine plots of residuals against each independent variable and each variable that we expect affects the variance. Many careful analysts routinely obtain plots of $e_{i}$ against all the $x_{i j}$ 's and against $\hat{y}_{i}$. However, none of these plots are entirely safe in that heteroscedasticity can be present and not be apparent from them.

A number of other plots have also been suggested in the literature, including plotting the absolute values, squares or logarithms of the absolute values of residuals or the Standardized residuals against predicted values, other variables and even $\left(1-h_{i i}\right) s$. One advantage cited is that some of these plots make identification of the nature of the heteroscedasticity (e.g., the relationship between $\operatorname{var}\left(y_{i}\right)$ and $\left.\mathrm{E}\left(y_{i}\right)\right)$ easier. For example, since the log of the absolute values of residuals may be considered to be a proxy for the $\log$ of standard deviations of $y_{i}$ 's, and $\log$ of the predicteds that for the log of the expectation of the $y_{i}$ 's, the slope of a line fitting their plot would yield $\alpha$ when heteroscedasticity is described by $\operatorname{var}\left(y_{i}\right) \propto\left[\mathrm{E}\left(y_{i}\right)\right]^{2 \alpha}$. For further discussion of these and other methods, see Carroll and Ruppert (1988, p. 29 et seq.) and Cook and Weisberg (1982).

### 6.2.1 Formal Tests

A number of formal tests have also been proposed. A large number of them essentially test whether the variances $\sigma^{2}$ of individual $\epsilon_{i}$ 's are related to some other variable(s), e.g., the independent variables or functions of them. A fair number of these approaches attempt to relate $\left|e_{i}\right|$ 's, $e_{i}^{2}$ 's or the rank of $\left|e_{i}\right|$ 's to other variables. A review of several procedures is given in Judge et al. (1985, see especially pp. 446-454) and Madansky (1988, p. 75 et seq.). One such test consists of testing for significance the correlation between the ranks of the absolute values of the residuals with the ranks of $\hat{y}_{i}$ 's or those of individual independent variable values (such a correlation between ranks is called the Spearman correlation).

Another such test is that given by White (1980). It may be shown that under homoscedasticity, if each $h_{i i} \rightarrow 0, S_{1}=n^{-1} s^{2} X^{\prime} X$ and $S_{2}=$ $n^{-1} \sum_{i=1}^{n} e_{i}^{2} x_{i} \boldsymbol{x}_{i}^{\prime}$ are asymptotically equivalent, while the presence of heteroscedasticity can cause them to be quite different. Therefore, one can base a test on the comparison of $S_{1}$ and $S_{2}$. Such a test is available, for
example, in SAS. A relatively simple test statistic based on this principle (and also, incidentally, on the principle mentioned in the last paragraph) is $n R_{(h)}^{2}$, where $R_{(h)}^{2}$ is the usual $R^{2}$ from a regression of the $e_{i}^{2}$ 's against the independent variables $x_{i j}$ 's and all their square and product terms (including a constant term even if one is not present in the original model and with any redundant variables eliminated). Under the hypothesis of no heteroscedasticity and provided the fourth moment of all the observations are the same, $n R_{(h)}^{2}$ has asymptotically a chi-square distribution with degrees of freedom equal to one less than the number of independent variables in the above mentioned regression.

Like many other tests for violations of specific Gauss-Markov conditions, White's test is also sensitive to other violations. Therefore, one needs to examine plots or in other ways assure oneself that it is indeed heteroscedasticity that is causing $n R_{(h)}^{2}$ to be high.

It might be noted in passing that $S_{2}$, which is provided by SAS, can be used to estimate the covariance matrix of $\boldsymbol{b}$ when heteroscedasticity is present - see White (1980) and SAS (1985b).

### 6.3 Variance Stabilizing Transformations

When heteroscedasticity occurs we can take one of two types of actions to make the $\sigma_{i}$ 's approximately equal. One consists of transforming $y_{i}$ appropriately when the variance of $y_{i}$ depends on its mean; the other involves weighting the regression. We consider the former in this section; the latter will be examined in the next section.

For any function $f(y)$ of $y$ with continuous first derivative $f^{\prime}(y)$ and finite second derivative $f^{\prime \prime}(y)$, we know from elementary calculus that

$$
\begin{equation*}
f\left(y_{i}\right)-f\left(\eta_{i}\right)=\left(y_{i}-\eta_{i}\right) f^{\prime}\left(\eta_{i}\right)+\frac{1}{2}\left(y_{i}-\eta_{i}\right)^{2} f^{\prime \prime}(\theta) \tag{6.2}
\end{equation*}
$$

where $\theta$ lies between $y_{i}$ and $\eta_{i}$, and $\eta_{i}=\mathrm{E}\left(y_{i}\right)$. Thus, when $\left(y_{i}-\eta_{i}\right)^{2}$ is small, we have

$$
\begin{equation*}
f\left(y_{i}\right)-f\left(\eta_{i}\right) \approx f^{\prime}\left(\eta_{i}\right)\left(y_{i}-\eta_{i}\right) \tag{6.3}
\end{equation*}
$$

Squaring and taking expectations of both sides of (6.3), we get approximately,

$$
\begin{equation*}
\operatorname{var}\left(f\left(y_{i}\right)\right) \approx\left(f^{\prime}\left(\eta_{i}\right)\right)^{2} \sigma_{i}^{2}\left(\eta_{i}\right) \tag{6.4}
\end{equation*}
$$

where $\sigma_{i}^{2}\left(\eta_{i}\right)$ is the variance of the random variable $y_{i}$ with mean $\eta_{i}$. Thus, in order to find a suitable transformation $f$ of $y_{i}$ which would make $\operatorname{var}\left(f\left(y_{i}\right)\right)$ approximately a constant, we need to solve the equation

$$
\begin{equation*}
f^{\prime}\left(\eta_{i}\right)=c / \sigma_{i}\left(\eta_{i}\right) \tag{6.5}
\end{equation*}
$$

where $c$ is any constant. Such a transformation $f$ is called a variance stabilizing transformation.

As an example, consider the case where $y_{i}$ is a counted variable. Then $\sigma_{i}^{2}\left(\eta_{i}\right) \propto \eta_{i}$ and we need an $f$ such that

$$
\begin{equation*}
f^{\prime}\left(\eta_{i}\right)=c / \eta_{i}^{1 / 2} \tag{6.6}
\end{equation*}
$$

Clearly, if we choose $c=1 / 2$, then $f\left(\eta_{i}\right)=\eta_{i}^{1 / 2}$ solves (6.6); and therefore in this case $y_{i}^{1 / 2}$ is a variance stabilizing transformation. Suppose now we have $y_{i}=m_{i} / n_{i}$ which is a proportion of counts and hence has a binomial distribution. Then $\operatorname{var}\left(y_{i}\right)=n_{i}^{-1} \eta_{i}\left(1-\eta_{i}\right)$, where $\eta_{i}=\mathrm{E}\left(y_{i}\right)$. Thus, we need to solve

$$
\begin{equation*}
f^{\prime}\left(\eta_{i}\right)=c n_{i}^{1 / 2} /\left(\eta_{i}^{1 / 2}\left(1-\eta_{i}\right)^{1 / 2}\right) . \tag{6.7}
\end{equation*}
$$

Integrating both sides with respect to $\eta_{i}$, we get

$$
f\left(\eta_{i}\right)=\int f^{\prime}\left(\eta_{i}\right) d \eta_{i}=c n_{i}^{1 / 2} \int \frac{d \eta_{i}}{\eta_{i}^{1 / 2}\left(1-\eta_{i}\right)^{1 / 2}}=2 c n_{i}^{1 / 2} \sin ^{-1} \sqrt{\eta_{i}}
$$

yielding $n_{i}^{1 / 2} \sin ^{-1} \sqrt{y_{i}}$ as an appropriate transformation. As another example, if $\sigma_{i}=\eta_{i}$, then (6.5) yields $f\left(\eta_{i}\right)=\log \left(\eta_{i}\right)$.

The Box-Cox transformations, which will be described in Section 9.4.3, p. 204, are often useful for alleviating heteroscedasticity when the distribution of the dependent variable is not known.

## Example 6.2 (Continuation of Example 1.1, Page 2)

In Example 1.1 we took the square root of the dependent variable. That was an attempt at a variance stabilizing transformation, since we expected that $\sigma_{i}$ and $\eta_{i}$ were related although it was not immediately obvious what the relationship was. Exhibit 6.3 shows a plot of $e_{i}$ 's against $y_{i}$ 's when such a transformation was not made. The right hand mass of points is much more spread out (in terms of size of residuals) than the mass on the left. Exhibit 6.4, which is the same as Exhibit 1.5, shows the plot corresponding to the square root transformation. Now the two masses have more nearly equal spreads. Therefore, Exhibit 6.3 illustrates greater heteroscedasticity than does Exhibit 6.4. Exhibit 6.5 gives a similar plot, when $\log$ (speed) is the dependent variable. Now we seem to have slightly overdone it. The appropriate choice would appear to be between the square root transformation and the log transformation, or perhaps something in between.
Note, however, that the comparisons made above are not entirely fair, since we are changing more than just the variance of the $y_{i}$ 's. As mentioned below, this is one reason why variance stabilizing transformations are sometimes not very useful.

While variance stabilizing transformations are sometimes very useful particularly in simple regression - quite often they are not. As an example, consider house prices again. Since they are usually based on lot prices plus improvements, one would expect that $y_{i}$ is a linear combination of at least


EXHIBIT 6.3: Residual vs. Predicted Plot for the Regression of Speed Against Density and Density ${ }^{2}$


EXHIBIT 6.4: Residual vs. Predicted Plot for the Regression of Square Root of Speed Against Density and Density ${ }^{2}$


EXHIBIT 6.5: Residual vs. Predicted Plot for the Regression of Logarithm of Speed Against Density and Density ${ }^{2}$
some of the $x_{i j}$ 's. This simple relationship would be lost if we replaced $y_{i}$ by, say, $\sqrt{y_{i}}$. In other cases, a transformation of $y$ which is not variance stabilizing may be desirable for other reasons (see Chapter 9). In some situations we may expect that $\sigma_{i}$ is a function of one of the independent variables and it is this relationship we wish to exploit. Fortunately, in such cases, homoscedasticity may be achieved in another way, as we shall see in the next section.

### 6.4 Weighting

Suppose $\operatorname{var}\left(\epsilon_{i}\right)=\sigma_{i}^{2}=c_{i}^{2} \sigma^{2}$ where $c_{i}^{2}$ are known constants. Then constancy of variance can also be achieved by dividing both sides of each of the equations of the regression model,

$$
y_{i}=\beta_{0}+\beta_{1} x_{i 1}+\cdots+\beta_{k} x_{i k}+\epsilon_{i}, \quad i=1, \ldots, n
$$

by $c_{i}$, i.e., by considering

$$
\begin{equation*}
y_{i} / c_{i}=\beta_{0} / c_{i}+\cdots+\beta_{k} x_{i k} / c_{i}+\epsilon_{i} / c_{i}, \quad i=1, \ldots, n \tag{6.8}
\end{equation*}
$$

Model (6.8) is clearly homoscedastic. Each $w_{i}=\left(c_{i}\right)^{-2}$ is called a weight, the nomenclature coming from the fact that now we are minimizing a
weighted sum of squares,

$$
\begin{equation*}
\sum w_{i}\left(y_{i}-\beta_{0}-\beta_{1} x_{i 1} \cdots-\beta_{k} x_{i k}\right)^{2} \tag{6.9}
\end{equation*}
$$

Obviously, when the $\sigma_{i}$ 's (or a quantity proportional to them) are known, weights are not difficult to compute.

The estimate of $\boldsymbol{\beta}$ obtained from the model (6.8), i.e., by minimizing (6.9), is called a weighted least squares (WLS) estimate of $\beta$ and will be denoted by $\boldsymbol{b}_{W L S}$. When $c_{i}=1$, i.e., when least squares is not 'weighted', we call it ordinary least squares (OLS) - which is what we have been doing until this point in the book. Nowadays, WLS estimates can be obtained from just about all statistical packages.

## Example 6.3

Suppose for each value $\boldsymbol{x}_{i}$ of the independent variables, $w_{i}$ observations $y_{i \ell_{i}}$ are taken. Assume that the model is $y_{i \ell_{i}}=\boldsymbol{x}_{i}^{\prime} \boldsymbol{\beta}+\epsilon_{i \ell_{i}}$ where $\ell_{i}=1, \ldots, w_{i}$, $i=1, \ldots, n$ and $\epsilon_{i \ell_{i}}$ 's meet the Gauss-Markov conditions. In particular, let $\operatorname{var}\left(\epsilon_{i \ell_{i}}\right)=\sigma^{2}$. Write $\bar{y}_{i}=\sum_{\ell_{i}=1}^{w_{i}} y_{i \ell_{i}} / w_{i}$. Suppose that only these averages have been recorded, i.e., the individual observations $y_{i \ell_{i}}$ are not available.

Then, since $\mathrm{E}\left[\bar{y}_{i}\right]=\boldsymbol{x}_{i}^{\prime} \boldsymbol{\beta}$, one might be tempted to use OLS in order to obtain an estimate of $\boldsymbol{\beta}$, i.e., to implicitly minimize $\sum_{i=1}^{n}\left(\bar{y}_{i}-\boldsymbol{x}_{i}^{\prime} \boldsymbol{\beta}\right)^{2}$. But

$$
\operatorname{var}\left(\bar{y}_{i}\right)=w_{i}^{-2} \sum_{\ell_{i}=1}^{w_{i}} \operatorname{var}\left(y_{i \ell_{i}}\right)=w_{i}^{-2} \sum_{\ell_{i}=1}^{w_{i}} \operatorname{var}\left(\epsilon_{i \ell_{i}}\right)=\sigma^{2} / w_{i} .
$$

Therefore, this approach would violate Gauss-Markov conditions and could lead to inferior estimates. Intuitively speaking also, the approach violates the principle of 'one observation - one vote.'

Obviously, it would be preferable to minimize $\sum_{i=1}^{n} \sum_{\ell_{i}=1}^{w_{i}}\left(y_{i \ell_{i}}-\boldsymbol{x}_{i}^{\prime} \boldsymbol{\beta}\right)^{2}$. But since $\sum_{\ell_{i}=1}^{w_{i}}\left[\left(y_{i \ell_{i}}-\bar{y}_{i}\right)\right]=0$, this equals

$$
\begin{aligned}
& \sum_{i=1}^{n} \sum_{\ell_{i}=1}^{w_{i}}\left(y_{i \ell_{i}}-\bar{y}_{i}+\bar{y}_{i}-\boldsymbol{x}_{i}^{\prime} \boldsymbol{\beta}\right)^{2}=\sum_{i=1}^{n} \sum_{\ell_{i}=1}^{w_{i}}\left[\left(y_{i \ell_{i}}-\bar{y}_{i}\right)^{2}+\left(\bar{y}_{i}-\boldsymbol{x}_{i}^{\prime} \boldsymbol{\beta}\right)^{2}\right] \\
& \quad=\sum_{i=1}^{n} \sum_{\ell_{i}=1}^{w_{i}}\left(y_{i \ell_{i}}-\bar{y}_{i}\right)^{2}+\sum_{i=1}^{n} w_{i}\left(\bar{y}_{i}-\boldsymbol{x}_{i}^{\prime} \boldsymbol{\beta}\right)^{2} .
\end{aligned}
$$

Since the first term in the last expression does not include $\boldsymbol{\beta}$, minimizing it is equivalent to minimizing

$$
\sum_{i=1}^{n} w_{i}\left(\bar{y}_{i}-\boldsymbol{x}_{i}^{\prime} \boldsymbol{\beta}\right)^{2}
$$

Since $\operatorname{var}\left(\bar{y}_{i}\right)=\sigma^{2} / w_{i}$, we see from (6.9) that this yields the appropriate WLS estimate.

It should be pointed out that while the OLS estimate of $\boldsymbol{\beta}$ using all the observations is the same as the WLS estimate using the means $\bar{y}_{i}$ 's, the estimates of the error variances from the two models could be different. If all the observations were used in an OLS model, then an unbiased estimate of $\sigma^{2}$ would be

$$
\begin{equation*}
\left(\sum_{i=1}^{n} w_{i}-k-1\right)^{-1} \sum_{i=1}^{n} \sum_{\ell_{i}=1}^{w_{i}}\left[\left(y_{i \ell_{i}}-\bar{y}_{i}\right)^{2}+\left(\bar{y}_{i}-\boldsymbol{x}_{i}^{\prime} \boldsymbol{b}_{W L S}\right)^{2}\right] \tag{6.10}
\end{equation*}
$$

when $\boldsymbol{\beta}$ is a $(k+1)$-vector. On the other hand, if the averages were used in a WLS procedure, an unbiased estimator of the error variance would be

$$
(n-k-1)^{-1} \sum_{i=1}^{n} w_{i}\left(\bar{y}_{i}-\boldsymbol{x}_{i}^{\prime} \boldsymbol{b}_{W L S}\right)^{2},
$$

as we shall see shortly.
In order to obtain expressions for various estimates, let us now describe weighting in matrix notation. Let $\Omega$ be a diagonal matrix with diagonal elements $c_{1}^{2}, \ldots, c_{n}^{2}$. When we do weighted regression, the original model $\boldsymbol{y}=X \boldsymbol{\beta}+\boldsymbol{\epsilon}$, with $\mathrm{E}(\boldsymbol{\epsilon})=\mathbf{o}$ and $\operatorname{cov}(\boldsymbol{\epsilon})=\sigma^{2} \Omega$, is transformed to the model $\boldsymbol{y}^{(\Omega)}=X^{(\Omega)} \boldsymbol{\beta}+\boldsymbol{\epsilon}^{(\Omega)}$, where $\boldsymbol{y}^{(\Omega)}=C \boldsymbol{y}, X^{(\Omega)}=C X$ and $\boldsymbol{\epsilon}^{(\Omega)}=C \boldsymbol{\epsilon}$ and $C$ is a diagonal matrix with non-zero elements $c_{1}^{-1}, \ldots, c_{n}^{-1}$. Since $C \Omega C^{\prime}=I$, it follows that $\operatorname{cov}\left(\epsilon^{(\Omega)}\right)=\sigma^{2} I$. Hence, the variables with superscript $(\Omega)$ satisfy the Gauss-Markov conditions, and least squares analysis can be carried out using them.

However, if we prefer to work with the original variables, we may write the estimate of $\boldsymbol{\beta}$ as (since $C C^{\prime}=C^{\prime} C=\Omega^{-1}$ )

$$
\begin{equation*}
\boldsymbol{b}_{W L S}=\left(X^{(\Omega) \prime} X^{(\Omega)}\right)^{-1} X^{(\Omega) \prime} \boldsymbol{y}^{(\Omega)}=\left(X^{\prime} \Omega^{-1} X\right)^{-1} X^{\prime} \Omega^{-1} \boldsymbol{y} \tag{6.11}
\end{equation*}
$$

Therefore,

$$
\begin{aligned}
\operatorname{cov}\left(\boldsymbol{b}_{W L S}\right) & =\left(X^{\prime} \Omega^{-1} X\right)^{-1} X^{\prime} \Omega^{-1}\left(\sigma^{2} \Omega\right) \Omega^{-1} X\left(X^{\prime} \Omega^{-1} X\right)^{-1} \\
& =\sigma^{2}\left(X^{\prime} \Omega^{-1} X\right)^{-1}
\end{aligned}
$$

The residual vector is

$$
\begin{aligned}
& \boldsymbol{e}^{(\Omega)}=\boldsymbol{y}^{(\Omega)}-\hat{\boldsymbol{y}}^{(\Omega)}=\boldsymbol{y}^{(\Omega)}-X^{(\Omega)} \boldsymbol{b}_{W L S}=C \boldsymbol{y}-C X \boldsymbol{b}_{W L S} \\
& \quad=C\left(\boldsymbol{y}-X \boldsymbol{b}_{W L S}\right)=C\left(\boldsymbol{y}-\hat{\boldsymbol{y}}_{W L S}\right)
\end{aligned}
$$

where $\hat{\boldsymbol{y}}_{W L S}=X \boldsymbol{b}_{W L S}$. Hence,

$$
e_{i}^{(\Omega)}=\left(y_{i}-\hat{y}_{i, W L S}\right) / c_{i}=\sqrt{w_{i}}\left(y_{i}-\hat{y}_{i, W L S}\right)
$$

where $\hat{y}_{i, W L S}$ is the $i$ th component of $\hat{\boldsymbol{y}}_{W L S}$. Thus, an unbiased estimate of $\sigma^{2}$ is given by

$$
(n-k-1)^{-1} \sum_{i=1}^{n}\left(e_{i}^{(\Omega)}\right)^{2}=(n-k-1)^{-1} \sum_{i=1}^{n} w_{i}\left(y_{i}-\hat{y}_{i, W L S}\right)^{2} .
$$



EXHIBIT 6.6: Residual vs. Predicted Plot for the Weighted Regression of Braking Distance Against Speed

Had we ignored the presence of heteroscedasticity, and obtained the OLS estimator $\boldsymbol{b}_{O L S}=\left(X^{\prime} X\right)^{-1} X^{\prime} \boldsymbol{y}$, then

$$
\operatorname{cov}\left(\boldsymbol{b}_{O L S}\right)=\left(X^{\prime} X\right)^{-1} X^{\prime}\left(\sigma^{2} \Omega\right) X\left(X^{\prime} X\right)^{-1}=\sigma^{2}\left(X^{\prime} X\right)^{-1} X^{\prime} \Omega X\left(X^{\prime} X\right)^{-1}
$$

From the Gauss-Markov theorem, it follows that for a non-null vector $\boldsymbol{a}$,

$$
\operatorname{var}\left(\boldsymbol{a}^{\prime} \boldsymbol{b}_{W L S}\right) \leq \operatorname{var}\left(\boldsymbol{a}^{\prime} \boldsymbol{b}_{O L S}\right)
$$

where, of course, $\boldsymbol{a}^{\prime} \boldsymbol{b}_{W L S}$ and $\boldsymbol{a}^{\prime} \boldsymbol{b}_{O L S}$ are estimates of $\boldsymbol{a}^{\prime} \boldsymbol{\beta}$. Therefore, under heteroscedasticity, appropriate weighting yields preferable estimates. Weighted least squares is a special case of generalized least squares considered in Chapter 7.

## Example 6.4 (Continuation of Example 6.1, Page 112)

Exhibit 6.6 shows the residual versus predicted plot resulting from running a regression on the data of Exhibit 6.1 using speed ${ }^{-2}$ as weight. (This weight has also been suggested in Hald, 1960; it is equivalent to using

$$
\text { distance } / \text { speed }=\beta_{1}+\beta_{2} \text { speed }
$$

as the model.) The reader is invited to compare Exhibit 6.6 with Exhibit 6.2.

The 'residuals' in Exhibit 6.6 are $\sqrt{w_{i}}\left[y_{i}-\hat{y}_{i, W L S}\right]$ which, apart from being theoretically appropriate, are also the ones to plot if one wishes to check if homoscedasticity has been approximately achieved.

When running WLS, the user of regression packages needs to bear in mind the fact that usually packages will give $y_{i}-\hat{y}_{i, W L S}$ as residuals instead of $\sqrt{w}_{i}\left(y_{i}-\hat{y}_{i, W L S}\right)$, which we have seen are the appropriate ones. Moreover, some packages respond to a command to weight with integer-valued $w_{i}$ 's by making each data point $\left(y_{i}, \boldsymbol{x}_{i}\right)$ into $w_{i}$ copies of it. (If $w_{i}$ 's are not integers, some packages will truncate the $w_{i}$ 's to their integer values.) When $w_{i}$ 's are integers this form of weighting yields the same estimates we would get had we done the weighting the usual way (by minimizing (6.9)). The estimate of $\boldsymbol{b}_{W L S}$ is the same and the covariance matrix of $\boldsymbol{b}_{W L S}$ is $\sigma^{2}\left(X^{\prime} W X\right)^{-1}$ where $W=\operatorname{diag}\left(w_{1}, \ldots, w_{n}\right)$. However, we need to be careful regarding the estimate of $\sigma^{2}$. As we have already seen, an unbiased estimate of $\sigma^{2}$ is $\sum_{i=1}^{n} w_{i}\left(y_{i}-\hat{y}_{i, W L S}\right)^{2} /(n-k-1)$, but if an OLS package program is used unaltered, it would compute the estimate of $\sigma^{2}$ to be $\sum_{i=1}^{n} w_{i}\left(y_{i}-\right.$ $\left.\hat{y}_{i, W L S}\right)^{2} /\left(\sum_{i=1}^{n} w_{i}-k-1\right)$, which would be wrong and will frequently be extremely small (See also Example 6.3 and Exercise 6.6).

## Example 6.5 (Continuation of Example 6.3, Page 119)

The reason why 'brute force' application of OLS, after making copies of the data points, yields a poor estimate of $\sigma^{2}$ can be seen from the discussion of Example 6.3. The 'brute force' application is the same as the problem considered there, if we set $y_{i \ell_{i}}=\bar{y}_{i}$ for $\ell_{i}=1, \ldots, w_{i}$ and each $i$. But this makes the first term in (6.10) equal to zero and yields a (frequently severe) underestimate of $\sigma^{2}$. The fact is that we would be treating each set of $w_{i}$ $\bar{y}_{i}$ 's as independent observations, when they are not!

In Example 6.4, we weighted with a function of the independent variable; we may also weight using the dependent variable. For the reader's convenience, Exhibit 6.7 presents a table of weights for various types of dependent variables and various transformations of them (weights for the transformations were computed from variances obtained by using (6.4)). However, we should point out that in practice the theoretical distribution of the dependent variable is not the only cause of heteroscedasticity. The error term can be affected by variables left out. For example, consider the dependent variable average household size by state and assume that the data were obtained from the census. Although this is a mean of $n_{i}$ counted variables, the $n_{i}$ 's are so large that the appropriate formula in Exhibit 6.7 would give variances which would be nearly zeros. Therefore, if we encounter a non-zero $s$, it would imply that the reason for the variance is not just the theoretical distribution of average sample size.

Weighting with functions $w\left[\mathrm{E}\left(y_{i}\right)\right]$ of $\mathrm{E}\left(y_{i}\right)$ presents a problem since $\mathrm{E}\left(y_{i}\right)$ is not known. On occasion one might be able to use $y_{i}$ as an estimate

| Type of <br> Variable | Untransformed <br> $y_{i}$ | $\sqrt{y}_{i}$ | $\log \left(y_{i}\right)$ |
| :--- | :---: | :---: | :---: |
| Counts (Poisson) <br> Proportion of <br> counts <br> (of form $\left.y_{i}=m_{i} / n_{i}\right)$ | 1 (i.e., apply <br> ordinary least <br> squares) | $z_{i}$ |  |
| Homoscedastic <br> variable | 1 <br> $n_{i}\left(1-z_{i}\right)^{-1}$ | $n_{i} z_{i}\left(1-z_{i}\right)^{-1}$ | $\left.z_{1}\right)^{-1}$ |
| Means of $n_{i}$ <br> homoscedastic <br> variables | $n_{i}$ | $z_{i}$ | $n_{i}^{2}$ |
| Mean of $n_{i}$ counted <br> variables | $n_{i} z_{i}^{-1}$ | $n_{i}$ | $n_{i} z_{i}^{2}$ |

LEGEND AND NOTES: $z_{i}=\mathrm{E}\left(y_{i}\right)$. Columns for $\sqrt{y_{i}}$ and $\log \left(y_{i}\right)$ were computed using the approximate formula

$$
\operatorname{var}(f(y))=(\operatorname{var}(y))\left(f^{\prime}(z)\right)^{2} ;
$$

where $f^{\prime}$ represents the derivative, and $z$ represents the mean of $y$. The entries in the table are the reciprocal of the variances.

EXHIBIT 6.7: Suggested Weights
of $\mathrm{E}\left(y_{i}\right)$ and weight with $w\left[y_{i}\right]$ 's but this usually leads to bias. Frequently, a better approach is to obtain ordinary least squares estimates, compute $\hat{y}_{i}$ 's, and then run a least squares procedure using as weights $w\left[\hat{y}_{i}\right]^{\prime}$ 's.

Of course, this would usually give different, and presumably better, estimates of $\boldsymbol{\beta}$ and $\mathrm{E}\left(y_{i}\right)$ 's. One could then use the most recently obtained estimates of $\mathrm{E}\left(y_{i}\right)$ 's to compute weights and run a weighted least squares procedure again. These iterations can be continued until some convergence criterion is satisfied. This procedure is often called iteratively reweighted least squares. Computer programs for it are also available, although most common linear least squares packages do not include it. Since nonlinear least squares involves iterative procedures anyway, they can often be used to advantage to carry out such iterations (see Appendix C, especially Section C.2.4, p. 305; also see SAS, 1985b, especially pp. 597-598; and Wilkinson, 1987, especially p. NONLIN-25). As discussed in Section C.2.4, when some nonlinear least squares programs are applied to weighted linear least
squares, the iterative steps are exactly the same as repeated applications of OLS as described earlier in this paragraph. One difficulty with all these procedures is that, on occasion, weights might turn out to be negative, in which case it is not always clear what needs to be done.

## Example 6.6

The data shown in the left part of Exhibit 6.8 were collected in 1976 by Louise Stanten-Maston, a student of one of the authors, from 54 dial-a-ride systems in the U.S. and Canada. The variables were the number of riders (RDR) using the system, the number of vehicles (VH) in operation, hours of operation (HR), the fare (F) and the population (POP) and area (AR) of the place where the service was provided. In addition, there is a subjective rating called IND. Dial-a-ride services can vary in several ways. They can provide service from several points to several other points (many-many service) or connect several points to a few or one point (many-one); they can provide door to door service or to designated stops; they may require advance registration. Some of these features increase ridership while others may provide better quality. IND is a composite measure which is 1 when several ridership enhancing features were present and is 0 otherwise.

The reason for collecting the data was to construct a travel demand model, i.e., a model that expresses number of riders in terms of other variables. Such models are used to forecast ridership when new systems are planned. For reasons that will be discussed in Chapter 9, it seems desirable to take logarithms of all variables except, obviously, IND. Set

$$
\text { LRIDERS }=\log \left[\mathrm{RDR}+\frac{1}{2}\right] \quad \mathrm{LPOP}=\log [\mathrm{POP}] \quad \mathrm{LAREA}=\log [\mathrm{AR}]
$$

$$
\text { LVEHS }=\log [\mathrm{VH}] \quad \text { LFARES }=\log [\mathrm{F}] \quad \text { LHOURS }=\log [\mathrm{HR}]
$$

The reason behind the use of $\frac{1}{2}$ in the definition of LRIDERS also will be discussed in Ch. 9 (see p. 185). Because logarithms were being taken, three of the fares were set at one cent; the services were actually free in those cases.

Since the number of riders is a counted variable, its logarithm, which is the dependent variable, would call for weighting by $\mathrm{E}(\mathrm{RDR})$ (Exhibit 6.7). Exhibit 6.9 shows the parameter estimates obtained for the first few iterations (It.\# 0 through It.\# 3) and after 14 iterations (It.\# $\infty$ ) when some rather stringent convergence criteria were met. Computations for the first few iterations were made using a least squares program, simply using the predicteds from each step to compute weights for the next. In the multiple iterations case we used PROC NLIN in SAS, but the computations are essentially identical to those of repeating a linear least squares procedure several times (See Appendix C, Section C.2.4, p. 305). It.\# 0 represents ordinary least squares. Weights used for each iteration are shown in Exhibit 6.8, with the column labeled $w$ giving weights for the fourteenth iteration.

| Obs | POP | AR | RDR | HR | VH | F | IND | $w^{(1)}$ | $w^{(2)}$ | $w^{(3)}$ | $w$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 100000 | 13.6 | 2718 | 18.5 | 22 | . 25 | 1 | 2050 | 2545 | 2624 | 2652 |
| 2 | 8872 | 2.3 | 250 | 12.0 | 3 | . 35 | 0 | 149 | 133 | 132 | 132 |
| 3 | 17338 | 4.3 | 350 | 12.0 | 2 | . 60 | 1 | 225 | 220 | 217 | 215 |
| 4 | 26170 | 4.6 | 186 | 12.0 | 4 | . 50 | 0 | 216 | 201 | 198 | 196 |
| 5 | 60000 | 17.0 | 600 | 12.0 | 14 | . 50 | 0 | 543 | 550 | 546 | 546 |
| 6 | 40000 | 7.0 | 420 | 12.0 | 5 | . 50 | 1 | 493 | 529 | 531 | 531 |
| 7 | 30850 | 3.9 | 249 | 12.0 | 2 | . 50 | 1 | 253 | 253 | 250 | 248 |
| 8 | 25000 | 6.5 | 350 | 13.0 | 8 | . 25 | 0 | 335 | 323 | 322 | 322 |
| 9 | 44000 | 10.9 | 925 | 24.0 | 19 | . 30 | 0 | 1019 | 1091 | 1100 | 1103 |
| 10 | 24300 | 6.4 | 514 | 24.0 | 12 | . 60 | 0 | 750 | 783 | 791 | 794 |
| 11 | 21455 | 2.6 | 117 | 8.0 | 4 | . 50 | 0 | 177 | 167 | 167 | 168 |
| 12 | 47000 | 7.0 | 450 | 12.0 | 7 | . 50 | 0 | 351 | 345 | 342 | 342 |
| 13 | 45000 | 7.0 | 275 | 12.0 | 5 | . 50 | 0 | 268 | 254 | 249 | 247 |
| 14 | 23000 | 6.0 | 360 | 12.0 | 6 | . 25 | 1 | 478 | 510 | 515 | 518 |
| 15 | 20476 | 3.8 | 307 | 11.0 | 4 | . 50 | 1 | 379 | 401 | 406 | 408 |
| 16 | 20504 | 5.1 | 227 | 12.0 | 5 | . 50 | 0 | 240 | 225 | 222 | 222 |
| 17 | 71901 | 15.8 | 208 | 12.0 | 4 | . 60 | 0 | 219 | 199 | 190 | 185 |
| 18 | 70000 | 12.0 | 700 | 16.3 | 13 | 1.00 | 0 | 743 | 784 | 784 | 784 |
| 19 | 30000 | 10.0 | 440 | 12.0 | 7 | 1.00 | 0 | 326 | 313 | 309 | 308 |
| 20 | 26689 | 3.5 | 275 | 15.0 | 4 | . 01 | 1 | 310 | 309 | 308 | 305 |
| 21 | 9790 | 4.6 | 201 | 15.5 | 3 | . 50 | 0 | 165 | 145 | 141 | 139 |
| 22 | 19805 | 10.4 | 314 | 14.0 | 5 | . 50 | 1 | 436 | 450 | 447 | 444 |
| 23 | 5321 | 4.7 | 95 | 15.0 | 2 | . 50 | 0 | 103 | 85 | 82 | 80 |
| 24 | 56828 | 51.6 | 679 | 12.0 | 15 | . 60 | 1 | 896 | 982 | 973 | 969 |
| 25 | 11995 | 5.1 | 224 | 12.0 | 4 | . 50 | 0 | 180 | 162 | 159 | 158 |
| 26 | 10490 | 6.1 | 277 | 12.0 | 4 | . 50 | 1 | 319 | 322 | 321 | 323 |
| 27 | 7883 | 4.1 | 67 | 10.0 | 2 | . 50 | 0 | 89 | 74 | 71 | 70 |
| 28 | 3025 | 2.4 | 83 | 8.0 | 2 | . 50 | 0 | 69 | 57 | 56 | 56 |
| 29 | 17074 | 7.5 | 245 | 12.0 | 4 | . 50 | 1 | 341 | 347 | 345 | 344 |
| 30 | 7728 | 4.3 | 148 | 12.0 | 3 | . 50 | 0 | 135 | 117 | 114 | 114 |
| 31 | 27137 | 14.2 | 266 | 12.0 | 6 | . 50 | 0 | 244 | 223 | 216 | 214 |
| 32 | 12287 | 4.1 | 270 | 12.0 | 4 | . 50 | 1 | 355 | 368 | 371 | 374 |
| 33 | 24090 | 568.0 | 56 | 10.5 | 3 | . 50 | 0 | 66 | 46 | 40 | 37 |
| 34 | 9521 | 4.3 | 236 | 12.0 | 4 | . 50 | 1 | 333 | 341 | 345 | 347 |
| 35 | 18404 | 408.0 | 251 | 12.0 | 5 | . 50 | 1 | 202 | 170 | 154 | 147 |
| 36 | 7253 | 4.6 | 150 | 12.0 | 3 | . 50 | 0 | 131 | 113 | 111 | 110 |
| 37 | 28500 | 10.0 | 370 | 10.0 | 5 | . 25 | 1 | 353 | 360 | 358 | 356 |
| 38 | 35176 | 24.9 | 464 | 16.8 | 10 | . 50 | 0 | 430 | 410 | 398 | 392 |
| 39 | 12988 | 5.2 | 260 | 12.0 | 5 | . 50 | 0 | 217 | 200 | 198 | 198 |
| 40 | 9892 | 251.0 | 63 | 12.0 | 3 | . 50 | 0 | 68 | 48 | 43 | 40 |
| 41 | 15136 | 15.7 | 341 | 14.5 | 6 | . 50 | 1 | 451 | 460 | 455 | 452 |
| 42 | 26321 | 17.8 | 222 | 12.0 | 6 | . 50 | 0 | 233 | 210 | 203 | 200 |
| 43 | 18000 | 10.0 | 200 | 10.0 | 3 | . 50 | 1 | 233 | 226 | 221 | 219 |
| 44 | 9500 | 5.5 | 228 | 11.5 | 3 | . 25 | 1 | 228 | 220 | 218 | 218 |
| 45 | 27600 | 9.0 | 900 | 12.0 | 4 | . 10 | 1 | 302 | 298 | 293 | 290 |
| 46 | 24127 | 7.2 | 199 | 12.0 | 6 | . 60 | 0 | 275 | 260 | 257 | 256 |
| 47 | 14000 | 4.0 | 600 | 20.0 | 6 | . 25 | 1 | 639 | 696 | 709 | 713 |
| 48 | 53860 | 3.0 | 300 | 17.0 | 10 | . 01 | 0 | 434 | 433 | 436 | 436 |
| 49 | 18000 | 28.0 | 310 | 14.5 | 9 | . 25 | 0 | 282 | 253 | 244 | 240 |
| 50 | 29103 | 2.5 | 369 | 15.2 | 4 | . 20 | 1 | 484 | 525 | 534 | 536 |
| 51 | 102711 | 9.5 | 400 | 16.0 | 11 | . 01 | 0 | 420 | 406 | 398 | 393 |
| 52 | 25000 | 5.0 | 140 | 5.0 | 2 | . 35 | 1 | 127 | 121 | 119 | 118 |
| 53 | 32000 | 5.0 | 3400 | 18.7 | 12 | . 35 | 1 | 1256 | 1498 | 1555 | 1580 |
| 54 | 35000 | 7.0 | 200 | 4.0 | 4 | . 35 | 1 | 192 | 192 | 193 | 194 |

EXHIBIT 6.8: Dial-a-Ride Data and Weights

One purpose for showing results from several iterations is to demonstrate that obtaining weights from a single OLS run is usually not good enough, but if a suitable iterative program is not available, running a few iterations of a weighted least squares program may not be too bad. The $t$ values given show that running OLS when weighting is required could lead to different conclusions (this example was not specially selected to show this; in extreme examples very different conclusions can come from weighting). Notice that in neither case is the distribution of $t\left(b_{j}\right)$ a $t$ distribution. In the OLS case it is not a t distribution because the standard errors, computed as they are as the diagonal elements of $s^{2}\left(X^{\prime} X\right)^{-1}$, are incorrect because of heteroscedasticity. In the case of weighted least squares, weighting by $\hat{y}_{i, W L S}$ 's which are functions of the observations gives rise to a more complicated distribution than the $t$. However, use of $t$ tables in the latter case is usually not too far wrong for moderate to large samples (see, for example, Carroll and Ruppert, 1988, p. 23 et seq.).

As a practical matter, after suitable weights have been found, they can simply be appended to the data and used in future computations, e.g., variable search computations of Chapter 11.

|  | It.\#0 |  | It.\#1 | It.\#2 | It.\#3 | It.\# $\infty$ |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Variable | $b_{j}$ | $t\left(b_{j}\right)$ | $b_{j}$ | $b_{j}$ | $b_{j}$ | $b_{j}$ | $t\left(b_{j}\right)$ |
| Intercept | 0.911 | 0.920 | 0.358 | 0.364 | 0.396 | 0.415 | 0.278 |
| LPOP | 0.213 | 2.320 | 0.248 | 0.246 | 0.244 | 0.243 | 1.845 |
| LAREA | -0.179 | -4.419 | -0.232 | -0.257 | -0.266 | -0.270 | -3.356 |
| LVEHS | 0.782 | 6.128 | 0.882 | 0.916 | 0.929 | 0.936 | 5.170 |
| LFARES | 0.120 | 2.388 | 0.141 | 0.145 | 0.147 | 0.148 | 2.419 |
| LHOURS | 0.633 | 3.324 | 0.666 | 0.660 | 0.651 | 0.647 | 2.343 |
| IND | 0.636 | 7.136 | 0.765 | 0.787 | 0.793 | 0.796 | 7.631 |

EXHIBIT 6.9: Coefficients and $t$-values for Selected Weighting Iterations for Dial-a-Ride Data

We have only considered the case where $c_{i}$ 's were known functions of either the $x_{i j}$ 's or of $\mathrm{E}\left(y_{i}\right)$ 's. Weights can be constructed under less restrictive conditions. While a complete discussion of this subject is beyond the scope of this book, we discuss one particular case of common occurrence below and another in Section 7.3.1, p. 134.

Suppose the variance of $y_{i}$ 's is a step function of some other known variables. Then we could divide our observations into several subsets and the variance of $y_{i}$ 's would be a constant for each subset. If each of these subsets contains enough observations, then variances can be estimated for each subset separately and used to compute weights. This estimation would be based on residuals from an OLS procedure. Either the sum of squares
of residuals in each subset divided by the number of cases in the subset could be used or the interquartile range for residuals in each subset, as a quantity proportional to the standard deviation, could be used.

Alternatively, if the ratio of the number of observations to the number of independent variables is large enough, we could run least squares on each subset separately and use the estimates of the error variance from each to obtain weights. For a review on the performance of this procedure, see Judge et al. (1985, p. 428 et seq.)

## Problems

Exercise 6.1: An analyst is conducting a study of factors affecting waiting times. He assumes that his dependent variable waiting time ( $y_{i}$ ) has a negative exponential distribution for which $\mathrm{E}\left(y_{i}\right)=\lambda_{i}$ and $\operatorname{var}\left(y_{i}\right)=\lambda_{i}^{2}$. Obtain a variance stabilizing transformation for $y_{i}$.
Exercise 6.2: Show that if instead of weighting by $c_{1}^{-2}, \ldots, c_{n}^{-2}$, we had weighted by $\alpha c_{1}^{-2}, \ldots, \alpha c_{n}^{-2}$ where $\alpha$ is any positive number, then $\boldsymbol{b}_{W L S}$ and its covariance matrix would be unaffected.

Exercise 6.3: Discuss how you would estimate the variance of a future observation (Section 3.8.2, p. 71), in the case of weighted regression.
Exercise 6.4: Consider the model $y_{i}=\beta x_{i}+\epsilon_{i}$, where $\epsilon_{i}$ 's are independent and distributed as $N\left(0, \sigma^{2} x_{i}^{2}\right)$. Find the weighted least squares estimator for $\beta$ and its variance. Give reasons why you would not wish to use ordinary least squares in this case.

Exercise 6.5: Suppose $y_{1}, \ldots, y_{n}$ are independently distributed and $y_{i}=$ $\beta x_{i}+\epsilon_{i}$ with $x_{i}>0, \mathrm{E}\left(\epsilon_{i}\right)=0$, $\operatorname{var}\left(\epsilon_{i}\right)=\sigma^{2} x_{i}$ and $i=1, \ldots, n$. Find the best unbiased estimator of $\beta$ and its variance.

Exercise 6.6: Consider the model $y_{i}=\boldsymbol{x}_{i}^{\prime} \boldsymbol{\beta}+\epsilon_{i}$, where $i=1, \ldots, n, \boldsymbol{x}_{i}$ 's are $k+1$-vectors, the $\epsilon_{i}$ 's are independently distributed with means zero and variances $w_{i}^{-1} \sigma^{2}$ and the $w_{i}$ 's are known positive integers. Show that the weighted least squares estimate of $\boldsymbol{\beta}$ can be obtained using ordinary least squares in the following way: Construct a data set in which each of the cases $\left(y_{i}, \boldsymbol{x}_{i}\right)$ is repeated $w_{i}$ times. Show that the ordinary least squares estimate of $\boldsymbol{\beta}$ obtained from this data set is $\left(X^{\prime} W X\right)^{-1} X^{\prime} W \boldsymbol{y}$, and an unbiased estimate of $\sigma^{2}$ is $\sum_{i=1}^{n} w_{i}\left(y_{i}-\hat{y}_{i}\right)^{2} /(n-k-1)$, where $X^{\prime}=\left(\boldsymbol{x}_{1}, \ldots, \boldsymbol{x}_{n}\right)$ and $W=\operatorname{diag}\left(w_{1}, \ldots, w_{n}\right)$. (These estimates are therefore the same as the corresponding weighted least squares estimates using the $w_{i}$ 's as weights.)
[Hint: Let $\mathbf{1}_{i}=(1, \ldots, 1)^{\prime}$ be a vector of 1's of dimension $w_{i}$. To obtain the OLS estimator, we are using the model $D \boldsymbol{y}=D X \boldsymbol{\beta}+D \epsilon$, where

$$
\left.D=\left(\begin{array}{cccc}
\mathbf{1}_{1} & \mathbf{0} & \ldots & \mathbf{0} \\
\mathbf{0} & \mathbf{1}_{2} & \ldots & \mathbf{0} \\
\ldots & \ldots & \ldots & \ldots \\
\ldots & \ldots & \ldots & . \\
\mathbf{0} & \mathbf{0} & \ldots & \mathbf{1}_{n}
\end{array}\right): \sum_{i=1}^{n} w_{i} \times n .\right]
$$

Exercise 6.7: Consider Exercise 4.8. Assuming that the time taken for each contact of each type is independent of the others, would you expect heteroscedasticity to be present in the model you constructed to carry out the test? Draw various residual plots to check if your conjecture is true. Write a paragraph discussing your findings.

Exercise 6.8: Each case in Exhibit 6.10 represents a pair of zones in the city of Chicago. The variable $x$ gives travel times which were computed from bus timetables augmented by walk times from zone centroids to bus-stops (assuming a walking speed of $3 \mathrm{~m} . \mathrm{p} . \mathrm{h}$ ) and expected waiting times for the bus (which were set at half the headway, i.e., the time between successive buses). The variable $y$ was the average of travel times as reported to the U.S. Census Bureau by $n$ travelers. The data were selected by one of the authors from a larger data set compiled by Cæsar Singh from Census tapes, timetables and maps.

Plot $y$ against $x$. What do you notice? In order to obtain a linear expression for perceived travel time in terms of computed travel times, what weights would you use? Carry out the appropriate regression exercise and plot suitable residuals. Ignoring the outlier(s), do you think you have adequately taken care of heteroscedasticity?

| Obs \# | $n$ | $x$ | $y$ | Obs \# | $n$ | $x$ | $y$ |
| :---: | ---: | :---: | :---: | :---: | ---: | :---: | :---: |
| 1 | 1 | 26 | 35.0 | 17 | 5 | 25 | 34.0 |
| 2 | 1 | 40 | 57.0 | 18 | 4 | 29 | 32.5 |
| 3 | 7 | 32 | 34.3 | 19 | 3 | 24 | 28.3 |
| 4 | 3 | 36 | 38.3 | 20 | 6 | 34 | 40.8 |
| 5 | 2 | 27 | 37.5 | 21 | 7 | 28 | 29.3 |
| 6 | 4 | 39 | 36.3 | 22 | 5 | 21 | 26.0 |
| 7 | 4 | 29 | 31.3 | 23 | 4 | 40 | 47.0 |
| 8 | 3 | 22 | 35.0 | 24 | 2 | 35 | 40.0 |
| 9 | 1 | 34 | 30.0 | 25 | 3 | 24 | 30.0 |
| 10 | 1 | 25 | 30.0 | 26 | 2 | 35 | 45.0 |
| 11 | 10 | 37 | 40.5 | 27 | 2 | 31 | 37.5 |
| 12 | 2 | 36 | 47.5 | 28 | 9 | 21 | 25.0 |
| 13 | 1 | 20 | 30.0 | 29 | 17 | 36 | 51.1 |
| 14 | 2 | 26 | 40.0 | 30 | 2 | 36 | 42.5 |
| 15 | 2 | 31 | 30.0 | 31 | 1 | 35 | 45.0 |
| 16 | 3 | 22 | 26.7 | 32 | 3 | 24 | 25.0 |

EXHIBIT 6.10: Data on Perceived ( $y$ ) and Computed ( $x$ ) Travel Times by Bus
Exercise 6.9: Carry out the steps, discussed in Example 6.1, to graphically determine a relationship between $\operatorname{var}\left(y_{i}\right)$ and $\mathrm{E}\left(y_{i}\right)$.

Exercise 6.10: For the OLS model used in Example 6.1, plot

1. the absolute values of the residuals against predicted values, and
2. the logarithm of the absolute values of the residuals against the logarithm of predicted values.

In each case, devise and demonstrate the efficacy of a method for determining what the correct weights should be.
Exercise 6.11: As noted in Chapter 1, a classical problem in regression is that of relating heights of sons to heights of fathers. Using the data of

Exhibit 6.11, obtain an appropriate relationship. Obviously, one needs to weight. If the number of sons for each height category were available, that variable would have provided the appropriate weights (why?). What would you do with the data given and why?

| Height of Father <br> (nearest inch) | 62 | 63 | 64 | 65 | 66 | 67 | 68 | 69 | 70 | 71 | 72 | 73 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Average Height <br> of Sons (ins.) | 65.5 | 66.5 | 66.8 | 66.8 | 67.6 | 67.8 | 68.6 | 69.1 | 69.5 | 70.6 | 70.3 | 72.0 |
| \# of Fathers | 2 | 6 | 12 | 19 | 27 | 26 | 26 | 26 | 20 | 15 | 8 | 5 |

EXHIBIT 6.11: Heights of Fathers and Sons
SOURCE: Dacey (1983, Ch. 1) from McNemar (1969, p. 130). Reproduced, with permission, from McNemar, Q., Psychological Statistics. © 1969 John Wiley \& Sons, Inc.

Exercise 6.12: Would you guess that heteroscedasticity would be a problem in the model of Exercise 4.6, p. 96? Examine the residuals and also carry out a test to see if your conjecture is correct. What action, if any, is required?

Exercise 6.13: Do you think the least squares exercise of Example 4.5, p. 92, should have been weighted? If so, carry out the appropriate least squares exercise. In this case are the estimates very different? Comment.

Exercise 6.14: Plot residuals against predicted values and each independent variable for Model 2 of Exercise 2.15, p. 53. Would weighting help? If so, what weights would you apply?

Now, instead of DAO, consider $\log [\mathrm{DAO}]$ as the dependent variable (and the same independent variables as in Model 2 of Exercise 2.15). Does it now appear that weighting is called for?

Compute the variance of a future observation for DAO, corresponding to $\mathrm{GNP}=1500, \mathrm{CP}=3500$ and $\mathrm{OP}=700$, for each of the models: Model 1 of Exercise 2.15, Model 2 of Exercise 2.15 and the model with the logged dependent variable that you just constructed. Which has the best variance?

Exercise 6.15: Construct appropriate residual plots and check if house prices (Example 4.3; the data are on p. 32) seem to be heteroscedastic. When such data are collected from a small area, as these data are, variance is usually small for houses of the predominant price range (because it is easy to get selling price information for 'comparables') and is larger for other houses. Check if this is the case here. If so, find appropriate weights and obtain weighted least squares estimates comparable to those in Exhibit 4.6, p. 89. Also run the tests we ran in Chapter 3. Compare the results and state any conclusions you come to.

Exercise 6.16: Do you feel the variances of the raises given company chairmen (Exhibit 3.6, p. 78) are equal? If you feel they are not equal,
what transformation could be used to improve matters? Make appropriate plots and give your conclusions.

Exercise 6.17: For the models in Exercise 2.20, p. 55, which ones call for weighting? Construct appropriate plots to verify your conjectures. When weighting is indicated carry out the appropriate weighted procedures. Verify, using residual plots, if heteroscedasticity has been rendered negligible. If not, choose better weights and repeat the exercises.

## Chapter 7

## *Correlated Errors

### 7.1 Introduction

Continuing with our examination of violations of Gauss-Markov conditions, in this chapter we examine the case where

$$
\begin{equation*}
\mathrm{E}\left(\boldsymbol{\epsilon} \boldsymbol{\epsilon}^{\prime}\right)=\sigma^{2} \Omega \tag{7.1}
\end{equation*}
$$

could be non-diagonal; i.e., some $\mathrm{E}\left(\epsilon_{j} \epsilon_{j}\right)$ 's may be non-zero even when $i \neq j$. Cases of this kind do occur with some frequency. For example, observations of the same phenomena (e.g., per capita income) taken over time are often correlated (serial correlation), observations (e.g., of median rent) from points or zones in space that are close together are often more alike than observations taken from points further apart (spatial correlation), and observations from the same production run or using the same laboratory equipment often have more semblance than those from distinct runs.

While a non-diagonal $\Omega$ does not bias the estimates (as we saw in Section 2.6 , p. 35), even fairly small non-diagonal elements can cause the variance of estimates to increase substantially. Consider the estimate $\boldsymbol{\ell}^{\prime} \boldsymbol{b}$ of $\boldsymbol{\ell}^{\prime} \boldsymbol{\beta}$ (Section 2.9, p. 41). If $\boldsymbol{y}$ has covariance matrix $\sigma^{2} \Omega$, then the variance of $\boldsymbol{\ell}^{\prime} \boldsymbol{b}$ is of the form $\sigma^{2} \boldsymbol{c}^{\prime} \Omega \boldsymbol{c}$ with $\boldsymbol{c}^{\prime}=\boldsymbol{\ell}^{\prime}\left(X^{\prime} X\right)^{-1} X^{\prime}$. This contains $n(n-1)$ terms involving non-diagonal elements of $\Omega$. Therefore, even if each such element is small, their combined effect can be considerable. Even worse is the fact that, when we use ordinary least squares, computer packages typically compute estimates of variance under the assumption that G-M conditions hold, i.e., $\Omega=I$. Therefore, unaccounted for non-diagonal elements can substantially affect any inferences we reach.

Unfortunately, since there are $n(n+1) / 2$ distinct elements in $\Omega$, it would be impossible to reliably estimate all of them on the basis of $n$ observations. Consequently, general methods of handling the model (7.1) are not available. However, if there are known relationships involving very few parameters among the elements of $\Omega$, then estimation procedures become available. But each type of relationship usually requires a distinct approach and this leads to a vast number of cases. In this chapter we consider a few such cases which we think are of relatively common occurrence. A larger number of them are examined in more advanced (typically econometrics) texts, e.g., Judge et al. (1985). A fairly general treatment of the subject is Rao's theory of MINQUE (minimum norm quadratic unbiased estimators; see Rao, 1970), which is beyond the scope of this book.

Even when methods are available they are not always foolproof. For example, sometimes we get negative estimates of variances. While for the cases we consider we have sometimes been able to suggest methods of circumventing this problem, in general, the ingenuity of the user is the only recourse. Therefore, it is usually preferable to collect data in such a way that errors can be considered uncorrelated.

In the next two sections we examine fairly general $\Omega$ 's. In subsequent sections the above mentioned special cases are considered.

### 7.2 Generalized Least Squares: Case When $\Omega$ Is Known

Consider the usual regression model

$$
\begin{equation*}
\boldsymbol{y}=X \boldsymbol{\beta}+\boldsymbol{\epsilon} \tag{7.2}
\end{equation*}
$$

where $\boldsymbol{y}$ is the response vector of $n$ observations, $X$ is an $n \times(k+1)$ matrix of known constants and $\boldsymbol{\beta}$ is the $(k+1)$-vector of unknown regression parameters. But now assume that, while $\mathrm{E}(\boldsymbol{\epsilon})=\mathbf{o}, \mathrm{E}\left(\boldsymbol{\epsilon} \boldsymbol{\epsilon}^{\prime}\right)$ is given by (7.1) with $\Omega$ a known symmetric, positive definite matrix of order $n$. In this section we show that under these conditions, a preferred estimate of $\boldsymbol{\beta}$ is the generalized least squares estimator

$$
\begin{equation*}
\boldsymbol{b}_{G L S}=\left(X^{\prime} \Omega^{-1} X\right)^{-1} X^{\prime} \Omega^{-1} \boldsymbol{y} \tag{7.3}
\end{equation*}
$$

From Section A.13, p. 279, we know that we can write $\Omega$ as $\Omega=\Gamma D \Gamma^{\prime}=$ $\Xi \Xi^{\prime}$ where $\Gamma$ is orthogonal, $D$ is a diagonal matrix of positive diagonal elements and $\Xi=\Gamma D^{1 / 2}$. Pre-multiplying both sides of equation (7.2) by $\Xi^{-1}$, we get

$$
\Xi^{-1} \boldsymbol{y}=\Xi^{-1} X \boldsymbol{\beta}+\Xi^{-1} \boldsymbol{\epsilon}
$$

Therefore, if we let $\boldsymbol{y}^{(\Omega)}=\Xi^{-1} \boldsymbol{y}, X^{(\Omega)}=\Xi^{-1} X$ and $\boldsymbol{\epsilon}^{(\Omega)}=\Xi^{-1} \boldsymbol{\epsilon}$, we get the model

$$
\begin{equation*}
\boldsymbol{y}^{(\Omega)}=X^{(\Omega)} \boldsymbol{\beta}+\boldsymbol{\epsilon}^{(\Omega)} \tag{7.4}
\end{equation*}
$$

where $\mathrm{E}\left(\boldsymbol{\epsilon}^{(\Omega)}\right)=\mathrm{E}\left(\boldsymbol{\Xi}^{-1} \boldsymbol{\epsilon}\right)=\mathbf{o}$, and

$$
\begin{aligned}
& \operatorname{cov}\left(\epsilon^{(\Omega)}\right)=\operatorname{cov}\left(\Xi^{-1} \boldsymbol{\epsilon}\right)=\Xi^{-1} \operatorname{cov}(\boldsymbol{\epsilon})\left(\Xi^{\prime}\right)^{-1} \\
& \quad=\sigma^{2} \Xi^{-1} \Omega\left(\Xi^{-1}\right)^{\prime}=\sigma^{2} \Xi^{-1}\left(\Xi \Xi^{\prime}\right)\left(\Xi^{\prime}\right)^{-1}=\sigma^{2} I
\end{aligned}
$$

Thus, we see that the G-M conditions hold for model (7.4). Consequently, the BLUE estimator for $\boldsymbol{\beta}$ is the ordinary least squares estimator which is

$$
\begin{aligned}
& \boldsymbol{b}_{G L S}=\left(X^{(\Omega) \prime} X^{(\Omega)}\right)^{-1} X^{(\Omega) \prime} \boldsymbol{y}^{(\Omega)} \\
& \quad=\left(X^{\prime}\left(\Xi^{\prime}\right)^{-1} \Xi^{-1} X\right)^{-1} X^{\prime}\left(\Xi^{\prime}\right)^{-1} \Xi^{-1} \boldsymbol{y}=\left(X^{\prime} \Omega^{-1} X\right)^{-1} X^{\prime} \Omega^{-1} \boldsymbol{y}
\end{aligned}
$$

It is easy to verify that $\operatorname{cov}\left(\boldsymbol{b}_{G L S}\right)=\sigma^{2}\left(X^{\prime} \Omega^{-1} X\right)^{-1}$.
The vector of residuals may be written as

$$
\begin{aligned}
& \boldsymbol{e}^{(\Omega)}=\boldsymbol{y}^{(\Omega)}-\hat{\boldsymbol{y}}^{(\Omega)}=\boldsymbol{y}^{(\Omega)}-X^{(\Omega)}\left(X^{(\Omega)^{\prime}} X^{(\Omega)}\right)^{-1} X^{(\Omega) \prime} \boldsymbol{y}^{(\Omega)} \\
& \quad=\left[I-X^{(\Omega)}\left(X^{(\Omega) \prime} X^{(\Omega)}\right)^{-1} X^{(\Omega) \prime}\right] \boldsymbol{y}^{(\Omega)}
\end{aligned}
$$

and an estimate of $\sigma^{2}$ is given by $s^{2}=(n-k-1)^{-1} \boldsymbol{e}^{(\Omega)} \boldsymbol{e}^{(\Omega)}$. Using the new variables $\boldsymbol{y}^{(\Omega)}, X^{(\Omega)}$, and $\boldsymbol{e}^{(\Omega)}$, all procedures on testing and confidence intervals can be carried out without any change. For example, if we wish to test the hypothesis

$$
H: C \boldsymbol{\beta}=\mathbf{o} \text { vs } A: C \boldsymbol{\beta} \neq \mathbf{o}
$$

where $C$ is an $r \times(k+1)$ matrix with $r \leq k+1$, then $H$ is rejected if

$$
\left(\boldsymbol{b}_{G L S}^{\prime} C^{\prime}\right)\left[C\left(X^{\prime} \Omega^{-1} X\right)^{-1} C^{\prime}\right]^{-1}\left(C \boldsymbol{b}_{G L S}\right) \geq s^{2} r F_{r, n-k-1, \alpha}
$$

where

$$
s^{2}=(n-k-1)^{-1} \boldsymbol{e}^{(\Omega)} \boldsymbol{e}^{(\Omega)}=(n-k-1)\left[\boldsymbol{y}^{\prime} \Omega^{-1} \boldsymbol{y}-\boldsymbol{b}_{G L S}^{\prime} X^{\prime} \Omega^{-1} \boldsymbol{y}\right]
$$

### 7.3 Estimated Generalized Least Squares

Unfortunately, the matrix $\Omega$ is not usually known and needs to be estimated. If $\hat{\Omega}$ is an estimate of $\Omega$, then $\boldsymbol{b}_{E G L S}=\left(X^{\prime} \hat{\Omega}^{-1} X\right)^{-1} X^{\prime} \hat{\Omega}^{-1} \boldsymbol{y}$ has been called an estimated generalized least squares estimate (or an EGLS estimate) of $\boldsymbol{\beta}$. In general, small sample properties of such estimates are hard to come by, except by model-specific Monte Carlo methods. However, fairly general asymptotic properties are available. For example, under certain conditions, given in Theil (1971, Ch. 8) and in Judge et al. (1985, p.176), $\boldsymbol{b}_{G L S}$ and $\boldsymbol{b}_{E G L S}$ are both consistent and have the same asymptotic distribution. Moreover, both estimates are asymptotically normal with mean $\boldsymbol{\beta}$ and covariance matrix $n^{-1} \sigma^{2} \Psi^{-1}$, and $\sqrt{n}\left(\boldsymbol{b}_{E G L S}-\boldsymbol{b}_{G L S}\right) \xrightarrow{\mathrm{P}} 0$. Under some further conditions,

$$
\hat{\sigma}^{2}=\left(\boldsymbol{y}-X \boldsymbol{b}_{E G L S}\right)^{\prime} \hat{\Omega}^{-1}\left(\boldsymbol{y}-X \boldsymbol{b}_{E G L S}\right) /(n-k)
$$

is a consistent estimator of $\sigma^{2}$.

### 7.3.1 A Special Case: Error Variances Unequal AND UNKNOWN

A special case where we need to consider empirical estimation of $\Omega$ occurs when the non-diagonal elements of $\Omega$ are zero and the diagonal elements
are unknown. That is, $\sigma^{2} \Omega=\operatorname{diag}\left(\sigma_{1}^{2}, \ldots, \sigma_{n}^{2}\right)$ and the $\sigma^{2}$ are unknown. This is a case of heteroscedasticity with unknown variances.

There is now one unknown variance corresponding to each observation. Such situations do not lend themselves well to reliable estimation procedures, but let us examine this case anyway. Suppose we apply ordinary least squares and obtain the vector $\boldsymbol{e}$ of residuals $e_{i}$. It is reasonable to base any estimation of $\sigma_{i}^{2}$ on these residuals. A standard method consists of considering $\boldsymbol{e}^{(2)}=\left(e_{1}^{2}, \ldots, e_{n}^{2}\right)^{\prime}$. Since $\boldsymbol{e}=M \boldsymbol{\epsilon}$, where, as in (2.13), $M=\left(m_{i j}\right)=I-X\left(X^{\prime} X\right)^{-1} X^{\prime}$, it follows that $e_{i}=\sum_{j=1}^{n} m_{i j} \epsilon_{j}$, and hence, since for $i \neq j, \mathrm{E}\left[\epsilon_{i} \epsilon_{j}\right]=0$,

$$
\begin{equation*}
\mathrm{E}\left[e_{i}^{2}\right]=\sum_{j=1}^{n} m_{i j}^{2} \sigma_{j}^{2} \text { for } i=1, \ldots, n \tag{7.5}
\end{equation*}
$$

Let $M^{(2)}=\left(m_{i j}^{2}\right)$ and $\boldsymbol{\sigma}^{(2)}=\left(\sigma_{1}^{2}, \ldots, \sigma_{n}^{2}\right)^{\prime}$. Then we may write the system of equations (7.5) as

$$
\begin{equation*}
\mathrm{E}\left(\boldsymbol{e}^{(2)}\right)=M^{(2)} \boldsymbol{\sigma}^{(2)} \tag{7.6}
\end{equation*}
$$

Replacing $\mathrm{E}\left(\boldsymbol{e}^{(2)}\right)$ by its estimate $\boldsymbol{e}^{(2)}$ and $\boldsymbol{\sigma}^{(2)}$ by its estimate $\hat{\boldsymbol{\sigma}}^{(2)}=$ $\left(\hat{\sigma}_{1}^{2}, \ldots, \hat{\sigma}_{n}^{2}\right)^{\prime}$ we get

$$
\begin{equation*}
\boldsymbol{e}^{(2)}=M^{(2)} \hat{\boldsymbol{\sigma}}^{(2)} \tag{7.7}
\end{equation*}
$$

We can solve this set of equations to get the required estimates $\hat{\sigma}_{i}^{2}$. These estimates are also known to be MINQUE.

A major difficulty with these estimates is that some $\hat{\sigma}_{i}^{2}$ 's can turn out to be negative. Some alternative estimates of $\sigma_{i}^{2}$ have also been proposed (see Judge et al., 1985).

Although, as mentioned earlier, it is not desirable to estimate individual $\sigma_{i}^{2}$ 's in this way, the method can be useful if there is a relationship among the $\sigma_{i}^{2}$ 's. For example, assume that

$$
\sigma_{i}^{2}=\boldsymbol{z}_{i}^{\prime} \boldsymbol{\alpha}
$$

for $i=1, \ldots, n$ where $\boldsymbol{z}_{i}$ is an $m$-dimensional known vector, with $m<n$, and $\boldsymbol{\alpha}$ is a vector of parameters. Let $Z^{\prime}=\left(\boldsymbol{z}_{1}, \ldots, \boldsymbol{z}_{n}\right)$. Then from (7.6),

$$
\begin{equation*}
\mathrm{E}\left(e^{(2)}\right)=M^{(2)} Z \boldsymbol{\alpha} \tag{7.8}
\end{equation*}
$$

which prompts the estimation of $\boldsymbol{\alpha}$ as

$$
\begin{equation*}
\hat{\boldsymbol{\alpha}}=\left(Z^{\prime} M^{(2)} M^{(2)} Z\right)^{-1} Z^{\prime} M^{(2)} e^{(2)} \tag{7.9}
\end{equation*}
$$

which in turn can be used to estimate $\sigma_{i}^{2}$ 's. Since $\left(M^{(2)}\right)^{-1} \mathrm{E}\left(\boldsymbol{e}^{(2)}\right)=Z \boldsymbol{\alpha}$, another estimate of $\boldsymbol{\alpha}$ is

$$
\begin{equation*}
\hat{\boldsymbol{\alpha}}=\left(Z^{\prime} Z\right)^{-1} Z^{\prime}\left(M^{(2)}\right)^{-1} e^{(2)} \tag{7.10}
\end{equation*}
$$

The difference between the two estimates stems obviously from different error distributions for the model (7.8). Yet another alternative (which, incidentally, is a MINQUE - see Froehlich, 1973) is

$$
\begin{equation*}
\hat{\boldsymbol{\alpha}}=\left(Z^{\prime} M^{(2)} Z\right)^{-1} Z^{\prime} e^{(2)} . \tag{7.11}
\end{equation*}
$$

For none of these estimators is there any guarantee of positivity of estimates of the $\sigma_{i}^{2}$ 's. Judge et al. (1985) have given other methods of estimation in this case as well as for situations where $\sigma^{2}$ has other algebraic forms.

### 7.4 Nested Errors

Suppose that out of the total of $n=m M$ observations $y_{1}, y_{2}, \ldots$, each of the $M$ sets of $m$ observations, $y_{1}, \ldots, y_{m} ; y_{m+1}, \ldots, y_{2 m} ; \ldots .$. was obtained in some common way. For example, each set could have been obtained from a common production run, or result from experiments using common equipment, or be obtained by the same survey-taker. Then these sets could contain mutually correlated observations.

A simple case of this occurs when all the correlations within each group are the same and we can write $\mathrm{E}\left[\epsilon \epsilon^{\prime}\right]=\sigma^{2}(1-\rho) I+\sigma^{2} \Phi$ where

$$
\Phi=\left(\begin{array}{cccc}
\Sigma & 0 & \cdots & 0 \\
0 & \Sigma & \cdots & 0 \\
\vdots & \vdots & \ddots & \vdots \\
0 & 0 & \cdots & \Sigma
\end{array}\right)
$$

and

$$
\Sigma=\rho \mathbf{1 1}^{\prime}=\rho\left(\begin{array}{ccc}
1 & \cdots & 1 \\
\vdots & \ddots & \vdots \\
1 & \cdots & 1
\end{array}\right)
$$

Since $m^{-1} \mathbf{1 1}^{\prime}$ is clearly idempotent with trace 1 , its eigenvalues consist of 1 one and $m-1$ zeros. The eigenvalues of $\Sigma$, therefore, consist of $m-1$ zeros and one $\rho m$. Let $G$ be an orthogonal matrix that diagonalizes $\Sigma$, i.e.,

$$
G \Sigma G^{\prime}=D \text { and } G G^{\prime}=I
$$

where $D$ is a diagonal matrix $D=\operatorname{diag}\left(d_{1}, \ldots, d_{m}\right)$ of the eigenvalues of $\Sigma$, which are $d_{1}=\rho m$ and $d_{\ell}=0$ when $\ell \neq 1$. An example of such a matrix $G$ is the matrix with first row $m^{-1 / 2}(1, \ldots, 1)^{\prime}=m^{-1 / 2} \mathbf{1}^{\prime}$ and the remaining
( $m-1$ ) rows

$$
\begin{aligned}
& \begin{array}{lllll}
\frac{1}{\sqrt{2}} & -\frac{1}{\sqrt{2}} & 0 & \cdots & 0,
\end{array} \\
& \begin{array}{lllll}
\frac{1}{\sqrt{6}} & \frac{1}{\sqrt{6}} & \frac{-2}{\sqrt{6}} & \cdots & 0,
\end{array} \\
& \frac{1}{\sqrt{m(m-1)}} \frac{1}{\sqrt{m(m-1)}} \frac{1}{\sqrt{m(m-1)}} \cdots \quad-\frac{m-1}{\sqrt{m(m-1)}},
\end{aligned}
$$

although one would typically use a matrix program like SAS PROC MATRIX (SAS, 1982b), or MINITAB ${ }^{1}$ (MINITAB, 1988) to obtain a suitable $G$. Let $\Gamma$ be the $n$ dimensional matrix with $G$ 's on its diagonal and 0's elsewhere, i.e.,

$$
\Gamma=\left(\begin{array}{cccc}
G & 0 & \cdots & 0 \\
0 & G & \cdots & 0 \\
\vdots & \vdots & \ddots & \vdots \\
0 & 0 & \cdots & G
\end{array}\right)
$$

If we multiply both sides of our original model $\boldsymbol{y}=X \boldsymbol{\beta}+\boldsymbol{\epsilon}$ by $\Gamma$ on the left, we get

$$
\boldsymbol{w}=Z \boldsymbol{\beta}+\boldsymbol{\eta}
$$

where $\boldsymbol{w}=\Gamma \boldsymbol{y}, Z=\Gamma X$ and $\boldsymbol{\eta}=\Gamma \boldsymbol{\epsilon}$. It is straightforward to verify that $\mathrm{E}\left[\boldsymbol{\eta} \boldsymbol{\eta}^{\prime}\right]$ is a diagonal matrix with diagonal elements $\delta_{1}, \ldots, \delta_{n}$, where $M$ of the $\delta_{i}$ 's (one corresponding to each block of $m$ observations) are $\tau^{2}+\rho m$ and the remainder are $\tau^{2}$ where $\tau^{2}=\sigma^{2}(1-\rho)$. In the case of the example of $G$ given above,

$$
\delta_{i}= \begin{cases}\tau^{2}+\rho m & \text { when } i=t m+1 \text { where } t=0, \ldots, M-1 \\ \tau^{2} & \text { otherwise. }\end{cases}
$$

Thus we have removed all non-diagonal terms in the error covariance matrix and are left with a situation with two subsets of observations within each of which the variances are the same. If a computer program is used to obtain $G$, an examination of the eigenvalues will show which observation belongs to which subset.

Then we can apply any of the methods mentioned at the end of Section 6.4, p. 118. Alternatively, if $M$ is not too large, we could lose a few observations by simply deleting $M$ cases, $w_{t m+1}$, where $t=0, \ldots, M-1$, and thereby reducing the model to a purely homoscedastic model. The above discussion can be extended to the case when the $M$ subsets are of unequal size (Srivastava and Ng, 1988).

[^4]
### 7.5 The Growth Curve Model

When nothing is known of the form of $\Omega$, it is still possible to estimate it, if the experiment can be replicated an adequate number of times, i.e., if we have the model

$$
\boldsymbol{y}_{t}=X \boldsymbol{\beta}+\boldsymbol{\epsilon}_{t}
$$

where $X$ is an $m \times p$ matrix, $t=1,2, \ldots, M, \mathrm{E}\left(\boldsymbol{\epsilon}_{t}\right)=\mathbf{o}$ and $\operatorname{cov}\left(\boldsymbol{\epsilon}_{t}\right)=\Omega$. Here $\boldsymbol{y}_{1}, \ldots, \boldsymbol{y}_{M}$ are independent $m$ dimensional vectors and $\sigma^{2}$ has been absorbed in $\Omega$.

Let $\overline{\boldsymbol{y}}=M^{-1} \sum_{t=1}^{M} \boldsymbol{y}_{t}$ and $\overline{\boldsymbol{\epsilon}}=M^{-1} \sum_{t=1}^{M} \boldsymbol{\epsilon}_{\boldsymbol{t}}$. Then

$$
\overline{\boldsymbol{y}}=X \boldsymbol{\beta}+\overline{\boldsymbol{\epsilon}}
$$

where $\mathrm{E}(\overline{\boldsymbol{\epsilon}})=\mathbf{o}$ and $\operatorname{cov}(\overline{\boldsymbol{y}})=\operatorname{cov}(\overline{\boldsymbol{\epsilon}})=M^{-1} \Omega$. Hence, the generalized least squares estimate of $\boldsymbol{\beta}$ is given by

$$
\boldsymbol{b}_{G L S}=\left(X^{\prime} \Omega^{-1} X\right)^{-1} X^{\prime} \Omega^{-1} \overline{\boldsymbol{y}}
$$

However, $\Omega$ is not known. But since $\mathrm{E}\left(\boldsymbol{y}_{t}-\overline{\boldsymbol{y}}\right)=0$, for all $t=1, \ldots, M$, an unbiased estimator of $\Omega$ is given by

$$
\hat{\Omega}=(M-1)^{-1} \sum_{t=1}^{M}\left(\boldsymbol{y}_{t}-\overline{\boldsymbol{y}}\right)\left(\boldsymbol{y}_{t}-\overline{\boldsymbol{y}}\right)^{\prime}
$$

Therefore, an estimated generalized least squares estimate of $\boldsymbol{\beta}$ is

$$
\boldsymbol{b}_{E G L S}=\left(X^{\prime} \hat{\Omega}^{-1} X\right)^{-1} X^{\prime} \hat{\Omega}^{-1} \overline{\boldsymbol{y}} .
$$

Under the assumption that $\epsilon_{t}$ is multivariate normal, it can be shown that this $\boldsymbol{b}_{E G L S}$ is an unbiased estimator (see Exercise 7.3).

Under normality, the hypothesis $H: C \boldsymbol{\beta}=0$ against $A: C \boldsymbol{\beta} \neq 0$ (where $C$ is $r \times p$ dimensional with $r \leq p$ ) is rejected if

$$
\frac{M-r-m+p}{(M-1) r} \frac{\boldsymbol{b}_{E G L S}^{\prime} C^{\prime}\left(C E C^{\prime}\right)^{-1} C \boldsymbol{b}_{E G L S}}{1+(M-1)^{-1} T^{2}}>F_{r, M-r-m+p, \alpha}
$$

where $E=\left(X^{\prime} \hat{\Omega}^{-1} X\right)^{-1}, T^{2}=M \overline{\boldsymbol{y}}^{\prime} G^{\prime}\left(G \hat{\Omega} G^{\prime}\right)^{-1} G \overline{\boldsymbol{y}}$ and $G:(m-p) \times m$ is such that $G X=0$. Alternatively, if it is inconvenient to find a suitable $G$, one could use $T^{2}=M \overline{\boldsymbol{y}}^{\prime}\left[\hat{\Omega}^{-1}-\hat{\Omega}^{-1} X\left(X^{\prime} \hat{\Omega}^{-1} X\right)^{-1} X^{\prime} \hat{\Omega}^{-1}\right] \overline{\boldsymbol{y}}$. (This result is obtained with the help of Lemma A.1, p. 279, of Appendix A).

## Example 7.1

Exhibit 7.1 shows dental measurements for girls from 8 to 14 years old. Each measurement is the distance, in millimeters, from the center of the pituitary to the ptery-maxillary fissure. Suppose we wish to relate these measurements to age and write our model as

$$
y_{t s}=\beta_{0}+\beta_{1} x_{t 1}+\epsilon_{t s}
$$

where $x_{t 1}=$ age -11 . Then

$$
X=\left(\begin{array}{rrrr}
1 & 1 & 1 & 1 \\
-3 & -1 & 1 & 3
\end{array}\right)^{\prime}
$$

Clearly, for the same subject $s$ the $m=4$ measurements $y_{t}$ are not independent and

$$
\operatorname{cov}\left(\boldsymbol{\epsilon}_{s}\right)=\Omega, \text { where } \boldsymbol{\epsilon}_{s}=\left(\epsilon_{1 s}, \ldots, \epsilon_{4 s}\right)^{\prime}
$$

However, we have $M=11$ replications of the experiment.

| $\left.$Age <br> in Years$\|c\| c\|c\| c\|c\| c\|c\| c \right\rvert\,$ |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 |
| 8 | 21.0 | 21.0 | 20.5 | 23.5 | 21.5 | 20.0 | 21.5 | 23.0 | 20.0 | 16.5 | 24.5 |
| 10 | 20.0 | 21.5 | 24.0 | 24.5 | 23.0 | 21.0 | 22.5 | 23.0 | 21.0 | 19.0 | 25.0 |
| 12 | 21.5 | 24.0 | 24.5 | 25.0 | 22.5 | 21.0 | 23.0 | 23.5 | 22.0 | 19.0 | 28.0 |
| 14 | 23.0 | 25.5 | 26.0 | 26.5 | 23.5 | 22.5 | 25.0 | 24.0 | 21.5 | 19.5 | 28.0 |

EXHIBIT 7.1: Data on Dental Measurements
SOURCE: Pothoff and Roy (1964). Reproduced from Biometrika with the permission of Biometrika Trustees.

Since $\overline{\boldsymbol{y}}=(21.2,22.2,23.1,24.1)^{\prime}$, an estimate of $\Omega$ is given by $\hat{\Omega}=$ $\sum_{i=1}^{11}\left(\boldsymbol{y}_{i}-\overline{\boldsymbol{y}}\right)\left(\boldsymbol{y}_{i}-\overline{\boldsymbol{y}}\right)^{\prime} / 10$

$$
=\left(\begin{array}{llll}
4.51 & 3.36 & 4.43 & 4.36 \\
3.36 & 3.62 & 4.02 & 4.08 \\
4.33 & 4.03 & 5.59 & 5.47 \\
4.36 & 4.08 & 5.47 & 5.94
\end{array}\right)
$$

Hence

$$
\boldsymbol{b}_{E G L S}=\left(X^{\prime} \hat{\Omega}^{-1} X\right)^{-1} X^{\prime} \hat{\Omega}^{-1} \overline{\boldsymbol{y}}=\binom{22.70}{0.482} .
$$

Suppose we wish to test the hypothesis that the linear term is zero. That is, $H: \beta_{1}=0$ against $A: \beta_{1} \neq 0$. In this case, $C=(0,1), r=1, p=2$ and

$$
E=\left(X^{\prime} \hat{\Omega}^{-1} X\right)^{-1}=\left(\begin{array}{cc}
3.807 & 0.160 \\
-0.160 & 0.160
\end{array}\right)
$$

and $C \mathrm{E} C^{\prime}=0.045$. The matrix

$$
G=\left(\begin{array}{rrrr}
1 & -1 & -1 & 1 \\
-1 & 3 & -3 & 1
\end{array}\right)
$$

is such that $G X=0$. Therefore, $T^{2}=11 \overline{\boldsymbol{y}}^{\prime} G^{\prime}\left(G \hat{\Omega} G^{\prime}\right)^{-1} G \overline{\boldsymbol{y}}=0.11$ and

$$
F=\frac{M-r-m+p}{(M-1) r} \frac{\boldsymbol{b}_{E G L S}^{\prime} C^{\prime}\left(C E C^{\prime}\right)^{-1} C \boldsymbol{b}_{E G L S}}{1+T^{2} / 10}=45.94
$$

Therefore, at 1 and 8 degrees of freedom, we reject the hypothesis at a 5 per cent level.

### 7.6 Serial Correlation

Frequently when the observations $y_{i}$ are taken over successive time intervals, the $\epsilon_{i}$ 's are correlated. This type of correlation is called serial correlation. We consider the particular case where the $\epsilon_{i}$ 's follow a first order autoregressive (often called AR(1)) process:

$$
\begin{equation*}
\epsilon_{t}=\rho \epsilon_{t-1}+u_{t} \tag{7.12}
\end{equation*}
$$

where $|\rho|<1$ and for all $t=1, \ldots, n, u_{t}$ 's are independent and identically distributed with mean 0 and variance $\sigma_{u}^{2}$. The model (7.12) is called autoregressive since $\epsilon_{t}$ is linearly related to lagged values of itself. It is said to be of first order because the maximum lag is one.

The AR(1) is only one possible model of serial correlation. Other models include higher order autoregressive, $\operatorname{AR}(\mathrm{r})$, processes given by

$$
\epsilon_{t}=\sum_{s=1}^{r} \rho_{s} \epsilon_{t-s}+u_{t}
$$

moving average, MA(m), processes

$$
\epsilon_{t}=u_{t}+\sum_{s=1}^{m-1} \alpha_{s} u_{t-s}
$$

and mixtures, ARMA(r,m), of autoregressive and moving average processes. Typically, analysis consists of first identifying the kind of process, its order $(r, m)$ and then the relevant parameters $\rho, \rho_{s}$ or/and $\alpha_{s}$. The literature on such time series processes is huge, much of it stemming from the seminal work of Box and Jenkins (1970), and a reasonably complete treatment of it is well beyond the scope of this book. Consequently, we shall briefly discuss the $\mathrm{AR}(1)$ process, which is by far the most popular of these processes. We refer the interested reader to Judge et al. (1985) and to Anderson (1971) for a fuller treatment of the AR(1) and other models.

If the $A R(1)$ process has been in operation since the indefinite past, then by repeated application of (7.12) we have, since $|\rho|<1$,

$$
\epsilon_{t}=\lim _{n \rightarrow \infty}\left(\rho^{n+1} \epsilon_{t-n-1}+\sum_{s=0}^{n} \rho^{s} u_{t-s}\right)=\sum_{s=0}^{\infty} \rho^{s} u_{t-s}
$$

Hence

$$
\mathrm{E}\left(\epsilon_{t}\right)=0, \operatorname{var}\left(\epsilon_{t}\right)=\sigma_{u}^{2} \sum_{s=0}^{\infty}\left(\rho^{2}\right)^{s}=\sigma_{u}^{2} /\left(1-\rho^{2}\right)
$$

and

$$
\operatorname{cov}\left(\epsilon_{t}, \epsilon_{t+r}\right)=\sum_{s=0}^{\infty} \rho^{2 s+r} \sigma_{u}^{2}=\rho^{r} \sigma_{u}^{2} /\left(1-\rho^{2}\right)
$$

Therefore, $\operatorname{cov}(\boldsymbol{\epsilon})=\sigma_{u}^{2} \Omega$ is

$$
\sigma_{u}^{2}\left(1-\rho^{2}\right)^{-1}\left(\begin{array}{ccccc}
1 & \rho & \rho^{2} & \cdots & \rho^{n-1}  \tag{7.13}\\
\rho & 1 & \rho & \cdots & \rho^{n-2} \\
\rho^{2} & \rho & 1 & \cdots & \rho^{n-3} \\
\vdots & \vdots & \vdots & \ddots & \vdots \\
\rho^{n-1} & \rho^{n-2} & \rho^{n-3} & \cdots & 1
\end{array}\right)
$$

Let $e_{1}, \ldots, e_{n}$ be the usual ordinary least squares residuals from the model

$$
\boldsymbol{y}=X \boldsymbol{\beta}+\boldsymbol{\epsilon}
$$

Then

$$
\begin{equation*}
\hat{\rho}=\sum_{i=2}^{n} e_{i} e_{i-1} / \sum_{1}^{n} e_{i}^{2} \tag{7.14}
\end{equation*}
$$

is an estimate of $\rho$ which may be shown to be consistent if for all $i, h_{i i} \rightarrow 0$ where, as in Section 5.2 , p. $101 h_{i i}$ 's are the diagonal elements of $H=$ $X\left(X^{\prime} X\right)^{-1} X^{\prime}$. Let $\hat{\Omega}$ be the result of replacing $\rho$ by $\hat{\rho}$ in the matrix $\Omega$ in (7.13). Then an estimated generalized least squares estimator of $\boldsymbol{\beta}$ in the model is given by

$$
\begin{equation*}
\boldsymbol{b}_{E G L S}=\left(X^{\prime} \hat{\Omega}^{-1} X\right)^{-1} X^{\prime} \hat{\Omega}^{-1} \boldsymbol{y} \tag{7.15}
\end{equation*}
$$

This-two step method of first estimating $\rho$ using (7.14) after running ordinary least squares and then using the resulting residuals to obtain an estimated generalized least squares estimate is often called the Prais-Winsten (1954) procedure.

Since $\hat{\Omega}$ is a matrix of typically fairly large dimensions, it is computationally preferable to obtain the estimate (7.15) in a different way. Let

$$
\hat{\Psi}=\left(\begin{array}{cccccc}
\sqrt{1-\hat{\rho}^{2}} & 0 & 0 & \cdots & 0 & 0 \\
-\hat{\rho} & 1 & 0 & \cdots & 0 & 0 \\
0 & -\hat{\rho} & 1 & \cdots & 0 & 0 \\
\vdots & \vdots & \vdots & \ddots & \vdots & \vdots \\
0 & 0 & 0 & \cdots & 1 & 0 \\
0 & 0 & 0 & \cdots & -\hat{\rho} & 1
\end{array}\right)
$$

Then it may be verified that $\hat{\Psi}^{\prime} \hat{\Psi}=\left(1-\hat{\rho}^{2}\right) \hat{\Omega}^{-1}$. Since least squares estimation is unaffected by scalar multiplication, we may apply the transformation $X^{(\hat{\Omega})}=\hat{\Psi} X, \boldsymbol{y}^{(\hat{\Omega})}=\hat{\Psi} \boldsymbol{y}$ and $\boldsymbol{\epsilon}^{(\hat{\Omega})}=\hat{\Psi} \boldsymbol{\epsilon}$ in (7.15) and get

$$
\begin{equation*}
\boldsymbol{b}_{E G L S}=\left(X^{(\hat{\Omega}) \prime} X^{(\hat{\Omega})}\right)^{-1} X^{(\hat{\Omega}) \prime} \boldsymbol{y}^{(\hat{\Omega})} \tag{7.16}
\end{equation*}
$$

which is an OLS estimator. This transformed model may be written as

$$
\begin{equation*}
y_{t}-\hat{\rho} y_{t-1}=\sum_{j=0}^{k}\left(x_{t j}-\hat{\rho} x_{t-1, j}\right) \beta_{j}+u_{t} \tag{7.17}
\end{equation*}
$$

for $t=2, \ldots, n$ where, as before, $n$ is the total number of observations, $k$ is the number of independent variables and $x_{t 0}=1$. When $t=1$,

$$
\begin{equation*}
\sqrt{1-\hat{\rho}^{2}} y_{1}=\sqrt{1-\hat{\rho}^{2}} \sum_{j=0}^{k} \beta_{j} x_{1 j}+\sqrt{1-\hat{\rho}^{2}} \epsilon_{1} \tag{7.18}
\end{equation*}
$$

Therefore, all one need do is to apply ordinary least squares to the model consisting of (7.17) and (7.18), which is roughly equivalent to what most computer packages (e.g., SAS PROC AUTOREG - SAS, 1982a) do for the $\operatorname{AR}(1)$ model. Notice that the models (7.17) and (7.18) could also have been directly obtained from (7.12). An alternative to this approach is to apply maximum likelihood estimation directly, as illustrated on p. 144 for the case of spatial correlation.

### 7.6.1 The Durbin-Watson Test

A test of the hypothesis $\rho=0$ against the alternative $\rho \neq 0$ is based on the Durbin-Watson statistic,

$$
d=\sum_{t=2}^{n}\left(e_{t}-e_{t-1}\right)^{2} / \sum_{t=1}^{n} e_{t}^{2} .
$$

While this test is primarily to detect the existence of the $\operatorname{AR}(1)$ process, it is frequently used, in practice, to detect the presence of any kind of serial correlation, under the assumption that most serially correlated data would exhibit, at least partially, the behavior of an AR(1) process. Notice that $d=0$ when $e_{t}=e_{t-1}, d=4$ when $e_{t}=-e_{t-1}$, while a value of $d$ close to 2 indicates a low or zero valued $\rho$.

Unfortunately, the percentage points of $d$ cannot be given in tables since its distribution depends on $X$. However, for any chosen level of significance, numbers $d_{L}$ and $d_{U}$ independent of $X$ have been tabulated (and are given on p. 326 for the 5 per cent level) such that, when $\epsilon_{t}$ are normal,

1. if $d_{U}<d<4-d_{U}$, the hypothesis H is accepted,
2. if $d<d_{L}$ or $d>4-d_{L}$, it is rejected, and
3. if $d_{L}<d<d_{U}$ or $4-d_{U}<d<4-d_{L}$, the test is inconclusive.

However, given $X$, the distribution of $d$ under $H$ can be computed. For example, methods have been given by L'Esperance et al. (1976), Koerts and Abrahamse (1969), White (1978) and Srivastava and Yau (1989), and one of these can be used to give appropriate probability values. Also, $d$ is asymptotically normal (see Srivastava, 1987; also see Section 7.7.1), which can also be used to obtain approximate critical values.

### 7.7 Spatial Correlation

Just as when data are taken over time we frequently have serial correlation, when data are taken over contiguous geographical areas (e.g., census tracks, counties or states in a country) we frequently encounter spatial correlation. This is because nearby areas are often much alike; e.g., mean household income for some city block will usually not be too different from that for a neighboring block.

### 7.7.1 Testing for Spatial Correlation

One can use an obvious generalization of the Durbin-Watson statistic to test for spatial correlation. This test, known to geographers as Geary's (1954) test, is based on the statistic

$$
\begin{equation*}
c \sum_{i, j=1}^{n} w_{i j}\left(e_{i}-e_{j}\right)^{2} / s^{2} \tag{7.19}
\end{equation*}
$$

where $c$ is a constant and $w_{i j}$ is a monotonically declining function of the distance between the $i$ th and $j$ th regions. Both $c$ and $w_{i j}$ 's are chosen by the user so that $w_{i j}=w_{j i}$ and $w_{i i}=0$. The most common choice (see Haggett et al., 1977, and Bartels, 1979) of $w_{i j}$ is to set $w_{i j}=a_{i j}$ where

$$
a_{i j}= \begin{cases}1 & \text { if } i \text { and } j \text { are contiguous } \\ 0 & \text { otherwise }\end{cases}
$$

An alternative to (7.19) is the statistic

$$
\begin{equation*}
c \sum_{i, j} w_{i j} e_{i} e_{j} / s^{2} \tag{7.20}
\end{equation*}
$$

which is often called Moran's (1950) statistic. Both (7.19) and (7.20) can be written in the form

$$
\begin{equation*}
c \boldsymbol{e}^{\prime} V \boldsymbol{e} / s^{2} \tag{7.21}
\end{equation*}
$$

where $V$ is a suitable $n \times n$ matrix.
When $\epsilon \sim N\left(0, \sigma^{2} I\right)$, an exact distribution of (7.21) can be obtained (using methods in Sen, 1990, or procedures similar to those in, say, Koerts and Abrahamse, 1969), but it is unreasonable to expect to find tabulated values since we would need such values for each of many possible $V$ 's, which would vary from application to application. Consequently, most users of these statistics invoke the fact that (7.21) is asymptotically normal (Sen, 1976, 1990, Ripley, 1981, p. 100 et seq.) with mean $c \operatorname{tr} B$ and variance $2 c^{2}(n-k+1)^{-1}\left[(n-k-1) \operatorname{tr} B^{2}-(\operatorname{tr} B)^{2}\right]$ where $B=M^{\prime} V M$ and $M=$ $I-X\left(X^{\prime} X\right)^{-1} X^{\prime}$.

If $\boldsymbol{\epsilon}$ is not normal, but the Gauss-Markov conditions continue to hold, (7.21) is still asymptotically normal (under some mild conditions - see Sen, 1976) with mean $c \operatorname{tr} B$ and variance $2 c^{2} \operatorname{tr} B^{2}$.

For more on the properties of these and other tests of spatial correlation see Cliff and Ord (1981).

### 7.7.2 Estimation of Parameters

Unlike serial correlation, the literature on estimation in the presence of spatial correlation is relatively sparse although spatial correlation frequently has more serious effects than does serial correlation (owing to the larger number of non-zero elements in the error covariance matrix - see also Krämer and Donninger, 1987).

The first order spatial autoregressive model for the error vector $\boldsymbol{\epsilon}$, a generalization of the serial correlation model, is

$$
\begin{equation*}
\boldsymbol{\epsilon}=\rho A \boldsymbol{\epsilon}+\boldsymbol{u} \tag{7.22}
\end{equation*}
$$

where $\mathrm{E}[\boldsymbol{u}]=0$, the components $u_{i}$ of $\boldsymbol{u}$ are uncorrelated, i.e., $\mathrm{E}\left[\boldsymbol{u} \boldsymbol{u}^{\prime}\right]=$ $\sigma^{2} I$, and $A=\left(a_{i j}\right)$ with $a_{i j}=1$ if $i$ and $j$ represent contiguous zones and $a_{i j}=0$ otherwise. The model (7.22) implies that each $\epsilon_{i}$ is $\rho$ times the sum of $\epsilon_{\ell}$ 's of contiguous zones plus an independent disturbance. Assuming that $I-\rho A$ is nonsingular, (7.22) can be written as $\boldsymbol{\epsilon}=(I-\rho A)^{-1} \boldsymbol{u}$ and hence

$$
\begin{equation*}
\mathrm{E}\left[\boldsymbol{\epsilon} \boldsymbol{\epsilon}^{\prime}\right]=\sigma^{2}(I-\rho A)^{-2} . \tag{7.23}
\end{equation*}
$$

One method of estimating the model $\boldsymbol{y}=X \boldsymbol{\beta}$ in this case is to use generalized least squares. The estimate is $\boldsymbol{b}_{\rho}=\left[X^{\prime}(I-\rho A)^{2} X\right]^{-1} X^{\prime}(I-$ $\rho A)^{2} \boldsymbol{y}$. The catch is that we do not know $\rho$. If $\boldsymbol{\epsilon}$ is normally distributed, what may be done now is to run distinct generalized least squares for several values of $\rho$ (say between 0 and .25 in increments of .01 ) and select that which yields the smallest value of

$$
\begin{equation*}
\left(\boldsymbol{y}-X \boldsymbol{b}_{\rho}\right)^{\prime}(I-\rho A)^{2}\left(\boldsymbol{y}-X \boldsymbol{b}_{\rho}\right)-2 \log (\operatorname{det}[(I-\rho A)]) . \tag{7.24}
\end{equation*}
$$

This criterion is, of course, based on maximum likelihood (see also Ord, 1975; Warnes and Ripley, 1987).

Alternatively, we could proceed as follows. Since $A$ is symmetric, there exists an orthogonal matrix $\Gamma$ such that

$$
\Gamma A \Gamma^{\prime}=\operatorname{diag}\left(\lambda_{1}, \ldots, \lambda_{n}\right)
$$

where $\lambda_{i}$ 's are the eigenvalues of $A$ and $\Gamma$ is a matrix of the corresponding eigenvectors. Then $\Gamma(I-\rho A) \Gamma^{\prime}$ is also diagonal and has diagonal elements $1-\rho \lambda_{i}$. Furthermore, $\Gamma(I-\rho A)^{-1} \Gamma^{\prime}$ is diagonal, as is $\Gamma(I-\rho A)^{-2} \Gamma^{\prime}$, and this last matrix has diagonal elements $\left(1-\rho \lambda_{i}\right)^{-2}$. Thus if $X^{(A)}=\Gamma X$,
$\boldsymbol{y}^{(A)}=\Gamma \boldsymbol{y}^{(A)}$ and $\boldsymbol{\epsilon}^{(A)}=\Gamma \boldsymbol{\epsilon}$, we can write our regression model $\boldsymbol{y}=X \boldsymbol{\beta}+\boldsymbol{\epsilon}$ as

$$
\begin{equation*}
\boldsymbol{y}^{(A)}=X^{(A)} \boldsymbol{\beta}+\boldsymbol{\epsilon}^{(A)} \tag{7.25}
\end{equation*}
$$

But now, because of (7.23),

$$
\begin{aligned}
& \mathrm{E}\left(\boldsymbol{\epsilon}^{(A)} \boldsymbol{\epsilon}^{(A) \prime}\right)=\Gamma \mathrm{E}\left(\boldsymbol{\epsilon} \epsilon^{\prime}\right) \Gamma^{\prime}=\Gamma(I-\rho A)^{-2} \Gamma^{\prime} \\
& \quad=\operatorname{diag}\left(\frac{1}{\left(1-\rho \lambda_{1}\right)^{2}}, \ldots, \frac{1}{\left(1-\rho \lambda_{n}\right)^{2}}\right)
\end{aligned}
$$

is diagonal. Therefore, we can perform a weighted regression on the transformed model (7.25), using as weights $1-\rho \lambda_{i}$. Again, an estimate of $\rho$ could be obtained by comparing, for several $\rho$ 's, the values of (7.24) - which, in this case, is $\boldsymbol{e}^{(A) \prime} \boldsymbol{e}^{(A)}-2 \log (\operatorname{det}[(I-\rho A)])$, where $\boldsymbol{e}^{(A)}$ is the vector of residuals. Macros for spatial correlation for use with MINITAB have been written by Griffith, 1989. A spatial equivalent of the Prais-Winsten procedure (p. 141) for serially correlated $\operatorname{AR}(1)$ models is also possible as an alternative.

The first order spatial moving average model is written as $\boldsymbol{\epsilon}=(I+\alpha A) \boldsymbol{u}$ where $A$ is as in (7.22). It can be easily verified that for this model $\mathrm{E}\left[\boldsymbol{\epsilon} \boldsymbol{\epsilon}^{\prime}\right]=$ $\sigma^{2}\left(I+2 \alpha A+\alpha^{2} A^{2}\right)$. Since it may be shown that if $A^{r}=\left(a_{i j}^{r}\right)$, then $a_{i j}^{r}$ is the number of sequences of exactly $r-1$ zones one must traverse in getting from $i$ to $j$, a higher order spatial moving average model is $\epsilon=\left[I+\sum_{\ell=1}^{L} \alpha_{\ell} A^{\ell}\right] u$. For this model, the covariance of $\epsilon$ takes the form

$$
\begin{equation*}
\mathrm{E}\left(\boldsymbol{\epsilon} \boldsymbol{\epsilon}^{\prime}\right)=\sigma^{2}\left(I+\rho_{1} A+\rho_{2} A^{2}+\cdots+\rho_{q} A^{q}\right) \tag{7.26}
\end{equation*}
$$

where the $\rho_{k}$ 's are unknown parameters.
It can readily be verified that

$$
\Gamma A^{2} \Gamma^{\prime}=\Gamma A \Gamma^{\prime} \Gamma A \Gamma^{\prime}=\operatorname{diag}\left(\lambda_{1}^{2}, \ldots, \lambda_{n}^{2}\right)
$$

and in general

$$
\Gamma A^{k} \Gamma^{\prime}=\operatorname{diag}\left(\lambda_{1}^{k}, \ldots, \lambda_{n}^{k}\right)
$$

Consequently,

$$
\begin{equation*}
\Gamma \mathrm{E}\left(\boldsymbol{\epsilon}^{\prime} \boldsymbol{\epsilon}\right) \Gamma^{\prime}=\sigma^{2} \operatorname{diag}\left(1+\sum_{k=1}^{q} \rho_{k} \lambda_{1}^{k}, \ldots, 1+\sum_{k=1}^{q} \rho_{k} \lambda_{n}^{k}\right) \tag{7.27}
\end{equation*}
$$

Thus, again we have reduced the spatially correlated case to one that only requires weighted regression, but here, because of the large number of parameters, it might be difficult to estimate weights by minimizing (7.24). But weights may be obtainable using (7.9), (7.10) or (7.11).

For more on these methods, as well as other methods of estimation under spatially autoregressive errors, see Anselin (1988), Griffith (1988), Mardia and Marshall (1984), Cook and Pocock (1983), Haining (1987) and Vecchia (1987). Mardia and Marshall have established consistency and asymptotic normality for a wide range of procedures.

## Problems

The time series computations can be done using just about any of the major statistical packages, as well as one of the many special purpose time series packages. All of the exercises can be done quite easily using a matrix program like SAS PROC MATRIX (SAS, 1982b) or PROC IML (SAS, 1985c) or MINITAB (MINITAB, 1988).

Exercise 7.1: For the model (7.2), show that:

1. The estimators $\boldsymbol{b}_{O L S}$ and $\boldsymbol{b}_{G L S}$ are unbiased estimators, where $\boldsymbol{b}_{O L S}$ is the OLS estimator.
2. $\operatorname{cov}\left(\boldsymbol{b}_{G L S}\right)=\sigma^{2}\left(X^{\prime} \Omega^{-1} X\right)^{-1}$.
3. $\operatorname{cov}\left(\boldsymbol{b}_{O L S}\right)=\sigma^{2}\left(X^{\prime} X\right)^{-1}\left(X^{\prime} \Omega X\right)\left(X^{\prime} X\right)^{-1}$.

Using the Gauss-Markov theorem, state which of the two following numbers is bigger:

$$
\ell^{\prime}\left(X^{\prime} X\right)^{-1}\left(X^{\prime} \Omega X\right)\left(X^{\prime} X\right)^{-1} \ell \text { or } \ell^{\prime}\left(X^{\prime} \Omega^{-1} X\right)^{-1} \ell
$$

where $\boldsymbol{\ell}$ is a non-null $p$-dimensional vector.
Exercise 7.2: Show that for the model (2.42) on page 43, OLS and GLS estimates are identical.
[Hint: Let $A=I-n^{-1} \mathbf{1 1}^{\prime}$. Then $A^{-}=A$ and $A Z=Z$ where $Z$ is as in (2.40).]

Exercise 7.3: Show that $\boldsymbol{b}_{E G L S}$ in Section 7.5 is an unbiased estimator of $\boldsymbol{\beta}$ under the assumption of multivariate normality.
[Hint: Under the assumption of normality, $\hat{\Omega}$ and $\overline{\boldsymbol{y}}$ are independently distributed. Take the expectation given $\hat{\Omega}$.]

Exercise 7.4: The data of Exercise 3.14, p. 79, were collected over time. At a 5 per cent level, test the hypothesis that there is no serial correlation against the alternative that there is serial correlation.

Exercise 7.5: Apply the Durbin-Watson test to each of the models considered in Exercise 2.19, p. 54. When can you accept the hypothesis of no serial correlation?

Exercise 7.6: In Exercise 2.15, p. 53, we suggested taking first differences of the dependent variable as an attempt to combat serial correlation. For each of the models described, compute the Durbin-Watson statistic and explain if we succeeded. In the cases where we did not succeed, can you do better using a first order autoregressive model?

Exercise 7.7: U.S. population $\left(y_{t}\right)$ in thousands for the years 1790,1800 , ..., 1970 is:

| Year | Oil | Gas | Bit. | Anth. | Year | Oil | Gas | Bit. | Anth. |
| ---: | :--- | :--- | :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| 1950 | 80.7 | 11.7 | 34.5 | 69.9 | 1966 | 64.7 | 18.5 | 23.3 | 43.9 |
| 1951 | 76.4 | 11.6 | 32.9 | 70.4 | 1967 | 63.6 | 18.3 | 23.3 | 43.9 |
| 1952 | 75.3 | 12.1 | 32.3 | 67.2 | 1968 | 61.4 | 17.8 | 22.5 | 45.6 |
| 1953 | 78.5 | 13.9 | 32.0 | 68.3 | 1969 | 61.4 | 17.4 | 23.0 | 48.7 |
| 1954 | 80.4 | 15.3 | 29.1 | 59.8 | 1970 | 59.9 | 16.9 | 27.9 | 51.5 |
| 1955 | 78.6 | 15.3 | 28.4 | 53.6 | 1971 | 60.8 | 17.2 | 30.4 | 53.5 |
| 1956 | 76.6 | 15.4 | 29.6 | 54.5 | 1972 | 58.4 | 16.9 | 31.9 | 52.9 |
| 1957 | 82.1 | 15.7 | 30.2 | 57.9 | 1973 | 63.5 | 18.7 | 33.6 | 55.7 |
| 1958 | 78.6 | 16.2 | 28.3 | 56.5 | 1974 | 102.9 | 24.1 | 57.7 | 85.5 |
| 1959 | 74.0 | 17.2 | 27.5 | 51.9 | 1975 | 105.1 | 32.3 | 65.9 | 109.6 |
| 1960 | 72.3 | 18.3 | 26.6 | 48.0 | 1976 | 106.7 | 40.1 | 63.4 | 112.6 |
| 1961 | 71.8 | 19.6 | 25.8 | 48.8 | 1977 | 105.5 | 51.6 | 62.3 | 107.4 |
| 1962 | 70.8 | 19.8 | 24.8 | 46.5 | 1978 | 103.2 | 55.3 | 64.6 | 99.7 |
| 1963 | 69.5 | 20.0 | 24.0 | 49.8 | 1979 | 133.3 | 66.0 | 64.1 | 106.5 |
| 1964 | 68.3 | 19.2 | 24.0 | 50.8 | 1980 | 204.5 | 81.7 | 59.4 | 105.5 |
| 1965 | 66.3 | 19.1 | 23.5 | 47.5 | 1981 | 273.6 | 96.0 | 57.4 | 104.0 |

EXHIBIT 7.2: Prices of Crude Oil, Natural Gas, Bituminous Coal and Lignite, and Anthracite by Year

SOURCE: Darrell Sala, Institute of Gas Technology, Chicago.
$3929,5308,7239,9638,12866,17069,23191,31443,39818,50155,62947$, $75994,91972,105710,122775,131669,151325,179323,203211$.
Fit a model of the form

$$
\sqrt{y_{t}}=\beta_{0}+\beta_{1} t+\beta_{2} t^{2}+\beta_{3} t^{3}
$$

to these data, assuming the errors to be first order autoregressive. Why did we take the square root of the dependent variable?

Exercise 7.8: In Exercise 7.7, $y_{t+1}-y_{t}$ is approximately equal to the number of births less deaths plus net immigration during the period $t$ to $t+1$. Since births and deaths are approximately proportional to $y_{t}$, it is reasonable to propose a model of the form

$$
z_{t}=y_{t+1}-y_{t}=\beta_{0}+\beta_{1} y_{t}+\epsilon_{t}
$$

Assuming $\epsilon_{t}$ to be first order autoregressive, estimate $\beta_{0}$ and $\beta_{1}$. How would you forecast the 1980 population?

In this exercise we have ignored the fact that $y_{t}$ is possibly heteroscedastic. Can you suggest a way to, at least crudely, compensate for it?

Exercise 7.9: It is usually conjectured that, over the last several years, prices of other fuels have been determined by the price of oil. Exhibit 7.2 gives prices for crude oil, natural gas, bituminous coal and lignite, and anthracite in 1972 cents per 1000 BTU. Assuming first order autoregressive errors, estimate a model expressing bituminous coal and lignite prices in terms of oil prices. Since it would appear that after the 'energy crisis' of 1973-74, the price of bituminous coal and lignite responded over about two
years, introduce suitable lagged variables to take this into account. Test the hypothesis that the price of this energy source is determined by oil prices.

Do the same for anthracite and natural gas prices. Can the use of broken line regression be helpful in the latter case?
Exercise 7.10: The data set in Exhibit 7.3 gives ratios $u_{t}$ of fluid intake to urine output over five consecutive 8 -hour periods $(t=1, \ldots, 5)$ for 19 babies divided into two groups (G). The babies in group 1 received a surfactant treatment. The seven babies in group 2 were given a placebo and constitute a control group.

1. Estimate a model expressing $u_{t}$ as a linear function of $t$ for the control group.
2. Assuming that the covariance matrix is the same for both groups, test if the same linear function suffices for both groups against the alternative that the functions are different.
3. An examination of a plot of the means of $u_{t}$ for each time period over all surfactant subjects will reveal that the plot is not quite a straight line. Can you find a more appropriate function?

Exercise 7.11: Human immuno-deficiency virus (HIV) infection causing acquired immuno-deficiency syndrome (AIDS) is known to affect the functioning of a variety of organ systems, including the central nervous system. In order to test its effect on the developing brain, the following study was carried out.

Five baby chimpanzees were injected with a heavy dose of HIV intravenously at 1 hour of age, subsequent to which the babies were allowed to be nursed by the mother. After six months, under general anesthesia, the radio-active microspheres technique was used to measure brain blood flow. Since there is a federal restriction on the use of this primate model, only a limited number of studies could be done. Therefore, the investigators obtained biopsies from five regions of the brain and measured the radioactive counts; the results $(y)$ were expressed as cerebral blood flow in $\mathrm{ml} / 100$ grams of brain tissue. The partial pressure $(x)$ of carbon dioxide in millimeters of mercury (also called $\mathrm{PCO}_{2}$ ) was also obtained. After the biopsy, the animals were returned to their cages for future studies.

Assume that all pairs of observations for the same chimpanzee have the same correlation, while observations for different chimpanzees are uncorrelated. With $y$ as the dependent variable and $x$ as the independent variable, test the hypothesis that the slope is the same for all regions of the brain against the alternative that region 2 and 4 observations have different slopes than those from other regions.
Exercise 7.12: Trucks can be weighed by two methods. In one, a truck needs to go into a weighing station and each axle is weighed by conventional

| G | $u_{1}$ | $u_{2}$ | $u_{3}$ | $u_{4}$ | $u_{5}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 0.26 | 0.23 | 0.38 | 0.38 | 0.35 |
| 1 | 0.00 | 0.28 | 0.14 | 0.47 | 1.17 |
| 1 | 0.72 | 1.00 | 0.27 | 0.56 | 0.64 |
| 1 | 1.81 | 0.72 | 1.02 | 0.68 | 1.00 |
| 1 | 0.43 | 0.80 | 0.87 | 1.99 | 0.68 |
| 1 | 0.16 | 0.24 | 0.40 | 0.39 | 1.02 |
| 1 | 0.03 | 0.36 | 0.52 | 0.93 | 1.25 |
| 1 | 0.09 | 0.19 | 0.37 | 0.57 | 0.78 |
| 1 | 0.53 | 0.58 | 0.44 | 1.64 | 0.82 |
| 1 | 0.19 | 0.30 | 0.53 | 0.69 | 0.93 |
| 1 | 0.32 | 0.32 | 0.20 | 1.08 | 1.17 |
| 1 | 0.60 | 0.49 | 0.80 | 1.20 | 1.11 |
| 2 | 0.46 | 0.46 | 1.20 | 0.63 | 0.40 |
| 2 | 0.00 | 0.58 | 0.89 | 0.50 | 0.96 |
| 2 | 0.29 | 0.41 | 0.79 | 1.68 | 2.70 |
| 2 | 0.00 | 0.33 | 0.34 | 0.28 | 0.73 |
| 2 | 0.29 | 0.62 | 0.40 | 0.67 | 0.41 |
| 2 | 0.80 | 0.60 | 0.62 | 0.85 | 1.38 |
| 2 | 0.62 | 0.17 | 0.46 | 0.63 | 0.79 |

## EXHIBIT 7.3: Data on Intake/Output Ratio

SOURCE: Rama Bhat, M.D., Department of Pediatrics, University of Illinois at Chicago. This data is a part of a larger data set. A full discussion of how the data were gathered is given in Bhat et al. (1989).
means. The other is a newer and a somewhat experimental method where a thin pad is placed on the highway and axles are weighed as trucks pass over it. Former weights are called static weights and are given in Exhibit 7.5 as $s w$, while the latter are called weight in motion or wim. The parenthetic superscripts in the exhibit are the axles: 1 represents axle 1,23 the combination of axles 2 and 3 and 45 the combination of 4 and 5 . Obviously, one would expect the axle weights for the same truck to be correlated. Assume that the off-diagonal terms of the correlation matrix are the same and the matrix is the same for all trucks.

1. Assuming weight in motion to have the same variance for all axles or axle pairs (i.e., wim $^{(1)}$, wim $^{(23)}$ and wim $^{(45)}$ have the same variance), estimate a linear model of the form wim $-s w=\beta_{0}+\beta_{1} s w$. Test the hypothesis $\beta_{1}=0$ against the alternative that it is not zero.
2. If you cannot assume that the variances are the same, but assume instead that the variance of each wim is proportional to a function of $s w$, how would you proceed?
3. Examine suitable residuals from the results of part 1 above to verify

| Chimp. <br> $\#$ | Frontal <br> (Region 1) | Parietal <br> (Region 2) | Occipital <br> (Region 3) | Temporal <br> (Region 4) | Cerebellum <br> (Region 5) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $x$ | $y$ | $x$ | $y$ | $x$ | $y$ | $x$ | $y$ | $x$ | $y$ |
| 1 | 30.3 | 64.3 | 30.3 | 99.6 | 30.3 | 71.7 | 29.3 | 86.5 | 30.3 | 61.8 |
| 2 | 35.1 | 56.8 | 34.0 | 62.3 | 34.4 | 40.1 | 35.2 | 97.0 | 35.0 | 47.1 |
| 3 | 36.1 | 62.4 | 36.8 | 92.9 | 34.9 | 51.6 | 37.4 | 83.0 | 37.2 | 75.0 |
| 4 | 35.1 | 60.5 | 35.8 | 95.1 | 36.0 | 70.7 | 36.1 | 97.5 | 33.4 | 55.7 |
| 5 | 31.0 | 43.6 | 29.6 | 73.2 | 28.7 | 44.5 | 28.5 | 79.1 | 30.2 | 42.2 |

EXHIBIT 7.4: Data on $\mathrm{PCO}_{2}(x)$ and Cerebral Blood Flow ( $y$ ) for Five Regions of the Brain of Each of Five Chimpanzees
SOURCE: Tonse Raju, M.D., Department of Pediatrics, University of Illinois at Chicago.
if the variance of $w i m$ is indeed a function of $s w$ and, if necessary, re-estimate $\beta_{0}$ and $\beta_{1}$.
4. Consider a model of the form wim $-s w=\alpha_{0}+\alpha_{1} t+\alpha_{2} t^{2}$ where $t$ is the axle order, i.e., $t=1$ for axle $1, t=2$ for axle 23 and $t=3$ for axle 45 . Estimate the $\alpha$ 's and obtain a confidence region for them.

Exercise 7.13: Exhibit 7.6 provides data on median family income for 34 Community Areas in the northern half of Chicago. Also given are the percentages of population who are black (PB), Spanish speaking (PS) and over 65 (PA). The contiguity matrix $A$ is given in Exhibit 7.7. Both data sets were constructed by Prof. Siim Soot, Department of Geography, University of Illinois at Chicago.

1. Assume a first order spatial autoregressive model, estimate $\rho$ and use it to estimate parameters in a model with income as the dependent variable and PB, PS and PA as independent variables. Are the coefficients of the independent variables significant?
2. Assume that the covariance matrix is of the form (7.26) with $q=4$. Apply (7.9) to estimate parameters.
3. Under the same assumptions as part 1 above, apply (7.10) and (7.11) to estimate variances. Use these estimated variances to estimate parameters (making reasonable assumptions when the estimated variances turn out to be negative).
4. Try other values of $q$.

Test residuals (in each case) for the presence of spatial correlation and comment.

| $s w^{(1)}$ | wim $^{(1)}$ | $s w^{(23)}$ | wim |  |  |
| ---: | ---: | ---: | :---: | ---: | :---: |
| 8660 | 5616 | 11920 | 15600 | $8 w^{(45)}$ | wim |
| 8820 | 6448 | 17040 | 19344 | 19480 | 10608 |
| 8780 | 6448 | 33040 | 34944 | 30040 | 29744 |
| 11180 | 9152 | 27840 | 33072 | 29040 | 31824 |
| 10680 | 10192 | 20200 | 30576 | 20300 | 30784 |
| 10820 | 7072 | 27200 | 29952 | 31900 | 29952 |
| 9500 | 7072 | 33200 | 34112 | 31820 | 29952 |
| 9660 | 6448 | 24000 | 19760 | 33200 | 16640 |
| 11320 | 9568 | 29520 | 33280 | 34100 | 34320 |
| 10460 | 6240 | 31640 | 30576 | 31620 | 27040 |
| 10720 | 5616 | 33560 | 42016 | 33720 | 35776 |
| 12740 | 9152 | 29720 | 30160 | 24380 | 23088 |
| 10920 | 9152 | 26560 | 29952 | 15280 | 14144 |
| 8720 | 6240 | 12880 | 14352 | 9920 | 11323 |
| 10380 | 6448 | 27260 | 29952 | 23020 | 20592 |
| 8980 | 5824 | 14160 | 13312 | 11340 | 11024 |
| 8780 | 7072 | 31280 | 37648 | 30000 | 37024 |
| 9160 | 6240 | 13900 | 13104 | 9660 | 9984 |
| 10220 | 7072 | 32820 | 36192 | 32740 | 35152 |
| 8820 | 6240 | 13940 | 13936 | 12300 | 12480 |
| 9460 | 6240 | 20640 | 26624 | 18680 | 19552 |
| 10120 | 8320 | 24700 | 18928 | 23200 | 20176 |
| 9500 | 6656 | 27240 | 35984 | 23460 | 25792 |
| 9820 | 7072 | 20740 | 20800 | 19280 | 17264 |
| 8760 | 7488 | 17660 | 21840 | 14500 | 16640 |
| 11360 | 8320 | 32380 | 37856 | 17480 | 17888 |

EXHIBIT 7.5: Data on Static Weights and Weight in Motion of Trucks SOURCE: Saleh Mumayiz, Urban Transportation Center, University of Illinois at Chicago, who compiled the data from a data set provided by the Illinois Department of Transportation.

| Obs \# | Area Name | PB | PS | PA | Income |
| :---: | :--- | ---: | ---: | ---: | ---: |
| 1 | ROGERS PARK | 9.41 | 11.92 | 14.96 | 18784 |
| 2 | WEST RIDGE | 0.72 | 3.71 | 22.68 | 25108 |
| 3 | UPTOWN | 15.06 | 23.26 | 13.88 | 14455 |
| 4 | LINCOLN SQ. | 0.54 | 11.31 | 17.98 | 20170 |
| 5 | NORTH CENTER | 1.17 | 19.01 | 13.61 | 19361 |
| 6 | LAKE VIEW | 6.93 | 18.80 | 14.77 | 20716 |
| 7 | LINCOLN PARK | 8.59 | 10.48 | 9.94 | 24508 |
| 8 | NEAR N. SIDE | 32.75 | 2.89 | 13.01 | 23395 |
| 9 | EDISON PARK | 0.00 | 0.96 | 18.64 | 27324 |
| 10 | NORWOOD PARK | 0.02 | 0.96 | 19.38 | 27595 |
| 11 | JEFFERSON PK. | 0.02 | 1.61 | 20.42 | 25082 |
| 12 | FOREST GLEN | 0.06 | 1.55 | 19.03 | 31651 |
| 13 | NORTH PARK | 0.94 | 5.54 | 17.95 | 25975 |
| 14 | ALBANY PARK | 0.61 | 19.69 | 11.14 | 19792 |
| 15 | PORTAGE PARK | 0.09 | 2.59 | 19.06 | 23402 |
| 16 | IRVING PARK | 0.13 | 8.62 | 15.59 | 21088 |
| 17 | DUNNING | 0.48 | 1.61 | 18.29 | 24445 |
| 18 | MONTCLARE | 0.00 | 1.66 | 20.47 | 24005 |
| 19 | BELMONT | 0.08 | 5.76 | 18.82 | 22245 |
| 20 | HERMOSA | 0.38 | 31.21 | 12.86 | 19118 |
| 21 | AVONDALE | 0.18 | 20.47 | 13.61 | 19144 |
| 22 | LOGAN SQUARE | 2.64 | 51.70 | 9.39 | 16224 |
| 23 | HUMBOLT PARK | 35.57 | 40.73 | 6.45 | 14461 |
| 24 | WEST TOWN | 8.99 | 56.72 | 8.56 | 12973 |
| 25 | AUSTIN | 72.45 | 5.90 | 6.10 | 16566 |
| 26 | W GARFLD PK. | 98.55 | 0.82 | 4.96 | 10922 |
| 27 | E GARFLD PK. | 99.00 | 0.83 | 7.81 | 9681 |
| 28 | NEAR W. SIDE | 76.45 | 9.96 | 8.14 | 7534 |
| 29 | N. LAWNDALE | 96.48 | 2.69 | 6.55 | 9902 |
| 30 | LOWER W. SIDE | 1.06 | 77.57 | 7.01 | 14486 |
| 31 | LOOP | 19.05 | 3.44 | 21.26 | 26789 |
| 32 | NEAR S. SIDE | 94.14 | 1.49 | 9.44 | 7326 |
| 33 | ARMOUR SQUARE | 25.35 | 4.83 | 14.77 | 15211 |
| 34 | EDGEWATER | 11.12 | 13.33 | 18.40 | 19859 |

EXHIBIT 7.6: Community Area Data for the North Part of the City of Chicago


#### Abstract

0100000000000000000000000000000001 1001000000001000000000000000000001 0001110000000000000000000000000001 0110110000001101000000000000000001 0011011000000101000011000000000000 0011101000000000000000000000000000 0000110100000000000011010000000000 0000001000000000000000010001001000 0000000001000000000000000000000000 0000000010100000000000000000000000 0000000001010010000000000000000000 0000000000101111000000000000000000 0101000000010100000000000000000000 0001100000011011000000000000000000 0000000000110101101100000000000000 0001100000010110001110000000000000 0000000000000010011000000000000000 0000000000000000101000001000000000 0000000000000011110100101000000000 0000000000000011001011101000000000 0000101000000001000101000000000000 0000101000000000000110110000000000 0000000000000000001101011110000000 0000001100000000000001100011000000 0000000000000000011100100100100000 0000000000000000000000101010100000 0000000000000000000000110101100000 0000000100000000000000010010111100 0000000000000000000000001111010000 0000000000000000000000000001100110 0000000100000000000000000001000100 0000000000000000000000000001011010 0000000000000000000000000000010100 1111000000000000000000000000000000


EXHIBIT 7.7: The Contiguity Matrix $A$ for the 34 Community Areas in Northern Part of Chicago

## Chapter 8

## Outliers and Influential Observations

### 8.1 Introduction

Sometimes, while most of the observations fit the model and meet G-M conditions at least approximately, some of the observations do not. This occurs when there is something wrong with the observations or if the model is faulty.

As far as the observations are concerned, there could have been a mistake in inputting or recording data. A few observations might reflect conditions or situations different from those under which other observations were obtained. For example, one or two of the observations from a chemical experiment may have been affected by chemical contamination or by equipment malfunction. If the data set on house prices were to include one or two observations where either the properties were particularly run-down or where for unusual circumstances they were sold at prices that did not reflect their 'true value', these points would most likely not belong to the model for houses.

Observations that do not fit the model might point also to deficiencies in the model. There could be an independent variable which should have been included in the model but was not. Such data points might also show us that the algebraic form of the model is incorrect; e.g., we might need to make some transformations to the data (Chapter 9) or consider forms which require the use of non-linear regression.

Because there are two main reasons for the existence of observations that do not belong to the model, there are two principal purposes in trying to identify them. One is obviously to protect the integrity of the model from the effects of points that do not belong to it. The other purpose is to identify shortcomings in the model. The latter point, which is particularly important, is often ignored by inexperienced analysts. In some sense the postulated model reflects what we already know or think we know; otherwise we would not have formulated the model the way we did. Points that do not conform to it are the surprises and can tell us things we did not know. This information can lead to substantial improvements in the model. It can also lead to discoveries which are valuable in themselves. As Daniel and Wood (1980, p. 29) put it, "Numerous patents have resulted from the recognition of outliers."

Observations that do not belong to the model often exhibit numerically
large residuals and when they do they are called outliers. As described in Section 1.6, p. 11, outliers frequently have an inordinate influence on least squares estimates although not all influential points have large residuals. Although observations that do not fit the model do not necessarily have large residuals, nor are they necessarily influential, there is little hope of finding such non-conforming points if they do not stand out either as outliers or as influential points. Therefore we shall confine our attention in this chapter to outliers and influential points. Besides, a particularly influential point should be scrutinized simply because it has so much effect on the estimates.

A point has undue influence when it has a large residual or is located far away from other points in the space of the independent variables (Exhibit $1.10 \mathrm{~b}, \mathrm{p} .12$ ). A measure of this latter remoteness is the leverage $h_{i i}$, which we have already encountered in Section 5.3 (p. 106). Indeed, the residuals and the leverages constitute the blocks used in building virtually all measures to assess influence. Because of their importance, we shall examine leverages and residuals in the next two sections before proceeding to discuss how these measures might be used to identify influential points.

### 8.2 The Leverage

As stated in Section 5.3, the leverages $h_{i i}$ are the diagonal elements of the hat matrix $H=X\left(X^{\prime} X\right)^{-1} X^{\prime}$. Consequently, an individual $h_{i i}=$ $\boldsymbol{x}_{i}^{\prime}\left(X^{\prime} X\right)^{-1} \boldsymbol{x}_{i}$ where $\boldsymbol{x}_{i}^{\prime}$ is a row of the design matrix $X$ and, therefore, corresponds to a single observation. The key feature of a leverage $h_{i i}$ is that it describes how far away the individual data point is from the centroid of all data points in the space of independent variables, i.e., how far removed $\boldsymbol{x}_{i}$ is from $\overline{\boldsymbol{x}}=n^{-1} \sum_{i=1}^{n} \boldsymbol{x}_{i}$. We shall show this in the subsection below.

In the case of a lever, greater influence can be generated at a point far removed from the fulcrum, than at a point closer to it. This is because for a given change at a point remote from the fulcrum the corresponding changes in close-in points are relatively small. The situation is similar for the leverage $h_{i i}$ with the fulcrum at the centroid when $\beta_{0} \neq 0$. When $\beta_{0}=0$ the fulcrum is obviously the origin and leverage measures the distance from the origin.

Since, as shown in Section 5.3, $\sum_{i=1}^{n} h_{i i}=k+1$, if we had the option of choosing independent variable values we would choose them so as to make each $h_{i i}=(k+1) / n$. However, such a choice is seldom ours to make. But if all $h_{i i}$ 's are close to $(k+1) / n$ and if all the residuals turn out to be acceptably small, no point will have an undue influence. Belsley, Kuh and Welsch (1980, p. 17) offer $2(k+1) / n$ as a possible cut-off point for $h_{i i}$, but note that this criterion tends to draw attention to too many points.

A slight shortcoming of the leverage as a diagnostic tool is that it treats
all independent variables the same regardless of how each one affects the dependent variable. For example, a variable that we might ultimately discard from the model because of its inefficacy (Chapter 11) would affect $h_{i i}$ as much, or as little, as if it were the most important predictor. The DFFITS and DFBETAS described in Section 8.5 are more sensitive to the importance of an individual $b_{j}$.

### 8.2.1 *Leverage as Description of Remoteness

Let $Z$ be the centered version of $X$, i.e., $Z^{\prime}=\left(\boldsymbol{x}_{1}-\overline{\boldsymbol{x}}, \ldots, \boldsymbol{x}_{n}-\overline{\boldsymbol{x}}\right)$. Then the diagonal elements of $\tilde{H}=Z\left(Z^{\prime} Z\right)^{-1} Z^{\prime}$ are

$$
\begin{equation*}
\tilde{h}_{i i}=\left(\boldsymbol{x}_{i}-\overline{\boldsymbol{x}}\right)^{\prime}\left(Z^{\prime} Z\right)^{-1}\left(\boldsymbol{x}_{i}-\overline{\boldsymbol{x}}\right) . \tag{8.1}
\end{equation*}
$$

Since $(n-1)^{-1} Z^{\prime} Z$ is sample covariance matrix of the 'observations' $\boldsymbol{x}_{i}$, it is easy to see that (8.1) is a standardized form of squared distance between $\boldsymbol{x}_{i}$ and $\overline{\boldsymbol{x}}$. Apart from rendering (8.1) unit-free, this form of standardization also takes into account any relationship between independent variables.

Let $\overline{\boldsymbol{y}}=\bar{y} \mathbf{1}$ where $\bar{y}=n^{-1} \sum_{i=1}^{n} y_{i}$. Since the vector of predicted values is $\hat{\boldsymbol{y}}=H \boldsymbol{y}$,

$$
\hat{\boldsymbol{y}}-\overline{\boldsymbol{y}}=H \boldsymbol{y}-n^{-1} \mathbf{1 1} \boldsymbol{y}=\left(H-n^{-1} \mathbf{1 1} \mathbf{1}^{\prime}\right) \boldsymbol{y} .
$$

On the other hand, since $\mathbf{1}^{\prime} Z=\mathbf{o}$, it can be shown (using the centered model (2.40) on p.42) that $\hat{\boldsymbol{y}}-\overline{\boldsymbol{y}}=\tilde{H} \boldsymbol{y}$. It follows that

$$
\begin{equation*}
h_{i i}-n^{-1}=\tilde{h}_{i i} . \tag{8.2}
\end{equation*}
$$

Therefore, $h_{i i}$ also describes distance between $\boldsymbol{x}_{i}$ and $\overline{\boldsymbol{x}}$.
Equation 8.2 also shows that $n^{-1} \leq h_{i i} \leq 1$, which is why we took pains not to refer to $h_{i i}$ as a distance.

### 8.3 The Residuals

For the purpose of detecting observations that do not belong to the model (and also influential points), more valuable than the residuals are the Studentized residuals, often called RSTUDENT and defined by

$$
\begin{equation*}
e_{i}^{\star}=\frac{e_{i}}{s_{(i)} \sqrt{1-h_{i i}}} \tag{8.3}
\end{equation*}
$$

where $e_{i}$ is, as before, a residual and $s_{(i)}$ is equivalent to $s$ if least squares is run after deleting the $i$ th case. Denote as $\boldsymbol{y}(i)$ and $X_{(i)}$ the results of removing the $i$ th row from $\boldsymbol{y}$ and $X$ and let $\boldsymbol{b}(i)$ be the least squares estimate of $\boldsymbol{\beta}$ based on $\boldsymbol{y}(i)$ and $X_{(i)}$, i.e., $\boldsymbol{b}(i)=\left(X_{(i)}^{\prime} X_{(i)}\right)^{-1} X_{(i)}^{\prime} \boldsymbol{y}(i)$. Clearly,

$$
(n-k-2) s_{(i)}^{2}=\sum_{\substack{\ell=1 \\ \ell \neq i}}^{n}\left[y_{\ell}-\boldsymbol{x}_{\ell}^{\prime} \boldsymbol{b}(i)\right]^{2}
$$

has essentially the same statistical properties as $s^{2}$, and, in particular, under G-M conditions $s_{(i)}^{2}$ is an unbiased and consistent estimate of $\sigma^{2}$. An alternative expression for it follows from

$$
\begin{equation*}
(n-k-2) s_{(i)}^{2}=(n-k-1) s^{2}-e_{i}^{2}\left(1-h_{i i}\right)^{-1} \tag{8.4}
\end{equation*}
$$

which is proved in the appendix to this chapter. Obviously, (8.3) is most similar to the standardized residuals (5.4) and frequently will also be numerically similar. Since in either case, each residual is being divided by an estimate of its standard error, it is fairer to make comparisons between Studentized or standardized residuals than among the residuals themselves. However, analysts who have used residuals to identify outliers and watched the maximum of their numerical values decline as outliers are eliminated might find Studentized or standardized residuals a bit disconcerting. Since typically, $s^{2}$ or $s_{(i)}^{2}$ will decline as outliers are eliminated, the maximum of such residuals will not always decline. They are essentially relative measures.

The $e_{i}^{\star}$ 's are fascinating quantities. It is shown in the appendix to this chapter (and slightly differently in Cook and Weisberg, 1982, p. 21) that if we append to our list of independent variables an additional one - an indicator variable $z$ which is 1 for the $i$ th case but is zero otherwise then the t-value associated with this variable is exactly $e_{i}^{\star}$. This means that $e_{i}^{\star}$ has a t distribution when the errors are Gaussian and has a near t distribution under a wide range of circumstances (see Section 5.3; also see Exercise 8.2 ). With the presence of $z$ in the model, the estimates of the coefficients of the other independent variables and the intercept are not affected by $i$ th observation. Therefore, $e_{i}^{\star}$ is a standardized measure of the distance between the $i$ th case and the model estimated on the remaining cases. Therefore, it can serve as a test statistic to decide if the $i$ th point belongs to the model (see also Exercise 8.3).

### 8.4 Detecting Outliers and Points That Do Not Belong to the Model

Any one of the plots of the residuals - against $\hat{y}_{i}$ 's or against any of the $x_{i j}$ 's or even against the case numbers - will show us which residuals (if any) are large. And because these plots are easily drawn and also used for other purposes, this is possibly what is done most often.

However, for a search for points that might not fit the model, the Studentized residuals are much more useful. One could examine a listing or a plot of these against, say, case numbers. One can easily identify from these which $e_{i}^{\star}$ are significant at some given level, e.g., 5 per cent, and flag the corresponding observations for further scrutiny.

But this process can be pointlessly tedious. For example, if there are
a hundred normally distributed observations all belonging to the model, then there would be naturally about five observations for which $e_{i}^{\star}$ would be significant at a 5 per cent level. Therefore, it would be useful to have methods for judging if outliers are present at all.

Several methods are possible. If the number of observations is small, the Bonferroni inequality can be used (see Section 3.8.4, p. 73). For larger numbers of observations the significance levels can be raised to reflect the number of observations, but this is not entirely satisfactory. A much better alternative is to use a normal plot (Section 5.2 .1, p. 101) of the $e_{i}^{\star}$ 's. If there are vertical jumps near either end of such a plot, or even if the plot turns sharply upwards or downwards near the ends, we might have points which should be flagged for further investigation.

As alternatives to the normal plot, some analysts use various other types of univariate displays like histograms, stem-and-leaf displays and box plots. It should be noted that causes other than outliers also can give disturbing shapes to normal plots (as well as other displays of Studentized residuals). One is heteroscedasticity; however, if the variance varies as a function of $\mathrm{E}\left(y_{i}\right)$ or one of the independent variables, other plots can be used to detect its presence. But if the cause is a fluctuation in variance which is not a function of a known variable, or if the cause is an extremely long-tailed distribution of the $y_{i}$ 's, there is probably no simple way to distinguish their effects from those caused by the presence of outliers.

Some analysts treat each $y_{i}$ as if it were a missing future observation and construct a confidence interval for it based on corresponding $x_{i j}$ 's (as described in Chapter 3). If the observed $y_{i}$ falls outside this interval, it could then be tagged for future study. Finally, the partial regression leverage plots described in Section 11.3.3, p. 243, have also been proposed as means for outlier detection.

### 8.5 Influential Observations

Despite the conclusions of Exercise 8.4 at the end of this chapter, not all influential points have large $e_{i}^{\star}$ 's. But such points do need to be examined simply because they are influential and a bad observation that is influential will hurt the model more than a bad but less influential one. For such examinations, what better measures can we have than ones that tell us how much $\boldsymbol{b}$ or $\hat{\boldsymbol{y}}$ would change if a given point were to be deleted? Therefore, a crucial formula is

$$
\begin{equation*}
\boldsymbol{b}-\boldsymbol{b}(i)=\frac{\left(X^{\prime} X\right)^{-1} \boldsymbol{x}_{i} e_{i}}{1-h_{i i}} \tag{8.5}
\end{equation*}
$$

where, as in Section 8.2, $\boldsymbol{b}(i)$ is the least squares estimate of $\boldsymbol{\beta}$ obtained after deleting the $i$ th case. A proof of (8.5) is given in the appendix to this chapter. The vector $\boldsymbol{b}-\boldsymbol{b}(i)$ is often called DFBETA $_{i}$.

Let

$$
\left(X^{\prime} X\right)^{-1} \boldsymbol{x}_{i}=\left(a_{0 i}, \ldots, a_{k i}\right)^{\prime}
$$

Then, an individual component of DFBETA $_{i}$ is

$$
\begin{equation*}
\operatorname{DFBETA}_{i j}=b_{j}-b_{j}(i)=\frac{a_{j i} e_{i}}{1-h_{i i}} \tag{8.6}
\end{equation*}
$$

for $i=1, \ldots, n$ and $j=0, \ldots, k$. From (8.5) we also get

$$
\begin{equation*}
\operatorname{DFFIT}_{i}=\hat{y}_{i}-\hat{y}_{i}(i)=\boldsymbol{x}_{i}^{\prime} \boldsymbol{b}-\boldsymbol{x}_{i}^{\prime} \boldsymbol{b}(i)=h_{i i} e_{i} /\left(1-h_{i i}\right) \tag{8.7}
\end{equation*}
$$

which tells us how much the predicted value $\hat{y}_{i}$, at the design point $\boldsymbol{x}_{i}$, would be affected if the $i$ th case were deleted.

In order to eliminate the effect of units of measurement, standardized versions of these statistics are often used. Since by Theorem 2.2 , p. 36, the covariance matrix of $b$ is $\sigma^{2}\left(X^{\prime} X\right)^{-1}$, the variance of an individual component $b_{j}$ of $\boldsymbol{b}$ is the $j$ th diagonal element $\sigma^{2} q_{j j}$ of $\sigma^{2}\left(X^{\prime} X\right)^{-1}$, where $q_{i j}$ is the $(i, j)$ th element of $\left(X^{\prime} X\right)^{-1}$. It is appropriate to estimate $\sigma^{2}$ by $s_{(i)}^{2}$ since we are examining the $i$ th observation and it may be suspect. Therefore, dividing the right side of (8.6) by the square root of $s_{(i)}^{2} q_{j j}$ we get the standardized DFBETA $_{i j}$, which is

$$
\begin{equation*}
\operatorname{DFBETAS}_{i j}=\frac{a_{j i} e_{i}}{s_{(i)}\left(1-h_{i i}\right) q_{j j}^{1 / 2}} \tag{8.8}
\end{equation*}
$$

Since the covariance matrix of $\hat{\boldsymbol{y}}=X \boldsymbol{b}$ is $\sigma^{2} X\left(X^{\prime} X\right)^{-1} X^{\prime}=\sigma^{2} H$, the variance of $\hat{y}_{i}$ may be estimated by $s_{(i)}^{2} h_{i i}$. Hence, the standardized version of $\mathrm{DFFIT}_{i}$ is

$$
\begin{equation*}
\operatorname{DFFITS}_{i}=\frac{h_{i i}^{1 / 2} e_{i}}{s_{(i)}\left(1-h_{i i}\right)} \tag{8.9}
\end{equation*}
$$

Obviously, these standardized forms are unit-free.
It is a relatively easy matter to express them as functions both of the leverage and the Studentized residuals. DFBETAS $i_{i j}$ can be written as $\left[q_{j j}\left(1-h_{i i}\right)\right]^{-1 / 2} a_{j i} e_{i}^{\star}$ and DFFITS $_{i}$ as

$$
\begin{equation*}
\left[h_{i i} /\left(1-h_{i i}\right)\right]^{1 / 2} e_{i}^{\star} \tag{8.10}
\end{equation*}
$$

Therefore, if either the leverage increases or the Studentized residual increases, both measures of influence will increase.

A natural question that arises at this stage is how we use these measures to decide which of the data points is to be flagged for scrutiny. There are several possible approaches to answering this question and in a practical application one generally follows all of them; how one weights the evidence provided by each defines the analyst's style. If one is very familiar with the substantive application then one develops a feel for what is too large. Another approach is to run down the list of the measures of influence and
identify those which are much larger than the others. Here, the types of plots that we described in connection with $e_{i}^{\star}$ 's could be useful. It should be pointed out in this context that it is desirable to give some attention to DFBETAS's (or DFBETA's), tedious though it might be, since sometimes a point could be influential on a single $b_{j}$ and not affect $\hat{y}_{i}$ 's very much. A third approach is to use some criterion level. For DFFITS, Belsley, Kuh and Welsch (1980, p. 28) use $h_{i i}=(k+1) / n$ (see the paragraph just preceding Subsection 8.2.1) and $e_{i}^{\star}=2$ (since under normality $e_{i}^{\star}$ has a t distribution and under a wide range of circumstances $e_{i}^{\star}$ has approximately a t distribution) in (8.10) to arrive at the criterion $2[(k+1) /(n-k-1)]^{1 / 2}$, or when $n$ is much larger than $k$, the criterion $2[(k+1) / n]^{1 / 2}$. A larger value would tag the point for further examination. A criterion of $2 n^{-1 / 2}$ for DFBETAS's has been suggested by Belsley, Kuh and Welsch (1980).

All four measures of influence examined in this section combine leverages and Studentized residuals to give expressions that are physically meaningful. Therefore, although the above-mentioned criteria are often useful, it is the physical meaning rather than criteria that is key here. In fact, we can write DFBETA $_{i j}$ as $\alpha_{i j} e_{i}$, where $\alpha_{i j}=a_{j i} /\left(1-h_{i i}\right)$ is a function only of the independent variable values. Consequently, the standard error of DFBETA $_{i j}$ is $\alpha_{i j} \sigma\left(1-h_{i i}\right)^{1 / 2}$. Therefore, if, instead of standardizing DFBETA by division by the standard error of $b_{j}$, we had standardized it by division by an estimate of its own standard deviation, we would have got exactly $e_{i}^{\star}$ ! The same is true of DFFIT.

### 8.5.1 Other Measures of Influence

The measures given in the last section are by no means the only ones available for detecting influential observations. Some measure the effect on the estimated covariance matrix of $\boldsymbol{b}$. One such measure is the ratio of the determinants of the estimated covariance matrix of $\boldsymbol{b}(i)$ and $\boldsymbol{b}$. This is called the covariance ratio and is given by

$$
\begin{equation*}
\text { Covariance Ratio }=\frac{\operatorname{det}\left[s_{(i)}^{2}\left(X_{(i)}^{\prime} X_{(i)}\right)^{-1}\right]}{\operatorname{det}\left[s^{2}\left(X^{\prime} X\right)^{-1}\right]} \tag{8.11}
\end{equation*}
$$

A value of this ratio close to 1 would indicate lack of influence of the $i$ th data point. It follows from (8.14) given in the appendix to this chapter and formulæ in Section A.8, p. 272, of Appendix A that

$$
\begin{aligned}
& \operatorname{det}\left(X_{(i)}^{\prime} X_{(i)}\right)=\operatorname{det}\left(X^{\prime} X-\boldsymbol{x}_{i} \boldsymbol{x}_{i}^{\prime}\right)=\operatorname{det}\left(X^{\prime} X\right) \operatorname{det}\left[I-\left(X^{\prime} X\right)^{-1}\left(\boldsymbol{x}_{i} \boldsymbol{x}_{i}^{\prime}\right)\right] \\
& \quad=\operatorname{det}\left(X^{\prime} X\right) \operatorname{det}\left[I-\boldsymbol{x}_{i}^{\prime}\left(X^{\prime} X\right)^{-1} \boldsymbol{x}_{i}\right]=\left(1-h_{i i}\right) \operatorname{det}\left(X^{\prime} X\right)
\end{aligned}
$$

Therefore, (8.11) can be written as $\left[s_{(i)}^{2} / s^{2}\right]^{k+1}\left(1-h_{i i}\right)^{-1}$ and, by (8.4), it can be shown to equal the reciprocal of

$$
\left(n-k-2+e_{i}^{\star 2}\right)^{k+1}\left(1-h_{i i}\right)(n-k-1)^{-k-1}
$$

which is a function of Studentized residual and leverage.
Another set of measures, which we will also see in Chapter 11, Section 11.3.1, p. 239, are the PRESS residuals $e_{i,-1}=y_{i}-\hat{y}_{i}(i)$. Obviously, an individual $e_{i,-1}$ shows how well an observation is predicted by a model based on the other observations. From (8.7), it is easy to see that

$$
e_{i,-1}-e_{i}=y_{i}-\hat{y}_{i}(i)-y_{i}+\hat{y}_{i}=\hat{y}_{i}-\hat{y}_{i}(i)=h_{i i} e_{i} /\left(1-h_{i i}\right)
$$

Hence

$$
\begin{equation*}
e_{i,-1}=h_{i i} e_{i} /\left(1-h_{i i}\right)+e_{i}=e_{i} /\left(1-h_{i i}\right) \tag{8.12}
\end{equation*}
$$

A very frequently used measure of influence can be defined as the distance between the vectors $\boldsymbol{b}$ and $\boldsymbol{b}(i)$ 'standardized by' the estimated covariance matrix $s^{2}\left(X^{\prime} X\right)^{-1}$ of $\boldsymbol{b}$. This distance, known as Cook's (1977) distance, is given by

$$
\begin{equation*}
(\boldsymbol{b}-\boldsymbol{b}(i))^{\prime} X^{\prime} X(\boldsymbol{b}-\boldsymbol{b}(i)) /\left[(k+1) s^{2}\right] . \tag{8.13}
\end{equation*}
$$

From (8.5) it follows that (8.13) equals

$$
e_{i}^{2} h_{i i} /\left[(k+1) s^{2}\left(1-h_{i i}\right)^{2}\right] .
$$

Hence, it is essentially the same as the square of the DFFITS $_{i}$. Another useful measure of distance has been given by Andrews and Pregibon (1978).

Actually, the number of measures available in the literature for identifying outliers and influential points verges on being mind-boggling. A partial list, with very readable explanations, is given in Chatterjee and Hadi (1986) and the discussion following it. Also see Cook and Weisberg (1980) and (1982), Cook (1986) and Lawrence (1988).

### 8.6 Examples

## Example 8.1

Exhibit 8.1 shows some of the outlier and influential point diagnostics from a weighted regression (with weight $n$ ) of $y$ on $x$ using the data of Exhibit 6.10. From this and from the residual plot of Exhibit 8.2 we see that there is one very influential point ( $\# 29$ ), which also has an unusually high RSTUDENT value. A possible reason for the great influence of the point is the large weight it receives, but this would not totally account for the RSTUDENT value. While weighting does affect RSTUDENT, it only compensates for the rather small variance one would expect from the mean of so many observations. Since a single value of slightly over 2 from among the 31 remaining observations is not so noteworthy, no other point seems to stand out.

Examination of a map showed that to make the bus trip corresponding to case \#29, one has to transfer, i.e., change buses. This is a very plausible

| Obs \# | $e_{i}$ | $e_{i}^{\star}$ | $\Delta \hat{y}$ | Obs \# | $e_{i}$ | $e_{i}^{\star}$ | $\Delta \hat{y}$ |
| :---: | ---: | ---: | ---: | :---: | ---: | ---: | ---: |
| 1 | 3.28 | 0.32 | 0.04 | 17 | 3.41 | 0.79 | 0.22 |
| 2 | 9.43 | 0.95 | 0.16 | 18 | -2.61 | -0.53 | -0.10 |
| 3 | -4.22 | -1.16 | -0.29 | 19 | -1.16 | -0.20 | -0.05 |
| 4 | -4.74 | -0.83 | -0.18 | 20 | 0.02 | 0.00 | 0.00 |
| 5 | 4.64 | 0.66 | 0.10 | 21 | -4.69 | -1.30 | -0.35 |
| 6 | -10.14 | -2.27 | -0.74 | 22 | -0.06 | -0.02 | -0.01 |
| 7 | -3.82 | -0.77 | -0.15 | 23 | -0.57 | -0.12 | -0.04 |
| 8 | 7.80 | 1.43 | 0.40 | 24 | -1.91 | -0.27 | -0.04 |
| 9 | -10.78 | -1.09 | -0.11 | 25 | 0.54 | 0.09 | 0.02 |
| 10 | -0.59 | -0.05 | -0.01 | 26 | 3.09 | 0.44 | 0.07 |
| 11 | -3.67 | -1.29 | -0.59 | 27 | 0.12 | 0.02 | 0.00 |
| 12 | 4.46 | 0.63 | 0.11 | 28 | -1.06 | -0.36 | -0.21 |
| 13 | 5.07 | 0.50 | 0.09 | 29 | 8.06 | 5.27 | 3.05 |
| 14 | 8.27 | 1.19 | 0.19 | 30 | -0.54 | -0.08 | -0.01 |
| 15 | -7.38 | -1.05 | -0.14 | 31 | 3.09 | 0.31 | 0.03 |
| 16 | -0.50 | -0.09 | -0.02 | 32 | -4.46 | -0.79 | -0.18 |

EXHIBIT 8.1: Residuals (e), Studentized Residuals ( $e^{\star}$ ) and DFFITS ( $\Delta \hat{y}$ ) for Travel Time Example
reason for a large residual. If buses keep to schedule, half the time between buses (the headway) is the expectation of waiting time. But if they do not, the expected waiting time increases, since more people arrive during the longer gaps and consequently have to wait longer. In fact, it can be shown that the expected wait for randomly arriving buses is approximately the average headway. Moreover, waiting for buses is possibly so onerous that the time taken may be perceived as longer. Of course, one also waits for a bus at the beginning of a trip, but that affects all observations equally.

Unfortunately, case numbers 2 and 23 also require transfers. These points are not outliers. One possible reason is that the very influential point \#29 may have pulled the regression line up so much that the residuals for points 2 and 23 were considerably smaller than they would otherwise have been (the $x$ values are very close for all three points). At any rate, we found the argument of the last paragraph so compelling that we decided to explore the matter further.

On deleting case number 29 and rerunning the regression, the residual for observations 2 and 23 increased to about 13 and 3 respectively with RSTUDENT values of 1.9 and .89 . While this was not a resounding confirmation of our conjecture, we nevertheless decided to go ahead and append to our model an indicator variable $T$ which took the value of 1 for those cases which involved a bus transfer. Exhibit 8.3 provides parameter estimates and t -values while Exhibit 8.4 shows a residual plot. The $R^{2}$ value increased from about .66 to about .83 when the variable $T$ was added. However, observation number 29 remained quite influential $\left(\right.$ DFFITS $\left._{29}=2.8, e_{29}^{\star}=1.5\right)$ although the residual $e_{29}=1.2$ was quite small - not too surprising given the concentration of 17 trip makers ( $n$ - see Exhibit 6.10) at that point. It


EXHIBIT 8.2: Residuals from a Weighted Regression of $y$ on $x$ Using Travel Time Data

| Variable | $b_{j}$ | s.e. $\left(b_{j}\right)$ | t-value |
| :---: | ---: | :---: | :---: |
| Intercept | 10.169 | 3.60 | 2.82 |
| $x$ | 0.812 | 0.12 | 6.70 |
| $T$ | 10.488 | 1.94 | 5.41 |

EXHIBIT 8.3: Parameter Estimates, Standard Error of Parameters and t-Values When the Variable $T$ Was Included in Travel Time Model
would appear from these results that our course of action was reasonable. Indeed, the outlier led us to a conclusion which we might otherwise have overlooked.

If we examine Exhibit 8.4 using inter-quartile ranges (as in Example 6.1, p. 112), we might notice very slight heteroscedasticity. But we are getting a bit carried away at this stage! The model of Exhibit 8.3 is adequate for any purpose we can think of.

## Example 8.2 (Continuation of Example 4.4, Page 92)

In Examples 5.2, p. 103, and 5.4, p. 106, we have already examined the residuals from the model that we constructed in Example 4.4, p. 92, of LIFE against a piecewise linear function of the log of income for 101 coun-


EXHIBIT 8.4: Residuals from a Weighted Regression of $y$ on $x$ and the Indicator Variable $T$ Using Travel Time Data
tries. Exhibit 8.5 shows a normal plot of the Studentized residuals. (Readers preferring stem-and-leaf diagrams or other plots are invited to construct them.) Just like the plot in Exhibit 5.3, this plot also seems to show the possibility of outliers near both the top and the bottom. Exhibit 8.6 presents Studentized residuals $e_{i}^{\star}$ 's, $h_{i i}$ 's, DFFITS's $(\Delta \hat{y})$ and DFBETAS $_{i j}$ 's $\left(\Delta b_{j}\right)$. Four observations - Iran (Observation 23), Libya (25), Saudi Arabia (27) and Ivory Coast (58) - have Studentized residuals less than -2 and two countries - Yugoslavia (49) and Sri Lanka (93) - have Studentized residuals above 2 . Therefore, it is quite possible that some, though not necessarily all, of these observations do not fit the model (see Section 8.3). A point with a high Studentized residual does not necessarily have to be eliminated. Much depends on whether there are other reasons to believe that the point does not belong in the analysis.

While several of the $h_{i i}$ 's are relatively large (e.g., greater than .06, using the criterion of Section 8.2), none is excessively so and for all six countries with numerically large Studentized residuals, the value of leverage is quite low. This is basically why only five countries have values of DFFITS exceeding in absolute value the cut-off mentioned in Section 8.5, which in this case works out to .345 . All are among the six with large $e_{i}^{\star}$ 's. The largest DFFITS corresponds to Saudi Arabia, which is indeed influential. Deleting it would change the predicted value at its GNP level by .67 standard error,


EXHIBIT 8.5: Normal Plot of Studentized Residuals from Life Expectancy Model
which can be shown to equal about 4.4 years; the change in the coefficients $b_{0}, b_{1}$ and $b_{2}$ would be about half a standard error each. No other point comes close to having so much influence, although the deletion of some would have a fair amount of effect on one or other of the estimate of $\beta_{j}$ 's. Most such points belong to the list of six given earlier. Some exceptions are Guinea, Laos, Uruguay and Portugal.

From the above discussion, it is obvious we should examine Saudi Arabia carefully. Its oil has made it a recently and suddenly rich country (note that the data are from the seventies). Its social services, education, etc., have not had time to catch up. This would also be true of Iran and Libya. Ivory Coast is another example of recent wealth although not because of oil (in the mid-70's). "Since the country attained independence from France in 1960, the Ivory Coast has experienced spectacular economic progress and relative political stability"(Encyclopædia Britannica, 1974, Macropædia, v. 11, p. 1181). In the early seventies this country of less than four million was the world's second largest producer of tropical hardwoods, the third largest producer of cocoa and a major producer of coffee.

All these countries have recently become rich. Therefore, we could introduce into the model per capita income from, say, twenty years before. Instead, we simply chose to eliminate these obviously unusual points since we decided that they should not be considered in an attempt to find a general relationship between average wealth and longevity.

| Ob | $e_{i}^{\star}$ | $h_{i i}$ | $\Delta \hat{y}$ | $\Delta b_{0}$ | $b_{1}$ | $\Delta$ | Obs | $e_{i}^{\star}$ | $h_{i i}$ | $\Delta \hat{y}$ | $\Delta b_{0}$ | $\Delta b_{1}$ | $b_{2}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 119 | . 044 | . 026 | -. 00 | . 001 | . 012 |  | . 402 | . 013 | . 046 | . 016 | . 0 | . 004 |
| 2 | . 048 | . 043 | . 010 | -. 0 | . 001 | . 005 | 52 | -. 68 | . 014 | -. 08 | -. 042 | - | -. 004 |
| 3 | . 080 | . 0 | . 017 | -. 001 | 01 | . 008 | 53 | -1.45 | . 013 | -. 168 | . 011 | -. 037 | 073 |
| 4 | -. 030 | . 077 | -. 008 | -. 001 | . 001 | -. 005 | 54 | . 736 | . 013 | 083 | . 022 | -. 009 | -. 014 |
| 5 | . 120 | . 084 | . 036 | . 007 | -. 007 | . 025 | 55 | 1.022 | . 01 | 123 | -. 025 | . 043 | -. 065 |
| 6 | -. 033 | . 042 | -. 007 | . 000 | -. 000 | -. 003 | 56 | -1.686 | . 012 | -. 190 | -. 04 | 013 | . 038 |
| 7 | . 325 | . 044 | . 070 | -. 002 | . 003 | 033 | 57 | -. 250 | . 013 | -. 029 | 00 | -. 007 | . 013 |
| 8 | -. 351 | . 084 | -. 106 | -. 019 | 21 | -. 073 | 58 | 2.923 | . 017 | . 384 | . 143 | . 19 | 248 |
| 9 | . 561 | . 025 | . 090 | -. 050 | 56 | -. 021 | 59 | . 017 | . 015 | 002 | -. 00 | . 001 | -. 001 |
| 10 | . 423 | . 026 | 69 | -. 029 | . 32 | -. 001 | 60 | 1.438 | . 015 | 178 | -. 049 | . 075 | -. 104 |
| 11 | 93 | . 041 | 03 | -. 006 | 007 | . 045 | 61 | -. 350 | . 013 | -. 040 | -. 013 | . 007 | . 004 |
| 12 | . 385 | . 060 | . 097 | . 008 | -. 009 | . 58 | 62 | . 001 | . 013 | . 000 | -. 000 | . 000 | -. 000 |
| 13 | . 058 | . 051 | . 013 | . 000 | -. 000 | . 007 | 63 | -1.333 | . 021 | -. 197 | . 101 | -. 126 | 143 |
| 14 | . 401 | . 060 | . 101 | . 009 | -. 010 | . 061 | 64 | 1.039 | . 015 | . 129 | -. 036 | . 055 | -. 076 |
| 15 | . 929 | . 046 | . 204 | -. 156 | . 174 | -. 171 | 65 | . 364 | . 012 | . 041 | . 006 | -. 000 | -. 011 |
| 16 | . 240 | . 098 | . 079 | . 017 | -. 019 | . 057 | 66 | . 093 | . 015 | . 011 | -. 003 | . 004 | -. 006 |
| 17 | . 420 | . 035 | . 080 | -. 012 | . 013 | . 027 | 67 | 1.256 | . 013 | . 142 | . 037 | -. 015 | -. 024 |
| 18 | . 558 | . 028 | . 095 | -. 031 | . 034 | . 010 | 68 | -. 146 | . 019 | -. 020 | . 009 | -. 012 | . 014 |
| 19 | -. 283 | . 097 | -. 093 | -. 020 | . 022 | -. 066 | 69 | 1.014 | . 018 | . 137 | . 09 | -. 076 | 032 |
| 20 | -. 584 | . 019 | -. 081 | . 036 | -. 047 | . 056 | 70 | -. 24 | . 030 | -. 043 | -. 03 | . 03 | 20 |
| 21 | -. 089 | . 016 | -. 011 | . 003 | -. 005 | . 007 | 71 | 67 | . 034 | 127 | . 112 | 01 | . 063 |
| 22 | . 87 | . 0 | . 130 | . 099 | -. 084 | . 043 | 72 | -. 0 | . 037 | -. 016 | -. 014 | . 013 | -. 008 |
| 23 | -2.23 | . 041 | -. 4 | . 360 | -. | . 353 | 73 | . 13 | . 019 | . 019 | . 013 | -. 011 | . 005 |
| 24 | -.82 | . 026 | -. 1 | . 080 | -. 096 | . 103 | 7 | -1.25 | . 019 | -. 175 | -. 125 | . 104 | 49 |
| 25 | -2.74 | . 036 | -. 5 | . 073 | . 081 | -. 186 | 75 | -. 84 | . 036 | -. 163 | -. 145 | 132 | . 84 |
| 26 | -1.443 | . 014 | -. 16 | -. 071 | . 046 | . 004 | 76 | -. 240 | . 031 | -. 043 | -. 0 | 033 | . 020 |
| 27 | -3.751 | . 031 | -. 67 | . 496 | -. 551 | . 413 | 77 | -. 021 | . 032 | -. 004 | -. 00 | . 003 | -. 002 |
| 28 | . 35 | . 043 | . 075 | -. 059 | . 065 | -. 0 | 78 | -1.799 | . 032 | -. 325 | -. 282 | 253 | -. 155 |
| 29 | . 498 | . 046 | . 110 | -. 086 | . 096 | -. 08 | 79 | 1.261 | . 024 | - 198 | -. 158 | . 138 | -. 076 |
| 30 | . 948 | . 019 | . 131 | -. 058 | . 076 | -. 090 | 80 | 15 | . 026 | 025 | . 021 | -. 018 | 011 |
| 31 | . 863 | . 027 | . 144 | -. 089 | . 106 | -. 113 | 8 | 484 | . 014 | 058 | . 028 | -. 020 | . 002 |
| 32 | -1.430 | . 019 | -. 198 | . 088 | - 114 | . 136 | 82 | 1.520 | . 036 | . 292 | . 260 | . 235 | . 149 |
| 33 | . 585 | . 034 | 10 | -. 076 | . 088 | -. 090 | 83 | -. 998 | . 020 | -. 141 | -. 102 | . 050 | -. 040 |
| 34 | . 587 | . 018 | 79 | -. 032 | . 043 | -. 053 | 84 | -. 730 | . 018 | -. 099 | -. 067 | . 054 | -. 023 |
| 35 | . 439 | . 027 | . 073 | -. 048 | . 054 | -. 032 | 85 | 439 | . 051 | . 102 | . 096 | -. 089 | . 060 |
| 36 | -. 338 | . 014 | -. 040 | . 006 | -. 012 | . 020 | 86 | -. 765 | . 014 | -. 090 | -. 041 | . 028 | -. 001 |
| 37 | . 458 | . 029 | . 078 | -. 024 | . 027 | . 010 | 87 | 111 | . 027 | . 019 | . 016 | -. 014 | 008 |
| 38 | . 780 | . 034 | . 147 | -. 102 | . 118 | -. 120 | 88 | . 533 | . 036 | . 103 | . 092 | -. 084 | 053 |
| 39 | . 752 | . 014 | . 088 | -. 010 | . 024 | -. 042 | 89 | 1.557 | . 024 | 242 | . 191 | -. 166 | 090 |
| 40 | . 378 | . 032 | . 069 | -. 046 | . 054 | -. 055 | 0 | . 734 | . 042 | . 153 | . 140 | -. 129 | . 084 |
| 41 | -. 944 | . 023 | -. 144 | . 079 | -. 097 | . 108 | 1 | -. 534 | . 016 | -. 068 | -. 040 | . 031 | -. 010 |
| 42 | -. 097 | . 036 | -. 019 | . 013 | -. 015 | . 015 | 92 | -. 126 | . 029 | -. 021 | -. 018 | . 016 | -. 010 |
| 43 | . 274 | . 015 | . 033 | -. 008 | . 013 | -. 019 | 93 | 3.238 | . 015 | . 394 | . 204 | -. 149 | . 027 |
| 44 | . 501 | . 042 | . 104 | -. 081 | . 090 | -. 080 | 94 | . 703 | . 019 | . 097 | . 068 | -. 056 | . 025 |
| 45 | . 756 | 2 | . | -. 124 |  | -. 12 | 95 | -. 313 | . 020 | -. 044 | -. 032 | . 027 | -. 013 |
| 46 | . 709 | . 035 | . 135 | -. 094 | . 108 | -. 109 |  | -1.56 | . 015 | -. 191 | -. 101 | . 074 | . 015 |
| 47 | -. 445 | . 019 | -. 062 | . 028 | -. 037 | . 04 | 97 | . 589 | . 017 | . 078 | . 052 | -. 042 | . 017 |
| 48 | 1.249 | . 038 | . 249 | -. 179 | . 204 | -. 205 | 8 | -. 730 | . 041 | -. 151 | -. 138 | . 126 | . 082 |
| 49 | 2.112 | . 018 | . 285 | -. 116 | . 156 | . 190 | 99 | . 277 | . 025 | . 045 | . 036 | -. 031 | . 018 |
| 50 | -1.212 | . 014 | -. 144 | . 025 | -. 047 | . 074 | 100 | . 594 | . 032 | . 109 | . 095 | -. 085 | . 053 |
|  |  |  |  |  |  |  | 10 | -. 547 | . 02 | -. 078 | -. 057 | . 04 | -. 023 |

EXHIBIT 8.6: Influence Diagnostics for Life Expectancy Model

On the positive residual side, both Sri Lanka and to a lesser extent Yugoslavia have a fair amount of influence. With over 300 hospitals in a country of 13 million ( 1 bed per 330), an excellent public health program, a literacy rate of over 70 per cent ( 80 per cent for males), and 'senility' as the major cause of death (all information taken from Encyclopædia Britannica, 1974, Micropædia, v. 9. pp. 506-507), Sri Lanka was rather unique among less developed countries of the early seventies. While Yugoslavia is not too influential, it is the only Socialist country on our list and for such countries the relationship between income and social services might be different from that for more free-enterprise countries. For this reason we decided to eliminate these two points as well.

Exhibit 8.7 shows a normal plot of the $e_{i}^{\star}$ 's obtained after deletion of the points. It is fairly straight. There are still Studentized residuals with numerical values greater than 2 (there are 8 of them). One also finds large DFFITS's: the largest is -.44 for Ethiopia, followed, in order of absolute values, by -.41 for Cambodia (not shown in an exhibit). However, the value of $s$ shrank from about 6.65 to about 4.95 when the outliers were deleted. Since except for $h_{i i}$, all statistics we are considering have $s_{(i)}$ in the denominator, the reduction of $s$ implies, typically, a commensurate magnification. Therefore, a DFFITS $i_{i}$ of .44 at this stage implies less effect on the $b_{j}$ 's than a .44 value before deletion of points. This is important to note, since after the deletion of points other points will appear with seemingly high influence. However, Cambodia did have rather a unique recent history and perhaps should be deleted.

But a more serious problem has also emerged. Exhibit 8.8, which shows a plot of residuals against predicteds after deletion of points, also shows the existence of more than moderate heteroscedasticity. In Exercise 8.11 the reader is requested to take necessary action to reduce the effect of heteroscedasticity and then to check to see if new outliers or influential points emerge.

## Example 8.3 (Continuation of Example 6.6, Page 124)

Let us return to the dial-a-ride example introduced in Chapter 6 (see Example 6.6). To save space, we shall display only the diagnostics we refer to. Therefore, Exhibit 8.9 shows only the values of RSTUDENT, $h_{i i}$ and DFFITS $_{i}$.

It can be seen that there are two very large $e_{i}^{\star}$ 's (Cases 53 and 45) and two others (10 and 24) which are just under 2 . Using the criterion mentioned in Section 8.2 , which is $2(k+1) / n \approx .26$ (in this case), we find that $h_{i i}$ exceeds this value in 8 cases, but in only four is it even higher than .3 . The largest, .57 , is for Case 1 (one of two services in Ann Arbor, Michigan). It is simply a large service with many vehicles serving a big population. The other three points with leverage greater than .3 are Case 24 (Benton Harbor, Michigan), Case 48 (in Buffalo) and Case 51 (in Detroit). The last


EXHIBIT 8.7: Normal Plot of Studentized Residuals from Life Expectancy Model Estimated After Deleting 6 Cases


EXHIBIT 8.8: Plot of Studentized Residuals Against Predicteds for Life Expectancy Model with 6 Cases Deleted

| Obs | $e^{\star}$ | $h_{i i}$ | $\Delta \hat{y}$ | Obs | $e^{\star}$ | $h_{i i}$ | $\Delta \hat{y}$ | Obs | $e^{\star}$ | $h_{i i}$ | $\Delta \hat{y}$ |
| :---: | ---: | :---: | :---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 1 | .263 | .572 | .305 | 19 | .880 | .064 | .231 | 37 | .102 | .059 | .025 |
| 2 | 1.026 | .046 | .226 | 20 | -.282 | .256 | -.165 | 38 | .474 | .094 | .153 |
| 3 | 1.029 | .107 | .357 | 21 | .601 | .047 | .134 | 39 | .539 | .052 | .127 |
| 4 | -.101 | .049 | -.023 | 22 | -1.026 | .066 | -.272 | 40 | .407 | .084 | .123 |
| 5 | .328 | .158 | .142 | 23 | .217 | .044 | .047 | 41 | -.855 | .107 | -.296 |
| 6 | -.775 | .116 | -.281 | 24 | -1.942 | .366 | -1.474 | 42 | .211 | .040 | .043 |
| 7 | .018 | .208 | .009 | 25 | .607 | .037 | .118 | 43 | -.178 | .047 | -.040 |
| 8 | .213 | .069 | .058 | 26 | -.381 | .071 | -.105 | 44 | .101 | .055 | .024 |
| 9 | -.929 | .276 | -.574 | 27 | -.047 | .024 | -.007 | 45 | 2.945 | .077 | .849 |
| 10 | -1.975 | .248 | -1.133 | 28 | .420 | .060 | .106 | 46 | -.553 | .044 | -.118 |
| 11 | -.660 | .101 | -.221 | 29 | -.868 | .046 | -.191 | 47 | -.693 | .200 | -.347 |
| 12 | .722 | .080 | .212 | 30 | .392 | .037 | .076 | 48 | -1.333 | .362 | -1.005 |
| 13 | .244 | .080 | .072 | 31 | .443 | .037 | .087 | 49 | .571 | .113 | .204 |
| 14 | -1.169 | .070 | -.321 | 32 | -.880 | .073 | -.247 | 50 | -1.299 | .175 | -.598 |
| 15 | -.806 | .075 | -.230 | 33 | .370 | .101 | .124 | 51 | .065 | .353 | .048 |
| 16 | .051 | .040 | .011 | 34 | -1.018 | .094 | -.328 | 52 | .262 | .093 | .084 |
| 17 | .240 | .170 | .109 | 35 | 1.057 | .294 | .682 | 53 | 6.995 | .291 | 4.483 |
| 18 | -.489 | .240 | -.275 | 36 | .454 | .038 | .090 | 54 | .069 | .291 | .044 |

EXHIBIT 8.9: Influence Diagnostics for Dial-a-Ride Model
two charge no fares and since we set the fare at 1 cent for the purpose of taking logs, the value of this variable became a large negative number and contributed to the high leverage. Benton Harbor has an enormous service area. Although there are three much larger areas in the data, they are all counties, and since each had 3 or 4 vehicles, it might be conjectured that service was restricted mainly to their densest parts.

Using the criterion for DFFITS mentioned in Section 8.5, which is $2[(k+$ $1) / n]^{1 / 2}=.72$, we see that five of the values shown are large, four of them being those we flagged above as having large $\left|e_{i}^{\star}\right|^{\prime}$ 's. Of the points mentioned, Case 53 obviously stands out. It has by far the highest $e_{i}^{\star}$ and DFFITS $_{i}$. Its DFBETAS for IND (2.12) compared with the standard error of IND (.104) shows that its deletion would change the coefficient of IND (.80) by more than 20 per cent. Case 53 corresponds to Regina, Saskatchewan, which was well known in transportation planning circles as an extremely unusual service. Therefore, we had no difficulty in deleting the point. Case 45 was from Xenia, Ohio. and it too had a very high load factor - 225 trips per vehicle for a 12 hour day. But we decided to eliminate Regina only at this stage, since sometimes the deletion of one point can substantially change the influence statistics for other points and because Regina was such an unusual service. Ann Arbor (Case 1) does not have a large influence $\left(\right.$ DFFITS $_{1}=.3$ ), but because of its high leverage we should keep a close eye on it.

As feared, after Regina was eliminated, the DFFITS for Ann Arbor shot up. While the residual was low, RSTUDENT became 4.38 and DFFITS almost 6. We had to drop Ann Arbor because it just had too much influence
and we were reluctant to let one point be so dominating. On the next round Xenia (RSTUDENT=6.1, DFFITS=1.7) was dropped. The normal plot of Studentized residuals after running a weighted least squares on the remaining points is shown in Exhibit 8.11 and appears to be fairly straight. RSTUDENT's and DFFITS's are given in Exhibit 8.10. While there are still fairly large DFFITS values, we did not seek to eliminate any other cases, largely because, after eliminating the three cases, the value of $s$ dropped from 7.35 to 3.28 (see end of the discussion of Example 8.2).

Each of the three cases we eliminated represented a very unusual dial-aride system. If we assume that we are constructing this model in order to forecast ridership, we are implicitly assuming that these deleted points are sufficiently unusual that any system to which we would apply our model would not resemble them. Originally, these data were used to construct a model to predict ridership for yet to be started small dial-a-ride systems in the Chicago area. We were confident that such systems would not resemble the large and/or heavily used systems of Ann Arbor, Regina or Xenia.

| Obs | $e^{\star}$ | $h_{i i}$ | $\Delta \hat{y}$ | Obs | $e^{\star}$ | $h_{i i}$ | $\Delta \hat{y}$ | Obs | $e^{\star}$ | $h_{i i}$ | $\Delta \hat{y}$ |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 1 | - | - | - | 19 | 1.678 | .070 | .459 | 37 | 1.000 | .066 | .266 |
| 2 | 1.978 | .068 | .534 | 20 | .558 | .253 | .324 | 38 | .690 | .091 | .219 |
| 3 | 2.567 | .113 | .917 | 21 | .680 | .074 | .192 | 39 | .798 | .064 | .209 |
| 4 | -.901 | .059 | -.225 | 22 | -.996 | .071 | -.275 | 40 | -.900 | .169 | -.407 |
| 5 | 1.100 | .179 | .514 | 23 | -.512 | .086 | -.157 | 41 | -.632 | .103 | -.215 |
| 6 | -.048 | .127 | -.018 | 24 | -.855 | .438 | -.755 | 42 | -.455 | .048 | -.102 |
| 7 | .288 | .210 | .148 | 25 | .793 | .052 | .186 | 43 | -.367 | .050 | -.084 |
| 8 | .486 | .068 | .132 | 26 | .053 | .073 | .015 | 44 | .563 | .060 | .142 |
| 9 | .861 | .325 | .598 | 27 | -1.245 | .054 | -.298 | 45 | - | - | - |
| 10 | -2.194 | .263 | -1.312 | 28 | .221 | .107 | .077 | 46 | -1.789 | .047 | -.398 |
| 11 | -2.191 | .110 | -.769 | 29 | -1.049 | .050 | -.241 | 47 | 1.599 | .211 | .828 |
| 12 | 1.487 | .081 | .444 | 30 | .148 | .063 | .038 | 48 | -1.686 | .357 | -1.258 |
| 13 | -.068 | .091 | -.022 | 31 | .234 | .043 | .049 | 49 | .594 | .125 | .225 |
| 14 | -.553 | .083 | -.166 | 32 | -.586 | .076 | -.168 | 50 | -.447 | .169 | -.202 |
| 15 | -.339 | .075 | -.097 | 33 | -1.384 | .223 | -.741 | 51 | .366 | .404 | .301 |
| 16 | -.340 | .046 | -.074 | 34 | -.951 | .093 | -.305 | 52 | .271 | .114 | .097 |
| 17 | -.861 | .229 | -.469 | 35 | 1.214 | .333 | .858 | 53 | - | - | - |
| 18 | .091 | .268 | .055 | 36 | .284 | .065 | .075 | 54 | .293 | .301 | .192 |

EXHIBIT 8.10: Influence Diagnostics for Dial-a-Ride Model After Deleting 3 Points

Other analysts might continue with the process of eliminating points or try new variables (e.g., an indicator variable for free fare services). We recommend to the reader that he or she retrace our steps and then try other alternatives. We also tried other alternatives, although to save space we did not report on them here. When we had used these data to construct a model to forecast ridership for new services in the Chicago area, we had deleted six cases.

We should mention that the computations for this exercise were made


EXHIBIT 8.11: Normal Plot for Studentized Residuals from Dial-a-Ride Model Estimated After Deleting 3 Points
using the SAS NLIN procedure to compute the weights, which were as in Example 6.8, p. 125, followed by the REG procedure to get the influence diagnostics, the two procedures being put together in a single program. While the residuals printed out by SAS PROC REG are not weighted, the other statistics (RSTUDENT, DFFITS, DFBETAS) do take weighting into account.

The tedium of applications like these might be alleviated if we had a procedure that would remove alternative sets of cases in a single computer run and show us the effects of each alternative choice. Moreover, sometimes individual observations might not be too influential, but two or three together might turn out to have undue influence. Not much work has been done on this subject. One possibility is to use the indicator variable interpretation of Studentized residuals presented in Section 8.3. Then one would append an indicator variable corresponding to each of a limited number of observations and use a variable choice procedure (Chapter 11). Some techniques also exist for obtaining the combined influence of several data points. These procedures are described in detail in Belsley, Kuh and Welsch (1980), Cook and Weisberg $(1980,1982)$ and Hadi (1985; see also Chatterjee and Hadi, 1986, particularly the discussions following the paper).

Notice that in each of the three examples presented, we carefully exam-
ined the outlier or influential point. In one case, this led to the inclusion of an additional variable; in other cases we eliminated the points after deciding that they did not belong in the model we were seeking to construct. In 'real life' practical problems, it is not desirable to eliminate, without careful examination, every point with a large amount of influence or a large RSTUDENT value, although during diagnostic analysis one often needs to delete points temporarily and then bring them back in later. In textbook exercises, where the substantive background of data sets is not adequately known, it is also sometimes necessary to discard points that are suspected of not belonging to the model without fully understanding the underlying reasons.

## Appendix to Chapter 8

## 8A Some Proofs

Proof of (8.5): By considering $X$ and $X_{(i)}$ as partitioned matrices with each row forming a separate submatrix, we see that $X^{\prime} X=\sum_{\ell=1}^{n} \boldsymbol{x}_{\ell} \boldsymbol{x}_{\ell}^{\prime}$ and that

$$
\begin{equation*}
X_{(i)}^{\prime} X_{(i)}=\sum_{\substack{\ell=1 \\ \ell \neq i}}^{n} \boldsymbol{x}_{\ell} \boldsymbol{x}_{\ell}^{\prime}=\sum_{\ell=1}^{n} \boldsymbol{x}_{\ell} \boldsymbol{x}_{\ell}^{\prime}-\boldsymbol{x}_{i} \boldsymbol{x}_{i}^{\prime}=X^{\prime} X-\boldsymbol{x}_{i} \boldsymbol{x}_{i}^{\prime} . \tag{8.14}
\end{equation*}
$$

Therefore, from Theorem A.1, p. 275, in Appendix A, we get (see also Example A.6)

$$
\begin{aligned}
& \left(X_{(i)}^{\prime} X_{(i)}\right)^{-1}=\left(X^{\prime} X-x_{i} x_{i}^{\prime}\right)^{-1} \\
& \quad=\left(X^{\prime} X\right)^{-1}+\frac{\left(X^{\prime} X\right)^{-1} \boldsymbol{x}_{i} \boldsymbol{x}_{i}^{\prime}\left(X^{\prime} X\right)^{-1}}{1-h_{i i}} .
\end{aligned}
$$

Similarly,

$$
\begin{equation*}
X_{(i)}^{\prime} \boldsymbol{y}_{(i)}=\sum_{j=1}^{n} \boldsymbol{x}_{j} y_{j}-\boldsymbol{x}_{i} y_{i}=X^{\prime} \boldsymbol{y}-\boldsymbol{x}_{i} y_{i} \tag{8.15}
\end{equation*}
$$

From (8.14) and (8.15) we get

$$
\begin{aligned}
\boldsymbol{b}(i) & =\boldsymbol{b}+\frac{\left(X^{\prime} X\right)^{-1} \boldsymbol{x}_{i} \boldsymbol{x}_{i}^{\prime} \boldsymbol{b}}{1-h_{i i}}-\left(X^{\prime} X\right)^{-1} \boldsymbol{x}_{i} y_{i}-\frac{\left(X^{\prime} X\right)^{-1} \boldsymbol{x}_{i} \boldsymbol{x}_{i}^{\prime}\left(X^{\prime} X\right)^{-1} \boldsymbol{x}_{i} y_{i}}{1-h_{i i}} \\
& =\boldsymbol{b}+\frac{\left(X^{\prime} X\right)^{-1} \boldsymbol{x}_{i} \boldsymbol{x}_{i}^{\prime} \boldsymbol{b}}{1-h_{i i}}-\left(X^{\prime} X\right)^{-1} \boldsymbol{x}_{i} y_{i}\left(1+\frac{h_{i i}}{1-h_{i i}}\right) \\
& =\boldsymbol{b}+\frac{\left(X^{\prime} X\right)^{-1} \boldsymbol{x}_{i}\left(\boldsymbol{x}_{i}^{\prime} \boldsymbol{b}-y_{i}\right)}{1-h_{i i}}=\boldsymbol{b}-\frac{\left(X^{\prime} X\right)^{-1} \boldsymbol{x}_{i} e_{i}}{1-h_{i i}}
\end{aligned}
$$

and (8.5) follows.

Proof of (8.4): Since $H$ is an idempotent matrix we have $\sum_{\ell=1}^{n} h_{i \ell}^{2}=$ $h_{i i}$. From (2.13) it follows that $H \boldsymbol{e}=H[I-H] \boldsymbol{\epsilon}=\mathbf{o}$ and therefore, we
have $\sum_{\ell=1}^{n} h_{i \ell} e_{\ell}=0$. Applying these results along with (8.5) we get

$$
\begin{aligned}
& \sum_{\substack{\ell=1 \\
\ell \neq i}}^{n}\left[y_{\ell}-\boldsymbol{x}_{\ell}^{\prime} \boldsymbol{b}(i)\right]^{2}=\sum_{\substack{\ell=1 \\
\ell \neq i}}^{n}\left[y_{\ell}-\boldsymbol{x}_{\ell}^{\prime} \boldsymbol{b}+\boldsymbol{x}_{\ell}^{\prime} \boldsymbol{b}-\boldsymbol{x}_{\ell}^{\prime} \boldsymbol{b}(i)\right]^{2} \\
& =\sum_{\substack{\ell=1 \\
\ell \neq i}}^{n}\left[e_{\ell}+\boldsymbol{x}_{\ell}^{\prime}\left(X^{\prime} X\right)^{-1} \boldsymbol{x}_{i} e_{i}\left(1-h_{i i}\right)^{-1}\right]^{2}=\sum_{\substack{\ell=1 \\
\ell \neq i}}^{n}\left[e_{\ell}+h_{i \ell}\left(1-h_{i i}\right)^{-1} e_{i}\right]^{2} \\
& =\sum_{\ell=1}^{n}\left[e_{\ell}+h_{i \ell}\left(1-h_{i i}\right)^{-1} e_{i}\right]^{2}-\left[e_{i}+h_{i i}\left(1-h_{i i}\right)^{-1} e_{i}\right]^{2} \\
& =\sum_{\ell=1}^{n} e_{\ell}^{2}+\left(1-h_{i i}\right)^{-2} e_{i}^{2} \sum_{\ell=1}^{n} h_{i \ell}^{2}+2 e_{i}\left(1-h_{i i}\right)^{-1} \sum_{\ell=1}^{n} e_{\ell} h_{i \ell}-\left(1-h_{i i}\right)^{-2} e_{i}^{2} \\
& =\sum_{\ell=1}^{n} e_{\ell}^{2}-\left(1-h_{i i}\right)^{-1} e_{i}^{2},
\end{aligned}
$$

and (8.4) follows.

Proof of Indicator Variable Interpretation of RSTUDENT: For convenience of presentation and without loss of generality, we consider the case of the RSTUDENT for the first observation and show that it is the same as the t -value for an indicator variable $z_{i}$ which takes the value 1 for the first case and is zero otherwise. This variable $z_{i}$ is considered to be an additional independent variable, i.e., we append it to the original model

$$
\begin{equation*}
y_{i}=\beta_{0}+\beta_{1} x_{i 1}+\cdots+\beta_{k} x_{i k}+\epsilon_{i} \tag{8.16}
\end{equation*}
$$

and consider the model

$$
\begin{equation*}
y_{i}=\beta_{0}+\beta_{1} x_{i 1}+\cdots+\beta_{k} x_{i k}+\delta z_{i}+\epsilon_{i} \tag{8.17}
\end{equation*}
$$

where $i=1, \ldots, n$. This model, which has also been called the mean shift operator model, can be written as

$$
\boldsymbol{y}=\left[\begin{array}{ll}
\mathbf{1}^{*} & X
\end{array}\right] \boldsymbol{\beta}^{*}+\boldsymbol{\epsilon},
$$

where $\mathbf{1}^{*}=(1,0, \ldots, 0)^{\prime}$ and $\boldsymbol{\beta}^{*}=\left(\delta, \beta_{0}, \ldots, \beta_{k}\right)^{\prime}$. Let

$$
\left[\binom{\mathbf{1}^{* \prime}}{X^{\prime}}\left(\begin{array}{ll}
\mathbf{1}^{*} & X
\end{array}\right)\right]^{-1}=\left(\begin{array}{cc}
1 & \boldsymbol{x}_{1}^{\prime} \\
\boldsymbol{x}_{1} & X^{\prime} X
\end{array}\right)^{-1}=\left(\begin{array}{ll}
c_{11} & \boldsymbol{c}_{12}^{\prime} \\
\boldsymbol{c}_{12} & C_{22}
\end{array}\right)
$$

where $\boldsymbol{x}_{1}$ is the first row of $X$. Then, from the formulæ contained in Example A.8, on p. 276, we get $c_{11}=\left(1-h_{11}\right)^{-1}, C_{22}=\left(X^{\prime} X-\boldsymbol{x}_{1} \boldsymbol{x}_{1}^{\prime}\right)^{-1}$
and

$$
\begin{aligned}
\boldsymbol{c}_{12}^{\prime} & =-\boldsymbol{x}_{1}^{\prime}\left(X^{\prime} X-\boldsymbol{x}_{1} \boldsymbol{x}_{1}^{\prime}\right)^{-1} \\
& =-\boldsymbol{x}_{1}^{\prime}\left[\left(X^{\prime} X\right)^{-1}+\frac{\left(X^{\prime} X\right)^{-1} \boldsymbol{x}_{1} \boldsymbol{x}_{1}^{\prime}\left(X^{\prime} X\right)^{-1}}{1-h_{11}}\right]=-\frac{\boldsymbol{x}_{1}^{\prime}\left(X^{\prime} X\right)^{-1}}{1-h_{11}}
\end{aligned}
$$

where $h_{11}=\boldsymbol{x}_{1}^{\prime}\left(X^{\prime} X\right)^{-1} \boldsymbol{x}_{1}$. The least squares estimate of $\boldsymbol{\beta}^{*}$ is given by

$$
\boldsymbol{b}^{*}=\left(\begin{array}{ll}
c_{11} & \boldsymbol{c}_{12}^{\prime} \\
\boldsymbol{c}_{12} & C_{22}
\end{array}\right)\binom{\left(\mathbf{1}^{*}\right)^{\prime}}{X^{\prime}} \boldsymbol{y}=\left(\begin{array}{ll}
c_{11} & \boldsymbol{c}_{12}^{\prime} \\
\boldsymbol{c}_{12} & C_{22}
\end{array}\right)\binom{y_{1}}{X^{\prime} \boldsymbol{y}} .
$$

Therefore, the least squares estimate of $\delta$ is

$$
\begin{aligned}
\hat{\delta} & =c_{11} y_{1}+\boldsymbol{c}_{12}^{\prime} X^{\prime} \boldsymbol{y} \\
& =\left(1-h_{11}\right)^{-1}\left[y_{1}-\boldsymbol{x}_{1}^{\prime}\left(X^{\prime} X\right)^{-1} X^{\prime} \boldsymbol{y}\right]=\left(1-h_{11}\right)^{-1}\left(y_{1}-\hat{y}_{1}\right)
\end{aligned}
$$

where $\hat{y}_{1}=\boldsymbol{x}_{1}^{\prime} \boldsymbol{b}$ and $\boldsymbol{b}=\left(X^{\prime} X\right)^{-1} X^{\prime} \boldsymbol{y}$. Since $y_{1}-\hat{y}_{1}$ is the usual residual $e_{1}$, its variance is $\sigma^{2}\left(1-h_{11}\right)$. Consequently,

$$
\hat{\delta} / \sqrt{\operatorname{var}(\hat{\delta})}=e_{1} /\left[\sigma\left(1-h_{11}\right)^{1 / 2}\right] .
$$

Therefore, in order to show that $e_{i}^{\star}$ is the same as the t-value corresponding to the variable $z_{i}$ in (8.17), all that remains to be done is to show that the usual unbiased estimate of $\sigma^{2}$ from the model (8.17) is the $s_{(1)}^{2}$ from the model (8.16).

Notice that

$$
\begin{aligned}
& \boldsymbol{y}^{\prime}\left(\begin{array}{ll}
\mathbf{1}^{*} & X
\end{array}\right) \boldsymbol{b}^{*}=\left(\begin{array}{ll}
y_{1} & \boldsymbol{y}^{\prime} X
\end{array}\right)\left(\begin{array}{cc}
c_{11} & \boldsymbol{c}_{12}^{\prime} \\
\boldsymbol{c}_{12} & C_{22}
\end{array}\right)\binom{y_{1}}{X^{\prime} \boldsymbol{y}} \\
&= c_{11} y_{1}^{2}+2 y_{1} \boldsymbol{y}^{\prime} X \boldsymbol{c}_{12}+\boldsymbol{y}^{\prime} X C_{22} X^{\prime} \boldsymbol{y} \\
&=\left(1-h_{11}\right)^{-1} y_{1}^{2}+2\left(1-h_{11}\right)^{-1} y_{1} \boldsymbol{y}^{\prime} X\left(X^{\prime} X\right)^{-1} \boldsymbol{x}_{1} \\
&+\boldsymbol{y}^{\prime} X\left(X^{\prime} X-\boldsymbol{x}_{1} \boldsymbol{x}_{1}^{\prime}\right)^{-1} X^{\prime} \boldsymbol{y} \\
&=\left(1-h_{11}\right)^{-1} y_{1}^{2}+2\left(1-h_{11}\right)^{-1} y_{1} \hat{y}_{1} \\
&+\boldsymbol{y}^{\prime} X\left[\left(X^{\prime} X\right)^{-1}+\frac{\left(X^{\prime} X\right)^{-1} \boldsymbol{x}_{1} \boldsymbol{x}_{1}^{\prime}\left(X^{\prime} X\right)^{-1}}{1-h_{11}}\right] X^{\prime} \boldsymbol{y} \\
&=\left(1-h_{11}\right)^{-1} y_{1}^{2}+2\left(1-h_{11}\right)^{-1} y_{1} \hat{y}_{1}+\boldsymbol{y}^{\prime} X \boldsymbol{b}+\hat{y}_{1}^{2}\left(1-h_{11}\right)^{-1} \\
&=\left(1-h_{11}\right)^{-1}\left(y_{1}-\hat{y}_{1}\right)^{2}+\boldsymbol{y}^{\prime} X \boldsymbol{b} .
\end{aligned}
$$

Hence the residual sum of squares for (8.17) is

$$
\begin{aligned}
& \boldsymbol{y}^{\prime} \boldsymbol{y}-\boldsymbol{y}^{\prime}\left(\mathbf{1}^{*} \quad X\right) \boldsymbol{b}^{*}=\boldsymbol{y}^{\prime} \boldsymbol{y}-\boldsymbol{y}^{\prime} X \boldsymbol{b}-\left(1-h_{11}\right)^{-1}\left(y_{1}-\hat{y}_{1}\right)^{2} \\
& \quad=\sum_{i=1}^{n} e_{i}^{2}-\left(1-h_{11}\right)^{-1} e_{1}^{2} .
\end{aligned}
$$

It then follows from (8.4) that the usual unbiased estimate of $\sigma^{2}$ from the model (8.17) is the desired $s_{(1)}^{2}$.

## Problems

Exercise 8.1: Let

$$
X_{(i)}^{\prime}=\left(\boldsymbol{x}_{1}, \ldots, \boldsymbol{x}_{i-1}, \boldsymbol{x}_{i+1}, \ldots, \boldsymbol{x}_{n}\right)
$$

and $P_{(i)}=X_{(i)}^{\prime} X_{(i)}$. Show that

$$
h_{i i}=1-\left[1+\boldsymbol{x}_{i}^{\prime} P_{(i)}{ }^{-1} \boldsymbol{x}_{i}\right]^{-1} .
$$

Thus, points with large values of $\boldsymbol{x}_{i}^{\prime} P_{(i)}{ }^{-1} \boldsymbol{x}_{i}$ have a large effect on the estimates.

Exercise 8.2: *Show directly (i.e., without using the indicator variable interpretation) that $e_{i}^{\star}$ has Student's t distribution with $n-k-2$ degrees of freedom.
[Hint: Note that $\boldsymbol{b}(i)$ and $s_{(i)}{ }^{2}$ and $y_{i}$ are independent. Show that

$$
\hat{y}_{i}=\boldsymbol{x}_{i}^{\prime}\left[I+\left(X_{(i)}{ }^{\prime} X_{(i)}\right)^{-1} \boldsymbol{x}_{i} \boldsymbol{x}_{\boldsymbol{i}}^{\prime}\right]^{-1} \boldsymbol{b}(i)+h_{i i} y_{i} .
$$

Hence show that $e_{i}$ is independent of $s_{(i)}{ }^{2}$.]
Exercise 8.3: *A method of determining if the first observation belongs to the model $y_{i}=\boldsymbol{x}_{i}^{\prime} \boldsymbol{\beta}+\epsilon_{i}$ with $i=2, \ldots, n$ is to test the hypothesis $\mathrm{E}\left[y_{1}\right]=\boldsymbol{x}_{1} \boldsymbol{\beta}$ against the alternative $\mathrm{E}\left[y_{1}\right] \neq \boldsymbol{x}_{1} \boldsymbol{\beta}$. Under the assumption that $\epsilon \sim N\left(\mathbf{o}, \sigma^{2} I\right)$, show that the likelihood ratio test would reject the hypothesis for large values of $\left(e_{1}^{\star}\right)^{2}$.
Exercise 8.4: Fit a line by least squares to the following points: (4,.9), (3,2.1), $(2,2.9),(1,4.1)$ and ( 20,20 ). Obtain Studentized residuals and also plot the points and the estimated line. Does the point $(20,20)$ appear as an outlier? Using a suitable indicator variable, numerically demonstrate the indicator variable interpretation of RSTUDENT's. Also demonstrate that DFFIT and the DFBETA's do indeed measure what has been claimed for them.

Exercise 8.5: Investigate the presence of outliers and influential points using $h_{i i}, e_{i}^{*}$, DFBETAS $_{i j}$ and DFFITS $_{i}$ for the model you fitted in Exercise 2.11, p. 50.
Exercise 8.6: Redo Exercises 1.12, p. 25, and 2.16, p. 53, after deleting the fourth case. Explain why, in both cases, the RSTUDENT value of the first observation changed so much on deleting the point.
Exercise 8.7: Run a least squares program on the data in Exhibit 1.11, p. 15 , to obtain a regression of property crime rate on population. Examine various influence diagnostics and discuss what you would do. Regress violent crime rate on property crime rate and obtain influence diagnostics. State your conclusions. Do the same for a regression of violent crime rate against property crime rate and population.

Exercise 8.8: For the appropriately weighted version of the regression exercise in Example 4.5, p. 92, do there appear to be any outliers or unusually influential points?

Exercise 8.9: Consider the data in Exhibit 8.12 on male deaths per million in 1950 for lung cancer ( $y$ ) and per capita cigarette consumption in 1930 $(x)$.

1. Estimate a model expressing $y$ as a linear function of $x$. Do any of the points look particularly influential? Delete the United States, rerun the model and check if the influences of Great Britain and Finland have been substantially altered. Now, put the U.S. back and delete Great Britain and examine the influence of points for the resultant model.
2. Try an appropriate broken line regression and examine the residuals. If you notice heteroscedasticity, run an appropriately weighted regression. Examine the data points for outliers or undue influence.
3. Do you think a plausible reason for using broken line regression is that the number of women who smoke might be much higher in countries with high per capita cigarette consumption?
4. Write a report discussing your various efforts and your final conclusion.
(A discussion of part 1 of this example is contained in Tufte, 1974, p. 78 et seq. The data was used in some of the earlier reports on Smoking and Health by the Advisory Committee to the U.S. Surgeon General. See reference to Doll, 1955.)

| Country | $y$ | $x$ | Country | $y$ | $x$ |
| :--- | ---: | ---: | :--- | ---: | :---: |
| Ireland | 58 | 220 | Norway | 90 | 250 |
| Sweden | 115 | 310 | Canada | 150 | 510 |
| Denmark | 165 | 380 | Australia | 170 | 455 |
| United States | 190 | 1280 | Holland | 245 | 460 |
| Switzerland | 250 | 530 | Finland | 350 | 1115 |
| Great Britain | 465 | 1145 |  |  |  |

EXHIBIT 8.12: Data on Lung Cancer Deaths and Cigarette Smoking SOURCE: Tufte (1974). Adapted by permission of Prentice Hall, Inc., Englewood Cliffs, New Jersey.

Exercise 8.10: Construct a model similar to that in Exercise 7.7, p. 146, but now do so ignoring serial correlation. Look for outliers and influential points. Write your conclusions.

Exercise 8.11: We ended our discussion of Example 8.2 without having taken it to a conclusion. Do so.
Exercise 8.12: Assuming you have completed Exercise 6.15, p. 130, check to see if some of the cases in the house price data set should have been deleted. Be careful; there are very few observations to work with and a very large number of independent variables.
Exercise 8.13: In the model used to carry out the test in Exercise 4.8, p. 97, do any of the RSTUDENT's or $h_{i i}$ 's give cause for concern? Given that we have rather few observations, would you consider deleting any of them as unduly influential?

| A | T | S | C | P | E | $y$ |
| ---: | ---: | ---: | ---: | ---: | :---: | :---: |
| 0 | 0 | 1.75 | 13.4 | 0.274 | 2 | 2.55 |
| 1 | 3 | 4.10 | 3.9 | 0.198 | 2 | 1.83 |
| 0 | 4 | 2.35 | 5.3 | 0.526 | 1 | 1.80 |
| 1 | 6 | 4.25 | 7.1 | 0.250 | 1 | 0.89 |
| 0 | 9 | 1.60 | 6.9 | 0.018 | 2 | 1.28 |
| 0 | 25 | 3.35 | 4.9 | 0.194 | 1 | 1.51 |
| 0 | 27 | 2.85 | 12.1 | 0.751 | 1 | 1.84 |
| 1 | 28 | 2.20 | 5.2 | 0.084 | 1 | 1.62 |
| 1 | 29 | 4.40 | 4.1 | 0.236 | 1 | 1.01 |
| 1 | 32 | 3.10 | 2.8 | 0.214 | 1 | 1.39 |
| 0 | 33 | 3.95 | 6.8 | 0.796 | 1 | 1.74 |
| 1 | 35 | 2.90 | 3.0 | 0.124 | 1 | 1.57 |
| 1 | 38 | 2.05 | 7.0 | 0.144 | 1 | 2.47 |
| 0 | 39 | 4.00 | 11.3 | 0.398 | 1 | 1.49 |
| 0 | 53 | 3.35 | 4.2 | 0.237 | 2 | 1.29 |
| 0 | 56 | 3.80 | 2.2 | 0.230 | 1 | 0.14 |
| 1 | 59 | 3.40 | 6.5 | 0.142 | 2 | 1.69 |
| 1 | 65 | 3.15 | 3.1 | 0.073 | 1 | 0.70 |
| 0 | 68 | 3.15 | 2.6 | 0.136 | 1 | -0.19 |
| 1 | 82 | 4.01 | 8.3 | 0.123 | 1 | 0.08 |

EXHIBIT 8.13: Florida Cumulus Experiment Data
SOURCE: Woodley, et al. (1977). © 1977 by the AAAS. Reproduced with permission.

Exercise 8.14: The data in Exhibit 8.13 are from an experiment on the effects of cloud seeding by silver iodide crystals on precipitation. They were given in Woodley et al. (1978) and have also been analyzed by Cook and Weisberg (1980). Each of the cases represents a different day. The dependent variable $y$ is the natural logarithm of precipitation in the target area in a 6 -hour period (in $10^{7}$ cubic meters). The independent variables include a dummy variable A on seeding $(\mathrm{A}=1$ for seeded days and $\mathrm{A}=0$
for days when no seeding was done), the number of days after the first day of the experiment ( T ), the percentage of cloud cover in the experimental area (C) and total rainfall $(\mathrm{P})$ in the study area an hour before seeding (in $10^{7}$ cubic meters). The independent variable S relates to heights of clouds and E is an indication of whether the radar echo was stationary (2) or moving (1). Using these six independent variables as well as the four additional ones obtained by taking products of the variable A with each of the variables S, C, P and E, obtain an OLS model for $y$. Identify influential points. Using only the information given in this chapter, give reasons why each of these points is influential.
Repeat the above exercise with the variable $\mathrm{A} \times \mathrm{P}$ replaced by $\mathrm{A} \times \log [\mathrm{P}]$.
Exercise 8.15: In the data set on hospital charges (Exhibit 4.13, p. 99), one case was left out, primarily to facilitate the use of the data in Chapter 5. This case represented a sixteen-year-old female patient who was treated by the doctor with ID number 730 for a severity level 2 condition. The charges totaled $\$ 820$. Would you include this case in your analysis of log of charges? Should any of the other observations be deleted?

Exercise 8.16: Using the same data as in Exercise 8.15, investigate the presence of outliers when 'charges' is the dependent variable. After deleting any outliers, examine plots of residuals against dependent and independent variables for both the 'logged' and the 'non-logged' model. Which one would you choose? If deletion of outliers (except for the point mentioned in the last exercise) was forbidden, what would your choice have been?

Exercise 8.17: For the models you originally constructed in Problem 2.20, p. 55 , and refined in other exercises, look for outliers and influential points, and take whatever action you deem appropriate. (In the marriage rate example, can you explain the most prominent influential point?)

Exercise 8.18: Look for outliers and influential points in the model you constructed in Exercise 3.11, p. 77. Write your conclusions.

## Chapter 9

## Transformations

### 9.1 Introduction

Until now we have considered situations where the algebraic form of the model, i.e.,

$$
\beta_{0}+\beta_{1} x_{i 1}+\ldots+\beta_{k} x_{i k}
$$

was approximately correct. Obviously, this will not always be so. The actual relationship may not be a linear function of the $x_{i j}$ 's and sometimes not even of the $\beta_{j}$ 's. In some such cases we may still be able to do linear regression by transforming (i.e., using functions of) the independent and/or the dependent variables.

While we shall look at this subject in detail in the other sections of this chapter, let us consider two examples now. Suppose the true relationship between $x_{1}, x_{2}$ and $y$ is $y=\beta_{1} x_{1}^{1 / 2}+\beta_{2} x_{2}^{1 / 2}$. Obviously, this is linear in $\beta_{1}$ and $\beta_{2}$ and should present no problem in itself if we know that we would have to take square roots of the $x_{j}$ 's. If we do not know this, then we will have to convince ourselves that there is a need to make some transformation and then try to find a good one by analyzing the data. As another example, consider a form that appears quite frequently in economics: $y=A x_{1}^{\alpha} x_{2}^{\beta}$. By taking logarithms (the base is unimportant) of both sides, we get $\log (y)=$ $\log (A)+\alpha \log \left(x_{1}\right)+\beta \log \left(x_{2}\right)$, and we may be able to use linear regression methods. Other examples as well as techniques for deciding on the need for transformations and for choosing them when needed are discussed in this chapter.

### 9.1.1 An Important Word of Warning

If we transform the dependent variable $y_{i}$ we would be changing $\operatorname{var}\left(y_{i}\right)$. We exploited this fact to our advantage in Chapter 6 where we transformed the $y_{i}$ 's to make previously unequal variances equal. Sometimes the same transformation of the $y_{i}$ 's will yield a good algebraic form and at the same time induce equality of variance. Unfortunately, often this will not be the case. The reader should be warned that if a transformation of a dependent variable is made, it may be necessary to take other steps to correct the heteroscedasticity induced. Transforming the dependent variable would also affect the normality of the $\epsilon_{i}$ 's and, in addition, could give rise to bias, which would then have to be alleviated. (No such problems occur if only independent variables are transformed.)

Therefore, it has been recommended in the literature that nonlinear least squares (Appendix C) or direct maximization of the likelihood function is preferable as a means to estimate parameters for models with a transformed dependent variable and sometimes it is necessary to use these methods. Such models are sometimes called generalized linear models and have been treated in depth by McCullagh and Nelder (1983). However, as we shall see in the next section, under some specific circumstances, linear least squares may be used to estimate certain generalized linear models.

### 9.2 Some Common Transformations

Some types of transformations seem to appear more often than others. In this section we examine a few of them before embarking on a more general treatment.

### 9.2.1 Polynomial Regression

We have already encountered examples of polynomial regression in Chapter 1 (Section 1.2, p. 2), where we discovered that $y_{i}=\beta_{0}+\beta_{1} x_{i 1}+\epsilon_{i}$ was not quite adequate to describe the data and we needed a model of the form

$$
y_{i}=\beta_{0}+\beta_{1} x_{i 1}+\beta_{2} x_{i 1}^{2}+\epsilon_{i}
$$

Other, more complex polynomial models can also be used. For example,

$$
y_{i}=\beta_{0}+\beta_{1} x_{i 1}+\beta_{2} x_{i 1}^{2}+\beta_{3} x_{i 2}+\beta_{4} x_{i 2}^{2}+\beta_{5} x_{i 1} x_{i 2}+\epsilon_{i}
$$

which is a second degree polynomial in two variables, and

$$
y_{i}=\beta_{0}+\beta_{1} x_{i 1}+\beta_{2} x_{i 1}^{2}+\beta_{3} x_{i 1}^{3}+\beta_{4} x_{i 1}^{4}+\epsilon_{i}
$$

which is of fourth degree in one variable, may sometimes be employed. Polynomials, particularly those of second degree, are frequently used in fitting so-called response surfaces, which in turn are used to find the value of an independent variable or the combination of values of several independent variables which yield a maximum or a minimum value of the dependent variable (as in Exercise 2.18, p. 53).

However, if injudiciously done, polynomial regression can present two types of problems. First, the number of parameters increases rapidly with both the degree of the polynomial and the number of the (original) variables. For example, even a second degree polynomial with $m$ variables can have as many as $1+2 m+\frac{1}{2} m(m-1)$ parameters. Then for $m=10$ we would have 66 parameters! Another problem, even with one independent variable, is that while high degree polynomials can be made to fit the data very well (with a high enough degree, an excellent fit can always be obtained even if no actual relationship exists!), such relationships usually mean little and are often worthless for predictive purposes.

### 9.2.2 Splines

There is no reason why broken line regression (Section 4.5, p. 89) cannot be generalized to broken curve regression. Then cases on either side of the break point, or knot, as it is sometimes called, would be described by curves given by, say, polynomials. An example of such a model which uses second degree polynomials and which is continuous across the knot is

$$
y_{i}=\beta_{0}+\beta_{1} x_{i 1}+\beta_{2} x_{i 1}^{2}+\beta_{3}\left(x_{i 1}-x\right) \delta_{i}+\beta_{4}\left(x_{i 1}-x\right)^{2} \delta_{i}+\epsilon_{i}
$$

where, as in Section 4.5, the value $x$ of the independent variable $x_{1}$ represents the break point and

$$
\delta_{i}= \begin{cases}1 & \text { if } x_{i 1}>x \\ 0 & \text { if } x_{i 1} \leq x\end{cases}
$$

In fact, the model

$$
\begin{equation*}
y_{i}=\beta_{0}+\beta_{1} x_{i 1}+\beta_{2} x_{i 1}^{2}+\beta_{3}\left(x_{i 1}-x\right)^{2} \delta_{i}+\epsilon_{i} \tag{9.1}
\end{equation*}
$$

corresponds to a function of $x_{1}$ which is also differentiable. Such curves, consisting of polynomial curves coming together at knots, are sometimes called splines, although the word is more often reserved for the special case where, if the polynomials are of degree $m$, all derivatives of order $m-1$ or less exist across each knot. Model (9.1) is an example of the more restrictive definition.
When the break point(s) are known, the estimation of such broken curve models presents no difficulty. If they are not known, nonlinear least squares (Appendix C, see especially Example C.4, p. 313) could be used to obtain estimates of the break point and the other parameters. Splines are used in some computer 'graphics' packages to draw smooth curves through a set of points. For more on splines and broken curve regression, see Seber and Wild (1989, Ch. 9), Eubank (1984) and Smith (1979).

### 9.2.3 Multiplicative Models

By a multiplicative form of $x_{1}, \ldots, x_{k}$ we mean a function of the form

$$
\begin{equation*}
y=A \prod_{j=1}^{k} x_{j}^{\beta_{j}} \tag{9.2}
\end{equation*}
$$

where $A$ and $\beta_{j}$ 's are parameters. Taking logs of both sides, we get

$$
\begin{equation*}
\log (y)=\beta_{0}+\sum_{j=1}^{k} \beta_{j} \log \left(x_{j}\right) \tag{9.3}
\end{equation*}
$$

where $\beta_{0}=\log (A)$. With an appropriate error term added, (9.3) can frequently be estimated by linear least squares.

There are cases where multiplicative forms are suitable. Models based on such forms are in widespread use in econometrics where the well-known Cobb-Douglas model is just one example. The coefficients of multiplicative models have a very simple interpretation. Let $\Delta y$ be a small change in $y$ because of a small change $\Delta x_{j}$ in $x_{j}$. From (9.3) it follows that $y^{-1}\left(\partial y / \partial x_{j}\right)=\beta_{j} x_{j}^{-1}$, i.e.,

$$
\lim _{x_{j} \rightarrow 0} \frac{\Delta y / y}{\Delta x_{j} / x_{j}}=\beta_{j}
$$

Therefore, $\beta_{j}$ is the limit of the ratio of the percentage change in $y$ to the percentage change in $x_{j}$. In economics such a ratio is referred to as an elasticity. That $\beta_{j}$ 's have this interpretation might partially account for the popularity of multiplicative models.

While, as illustrated in Example 9.4, the need for a multiplicative model is difficult to diagnose using purely empirical means, the underlying situation can often give clues as to whether such a model is called for. We illustrate this in the example below.

## Example 9.1 (Continuation of Example 6.6, Page 124)

Consider the dial-a-ride example. We expected the number of riders to be proportional to a function of the number of vehicles. We also expected it to be proportional to a function of the hours of service. Indeed, we felt that RDR was proportional to functions of each of the independent variables. Consequently, we wrote $\mathrm{E}[\mathrm{RDR}]$ as a product of these functions.

We chose these functions to be power functions: $\mathrm{VH}^{\beta_{1}}, \mathrm{HR}^{\beta_{2}}$ etc., partially based on convenience for least squares analysis, but also because they were intuitively reasonable. The result was a model of the form (9.2).

However, before we can estimate parameters in multiplicative models we need to decide how the error term should be introduced. Two possibilities are in common use. They imply somewhat different interpretations of the underlying substantive situation and are discussed in the next two subsections.

## Multiplicative Errors

In the econometrics literature, the usual procedure is to use the model

$$
\begin{equation*}
y_{i}=A x_{i 1}^{\beta_{1}} x_{i 2}^{\beta_{2}} \ldots x_{i k}^{\beta_{k}} \epsilon_{i} \tag{9.4}
\end{equation*}
$$

Such models can arise in many ways. Suppose the real underlying model is $y_{i}=A \prod_{j=1}^{k} z_{i j}^{\beta_{j}}$, but for some reason, we do not know or cannot measure the $z_{i j}$ 's. Instead, we rely on the surrogates $x_{i j}=z_{i j} \eta_{i j}$ where $\eta_{i j}$ is an
unobservable random variable. Then (9.4) results with $\epsilon_{i}=\prod_{j=1}^{k} \eta_{i j}^{-\beta_{j}}$. Another way the model (9.4) could occur is if the real underlying model contained a product $\prod_{j=k+1}^{m} x_{i j}^{\beta_{j}}$ of additional variables but these latter variables or their values were not known. Then, writing $x_{i j}=z_{j} \eta_{i j}$ for $j=k+1, \ldots, m$, we could absorb the $z_{j}$ 's into the $A$ and the $\eta_{i j}$ 's into the error term to get (9.4).

Taking natural logarithms of both sides of (9.4), we get a model akin to our usual regression model:

$$
\begin{equation*}
\log \left(y_{i}\right)=\log (A)+\beta_{1} \log \left(x_{i 1}\right)+\beta_{2} \log \left(x_{i 2}\right)+\cdots+\beta_{k} \log \left(x_{i k}\right)+\log \left(\epsilon_{i}\right) \tag{9.5}
\end{equation*}
$$

However, this model has to be handled with some care. $\mathrm{E}\left(\log \left(\epsilon_{i}\right)\right)$ will not usually be zero even if $\mathrm{E}\left(\epsilon_{i}\right)$ is assumed to be 1 - as is usually done. Econometricians frequently make the additional assumption that $\eta_{i}=\log \left(\epsilon_{i}\right)$ is normally distributed with mean, say, $\mu$ and variance $\sigma^{2}$, the same for all $i$. Then it can be shown that (Exercise B.1, p. 297) $1=\mathrm{E}\left(\epsilon_{i}\right)=\mathrm{E}\left(e^{\eta_{i}}\right)=$ $e^{\mu+\frac{1}{2} \sigma^{2}}$. Hence, $\mu+\frac{1}{2} \sigma^{2}=0$ and $\mathrm{E}\left[\log \left(\epsilon_{i}\right)\right]=\mu=-\sigma^{2} / 2$. Therefore, we need to rewrite (9.5) as

$$
\begin{aligned}
& \log \left(y_{i}\right)=\left(\log (A)-\sigma^{2} / 2\right) \\
& \quad+\beta_{1} \log \left(x_{i 1}\right)+\cdots+\beta_{k} \log \left(x_{i k}\right)+\left[\log \left(\epsilon_{i}\right)+\sigma^{2} / 2\right]
\end{aligned}
$$

Now, $\mathrm{E}\left[\log \left(\epsilon_{i}\right)+\sigma^{2} / 2\right]=0$, and $\operatorname{var}\left[\log \left(\epsilon_{i}\right)+\sigma^{2} / 2\right]=\operatorname{var}\left[\eta_{i}\right]=\sigma^{2}$. Thus if the $y_{i}$ 's are uncorrelated, we get a model for which the GaussMarkov conditions are satisfied. Therefore, we can apply OLS and obtain estimates of $\beta_{1}, \ldots, \beta_{k}$ and also get the estimate $b_{0}$ of the intercept term $\beta_{0}=\left(\log (A)-\sigma^{2} / 2\right)$ and the estimate $s^{2}$ of $\sigma^{2}$. An estimate of $A$ can be found from the last two estimates. One, proposed by Srivastava and Singh (1989), gives

$$
A=e^{b_{0}+\frac{1}{2} \gamma s^{2}}
$$

where $\gamma=1-\boldsymbol{a}^{\prime}\left(X^{\prime} X\right)^{-1} \boldsymbol{a}, X$ is the $n \times(k+1)$ design matrix

$$
\left(\begin{array}{cccc}
1 & \log \left(x_{11}\right) & \ldots & \log \left(x_{1 k}\right) \\
& \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \\
& \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \\
1 & \log \left(x_{n 1}\right) & \ldots & \log \left(x_{n k}\right)
\end{array}\right)
$$

and $\boldsymbol{a}^{\prime}=(1,0, \ldots, 0)$.

## Additive Errors

An alternative to (9.4) is

$$
\begin{equation*}
y_{i}=A x_{i 1}^{\beta_{1}} x_{i 2}^{\beta_{2}} \ldots x_{i k}^{\beta_{k}}+\epsilon_{i} \tag{9.6}
\end{equation*}
$$

and its interpretation is fairly obvious. Assuming that $\mathrm{E}\left(\epsilon_{i}\right)=0$, i.e., $\mathrm{E}\left(y_{i}\right)=A x_{i 1}^{\beta_{1}} \ldots x_{i k}^{\beta_{k}}$, and taking logarithms of both sides of (9.6), we have

$$
\begin{aligned}
\log \left[y_{i}\right] & =\log \left[\mathrm{E}\left(y_{i}\right)+\epsilon_{i}\right]=\log \left[\mathrm{E}\left(y_{i}\right)\left(1+\epsilon_{i} / \mathrm{E}\left(y_{i}\right)\right)\right] \\
& =\beta_{0}+\beta_{1} \log \left(x_{i 1}\right)+\cdots+\beta_{k} \log \left(x_{i k}\right)+\log \left[1+\epsilon_{i} / \mathrm{E}\left(y_{i}\right)\right]
\end{aligned}
$$

Since it is most unlikely that $\mathrm{E}\left[\log \left(1+\epsilon_{i} / \mathrm{E}\left(y_{i}\right)\right)\right]$ is even a constant (let alone zero), this is one of the situations where it has been recommended in the literature that means other than linear least squares be used to estimate the parameters of (9.6). However, in the frequently occurring case where $y_{i}$ is counted and, therefore, has a Poisson distribution, linear least squares can be used if we are willing to tolerate a very slight bias. Then, by taking a Taylor's series expansion of

$$
\begin{equation*}
z_{i}=\log \left[y_{i}+\frac{1}{2}\right]-\log \left[\mathrm{E}\left(y_{i}\right)\right]=\log \left[1+\left(\epsilon_{i}+\frac{1}{2}\right) / \mathrm{E}\left(y_{i}\right)\right] \tag{9.7}
\end{equation*}
$$

it may be shown that for moderate to large values of $\mathrm{E}\left(y_{i}\right), \mathrm{E}\left(z_{i}\right) \approx 0$. Exhibit 9.1 shows how good the approximation is. Thus, for say $\mathrm{E}\left[y_{i}\right] \geq 3$, adding a half to $y_{i}$ before taking logs essentially eliminates bias. Corrections of this kind are sometimes called Anscombe's corrections (Anscombe, 1948, Rao, 1973, p.426). A similar procedure can be used to find bias-reducing corrections for several different transformations and a fair number of distributions of $y_{i}$ for which the variance is a function of the mean.

| $\mathrm{E}\left(y_{i}\right)$ | $\mathrm{E}\left[z_{i}\right]$ | $\mathrm{E}\left(y_{i}\right)$ | $\mathrm{E}\left[z_{i}\right]$ |
| :---: | :---: | :---: | :---: |
| 2 | .0259 | 5 | -.0021 |
| 3 | .0019 | 7 | -.0012 |
| 4 | -.0020 | 15 | -.0002 |

EXHIBIT 9.1: Values of $\mathrm{E}\left[z_{i}\right]$ for Selected Values of $\mathrm{E}\left[y_{i}\right]$

## Example 9.2 (Continuation of Example 9.1, Page 183)

It is obvious that for the dial-a-ride example we chose a model with additive errors. That is why we added a half to RDR before taking logs although, given the size of this variable (the smallest value of RDR was 56 ), the half makes very little difference. However, it is not obvious that multiplicative errors are entirely absent from the model.

Obviously variables are missing from the model, a very important one being the dedication and ability of key personnel. Another missing variable is the proportion of vehicles in operation per day. All we knew was the number of vehicles owned; we did not know how many were in the repair shop or sitting idle because there were no drivers. All these point towards the presence of a multiplicative error (in addition to an additive error).

This leads to a model of the form

$$
\begin{aligned}
& \mathrm{RDR}_{i}=C \mathrm{E}\left(\mathrm{RDR}_{i}\right)\left[1+\epsilon_{i}^{(1)}\right]+\epsilon_{i}^{(2)} \\
& \quad=\mathrm{E}\left(\mathrm{RDR}_{i}\right)\left[1+\epsilon_{i}{ }^{(1)}+\left(\epsilon_{i}{ }^{(2)} / \mathrm{E}\left(\mathrm{RDR}_{i}\right)\right)\right]=\mathrm{E}\left(\mathrm{RDR}_{i}\right)\left[1+\epsilon_{i}\right]
\end{aligned}
$$

where $\mathrm{E}\left(\epsilon_{i}{ }^{(1)}\right)=\mathrm{E}\left(\epsilon_{i}{ }^{(2)}\right)=\mathrm{E}\left(\epsilon_{i}\right)=0, \epsilon_{i}{ }^{(1)}+\left(\epsilon_{i}{ }^{(2)} / \mathrm{E}\left(\mathrm{RDR}_{i}\right)\right)=\epsilon_{i}$ and $C$ is a constant.

We surmised that variations in $\mathrm{RDR}_{i} / \mathrm{E}\left(\mathrm{RDR}_{i}\right)$ due to differences in key personnel, number of vehicles in use, etc., would decline with the size of the service, i.e., with $\mathrm{E}\left(\mathrm{RDR}_{i}\right)$. Therefore, we assumed that $\operatorname{var}\left(\epsilon_{i}{ }^{(1)}\right)$ would be roughly proportional to $\mathrm{E}\left(\mathrm{RDR}_{i}\right)$ and therefore, $\operatorname{var}\left(\epsilon_{i}\right)$ would be roughly proportional to $\mathrm{E}\left(\mathrm{RDR}_{i}\right)$. This, of course, leads to the same weights as we would get for a purely additive errors model for a counted dependent variable. As mentioned above, the half that was added to RDR has little effect. Nor would there be any palpable difference in estimates if we replaced the half by other comparably sized numbers. Consequently, the course of action we followed would appear to be appropriate.

This example illustrates that choices to be made in applications of regression are frequently not clear-cut. However, we feel that we made a good choice.

### 9.2.4 The Logit Model for Proportions

We have already seen proportions of counts in Chapters 4 and 6. Such variables are of the form $m_{i} / n_{i}$, where $m_{i}$ is the number of individuals out of $n_{i}$ that possess a certain property. The variable $m_{i}$ is a counted variable and $n_{i}$ is usually treated as a fixed number. Since $0 \leq m_{i} \leq n_{i}$, it follows that $0 \leq y_{i} \leq 1$. In most applications where the dependent variable $y_{i}=m_{i} / n_{i}$ is a proportion of counts, it is desirable to set

$$
\begin{equation*}
\mathrm{E}\left(y_{i}\right)=f\left(Z_{i}\right) \text { where } Z_{i}=\beta_{0}+\beta_{1} x_{i 1}+\cdots+\beta_{k} x_{i k} \tag{9.8}
\end{equation*}
$$

and $f$ is a cumulative distribution function (since $0 \leq f(z) \leq 1$ ). An example of such a function is the logistic distribution function

$$
\begin{equation*}
f(z)=\exp (z) /[1+\exp (z)] \tag{9.9}
\end{equation*}
$$

the shape of which is illustrated by the curve in Exhibit 9.2. When $z$ is small, so is $f(z)$. The derivative of the curve is also small but it gradually increases as the cost difference increases. Between about $f(z)=1 / 4$ and $f(z)=3 / 4$ the curve is almost a straight line and then the derivative declines. The model (9.9) is often called a logit model.

## Example 9.3

Suppose $m_{i}$ is the number of travelers between two places who take the train and $n_{i}-m_{i}$ is the number of travelers who drive. Suppose we have


EXHIBIT 9.2: The Logistic Distribution Function
only one independent variable $x_{i}$ which is the difference in travel times between the two modes, i.e., $x_{i}=$ (train travel time - drive time). $\mathrm{E}\left(y_{i}\right)$ (in (9.8)) is obviously the probability of choosing the train, given that either car or train is chosen.

An interesting question we might pose here is: If we are primarily interested in the straight line part of $f(z)$, can we approximate the logistic distribution function by a straight line? The answer is usually no, as Exhibit 9.2 illustrates. Although we would want the line $\alpha-\alpha^{\prime}$, we would get the line $\beta-\beta^{\prime}$ because of the points marked with the $\times$ 's, which are not idiosyncratic points. In fact, they are just about right on the logistic curve!

The case where the logistic distribution function is used in (9.8) is another one where the literature often recommends the use of nonlinear least squares (Appendix C) or direct maximization of the likelihood function (as can be done using SAS PROC LOGIST, described in SAS, 1986). However, it is frequently possible to apply linear least squares for this purpose. It may be verified that from (9.9) we get $f(z) /[1-f(z)]=\exp (z)$, and, therefore, $\log [f(z)]-\log [1-f(z)]=z$. Hence (see (9.8)),

$$
\log \left[\mathrm{E}\left(y_{i}\right) /\left(1-\mathrm{E}\left(y_{i}\right)\right)\right]=Z_{i}
$$

If $n_{i}$ 's are fixed numbers and each $m_{i}=y_{i} n_{i}$ has a binomial distribution,
then it may be shown, using a Taylor series approximation (essentially in the same way as on p . 185), that the expectation of the difference

$$
\log \left[\mathrm{E}\left(y_{i}\right) /\left(1-\mathrm{E}\left(y_{i}\right)\right)\right]-\log \left[\left(y_{i}+(2 n)^{-1}\right) /\left(1-y_{i}+(2 n)^{-1}\right)\right]
$$

consists of terms of the order $\left[\mathrm{E}\left(m_{i}\right)\right]^{-2}$ and $\left[\mathrm{E}\left(n_{i}-m_{i}\right)\right]^{-2}$ and is small when $\mathrm{E}\left(m_{i}\right)$ and $\mathrm{E}\left(n_{i}-m_{i}\right)$ are large. Consequently, we may write our model as

$$
\begin{align*}
& \log \left[\left(y_{i}+(2 n)^{-1}\right) /\left(1-y_{i}+(2 n)^{-1}\right)\right] \\
& \quad=\log \left(m_{i}+.5\right)-\log \left(n_{i}-m_{i}+.5\right)=Z_{i}+\epsilon_{i} \tag{9.10}
\end{align*}
$$

where $\mathrm{E}\left[\epsilon_{i}\right] \approx 0$ for large values of $\mathrm{E}\left(m_{i}\right)$ and $\mathrm{E}\left(n_{i}-m_{i}\right)$. We shall call the function on the left side of (9.10) a logit transformation of $y_{i}$.

Obviously, (9.10) can be estimated by linear least squares. Since $n_{i} y_{i}$ has a binomial distribution, $\operatorname{var}\left[y_{i}+\left(2 n_{i}\right)^{-1}\right]=\operatorname{var}\left[y_{i}\right]=n_{i}^{-1} \mathrm{E}\left(y_{i}\right)\left[1-\mathrm{E}\left(y_{i}\right)\right]$ and therefore the variance of the top line of (9.10) is, from (6.4)

$$
\begin{align*}
\operatorname{var} & {\left[\log \left(y_{i}+\left(2 n_{i}\right)^{-1}\right)-\log \left(1-y_{i}+\left(2 n_{i}\right)^{-1}\right)\right] } \\
& \approx\left[\frac{1}{\mathrm{E}\left(y_{i}\right)}+\frac{1}{\mathrm{E}\left(1-y_{i}\right)}\right]^{2} \operatorname{var}\left(y_{i}\right)=\frac{\mathrm{E}\left(y_{i}\right)\left[1-\mathrm{E}\left(y_{i}\right)\right]}{n_{i}\left(\mathrm{E}\left(y_{i}\right)\left[1-\mathrm{E}\left(y_{i}\right)\right]\right)^{2}}  \tag{9.11}\\
& =\left[n_{i} \mathrm{E}\left(y_{i}\right)\left(1-\mathrm{E}\left(y_{i}\right)\right)\right]^{-1}
\end{align*}
$$

Therefore, we need to weight (see Section 6.4, p. 118), and the weight should be the reciprocal of the last expression in (9.11). This procedure works quite well where most $n_{i}$ 's and $m_{i}$ 's are moderately large (notice that when $\mathrm{E}\left(m_{i}\right)$ or $\mathrm{E}\left(n_{i}-m_{i}\right)$ is small, the data point usually gets a relatively small weight). However, when this is not so, and particularly when all $n_{i}$ 's are 1 (so that $y_{i}$ is either 0 or 1 ), other procedures (maximum likelihood or nonlinear least squares) must be used.

An alternative to the logistic distribution function, and practically indistinguishable from it, is the normal distribution function $\Phi$ (see Cox, 1970). Then, from (9.8), $\Phi^{-1}\left(\mathrm{E}\left(y_{i}\right)\right)$ is linear in the parameters. $\Phi^{-1}$ is called a probit transformation and is often used in place of the logit.

### 9.3 Deciding on the Need for Transformations or Additional Terms

Perhaps the best starting point in any practical problem is to consider the underlying situation, as we did in Examples 9.1 and 9.2. Sometimes, of course, understanding the underlying situation is not sufficient. Then we must examine the data to see whether the chosen model

$$
\begin{equation*}
y_{i}=\beta_{0}+\beta_{1} x_{i 1}+\cdots+\beta_{k} x_{i k}+\epsilon_{i} \tag{9.12}
\end{equation*}
$$

is adequate or if transformations or additional terms involving the same $x_{i j}$ 's would be helpful.

In this section we discuss several methods of doing this. They fall roughly into three categories. First we have graphical methods. Then there are methods where we append to the list of independent variables additional ones, which are nonlinear functions of those we had before, to see if the new variables have much value. If they do, we might wish to retain them, or seek some transformation of the original variables. Finally, we have nearneighbor techniques, where we compare variances estimated over small portions of the independent variable space with the variance estimated overall. Formal tests for deciding on the need for transformations or additional terms are sometimes loosely referred to as tests for nonlinearity.

### 9.3.1 Examining Residual Plots

By far the most frequently used method of checking for the need for transformations is to examine plots of residuals against each independent variable. We did this in Chapter 1. Exhibit 1.4, p. 5, showed such a plot. Clearly some action was needed. Exhibits 1.5 and 1.6 show that we have substantially improved the situation and that further efforts are unwarranted. We remind the reader that text-book examples are chosen carefully to illustrate a point. For many applications, plots are not nearly as obvious.

Unfortunately, this type of examination is marginal since we are considering one variable at a time. Therefore, we may not always be able to see the need for, say, product terms. A little reflection will convince the reader that the need for multiplicative models would be quite difficult to ascertain in this way. The example below provides such an illustration.

## Example 9.4

Suppose a person knew quite a bit about regression but did not know the formula that the area (Y) of a rectangle is its length (X1) times width (X2). He suspected that length and width affect area; therefore he cut out a number of cardboard rectangles and measured their dimensions. He then weighed each and divided the weight by a known constant to obtain the area. However, because of a wide range of imperfections in his technique he realized that there is some error in this estimate and decided to use linear regression to estimate the (incorrect) model

$$
\mathrm{Y}_{i}=\beta_{0}+\beta_{1} \mathrm{X} 1_{i}+\beta_{2} \mathrm{X} 2_{i}+\epsilon_{i}
$$

Exhibit 9.3 shows his data. Actually, these numbers were generated using a pseudo-random number generator: X1 and X2 were obtained using a uniform distribution from 10 to 35 and $\mathrm{Y}_{i}$ was set to equal to $\left(\mathrm{X} 1_{i}\right)\left(\mathrm{X} 2_{i}\right)+\eta_{i}$ where $\eta_{i} \sim N(0,1600)$.

His estimates for $\beta_{0}, \beta_{1}$ and $\beta 2$ were

$$
b_{0}=-423.8(47.4), \quad b_{1}=18.5(1.31), \quad b_{2}=22.6(1.38)
$$

| Y | X 1 | X 2 | Y | X 1 | X 2 | Y | X 1 | X 2 |
| ---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 457.7 | 17 | 27 | 582.6 | 30 | 19 | 539.6 | 19 | 29 |
| 568.2 | 22 | 27 | 590.4 | 34 | 19 | 516.8 | 19 | 25 |
| 452.8 | 16 | 24 | 131.6 | 16 | 13 | 791.2 | 27 | 29 |
| 783.7 | 34 | 23 | 415.0 | 33 | 11 | 516.9 | 15 | 31 |
| 629.4 | 30 | 21 | 606.3 | 28 | 21 | 493.8 | 30 | 18 |
| 216.9 | 13 | 17 | 628.7 | 20 | 31 | 366.3 | 32 | 12 |
| 1014.2 | 31 | 32 | 130.3 | 14 | 11 | 634.6 | 24 | 23 |
| 471.6 | 25 | 19 | 359.6 | 34 | 12 | 194.4 | 13 | 19 |
| 266.4 | 32 | 11 | 438.2 | 14 | 29 | 734.5 | 28 | 26 |
| 243.3 | 15 | 11 | 417.9 | 27 | 15 | 432.9 | 26 | 16 |
| 278.0 | 18 | 15 | 332.7 | 21 | 17 | 362.7 | 15 | 26 |
| 354.6 | 12 | 27 | 626.6 | 29 | 23 | 231.4 | 11 | 16 |
| 534.2 | 32 | 17 | 575.2 | 16 | 34 | 442.4 | 27 | 17 |
| 374.2 | 26 | 16 | 641.9 | 27 | 24 | 538.5 | 22 | 28 |
| 441.1 | 18 | 21 | 448.5 | 26 | 15 | 365.6 | 29 | 10 |
| 762.7 | 31 | 22 | 536.9 | 21 | 24 | 315.9 | 17 | 19 |
| 702.8 | 23 | 33 | 742.2 | 30 | 25 |  |  |  |

EXHIBIT 9.3: 'Areas', Lengths and Widths of Rectangles
respectively, where the quantities within parentheses are the standard errors. The $R^{2}$ of .89 indicates a very good fit. Exhibits 9.4 and 9.5 are the residual plots one customarily examines. They do not appear to show any nonlinearity, and indeed our ill-informed analyst could easily emerge with a model from this exercise that area is a linear function of dimension.

### 9.3.2 Use of Additional Terms

One easy method of determining if nonlinearity exists is to insert nonlinear terms into the model and then test to see if they should have been included. Frequently they are polynomial terms. For example, suppose we are trying to determine if the model

$$
y_{i}=\beta_{0}+\beta_{1} x_{i 1}+\beta_{2} x_{i 2}+\epsilon_{i}
$$

is adequate. Then we can consider the model

$$
y_{i}=\beta_{0}+\beta_{1} x_{i 1}+\beta_{2} x_{i 2}+\gamma_{2} x_{i 1}^{2}+\gamma_{2} x_{i 1}^{2}+\gamma_{3} x_{i 1} x_{i 2}+\epsilon_{1}
$$

and test the hypothesis that all $\gamma_{i}$ 's are zero against the alternative that at least one is not. Such a test would be an $F$-test as discussed in Chapter 3.

Frequently, if an analyst is unable to reject the hypothesis that a specific set of nonlinear terms is needed, he or she comes to the conclusion


EXHIBIT 9.4: Plot of Residuals Against X1 for Data on 'Area' of Rectangles


EXHIBIT 9.5: Plot of Residuals Against X2 for Data on 'Area' of Rectangles
that (9.3.2) is adequate and that no nonlinearity is indicated. A practical difficulty that often arises is that, if there are several variables and product terms are used, the number of terms in the augmented equation can get very large. In such cases, the user has to choose different selections of additional terms for different runs.

A related procedure is found in MINITAB (1988; see Burn and Ryan, 1983). Here, the model

$$
y_{i}=\beta_{0}+\sum_{\xi=1}^{k} \beta_{\xi} x_{i \xi}+\epsilon_{i}
$$

is augmented to

$$
y_{i}=\beta_{0}+\sum_{\xi=1}^{k} \beta_{\xi} x_{i \xi}+\alpha_{0} z_{i}^{(j)}+\sum_{\xi=1}^{k} \alpha_{\xi} z_{i}^{(j)} x_{i \xi}+\eta_{i}
$$

where $z_{i}{ }^{(j)}=0$ when $x_{i j}<\bar{x}_{j}, z_{i}^{(j)}=1$ when $x_{i j} \geq \bar{x}_{j}$ and $\bar{x}_{j}=$ $n^{-1} \sum_{i=1}^{n} x_{i j}$. In the augmented model, if the hypothesis $\left(\alpha_{0}, \alpha_{j}\right)^{\prime}=\mathbf{o}$ is rejected, then a transformation of the variable $x_{j}$ is indicated, and if $\left(\alpha_{0}, \ldots, \alpha_{j}-1, \ldots, \alpha_{j}+1, \ldots, \alpha_{k}\right)^{\prime}=\mathbf{o}$ is rejected, perhaps interaction terms are needed. Each of the $x_{j}$ 's is considered in turn.

## Tukey's Type of Nonadditivity

Tukey (1949) proposed a test for nonlinearity based on augmenting the model $\boldsymbol{y}=X \boldsymbol{\beta}+\boldsymbol{\epsilon}$ to

$$
\boldsymbol{y}=X \boldsymbol{\beta}+\alpha \boldsymbol{f}+\boldsymbol{\epsilon}
$$

where $\boldsymbol{f}$ is a known vector-valued function of $\boldsymbol{X} \boldsymbol{\beta}, \mathrm{E}(\boldsymbol{\epsilon})=0$, and $\operatorname{cov}(\boldsymbol{\epsilon})=$ $\sigma^{2} I$. Such tests are useful for determining if interactions (e.g., products of independent variables) should be included, without having to include a large number of terms and thereby giving up a large number of degrees of freedom. Let $\hat{\boldsymbol{f}}$ be the estimate of $\boldsymbol{f}$ obtained by substituting for $\boldsymbol{\beta}$ its estimate $\boldsymbol{b}$. Then a test for the hypothesis $\alpha=0$ against $\alpha \neq 0$ is based on

$$
\frac{\left(e^{\prime} \hat{\boldsymbol{f}}\right)^{2} / \hat{\boldsymbol{f}}^{\prime} \hat{\boldsymbol{f}}}{\boldsymbol{e}^{\prime} \boldsymbol{e}-\left[\left(\boldsymbol{e}^{\prime} \hat{\boldsymbol{f}}\right)^{2} / \hat{\boldsymbol{f}}^{\prime} \hat{\boldsymbol{f}}\right]}
$$

which has an F distribution with 1 and $n-k-2$ d.f. Rejection would occur for large values of this statistic. Further details, extensions (to where $f$ is matrix valued), and examples can be found in Tukey (1949), Milliken and Graybill (1970) and Andrews (1971a).

### 9.3.3 Use of Repeat Measurements

If for each of $i=1, \ldots, n$ values $\boldsymbol{x}_{i}$ of the vector of independent variables, there are several observations $y_{i \ell}$ where $\ell=1, \ldots, n_{i}$, then for each $\boldsymbol{x}_{i}$ we
can compute a mean $\bar{y}_{i}$ and a variance $s_{i}^{2}$ for the corresponding $y_{i, 1}, \ldots, y_{i, n_{i}}$ and $\mathrm{E}\left(s_{i}^{2}\right)$ is equal to $\sigma^{2}$ for all i. Therefore, by combining the $s_{i}^{2}$,s we can get the following estimate of $\sigma^{2}$ :

$$
s_{c}^{2}=\sum_{i=1}^{n}\left(n_{i}-1\right) s_{i}^{2} / \sum_{i=1}^{n}\left(n_{i}-1\right)
$$

This estimate would be immune from any nonlinearity. Now if we used the $\bar{y}_{i}$ 's as the observations and ran a weighted regression with weights $w_{i}=n_{i}$, we would get another estimate $s_{w}^{2}$ of $\sigma^{2}$ with which we can compare $s_{c}^{2}$. If $s_{c}^{2}$ is much smaller than $s_{w}^{2}$, then we would reject the hypothesis of adequacy of our model (9.12). The ratio $s_{w}^{2} / s_{c}^{2}$ has an $F$ distribution with $n-k-1$ and $\sum_{i=1}^{n}\left(n_{i}-1\right)$ degrees of freedom.

Perhaps easier is to construct an indicator variable for each point $\boldsymbol{x}_{\boldsymbol{i}}$ which is one for observations corresponding to it. These indicator variables can be appended to the list of independent variables and we could test if their coefficients are all zeros.

However, it is often difficult to find several observations for each combination of values of the predictor. It has been proposed that when several observations are not available for each $\boldsymbol{x}_{i}$, we can proceed, somewhat approximately, by dividing the range of each independent variable $x_{j}$ into small intervals and considering the values of $x_{j}$ to be the same in each interval. However, with many variables this immediately poses a problem. Suppose we divided the range of each of five independent variables into five intervals. Then we would get $5^{5}$ cells, and if each cell were to contain several cases, a very large data set would be needed.

MINITAB (1988) has an option which performs such tests.

## Theil's Approach

When there is only one independent variable, an alternative approach not requiring repeat observations is the following. Order the $x_{i}$ 's from smallest to largest (the sequence within ties does not matter) and let the index $i=1, \ldots, n$ reflect the order, i.e.,

$$
x_{11} \leq x_{21} \leq \cdots \leq x_{n 1}
$$

Run a regression and compute residuals $e_{i}$ and $s^{2}$ in the usual way. Obtain an alternative, approximately unbiased estimate of $\sigma^{2}$ from

$$
\begin{equation*}
s_{s}^{2}=\sum_{i=2}^{n}\left(e_{i}-e_{i-1}\right)^{2} /[2(n-1)] \tag{9.13}
\end{equation*}
$$

Now we can compare (9.13) to $s^{2}$ or use $s_{s}^{2} / s^{2}$. As we saw in Chapter 7, the latter is also a test statistic for serial correlation and is readily available from packages. The reader can see, perhaps by referring back to Exhibit 1.9a
on p. 12, that $s_{s}^{2}$ will usually be smaller than $s^{2}$ if transformations or additional terms are needed.

This approach cannot be directly extended to many dimensions, because there is no obvious way of ordering vectors. But it can be extended if we notice that what we are looking for in computing $s_{s}^{2}$ is not so much an ordered sequence of $x_{i 1}$ 's but proximity between pairs of $x_{i 1}$ 's. This idea has been exploited by Daniel and Wood (1980) and also in the approaches given in Section 9.3.5.

### 9.3.4 Daniel and Wood Near-Neighbor Approach

Daniel and Wood (1980, p. 133 et seq.) use the idea of estimating $\sigma$ from pairs of $\boldsymbol{x}_{i}$ 's which are close together. Instead of (9.13), they compute

$$
\begin{equation*}
.886 \sum^{(\alpha)}\left|e_{i}-e_{\ell}\right| /\left(\alpha[(n-k-1) / n]^{1 / 2}\right) \tag{9.14}
\end{equation*}
$$

where $\sum^{(\alpha)}$ is the summation over close-by $\boldsymbol{x}_{i}$ 's and $\boldsymbol{x}_{\ell}$ 's described below and $\alpha$ is the number of such pairs. For independently, normally distributed $z_{i}$ 's with common mean and variance $\sigma^{2}$ it can be shown that

$$
\mathrm{E}\left(\left|z_{i}-z_{\ell}\right| / \sigma\right)=1.128=1 / .886
$$

Thus (9.14) is a reasonable estimator of $\sigma$, and can be compared with s. Obviously, $e_{i}$ 's are not independent, but with a large $n$ assuming them to be independent is usually not too inappropriate. The $(n-k-1) / n$ approximately compensates for degrees of freedom.

To obtain close-by points, Daniel and Wood compute the distance $D_{i \ell}$ between $\boldsymbol{x}_{i}$ and $\boldsymbol{x}_{\ell}$ as

$$
\begin{equation*}
D_{i \ell}=\sum_{p=1}^{k}\left[b_{p}\left(x_{i p}-x_{\ell p}\right)\right]^{2} / s^{2} \tag{9.15}
\end{equation*}
$$

The role of the $b_{p}$ is two-fold: to compensate for differences in units of measurement for different independent variables and to give less importance to less important independent variables which will presumably tend to have smaller $b_{p}$ 's. The $s^{2}$ is not critical; it is there to render the $D_{i \ell}$ 's dimensionless.

The $D_{i \ell}$ 's can be used to select a set of $(i, \ell)$ pairs that are close together. Because the total number of such pairs is quite large - $n(n-1) / 2$ - Daniel and Wood use a two-step procedure. In the first step the $\hat{y}_{i}$ 's are sorted or ranked as

$$
\hat{y}_{1}<\hat{y}_{2}<\cdots<\hat{y}_{n} .
$$

Then for each $\hat{y}_{i}$, the pairs $(i, i-1),(i, i-2),(i, i-3),(i, i-4)$ are retained; this yields $4 n-10$ pairs. These $(4 n-10)$ pairs will include many of the
pairs with small $D_{i \ell}$ 's, since if a $D_{i \ell}$ is small, $\left|\hat{y}_{i}-\hat{y}_{\ell}\right|$ will be too. In the second step, the $D_{i \ell}$ 's are computed and ranked for these $(4 n-10)$ pairs. For the smallest of these $D_{i \ell}$ 's, (9.14) is computed with $\alpha=1$, then (9.14) is computed for the $\alpha=2$ smallest $D_{i \ell}$ 's, then for the $\alpha=3$ smallest $D_{i \ell}$ 's and so on until $\alpha=4 n-10$.

All $4 n-10$ values of (9.14) need to be examined. When $\alpha$ is small, the estimates of (9.14) may not be too reliable; when $\alpha$ is close to $4 n-$ 10 , ( 9.14 ) may be based on points which are not too close. Daniel and Wood recommend choosing a set of consecutive values of (9.14) which are relatively constant and comparing them to $s$. A program which carries out this procedure is contained in the package that is a companion to Daniel and Wood (1980). Several examples of the procedure are given in that book.

### 9.3.5 Another Method Based on Near Neighbors

The Daniel and Wood approach helps us detect nonlinearity when it is quite serious and sometimes tells us when we do not need to worry about the adequacy of our model. However, it is difficult to decide what to do if $s$ is somewhat larger, but not much larger, than (9.14). This is because the distribution of (9.14) is not known and is, moreover, difficult to obtain. Even if we replace (9.14) by a quantity the distribution of which is known, it is difficult to say much about a quantity which is being selected out of $4 n-10$ dependent values of it.

To remedy these problems, at least partially, we consider (see (9.13))

$$
\begin{equation*}
\sum_{i, \ell} w_{i \ell}\left(e_{i}-e_{\ell}\right)^{2} / w s^{2} \tag{9.16}
\end{equation*}
$$

where $w=\sum_{i, \ell} w_{i \ell}, w_{i \ell}=g\left(d_{i \ell}\right), w_{i \ell}=w_{\ell i}$ and $w_{i i}=0$ for all $i$ and $\ell$. The $g$ is some function (e.g., $g\left(d_{i \ell}\right)=d_{i \ell}^{-2}$ ) which is positive and monotonically fairly rapidly decreasing and $d_{i \ell}$ is a measure of distance between $\boldsymbol{x}_{i}$ and $\boldsymbol{x}_{\ell}$. A simple example of such a measure is $\left\|\boldsymbol{x}_{i}-\boldsymbol{x}_{\ell}\right\|=\left[\left(\boldsymbol{x}_{i}-\boldsymbol{x}_{\ell}\right)^{\prime}\left(\boldsymbol{x}_{i}-\right.\right.$ $\left.\left.\boldsymbol{x}_{\ell}\right)\right]^{1 / 2}$. Alternatively, and preferably, we could invoke the centered model of Section 2.10, p. 42, and since $Z^{\prime} Z$ is the sample covariance matrix of the independent variable values, use

$$
\begin{equation*}
\left(z_{i}-z_{\ell}\right)^{\prime}\left(Z^{\prime} Z\right)^{-1}\left(z_{i}-z_{\ell}\right)=\tilde{h}_{i i}+\tilde{h}_{\ell \ell}-2 \tilde{h}_{i \ell} \tag{9.17}
\end{equation*}
$$

where $\boldsymbol{z}_{i}$ is a row of $Z$ and $\tilde{H}=\left(\tilde{h}_{i \ell}\right)=Z\left(Z^{\prime} Z\right)^{-1} Z^{\prime}$. Another possibility is

$$
\begin{equation*}
h_{i i}+h_{\ell \ell}-2 h_{i \ell} \tag{9.18}
\end{equation*}
$$

Note that, as may easily be verified, this last expression is $\sigma^{-2} \operatorname{var}\left[\hat{y}_{i}-\hat{y}_{\ell}\right]$.
Formally, (9.16) is the same as Geary's statistic for spatial correlation (Section 7.7.1, p. 143). As in that case, an alternative to (9.16) is

$$
\begin{equation*}
\Omega=\sum_{i, \ell}\left(w_{i \ell} / w\right) e_{i} e_{\ell} / s^{2} \tag{9.19}
\end{equation*}
$$

As before, probably the most convenient way to use (9.16) and (9.19) when $n$ is large is to invoke the fact that both (9.16) and (9.19) are asymptotically normal with means and variances as given in Section 7.7. For the readers' convenience these formulæ are reproduced below. Note that both (7.19) and (7.20) can be written in the form $c \boldsymbol{e}^{\prime} V \boldsymbol{e} / s^{2}$ where $V$ is a suitable $n \times n$ matrix. Under normality, the mean of $c \boldsymbol{e}^{\prime} V \boldsymbol{e} / s^{2}$ is $c \operatorname{tr} B$ and its variance is $2 c^{2}(n-k+1)^{-1}\left[(n-k-1) \operatorname{tr} B^{2}-(\operatorname{tr} B)^{2}\right]$, where $B=M^{\prime} V M$ and $M=I-X\left(X^{\prime} X\right)^{-1} X^{\prime}$. When the errors are not normal, under some mild conditions the mean and variance are, asymptotically, $c \operatorname{tr} B$ and $2 c^{2} \operatorname{tr} B^{2}$.

For reasons that are fairly obvious, the method works better when a large proportion of the independent variables require transformations, or additional terms involving a large proportion of the variables are called for. This is fortunate, since the need to transform fewer variables is typically easy to detect by other means.

A fundamental difference between (9.15) and the other measures is that the latter do not include the $b_{j}$ 's. Of course, there is nothing to prevent us from including $b_{j}$ 's in the measures that do not contain them or from removing them from the one that does. However, a choice needs to be made. The reason for including $b_{j}$ 's was to reduce the effects of relatively unimportant variables. It is not clear that this is always accomplished, since $b_{j}$ may not necessarily be too good a measure of importance. The alternative position is that when we use these measures, we should merely focus on nonlinearity and disregard variable importance. After finding and more or less correcting for nonlinearity, we are in a better position to judge the importance of variables.

## Example 9.5 (Continuation of Example 9.4, Page 189)

For the data described in Example 9.4 with $g\left(d_{i \ell}\right)$ set as $\left\|\boldsymbol{x}_{i}-\boldsymbol{x}_{\ell}\right\|^{2}$, the approximate value of $(\Omega-\mathrm{E}(\Omega)) /(\operatorname{var} \Omega)^{1 / 2}$ was computed using the formulæ for the means and variances given above for the normal case. This value was 3.73 , showing that the linear model used in that example should be rejected. Therefore, the test helps us take a correct decision even though the plots were quite unhelpful.

## Example 9.6 (Continuation of Example 9.2, Page 185)

Consider the dial-a-ride data of Exhibit 6.8 , p. 125, without making any transformations. Because the independent variables are in vastly different units of measurement, we used (9.17) as distance and set its reciprocal as the $w_{i \ell}$ 's.

The possible presence of heteroscedasticity required that we consider weighted residuals. Therefore, we set the vector of residuals as $W^{1 / 2}(\boldsymbol{y}-$ $\left.X \boldsymbol{b}_{W L S}\right)$ where $\boldsymbol{b}_{W L S}=\left(X^{\prime} W X\right)^{-1} X^{\prime} W \boldsymbol{y}, \boldsymbol{y}=\left(y_{1}, \ldots, y_{n}\right)^{\prime}$ is the vector of values of the dependent variable RDR (number of riders), $X$ is the design matrix including all the remaining variables and $W$ is the diagonal matrix of
weights, which are estimates of $1 / \mathrm{E}\left[y_{1}\right]$ since the $y_{i}$ 's are counted variables. These estimates were simply taken to be $\hat{y}^{-1}$ from an ordinary least squares exercise. When any of the weights were negative it was replaced by a zero. Notice that weighting also requires replacing $X$ by $W^{1 / 2} X$ in the expression for $B$ in the formulæ for the mean and variance of (9.19).

Computation of $(\Omega-\mathrm{E}(\Omega)) /(\operatorname{var} \Omega)^{1 / 2}$, again using the formulæ for the mean and variance of $\Omega$ under an assumption of normality, yielded 3.7, which strongly recommends transformations. A similar exercise after taking logs yielded .78.

An alternative which is easier to apply than the one mentioned above and detects certain kinds of nonlinearity is described in Burn and Ryan (1983) and is available in MINITAB (1988). In this method the sum of squares of residuals - call it $\mathrm{SSE}_{C}$ - is computed from a regression based only on the $m$ design points for which $h_{i i} \leq 1.1(k+1) / n$. From the discussion of Section 8.2 .1 , p. 156 , it is easily seen that these points would be close to the centroid of all the design points. If, now, SSE is the error sum of squares when all points are used, it is easily seen that

$$
\begin{equation*}
(n-m)^{-1} \mathrm{SSE}_{L O F} /\left[(m-k-1)^{-1} \mathrm{SSE}_{C}\right] \tag{9.20}
\end{equation*}
$$

where

$$
\mathrm{SSE}_{L O F}=\mathrm{SSE}-\mathrm{SSE}_{C}
$$

would be high in the presence of substantial nonlinearity. It may also be seen that $\mathrm{SSE}_{L O F}$ is independent of $\mathrm{SSE}_{C}$ and has a chi-square distribution with $(n-m)$ degrees of freedom. Therefore, (9.20) has an F distribution under the hypothesis of nonlinearity.

### 9.4 Choosing Transformations

In the last section we examined methods for deciding whether a transformation was necessary. A few of the techniques can also give us a hint as to what transformations are called for. However, in general, these methods simply identify need and leave the analyst to find the suitable transformations. In this section we shall discuss some methods to help us make this choice. Subsections 9.4 .1 and 9.4 .2 present essentially graphical methods, while the remaining subsections of this section are devoted to analytical procedures.

### 9.4.1 Graphical Method: One Independent Variable

When there is only one independent variable, we can examine a plot of the dependent variable against it. Sometimes this plot will immediately
suggest a course of action - e.g., the use of the logit function examined earlier in this chapter, or of broken line regression, as in Chapter 4. If no obvious course is apparent, the following method given in Mosteller and Tukey (1977) has been found useful by the authors.

Divide the range of the independent variable into three portions, making a good compromise between getting equal numbers of data points in each portion and making the three portions roughly equal. For each of the three sets of data points thus created, find a point (which may or may not be one of the data points) which is a good representative of the set. For each set, a good choice is the point whose coordinates are the medians of the $x$ and $y$ values for the points in the set. Find the slope of the line joining the first two points (going from left to right) and the slope for the line joining the last two. If the two slopes are equal, then the data points should be describing a straight line. If not, the middle of three points will be below (the convex case) or above (the concave case) the line joining the other two.

| $\vdots$ |  |  |
| :---: | :---: | :---: |
| $-1 / y^{2}$ |  |  |
| $-1 / y$ | 介 | $x^{5}$ |
| $-1 / y^{1 / 2}$ | If Convex | $x^{4}$ |
| $\begin{gathered} \log (y) \\ y^{1 / 2} \end{gathered}$ |  | $x^{3}$ |
|  | Up the Ladder | $x^{2}$ |
| $y$$y^{2}$ | $\triangleleft$ You Are Here $\triangleright$ | 1/2 |
|  |  | $x^{1 / 2}$ |
| $y^{3}$ | If Concave | $\log (x)$ |
| $y^{4}$ | Down the Ladder | $-1 / x^{1 / 2}$ |
| $y^{5}$ |  | $-1 / x$ |
|  |  | $-1 / x^{2}$ |
|  |  | $-1 / x^{3}$ |
|  |  | $\vdots$ |

## EXHIBIT 9.6: Ladder of Transformations

We may now transform either the dependent variable $y$ or the independent variable $x$ using the ladder of power transformations given in Exhibit 9.6. If the three points are in a convex configuration we move up the ladder; if they are in a concave configuration we move down. In either case we apply the transformations to the chosen coordinates ( $x$ or $y$ ) of the three points. If the two slopes mentioned above become roughly equal we stop; if the configuration changes from convex to concave or vice versa we have gone too far.


EXHIBIT 9.7: Plot of Stevens' Data

## Example 9.7

Consider the data of Exhibit 1.15, p. 23. Suppose we do not know that Stevens took logarithms or we wish to check if his action was appropriate. Exhibit 9.7 shows a plot of $y$ against $x$. Consider the three points with coordinates

$$
(50,1),(77.5,9.25) \quad \text { and } \quad(95,29) .
$$

The slopes between the first two and last two points are

$$
8.25 / 27.5=.3 \quad \text { and } \quad 19.75 / 17.5=1.13
$$

which are far from equal. Suppose we decide to transform the dependent variable. Going up the ladder to $y^{1 / 2}$, we take square roots of the $y$ coordinates and get the slopes

$$
(3.04-1) / 27.5=.074 \quad \text { and } \quad 2.35 / 17.5=.134
$$

They are getting closer. Now, moving on to $\log (y)$, we get the slopes

$$
(.966-0) / 27.5=.035 \quad \text { and } \quad .496 / 17.5=.028
$$

These are quite close, and, indeed, we may have gone too far. Nevertheless, let us try $-1 / y^{1 / 2}$; the slopes are .025 and .0082 ; the situation is getting worse. We can deem the slopes for $\log (y)$ close enough and go with it (after
all, the points chosen were somewhat arbitrary), or we could look for some small positive power for y (e.g., $y^{(.1)}$, for which, incidentally, the slopes are nearly equal).

Sometimes, particularly when some values of the dependent variable $y$ are negative, an analyst might wish to add a quantity $c$ to $y$ before raising it to a power. A graphical method for choosing $c$ and the power has been given in Dolby (1963).

### 9.4.2 Graphical Method: Many Independent Variables

The primary problem with graphical methods is that usually we have only two dimensions to work with. Therefore, we need to find a way to examine two dimensional cross-sections of an essentially many dimensional situation. Examining plots of the dependent variables against each independent variable is sometimes not very useful, since the clutter introduced by the effects of other independent variables makes the identification of transformations difficult. For example, the points $\left(y, x_{1}, x_{2}\right)=(2,1,3),(1,2,1)$, $(3,2,3),(1,3,0),(3,3,2),(2,4,0)$ all lie on the plane $y=-3+x_{1}+x_{2}$, but a plot of $y$ against just $x_{1}$ will show the six points arranged in a regular hexagon. Wood (1973) has given an alternative method which is usually much more useful.

## Component Plus Residual Plots

Consider the estimated model

$$
y_{i}=b_{0}+b_{i} x_{i 1}+\cdots+b_{k} x_{i k}+e_{i}
$$

where $i=1, \ldots, n$, the $b_{j}$ 's are estimates of $\beta_{j}$ 's and the $e_{i}$ 's are the residuals. Then

$$
y_{i}-b_{0}-\sum_{j=1: j \neq m}^{k} b_{j} x_{i j}=b_{m} x_{i m}+e_{i} .
$$

Thus $b_{m} x_{i m}+e_{i}$ is essentially $y_{i}$ with the linear effects of the other variables removed. Plotting $b_{m} x_{i m}+e_{i}$ against $x_{i m}$ eliminates some of the clutter mentioned above. Wood (1973) called these plots component plus residual plots since $b_{m} x_{i m}$ may be seen as a component of $\hat{y}_{i}$ (see also Daniel and Wood, 1980). The plot has also been called a partial residuals plot. The method of the last section can be applied to each of these plots, but now we would be transforming only the independent variables.

Obviously, the value of such plots depends on the quality of the estimate of $b_{j}$ 's. If the independent variables are related (see Chapter 10 ), $b_{j}$ 's could be so far away from the appropriate $\beta_{j}$ that component plus residual plots could become misleading. Moreover, if, say, one of several highly related
independent variable requires a transformation, the appearance of bending can be shared by several of the plots. Then also such plots are of limited value. A modification of component plus residual plots which includes nonlinear terms in the component has been proposed by Mallows (1985).

| R | I | S | R | I | S | R | I | S |
| :---: | ---: | :---: | :---: | ---: | :---: | :---: | :---: | :---: |
| 99 | 6.5 | 1 | 670 | 26.0 | 2 | 400 | 18.0 | 3 |
| 125 | 11.0 | 1 | 820 | 44.0 | 2 | 640 | 22.0 | 3 |
| 200 | 17.0 | 1 | 325 | 8.0 | 2 | 468 | 6.0 | 4 |
| 550 | 37.0 | 1 | 366 | 15.0 | 2 | 668 | 22.0 | 4 |
| 100 | 9.0 | 1 | 325 | 9.0 | 2 | 850 | 24.0 | 4 |
| 250 | 6.0 | 2 | 411 | 7.0 | 3 | 825 | 27.0 | 4 |
| 400 | 14.0 | 2 | 580 | 14.0 | 3 | 950 | 27.0 | 5 |
| 475 | 18.0 | 2 | 580 | 17.0 | 3 | 1000 | 31.0 | 6 |
| 250 | 12.0 | 2 | 580 | 16.5 | 3 | 780 | 12.0 | 6 |

EXHIBIT 9.8: Data on Monthly Rent ( R dollars), Annual Income ( $\mathrm{I} \times 1000$ dollars) and Household Size (S).

## Example 9.8

Generally, the rent (R) a household pays for an apartment is related to its income (I). It is conceivable that rents would also be related to household size (S), since larger households would require more space. On the other hand, larger households would have less money available for rent. The data in Exhibit 9.8 was extracted from a much larger set by one of the authors. The original data set was collected about 20 years ago from several sources, principally successful lease applications. The purpose of the original study was to determine rent levels appropriate for low income housing.

Exhibits 9.9 and 9.10 show component plus residual plots for the two independent variables. $\mathcal{C}(\mathrm{I})$ and $\mathcal{C}(\mathrm{S})$ denote respectively the component plus residuals for I and S. Obviously, the plot corresponding to income requires no action. In the case of the plot for S , some action seemed necessary. The nature of the plot made a search for three (see Section 9.4.1) typical points difficult. Therefore, we chose the four points $(1,60),(2,280),(3,410)$, $(5,580)$. Taking the square roots of S and then computing slopes between pairs of transformed points, we get approximately 531,409 and 337 . We have not gone far enough. With logs we get 317,320 and 332 , showing that a log transformation may be about right for S .

## Example 9.9

Consider the data set of Exhibit 9.11 where the dependent variable PCS is the percentage savings that occurred when the operation of some transit routes was given over to private companies. The independent variables are


EXHIBIT 9.9: Component Plus Residual Plot for Income in Rent Model


| V1 | V2 | V 3 | V 4 | V 5 | V 6 | V 7 | V 8 | V 9 | PCS |
| ---: | :---: | :---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 55.0 | 0.10 | 17.95 | 379.45 | 15.0 | 1327.02 | 4.16 | 0.00 | 10.68 | 19.8 |
| 67.0 | 1.00 | 11.94 | 767.52 | 20.0 | 16120.02 | 0.12 | 1.00 | 7.21 | 29.0 |
| 20.0 | 1.00 | 17.77 | 92.40 | 15.0 | 3060.24 | 15.58 | 1.00 | 11.56 | 50.0 |
| 66.0 | 0.89 | 20.18 | 810.98 | 0.0 | 1861.85 | 3.33 | 1.00 | 8.02 | 48.0 |
| 35.0 | 1.00 | 7.57 | 220.00 | 0.0 | 806.69 | 4.38 | 1.00 | 6.11 | 30.0 |
| 69.0 | 0.45 | 19.57 | 468.22 | 16.0 | 1014.00 | 3.52 | 0.00 | 7.28 | 30.0 |
| 35.0 | 0.43 | 11.00 | 184.30 | 0.0 | 35.78 | 0.76 | 1.00 | 6.14 | 0.1 |
| 48.0 | 1.00 | 13.94 | 206.44 | 0.0 | 24.15 | 1.20 | 1.00 | 7.37 | 27.0 |
| 45.0 | 0.83 | 14.21 | 255.00 | 0.0 | 38.99 | 0.47 | 0.88 | 7.34 | 3.1 |
| 45.0 | 0.80 | 13.32 | 145.00 | 0.0 | 27.38 | 0.47 | 0.67 | 7.19 | 0.1 |
| 26.0 | 1.00 | 12.63 | 173.00 | 0.0 | 25.08 | 0.47 | 1.00 | 6.09 | 30.2 |
| 20.0 | 1.00 | 19.03 | 405.10 | 0.0 | 1606.77 | 9.57 | 0.00 | 9.28 | 45.9 |
| 45.0 | 0.00 | 29.93 | 74.41 | 15.0 | 1327.02 | 4.16 | 0.00 | 8.34 | 49.0 |
| 45.0 | 0.00 | 33.29 | 38.80 | 25.0 | 1327.02 | 4.16 | 1.00 | 6.38 | 50.0 |
| 60.0 | 0.75 | 10.13 | 297.20 | 12.0 | 7869.54 | 16.68 | 1.00 | 7.80 | 43.0 |
| 45.0 | 0.71 | 16.83 | 360.27 | 25.0 | 5179.78 | 12.36 | 1.00 | 8.84 | 22.9 |
| 9.0 | 1.00 | 13.90 | 27.93 | 0.0 | 514.62 | 2.00 | 0.00 | 6.94 | 10.0 |

V1 Average capacity of buses in service
V2 Ratio of buses in use during non-peak period to those in use in peak period [Peak Periods are those when most people travel to or from work]
V3 Average speed
V4 Vehicle-miles contracted
V5 Distance from center of metropolitan area
V6 Population of metropolitan area
V7 Percentage of work trips in the metropolitan area that are made by transit
V8 Buses owned by sponsor $\div$ buses owned by contractor
V9 Per capita income for metropolitan area
PCS Per cent savings
EXHIBIT 9.11: Data on Transit Privatization
SOURCE: Prof. E.K. Morlok, Department of Systems Engineering, University of Pennsylvania.
those that the analyst (Morlok) initially thought were important determinants of it. While several of the independent variables seemed to require transformations, to save space, we have shown only the component plus residual plot for V2 in Exhibit 9.12. The axes labels are similar to those in Example 9.8. It is possible to see a very convex pattern here, but quite clearly the transformations of Exhibit 9.6 without alteration are not appropriate. We tried the two independent variables V2 and (V2) ${ }^{2}$. We also replaced V6 by V6 ${ }^{-1 / 2}$ for reasons the reader is invited to explore in Exercise 9.11. The resultant component plus residual plot for V2, presented in Exhibit 9.13, shows that we did not do too poorly.

### 9.4.3 Analytic Methods: Transforming the Response

A good transformation should make residuals smaller. However, when we transform the dependent variable so that $y_{i}$ becomes $f\left(y_{i}\right)$, we also change scales. Therefore, we cannot simply compare the $s^{2}$ 's after making various transformations. We need to make some adjustments to them. Such adjustments are used in the methods described below.

## The Box and Cox Method

For situations where all $y_{i}>0$, Box and Cox (1964) considered the following family of transformations:

$$
y_{i}^{(\lambda)}= \begin{cases}\left(y_{i}^{\lambda}-1\right) / \lambda & \text { when } \lambda \neq 0  \tag{9.21}\\ \log \left(y_{i}\right) & \text { when } \lambda=0\end{cases}
$$

where $i=1, \ldots, n$. [Notice that, by the use of L'Hospital's Rule, it can be shown that

$$
\left.\lim _{\lambda \rightarrow 0}\left(y_{i}^{\lambda}-1\right) / \lambda=\log \left(y_{i}\right) .\right]
$$

Define $\boldsymbol{y}^{(\lambda)}=\left(y_{1}^{(\lambda)}, \ldots, y_{n}^{(\lambda)}\right)^{\prime}$.
To find the appropriate transformation from the family (9.21), all we need do is maximize $-\frac{1}{2} n \log \left[s^{2}(\lambda)\right]$ given by

$$
\begin{equation*}
-\frac{1}{2} n \log \left[s^{2}(\lambda)\right]=(\lambda-1) \sum_{i=1}^{n} \log \left(y_{i}\right)-\frac{1}{2} n \log \left[\hat{\sigma}^{2}(\lambda)\right] \tag{9.22}
\end{equation*}
$$

where $\hat{\sigma}^{2}(\lambda)=n^{-1} \boldsymbol{y}^{(\lambda) \prime}[I-H] \boldsymbol{y}^{(\lambda)}$; i.e., $\hat{\sigma}^{2}(\lambda)$ is the sum of squares of the residuals divided by $n$ when $y_{i}{ }^{(\lambda)}$ 's are used as observations (see (2.13)). $s^{2}(\lambda)$ is essentially the $s^{2}$ for the transformed model adjusted for change of scale for the dependent variable $y^{(\lambda)}$. The maximization is best carried out by simply computing (9.22) for several values of $\lambda$. We shall sometimes


EXHIBIT 9.12: Component Plus Residual Plot for V2


EXHIBIT 9.13: Component Plus Residual Plot for V2 after including V2 ${ }^{2}$
call $-\frac{1}{2} n \log \left[s^{2}(\lambda)\right]$ the Box-Cox objective function. A justification for the procedure is given in the subsection below.

Let $\lambda_{\max }$ be the value of $\lambda$ which maximizes (9.22). Then, under fairly general conditions, for any other $\lambda$,

$$
\begin{equation*}
n \log \left[s^{2}(\lambda)\right]-n \log \left[s^{2}\left(\lambda_{\max }\right)\right] \tag{9.23}
\end{equation*}
$$

has approximately the chi-square distribution with 1 degree of freedom. This follows from the fact, which will be obvious from the discussion in the next subsection, that (9.23) is twice the logarithm of a likelihood ratio, which is known to have such a distribution.

The Box-Cox transformations were originally introduced to reduce nonnormality in data. However, as an examination of (9.22) will show, it should be well suited to our purpose of reducing nonlinearity. It should be pointed out that the approach will attempt to find transformations which will try to reduce the residuals associated with outliers and also reduce heteroscedasticity, particularly if there was no acute nonlinearity to begin with. Andrews (1971b) has noted the fairly severe effect of outliers and influential points on choice of the Box-Cox transformations and since then a number of methods have been proposed to combat such situations; e.g., see Cook and Wang (1983), Carroll (1982), Carroll and Ruppert (1985), Atkinson (1985, 1986). A discussion of this subject is, unfortunately, beyond the scope of this book.

## Example 9.10 (Continuation of Example 9.7, Page 199)

Let us return to Stevens' data. After using a set of $\lambda$ 's separated by .1 (Exhibit 9.14) and surmising that the maximum of $-\log \left[s^{2}(\lambda)\right]$ occurred for $\lambda$ in the interval $(0, .1)$, we used a more finely separated set of values of $\lambda$ to obtain Exhibit 9.15. The largest value of $-(n / 2) \log \left[s^{2}(\lambda)\right]$ occurs around .07 . This gives us the transformation $\left[y^{07}-1\right] / .07$. Actually, we would just use $y^{07}$, which is about what we found in Example 9.7.

| $\lambda$ | 0 | .1 | .2 | .3 | .4 | .5 | .6 | .7 | .8 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $-\frac{1}{2} n \log \left[s^{2}(\lambda)\right]$ | 1.99 | 5.23 | -.698 | -8.40 | -10.89 | -12.99 | -14.85 | -16.58 | -18.21 |

EXHIBIT 9.14: Values of Box-Cox Objective Function Over a Coarse Grid: Stevens' Data

| $\lambda$ | .01 | .02 | .03 | .04 | .05 | .06 | .07 | .08 | .09 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $-\frac{1}{2} n \log \left[s^{2}(\lambda)\right]$ | 2.74 | 3.48 | 4.17 | 4.78 | 5.28 | 5.63 | 5.80 | 5.78 | 5.58 |

EXHIBIT 9.15: Values of Box-Cox Objective Function Over a Fine Grid: Stevens' Data

Notice that the difference $n \log \left[s^{2}(0)\right]-n \log \left[s^{2}\left(\lambda_{\max }\right)\right]=2 \times 3.81=7.62$ is significant at even a 1 per cent level (the $10,5,1$ and .001 per cent critical values are, respectively, $2.71,3.84,6.63$ and 10.83). Nevertheless,
because .07 is so close to zero, the obvious intuitive appeal of logs in this case overrides this consideration, at least in the judgment of the authors.

## Example 9.11 (Continuation of Example 5.5, Page 107)

Application of the Box-Cox method to seek an appropriate transformation of the dependent variable 'charges' in the hospital charge data given in Exhibit 4.13, p. 99, yielded Exhibit 9.16. The maximum occurs for $\lambda=.2$ and both the log transformation $(\lambda=0)$ and the square root are significant using (9.23). The reader who has completed Exercises 8.15 and 8.16 will recognize that the main shortcoming of the model using simply 'charges' as the dependent variable is the presence of the outlier. Therefore, to some extent, the Box-Cox procedure chose the transformation it did in order to take care of it.

The original data set from which our set was extracted had about 2000 cases covering several diagnostic categories (ailments). In that set, the point we have called an outlier did not appear to be so. The space between the isolated outlier and other points was 'filled in' with observations. For this larger data set, Feinglass found that a transformation between the log and square root was most appropriate and chose the log transformation because the coefficients then have a fairly simple explanation in terms of percentages (see Exercise 9.1). He also did not want to give the appearance of undue fastidiousness resulting from a transformation like, say, $y^{.17}$ !

| $\lambda$ | -.5 | -.1 | 0 | .1 | .2 | .3 | .4 | .5 | 1.0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $-\frac{1}{2} n \log \left[s^{2}(\lambda)\right]$ | -420.6 | -404.5 | -403.6 | -400.82 | -400.19 | -400.37 | -401.3 | -402.9 | -418.5 |

EXHIBIT 9.16: Values of Box-Cox Objective Function: Hospital Charge Data

## *Derivation of Box-Cox Objective Function

Since $\partial y_{i}{ }^{(\lambda)} / \partial y_{\ell}=0$ when $i \neq \ell$, the Jacobian of the transformation from $y_{i}^{(\lambda)}$ to $y_{i}$ is given by (see Section B.6, p. 293)

$$
\begin{equation*}
\prod_{i=1}^{n}\left(\partial y_{i}^{(\lambda)} / \partial y_{i}\right)=\left(\prod_{i=1}^{n} y_{i}\right)^{\lambda-1} \tag{9.24}
\end{equation*}
$$

Assuming that $\boldsymbol{y}^{(\lambda)}$ has a normal distribution with mean $X \boldsymbol{\beta}$ and covariance matrix $\sigma^{2} I$, the density function of $\boldsymbol{y}$ is proportional to

$$
\left(\prod_{i=1}^{n} y_{i}^{\lambda-1}\right)\left(\sigma^{2}\right)^{-\frac{1}{2} n} \exp \left[-\frac{1}{2 \sigma^{2}}\left[\left(\boldsymbol{y}^{(\lambda)}-X \boldsymbol{\beta}\right)^{\prime}\left(\boldsymbol{y}^{(\lambda)}-X \boldsymbol{\beta}\right]\right]\right.
$$

Therefore, the log-likelihood function is, ignoring constants,

$$
\begin{align*}
& \log \left[\mathcal{L}\left(\boldsymbol{\beta}, \sigma^{2}, \lambda\right)\right]=(\lambda-1) \sum_{i=1}^{n} \log \left[y_{i}\right]  \tag{9.25}\\
& \quad-\frac{1}{2} n \log \left(\sigma^{2}\right)-\frac{1}{2} \sigma^{-2}\left[\left(\boldsymbol{y}^{(\lambda)}-X \boldsymbol{\beta}\right)^{\prime}\left(\boldsymbol{y}^{(\lambda)}-X \boldsymbol{\beta}\right)\right]
\end{align*}
$$

Maximizing (9.25) by differentiating it with respect to $\boldsymbol{\beta}$ and $\sigma^{2}$ and equating to zero, we get, for a given $\lambda$, the maximum likelihood estimates of $\boldsymbol{\beta}$ and $\sigma^{2}$. These are $\hat{\boldsymbol{\beta}}(\lambda)=\left(X^{\prime} X\right)^{-1} X^{\prime} \boldsymbol{y}^{(\lambda)}$ and $\hat{\sigma}^{2}(\lambda)=n^{-1}\left(\boldsymbol{y}^{(\lambda)}\right)^{\prime}[I-H] \boldsymbol{y}^{(\lambda)}$. Substituting these estimates into equation (9.25), we get

$$
\log \left[\mathcal{L}\left(\hat{\boldsymbol{\beta}}, \hat{\sigma}^{2}, \lambda\right)\right]=-\frac{1}{2} n \log \left[s^{2}(\lambda)\right]
$$

as given in (9.22)

## *Other Families of Transformations for Dependent Variables

Sometimes it is useful to 'start' (Mosteller and Tukey, 1977) our transformations by adding a constant to $y_{i}$ before applying the transformation. We saw an example of this when we added Anscombe's correction. If the variable has a natural non-zero lower bound, particularly if it is negative, such starts often work well. If the value $a$ of the start is unknown, the following family of transformations can be useful:

$$
y_{i}^{(\lambda)}= \begin{cases}{\left[\left(y_{i}+a\right)^{\lambda}-1\right] / \lambda,} & \text { when } \lambda \neq 0  \tag{9.26}\\ \log \left(y_{i}+a\right), & \text { when } \lambda=0\end{cases}
$$

Then, as before, it can be shown that the maximum likelihood estimate of ( $\lambda, a$ ) maximizes

$$
\begin{equation*}
-\frac{1}{2} n \log \left[s_{1}^{2}(\lambda)\right]=(\lambda-1) \sum_{i=1}^{n} \log \left(y_{i}+a\right)-\frac{1}{2} n \log \left[\sigma^{2}(\lambda)\right] \tag{9.27}
\end{equation*}
$$

where $\hat{\sigma}^{2}(\lambda)=n^{-1} \boldsymbol{y}^{(\lambda) \prime}[I-H] \boldsymbol{y}^{(\lambda)}$, with $\boldsymbol{y}^{(\lambda)}=\left(y_{1}^{(\lambda)}, \ldots, y_{n}^{(\lambda)}\right)^{\prime}$ defined by (9.26). Therefore, except for the addition of $a$ and the fact that the search for the maximum must now be conducted over two variables, the procedure is essentially the same as the one given earlier. The corresponding chi-square statistic has two degrees of freedom.

Since both approaches just described try to minimize sums of squares, they might not always work well if the distribution of residuals from the untransformed model has a fairly symmetric appearance. In such cases the following family of 'modulus' transformations, due to John and Draper (1980), might be appropriate.

$$
y_{i}^{(\lambda)}= \begin{cases}(\operatorname{sign})\left[\left\{\left|y_{i}-b\right|+1\right\}^{\lambda}-1\right] / \lambda, & \text { when } \lambda \neq 0  \tag{9.28}\\ (\operatorname{sign}) \log \left[\left\{\left|y_{i}-b\right|\right\}+1\right], & \text { when } \lambda=0\end{cases}
$$

where sign $=\operatorname{sign}$ of $\left(y_{i}-b\right)$ and $b$ is some preselected value such as the arithmetic or geometric mean. Estimation of $\lambda$ proceeds analogously to that for the previous two families: maximize

$$
\begin{equation*}
-\frac{1}{2} n \log \left[s_{1}^{2}(\lambda)\right]=(\lambda-1) \sum_{i=1}^{n} \log \left(\left|y_{i}-b\right|+1\right)-\frac{1}{2} n \log \left[\sigma^{2}(\lambda)\right] \tag{9.29}
\end{equation*}
$$

where $\hat{\sigma}^{2}(\lambda)$ is now defined in terms of (9.28).

### 9.4.4 Analytic Methods: Transforming the Predictors

Analogous to the Box-Cox family of transformations for the dependent variable is the family of transformations given by Box and Tidwell (1962) for independent variables:

$$
z_{i j}= \begin{cases}{\left[x_{i j}^{\alpha_{j}}-1\right] / \alpha_{j},} & \text { when } \alpha_{j} \neq 0  \tag{9.30}\\ \log \left(x_{i j}\right), & \text { when } \alpha_{j}=0\end{cases}
$$

for $i=1, \ldots, n$ and $j=1, \ldots, k$. We need to estimate the $\alpha_{i}$ 's. Since the dependent variable is not being transformed, we need not worry about changes of scale, and simply minimize

$$
\sum_{i=1}^{n}\left(y_{i}-\beta_{0}-\beta_{1} z_{i 1}-\cdots-\beta_{k} z_{i k}\right)^{2}
$$

This minimization is probably most easily carried out using nonlinear least squares (Appendix C). An alternative method requiring repeated applications of linear least squares is given in Box and Tidwell (1962).

## Example 9.12 (Continuation of Example 9.8, Page 201)

Since the apartment rent model has two independent variables I and S, we applied nonlinear least squares to

$$
R=\beta_{0}+\beta_{1} \frac{\mathrm{I}^{\alpha_{1}}-1}{\alpha_{1}}+\beta_{2} \frac{\mathrm{~S}^{\alpha_{2}}-1}{\alpha_{2}}
$$

The estimates are shown in Exhibit 9.17. It would appear that I requires no action. The course of action for S is less clear. While its power $\alpha_{2}$ has an estimate of .378 , the standard error is so large that it includes all reasonable options! Based on our previous work (Example 9.8), we stayed with a log transformation.

### 9.4.5 Simultaneous Power Transformations for Predictors and Response

We could also simultaneously obtain appropriate power transformations for the dependent variable as well as for the independent variables. For sim-

| Parameter | Estimate | Std. Error |
| :---: | ---: | ---: |
| $\beta_{0}$ | -18.441 | 44.986 |
| $\beta_{1}$ | 16.101 | 5.623 |
| $\beta_{2}$ | 246.049 | 121.788 |
| $\alpha_{1}$ | 0.988 | 0.110 |
| $\alpha_{2}$ | 0.378 | 1.127 |

EXHIBIT 9.17: Parameter Estimates and Corresponding Standard Errors for Nonlinear Least Squares Applied to Rent Model
plicity in presentation we consider only the case where all the observations (dependent and independent) are positive; other cases can be handled in a manner similar to those given in the subsections near the end of Section 9.4.3. The transformations are given by

$$
\begin{aligned}
y_{i}^{(\lambda)} & = \begin{cases}\left(y_{i}^{\lambda}-1\right) / \lambda & \text { when } \lambda \neq 0 \\
\log \left(y_{i}\right) & \text { when } \lambda=0\end{cases} \\
x_{i j}^{\left(\gamma_{j}\right)} & = \begin{cases}\left(x_{i j}^{\gamma_{j}}-1\right) / \gamma_{j} & \text { when } \gamma_{j} \neq 0 \\
\log \left(x_{i j}\right) & \text { when } \gamma_{i}=0\end{cases}
\end{aligned}
$$

for $i=1, \ldots, n$, and $j=1, \ldots, k$. Let $X^{(\gamma)}$ denote the matrix $\left(x_{i j}^{\left(\gamma_{j}\right)}\right)$ and let $H^{(\boldsymbol{\gamma})}=X^{(\boldsymbol{\gamma})}\left(X^{(\boldsymbol{\gamma})^{\prime}} X^{(\boldsymbol{\gamma})}\right)^{-1} X^{(\boldsymbol{\gamma})^{\prime}}$. Then it may be shown that the maximum likelihood estimate of $(\lambda, \gamma)$ is obtained by maximizing (9.22) but now $\hat{\sigma}^{2}=n^{-1} \boldsymbol{y}^{(\lambda)^{\prime}}\left[I-H^{(\gamma)}\right] \boldsymbol{y}^{(\lambda)}$. This is a problem in nonlinear optimization which can also be handled by some nonlinear least squares procedures where user-supplied 'loss functions' can be used in place of the sum of squares 'loss' required by least squares (e.g., SAS PROC NLIN described in SAS, 1985b and SYSTAT ${ }^{1}$ NONLIN described in Wilkinson, 1987). A modified Newton algorithm is given in Spitzer (1982) for the case in which $\lambda$ and the $\gamma_{j}$ 's are all the same.

[^5]
## Appendix to Chapter 9

## 9A Some Programs

The lines of program (albeit æsthetically rather crude) given below compute $(\Omega-\mathrm{E}(\Omega)) /(\operatorname{var} \Omega)^{1 / 2}$ of Section 9.3.5, using formulæ for means and variances derived under the normality assumption. They are written in SAS PROC MATRIX, which is described in SAS, 1982b. It is assumed that a data set has already been defined in which the first variable is the dependent variable and the remaining ones are the independent variables. The data set name needs to be inserted over the underlines and the lines given below inserted after definition of the data.

```
PROC MATRIX; FETCH X DATA=
-_-----
N=NROW(X);KCOL=NCOL(X); Y=X(,1); Z=J(N,1,1); X(,1)=Z;
ADJ=I(M)-X*(INV (X'*X))*X'; ADJ2=I(N)-((Z*Z')#/N);
E=ADJ*Y; D=J (M,M,0);
DO KK=1 TO KCOL;
    SS=ADJ2*X(,KK); SD=SS'*SS#/N;
    SD1=(SD)##(.5);X(,KK)=X(,KK)#/SD1;
END;
DO K=1 TO M; DO L=1 TO M;
    DO KK=1 TO KCOL;
        D (K,L) = D (K,L) +(X (K,KK) -X (L,KK))**2;
    END;
    IF K=L THEN D(K,L)=0; ELSE D(K,L)=1#/D (K,L);
END;END;
B=ADJ*D*ADJ; NUM=E'*D*E; DEN=E'*E; DEN=DEN#/(M-KCOL);
ST=NUM#/DEN; MEAN=TRACE(B);
VAR=2*((M-3)*TRACE(B**2)-(TRACE (B)**2) )#/(M-1);
ST=(ST-MEAN)#/SQRT(VAR); PRINT ST;
```

While there are several programs written to carry out the Box-Cox computations of Section 9.4 .3 (e.g., see Stead, 1987, and other appropriate entries in SAS, 1988), unless there is severe multicollinearity present, adequate and simple programs can be written using MINITAB or SAS PROC MATRIX or PROC IML. The lines below illustrate such a program in SAS PROC MATRIX. One needs to adjust the 'DO' statement for the grid to be searched over. Otherwise, the method of use is the same as for the program lines given above.

PROC MATRIX; FETCH X DATA=_-_-_-_;
$\mathrm{N}=\mathrm{NROW}(\mathrm{X}) ; \mathrm{Y}=\mathrm{X}(, 1) ; \mathrm{Z}=\mathrm{J}(\mathrm{N}, 1,1)$; $\mathrm{X}(, 1)=\mathrm{Z}$;
$\mathrm{H}=\mathrm{X} * \operatorname{INV}\left(\mathrm{X}{ }^{\prime} * \mathrm{X}\right) * \mathrm{X}$; $\mathrm{M}=\mathrm{I}(\mathrm{N})-\mathrm{H} ; \mathrm{M}=\mathrm{M} \# /(\mathrm{N})$;
YLOG=LOG(Y) ; G=SUM(YLOG) ;
DO $\mathrm{L}=.0 \mathrm{TO} .1 \mathrm{BY} .01$;

IF L=O THEN YL=YLOG; ELSE YL=(Y\#\#L-Z) \#/L;
S=YL'*M*YL; S=LOG(S); S=S\#N\#/2;GG=(L-1)\#G;
S=-S+GG; PRINT L S;
END;

## Problems

Exercise 9.1: Suppose you have completed the study recommended in Exercise 4.9, p. 97 (with the dependent variable logged), and you need to explain the meaning of the estimates of $\beta_{j}$ 's to your client. What would you say? Suppose, in addition to the independent variables already included, you had an additional one: severity times age. How would you explain the meaning of the coefficient of this variable to your client?

Discuss the merits and shortcomings of logging the variable 'charges', pretending that you have not yet seen the data.

Exercise 9.2: Derive Anscombe's correction for $\log \left(y_{i}\right)$ when $y_{i}$ is Poisson (p. 185). If the dependent variable $y_{i}$ were a proportion of counts (no logs), what would be the appropriate Anscombe's correction?

Exercise 9.3: Suppose someone comes to you for help with a regression problem where the dependent variable is a proportion of counts. The independent variable values are such that the expectations of the dependent variable values for each of them must lie between .25 and .75 . He will use the model only to make predictions which are expected to be in the same range. He does not wish to get involved with logits. Can he get by without transforming the dependent variable?

Exercise 9.4: Derive the results of Section 9.4 .5 by writing down the likelihood equation and maximizing with respect to $\beta$ and $\sigma^{2}$. Give details.

Exercise 9.5: Using the weights you did in Exercise 8.11, p. 178, and deleting the outliers we deleted in Example 8.2, p. 163, fit a model which is a second degree polynomial in LINC to the data of Exhibit 4.7, p. 90. Examine residuals to see if you prefer this model over the broken line model.

Exercise 9.6: Fit a model of the form (9.1) to the data of Problem 9.5, choosing as knot the point $\operatorname{LINC}=7$.

Exercise 9.7: A generalization of the Cobb-Douglas model given in Part 1 of Exercise 2.19, p. 54, is the translog model

$$
\log \left[V_{t}\right]=\beta_{0}+\beta_{1} k_{t}+\beta_{2} l_{t}+\frac{1}{2} \beta_{3} k_{t}^{2}+\frac{1}{2} \beta_{4} l_{t}^{2}+\beta_{5} k_{t} l_{t}+\epsilon_{t}
$$

where lower case Latin letters are logs of corresponding capital letters, but otherwise the notation is the same as in Exercise 2.19. Estimate the parameters of this translog model for each of the sectors 20,36 and 37 under the assumption that Gauss-Markov conditions are met. Test the hypothesis that the Cobb-Douglas model is adequate against the alternative that the translog model is needed. For the Cobb-Douglas model of Part 1 of Exercise 2.19, give an estimate of $\alpha$.

| $t_{a}$ | $t_{r}$ | $m_{a}$ | $m_{r}$ | $t_{a}$ | $t_{r}$ | $m_{a}$ | $m_{r}$ | $t_{a}$ | $t_{r}$ | $m_{a}$ | $m_{r}$ |
| ---: | :---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 360 | 459 | 71 | 61 | 360 | 422 | 48 | 36 | 650 | 265 | 11 | 29 |
| 860 | 410 | 29 | 87 | 840 | 408 | 21 | 51 | 850 | 229 | 9 | 43 |
| 450 | 487 | 41 | 41 | 918 | 432 | 38 | 227 | 319 | 395 | 35 | 24 |
| 800 | 505 | 46 | 97 | 280 | 307 | 29 | 41 | 300 | 350 | 11 | 16 |
| 70 | 200 | 41 | 20 | 507 | 375 | 40 | 119 | 900 | 370 | 13 | 34 |
| 915 | 339 | 29 | 237 | 235 | 540 | 75 | 40 | 1000 | 388 | 14 | 79 |
| 795 | 324 | 60 | 135 | 217 | 250 | 35 | 35 | 900 | 388 | 14 | 69 |
| 862 | 547 | 147 | 313 | 450 | 600 | 23 | 12 | 335 | 500 | 26 | 27 |
| 100 | 120 | 13 | 11 | 1178 | 513 | 27 | 184 | 450 | 440 | 19 | 30 |
| 186 | 450 | 33 | 17 | 300 | 300 | 12 | 12 | 377 | 464 | 35 | 43 |
| 850 | 450 | 62 | 205 | 185 | 350 | 24 | 12 | 1050 | 425 | 13 | 54 |
| 992 | 388 | 42 | 265 | 650 | 362 | 9 | 16 | 1000 | 437 | 14 | 148 |
| 100 | 120 | 13 | 11 | 172 | 173 | 18 | 26 | 350 | 600 | 13 | 16 |
| 150 | 200 | 25 | 24 | 1100 | 465 | 12 | 72 | 950 | 450 | 13 | 36 |
| 141 | 250 | 43 | 32 | 1200 | 471 | 29 | 148 | 1053 | 403 | 30 | 80 |
| 809 | 435 | 27 | 44 | 220 | 400 | 5 | 10 | 900 | 460 | 17 | 29 |
| 800 | 420 | 16 | 47 | 100 | 200 | 19 | 14 | 1000 | 409 | 10 | 81 |

## EXHIBIT 9.18: Data Travel Times and Usage for Automobiles and Public Transportation

SOURCE: Selected by Robert Drozd from Census UTP Package.
Exercise 9.8: Exhibit 9.18 provides data on travel time by car $\left(t_{a}\right)$, travel time by public transportation $\left(t_{r}\right)$, the number of people who used any kind of public transportation $\left(m_{r}\right)$ and number of those who used a car or van either as driver or passenger ( $m_{a}$ ) to travel between pairs of points. Travel times, which are in tenths of minutes, are averages of those reported by the travelers. The data set was selected (not randomly) from the Bureau of Census Urban Transportation Planning Package for the Chicago area and then modified by one of the authors. The primary modification was the addition to auto travel times of an amount of time which reflected the cost of parking. For downtown zones this amounted to about sixty minutes. Obtain a logit model for the proportion of auto users corresponding to each of the three sets of independent variables:

1. The difference in travel times
2. The two travel times
3. Square roots of the two travel times.

Which model do you think is best? Why?
Based on what you have found, formulate and estimate a model that you think might be better than the ones you have already fitted.

Using each of the models you constructed, obtain an estimate of the proportion of public transportation users among 50 commuters whose travel times are $t_{a}=500$ and $t_{r}=500$. Treating these proportions as future observations, give 95 per cent confidence intervals for them.

Exercise 9.9: Apply as many of the procedures of Section 9.3.5, p. 195, as you can to both the 'logged' and 'unlogged' models of the dial-a-ride data (Exhibit 6.8, p. 125). Selectively drop some of the independent variables and rerun the procedure. State any conclusions you reach.

| ACC | WHP | SP | G | ACC | WHP | SP | G | ACC | WHP | SP | G |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 8.0 | 20.5 | 7.5 | 0 | 8.0 | 40.0 | 7.5 | 0 | 1.0 | 84.5 | 22.5 | 0 |
| 5.0 | 20.5 | 22.5 | 0 | 5.0 | 40.0 | 22.5 | 0 | 1.0 | 84.5 | 30.0 | 0 |
| 5.0 | 20.5 | 30.0 | 0 | 2.0 | 40.0 | 30.0 | 0 | 0.6 | 84.5 | 40.0 | 0 |
| 4.0 | 20.5 | 40.0 | 0 | 1.8 | 40.0 | 40.0 | 0 | 0.2 | 84.5 | 50.0 | 0 |
| 3.0 | 20.5 | 50.0 | 0 | 1.5 | 40.0 | 50.0 | 0 | 1.6 | 84.5 | 7.5 | 2 |
| 2.0 | 20.5 | 60.0 | 0 | 0.7 | 40.0 | 60.0 | 0 | 0.6 | 84.5 | 22.5 | 2 |
| 7.8 | 20.5 | 7.5 | 2 | 7.8 | 40.0 | 7.5 | 2 | 0.6 | 84.5 | 35.0 | 2 |
| 4.6 | 20.5 | 22.5 | 2 | 4.6 | 40.0 | 22.5 | 2 | 0.2 | 84.5 | 45.0 | 2 |
| 4.2 | 20.5 | 35.0 | 2 | 1.6 | 40.0 | 35.0 | 2 | 0.7 | 84.5 | 7.5 | 6 |
| 3.4 | 20.5 | 45.0 | 2 | 1.4 | 40.0 | 45.0 | 2 | 2.0 | 257.0 | 7.5 | 0 |
| 2.4 | 20.5 | 55.0 | 2 | 1.0 | 40.0 | 55.0 | 2 | 1.0 | 257.0 | 22.5 | 0 |
| 6.7 | 20.5 | 7.5 | 6 | 6.7 | 40.0 | 7.5 | 6 | 0.8 | 257.0 | 30.0 | 0 |
| 3.7 | 20.5 | 22.5 | 6 | 3.7 | 40.0 | 22.5 | 6 | 0.4 | 257.0 | 40.0 | 0 |
| 3.4 | 20.5 | 35.0 | 6 | 0.7 | 40.0 | 35.0 | 6 | 1.6 | 257.0 | 7.5 | 2 |
| 2.5 | 20.5 | 45.0 | 6 | 0.5 | 40.0 | 45.0 | 6 | 0.6 | 257.0 | 22.5 | 2 |
| 1.5 | 20.5 | 55.0 | 6 | 0.2 | 40.0 | 55.0 | 6 | 0.3 | 257.0 | 35.0 | 2 |
|  |  |  |  | 2.0 | 84.5 | 7.5 | 0 | 0.7 | 257.0 | 7.5 | 6 |

EXHIBIT 9.19: Acceleration Data
SOURCE: Raj Tejwaney, Department of Civil Engineering, University of Illinois at Chicago.

Exercise 9.10: Exhibit 9.19 gives observations on the acceleration (ACC) of different vehicles along with their weight-to-horsepower ratio (WHP), the speed at which they were traveling (SP), and the grade ( $\mathrm{G} ; \mathrm{G}=0$ implies the road was horizontal).

1. Run a regression using ACC as your dependent variable without making any transformations, and obtain component plus residual plots.
2. Obtain a good fitting model by making whatever changes you think are necessary. Obtain appropriate plots to verify that you have succeeded.
3. The component plus residual plot involving $G$ in 1 (above) appears to show heteroscedasticity. If you have been successful in 2, the appearance of any serious heteroscedasticity should vanish without your having to weight or transform the dependent variable. Explain why you think this happens.

Exercise 9.11: Explore transformations of other independent variables and complete building a model for PCS that we started in Example 9.9.

Exercise 9.12: Exhibit 9.20 gives cleanup costs $(\mathrm{C})$ corresponding to sales at hot dog stands $\left(\mathrm{R}_{H D}\right)$ and at beer stands $\left(\mathrm{R}_{B}\right)$ for a medium-sized sports
facility. (The authors have lost all records other than the data; consequently the units of measurement are not known.) Use component plus residual plots and also the Box-Tidwell method to find suitable transformations of the independent variables. Can you reconcile the difference in results you get from the two approaches? [You may need to use weighted least squares.]

| C | $\mathrm{R}_{H D}$ | $\mathrm{R}_{B}$ | C | $\mathrm{R}_{H D}$ | $\mathrm{R}_{B}$ | C | $\mathrm{R}_{H D}$ | $\mathrm{R}_{B}$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 10.4 | 579 | 302 | 8.2 | 191 | 409 | 11.0 | 240 | 513 |
| 10.6 | 661 | 442 | 12.2 | 680 | 540 | 14.3 | 701 | 814 |
| 8.5 | 273 | 308 | 9.6 | 376 | 389 | 14.7 | 675 | 917 |
| 8.9 | 840 | 400 | 7.7 | 120 | 276 | 8.9 | 408 | 300 |
| 6.7 | 207 | 97 | 7.5 | 113 | 248 | 9.2 | 411 | 517 |
|  |  |  |  |  |  | 8.7 | 272 | 312 |

EXHIBIT 9.20: Stadium Cleanup Data
Exercise 9.13: Apply the Box-Cox approach to Model 2 of Exercise 2.15, p. 53, to find an appropriate transformation for the dependent variable.

Exercise 9.14: Find appropriate transformations of independent variables in the models considered in Exercise 2.20, p. 55 (now properly weighted and with perhaps some particularly influential points deleted. In at least one case we saw no need for transformations.) Rerun the transformed models and check if fit has improved.

Exercise 9.15: The only time the market value or, equivalently, the depreciation of a piece of real property is observable is when it is sold. However, for various reasons, including the assessment of property taxes, it is often necessary to estimate its value at other times on the basis of selling prices of other similar properties.

The data set in Exhibit 9.21 provides the age and corresponding depreciation for 11 similar properties. After fitting an appropriate curve, estimate the depreciation at age zero; i.e., the depreciation right after the facility was first built. Notice that since such large factories are designed for specific, highly specialized production processes, if some other manufacturer were to buy it they would have to make major changes in order to adapt it to their use. Consequently, the depreciation at year zero need not be zero.

Clearly, the estimate of depreciation you make will depend on the transformation you use. Therefore, it is important to choose it carefully.

Obtain 95 per cent confidence intervals for the prediction you make, as well as for the corresponding future observation. Discuss which of these two confidence intervals is appropriate if your interest is in estimating 'a fair market value.'

| Age | Depr. | Age | Depr. | Age | Depr. |
| :---: | :---: | :--- | :---: | :--- | :---: |
| 7 | 60.7 | 22 | 68.7 | 35 | 90.9 |
| 17 | 83.5 | 22 | 81.3 | 48 | 96.9 |
| 19 | 69.2 | 28 | 94.5 | 21 | 87.7 |
| 20 | 70.5 | 28 | 80.8 |  |  |

EXHIBIT 9.21: Depreciation in Market Value of Large Factories SOURCE: Diamond-Star Motors, Normal, IL. We are grateful to Gary Shultz, General Counsel, for making these data available.

## Chapter 10

## Multicollinearity

### 10.1 Introduction

Until this point, the only difficulties with least squares estimation that we have considered have been associated with violations of Gauss-Markov conditions. These conditions only assure us that least squares estimates will be 'best' for a given set of independent variables; i.e., for a given $X$ matrix. Unfortunately, the quality of estimates, as measured by their variances, can be seriously and adversely affected if the independent variables are closely related to each other. This situation, which (with a slight abuse of language) is called multicollinearity, is the subject of this chapter and is also the underlying factor that motivates the methods treated in Chapters 11 and 12 .

### 10.2 Multicollinearity and Its Effects

If the columns of $X$ are linearly dependent, then $X^{\prime} X$ is singular and the estimates of $\boldsymbol{\beta}$, which depend on a generalized inverse of $X^{\prime} X$, cannot be unique. In practice, such situations are rare, and even when they do occur, practical remedies are not difficult to find. A much more troublesome situation arises when the columns of $X$ are nearly linearly dependent. Just as linear dependency leads to the singularity of $X^{\prime} X$, near linear dependency leads to near singularity. Since singularity may be defined in terms of the existence of a unit vector $\boldsymbol{c}$ (i.e., with $\boldsymbol{c}^{\prime} \boldsymbol{c}=1$ ) such that $X \boldsymbol{c}=0$ or equivalently $\boldsymbol{c}^{\prime} X^{\prime} X \boldsymbol{c}=0$, we may characterize near singularity in terms of the existence of a unit vector $c$ such that $\|X c\|^{2}=\boldsymbol{c}^{\prime} X^{\prime} X c=\delta$ is small. This is equivalent to saying that, for some $\boldsymbol{c}=\left(c_{0}, \ldots, c_{k}\right)^{\prime}$ of unit length, the length of $\sum_{j=0}^{k} c_{j} x_{[j]}$ is small where $X=\left(\boldsymbol{x}_{[0]}, \ldots, x_{[k]}\right)$. (The presence of square brackets in the subscript of $\boldsymbol{x}$ emphasizes that we are discussing a column of $X$ and distinguishes it from $\boldsymbol{x}_{i}$ which we have used to denote a row of $X$.)

When near singularity exists, the variance of estimates can be adversely affected, as we now show. From the Cauchy-Schwartz inequality

$$
\begin{aligned}
1= & {\left[\boldsymbol{c}^{\prime} \boldsymbol{c}\right]^{2}=\left[\boldsymbol{c}^{\prime}\left(X^{\prime} X\right)^{1 / 2}\left(X^{\prime} X\right)^{-1 / 2} \boldsymbol{c}\right]^{2} } \\
& \leq \boldsymbol{c}^{\prime}\left(X^{\prime} X\right) \boldsymbol{c} \boldsymbol{c}^{\prime}\left(X^{\prime} X\right)^{-1} \boldsymbol{c}=\delta \boldsymbol{c}^{\prime}\left(X^{\prime} X\right)^{-1} \boldsymbol{c} .
\end{aligned}
$$

Consequently, $\operatorname{var}\left(\boldsymbol{c}^{\prime} \boldsymbol{b}\right)=\sigma^{2} \boldsymbol{c}^{\prime}\left(X^{\prime} X\right)^{-1} \boldsymbol{c} \geq \sigma^{2} / \delta$, which will be large when
$\delta$ is small in comparison to $\sigma^{2}$. This will usually result in some of the $b_{j}$ 's have large variances. We could also get counter-intuitive results, especially in signs of $b_{j}$ 's. Moreover, near singularity can magnify effects of inaccuracies in the elements of $X$. Therefore, it is most desirable to detect the presence of near singularity and to identify its causes when it is there.

Multicollinearity is the special case of near singularity where there is a (linear) near relationship between two or more $\boldsymbol{x}_{[j]}$ 's; i.e., it requires that the length of $\sum_{j=0}^{k} c_{j} \boldsymbol{x}_{[j]}$ be small with at least two $\boldsymbol{x}_{[j]}$ 's and corresponding $c_{j}$ 's not too small.

Since $\sum_{j=0}^{k} c_{j} x_{[j]}$ is affected by the units in which the variables are measured, when assessing smallness it is desirable to scale X ; i.e., instead of $\boldsymbol{y}=X \boldsymbol{\beta}+\boldsymbol{\epsilon}$ consider the equivalent model

$$
\begin{equation*}
\boldsymbol{y}=X_{(s)} \boldsymbol{\beta}_{(s)}+\boldsymbol{\epsilon} \tag{10.1}
\end{equation*}
$$

where $X_{(s)}=X D_{(s)}^{-1}, \boldsymbol{\beta}_{(s)}=D_{(s)} \boldsymbol{\beta}$ and

$$
\begin{equation*}
D_{(s)}=\operatorname{diag}\left(\left\|\boldsymbol{x}_{[0]}\right\|, \ldots,\left\|\boldsymbol{x}_{[k]}\right\|\right) \tag{10.2}
\end{equation*}
$$

Since $\left(X_{(s)}{ }^{\prime} X_{(s)}\right)^{-1}=D_{(s)}\left(X^{\prime} X\right)^{-1} D_{(s)}$, it is easy to see that, if $\boldsymbol{b}_{(s)}$ is the least squares estimator of $\boldsymbol{\beta}_{(s)}$, then

$$
\boldsymbol{b}_{(s)}=D_{(s)} \boldsymbol{b} \text { and } \operatorname{cov}\left(\boldsymbol{b}_{(s)}\right)=D_{(s)} \operatorname{cov}(\boldsymbol{b}) D_{(s)}
$$

A consequence of this scaling is that it removes from consideration near singularities caused by a single $\boldsymbol{x}_{[j]}$ being of small length, i.e., near singularities which are not multicollinearities.

For $\boldsymbol{d}=D_{(s)} \boldsymbol{c}$,

$$
\boldsymbol{c}^{\prime} X^{\prime} X \boldsymbol{c}=\boldsymbol{c}^{\prime} D_{(s)} D_{(s)}^{-1} X^{\prime} X D_{(s)}^{-1} D_{(s)} \boldsymbol{c}=\boldsymbol{d}^{\prime} X_{(s)}{ }^{\prime} X_{(s)} \boldsymbol{d} \geq d_{m i n}\|\boldsymbol{d}\|^{2}
$$

(see Example A.9, p. 277), where $d_{\text {min }}$ is the smallest characteristic root of $X_{(s)}{ }^{\prime} X_{(s)}$. Therefore, if multicollinearity is present ( $\boldsymbol{c}^{\prime} X^{\prime} X \boldsymbol{c}$ is small with $\|\boldsymbol{d}\|$ not too small), $d_{\min }$ will be small. Conversely, if we have a small eigenvalue of $X_{(s)}{ }^{\prime} X_{(s)}$, and if $\gamma_{0}$ is the corresponding eigenvector, then $\gamma_{0}^{\prime} X_{(s)}^{\prime} X_{(s)} \gamma_{0}$ is small and it may easily be shown that multicollinearity then would be present. Moreover, since the eigenvectors are mutually orthogonal, each small eigenvalue represents a different near relationship.

Belsley, Kuh and Welsch (1980) give a very thorough discussion of multicollinearity from a slightly different starting point and cover in greater depth most of the material of this chapter (see also Stewart, 1987, and the comments following that article). While in much of our discussion we use just the scaled model (10.1), several authors recommend a model that is both centered and scaled (Section 2.11, p. 44). In fact, there is quite a controversy on the subject - see Belsley (1984, 1986) and commentaries following Stewart (1987).

The example below illustrates some of the difficulties caused by multicollinearity.

## Example 10.1

Consider the highly multicollinear values of the independent variables $x_{1}$ and $x_{2}$ given in Exhibit 10.1. These data were made up by the authors. The dependent variables $y^{(1)}, y^{(2)}$ and $y^{(3)}$ may be considered as different samples. They were obtained by adding a $N(0, .01)$ pseudo-random number to

$$
\begin{equation*}
x_{1}+\frac{1}{2} x_{2} \tag{10.3}
\end{equation*}
$$

and it is easily seen that corresponding values of the dependent variables are much alike.

| $x_{1}$ | $x_{2}$ | $y^{(1)}$ | $y^{(2)}$ | $y^{(3)}$ |
| :---: | :---: | :---: | :---: | :---: |
| 2.705 | 2.695 | 4.10 | 4.10 | 4.06 |
| 2.995 | 3.005 | 4.34 | 4.73 | 4.39 |
| 3.255 | 3.245 | 4.95 | 4.81 | 5.02 |
| 3.595 | 3.605 | 5.36 | 5.30 | 5.23 |
| 3.805 | 3.795 | 5.64 | 5.75 | 5.57 |
| 4.145 | 4.155 | 6.18 | 6.26 | 6.50 |
| 4.405 | 4.395 | 6.69 | 6.61 | 6.65 |
| 4.745 | 4.755 | 7.24 | 7.13 | 7.26 |
| 4.905 | 4.895 | 7.46 | 7.30 | 7.48 |
| 4.845 | 4.855 | 7.23 | 7.32 | 7.39 |

EXHIBIT 10.1: Multicollinear Data

To keep matters confined to the highly multicollinear $x_{1}$ and $x_{2}$, let us consider the model $y_{i}=\beta_{1} x_{i 1}+\beta_{2} x_{i 2}+\epsilon_{i}$. The least squares estimate $\boldsymbol{b}$ of $\boldsymbol{\beta}$ for the dependent variable $y^{(1)}$ is

$$
b_{1}=5.21(2.00), \quad b_{2}=-3.70(-1.42) \quad[s=.082],
$$

where the quantities within parentheses are the $t$-values. For the dependent variables $y^{(2)}$ and $y^{(3)}$ the corresponding estimates are

$$
b_{1}=-1.40(-.47), \quad b_{2}=2.90(.98) \quad[s=.094]
$$

and

$$
b_{1}=.54(.12), \quad b_{2}=.97(.21) \quad[s=.147]
$$

These fairly wild fluctuations in the value of $\boldsymbol{b}$ are due to the fact that

$$
\left(X^{\prime} X\right)^{-1}=\left(\begin{array}{cc}
1001.134 & -1001.05 \\
-1001.05 & 1000.972
\end{array}\right)
$$



EXHIBIT 10.2: Plot of Independent Variable Values for Multicollinear Data. [A small circle denotes points corresponding to 'observations', a bullet - corresponds to forecast points along the direction of the data points and a solid box to forecast points in a direction orthogonal to the direction of the data points.]

Since $\boldsymbol{b}=\left(X^{\prime} X\right)^{-1} X^{\prime} \boldsymbol{y}$, the slightest change in $X^{\prime} \boldsymbol{y}$ is magnified by the matrix $\left(X^{\prime} X\right)^{-1}$, leading to these fluctuations in the value of $b$. This is mirrored in the size of the covariance matrix $\sigma^{2}\left(X^{\prime} X\right)^{-1}$ of $\boldsymbol{b}$, which remains large even though $\sigma$ and its estimate $s$ are quite small.

The eigenvalues of $\left(X^{\prime} X\right)$ are 341.6 and .0007 and the corresponding eigenvectors are

$$
\begin{equation*}
(.707 .707)^{\prime} \text { and }(.707-.707)^{\prime} \tag{10.4}
\end{equation*}
$$

Therefore, the length of the linear combination $z_{2}=.707 x_{[1]}-.707 x_{[2]}$ is very small compared to that of $\boldsymbol{z}_{1}=.707 \boldsymbol{x}_{[1]}+.707 \boldsymbol{x}_{[2]}$, where $\boldsymbol{x}_{[j]}$ is the vector of values of the independent variable $x_{j}$.

Now let us see how this multicollinearity affects prediction. For this purpose we shall simply focus on estimates obtained using $y^{(1)}$ as dependent variable. For $\left(x_{1}, x_{2}\right)=(5,5)$ or $\left(x_{1}, x_{2}\right)=(10,10)$, which lie along the direction of the data points (i.e., along $z_{1}$ - see Exhibit 10.2), the corresponding $\hat{y}$ 's are 7.52 and 15.04. Inserting these values of $\left(x_{1}, x_{2}\right)$ into (10.3) we get 7.5 and 15 , so that our predictions are fairly good even though the estimates of individual $\beta_{j}$ 's are clearly poor. The corresponding standard errors of $\hat{y}$ are .0325 and .0650 , which are also quite small. Therefore, estimates along the $\boldsymbol{z}_{1}$ direction are quite good. This is also true of predictions
made for points close to the $\boldsymbol{z}_{1}$ direction and, in particular, would be true for all predictions corresponding to the design points used to estimate the model, i.e., the $\hat{y}_{i}$ 's.

For $\left(x_{1}, x_{2}\right)=(0,10)$ and $\left(x_{1}, x_{2}\right)=(10,0)$, which lie in a direction orthogonal to the direction of the points (i.e., in the $\boldsymbol{z}_{2}$ direction), $\hat{y}=-37$ and 52 , which is obviously nonsense. Moreover, s.e. $(\hat{y})=26$ in both cases. Therefore, a prediction in this direction or close to it is perhaps best not made at all.

In situations like this, many analysts might delete one of the independent variables. The basic idea is that if $x_{1}$ and $x_{2}$ are related, then $c_{1} x_{1}+c_{2} x_{2} \approx 0$ and we can solve this approximate equation and express one of the variables (say $x_{2}$ ) in terms of the other. If we now substitute for $x_{2}$ in the original model we get a model without $x_{2}$.

When we remove $x_{2}$, the estimate of the sole coefficient (continuing to use $y^{(1)}$ as the dependent variable) turns out to be 1.5 with a standard error of .007 . The 1.5 is easy to explain using (10.3): In the absence of $x_{2}$, $x_{1}$ is playing the role of both $x_{1}$ and $x_{2}$. But now that $x_{2}$ is missing from the equation, the forecast for the point $\left(x_{1}, x_{2}\right)=(0,10)$ would be 0 , which is obviously incorrect. Moreover, the standard error is a 'reassuringly small' 0 . From the discussion of Section 11.2.1 we shall see that the deletion of $x_{1}$ has caused the model to become quite biased. If we deleted $x_{1}$ from the model, we would get a terrible estimate for the point $\left(x_{1}, x_{2}\right)=(10,0)$. An alternative to deleting one or the other variable is to use a composite of the two. One such possibility is to use $x_{1}+x_{2}$. The estimated coefficient of this composite independent variable is .75 , which also does not yield good forecasts for the two points along the eigenvector $\boldsymbol{z}_{2}$ corresponding to the small eigenvalue. The fact is that in this problem we simply do not have enough information in the $\boldsymbol{z}_{2}$ direction to make a good forecast.

As we shall see in the next two chapters, sometimes it may be reasonable to trade off some of the high variance for bias. However, note that for this purpose bias is usually computed for the predicteds $\hat{y}_{i}$, which under acute multicollinearity, might not reflect the high levels of bias we would encounter in estimating future observations for independent variable values which are not related in much the same way as the design points.

### 10.3 Detecting Multicollinearity

### 10.3.1 Tolerances and Variance Inflation Factors

One obvious method of assessing the degree to which each independent variable is related to all other independent variables is to examine $R_{j}^{2}$, which is the value of $R^{2}$ between the variable $x_{j}$ and all other independent variables (i.e., $R_{j}^{2}$ is the $R^{2}$ we would get if we regressed $x_{j}$ against all other
$x_{\ell}$ 's). The tolerance $\mathrm{TOL}_{j}$ is defined as

$$
\begin{equation*}
\mathrm{TOL}_{j}=1-R_{j}^{2} \tag{10.5}
\end{equation*}
$$

and, obviously, $\mathrm{TOL}_{j}$ is close to one if $x_{j}$ is not closely related to other predictors. The variance inflation factor $\mathrm{VIF}_{j}$ is given by

$$
\begin{equation*}
\mathrm{VIF}_{j}=\mathrm{TOL}_{j}^{-1} \tag{10.6}
\end{equation*}
$$

Clearly, a value of VIF $_{j}$ close to one indicates no relationship, while larger values indicate presence of multicollinearity.

Notice that neither $R_{j}^{2}$ nor the method below will detect the situation where an independent variable has nearly constant values - i.e., it is related to the constant term. However, this case will be identified by the method of Section 10.3.3.

Perhaps the most frequently used device for detecting multicollinearity is the correlation matrix $\mathcal{R}$ of the $x_{j}$ 's mentioned in Section 2.11. The difficulty with $\mathcal{R}$ is that while it shows relationships between individual pairs of variables, it is difficult to see from it the strength of relationships between each $x_{j}$ and all other predictors. However, it may be shown (Exercise 10.2) that the diagonal elements of $\mathcal{R}^{-1}$ are exactly the variance inflation factors. Since if no multicollinearity is present these diagonal elements are 1, VIF $_{j}$ 's show to what extent the variance of an individual $b_{j}$ has been inflated by the presence of multicollinearity. Stewart (1987) has defined collinearity index as the square root of the variance inflation factors and, in that context, has presented a number of interesting properties of $\mathrm{VIF}_{j}$ 's.

SAS provides, on request, all the multicollinearity detection devices mentioned above and other packages provide at least a few from which others can be readily obtained.

### 10.3.2 Eigenvalues and Condition Numbers

We have already seen in Section 10.2 the value of eigenvalues and the desirability of using $X_{(s)}^{\prime} X_{(s)}$ rather than $X^{\prime} X$. Moreover, since the sum of eigenvalues is equal to the trace, and each diagonal element of $X_{(s)}^{\prime} X_{(s)}$ is 1 ,

$$
\begin{equation*}
\sum_{j=0}^{k} \lambda_{j}=\operatorname{tr}\left(X_{(s)}^{\prime} X_{(s)}\right)=k+1 \tag{10.7}
\end{equation*}
$$

where $\lambda_{j}$ 's are the eigenvalues of $X_{(s)}^{\prime} X_{(s)}$. This provides the immediate ability to make the comparisons we alluded to in Section 10.2. We need only consider what fraction of $k+1$ any given eigenvalue is or even what fraction of $k+1$ is accounted for by any collection of eigenvalues.

Another method of judging the size of one eigenvalue in relation to the others is through the use of the condition number $\eta_{j}$, which also has some
other pleasant properties described in Belsley, Kuh and Welsch (1980) and Stewart (1987). It is defined as

$$
\begin{equation*}
\eta_{j}=\sqrt{\lambda_{\max } / \lambda_{j}} \tag{10.8}
\end{equation*}
$$

where $\lambda_{\text {max }}=\max _{0 \leq j \leq k} \lambda_{j}$. Belsley, Kuh and Welsch (1980) suggest that an eigenvalue with $\eta_{j}>30$ be flagged for further examination.

### 10.3.3 Variance Components

If we wish to go further than the mere detection of multicollinearity to determine which linear combinations of columns of $X$ are causing it, we can use the eigenvectors (Section 10.2). A more frequently used approach involves the variance of the coefficients of $x_{j}$ 's. Since it is usually applied to $X_{(s)}$, in this section we will be discussing variances of the components $b_{j}{ }^{(s)}$ of $\boldsymbol{b}_{(s)}=D_{(s)} \boldsymbol{b}$ (see (10.1) and (10.2)).

Since $X_{(s)}^{\prime} X_{(s)}$ is symmetric, it can be written as $\Gamma D_{\lambda} \Gamma^{\prime}$ where $D_{\lambda}=$ $\operatorname{diag}\left(\lambda_{0}, \ldots, \lambda_{k}\right)$ and

$$
\Gamma=\left(\begin{array}{cccc}
\gamma_{00} & \gamma_{01} & \ldots & \gamma_{0 k} \\
\gamma_{10} & \gamma_{11} & \ldots & \gamma_{1 k} \\
\ldots & \ldots & \ldots & \cdots \\
\ldots & \ldots & \ldots & \cdots \\
\gamma_{k 0} & \gamma_{k 1} & \ldots & \gamma_{k k}
\end{array}\right)
$$

is an orthogonal matrix. Hence, $\operatorname{cov}\left(\boldsymbol{b}_{(s)}\right)=\sigma^{2}\left(X_{(s)}^{\prime} X_{(s)}\right)^{-1}=\sigma^{2} \Gamma D_{\lambda}^{-1} \Gamma^{\prime}$ and, therefore,

$$
\begin{equation*}
\operatorname{var}\left[b_{j}^{(s)}\right]=\sigma^{2} \sum_{\ell=0}^{k} \lambda_{\ell}^{-1} \gamma_{j \ell}^{2} . \tag{10.9}
\end{equation*}
$$

The $\lambda_{\ell}^{-1} \gamma_{j \ell}^{2}$ 's are called components of variance of ${b_{j}}^{(s)}$, and

$$
\begin{equation*}
\phi_{\ell j}=\lambda_{\ell}^{-1} \gamma_{j \ell}^{2} / \sum_{\ell=0}^{k} \lambda_{\ell}^{-1} \gamma_{j \ell}^{2}, \tag{10.10}
\end{equation*}
$$

is called the proportion of variance of the $j$ th coefficient $b_{j}{ }^{(s)}$ corresponding to the $\ell$ th eigenvector.

Notice that, except for the standardization to make $\sum_{\ell=0}^{k} \phi_{\ell j}=1, \phi_{\ell j}$ is simply the reciprocal of the eigenvalue times the square of a component of the eigenvector. Therefore, it provides information very similar to that given by the matrix of eigenvectors, $\Gamma$. However, now we know something about how the variances of $b_{j}$ 's are being affected, which, of course, is valuable. Much of the damage done by multicollinearity is to variances and the proportions of variance tell us which relationship is doing how much damage to which variance.

The proportions of variance are usually presented in a table with the rows corresponding to the $\ell$ 's and the columns to $j$ 's, (or, in some programs, with the rows corresponding to the $j$ 's and the columns to the $\ell$ 's). Examination of such a table typically consists of identifying rows corresponding to small eigenvalues and then, in such rows, identifying $\phi_{\ell j}$ 's which are large. Notice that since we are considering scaled variables, near singularity cannot occur unless there is multicollinearity. Therefore, every small eigenvalue is caused by the relationship between at least two independent variables. Also notice that since each column obviously adds to one, if the same independent variable features prominently in several different linear combinations of small length then $\phi_{\ell j}$ cannot be too large for some combinations. One must compensate for this fact in one's analysis of the tables.

Some analysts prefer to use the centered and scaled version $Z_{(s)}$ of $X$ described in Section 2.11 instead of merely the scaled version $X_{(s)}$. The eigenvalues of $Z_{(s)}^{\prime} Z_{(s)}$ can be obtained and components of variance computed in the same way as for $\left(X_{(s)}^{\prime} X_{(s)}\right)$. They are also available from several packages.

| $x_{1}$ | $x_{4}$ | $x_{2}$ | $x_{3}$ | $x_{5}$ | $y$ | $x_{1}$ | $x_{4}$ | $x_{2}$ | $x_{3}$ | $x_{5}$ | $y$ |
| ---: | ---: | ---: | ---: | ---: | :---: | ---: | ---: | ---: | ---: | ---: | :---: |
| 10.0 | 8.9 | 13.9 | 14.0 | 18.8 | 17.9 | 9.7 | 9.9 | 13.5 | 14.0 | 20.0 | 17.2 |
| 7.4 | 6.0 | 10.4 | 11.1 | 13.1 | 16.2 | 10.0 | 5.9 | 14.0 | 14.0 | 12.7 | 16.6 |
| 8.9 | 5.8 | 12.5 | 13.4 | 12.4 | 16.8 | 7.5 | 8.3 | 10.4 | 11.2 | 17.8 | 17.1 |
| 6.6 | 8.4 | 9.1 | 9.8 | 17.2 | 13.3 | 7.7 | 7.1 | 10.9 | 11.6 | 15.1 | 16.7 |
| 5.7 | 8.3 | 8.1 | 8.7 | 16.9 | 15.8 | 5.0 | 5.3 | 6.9 | 7.5 | 11.6 | 16.2 |
| 4.7 | 9.1 | 6.7 | 7.1 | 18.9 | 12.6 | 8.5 | 4.6 | 11.8 | 12.7 | 10.2 | 16.7 |
| 9.1 | 9.5 | 12.8 | 13.7 | 20.0 | 17.6 | 4.9 | 7.4 | 6.8 | 7.3 | 15.4 | 15.4 |
| 8.7 | 6.3 | 12.0 | 13.0 | 13.3 | 16.8 | 7.3 | 9.4 | 10.1 | 11.0 | 20.0 | 15.9 |
| 8.7 | 6.5 | 12.1 | 13.0 | 14.3 | 16.6 | 3.8 | 8.4 | 5.3 | 5.7 | 17.4 | 16.3 |
| 6.0 | 6.8 | 8.4 | 9.0 | 14.7 | 15.1 | 5.3 | 4.9 | 7.3 | 7.9 | 10.2 | 14.9 |
| 5.8 | 5.9 | 8.0 | 8.6 | 12.7 | 16.1 | 7.5 | 9.0 | 10.6 | 11.3 | 18.7 | 17.5 |
| 7.0 | 5.3 | 9.9 | 10.5 | 11.0 | 17.0 | 6.2 | 8.7 | 8.7 | 9.2 | 18.4 | 16.4 |
| 7.9 | 5.8 | 10.9 | 11.8 | 12.7 | 17.3 | 8.0 | 7.6 | 11.3 | 12.0 | 16.1 | 16.1 |
| 7.9 | 8.3 | 10.9 | 11.7 | 17.5 | 16.3 | 9.9 | 5.5 | 13.7 | 14.0 | 12.3 | 17.9 |
| 8.9 | 5.2 | 12.4 | 13.4 | 10.9 | 15.7 | 6.7 | 6.6 | 9.4 | 10.1 | 13.6 | 16.0 |

EXHIBIT 10.3: Supervisor Rating Data

### 10.4 Examples

## Example 10.2

The data given in Exhibit 10.3 are part of a larger data set which was
gathered for purposes other than that illustrated in this example. The six variables are each composites obtained from responses to several questions on a questionnaire. The dependent variable $y$ is a composite of responses to questions on attitudes towards the respondent's supervisor and on job satisfaction. The highest possible score of 20 would be obtained if a respondent showed a strong liking for the supervisor and also was most satisfied with his or her job. The predictor $x_{1}$, which measures the level of social contact each respondent felt he or she had with the supervisor, was based on questions such as 'Do you see your supervisor outside of your work place?'. The predictor $x_{2}$ measures the perceived level of the supervisor's personal interest in the employee's personal life, based on questions like 'Would you discuss a personal problem with your supervisor?' while $x_{3}$ measures the level of support the employee feels from the supervisor, based on questions like 'Is your supervisor supportive of your work?' Variables $x_{4}$ and $x_{5}$ measure the drive of the supervisor. The former is based directly on the employee's perception of this drive and the latter on such questions as 'Does your supervisor encourage you to learn new skills?'

Since the maximum value of $y$ was 20 and most scores were close to it, we used as dependent variable $-\log [1-y / 20]$, which is part of the logit transformation (Section 9.2.4, p. 186) and seems to work quite well. There was also no apparent heteroscedasticity and no weighting was done. However, it should be noted that none of the collinearity diagnostics depend on the dependent variable.

| Variable | $b_{j}$ | s.e. | TOL |
| :---: | ---: | :---: | :---: |
| Intercept | 0.830 | 0.318 |  |
| $x_{1}$ | -0.012 | 0.647 | 0.002 |
| $x_{2}$ | 0.199 | 0.483 | 0.001 |
| $x_{3}$ | -0.117 | 0.178 | 0.010 |
| $x_{4}$ | -0.367 | 0.294 | 0.008 |
| $x_{5}$ | 0.186 | 0.147 | 0.009 |

EXHIBIT 10.4: Parameter Estimates, t-Values and Tolerances for Supervisor Rating Data

The tolerances shown in Exhibit 10.4 and the eigenvalues and condition numbers presented in Exhibit 10.5 all tell us that we have a multicollinear disaster on our hands. The last row of the table in Exhibit 10.5 shows one of the offending linear combinations - that involving $x_{1}$ and $x_{2}$. The second last row shows another such linear combination involving $x_{4}$ and $x_{5}$. The third row from the bottom is more interesting. The only large variance component in it is associated with $x_{3}$. But the .0425 in the var $\left(b_{1}\right)$ column accounts for most of the variance of $\operatorname{var}\left(b_{1}\right)$ not accounted for by the smallest eigenvector and a similar situation exists in the $\operatorname{var}\left(b_{2}\right)$ column. Therefore, there is linear combination involving $x_{1}, x_{2}$ and $x_{3}$

| Eigen- <br> values | Condition <br> Number | $\operatorname{var}\left(b_{0}\right)$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\operatorname{var}\left(b_{1}\right)$ | $\operatorname{var}\left(b_{2}\right)$ | $\operatorname{var}\left(b_{3}\right)$ | $\operatorname{var}\left(b_{4}\right)$ | $\operatorname{var}\left(b_{5}\right)$ |  |  |  |
| 5.867 | 1 | .0005 | .0000 | .0000 | .0000 | .0000 | .0000 |
| .114 | 7.16 | .0021 | .0001 | .0001 | .0005 | .0010 | .0008 |
| .0182 | 17.96 | .7905 | .0001 | .0001 | .0002 | .0015 | .0010 |
| .00031 | 137.4 | .1482 | .0425 | .0294 | .9851 | .0000 | .0001 |
| .00019 | 175.3 | .0530 | .0021 | .0023 | .0002 | .9341 | .9442 |
| .000037 | 400.5 | .0057 | .9552 | .9680 | .0139 | .0633 | .0540 |

EXHIBIT 10.5: Eigenvalues, Condition Numbers and Variance Proportions for Supervisor Rating Data
which also contributes to a small eigenvalue. The first three rows do not have eigenvalues small enough to concern us too much. However, row 3 is interesting because the variance of the intercept has a large component in it. It seems that the intercept is somewhat related to several of the variables. We shall shortly see another and slightly more obvious example of this.

At this stage many analysts would confirm their findings from the examination of variance components by running regressions (e.g., of $x_{1}$ against $x_{2}, x_{3}$ against $x_{1}$ and $x_{2}$, etc.). However, we did not do this because the relationships were fairly obvious from an examination of the data.

The only purpose of the methods of this chapter is to identify multicollinearity and its causes. However, in this example, because of the somewhat arbitrary way in which the independent variables were created, there is a fairly simple way to reduce multicollinearity. Since $x_{1}, x_{2}$ and $x_{3}$ seem highly related, we decided to combine them. (Actually, we did this in two steps: first we combined $x_{1}$ and $x_{2}$ and then found that this combination was highly related to $x_{3}$. But to save space we have not shown this intermediate step.) Since the variables are highly related and also because their scales are somewhat alike, we simply added the three to get a new variable $z_{1}$. We might have handled this differently but this simple expedient seems adequate. Similarly, we added $x_{4}$ and $x_{5}$ to get a variable $z_{2}$. We can interpret $z_{1}$ as a measure of favorable 'people orientation' and $z_{2}$ as a measure of high 'task' or 'mission' orientation.

| Variable | $b_{j}$ | t | TOL |
| :---: | :---: | :---: | :---: |
| Intercept | 0.816 | 2.904 |  |
| $z_{1}$ | 0.029 | 4.478 | 0.9986 |
| $z_{2}$ | 0.003 | 0.348 | 0.9986 |

EXHIBIT 10.6: Parameter Estimates, t-Values and Tolerances for Supervisor Rating Data After Combining Variables

| Eigen- | Condition | Proportions of |  |  |
| :---: | :---: | :---: | :---: | :---: |
| values | Number | $\operatorname{var}\left(b_{0}\right)$ | $\operatorname{var}\left(b_{1}\right)$ | $\operatorname{var}\left(b_{2}\right)$ |
| 2.939188 | 1 | 0.0025 | 0.0053 | 0.0047 |
| 0.046307 | 7.97 | 0.0008 | 0.5400 | 0.4226 |
| 0.014505 | 14.2 | 0.9967 | 0.4546 | 0.5727 |

EXHIBIT 10.7: Eigenvalues, Condition Numbers and Variance Proportions for Supervisor Rating Data After Combining Variables

The value of $s$ hardly changed (. $231 \mathrm{vs} . ~ .228$ ) when we went from using the $x_{j}$ 's to using the $z_{j}$ 's as independent variables. The tolerances in Exhibit 10.6 show that multicollinearity is almost gone. None of the condition numbers are small enough to concern us much.

However, the difference between what the tolerances show (virtually no multicollinearity) and what the condition numbers show (mild multicollinearity) is perhaps worthy of attention. The $R_{j}^{2}$ 's (since they are essentially $R^{2}$ 's) are defined with $\bar{y}$ subtracted out. In that sense they are centered measures and relationships involving the intercept term play no role in them or in the tolerances. However, since the variance components and the eigenvalues are computed with a model that has not been centered, relationships involving the intercept do play a role. The somewhat small eigenvalue in the last row of Exhibit 10.7 is due to such a relationship. An examination of the values of $z_{1}, z_{2}$ would have revealed it. Both independent variables have values which cluster around moderately large positive numbers. The 'variable' associated with the intercept term takes only one value - 1 . Therefore, it is most predictable that there would be a linear combination of small length that involves them.

The t-values given in Exhibit 10.6 show that we might wish to delete $z_{2}$. It would appear that employees are quite indifferent to the task orientation of their supervisors.

## Example 10.3 (Continuation of Example 4.3, Page 88)

Let us return to the house price example. As a result of working out the related exercises, the reader has probably already come to the conclusion that outliers are present and that some weighting is necessary. We deleted the 20th case and also weighted the regression. For the latter procedure we ran the regression and set weights at $w_{i}=1$ if $\hat{y}_{i}<50$ and $w_{i}=.25$ if $\hat{y}_{i} \geq 50$, and then ran the regression again with these weights. (This was perhaps an overly conservative approach. Several other possibilities exist. Weighting with $\mathrm{E}\left[y_{i}\right]$ is a possibility. A bolder move would have been to
use

$$
w_{i}= \begin{cases}1 & \text { if } \hat{y}_{i}<50  \tag{10.11}\\ .25 & \text { if } 50 \leq \hat{y}_{i}<60 \\ .06 & \text { if } 60 \leq \hat{y}_{i}\end{cases}
$$

and also remove one or two more outliers.)

| Variable | $b$ | t-value | TOL |
| :---: | ---: | ---: | :---: |
| Intercept | 19.253 | 4.87 |  |
| FLR | 0.019 | 7.25 | 0.34 |
| RMS | 2.535 | 2.33 | 0.13 |
| BDR | -5.848 | -4.37 | 0.14 |
| BTH | 2.350 | 1.58 | 0.62 |
| GAR | 1.687 | 1.58 | 0.48 |
| LOT | 0.282 | 3.36 | 0.72 |
| FP | 5.952 | 2.27 | 0.69 |
| ST | 9.978 | 5.29 | 0.81 |
| L1 | 0.745 | 0.38 | 0.37 |
| L2 | 3.874 | 2.30 | 0.53 |

EXHIBIT 10.8: Parameter Estimates, t -Values and Tolerances for House Price Model After Weighting and Eliminating an Outlier

| Eigenvalue | Cond. Num. |  | Proportions |  |  |  |  |  | Coefficients of |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  | FP | ST | L1 | 2 |
| 7.27 | 1 | . 00 | . 0008 | 0001 | . 0003 | . 0012 | 2.0029 | 0007 | . 0020 |  | . 0024 |  |
| 1.2 | 2.4 | . 000 | 001 | 0001 | . 0001 | . 0002 | . 0346 | . 0004 | . 089 | . 0375 | . 035 | 3 |
| . 8 | 3.0 | . 0000 | 0001 | . 0000 | . 0000 | . 0002 | . 0058 | 0002 | 4437 | 240 | 0166 | 36 |
| . 750 | 3.1 | . 0003 | 0005 | . 0001 | . 0002 | . 0003 | . 0035 | 0007 | 0950 | 538 | . 012 | 1067 |
| . 430 | 4.1 | . 00 | 0012 | . 0000 | . 0014 | . 0022 | . 421 | . 00 | 0935 | . 06 | 153 | 01 |
| . 2 | 5. | . 00 | . 0009 | . 0001 | . 0005 | . 0028 | . 1563 | . 0290 | 0845 | . 1058 | . 2925 | 82 |
| . 067 | 1.4 | . 02 | . 2110 | . 0053 . | . 0376 | . 2564 | 4.044 | 03 | 0004 | . 0169 | . 3267 | 4 |
| . 061 | 1.9 | . 04 | . 0007 | . 0000 | . 0182 | . 6295 | . 029 | 1444 | 0293 | . 0269 | . 1180 |  |
| . 0 | 14.5 | . 0015 | . 6889 | . 0163 | . 1587 | . 0753 | . 0922 |  | . 0001 | . 0008 | 0052 |  |
| . 024 | 17.4 | . 4007 | . 0060 |  | . 0304 | . 0010 | . 0777 |  |  |  |  | 711 |
| , | 39 | . 528 | . 0898 | . 9636 | . 7525 | .0308 | . 1319 |  |  |  |  |  |

EXHIBIT 10.9: Eigenvalues, Condition Numbers and Variance Proportions for House Price Model After Removing Outlier and Weighting

Exhibit 10.8 shows the parameter estimates, t-values and tolerances. Obviously, there is a fair amount of multicollinearity, particularly involving RMS and BDR. Exhibit 10.9 shows eigenvalues, condition numbers and variance proportions. Only one condition number is very large. Corresponding variance proportions show a pattern we have seen in the last example. The intercept, RMS and BDR dominate a linear combination of
small length. The reason is easy to see from the raw data (Exhibit 2.2, page 32 ). RMS-BDR is very frequently 3 . The situation would become a little better if RMS were replaced by

$$
\mathrm{COR}=\mathrm{RMS}-\mathrm{BDR}-\text { Mean of }(\mathrm{RMS}-\mathrm{BDR}) .
$$

The reader is invited to do this and find that tolerances and standard errors are quite improved. The largest condition number drops to about 17.2.

The other rows of Exhibit 10.9 do not show any particularly small linear combinations. However, the reader is invited to verify that there is a slight and fairly harmless relationship between the intercept and LOT, between FLR and BDR and between BTH and LOT.

## Problems

Exercise 10.1: Let

$$
\boldsymbol{x}_{[1]}=(10.1,9.9,5.1,4.9)^{\prime} \text { and } \boldsymbol{x}_{[2]}=(9.9,10.1,4.9,5.1)^{\prime}
$$

and let $\boldsymbol{w}_{1}=\boldsymbol{x}_{[1]}+\boldsymbol{x}_{[2]}$ and $\boldsymbol{w}_{2}=\boldsymbol{x}_{[1]}-\boldsymbol{x}_{[2]}$. Consider a design matrix $W=\left(\boldsymbol{w}_{1} \boldsymbol{w}_{2}\right)$. Assuming $\operatorname{var}\left(\epsilon_{i}\right)=1$ in the model $\boldsymbol{y}=W \boldsymbol{\beta}+\boldsymbol{\epsilon}$, obtain the standard errors of the estimates of $\beta_{1}$ and $\beta_{2}$.

Suppose we now substitute for $\boldsymbol{w}_{1}$ and $\boldsymbol{w}_{2}$ and consider the model $\boldsymbol{y}=$ $X \boldsymbol{\alpha}+\boldsymbol{\epsilon}$ where $X=\left(\boldsymbol{x}_{[1]} \boldsymbol{x}_{[2]}\right)$. Obtain the standard errors of the estimates of $\alpha_{1}$ and $\alpha_{2}$ from those of $\beta_{1}$ and $\beta_{2}$.

Exercise 10.2: Show that $r^{j j}=\mathrm{VIF}_{j}$ where $r^{i j}$ is the $(i j)$ th element of $\mathcal{R}^{-1}$.
$\left[\right.$ Hint: Write $\mathcal{R}=\left(Z_{(s)}\right)^{\prime} Z_{(s)}$ as

$$
\left(\begin{array}{ll}
c_{11} & \boldsymbol{c}_{12}^{\prime} \\
\boldsymbol{c}_{12} & C_{22}
\end{array}\right)
$$

Now show that the top left hand element of $\mathcal{R}^{-1}$ is $\left(1-\boldsymbol{c}_{12}^{\prime} C_{22}^{-1} c_{12}\right)^{-1}$ and then use the material from Section B.7, p. 295.]

Exercise 10.3: Using the table in Exhibit 10.10, can you identify the principal causes of multicollinearity?

| Eigen- <br> values | Condition <br> Number | Proportions of |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 5.7698 | 1 | .0009 | .0033 | .0000 | .0001 | .0001 | .0000 |
| 0.1313 | 6.629 | .0007 | .7599 | .0008 | .0004 | .0003 | .0001 |
| 0.0663 | 9.332 | .2526 | .0484 | .0038 | .0027 | .0057 | .0001 |
| 0.0268 | 14.69 | .3761 | .0003 | .0012 | .0019 | .0695 | .0000 |
| .00573 | 31.73 | .0402 | .1705 | .0634 | .2585 | .0004 | .0001 |
| .00017 | 186.0 | .3295 | .0176 | .9307 | .7364 | .9241 | .9997 |

EXHIBIT 10.10: Eigenvalues, Condition Numbers and Variance Proportions for Exercise

Exercise 10.4: In Example 10.3 we suggested using a variable COR in place of RMS. Show that this in fact does improve matters. Also identify the linear combinations associated with the smaller eigenvalues in this changed model.

Exercise 10.5: For the regression model using all independent variables in Exercise 3.14, p. 79, investigate the multicollinearity structure. Be sure to examine the data for outliers and heteroscedasticity before you begin.

Exercise 10.6: The data set presented in Exhibit 10.11, given in Longley (1967), has been used by him and subsequently by others to check the numerical accuracy of regression programs. Consider a model where total employment (Total) is the dependent variable, and the remaining variables are the independent variables. These latter variables are a price index (Def), gross national product (GNP), unemployment rate (Unemp), employment in the armed forces (AF), noninstitutional population (Population) and the year. Identify the major causes of multicollinearity in these data.

The estimate of the coefficient of the variable 'Def' should be 15.062. Does the computer package you are using give this value? You might also wish to test other computer packages with this data set.

| Def | GNP | Unemp | AF | Population Year |  |  | Total |
| ---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 83.0 | 234289 | 2356 | 1590 | 107608 | 1947 | 60323 |  |
| 88.5 | 259426 | 2325 | 1456 | 108632 | 1948 | 61122 |  |
| 88.2 | 258054 | 3682 | 1616 | 109773 | 1949 | 60171 |  |
| 89.5 | 284599 | 3351 | 1650 | 110929 | 1950 | 61187 |  |
| 96.2 | 328975 | 2099 | 3099 | 112075 | 1951 | 63221 |  |
| 98.1 | 346999 | 1932 | 3594 | 113270 | 1952 | 63639 |  |
| 99.0 | 365385 | 1870 | 3547 | 115094 | 1953 | 64989 |  |
| 100.0 | 363112 | 3578 | 3350 | 116219 | 1954 | 63761 |  |
| 101.2 | 397469 | 2904 | 3048 | 117388 | 1955 | 66019 |  |
| 104.6 | 419180 | 2822 | 2857 | 118734 | 1956 | 67857 |  |
| 108.4 | 442769 | 2936 | 2798 | 120445 | 1957 | 68169 |  |
| 110.8 | 444546 | 4681 | 2637 | 121950 | 1958 | 66513 |  |
| 112.6 | 482704 | 3813 | 2552 | 123366 | 1959 | 68655 |  |
| 114.2 | 502601 | 3931 | 2514 | 125368 | 1960 | 69564 |  |
| 115.7 | 518173 | 4806 | 2572 | 127852 | 1961 | 69331 |  |
| 116.9 | 554894 | 4007 | 2827 | 130081 | 1962 | 70551 |  |

EXHIBIT 10.11: Longley's Data
SOURCE: Reproduced from the Journal of the American Statistical Association, 62, with the permission of the ASA.

Exercise 10.7: Investigate the multicollinearities in the unconstrained translog model of Exercise 9.7

Exercise 10.8: Investigate multicollinearity in each of the models in Exercise 2.20 , p. 55.

## Chapter 11

## Variable Selection

### 11.1 Introduction

Frequently we start out with a fairly long list of independent variables that we suspect have some effect on the dependent variable, but for various reasons we would like to cull the list. One important reason is the resultant parsimony: It is easier to work with simpler models. Another is that reducing the number of variables often reduces multicollinearity. Still another reason is that it lowers the ratio of the number of variables to the number of observations, which is beneficial in many ways.

Obviously, when we delete variables from the model we would like to select those which by themselves or because of the presence of other independent variables have little effect on the dependent variable. In the absence of multicollinearity, as, say, with data from a well-designed experiment, variable search is very simple. One only needs to examine the $b_{j}$ 's and their standard errors and take a decision. Multicollinearity makes such decisions more difficult, and is the cause of any complexity in the methods given in this chapter. Notice that in the last chapter, when we examined the possibility of relationships among the independent variables, we ignored the effects any of them might have on the dependent variable.

Ideally, given the other variables in the model, those selected for removal have no effect on the dependent variable. This ideal situation is not likely to occur very often, and when it does not we could bias the regression (as we shall see in Section 11.2). Moreover, as we shall also show in Section 11.2, on the average, $s^{2}$ will tend to increase with a reduction in the variable list. Thus the practice of variable search is often a matter of making the best compromise between keeping $s^{2}$ and bias low and achieving parsimony and reducing multicollinearity.

During variable selection, one frequently finds, clustered around the chosen model, other models which are nearly 'as good' and not 'statistically distinguishable'. As with many other decisions in the practice of regression, the decisions involved in variable selection are seldom obvious. More often there is no unique choice and the one that is made reflects the analyst's best judgment at the time.

There is yet another problem with variable search procedures. Suppose we apply such a procedure to twenty independent variables constructed entirely of random numbers. Some of these variables, by sheer chance, may appear to be related to the dependent variable. Since we are picking the 'best' subset from our list, they appear in our short list and we end up with
a nonsense relationship. An illustration can be found in Wilkinson (1979), and his findings are startling.

Despite these problems, variable search procedures can be invaluable if carried out judiciously. However, some further caveats are in order. We should be careful not to drop an important variable. For example, if the purpose of the study is to determine the relationship between the price of something and its sales, it would be silly to drop price just because our search procedure recommends it unless we are sure that price has virtually no effect on sales. In fact, the lack of effect might be the key finding here or may only be due to a poor design matrix where the corresponding column had a very short length or was highly related to some other column. Researchers whose primary interest is forecasting should also make sure that they are not (without very strong reasons) dropping an easy-to-predict independent variable in favor of a more troublesome one. Finally, if theoretical considerations or intuitive understanding of the underlying structure of the relationship suggest otherwise, the results of the mechanical procedures given below in Section 11.3 should play second fiddle. Ultimately, it is the researcher who should choose the variables - not the 'computer'!

### 11.2 Some Effects of Dropping Variables

Assume that

$$
\begin{equation*}
y_{i}=\beta_{0}+\beta_{1} x_{i 1}+\cdots+\beta_{k} x_{i k}+\epsilon_{i} \tag{11.1}
\end{equation*}
$$

is the correct model and consider

$$
\begin{equation*}
y_{i}=\beta_{0}+\beta_{1} x_{i 1}+\cdots+\beta_{p-1} x_{i(p-1)}+\epsilon_{i}^{(p)} \tag{11.2}
\end{equation*}
$$

which includes only the first $p-1<k$ independent variables from (11.1). In this section we discuss the effects of considering the incorrect abbreviated model (11.1). Since we have 'starred' several of the subsections of this section, we describe below some of the principal results obtained in the subsections.

As mentioned earlier, deleting some independent variables usually biases the estimates of the parameters left in the model. However, no bias occurs if the values of the deleted variables are orthogonal to those of the remaining variables, and then the estimates of $\beta_{0}, \ldots, \beta_{p-1}$ are exactly the same whether $x_{i p}, \ldots, x_{i k}$ are included or not. Deletion of variables usually increases the value of the expectation of $s^{2}$ and decreases (in the sense that the difference is non-negative definite) the covariance matrix of the estimates of $\beta_{0}, \ldots, \beta_{p-1}$. Note that we are referring to the covariance matrix, which is defined in terms of $\sigma^{2}$, not an estimate of it, which would frequently behave differently. Because estimates of $\beta_{0}, \ldots, \beta_{p-1}$ are biased, it is not surprising that predicted values usually become biased. One measure of this bias is called Mallows' $C_{p}$. While a definition of $C_{p}$ is postponed to

Section 11.2.4, the key property for applications is that if (11.2) does not lead to much bias in the predicteds, then

$$
\mathrm{E}\left(C_{p}\right) \approx p .
$$

Therefore, if one is considering several candidate models, one can look at the corresponding $s_{p}^{2}, R_{p}^{2}$ and $C_{p}$ values (the first two are the familiar $s^{2}, R^{2}$ measures applied to possibly truncated $p$ variable model; all are provided by most packages) and judge which models are relatively bias-free. These become the ones from which a selection can be made.
Since coefficients become biased, the deletion of variables can cause residuals of the abbreviated model to have non-zero expectations (Section 11.2.4). This leads to plots of residuals against predicteds which sometimes show a pattern as if the residuals were related to the predicted values. When one sees such a plot, it is reasonable to suspect that a variable has been left out that should have been included. However, not much value should be placed on an apparent absence of pattern since even in quite biased models, such patterned plots do not occur with any regularity.

### 11.2.1 Effects on Estimates of $\beta_{j}$

Assume that the correct model is

$$
\begin{equation*}
\boldsymbol{y}=X \boldsymbol{\beta}+\boldsymbol{\epsilon}, \tag{11.3}
\end{equation*}
$$

where $\mathrm{E}(\boldsymbol{\epsilon})=0$ and $\operatorname{cov}(\boldsymbol{\epsilon})=\sigma^{2} I$. Let $X=\left(X_{1}, X_{2}\right)$, and $\boldsymbol{\beta}^{\prime}=\left(\boldsymbol{\beta}_{1}^{\prime} \boldsymbol{\beta}_{2}^{\prime}\right)$ where $X_{1}$ is $n \times p$ dimensional, $\boldsymbol{\beta}_{1}$ is a $p$-vector and the other dimensions are chosen appropriately. Then

$$
\begin{equation*}
\boldsymbol{y}=X_{1} \boldsymbol{\beta}_{1}+X_{2} \boldsymbol{\beta}_{2}+\boldsymbol{\epsilon} \tag{11.4}
\end{equation*}
$$

While this is the correct model, suppose we leave out $X_{2} \boldsymbol{\beta}_{2}$ and obtain the estimate $\boldsymbol{b}_{1}$ of $\boldsymbol{\beta}_{1}$ by least squares. Then $\boldsymbol{b}_{1}=\left(X_{1}^{\prime} X_{1}\right)^{-1} X_{1}^{\prime} \boldsymbol{y}$, which not only is usually different from the first $p$ components of the estimate $\boldsymbol{b}$ of $\boldsymbol{\beta}$ obtained by applying least squares to the full model (11.3), but also is usually biased, since

$$
\begin{aligned}
& \mathrm{E}\left(\boldsymbol{b}_{1}\right)=\left(X_{1}^{\prime} X_{1}\right)^{-1} X_{1}^{\prime} \mathrm{E}(\boldsymbol{y}) \\
& \quad=\left(X_{1}^{\prime} X_{1}\right)^{-1} X_{1}^{\prime}\left(X_{1} \boldsymbol{\beta}_{1}+X_{2} \boldsymbol{\beta}_{2}\right)=\boldsymbol{\beta}_{1}+\left(X_{1}^{\prime} X_{1}\right)^{-1} X_{1}^{\prime} X_{2} \boldsymbol{\beta}_{2} .
\end{aligned}
$$

Thus, our estimate of $\boldsymbol{\beta}_{1}$ obtained by least squares after deleting $X_{2} \boldsymbol{\beta}_{2}$ is biased by the amount $\left(X_{1}^{\prime} X_{1}\right)^{-1} X_{1}^{\prime} X_{2} \boldsymbol{\beta}_{2}$.
Notice that the bias depends both on $\boldsymbol{\beta}_{2}$ and $X_{2}$. For example, if $X_{2}$ is orthogonal to $X_{1}$, that is, if $X_{1}^{\prime} X_{2}=0$, then there is no bias. In fact if $X_{1}^{\prime} X_{2}=0$,

$$
\left(X^{\prime} X\right)^{-1}=\left(\begin{array}{cc}
X_{1}^{\prime} X_{1} & 0 \\
0 & X_{2}^{\prime} X_{2}
\end{array}\right)^{-1}=\left(\begin{array}{cc}
\left(X_{1}^{\prime} X_{1}\right)^{-1} & 0 \\
0 & \left(X_{2}^{\prime} X_{2}\right)^{-1}
\end{array}\right)
$$

(see Example A.8, p. 276) and since $X^{\prime} \boldsymbol{y}=\left(X_{1}^{\prime} \boldsymbol{y} X_{2}^{\prime} \boldsymbol{y}\right)$, it follows that $\boldsymbol{b}_{1}$ is actually the same as the first $p$ components of $b$.

### 11.2.2 * Effect on Estimation of Error Variance

The estimate of $\sigma^{2}$ based on the full model is given by

$$
s^{2}=\operatorname{RSS}_{k+1} /(n-k-1) \equiv(n-k-1)^{-1} \boldsymbol{y}^{\prime}[I-H] \boldsymbol{y}
$$

When we delete $X_{2} \boldsymbol{\beta}_{2}$, an estimate of $\sigma^{2}$ based on $p$ independent variables will be given by

$$
s_{p}^{2}=\operatorname{RSS}_{p} /(n-p)=(n-p)^{-1}\left(\boldsymbol{y}-\hat{\boldsymbol{y}}_{p}\right)^{\prime}\left(\boldsymbol{y}-\hat{\boldsymbol{y}}_{p}\right)=(n-p)^{-1} \boldsymbol{y}^{\prime}\left[I-H_{1}\right] \boldsymbol{y}
$$

where $H_{1}=X_{1}\left(X_{1}^{\prime} X_{1}\right) X_{1}^{\prime}$ and $\hat{\boldsymbol{y}}_{p}=X_{1} \boldsymbol{b}_{1}=H_{1} \boldsymbol{y}$ is the predicted value of $\boldsymbol{y}$ based on the first $p$ independent variables. While $\mathrm{E}\left(s^{2}\right)=\sigma^{2}$, we need to calculate $\mathrm{E}\left(s_{p}^{2}\right)$. Since $\operatorname{tr}\left(I-H_{1}\right)=n-p$ and from (11.3) and Theorem B.3, p. 288, we can easily show that $\mathrm{E}\left(\boldsymbol{y} \boldsymbol{y}^{\prime}\right)=\sigma^{2} I+X \beta \beta^{\prime} X^{\prime}$, we get, using various properties of the trace of a matrix (Section A.6, p. 271),

$$
\begin{aligned}
& (n-p) \mathrm{E}\left(s_{p}^{2}\right)=\mathrm{E}\left[\boldsymbol{y}^{\prime}\left(I-H_{1}\right) \boldsymbol{y}\right]=\mathrm{E}\left[\operatorname{tr}\left(\left(I-H_{1}\right) \boldsymbol{y} \boldsymbol{y}^{\prime}\right)\right] \\
& \quad=\operatorname{tr}\left[\left(I-H_{1}\right) \mathrm{E}\left(\boldsymbol{y} \boldsymbol{y}^{\prime}\right)\right]=\operatorname{tr}\left[\left(I-H_{1}\right)\left(\sigma^{2} I+X \boldsymbol{\beta} \boldsymbol{\beta}^{\prime} X^{\prime}\right)\right] \\
& \quad=(n-p) \sigma^{2}+\operatorname{tr}\left[\left(I-H_{1}\right) X \boldsymbol{\beta} \boldsymbol{\beta}^{\prime} X^{\prime}\right]=(n-p) \sigma^{2}+\boldsymbol{\beta}^{\prime} X^{\prime}\left(I-H_{1}\right) X \boldsymbol{\beta}
\end{aligned}
$$

Hence,

$$
\begin{equation*}
\mathrm{E}\left[(n-p)^{-1} \mathrm{RSS}_{p}\right]=\mathrm{E}\left(s_{p}^{2}\right)=\sigma^{2}+(n-p)^{-1} \boldsymbol{\beta}^{\prime} X^{\prime}\left(I-H_{1}\right) X \boldsymbol{\beta} \tag{11.5}
\end{equation*}
$$

and, since $\mathrm{E}\left(s^{2}\right)=\sigma^{2}$, it follows that

$$
\mathrm{E}\left(s_{p}^{2}-s^{2}\right)=(n-p)^{-1} \boldsymbol{\beta}^{\prime} X^{\prime}\left(I-H_{1}\right) X \boldsymbol{\beta} \geq 0
$$

Therefore, $s_{p}^{2}$ is usually a biased estimator of $\sigma^{2}$ and $\mathrm{E}\left(s_{p}^{2}\right)$ increases when variables are deleted. On the other hand, as shown in the next subsection, the covariance of $\boldsymbol{b}_{1}$ is less than or equal to the covariance of the estimate of $\boldsymbol{\beta}_{1}$ based on the full model. Therefore, practical choices involve determination of the trade-offs between improvements in one aspect and deterioration in another, and the reconciliation of these trade-offs with the aims of the analysis.

### 11.2.3 *Effect on Covariance Matrix of Estimates

Since $\boldsymbol{b}_{1}=\left(X_{1}^{\prime} X_{1}\right)^{-1} X_{1}^{\prime} \boldsymbol{y}$ and $\operatorname{cov}(\boldsymbol{y})=\sigma^{2} I$, we get

$$
\operatorname{cov}\left(\boldsymbol{b}_{1}\right)=\sigma^{2}\left(X_{1}^{\prime} X_{1}\right)^{-1}
$$

However, based on the full model

$$
\operatorname{cov}(\boldsymbol{b})=\sigma^{2}\left(X^{\prime} X\right)^{-1}=\sigma^{2}\left(\begin{array}{cc}
X_{1}^{\prime} X_{1} & X_{1}^{\prime} X_{2} \\
X_{2}^{\prime} X_{1} & X_{2}^{\prime} X_{2}
\end{array}\right)^{-1}
$$

Therefore, the covariance of the vector $\boldsymbol{b}^{(1)}$ containing the first $p$ components of $\boldsymbol{b}$ is, using Example A.8, p. 276,

$$
\begin{equation*}
\operatorname{cov}\left(\boldsymbol{b}^{(1)}\right)=\sigma^{2}\left[X_{1}^{\prime} X_{1}-X_{1}^{\prime} X_{2}\left(X_{2}^{\prime} X_{2}\right)^{-1} X_{2}^{\prime} X_{1}\right]^{-1} \tag{11.6}
\end{equation*}
$$

Similarly, the vector $\boldsymbol{b}^{(2)}$ of the last $k+1-p$ components of $\boldsymbol{b}$ has covariance

$$
\begin{equation*}
\sigma^{2}\left[X_{2}^{\prime} X_{2}-X_{2}^{\prime} X_{1}\left(X_{1}^{\prime} X_{1}\right)^{-1} X_{1}^{\prime} X_{2}\right]^{-1} \tag{11.7}
\end{equation*}
$$

Since $X_{1}^{\prime} X_{2}\left(X_{2}^{\prime} X_{2}\right)^{-1} X_{2}^{\prime} X_{1}$ is positive semi-definite,

$$
X_{1}^{\prime} X_{1} \geq X_{1}^{\prime} X_{1}-X_{1}^{\prime} X_{2}\left(X_{2}^{\prime} X_{2}\right)^{-1} X_{2}^{\prime} X_{1}
$$

where the inequality signs are as defined in Section A.13, p. 279. It follows that

$$
\left(X_{1}^{\prime} X_{1}\right)^{-1} \leq\left[X_{1}^{\prime} X_{1}-X_{1}^{\prime} X_{2}\left(X_{2}^{\prime} X_{2}\right)^{-1} X_{2}^{\prime} X_{1}\right]^{-1}
$$

Hence, $\operatorname{cov}\left(\boldsymbol{b}_{1}\right) \leq \operatorname{cov}\left(\boldsymbol{b}^{(1)}\right)$; i.e., the covariance matrix of the estimate of first $p$ components of $\boldsymbol{\beta}$ decreases when the remaining components, along with the corresponding columns of $X$, are deleted.

### 11.2.4 *Effect on Predicted Values: Mallows' $C_{p}$

Since $\mathrm{E}\left[\hat{\boldsymbol{y}}_{p}\right]=H_{1} \mathrm{E}[\boldsymbol{y}]=H_{1} X \beta$ it follows that $\hat{\boldsymbol{y}}_{p}$ is biased, unless $X \beta-$ $H_{1} X \beta=\left[I-H_{1}\right] X \beta=\mathrm{E}\left[\boldsymbol{e}_{p}\right]=0$, where $\boldsymbol{e}_{p}$ is the vector of the residuals from the abbreviated model. Define $\operatorname{Bias}\left(\hat{\boldsymbol{y}}_{p}\right)$ as $\mathrm{E}\left[\hat{\boldsymbol{y}}_{p}-\hat{\boldsymbol{y}}\right]$. Then

$$
\operatorname{Bias}\left(\hat{\boldsymbol{y}}_{p}\right)=\mathrm{E}\left(\hat{\boldsymbol{y}}_{p}\right)-\mathrm{E}(\hat{\boldsymbol{y}})=H_{1} X \boldsymbol{\beta}-X \boldsymbol{\beta}=-\left(I-H_{1}\right) X \boldsymbol{\beta}
$$

and

$$
\sum_{i=1}^{n}\left[\operatorname{Bias}\left(\hat{y}_{p i}\right)\right]^{2}=\left[\mathrm{E}\left(\hat{\boldsymbol{y}}_{p}\right)-\mathrm{E}(\hat{\boldsymbol{y}})\right]^{\prime}\left[\mathrm{E}\left(\hat{\boldsymbol{y}}_{p}\right)-\mathrm{E}(\hat{\boldsymbol{y}})\right]=\boldsymbol{\beta}^{\prime} X^{\prime}\left[I-H_{1}\right] X \boldsymbol{\beta}
$$

where $\operatorname{Bias}\left(\hat{y}_{p i}\right)$ is the $i$ th component of $\operatorname{Bias}\left(\hat{\boldsymbol{y}}_{p}\right)$. To make this last expression scale-free, we standardize it by $\sigma^{2}$. Thus a standardized sum of squares of this bias is given by

$$
\boldsymbol{\beta}^{\prime} X^{\prime}\left[I-H_{1}\right] X \boldsymbol{\beta} / \sigma^{2}
$$

which, on using (11.5), becomes

$$
\mathrm{E}\left[\mathrm{RSS}_{p}\right] / \sigma^{2}-(n-p)
$$

Hence, an estimate of this standardized bias is

$$
\begin{equation*}
\mathrm{RSS}_{p} / s^{2}-(n-p) \tag{11.8}
\end{equation*}
$$

If the bias in $\hat{\boldsymbol{y}}_{p}$ introduced by dropping variables is negligible, this quantity should be close to zero.

An alternative way to examine bias in $\hat{\boldsymbol{y}}_{p}$ is to look at the mean square error matrix $\operatorname{MSE}\left(\hat{\boldsymbol{y}}_{p}\right)$, or, more conveniently, at its trace $\operatorname{TMSE}\left(\hat{\boldsymbol{y}}_{p}\right)$ (see equation (B.6), p. 288). Since, $\operatorname{cov}\left(\hat{\boldsymbol{y}}_{p}\right)=H_{1} \operatorname{cov}(\boldsymbol{y}) H_{1}=\sigma^{2} H_{1}$,

$$
\begin{aligned}
& \operatorname{MSE}\left(\hat{\boldsymbol{y}}_{p}\right)=\mathrm{E}\left[\left(\hat{\boldsymbol{y}}_{p}-X \boldsymbol{\beta}\right)\left(\hat{\boldsymbol{y}}_{p}-X \boldsymbol{\beta}\right)^{\prime}\right] \\
& \quad=\operatorname{cov}\left(\hat{\boldsymbol{y}}_{p}\right)+\operatorname{Bias}\left(\hat{\boldsymbol{y}}_{p}\right) \operatorname{Bias}\left(\hat{\boldsymbol{y}}_{p}\right)^{\prime}=\sigma^{2} H_{1}+\left(I-H_{1}\right) X \boldsymbol{\beta} \boldsymbol{\beta}^{\prime} X^{\prime}\left(I-H_{1}\right) .
\end{aligned}
$$

Therefore, the trace $\operatorname{TMSE}\left(\hat{\boldsymbol{y}}_{p}\right)$ of the MSE matrix, which is the sum of the mean square errors of each component of $\hat{\boldsymbol{y}}_{p}$, is

$$
\operatorname{TMSE}\left(\hat{\boldsymbol{y}}_{p}\right)=\sigma^{2} p+\boldsymbol{\beta}^{\prime} X^{\prime}\left(I-H_{1}\right) X \boldsymbol{\beta}
$$

since $\operatorname{tr}\left(H_{1}\right)=p$.
Let

$$
J_{p}=\operatorname{TMSE}\left(\hat{\boldsymbol{y}}_{p}\right) / \sigma^{2}=p+\boldsymbol{\beta}^{\prime} X^{\prime}\left(I-H_{1}\right) X \boldsymbol{\beta} / \sigma^{2}
$$

which, using (11.5), can be estimated by

$$
C_{p}=\frac{\mathrm{RSS}_{p}}{s^{2}}-(n-p)+p=\frac{\mathrm{RSS}_{p}}{s^{2}}-(n-2 p)
$$

This is known as Mallows' $C_{p}$ statistic (see Mallows, 1973). From the discussion of (11.8) it follows that, if bias is close to zero, $C_{p}$ should usually be close to $p$.

### 11.3 Variable Selection Procedures

The purpose of variable selection procedures is to select or help select from the total number $k$ of candidate variables a smaller subset of, say, $p-1$ variables. There are two types of such procedures: those that help choose a subset by presenting several if not all possible combinations of variables with corresponding values of $C_{p}, s_{p}^{2}, R_{p}^{2}$ and possibly other statistics, and those that pretty much do the selecting by presenting to the analyst very few (frequently one) subsets of variables for each value of $p-1$. As we have already mentioned, in many situations there is rarely one obviously best equation and the near winners are almost as good. Therefore, we prefer the former approach, which we have called the search over all possible subsets. It has also been called the best subset regression. However, such methods have voracious appetites for computer time, so that when computer time is at a premium, particularly if there are a large number of variables to select
from, other methods might be necessary. Of these, the most popular is the stepwise procedure discussed in Section 11.3.2. Draper and Smith (1981) give a fuller discussion of variable search than we do but their ultimate recommendation is somewhat different.

### 11.3.1 Search Over All Possible Subsets

As the name implies, the search over all possible subsets of independent variables allows us to examine all regression equations constructed out of a given list of variables, along with some measure of fit for each. In our opinion, this procedure is the most useful, particularly if the number of variables is not too large. At the present time, a search over 20 variables is easily feasible on a mainframe computer, although new developments in compiler technology and in supercomputers will soon make it possible to computationally handle much larger numbers of variables. Even now, for large numbers of variables, one may force inclusion of a predetermined list of the variables in all models and search over only the remaining variables. (It is perhaps worth mentioning that computer packages do not actually fit each possible model separately; they use a 'short-cut' method, frequently one based on a procedure given in Furnival and Wilson, 1974, or see Seber, 1977, Chapter 11.)

A difficulty with this procedure stems from the prospect of having to examine huge computer outputs. For example, if even one line is devoted to each combination of variables, 20 variables would necessitate over a million lines. Therefore, several of the packages at least allow the user to use some criterion to eliminate combinations of variables that can be ruled out a priori. For example, SAS PROC RSQUARE allows one to choose to be printed for each $p$ only the 'best' (based on $R^{2}$ ) models and to put bounds on the number of variables $p$. In BMDP ${ }^{1}$ (see Dixon, 1985) the user can choose among $R^{2}, R_{a}^{2}$ and $C_{p}$ as the determinant of 'best' and ask that only the 'best' $m$ models of any specified size $p-1$ along with the 'best' model of each size be printed. The Linear Least Squares Curve Fitting Program, which is a companion to Daniel and Wood (1980), uses $C_{p}$ as the only means for culling and shows a plot of $C_{p}$ 's against $p$.

The PRESS (acronym for PREdiction Sum of Squares) statistic, first presented by Allen (1971), is another statistic that might be used to compare different models. It is defined as $\sum_{i=1}^{n} e_{i,-1}^{2}$ where $e_{i,-1}$ is as in equation (8.12) on p. 161. For each combination of variables, this provides a composite measure of how well it would predict each of the observations had the observation been left out when parameters were estimated. Several other measures also exist - see, for example Amemiya (1980), Judge et al. (1985), and Hocking (1976). However, nearly all of them eventually reduce

[^6]to relatively simple functions of $n, p, s_{p}^{2}, s^{2}$ and $R_{p}^{2}$ (see SAS, 1985b, p. 715-16) - as, indeed, does $C_{p}$.

As will be apparent from Section 11.4, we somewhat favor $C_{p}$ as a criterion for an initial selection. However, two points should be noted about it. First, when using it, we need to assume that the model with the entire list of independent variables included is unbiased. Second, $C_{p}$ measures the bias in predicteds $\hat{y}_{p}$ from the abbreviated model, and these predicteds may not reveal the extent of the bias in estimates of certain future observations (see Example 10.1, p. 220). Whatever criterion statistic is used, in practice one sets bounds in such a way that the subset of models presented includes all those one would seriously consider.

Boyce et al. (1974) describe a very flexible program which can be used for the search over all possible subsets, although the primary purpose of the program is to search through all possible combinations of a given number of variables and identify the one with the highest $R^{2}$. The program can be obtained by writing to the authors of that monograph.

### 11.3.2 Stepwise Procedures

Of the stepwise procedures, the only one commonly used in actual applications is the stepwise procedure. Lest this sound silly, we point out that among stepwise procedures, there is one called the stepwise procedure. We also discuss the backward elimination procedure and the forward selection procedure, but primarily as an aid to the discussion of the stepwise procedure. Some stepwise procedures are not discussed here. Among the more interesting ones are the MAXR and the MINR procedures given in SAS PROC STEPWISE (see also Myers, 1986).

## The Backward Elimination Procedures

Backward elimination procedures start with all variables in the model and eliminate the less important ones one by one. A partially manual version consists of removing one or two variables with low t-values, rerunning, removing some more variables, etc. Such a manual method does not work too badly when the researcher has a good understanding of the underlying relationship. However, it is tedious, and an automated version is available. Mechanically it works the same way but, as with most automated procedures, we pay for the convenience of automation by having to use preset selection criteria. The procedure computes the partial F's corresponding to each variable, given the list of variables included in the model at that step. The partial F statistic (sometimes called ' F to remove') is the square of the $t$ statistic corresponding to each variable. Hence the probabilities obtained and the decisions taken are identical to using the $t$. If the lowest F value falls below a preset number (the $100 \times \alpha$ per cent point for the F distribution with the appropriate degrees of freedom, where $\alpha$ is either set
by the analyst or by the computer package) the corresponding variable is deleted.

After each variable is deleted, partial F's are recomputed and the entire step is repeated with the variables still remaining in the model. The procedure stops when no partial F falls below the appropriate preset number.

While most users pay little attention to these preset numbers and use only the default values supplied by the computer package (for SAS $\alpha$ is .1), it is perhaps appropriate to match the number to the purpose of the analysis. At each step, the minimum value of partial $F$ over all variables still in the model is computed. Hence, if the test is performed at the $100 \times \alpha$ per cent level, the actual probability of including one variable when in fact it has no effect on the dependent variable is much higher than $\alpha$. Therefore, if one wishes to be particularly careful about not including inappropriate variables, one might wish to set very low $\alpha$ 's. On the other hand, if one wishes the model to lean towards inclusivity rather than exclusivity, as one would if prediction was the main purpose for the model, a higher value of $\alpha$ is desirable (see also Forsythe, 1979, p. 855).

Apart from the problem of providing an inadequate list of models for the analyst to choose from, there is one further problem with backward elimination. Suppose we have three independent variables $x_{1}, x_{2}, x_{3}$, where $x_{1}$ is highly correlated with $x_{2}$ and $x_{3}$ and also with $y$ and we would like to have $x_{1}$ in the final model - at least for parsimony. But being highly correlated with both $x_{2}$ and $x_{3}, x_{1}$ would have a large standard error and consequently a low t-value and a low partial F -value. As a result, it may get deleted early and we would never see it again.

## The Forward Selection Procedure

The forward selection procedure works in the opposite way to the backward elimination procedures. It starts with no variable in the model and first selects that $x_{j}$ which has the highest correlation with $y$. Subsequent selections are based on partial correlations, given the variables already selected. The partial correlation of $y$ and $x_{j}$ given $x_{j_{1}}, \ldots, x_{j_{s}}$, written as $r_{y x_{j}, x_{j_{1}} \ldots x_{j_{s}}}$, is the correlation between

1. the residuals obtained after regressing $y$ on $x_{j_{1}}, \ldots, x_{j_{s}}$, and
2. the residuals obtained after regressing $x_{j}$ on $x_{j_{1}}, \ldots, x_{j_{s}}$.

Clearly, the partial correlation measures the relationship between $y$ and $x_{j}$ after the linear effects of the other variables have been removed.

At every step, the partial F -value is computed for the variable just selected, given that variables previously selected are already in the model (such a partial F is called a 'sequential F ' or sometimes ' F to enter'). If this sequential F -value falls below a preset number (e.g., the $\alpha$-point of the appropriate F distribution - the default value of $\alpha$ in SAS is .5) the variable
is deleted and another one is sought. If no suitable variable is found or if all the variables are in the model, the procedure stops. SAS uses a variation in which, instead of the partial correlations, the partial F's are computed for each variable not in the model. If the highest of the F's computed is high enough, the variable is included; otherwise the procedure stops.

A problem with forward selection is the reverse of the one for the backward selection. Suppose that of the highly correlated variables $x_{1}, x_{2}$ and $x_{3}$, we want $x_{2}$ and $x_{3}$ in the model because together they provide a better fit. But $x_{1}$ may enter the model first and prevent the others from getting in. Because of such problems, these procedures are now of primarily pedagogical or historical interest, having been replaced in actual use by the stepwise procedure and the all possible subsets search.

## The Stepwise Procedure

The stepwise procedure is actually a combination of the two procedures just described. Like the forward selection procedure, it starts with no independent variable and selects variables one by one to enter the model in much the same way. But after each new variable is entered, the stepwise procedure examines every variable already in the model to check if it should be deleted, just as in a backward elimination step. Typically, the significance levels of $F$ for both entry and removal are set differently than for the forward selection and backward elimination methods. It would be counter-productive to have a less stringent criterion for entry and a more stringent criterion for removal, since then we would constantly be picking up variables and then dropping them. SAS uses a default value of .15 for both entry and exit. As for the forward selection procedure, SPSS-X ${ }^{2}$ (SPSS, 1986) permits, as an additional criterion, a tolerance level (e.g., $\mathrm{TOL}_{j} \geq .01$ ) to be specified which needs to be satisfied for a variable to be considered (see Section 10.3.1, p. 222 for a definition of tolerance).

It is generally accepted that the stepwise procedure is vastly superior to the other stepwise procedures. But if the independent variables are highly correlated, the problems associated with the other stepwise procedures can remain (see Example 11.1 below; also see Boyce et al., 1974). Like the forward selection and backward elimination procedures, usually only one equation is presented at each step. This makes it difficult for the analyst to use his or her intuition, even though most stepwise procedures allow the user to specify a list of variables to be always included.

[^7]
### 11.3.3 Stagewise and Modified Stagewise Procedures

In stagewise regression the decision to append an additional independent variable is made on the basis of plots of the residuals (from a regression of the dependent variable against all variables already included) against variables which are candidates for inclusion. In the modified stagewise procedure the plot considered is that of

1. the residuals obtained after regressing $y$ on $x_{j_{1}}, \ldots, x_{j_{s}}$ against
2. the residuals obtained after regressing $x_{j}$ on $x_{j_{1}}, \ldots, x_{j_{s}}$,
where $x_{j_{1}}, \ldots, x_{j_{s}}$ are the variables already in the model. Plots of this latter kind are called added variable plots, partial regression plots, partial regression leverage plots or simply partial plots.

In the case of the stagewise procedure, the slope obtained from applying least squares to the residuals is not a least squares estimate in the sense that, if the candidate variable is included in the model and least squares is applied to the resultant multiple regression model, we would get a different estimate for its coefficient. In the case of the modified stagewise procedure (without intercept) the estimates are LS estimates (see Exercise 11.1, also Mosteller and Tukey, 1977, p. 374 et seq.).

Modified stagewise least squares might appear to resemble a stepwise technique. But actually they are very different largely because of the way they are practiced. Stagewise and modified stagewise methods are essentially manual techniques - perhaps computer aided but nonetheless manual in essence. At every stage, transformations may be made and outliers dealt with and perhaps even weighting performed. Several examples of what we have called a modified stagewise approach can be found in Mosteller and Tukey (1977, see chapter 12 et seq.).

It might be mentioned in passing that some analysts find partial plots valuable for the identification of outliers and influential points (see Chatterjee and Hadi, 1986, Cook and Weisberg, 1982, Belsley, Kuh and Welsch, 1980).

### 11.4 Examples

## Example 11.1

The data shown in Exhibit 11.1 are essentially made up by the authors. The independent variable $x_{1}$ has values which are the same as an independent variable in a data set in the authors' possession, except that they have been divided by 10 to make them more compatible with the size of $x_{2}$, which consists of pseudo-random numbers between 0 and 1. $x_{3}$ is $x_{1}+x_{2}$ with
an additional random disturbance added and $x_{4}$ is $x_{1}+x_{2}$ with a slightly larger disturbance added. Actually, $x_{4}$ and $x_{3}$ are not too far apart, but as we shall see below, they lead to different behavior on the part of the stepwise procedure. The dependent variable is $.5 x_{1}+1.5 x_{2}$ plus a normal pseudo-random number.

| $x_{1}$ | $x_{2}$ | $x_{3}$ | $x_{4}$ | $y$ | $x_{1}$ | $x_{2}$ | $x_{3}$ | $x_{4}$ | $y$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 0.76 | 0.05 | 0.87 | 0.87 | 0.14 | 0.17 | 0.97 | 1.39 | 1.42 | 1.49 |
| 0.47 | 0.40 | 1.16 | 1.20 | 1.06 | 0.98 | 0.82 | 1.96 | 1.98 | 1.92 |
| 0.46 | 0.45 | 1.03 | 1.05 | 1.14 | 0.23 | 0.22 | 0.71 | 0.74 | 0.13 |
| 0.55 | 0.26 | 0.89 | 0.90 | 0.50 | 0.74 | 0.33 | 1.09 | 1.09 | 1.04 |
| 0.55 | 0.86 | 1.69 | 1.72 | 1.45 | 0.61 | 0.73 | 1.63 | 1.67 | 1.09 |
| 0.38 | 0.52 | 1.19 | 1.23 | 1.02 | 0.62 | 0.85 | 1.56 | 1.57 | 1.35 |
| 0.39 | 0.31 | 0.86 | 0.88 | 0.78 | 0.51 | 0.97 | 1.56 | 1.57 | 1.60 |
| 0.46 | 0.14 | 0.76 | 0.78 | 0.53 | 0.81 | 0.16 | 1.18 | 1.20 | 0.47 |
| 0.10 | 0.41 | 0.52 | 0.53 | 0.54 | 0.03 | 0.76 | 1.08 | 1.12 | 0.79 |
| 0.95 | 0.26 | 1.23 | 1.23 | 0.69 | 0.77 | 0.38 | 1.22 | 1.23 | 1.14 |

EXHIBIT 11.1: Artificially Created Data for an Example on Variable Search

| Step <br> No. | Variable <br> Entered | Variable <br> Removed | $p-1$ | Incr. <br> $R^{2}$ | $R^{2}$ | $C_{p}$ | F | p -value |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | $x_{3}$ |  | 1 | 0.7072 | 0.7072 | 11.7 | 43.47 | 0.0001 |
| 2 | $x_{2}$ |  | 2 | 0.1011 | 0.8083 | 4.12 | 8.96 | 0.0082 |

EXHIBIT 11.2: Summary Output from Stepwise Procedure for Independent Variables $x_{1}, x_{2}$ and $x_{3}$

Exhibit 11.2 shows a summary of actions from a stepwise procedure. Much more detailed action logs are available, and the reader is encouraged to examine one to see exactly how the method proceeds. As is apparent, $x_{3}$ was the first variable chosen to enter the model. Then $x_{2}$ and $x_{1}$ were compared to see which would have the higher partial $F$ if it were introduced into the model (we were using SAS PROC STEPWISE). Since $x_{2}$ had the higher value, it was inserted into the model. Then $x_{2}$ and $x_{3}$, which are now in the model, were examined to see if one of them should be dropped. Both met the partial F criteria for inclusion and were retained. The program then computed the partial F value for the sole variable $x_{1}$, still left out of the model, as if it were in the model. The criterion of significance at a .15 level was not met and the procedure stopped. The full output would give the usual least squares printouts associated with each of the models selected (in this case $y$ against $x_{3}$ and of $y$ against $x_{3}$ and $x_{2}$ ).

Applying the stepwise procedure to $x_{1}, x_{2}$ and $x_{4}$ yields more interesting results. The summary lines from an output are presented in Exhibit 11.3.

| Step <br> No. | Variable <br> Entered | Variable <br> Removed | $p-1$ | Incr. <br> $R^{2}$ | $R^{2}$ | $C_{p}$ | F | p -value |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | $x_{4}$ |  | 1 | 0.7070 | 0.7070 | 11.66 | 43.44 | .0001 |
| 2 | $x_{2}$ |  | 2 | 0.0977 | 0.8047 | 4.43 | 8.51 | .0096 |
| 3 | $x_{1}$ |  | 3 | 0.0258 | 0.8305 | 4.00 | 2.43 | .1383 |
| 4 |  | $x_{4}$ | 2 | 0.0001 | 0.8304 | 2.01 | 0.014 | .9087 |

EXHIBIT 11.3: Summary of Stepwise Procedure for Independent Variables $x_{1}$, $x_{2}$ and $x_{4}$

| $p-1$ | $R^{2}$ | $C_{p}$ | $b_{0}$ | $b_{1}$ | $b_{2}$ | $b_{3}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 0.032 | 75.45 | 0.77 | 0.326 |  |  |
| 1 | 0.705 | 11.85 | 0.27 |  | 1.361 |  |
| 1 | 0.707 | 11.67 | -0.36 |  |  | 1.103 |
| 2 | 0.759 | 8.79 | -0.29 | -0.463 |  | 1.255 |
| 2 | 0.808 | 4.12 | -0.19 |  | 0.781 | 0.633 |
| 2 | 0.830 | 2.03 | -0.13 | 0.655 | 1.487 |  |
| 3 | 0.831 | 4.00 | -0.12 | 0.737 | 1.589 | -0.094 |

EXHIBIT 11.4: All Possible Subsets Search Over $x_{1}, x_{2}$ and $x_{3}$

Now $x_{4}$ entered the model first, then $x_{2}$ was entered and finally $x_{1}$. After all three variables were in the model, $x_{4}$ was no longer found to be significant enough to stay and was deleted.

Exhibit 11.4 shows the result of applying an all possible subsets search to $x_{1}, x_{2}$ and $x_{3}$. Estimates $b_{j}$ of the coefficients of $x_{j}$ for each combination of variables are listed, first in order of the number $p$ of variables and then for each $p$ they are ordered by $R^{2}$. The combinations $\left(x_{2}, x_{3}\right)$ and $\left(x_{1}, x_{2}\right)$ both appear to be fairly good. But the stepwise procedure chose ( $x_{3}, x_{2}$ ) and gave us little information on ( $x_{1}, x_{2}$ ), although it has indeed the higher $R^{2}$, and, as we know from having constructed the data, it is the right model. Although this is a fairly contrived data set, fear of situations like this make us partial to the all possible subsets search. Writing about various stepwise procedures (and perhaps overstating a little), Freund and Littel (1986) point out that:

In general contradictory results from these procedures are the rule rather than the exception, especially when models contain many variables. Also none of the stepping procedures is clearly superior. ... Of course, PROC RSQUARE does guarantee optimum subsets, but as previously noted, may become prohibitively expensive.

Notice that even for this correct model $C_{p}$ is not too near 3 , as we would have expected. It serves only to remind us that $C_{p}$ is a random variable.

## Example 11.2

As another example consider Part 1 of Exercise 2.20, p. 55, on murder rate (M). The model has been included in a number of exercises and the reader perhaps already has ideas about what steps to take in order to get approximate compliance with Gauss-Markov conditions. Several possibilities exist. For example, one could ignore the slight heteroscedasticity and use OLS with Nevada, Utah and perhaps some other points deleted (for fairly obvious but different reasons). Alternatively, one could use weighted least squares.

The approach we chose to pursue is as follows. Although in this case there is no compelling reason to do so, one possible weighting scheme is to use as weights population divided by the expectation of murder rate, i.e., $\mathrm{POP} / \mathrm{E}[\mathrm{M}]$, which is very close to what one gets using the weight recommended for proportion of counts in Exhibit 6.7, p. 123. When we used these weights, the predicted against residual plot showed little heteroscedasticity, but several other plots did. Since, in particular, variances seemed to be increasing with UR, we decided to also weight with its reciprocal. That is, we used POP $/(\mathrm{E}[\mathrm{M}] \times \mathrm{UR})$ for weights. This achieved approximate homoscedasticity. While we chose the weight by purely empirical experimentation, a partial explanation for its appropriateness follows from the conjecture that rural crime rates and urban crime rates have different variances and our chosen expression is a rough approximation to the expression we would get if we took this into account. Weighting was performed using nonlinear least squares as described in Section 6.4, p. 118.

When we used these weights, the influence of observations was largely due to some of them getting very large weights and there were no obvious influential points with large residuals. Because their populations were small, the OLS outliers got so little weight that there was little reason to bother with them. There also appeared to be no need for transformations.

It is usually a good idea to examine the multicollinearity structure before doing a variable search. Exhibit 11.5 shows eigenvalues and variance components. The three smallest eigenvalues seem to be due to multicollinearities between

1. The intercept, PL ( $1000 \times$ proportion below poverty level) and HS (1000 $\times$ proportion high school graduates);
2. B (birthrate), HT (death rate from heart disease), HS and to a lesser extent CR (crime rate) and PL; and
3. UR (1000 $\times$ proportion of population living in urban areas) and CR. (Before this confirms the worst fears of suburban residents, let us point out that most suburbs are also considered 'urban areas'!)

Exhibit 11.6 shows partial results of applying an all possible subsets search. A number of models are potential candidates for selection. If parsimony is important, we can easily select a five-variable model. Less than five

|  | Variance Proportions |  |  |  |  | orresponding to |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| No. | Int | MA | D | PL | S | B | HT | UR | CR | H |
|  |  | . 00 | . 00 | . 00 | . 00 | 00 | . 00 | . 00 | . 00 |  |
| 8.4 | . 00 | . 00 | . 02 | . 06 | . 00 | . 00 | . 00 | . 02 | . 0 | . 0 |
| 11.1 | . 00 | . 00 | . 14 | . 01 | . 01 | . 00 | . 04 | . 00 | 02 | . 00 |
| 15.5 | . 00 | . 02 | . 02 | . 15 | . 03 | . 01 | . 00 | . 05 | 06 | . 00 |
| 19.4 | . 00 | . 18 | . 11 | . 00 | . 16 | . 04 | . 07 | . 01 | 00 | . 00 |
| 22.1 | . 00 | . 03 | . 46 | . 03 | . 31 | . 01 | . 07 | . 03 | . 03 | . 00 |
| 28.3 | . 00 | . 63 | . 15 | . 01 | . 02 | . 13 | . 03 | . 06 | . 09 | . 00 |
| 37.7 | . 00 | . 11 | . 05 | . 00 | . 40 | . 01 | . 01 | . 74 | 47 | . 02 |
| 65.3 | . 08 | . 00 | . 05 | . 19 | . 05 | . 77 | . 59 | . 03 | 25 | 19 |
| 119 | . 91 | . 01 | . 07 | . 54 | . 01 | . 03 | . 18 | . 06 | . 06 |  |

EXHIBIT 11.5: Condition Numbers and Variance Proportions for Murder Rate Model
variables seems to raise the $C_{p}$ somewhat. But even with five variables, we have some choice. The highest $R^{2}$ combination includes two pairs of multicollinear variables: (CR, UR) and (HS, PL). Therefore one might prefer to look upwards in the list for other, less collinear combinations. However, the variables just mentioned are rather persistent in their presence. Moreover, the most obvious replacement variable is B , which, by itself, has the lowest $R^{2}$. Assuming that the ultimate model will be used as a means of identifying methods to reduce murders, B is not very helpful (except to someone advocating incentives for abortion). Therefore, we stayed with the model shown in Exhibit 11.7. The slightly higher value of $R^{2}$ (than that in Exhibit 11.6) of .863 is due to the fact that the weights were recomputed from estimates of $\mathrm{E}[\mathrm{M}]$ based on the five independent variables actually included. As policy determinants, the variables have high enough t-values that the presence of multicollinearity is not too unwelcome.

In interpreting the results, one needs to bear in mind that the data are for states. For example, the model does not imply that divorced people are more likely to be murdered or be murderers. All it says is that where there is a high divorce rate (D), murder rate is usually also relatively high other things being equal, of course.

## Example 11.3 (Continuation of Example 10.3, Page 228)

Exhibit 11.8 shows part of an output obtained by applying an all possible subsets search procedure to the house price data. The variables, weighting, etc., are as in Example 10.3. Readers who have completed Exercise 10.4 will know that there is not too much multicollinearity left in the model except, perhaps, for a possible relation involving BDR and FLR. As Exhibit 11.8 shows, there is not much hope of deleting either, since they feature in most

| $k$ | $R^{2}$ | $C_{p}$ | Variables in Model | $k$ | $R^{2}$ | $C_{p}$ | Variables in Model |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 1 | .005 | 254.1 | B | 5 | .842 | 10.6 | CR HS UR PL MA |
| 1 | .025 | 248.0 | HT | 5 | .842 | 10.3 | CR HS UR B MA |
| 1 | .031 | 246.3 | S | 5 | .843 | 10.2 | CR HS UR B HT |
| 1 | .045 | 242.1 | MA | 5 | .847 | 8.9 | CR HS UR PL S |
| 1 | .185 | 199.8 | HS | 5 | .848 | 8.7 | CR HS UR PL HT |
| 1 | .196 | 196.8 | D | 5 | .852 | 7.5 | CR HS UR B S |
| 1 | .235 | 184.9 | UR | 5 | .854 | 6.8 | CR HS UR B D |
| 1 | .239 | 183.6 | PL | 5 | .855 | 6.6 | CR HS UR B PL |
| 1 | .258 | 178.1 | CR | 5 | .860 | 5.2 | CR HS UR PL D |
| 2 | .321 | 161.2 | PL D | 6 | .865 | 8.5 | CR HS UR B PL MA |
| 2 | .343 | 154.5 | UR MA | 6 | .865 | 8.4 | CR HS UR B PL HT |
| 2 | .345 | 153.8 | CR D | 6 | .866 | 8.2 | CR HS UR B D MA |
| 2 | .350 | 152.3 | D HS | 6 | .867 | 7.9 | CR HS UR B D S |
| 2 | .419 | 131.5 | UR D | 6 | .860 | 7.0 | CR HS UR PL D S |
| 2 | .622 | 70.5 | CR PL | 6 | .860 | 6.9 | CR HS UR PL D MA |
| 2 | .646 | 63.4 | UR HS | 6 | .861 | 6.7 | CR HS UR B PL S |
| 2 | .733 | 37.3 | CR HS | 6 | .862 | 6.5 | CR HS UR PL D HT |
| 2 | .754 | 31.0 | PL UR | 6 | .875 | 5.4 | CR HS UR B PL D |
| 3 | .755 | 32.8 | PL UR HT | 7 | .868 | 9.4 | CR HS UR B D S MA |
| 3 | .757 | 32.1 | PL UR B | 7 | .861 | 8.7 | CR HS UR PL D MA S |
| 3 | .760 | 31.1 | PL UR S | 7 | .861 | 8.6 | CR HS UR B PL S HT |
| 3 | .771 | 28.0 | CR PL UR | 7 | .861 | 8.6 | CR HS UR B PL S MA |
| 3 | .772 | 27.6 | CR HS B | 7 | .862 | 8.2 | CR HS UR PL D HT S |
| 3 | .778 | 25.7 | PL UR D | 7 | .864 | 7.8 | CR HS UR PL D HT MA |
| 3 | .779 | 25.5 | UR HS D | 7 | .875 | 7.4 | CR HS UR B PL D HT |
| 3 | .780 | 25.0 | CR HS UR | 7 | .876 | 7.0 | CR HS UR B PL D S |
| 3 | .786 | 23.3 | PL UR HS | 7 | .878 | 6.4 | CR HS UR B PL D MA |
| 4 | .800 | 21.0 | CR HS UR MA | 8 | .797 | 33.0 | CR HS B MA D S PL HT |
| 4 | .801 | 20.7 | CR HS UR S | 8 | .808 | 29.5 | CR PL UR D B MA S HT |
| 4 | .806 | 19.2 | PL UR HS HT | 8 | .844 | 15.6 | PL UR HS D HT S MA B |
| 4 | .810 | 18.0 | CR HS UR HT | 8 | .869 | 11.4 | CR HS UR B D S MA HT |
| 4 | .816 | 16.4 | PL UR HS S | 8 | .862 | 10.4 | CR HS UR B PL S MA HT |
| 4 | .825 | 13.5 | CR HS UR D | 8 | .864 | 9.7 | CR HS UR PL D HT MA S |
| 4 | .832 | 11.4 | PL UR HS D | 8 | .876 | 9.0 | CR HS UR B PL D S HT |
| 4 | .840 | 9.0 | CR HS UR PL | 8 | .879 | 8.3 | CR HS UR B PL D MA HT |
| 4 | .842 | 8.3 | CR HS UR B | 8 | .879 | 8.1 | CR HS UR B PL D MA S |
|  |  |  |  | .870 | 10.0 | CR HS UR B PL D MA S HT |  |

EXHIBIT 11.6: All Possible Subsets Search for Murder Rate Model

| Variable | $b$ | t-value | TOL |
| :---: | ---: | :---: | :---: |
| Intercept | 73.01 | 1.29 |  |
| D | 0.55 | 2.75 | 0.660 |
| PL | 0.41 | 3.19 | 0.315 |
| UR | 1.68 | 5.49 | 0.332 |
| CR | 0.01 | 2.96 | 0.281 |
| HS | -3.50 | -5.05 | 0.335 |

EXHIBIT 11.7: Parameter Estimates, t-Values and Tolerances for Selected Model for Murder Rate
of the 'better' models.
A conservative approach here is to choose between the best ( $p-1=$ ) 9 -variable model and the two best 8 -variable models. The 9 -variable model has dropped L1, which did not look important (Exercise 10.4), and it appears that the neighborhood it represents is not too different from the neighborhood described by $\mathrm{L} 1=0, \mathrm{~L} 2=0$. The two 8 -variable models differ in that one contains BTH and no GAR and the other contains GAR but no BTH. The reader is invited to obtain parameter estimates and collinearity diagnostics for both these models. It will be apparent that there is not much to pick and choose between them. GAR has a slightly lower tolerance in the overall model, but BTH is another of the variables which is related to FLR and BDR. But we are clutching at straws! One could just about flip a coin. If the deletion of either BTH or GAR looks unreasonable, as it might to a realtor, we could just choose the 9 -variable model.

| $p-1$ | $R^{2}$ | $s$ | $C_{p}$ | Variables in Model |
| :---: | :---: | :---: | :---: | :--- |
| 3 | 0.750 | 4.08 | 62.6 | FLR ST LOT |
| 3 | 0.773 | 3.89 | 55.4 | FLR ST COR |
| 3 | 0.788 | 3.76 | 50.7 | FLR ST GAR |
| 3 | 0.788 | 3.76 | 50.6 | FLR ST BDR |
| 3 | 0.794 | 3.71 | 48.8 | FLR ST FP |
| 4 | 0.826 | 3.49 | 40.5 | FLR ST FP GAR |
| 4 | 0.829 | 3.46 | 39.7 | FLR ST BDR GAR |
| 4 | 0.838 | 3.36 | 36.6 | FLR ST FP COR |
| 4 | 0.839 | 3.36 | 36.3 | FLR ST BDR LOT |
| 4 | 0.861 | 3.11 | 29.2 | FLR ST FP BDR |
| 5 | 0.874 | 3.04 | 27.0 | FLR ST FP BDR GAR |
| 5 | 0.880 | 2.97 | 25.3 | FLR ST FP BDR BTH |
| 5 | 0.884 | 2.92 | 23.9 | FLR ST FP BDR LOT |
| 5 | 0.884 | 2.91 | 23.7 | FLR ST BDR LOT COR |
| 5 | 0.891 | 2.84 | 21.9 | FLR ST FP BDR COR |
| 6 | 0.901 | 2.77 | 20.6 | FLR ST BDR LOT COR BTH |
| 6 | 0.902 | 2.76 | 20.3 | FLR ST BDR LOT COR GAR |
| 6 | 0.909 | 2.67 | 18.2 | FLR ST FP BDR COR BTH |
| 6 | 0.918 | 2.52 | 15.1 | FLR ST BDR LOT GAR L2 |
| 6 | 0.921 | 2.48 | 14.2 | FLR ST FP BDR COR LOT |
| 7 | 0.926 | 2.46 | 14.0 | FLR ST FP BDR COR LOT GAR |
| 7 | 0.930 | 2.39 | 13.2 | FLR ST FP BDR COR LOT L2 |
| 7 | 0.932 | 2.36 | 12.7 | FLR ST BDR LOT COR GAR L2 |
| 7 | 0.933 | 2.35 | 12.4 | FLR ST FP BDR LOT L2 GAR |
| 7 | 0.936 | 2.30 | 11.6 | FLR ST FP BDR COR LOT BTH |
| 8 | 0.938 | 2.34 | 12.9 | FLR ST FP BDR COR LOT BTH L1 |
| 8 | 0.938 | 2.34 | 12.9 | FLR ST BDR LOT COR GAR L2 BTH |
| 8 | 0.938 | 2.31 | 12.5 | FLR ST FP BDR LOT BTH L2 GAR |
| 8 | 0.948 | 2.14 | 9.69 | FLR ST FP BDR COR LOT BTH L2 |
| 8 | 0.948 | 2.14 | 9.65 | FLR ST FP BDR COR LOT L2 GAR |
| 9 | 0.939 | 2.38 | 14.3 | FLR ST FP BDR COR LOT BTH L1 GAR |
| 9 | 0.940 | 2.36 | 14.1 | FLR ST BDR LOT COR GAR L2 BTH L1 |
| 9 | 0.948 | 2.20 | 11.5 | FLR ST FP BDR COR LOT BTH L2 L1 |
| 9 | 0.948 | 2.19 | 11.5 | FLR ST FP BDR COR LOT L2 GAR L1 |
| 9 | 0.956 | 2.03 | 9.14 | FLR ST FP BDR COR LOT BTH L2 GAR |
| 10 | 0.956 | 2.09 | 11.0 | FLR ST FP BDR COR LOT BTH L2 GAR L1 |

EXHIBIT 11.8: All Possible Subsets Search for House Price Data

## Problems

Exercise 11.1: Show that the estimate of the regression coefficient obtained when we regress the residuals from the model

$$
\boldsymbol{y}=X_{(j)} \delta_{(j)}+\boldsymbol{\psi}
$$

against those from the model

$$
\boldsymbol{x}_{[j]}=X_{(j)} \gamma_{(j)}+\boldsymbol{\eta},
$$

without an intercept term, is the same as that of $\beta_{j}$ from the model

$$
\boldsymbol{y}=X \boldsymbol{\beta}+\boldsymbol{\epsilon}
$$

where $X_{(j)}$ is the matrix $X$ with the $j$ th column $x_{[j]}$ removed, and the other letters have obvious meanings.
[Hint: Write the last model above as

$$
\boldsymbol{y}=X_{(j)} \boldsymbol{\beta}_{(j)}+\beta_{j} \boldsymbol{x}_{[j]}+\boldsymbol{\epsilon}
$$

and multiply both sides by $M_{(j)}=I-X_{(j)}\left(X_{(j)}{ }^{\prime} X_{(j)}\right)^{-1} X_{(j)^{\prime}}$.]
Exercise 11.2: Interpret the plot of residuals against predicteds for the model of Exercise 4.6, p. 96.

Exercise 11.3: *Let $\hat{\boldsymbol{y}}$ be the predicted value of $\boldsymbol{y}$ based on all $k$ independent variables in the model and let $\hat{\boldsymbol{y}}_{p}$ be the predicted value of $\boldsymbol{y}$ based only on $p-1$ independent variables. Show that $\operatorname{cov}(\hat{\boldsymbol{y}})-\operatorname{cov}\left(\hat{\boldsymbol{y}}_{p}\right) \geq 0$.
[Hint: Notice that

$$
\left(\begin{array}{ll}
X_{1} & X_{2}
\end{array}\right)\left(\begin{array}{ll}
\Sigma_{11} & \Sigma_{12} \\
\Sigma_{12}^{\prime} & \Sigma_{22}
\end{array}\right)^{-1}\binom{X_{1}^{\prime}}{X_{2}^{\prime}}
$$

can be written as

$$
X_{1} \Sigma_{11}^{-1} X_{1}^{\prime}+\left(X_{2}-X_{1} \Sigma_{11}^{-1} \Sigma_{12}\right) \Sigma_{2.1}^{-1}\left(X_{2}-X_{1} \Sigma_{11}^{-1} \Sigma_{12}\right)^{\prime},
$$

where $\Sigma_{2.1}=\Sigma_{22}-\Sigma_{12}^{\prime} \Sigma_{11}^{-1} \Sigma_{12}$.]
Exercise 11.4: Is it possible to get a more parsimonious model to predict dial-a-ride patronage? Use the data as we decided in Example 8.3, p. 167, and the weights and transformations as we chose in Example 6.6, p. 124. Now apply your variable search procedures without weighting the model or deleting cases. What do you find?

Exercise 11.5: Fill in the missing details in Example 11.3. Use the weights given in (10.11) and examine both collinearity diagnostics and outputs from variable search procedures. Would you come to different conclusions?

Exercise 11.6: Using the data of Exercise 2.18, p. 53, find a parsimonious model for per capita output using linear and quadratic terms in SI, SP and I.

Exercise 11.7: Using all the variables given in Exhibit 2.2, p. 32, can you produce a better predictive model for house prices? Make sure that you take care of outliers, transformations (if any), etc.
Exercise 11.8: Obtain a simple model to predict percentage savings (PCS) using the data of Exhibit 9.11, p. 203, after making the transformations we decided on in Example 9.9.

Exercise 11.9: Apply both stepwise and all possible subsets search to the model considered in Example 10.2, p. 225. Which combination(s) of variables would you select? Compare the model(s) you chose with the one we selected in Example 10.2 in terms of fit, plausibility of estimates and their standard errors.

Exercise 11.10: After you have completed Exercise 10.5, p. 231, use the data from Exercise 3.14, p. 79, to obtain a parsimonious model for $y$ (oxygen demand).

Exercise 11.11: After deleting whatever cases you think appropriate, use all possible subsets search to obtain more parsimonious models to take the place of each of the two models of Exercise 8.14, p. 178.
Exercise 11.12: Check whether more parsimonious models can be found to take the place of each of the models in Exercise 2.20, p. 55 (excluding part 1). If so, what are they?

Exercise 11.13: Suppose a person wants to buy a 3 bedroom house in the area represented in Exhibit 2.2, p. 32. How would you proceed to get him an idea of the price he would have to pay?

## Chapter 12

## *Biased Estimation

### 12.1 Introduction

One purpose of variable selection is to reduce multicollinearity, although, as we noted in Section 11.2, reducing the number of independent variables can lead to bias. Obviously, the general principle is that it might be preferable to trade off a small amount of bias in order to substantially reduce the variances of the estimates of $\boldsymbol{\beta}$. There are several other methods of estimation which are also based on trading off bias for variance. This chapter describes three of these: principal component regression, ridge regression and the shrinkage estimator.

The bias that is created is with respect to the model with all the independent variables included. While the amount of the bias can be theoretically computed, the resultant expressions depend on the parameters themselves and hence are not known. Typically for all methods, the sums of squares of residuals get larger (in comparison to OLS) and the usual measures of fit get worse, but the estimates of $\beta$ have smaller variances.

The use of all the methods described below is mired in controversy, with each having proponents and opponents. There are situations where a certain method might work well and situations where it might not. As a result, it is difficult to make objective and comprehensive recommendations. When carefully applied, the methods have the potential of enhancing our underlying understanding of the situation. In this they are quite frequently useful. However, they should be applied only when the analyst has the time to carefully analyze the results and form a picture of 'what is going on' with the model. They should certainly not be applied in a routine or ritualistic manner.

### 12.2 Principal Component Regression

Typically, principal component regression is applied either to the centered and scaled version of the model

$$
\begin{equation*}
\boldsymbol{y}=X \boldsymbol{\beta}+\boldsymbol{\epsilon} \tag{12.1}
\end{equation*}
$$

if the intercept term is present, or to only the scaled version if the intercept term is absent. That is, we consider the model

$$
\begin{equation*}
\boldsymbol{y}_{(0)}=Z_{(s)} \delta+\epsilon_{(0)} \tag{12.2}
\end{equation*}
$$

of Section 2.11, p. 44, if the model (12.1) has an intercept term and the model

$$
\begin{equation*}
\boldsymbol{y}=X_{(s)} \boldsymbol{\beta}_{(s)}+\boldsymbol{\epsilon} \tag{12.3}
\end{equation*}
$$

that we used in Chapter 10 (see (10.2)) if it does not. As mentioned in Section 2.11, p. 44, estimating the parameters of the model (12.2) is equivalent to estimating $\boldsymbol{\beta}$ from (12.1). The equivalence of (12.3) and (12.1) is trivial. The notation in the discussion below is with reference to model (12.2).

Let $\Gamma=\left(\gamma_{1}, \ldots, \gamma_{k}\right)$ be a $k \times k$ orthogonal matrix such that

$$
\Gamma^{\prime}\left(Z_{(s)}^{\prime} Z_{(s)}\right) \Gamma=D_{\lambda}
$$

where $D_{\lambda}$ is the diagonal matrix $\operatorname{diag}\left(\lambda_{1}, \ldots, \lambda_{k}\right)$. Obviously, $\lambda_{1} \geq \ldots \geq$ $\lambda_{k} \geq 0$ are the eigenvalues of $Z_{(s)}^{\prime} Z_{(s)}$ and $\gamma_{1}, \ldots, \gamma_{k}$ are the corresponding eigenvectors. Since $\Gamma$ is orthogonal, and therefore $\Gamma \Gamma^{\prime}=I$, rewrite the model (12.2) as

$$
\begin{equation*}
\boldsymbol{y}_{(0)}=Z_{(s)} \Gamma \Gamma^{\prime} \boldsymbol{\delta}+\boldsymbol{\epsilon}_{(0)}=U \boldsymbol{\eta}+\boldsymbol{\epsilon}_{(0)} \tag{12.4}
\end{equation*}
$$

where $U=\left(\boldsymbol{u}_{1}, \ldots, \boldsymbol{u}_{k}\right)=Z_{(s)} \Gamma$ and $\boldsymbol{\eta}=\left(\eta_{1}, \ldots, \eta_{k}\right)^{\prime}=\Gamma^{\prime} \boldsymbol{\delta}$. The $k$ new independent variables $\boldsymbol{u}_{1}, \ldots, \boldsymbol{u}_{k}$ are called principal components.

Since $U^{\prime} U=\Gamma^{\prime} Z_{(s)}^{\prime} Z_{(s)} \Gamma=D_{\lambda}$, the least squares estimate of $\boldsymbol{\eta}$ is

$$
\hat{\boldsymbol{\eta}}=\left(U^{\prime} U\right)^{-1} U^{\prime} \boldsymbol{y}_{(0)}=D_{\lambda}^{-1} U^{\prime} \boldsymbol{y}_{(0)}
$$

and hence the estimate of an individual $\eta_{j}$ is $\hat{\eta}_{j}=\lambda_{j}^{-1} \boldsymbol{u}_{j}^{\prime} \boldsymbol{y}_{(0)}$. More importantly, the covariance matrix of $\hat{\boldsymbol{\eta}}$ is

$$
\operatorname{cov}(\hat{\boldsymbol{\eta}})=\sigma^{2} D_{\lambda}^{-1}
$$

where $\operatorname{cov}(\boldsymbol{\epsilon})$ is $\sigma^{2} I$. Therefore, $\operatorname{var}\left(\hat{\eta}_{j}\right)=\sigma^{2} / \lambda_{j}$.
If a $\lambda_{j}$ is small, its variance is large and typically signals the presence of multicollinearity in the model (12.1) (see Chapter 10). In such cases, we could alleviate this multicollinearity by deleting the $\boldsymbol{u}_{j}$ 's corresponding to the small $\lambda_{j}$ 's. The usual criteria for variable search, along with the size of $\operatorname{var}\left(\hat{\eta}_{j}\right)$, can be used to decide which $\boldsymbol{u}_{j}$ 's to remove. But now, because $U U^{\prime}$ is diagonal, it follows from the discussion at the end of Section 11.2.1, p. 235, that the $\hat{\eta}_{j}$ 's corresponding to the retained variables remain unchanged after the deletion of the other variables and that $\hat{\boldsymbol{\eta}}_{(r)}$ is an unbiased estimate of $\boldsymbol{\eta}_{(r)}$, i.e.,

$$
\begin{equation*}
\mathrm{E}\left[\hat{\boldsymbol{\eta}}_{(r)}\right]=\boldsymbol{\eta}_{(r)} \tag{12.5}
\end{equation*}
$$

where $\boldsymbol{\eta}_{(r)}$ is the vector of $\eta_{j}$ 's corresponding to the retained variables and $\hat{\boldsymbol{\eta}}_{(r)}$ is the OLS estimator of $\boldsymbol{\eta}_{(r)}$.
After renumbering the columns of $U$, if necessary, write the matrix $U$ as a partitioned matrix $U=\left(U_{(r)} U_{(k-r)}\right)$ where $U_{(r)}=\left(\boldsymbol{u}_{1}, \ldots, \boldsymbol{u}_{r}\right)$ contains
the columns of $U$ we decide to retain and $U_{(k-r)}$ contains the columns we choose to delete. Renumber the $\eta_{j}$ 's and the columns of $\Gamma$ to correspond and write $\boldsymbol{\eta}$ and $\Gamma$ in partitioned matrix form as $\boldsymbol{\eta}=\left(\boldsymbol{\eta}_{(r)}^{\prime} \boldsymbol{\eta}_{(k-r)}^{\prime}\right)^{\prime}$ and $\Gamma=\left(\Gamma_{(r)} \Gamma_{(k-r)}\right)$ where $\boldsymbol{\eta}_{(r)}=\left(\eta_{1}, \ldots, \eta_{r}\right)^{\prime}$ and $\Gamma_{(r)}=\left(\boldsymbol{\gamma}_{1}, \ldots, \boldsymbol{\gamma}_{r}\right)$. From (12.4) we get $U=Z_{(s)} \Gamma$. Therefore, $U_{(r)}=Z_{(s)} \Gamma_{(r)}$, and we can write the abbreviated model as

$$
\begin{equation*}
\boldsymbol{y}_{(0)}=U_{(r)} \boldsymbol{\eta}_{(r)}+\tilde{\boldsymbol{\epsilon}}, \tag{12.6}
\end{equation*}
$$

or, writing $u_{i j}$ as the $(i, j)$ th element of $U$, as

$$
\begin{align*}
& y_{(0) i}=u_{i 1} \eta_{1}+\ldots+u_{i r} \eta_{r}+\tilde{\epsilon}_{i}  \tag{12.7}\\
& \quad=z_{i 1}\left(\gamma_{11} \eta_{1}+\ldots+\gamma_{1 r} \eta_{r}\right)+\ldots+z_{i k}\left(\gamma_{k 1} \eta_{1}+\ldots \gamma_{k r} \eta_{r}\right)+\tilde{\epsilon}_{i}
\end{align*}
$$

where $i=1, \ldots, n$ and $\gamma_{i j}$ is the $i j$ th element of $\Gamma$ and $\tilde{\boldsymbol{\epsilon}}$ is the resultant new error term.

Therefore, the deletion of some $\boldsymbol{u}_{j}$ 's need not, and usually does not, result in the removal of the columns of $Z_{(s)}$. What we have done in effect is imposed the constraints $U_{(k-r)}=Z_{(s)}\left(\boldsymbol{\gamma}_{r+1}, \ldots, \boldsymbol{\gamma}_{k}\right)=\mathbf{0}$.

## Example 12.1 (Continuation of Example 10.1, Page 220)

In Example 10.1, we, in fact, effectively performed a principal components regression although we did not scale the independent variables. This was not necessary since their sample variances were equal. The rows of the matrix $\Gamma$ are given by (10.4) and $z_{1}$ and $z_{2}$ are the two principal components.

As we saw in that example, elimination of $\boldsymbol{z}_{2}$ did not yield good predictions when the values of $\boldsymbol{z}_{2}$ were not close to zero.

Principal component regression is quite effective when the variables represented by the deleted principal components must always remain small; i.e., the relationship represented by them is always approximately 'true'. When this is not so, and particularly when it is possible to get additional observations, it might be preferable to obtain independent variable values in the direction of the components we would have deleted. If these design points are well chosen, it frequently does not require too many points to substantially reduce multicollinearity and make multicollinearity-reducing procedures unnecessary.

### 12.2.1 Bias and Variance of Estimates

The model (12.7) can also be written as

$$
\begin{equation*}
\boldsymbol{y}_{(0)}=Z_{(s)} \boldsymbol{\delta}_{(r)}+\tilde{\boldsymbol{\epsilon}} \tag{12.8}
\end{equation*}
$$

where $\boldsymbol{\delta}_{(r)}=\Gamma_{(r)} \boldsymbol{\eta}_{(r)}$. Let $\boldsymbol{d}_{(r)}$ be the estimate $\Gamma_{(r)} \hat{\boldsymbol{\eta}}_{(r)}$ of $\boldsymbol{\delta}_{(r)}$. Since both $\hat{\boldsymbol{\eta}}_{(r)}$ and $\boldsymbol{d}_{(r)}$ minimize the same sum of squares, $\boldsymbol{d}_{(r)}$ is also the OLS estimator of $\boldsymbol{\delta}_{(r)}$. While $\hat{\boldsymbol{\eta}}_{(r)}$ is an unbiased estimator of $\boldsymbol{\eta}_{(r)}, \boldsymbol{d}_{(r)}$ is not necessarily an unbiased estimator of $\boldsymbol{\delta}_{(r)}$, as we see below.

Since $\Gamma$ is orthogonal,

$$
\Gamma_{(r)}^{\prime} \Gamma_{(r)}=I_{r}, \quad \Gamma_{(k-r)}^{\prime} \Gamma_{(k-r)}=I_{k-r} \text { and } \Gamma_{(r)}{ }^{\prime} \Gamma_{(k-r)}=0 .
$$

Hence, $\boldsymbol{\eta}_{(r)}=\Gamma_{(r)}^{\prime} \boldsymbol{\delta}_{(r)}$ and it follows from (12.5) that

$$
\mathrm{E}\left[\boldsymbol{d}_{(r)}\right]=\mathrm{E}\left[\Gamma_{(r)} \hat{\boldsymbol{\eta}}_{r}\right]=\Gamma_{(r)} \boldsymbol{\eta}_{(r)}=\Gamma_{(r)} \Gamma_{(r)}^{\prime} \boldsymbol{\delta}_{(r)} .
$$

And because $I=\Gamma \Gamma^{\prime}=\Gamma_{(r)} \Gamma_{(r)}^{\prime}+\Gamma_{(k-r)} \Gamma_{(k-r)}^{\prime}$, it follows that

$$
\begin{aligned}
& \mathrm{E}\left[d_{(r)}\right]=\left[I-\Gamma_{(k-r)} \Gamma_{(k-r)}^{\prime}\right] \boldsymbol{\delta}_{(r)} \\
& \quad=\boldsymbol{\delta}_{(r)}-\Gamma_{(k-r)} \Gamma_{(k-r)}^{\prime} \boldsymbol{\delta}_{(r)}=\boldsymbol{\delta}_{(r)}-\Gamma_{(k-r)} \boldsymbol{\eta}_{(k-r)}
\end{aligned}
$$

Therefore, the bias induced by deletion of the $k-r$ variables is $\Gamma_{(k-r)} \boldsymbol{\eta}_{(k-r)}$.
Let $\boldsymbol{d}$ be the estimate of $\boldsymbol{\delta}$ when no $\boldsymbol{u}_{j}$ 's have been deleted. Then

$$
\operatorname{cov}(\boldsymbol{d})=\sigma^{2}\left(Z_{(s)}^{\prime} Z_{(s)}\right)^{-1}=\sigma^{2} \Gamma D_{\lambda}^{-1} \Gamma^{\prime}
$$

Since $D_{\lambda}^{-1}$ is diagonal it can be written as

$$
\left(\begin{array}{cc}
D_{(r)}^{-1} & 0 \\
0 & D_{(k-r)}^{-1}
\end{array}\right)
$$

where $D_{(r)}$ is the diagonal matrix of the latent roots corresponding to the eigenvectors which are the columns of $\Gamma_{(r)}$ and $D_{(k-r)}$ is that of the latent roots corresponding to the eigenvectors which are the columns of $\Gamma_{(k-r)}$. Therefore,

$$
\begin{aligned}
\operatorname{cov}(\boldsymbol{d}) & =\sigma^{2}\left(\begin{array}{ll}
\Gamma_{(r)} & \Gamma_{(k-r)}
\end{array}\right)\left(\begin{array}{cc}
D_{(r)}^{-1} & 0 \\
0 & D_{(k-r)}^{-1}
\end{array}\right)\binom{\Gamma_{(r)}^{\prime}}{\Gamma_{(k-r)}^{\prime}} \\
& =\sigma^{2}\left[\Gamma_{(r)} D_{(r)}^{-1} \Gamma_{(r)}^{\prime}+\Gamma_{(k-r)} D_{(k-r)}^{-1} \Gamma_{(k-r)}^{\prime}\right]
\end{aligned}
$$

Since it can be shown fairly easily that $\operatorname{cov}\left(d_{(r)}\right)=\sigma^{2} \Gamma_{(r)} D_{(r)}^{-1} \Gamma_{(r)}^{\prime}$, the reduction in the covariance matrix due to the elimination of variables is $\Gamma_{(k-r)} D_{(k-r)}^{-1} \Gamma_{(k-r)}^{\prime}$.

### 12.3 Ridge Regression

Hoerl and Kennard (1970a, 1970b) have suggested a method of combating multicollinearity called ridge regression. Usually, though not always, ridge regression is applied to the centered and scaled model (12.2). Then, the ridge estimate of $\delta$ for some $c \geq 0$ is given by

$$
\begin{equation*}
\boldsymbol{d}_{c}=\left[Z_{(s)}{ }^{\prime} Z_{(s)}+c I\right]^{-1} Z_{(s)}{ }^{\prime} \boldsymbol{y}_{(0)} \tag{12.9}
\end{equation*}
$$

where $c$ is a small nonnegative number, often called the shrinkage parameter. The choice of an appropriate value of $c$ is discussed in Section 12.3.2. Obviously, if we do not center or scale, we would replace $Z_{(s)}$ and $\boldsymbol{y}_{(0)}$ by $X$ and $\boldsymbol{y}$.

It is easily seen that (12.9) is equivalent to

$$
\boldsymbol{d}_{c}=\left[I+c\left(Z_{(s)}{ }^{\prime} Z_{(s)}\right)^{-1}\right]^{-1} \boldsymbol{d}
$$

where, as before, $\boldsymbol{d}$ is the OLS estimate of $\boldsymbol{\delta}$. Since $Z_{(s)}{ }^{\prime} \mathbf{1}=\mathbf{o}$, (12.9) is also equivalent to

$$
\boldsymbol{d}_{c}=\left[Z_{(s)}{ }^{\prime} Z_{(s)}+c I\right]^{-1} Z_{(s)}{ }^{\prime} \boldsymbol{y}
$$

There is also a generalization of ridge regression available. The estimate is

$$
\boldsymbol{d}_{C}=\left[Z_{(s)}{ }^{\prime} Z_{(s)}+\Gamma C \Gamma^{\prime}\right]^{-1} Z_{(s)}^{\prime} \boldsymbol{y}
$$

where, as in Section 12.2, $\Gamma$ is the matrix of eigenvectors of $Z_{(s)}{ }^{\prime} Z_{(s)}$ and $C$ is a diagonal matrix with nonnegative elements. We do not consider this further in this book. See Judge et al. (1985, p. 913, et seq.) for a treatment of this generalized ridge estimator.

### 12.3.1 Physical Interpretations of Ridge REGRESSION

We can always find (at least in theory) an $n \times k$ matrix $V$, the columns of which are orthogonal to those of the matrix $Z_{(s)}$ and also to $\boldsymbol{y}_{(0)}$. Let $W^{\prime}=c^{1 / 2}\left(V^{\prime} V\right)^{-1 / 2} V^{\prime}$. Then $W^{\prime} W=c I, W^{\prime} Z_{(s)}=0$ and $W^{\prime} \boldsymbol{y}_{(0)}=\mathbf{o}$. Suppose we now perturb the matrix of independent variables $Z_{(s)}$ by the amount $W$ and obtain the least squares estimate of $\delta$ in the model (12.2) with the matrix of independent variables as $Z_{(s)}+W$. This estimate is given by

$$
\begin{aligned}
& {\left[\left(Z_{(s)}+W\right)^{\prime}\left(Z_{(s)}+W\right)\right]^{-1}\left(Z_{(s)}+W\right)^{\prime} \boldsymbol{y}_{(0)}} \\
& =\left[Z_{(s)}{ }^{\prime} Z_{(s)}+c I\right]^{-1} Z_{(s)}{ }^{\prime} \boldsymbol{y}_{(0)}=\boldsymbol{d}_{c}
\end{aligned}
$$

i.e., the ridge estimates can be found by suitably disturbing the independent variable values by a small amount. In Exhibit 10.2, p. 221, the manifestation of multicollinearity was the narrowness of the strip within which the data lay. According to this interpretation of ridge regression, we would presumably be effectively widening this strip by adding some small numbers to the independent variables.

Another similar interpretation consists of adding additional 'cases' to the data set by augmenting the design matrix by a matrix $W$ such that $W^{\prime} W=c I$ and the dependent variable values by the appropriate number of zeros. This augmented model can be written as

$$
\mathrm{E}\left[\binom{\boldsymbol{y}_{(0)}}{\mathbf{0}}\right]=\binom{Z_{(s)}}{W}
$$

It can easily be shown that the OLS estimator for this model is $\boldsymbol{d}_{\boldsymbol{c}}$. An example of such a $W$ is $\sqrt{c} I$, which provides an alternative way to compute ridge estimates using simply an OLS package.

Yet another interpretation can be given in terms of constrained least squares. Suppose we impose the constraint that $\boldsymbol{\delta}^{\prime} \boldsymbol{\delta}=\kappa^{2}$ and minimize

$$
\left(\boldsymbol{y}_{(0)}-Z_{(s)} \boldsymbol{\delta}\right)^{\prime}\left(\boldsymbol{y}_{(0)}-Z_{(s)} \boldsymbol{\delta}\right)
$$

subject to this constraint. Then setting $\partial \mathcal{S} / \partial \delta=0$ where

$$
\mathcal{S}=\left(\boldsymbol{y}_{(0)}-Z_{(s)} \boldsymbol{\delta}\right)^{\prime}\left(\boldsymbol{y}_{(0)}-Z_{(s)} \boldsymbol{\delta}\right)+c\left(\boldsymbol{\delta}^{\prime} \boldsymbol{\delta}-\kappa^{2}\right)
$$

we get

$$
\left(Z_{(s)}{ }^{\prime} Z_{(s)}+c I\right) \boldsymbol{\delta}=Z_{(s)}{ }^{\prime} \boldsymbol{y}_{(0)}
$$

which yields the ridge estimate (12.9). Substituting (12.9) into the constraint $\boldsymbol{\delta}^{\prime} \boldsymbol{\delta}=\kappa^{2}$, we get a relationship between $c$ and $\kappa$.

Thus, a ridge estimate can be viewed as a constrained least squares estimate where the parameter $\boldsymbol{\delta}$ has been required to lie on the surface of a sphere. In the presence of acute multicollinearity, the estimates of the components $\delta_{j}$ of $\delta$ often start compensating for each other and can get numerically very large. In such cases, ridge regression is often effective.

### 12.3.2 Bias and Variance of Estimates

Since

$$
\begin{aligned}
& \mathrm{E}\left(\boldsymbol{d}_{c}\right)=\left[Z_{(s)}{ }^{\prime} Z_{(s)}+c I\right]^{-1} Z_{(s)}{ }^{\prime} Z_{(s)} \boldsymbol{\delta} \\
& \quad=\left[Z_{(s)}{ }^{\prime} Z_{(s)}+c I\right]^{-1}\left[Z_{(s)}{ }^{\prime} Z_{(s)}+c I-c I\right] \boldsymbol{\delta}=\boldsymbol{\delta}-c\left(Z_{(s)}{ }^{\prime} Z_{(s)}+c I\right)^{-1} \boldsymbol{\delta}
\end{aligned}
$$

the bias of the ridge estimate is

$$
\begin{equation*}
\operatorname{Bias}\left(\boldsymbol{d}_{c}\right)=c\left(Z_{(s)}{ }^{\prime} Z_{(s)}-c I\right)^{-1} \boldsymbol{\delta} \tag{12.10}
\end{equation*}
$$

The covariance matrix of $\boldsymbol{d}_{c}$ is given by

$$
\begin{equation*}
\operatorname{cov}\left(\boldsymbol{d}_{c}\right)=\left(Z_{(s)}{ }^{\prime} Z_{(s)}+c I\right)^{-1} Z_{(s)}{ }^{\prime} Z_{(s)}\left(Z_{(s)}{ }^{\prime} Z_{(s)}+c I\right)^{-1} \sigma^{2} \tag{12.11}
\end{equation*}
$$

Therefore, since the trace of a matrix is the sum of eigenvalues and the eigenvalues of the inverse of a matrix $A$ are the reciprocals of the eigenvalues of $A$ (see Appendix A), the sum of variances of the components $d_{c j}$ of $\boldsymbol{d}_{c}$ is

$$
\begin{align*}
\operatorname{tr} & {\left[\operatorname{cov}\left(\boldsymbol{d}_{c}\right)\right] } \\
& =\sigma^{2} \operatorname{tr}\left[\left(Z_{(s)}{ }^{\prime} Z_{(s)}+c I\right)^{-1} Z_{(s)}{ }^{\prime} Z_{(s)}\left(Z_{(s)}{ }^{\prime} Z_{(s)}+c I\right)^{-1}\right] \\
& =\operatorname{tr}\left[\left(Z_{(s)}{ }^{\prime} Z_{(s)}+c I\right)^{-2} Z_{(s)}{ }^{\prime} Z_{(s)}\right]=\sigma^{2} \sum_{j=1}^{k} \lambda_{j}^{-1}\left(1+c \lambda_{j}^{-1}\right)^{-2} \tag{12.12}
\end{align*}
$$

where $\lambda_{1} \geq \cdots \geq \lambda_{k}$ are the $k$ characteristic roots of the matrix $Z_{(s)}{ }^{\prime} Z_{(s)}$. The sum of the variances of the components of the ordinary least squares estimator $\boldsymbol{d}$ of $\boldsymbol{\delta}$ is

$$
\begin{align*}
& \operatorname{tr}[\operatorname{cov}(d)]=\sigma^{2} \operatorname{tr}\left[\left(Z_{(s)}^{\prime} Z_{(s)}\right)^{-1}\right]=\sigma^{2} \sum_{j=1}^{k} \lambda_{j}^{-1}  \tag{12.13}\\
& \quad \geq \sigma^{2} \sum_{j=1}^{k} \lambda_{j}^{-1}\left(1+c \lambda_{j}^{-1}\right)^{-2}
\end{align*}
$$

i.e., the total of the variances of the components of a ridge estimator is lower than the corresponding total for the OLS estimator. The price we pay is, of course, the bias.

The mean square error matrix of the biased estimator $\boldsymbol{d}_{\boldsymbol{c}}$ is given by (see Appendix B, near the end of Section B.2, p. 286)

$$
\operatorname{MSE}\left(\boldsymbol{d}_{c}\right)=\mathrm{E}\left[\left(\boldsymbol{d}_{c}-\boldsymbol{\delta}\right)\left(\boldsymbol{d}_{c}-\boldsymbol{\delta}\right)^{\prime}\right]=\operatorname{cov}\left(\boldsymbol{d}_{c}\right)+\operatorname{Bias}\left(\boldsymbol{d}_{c}\right) \operatorname{Bias}\left(\boldsymbol{d}_{c}\right)^{\prime}
$$

where $\operatorname{cov}\left(\boldsymbol{d}_{c}\right)$ and $\operatorname{Bias}\left(\boldsymbol{d}_{c}\right)$ are given in (12.11) and (12.10) respectively. The total mean square error (Section B.2) is the trace of $\operatorname{MSE}\left(d_{c}\right)$ and is, therefore, (from (12.10) and (12.11))

$$
\begin{aligned}
& \operatorname{TMSE}\left(\boldsymbol{d}_{c}\right)=\operatorname{tr}\left[\operatorname{cov}\left(\boldsymbol{d}_{c}\right)\right]+\operatorname{tr}\left[\operatorname{Bias}\left(\boldsymbol{d}_{c}\right) \operatorname{Bias}\left(\boldsymbol{d}_{c}\right)\right] \\
& \quad=\sigma^{2} \sum_{j=1}^{k} \lambda_{j}^{-1}\left(1+c \lambda_{j}^{-1}\right)^{-2}+c^{2} \boldsymbol{\delta}^{\prime}\left(Z_{(s)}{ }^{\prime} Z_{(s)}+c I\right)^{-2} \boldsymbol{\delta} \\
& \quad=\sigma^{2} \sum_{j=1}^{k} \lambda_{j}\left(\lambda_{j}+c\right)^{-2}+c^{2} \boldsymbol{\delta}^{\prime}\left(Z_{(s)}{ }^{\prime} Z_{(s)}+c I\right)^{-2} \boldsymbol{\delta} .
\end{aligned}
$$

Hoerl and Kennard (1970a) have shown that there exists a value of $c$, say $c_{0}$, such that for $0<c<c_{0}, \operatorname{TMSE}\left(\boldsymbol{d}_{c}\right) \leq \operatorname{TMSE}(\boldsymbol{d})$. However, $c_{0}$ depends on the unknown parameters $\delta$ and $\sigma^{2}$ and as such cannot be determined (see Thistead, 1978).

Perhaps the most popular method for choosing $c$ is through the use of what is called a ridge trace. Estimates $\boldsymbol{d}_{c}$ are obtained for different values of $c$ over some interval (say, from 0 to 1 ) and then components $d_{c j}$ of $\boldsymbol{d}_{c}$ are plotted against $c$. The resultant curves, called ridge traces, are then examined to find the minimum value of $c$ after which values of $d_{c j}$ are moderately stable. The $\boldsymbol{d}_{c}$ for this value of $c$ is then adopted as the chosen ridge estimator. We could also examine the diagonal elements of $\sigma^{-2} \operatorname{cov}\left[\hat{\boldsymbol{b}}_{c}\right]$, which are actually akin to the variance inflation factors, in order to see the effect of $c$ on the variances of estimates.

The subject of proper choice of $c$ has received so much attention in the literature that we have but touched on the subject in this section. A fuller
review is given in Draper and Van Nostrand (1979), Hocking (1976) and Judge et al. (1985).

## Example 12.2 (Continuation of Example 12.1, Page 255)

Exhibit 12.1 shows plots of $\hat{d}_{c 1}, \hat{d}_{c 2}$ and $\sigma^{-2} \operatorname{var}\left(\hat{d}_{c 1}\right)\left(\sigma^{-2} \operatorname{var}\left(\hat{d_{c 2}}\right)\right.$ had a very similar plot) for the data of Exhibit 10.1, p. 220, with $x_{1}$ and $x_{2}$ as independent variables and $y^{(1)}$ as the dependent variable. Values of $c$ shown are in the range $0<c \leq .1$ which was chosen after a previous run over the interval $0<c \leq 1$, which is usually quite adequate. While typically one uses scaled variables, we did not do so here since both independent variables had the same sample standard deviations.


EXHIBIT 12.1: Ridge Traces and $Q_{1}=\sigma^{-2} \operatorname{var}\left(\hat{d}_{c 1}\right)$ for Ridge Regression of $y^{(1)}$ Against $x_{1}$ and $x_{2}$

Although several programs are available for doing ridge regression (e.g., PROC RIDGEREG documented in SAS, 1986), we wrote our own program using SAS PROC MATRIX. Only a few lines are required and no problems need occur unless one computes estimates for $c=0$ in an extremely multicollinear situation, like the one being considered here. The values .997 and .503 of $\hat{d}_{c 1}$ and $\hat{d}_{c 2}$ for $c=.015$ are actually very close to the 'true values' (see Example 10.1, p. 220) $\beta_{1}=1$ and $\beta_{2}=.5$ (this does not always happen - see Exercise 12.7). However, had we not already known these true values, it would have been difficult to select them from the ridge traces shown. Perhaps we would have selected something like (.79, .71), which is similar
to what we get from principal components regression. With increasing $c$ the reduction in variance is dramatic, as can also be seen from Exhibit 12.1.

While we have illustrated only the methods of choosing $c$ that we have discussed in the text, we did apply a number of other methods suggested in the literature to this problem. The results were not satisfactory.

### 12.4 Shrinkage Estimator

There is another class of biased estimators introduced by Stein (1956) and James and Stein (1961). While the original thrust of ridge regression was to alleviate effects of multicollinearity, that of the shrinkage estimator was aimed solely at reducing the MSE. For the model $\boldsymbol{y}=X \boldsymbol{\beta}+\boldsymbol{\epsilon}$, where $X$ is an $n \times p$ matrix and $\boldsymbol{\beta}$ is a vector of dimension $p$, it is given by

$$
\begin{equation*}
\hat{\boldsymbol{\beta}}=\left[1-\frac{\kappa(n-p) s^{2}}{\boldsymbol{b}^{\prime} X^{\prime} X \boldsymbol{b}}\right] \boldsymbol{b} \tag{12.14}
\end{equation*}
$$

where $\kappa$ is a number discussed below, $\boldsymbol{b}$ is the least squares estimator of $\boldsymbol{\beta}$ and, as usual, $s^{2}=(n-p)^{-1}(\boldsymbol{y}-X \boldsymbol{b})^{\prime}(\boldsymbol{y}-X \boldsymbol{b})$. The estimator $\hat{\boldsymbol{\beta}}$ is biased. Thus, in order to compare it with the least squares estimator $\boldsymbol{b}$, we need to consider the mean squared error matrix $\operatorname{MSE}(\hat{\boldsymbol{\beta}})=\mathrm{E}\left[(\hat{\boldsymbol{\beta}}-\boldsymbol{\beta})(\hat{\boldsymbol{\beta}}-\boldsymbol{\beta})^{\prime}\right]$ and compare it with $\mathrm{E}\left[(\boldsymbol{b}-\boldsymbol{\beta})(\boldsymbol{b}-\boldsymbol{\beta})^{\prime}\right]$, the covariance of $\boldsymbol{b}$. The latter is, of course, $\sigma^{2}\left(X^{\prime} X\right)^{-1}$. However, it is more convenient to compare the scalar quantities $\operatorname{tr}\left[\left(X^{\prime} X\right) \operatorname{MSE}(\hat{\boldsymbol{\beta}})\right]$ and $\operatorname{tr}\left[\left(X^{\prime} X\right) \operatorname{cov}(\boldsymbol{b})\right]$. (Note that

$$
\operatorname{tr}\left[\left(X^{\prime} X\right) \operatorname{MSE}(\hat{\boldsymbol{\beta}})\right]=\mathrm{E}\left[(\hat{\boldsymbol{\beta}}-\boldsymbol{\beta})^{\prime} X^{\prime} X(\hat{\boldsymbol{\beta}}-\boldsymbol{\beta})\right]
$$

and

$$
\left.\operatorname{tr}\left[\left(X^{\prime} X\right) \operatorname{cov}(\boldsymbol{b})\right]=\mathrm{E}\left[(\boldsymbol{b}-\boldsymbol{\beta})^{\prime} X^{\prime} X(\boldsymbol{b}-\boldsymbol{\beta})\right] .\right)
$$

The latter is easily seen to equal $\sigma^{2} p$. It has been shown by Stein that, if $0<\kappa<2(p-2)(n-p+2)^{-1}$ and $p \geq 3$, the former quantity - i.e., $\operatorname{tr}\left[\left(X^{\prime} X\right) \operatorname{MSE}(\hat{\boldsymbol{\beta}})\right]$ - is always less than $\sigma^{2} p$ and attains its minimum value at $\kappa=(p-2) /(n-p+2)$.

It may be shown (see Bilodeau and Srivastava, 1989, Carter et al., 1990) that a uniformly minimum variance (UMV) unbiased estimator of the bias vector of $\hat{\boldsymbol{\beta}}$ is

$$
\hat{\boldsymbol{\beta}}-\boldsymbol{b}=-\kappa \frac{(n-p) s^{2}}{\boldsymbol{b}^{\prime} X^{\prime} X \boldsymbol{b}} \boldsymbol{b}
$$

and a UMV unbiased estimator of the MSE matrix of $\hat{\boldsymbol{\beta}}$ is

$$
\begin{aligned}
& s^{2}\left[1-\frac{2 \kappa(n-p)^{2} s^{2}}{((n-p)+2) \boldsymbol{b}^{\prime} X^{\prime} X \boldsymbol{b}}\right]\left(X^{\prime} X\right)^{-1} \\
& \quad+\kappa\left(\kappa+\frac{4}{(n-p)+2}\right)\left(\frac{(n-p) s^{2}}{\boldsymbol{b}^{\prime} X^{\prime} X \boldsymbol{b}}\right)^{2} \boldsymbol{b} \boldsymbol{b}^{\prime}
\end{aligned}
$$

A further improvement in the estimator $\hat{\boldsymbol{\beta}}$ in (12.14) obtains if we modify it as follows:

$$
\begin{equation*}
\hat{\boldsymbol{\beta}}_{(+)}=\left[\max \left(0,1-\frac{\kappa(n-p) s^{2}}{\boldsymbol{b}^{\prime} X^{\prime} X \boldsymbol{b}}\right)\right] \boldsymbol{b} . \tag{12.15}
\end{equation*}
$$

## Problems

Exercise 12.1: Consider the model given in (12.2), where $\mathrm{E}(\boldsymbol{\epsilon})=\mathbf{o}$, and $\operatorname{cov}(\boldsymbol{\epsilon})=\sigma^{2} I$. Show that

1. $\operatorname{cov}\left(\epsilon_{(0)}\right)=\sigma^{2} A$ where $A=\left(I-n^{-1} \mathbf{1 1}^{\prime}\right)$,
2. the generalized inverse of $A$ is $A$, and
3. the generalized least squares estimate of $\boldsymbol{\delta}$ is

$$
\boldsymbol{d}=\left(Z_{(s)}{ }^{\prime} Z_{(s)}\right)^{-1} Z_{(s)}{ }^{\prime} \boldsymbol{y}_{(0)}=\left(Z_{(s)}{ }^{\prime} Z_{(s)}\right)^{-1} Z_{(s)}{ }^{\prime} \boldsymbol{y}
$$

Exercise 12.2: Let $\boldsymbol{z}$ be a $p$ dimensional random vector and let $\boldsymbol{z} \sim$ $N\left(\boldsymbol{\theta}, \sigma^{2} I_{p}\right)$. Show that

$$
\mathrm{E}\left[(\boldsymbol{z}-\boldsymbol{\theta})^{\prime}(\boldsymbol{z}-\boldsymbol{\theta})\right]=\sigma^{2} p
$$

Exercise 12.3: Suppose $\boldsymbol{y}=X \boldsymbol{\beta}+\boldsymbol{\epsilon}$, where $\boldsymbol{\epsilon} \sim N\left(\mathbf{o}, \sigma^{2} I\right)$ and $X$ is an $n \times p$ matrix of rank $p \leq n$. Let $\boldsymbol{b}=\left(X^{\prime} X\right)^{-1} X^{\prime} \boldsymbol{y}$. Show that

$$
\mathrm{E}\left[(\boldsymbol{b}-\boldsymbol{\beta})^{\prime} X^{\prime} X(\boldsymbol{b}-\boldsymbol{\beta})\right]=\sigma^{2} p
$$

$\left[\right.$ Hint: Let $\boldsymbol{z}=\left(X^{\prime} X\right)^{1 / 2} \boldsymbol{b}$ and $\boldsymbol{\theta}=\left(X^{\prime} X\right)^{1 / 2} \boldsymbol{\beta}$ where $\left(X^{\prime} X\right)=\left(X^{\prime} X\right)^{1 / 2}$. $\left(X^{\prime} X\right)^{1 / 2}$. Now, show that $\boldsymbol{z} \sim N\left(\boldsymbol{\theta}, \sigma^{2} I_{p}\right)$ and use the result from the last exercise.]
Exercise 12.4: Let $\boldsymbol{z}$ be a $p$ dimensional random vector and let $\boldsymbol{z} \sim$ $N\left(\boldsymbol{\theta}, \sigma^{2} I_{p}\right)$. Show that

$$
\mathrm{E}\left[\frac{\boldsymbol{z}^{\prime}(\boldsymbol{z}-\boldsymbol{\theta})}{\boldsymbol{z}^{\prime} \boldsymbol{z}}\right]=(p-2) \mathrm{E}\left(\frac{1}{\boldsymbol{z}^{\prime} \boldsymbol{z}}\right) .
$$

[Hint: Let $\Phi(\boldsymbol{\theta}, I ; \boldsymbol{z})$ denote the pdf of $\boldsymbol{z}=\left(z_{1}, \ldots, z_{p}\right)^{\prime}$ and let $\boldsymbol{\theta}=$ $\left(\theta_{1}, \ldots, \theta_{p}\right)^{\prime}$. Then the left side is

$$
\mathrm{E}\left[\frac{\sum_{j=1}^{p} z_{j}\left(z_{j}-\theta_{j}\right)}{\boldsymbol{z}^{\prime} \boldsymbol{z}}\right]=-\int_{R^{p}}\left[\boldsymbol{z}^{\prime} \boldsymbol{z}\right]^{-1}\left(\sum_{j=1}^{p} z_{j} \frac{\partial}{\partial z_{j}} \Phi(\boldsymbol{\theta}, I ; \boldsymbol{z})\right) d \boldsymbol{z}
$$

where $R^{p}=\left\{\left(z_{1}, \ldots, z_{p}\right):-\infty<z_{i}<\infty\right\}$ and $d \boldsymbol{z}=d z_{1} d z_{2} \ldots d z_{p}$. It may be shown that

$$
\int_{-\infty}^{\infty} \frac{z_{i}}{\boldsymbol{z}^{\prime} \boldsymbol{z}} \frac{\partial}{\partial z_{i}} \Phi(\boldsymbol{\theta}, I ; \boldsymbol{z}) d z_{i}=-\int_{-\infty}^{\infty} \Phi(\boldsymbol{\theta}, I ; \boldsymbol{z})\left[\frac{1}{\boldsymbol{z}^{\prime} \boldsymbol{z}}-\frac{2 z_{i}^{2}}{\left(\boldsymbol{z}^{\prime} \boldsymbol{z}\right)^{2}}\right] d z_{i}
$$

using the integration by parts formula $\int u d v=u v-\int v d u$.]

Exercise 12.5: Using the results of the last problem, show that when $p \geq 3$ the trace of the mean square error matrix of the Stein estimator given in (12.14) attains its minimum value at $\kappa=(p-2) /(n-p+2)$.

Exercise 12.6: Apply principal components regression to the supervisor rating data set given in Exhibit 10.3. Are your results very different from those we obtained in Example 10.2, p. 225 ?
Exercise 12.7: Using each of the variables $y^{(2)}$ and $y^{(3)}$ of Exhibit 10.1, p. 220, as dependent variables, obtain ridge traces and plots of $\sigma^{-2} \operatorname{var}\left(\hat{d}_{c 1}\right)$ and $\sigma^{-2} \operatorname{var}\left(\hat{d}_{c 2}\right)$. Comment on what you observe and select a suitable ridge estimator.

Exercise 12.8: Try both ridge regression and principle components regression on the data of Exercise 3.14, p. 79. How does removing outliers affect your results?

Exercise 12.9: How would you do weighted principal components regression and weighted ridge regression? Apply weighted principal components regression to the house price example (with outliers deleted). How does your chosen model compare with the one found in Example 11.3, p. 247? Apply weighted ridge regression to the same data and discuss your results with particular reference to the sign of BDR. If you were to choose a single model to give to give to a client, which one would you choose and why?

Exercise 12.10: Compute the shrinkage estimator for the data for Exercise 12.7. Also compute the estimate of the mean square error matrix.

Exercise 12.11: Using the methods considered in this chapter, can you find better models to take the place of those in Exercise 2.20, p. 55?

## Appendices

## Appendix A

## Matrices

A rectangular array

$$
A=\left(\begin{array}{ccccc}
a_{11} & a_{12} & a_{13} & \ldots & a_{1 c} \\
a_{21} & a_{22} & a_{23} & \ldots & a_{2 c} \\
\ldots & \ldots & \ldots & \ldots & \cdots \\
\ldots & \ldots & \ldots & \ldots & \ldots \\
a_{r 1} & a_{r 2} & a_{r 3} & \ldots & a_{r c}
\end{array}\right)
$$

of $r c$ numbers $a_{i j}$, when it is subject to certain rules of addition and multiplication given in Section A.1, is called a matrix of dimension $r \times c$ with elements $a_{i j}$. We shall use capital letters to denote matrices; when we wish to make explicit mention of a dimension we place it after a colon, e.g., $A: r \times c, B: 3 \times 5$. etc. When $\mathrm{r}=\mathrm{c}$ the matrix $A: r \times c$ is called square and in that case a single number will suffice to give its dimension; i.e., $A: r \times r=A: r$. When we wish to make specific mention of the elements $a_{i j}$ of a matrix we shall denote the matrix as $\left(a_{i j}\right)$ or if necessary as $\left(a_{i j}\right): r \times c$ or as $\left(a_{i j}\right): r$ when $r=c$. Sometimes, when no ambiguity arises, we shall employ the notation $A_{r \times c},\left(a_{i j}\right)_{r \times c}, A_{r},\left(a_{i j}\right)_{r}$ to denote $A: r \times c$, $\left(a_{i j}\right): r \times c, A: r$ and $\left(a_{i j}\right): r$ respectively. A matrix of dimension $r \times c$ will also be called an $r \times c$ matrix; a square matrix of size $r$ will also be called an $r$ matrix.

Two matrices $\left(a_{i j}\right): r \times c$ and $\left(b_{i j}\right): r^{\prime} \times c^{\prime}$ are equal if and only if $r=r^{\prime}$, $c=c^{\prime}$ and $a_{i j}=b_{i j}$ for all $i$ and $j$.

## A. 1 Addition and Multiplication

Two matrices $A=\left(a_{i j}\right): r \times c$ and $B=\left(b_{i j}\right): r \times c$, of the same dimension, can be added and their sum is $\left(a_{i j}+b_{i j}\right): r \times c$. Matrices of unequal dimensions cannot be added.

The product of a number $\alpha$ and a matrix $\left(a_{i j}\right): r \times c$ is the matrix $\left(\alpha a_{i j}\right): r \times c$ - i.e., each element gets multiplied by the number. The product $C=A B$ of two matrices $A=\left(a_{i j}\right): r \times s$ and $B=\left(b_{i j}\right): p \times q$ is defined if and only if $s=p$, and then $C=\left(c_{i j}\right): r \times q$ with $c_{i j}=\sum_{k=1}^{p} a_{i k} b_{k j}$. Note that the existence of the product $A B$ does not assure the existence of $B A$ and even if the latter exists, $A B$ will not necessarily equal $B A$. In the sequel, if sums of products of matrices are written, the assumption is made that their dimensions are appropriate. It is easy to show that $A\left(B_{1}+B_{2}\right)=A B_{1}+A B_{2}$ and $\sum_{k=1}^{K} A B_{k}=A\left(\sum_{k=1}^{K} B_{k}\right)$.

## A. 2 The Transpose of a Matrix

If the rows and columns of a matrix $A$ are interchanged, the resulting matrix is called the transpose of $A$ and is denoted by $A^{\prime}$, i.e., $\left(a_{i j}\right)^{\prime}=\left(a_{j i}\right)$. A square matrix $A$ is said to be symmetric when it is its own transpose, i.e., $A=A^{\prime}$.

The following identities are easily verified:

$$
\begin{gathered}
\left(A^{\prime}\right)^{\prime}=A, \quad(A+B)^{\prime}=A^{\prime}+B^{\prime}, \quad\left(\sum_{k=1}^{K} A_{k}\right)^{\prime}=\sum_{k=1}^{K} A_{k}^{\prime} \\
(A B)^{\prime}=B^{\prime} A^{\prime}, \quad(A B C)^{\prime}=C^{\prime} B^{\prime} A^{\prime}
\end{gathered}
$$

A matrix $A$ of the form $X X^{\prime}$ is always symmetric since $\left(X X^{\prime}\right)^{\prime}=\left(X^{\prime}\right)^{\prime} X^{\prime}=$ $X X^{\prime}$.

## Example A. 1

Let

$$
A=\left(\begin{array}{lll}
2 & 1 & 3 \\
4 & 6 & 1
\end{array}\right), B=\left(\begin{array}{lll}
6 & 8 & 1 \\
7 & 1 & 2
\end{array}\right) \text { and } C=\left(\begin{array}{rr}
2 & 1 \\
-1 & 3
\end{array}\right) .
$$

Then

$$
A+B=\left(\begin{array}{ccc}
8 & 9 & 4 \\
11 & 7 & 3
\end{array}\right) \quad \text { and } \quad C A=\left(\begin{array}{ccc}
8 & 8 & 7 \\
10 & 17 & 0
\end{array}\right)
$$

However, $A$ and $C$ cannot be added and $A C$ does not exist.

$$
A^{\prime}=\left(\begin{array}{cc}
2 & 4 \\
1 & 6 \\
3 & 1
\end{array}\right) \text { and } A A^{\prime}=\left(\begin{array}{cc}
14 & 17 \\
17 & 53
\end{array}\right)
$$

is symmetric.

## A. 3 Null and Identity Matrices

If all elements of $A$ are zeros, then $A$ is said to be a null matrix or a zero matrix and is denoted by 0 or, if we need to make the dimension explicit, by $0: r \times c, 0: r, 0_{r \times c}$ or $0_{r}$.

The elements along the north-west to south-east diagonal of a square matrix $A$ comprise the diagonal (sometimes also called the principal diagonal) of $A$. When the only non-zero elements of a matrix are in its diagonal, it is called a diagonal matrix; e.g.,

$$
\left(\begin{array}{lll}
1 & 0 & 0  \tag{A.1}\\
0 & 2 & 0 \\
0 & 0 & 3
\end{array}\right)
$$

is a diagonal matrix. If the diagonal entries of the diagonal matrix $A$ are $a_{1}, \ldots, a_{r}$, then $A$ is sometimes written as $\operatorname{diag}\left(a_{1}, \ldots, a_{r}\right)$. Therefore, (A.1) is the same as $\operatorname{diag}(1,2,3)$.

The matrix $\operatorname{diag}(1,1, \ldots, 1)$ is called an identity matrix and is denoted by $I$ or $I: r$ or $I_{r}$, e.g.,

$$
I_{1}=(1), I_{2}=\left(\begin{array}{cc}
1 & 0 \\
0 & 1
\end{array}\right), \text { and } I_{3}=\left(\begin{array}{ccc}
1 & 0 & 0 \\
0 & 1 & 0 \\
0 & 0 & 1
\end{array}\right)
$$

It is easy to see that if $B$ is any matrix of suitable dimension, $I B=B I=B$.

## A. 4 Vectors

A matrix $A$ consisting of a single column is often called a column vector and a matrix consisting of only one row is sometimes called a row vector. In this book, a vector always means a column vector, and, when its dimension is $r$, it could also be called an $r$-vector. Vectors will usually be denoted by a boldface lower case Latin or Greek letter, e.g., $\boldsymbol{b}, \boldsymbol{\beta}, \boldsymbol{x}_{i}$. Note that when this notation is used the subscript does not indicate dimension.

The columns of an $r \times c$ dimensional matrix $A$ may be viewed as column vectors $\boldsymbol{\alpha}_{1}, \boldsymbol{\alpha}_{2}, \cdots, \boldsymbol{\alpha}_{c}$, where $\boldsymbol{\alpha}_{i}$ 's are $r$-vectors, and it will sometimes be more convenient to write $A$ as $A=\left(\boldsymbol{\alpha}_{1}, \cdots, \boldsymbol{\alpha}_{c}\right)$. Rows can be treated in the same way; e.g.,

$$
A=\left(\begin{array}{c}
\boldsymbol{\beta}_{1}^{\prime} \\
\vdots \\
\boldsymbol{\beta}_{r}^{\prime}
\end{array}\right)
$$

where each $\boldsymbol{\beta}_{i}^{\prime}$ is a row vector which is the transpose of a $c$-vector.

## Example A. 2

Let

$$
\boldsymbol{\alpha}_{1}=\left(\begin{array}{l}
1 \\
2 \\
3
\end{array}\right), \boldsymbol{\alpha}_{2}=\left(\begin{array}{l}
1 \\
0 \\
1
\end{array}\right) \text { and } \boldsymbol{\alpha}_{3}=\left(\begin{array}{r}
-1 \\
0 \\
1
\end{array}\right)
$$

Then

$$
A=\left(\begin{array}{lll}
\boldsymbol{\alpha}_{1} & \boldsymbol{\alpha}_{2} & \boldsymbol{\alpha}_{3}
\end{array}\right)=\left(\begin{array}{rrr}
1 & 1 & -1 \\
2 & 0 & 0 \\
3 & 1 & 1
\end{array}\right)
$$

Also,

$$
B=\left(\begin{array}{l}
\boldsymbol{\alpha}_{1}^{\prime} \\
\boldsymbol{\alpha}_{2}^{\prime} \\
\boldsymbol{\alpha}_{3}^{\prime}
\end{array}\right)=\left(\begin{array}{rrr}
1 & 2 & 3 \\
1 & 0 & 1 \\
-1 & 0 & 1
\end{array}\right)=A^{\prime},
$$

since $\boldsymbol{\alpha}_{1}^{\prime}=\left(\begin{array}{lll}1 & 2 & 3\end{array}\right), \boldsymbol{\alpha}_{2}^{\prime}=\left(\begin{array}{lll}1 & 0 & 1\end{array}\right)$ and $\boldsymbol{\alpha}_{3}^{\prime}=\left(\begin{array}{lll}-1 & 0 & 1\end{array}\right)$.

A vector $\boldsymbol{a}=\left(a_{1}, \ldots, a_{n}\right)^{\prime}$ is said to be a non-null vector if at least one $a_{i}$ is different from zero. If all the $a_{i}$ 's are zero, it is called a null vector and is denoted by $\mathbf{0}$.

We designate a vector consisting entirely of 1 's as $\mathbf{1}=(1,1,1, \ldots, 1)^{\prime}$. Let $\boldsymbol{x}=\left(x_{1}, \ldots, x_{n}\right)^{\prime}$. Then $\bar{x}=\sum_{i=1}^{n} x_{i} / n=n^{-1} \mathbf{1}^{\prime} \boldsymbol{x}$ and the vector $\left(x_{1}-\bar{x}, \ldots, x_{n}-\bar{x}\right)^{\prime}$ may be written as

$$
\begin{equation*}
\boldsymbol{x}-n^{-1} \mathbf{1 1}^{\prime} \boldsymbol{x}=\left(I_{n}-n^{-1} \mathbf{1} \mathbf{1}^{\prime}\right) \boldsymbol{x} \tag{A.2}
\end{equation*}
$$

The length of a vector $\boldsymbol{x}$ is $\left(\boldsymbol{x}^{\prime} \boldsymbol{x}\right)^{1 / 2}$ and is often written as $\|\boldsymbol{x}\|$. For two vectors $\boldsymbol{x}$ and $\boldsymbol{y}$, we have the well-known Cauchy-Schwartz inequality,

$$
\left|\boldsymbol{x}^{\prime} \boldsymbol{y}\right| \leq\|\boldsymbol{x}\|\|\boldsymbol{y}\| .
$$

The quantity $\boldsymbol{x}^{\prime} \boldsymbol{y} /[\|x\|\|y\|]$ is the cosine of the angle between the two vectors. Therefore, $\boldsymbol{x}^{\prime} \boldsymbol{y}=0$ implies that $\boldsymbol{x}$ and $\boldsymbol{y}$ are at right angles; $\boldsymbol{x}$ and $\boldsymbol{y}$ are then said to be orthogonal. If, in addition, $\|\boldsymbol{x}\|=1$ and $\|\boldsymbol{y}\|=1, \boldsymbol{x}$ and $\boldsymbol{y}$ are called orthonormal.

Two matrices $A$ and $B$ are said to be orthogonal if $A B=0$. A single matrix $\Gamma$ is said to be orthogonal if it is a square matrix such that $\Gamma \Gamma^{\prime}=$ $I$. Note that this definition is not exactly the analog of the definition of orthogonality for vectors. In fact, $\Gamma^{\prime} \Gamma=I$ requires the columns of $\Gamma$ to be orthonormal. Clearly, then, $\Gamma^{\prime}=\Gamma^{-1}$ and for any vector $\boldsymbol{\alpha}$,

$$
\begin{equation*}
\|\Gamma \boldsymbol{\alpha}\|=\left(\boldsymbol{\alpha}^{\prime} \Gamma^{\prime} \Gamma \boldsymbol{\alpha}\right)^{-1 / 2}=\|\boldsymbol{\alpha}\| \tag{A.3}
\end{equation*}
$$

i.e., multiplication by an orthogonal matrix leaves length unchanged.

## A. 5 Rank of a Matrix

The set $\boldsymbol{\alpha}_{1}, \ldots, \boldsymbol{\alpha}_{n}$ is said to be linearly independent if no $\boldsymbol{\alpha}_{i}$ can be expressed as a linear combination of the others. This is equivalent to saying that there is no non-null vector $\boldsymbol{c}=\left(c_{1}, \ldots, c_{n}\right)^{\prime}$ such that $\sum_{i=1}^{n} c_{i} \boldsymbol{\alpha}_{i}=\mathbf{0}$. If $\boldsymbol{\alpha}_{1}, \cdots, \boldsymbol{\alpha}_{n}$ are not linearly independent they are said to be linearly dependent.

It may be proved that the number of independent columns of a matrix $A$ is equal to the number of independent rows (see Rao, 1973, Section 1a. 3 for a proof). The number of linearly independent columns of a matrix is called its rank, $\rho(A)$. If the rank of a square matrix $A_{r}$ is the same as its dimension $r$, then it is said to be non-singular; otherwise it is called singular. The following properties of $\rho(A)$ are readily verified:

1. $\rho(A)=0$ if and only if $A=0$,
2. if $A: r \times c \neq 0$, then $1 \leq \rho(A) \leq \min (r, c)$,
3. $\rho(A)=\rho\left(A^{\prime}\right)$,
4. $\rho(A B) \leq \min (\rho(A), \rho(B))$,
5. $\rho(A B)=\rho(A)=\rho\left(B^{\prime} A^{\prime}\right)$ if $\rho(B: r \times c)=r \leq c$,
6. $\rho(A)=\rho\left(A A^{\prime}\right)=\rho\left(A^{\prime} A\right)$.

## A. 6 Trace of a Matrix

For a square matrix $A=\left(a_{i j}\right): r$, the sum of its diagonal elements is called its trace, $\operatorname{tr}(A)$; i.e., $\operatorname{tr}(A)=\sum_{i=1}^{r} a_{i i}$. It is easy to verify that

1. $\operatorname{tr}(A)=\operatorname{tr}\left(A^{\prime}\right)$,
2. $\operatorname{tr}(A B)=\operatorname{tr}(B A)$,
3. $\operatorname{tr}(A B C)=\operatorname{tr}(B C A)=\operatorname{tr}(C A B)$,
4. $\operatorname{tr}(A+B)=\operatorname{tr}(B+A)=\operatorname{tr}(A)+\operatorname{tr}(B)$,
5. $\operatorname{tr}\left(\sum_{\alpha=1}^{k} A_{\alpha}\right)=\sum_{\alpha=1}^{k} \operatorname{tr}\left(A_{\alpha}\right)$,
6. $\operatorname{tr}(k A)=k \operatorname{tr}(A)$ where $k$ is a real number.

## Example A. 3

If $\boldsymbol{x}$ is a vector, $\operatorname{tr}\left(\boldsymbol{x} \boldsymbol{x}^{\prime}\right)=\operatorname{tr}\left(\boldsymbol{x}^{\prime} \boldsymbol{x}\right)=\boldsymbol{x}^{\prime} \boldsymbol{x}$ since $\boldsymbol{x}^{\prime} \boldsymbol{x}$ is a scalar.

## Example A. 4

Let $\Gamma$ be an orthogonal matrix. Then

$$
\operatorname{tr}\left[\Gamma \boldsymbol{x} \boldsymbol{x}^{\prime} \Gamma^{\prime}\right]=\operatorname{tr}\left[\boldsymbol{x} \boldsymbol{x}^{\prime} \Gamma^{\prime} \Gamma\right]=\operatorname{tr}\left[\boldsymbol{x} \boldsymbol{x}^{\prime}\right]
$$

which as we have just seen is $\boldsymbol{x}^{\prime} \boldsymbol{x}$.

## A. 7 Partitioned Matrices

A partitioned matrix is a matrix of matrices. For example, we can write the matrix

$$
\left(\begin{array}{cccc}
1 & 2 & 3 & 4 \\
5 & 6 & 7 & 8 \\
9 & 10 & 11 & 12 \\
13 & 14 & 15 & 16 \\
17 & 18 & 19 & 20
\end{array}\right) \text { as }\left(\begin{array}{cc}
A_{11} & A_{12} \\
A_{21} & A_{22}
\end{array}\right) \text { or as }\left(\begin{array}{cc}
B_{11} & B_{12} \\
B_{21} & B_{22}
\end{array}\right)
$$

where

$$
\begin{gathered}
A_{11}=\left(\begin{array}{ll}
1 & 2 \\
5 & 6
\end{array}\right), A_{12}=\left(\begin{array}{cc}
3 & 4 \\
7 & 8
\end{array}\right) \\
A_{21}=\left(\begin{array}{cc}
9 & 10 \\
13 & 14 \\
17 & 18
\end{array}\right), A_{22}=\left(\begin{array}{cc}
11 & 12 \\
15 & 16 \\
19 & 20
\end{array}\right) \\
B_{11}=\left(\begin{array}{lll}
1 & 2 & 3 \\
5 & 6 & 7
\end{array}\right), B_{12}=\binom{4}{8} \\
B_{21}=\left(\begin{array}{ccc}
9 & 10 & 11 \\
13 & 14 & 15 \\
17 & 18 & 19
\end{array}\right), \text { and } B_{22}=\left(\begin{array}{l}
12 \\
16 \\
20
\end{array}\right)
\end{gathered}
$$

The rules for multiplying two partitioned matrices are the same as for multiplying two ordinary matrices, only now the submatrices are the 'elements'.

## A. 8 Determinants

A permutation $\pi(n)$ of the set of numbers $1,2, \ldots, n$ is any reordering of the set; e.g., $1,3,2,4$ is a permutation of $1,2,3,4$, as is $4,2,3,1$. The $i$ th element of $\pi(n)$ will be referred to as $\pi(n)_{i}$ or as $\pi_{i}$. The number $\#(\pi(n))$ of inversions of a permutation $\pi(n)$ is the number of exchanges of pairs of numbers in $\pi(n)$ to bring them to their natural order. For example, exchanging 4 and 1 and then 2 and 3 brings $4,3,2,1$ into the order $1,2,3,4$; therefore, the number of inversions in this case is 2 . The number of inversions of a permutation is not unique, but it might be shown that $(-1)^{\#(\pi(n))}$ is unique. The determinant of a square matrix $A=\left(a_{i j}\right): n$ is defined as

$$
\operatorname{det}(A)=\sum_{\pi(n)}(-1)^{\#(\pi(n))} \prod_{i=1}^{n} a_{\pi_{i}, i}
$$

For example,

$$
\operatorname{det}\left(\begin{array}{ll}
a_{11} & a_{12} \\
a_{21} & a_{22}
\end{array}\right)=a_{11} \times a_{22}-a_{21} \times a_{12}
$$

and

$$
\operatorname{det}\left(\begin{array}{cc}
3 & 1 \\
1 & 2
\end{array}\right)=3 \times 2-1 \times 1=5
$$

The following properties are easily verified:

1. $\operatorname{det}\left(A^{\prime}\right)=\operatorname{det}(A)$.
2. If the $i$ th row (or column) of a matrix is multiplied by a number $c$, its determinant is multiplied by $c$. Therefore, $\operatorname{det}(c A)=c^{n} \operatorname{det}(A)$ if $A$ is an $n \times n$ matrix.
3. If two rows (or columns) of a matrix are interchanged, the sign of the determinant changes. It follows that if two rows or columns are identical the value of the determinant is zero.
4. The value of a determinant is unchanged if to the $i$ th row (column) is added $c$ times the $j$ th row (column). Hence, if a matrix has linearly dependent rows (or columns), its determinant is zero.
5. $\operatorname{det}\left[\operatorname{diag}\left(a_{1}, \ldots, a_{n}\right)\right]=\prod_{i=1}^{n} a_{i}$ and, in particular, $\operatorname{det}(I)=1$.
6. $\operatorname{det}(A B)=\operatorname{det}(A) \operatorname{det}(B)$.
7. $\operatorname{det}\left(A A^{\prime}\right) \geq 0$.
8. If $A$ and $B$ are square matrices,

$$
\begin{aligned}
& \operatorname{det}\left(\begin{array}{cc}
I & 0 \\
C & A
\end{array}\right)=\operatorname{det}(A), \quad \operatorname{det}\left(\begin{array}{cc}
A & C \\
0 & I
\end{array}\right)=\operatorname{det}(A), \\
& \operatorname{det}\left(\begin{array}{cc}
A & C \\
0 & B
\end{array}\right)=\operatorname{det}\left(\begin{array}{cc}
A & 0 \\
C & B
\end{array}\right)=\operatorname{det}(A) \operatorname{det}(B)
\end{aligned}
$$

9. $\operatorname{det}\left(I_{p}+A B\right)=\operatorname{det}\left(I_{q}+B A\right)$, where $A$ and $B$ are matrices of dimension $p \times q$ and $q \times p$ respectively.

## A. 9 Inverses

If, for a square matrix $A$, there exists a matrix $B$ such that

$$
A B=B A=I
$$

then $B$ is called the inverse of $A$ and is denoted as $A^{-1}$. If $A$ is non-singular such a matrix always exists and is unique. For a singular matrix there is no inverse.

Inverses may be computed as follows. Consider the three operations:
O1 Multiplying a row (or column) of a matrix $A$ by a number $c$.
O2 Replacing a row (column) $\boldsymbol{a}_{i}$ of $A$ by $\boldsymbol{a}_{i}+\lambda \boldsymbol{a}_{j}$ where $\lambda$ is a number and $\boldsymbol{a}_{j}$ is another row(column).

O3 Interchanging two rows or columns.

The application of a sequence of such operations to any nonsingular matrix will reduce it to an identity matrix. The application of the same sequence of operations (in the same order) to an identity matrix will yield the inverse. This is easily seen as follows: Notice that each of the row operations O1, O2 and O 3 is equivalent to the multiplication of $A$ from the left by a matrix, say $O_{i}$. Therefore, a sequence of such operations is equivalent to multiplication by a matrix $O$ which is the product of a sequence of these individual matrices $O_{i}$. Since $A A^{-1}=I$ and $O A=I$, it follows, on multiplying both sides of the former by $O$, that $A^{-1}=O I$.

However, in order to reduce accumulated round-off errors, particularly in near singular situations (Chapter 10), actual computer procedures are somewhat more complex. A description of many of the procedures in common use is given in Chapters 11 and 12 of Seber (1977). While most users tend to ignore the exact computational procedure used by packages, and nowadays most of those given in serious statistical packages are quite reliable, a paper by Longley (1967) provides a sobering thought. He examined a number of the packages of the day with a highly multicollinear data set and found that estimates for one of parameters varied from -41 to 27 for the different packaged programs (the correct estimate found by careful hand calculation was about 15). A portion of his data is given in Exhibit 10.11, p. 232.

## Example A. 5

The following sequence of operations:

1. divide Row 1 by 5 ,
2. subtract Row 2 from Row 1 and replace Row 1 by the result,
3. divide Row 1 by -2 ,
4. subtract 3 times Row 1 from Row 2 and place the result in Row 2,
5. divide Row 2 by 2,
reduces

$$
A=\left(\begin{array}{cc}
5 & 10 \\
3 & 2
\end{array}\right) \text { to } I_{2}
$$

The same sequence of operations changes

$$
I_{2} \text { to }\left(\begin{array}{rr}
-.1 & .5 \\
.15 & -.25
\end{array}\right)=B
$$

It is easily verified that $A B=B A=I$, i.e., $A$ and $B$ are inverses of each other.

Let $P$ and $Q$ be non-singular matrices. Since $\left(Q^{-1} P^{-1}\right) P Q=I$, it follows that $(P Q)^{-1}=Q^{-1} P^{-1}$.

Theorem A. 1 Let $P$ and $Q$ be $n$-dimensional non-singular matrices such that $Q=P+U V$, where $U$ has dimension $n \times q$ and $V$ has dimension $q \times n$. Then

$$
\begin{equation*}
Q^{-1}=(P+U V)^{-1}=P^{-1}-P^{-1} U\left(I_{q}+V P^{-1} U\right)^{-1} V P^{-1} \tag{A.4}
\end{equation*}
$$

Proof: Since $Q^{-1} P+Q^{-1} U V=I$,

$$
\begin{equation*}
Q^{-1}+Q^{-1} U V P^{-1}=P^{-1} \tag{A.5}
\end{equation*}
$$

Therefore,

$$
P^{-1} U=\left(Q^{-1} U\right)+\left(Q^{-1} U\right) V P^{-1} U=Q^{-1} U\left(I+V P^{-1} U\right)
$$

and it follows that

$$
\begin{equation*}
Q^{-1} U=P^{-1} U\left(I+V P^{-1} U\right)^{-1} \tag{A.6}
\end{equation*}
$$

On substituting for $Q^{-1} U$ from (A.6) into (A.5) we get (A.4).

## Example A. 6

Let $X_{n}=\left(\boldsymbol{x}_{1}, \ldots, \boldsymbol{x}_{n}\right)^{\prime}$ be a $k \times n$ dimensional matrix where the $\boldsymbol{x}_{i}$ 's are $k$ vectors. Let $X_{n+1}=\left(\boldsymbol{x}_{1}, \ldots, \boldsymbol{x}_{n}, \boldsymbol{x}_{n+1}\right)^{\prime}, Q=X_{n+1}^{\prime} X_{n+1}$ and $P=X_{n}^{\prime} X_{n}$. Then

$$
Q=X_{n+1}^{\prime} X_{n+1}=\left(\begin{array}{cc}
X_{n}^{\prime} & \boldsymbol{x}_{n+1}
\end{array}\right)\binom{X_{n}}{\boldsymbol{x}_{n+1}^{\prime}}=P+\boldsymbol{x}_{n+1} \boldsymbol{x}_{n+1}^{\prime}
$$

It follows that

$$
\begin{aligned}
Q^{-1} & =P^{-1}-P^{-1} \boldsymbol{x}_{n+1}\left[I_{1}+\boldsymbol{x}_{n+1}^{\prime} P^{-1} \boldsymbol{x}_{n+1}\right]^{-1} \boldsymbol{x}_{n+1}^{\prime} P^{-1} \\
& =P^{-1}-\frac{P^{-1} \boldsymbol{x}_{n+1} \boldsymbol{x}_{n+1}^{\prime} P^{-1}}{1+\boldsymbol{x}_{n+1}^{\prime} P^{-1} \boldsymbol{x}_{n+1}} \\
& =\left(X_{n}^{\prime} X_{n}\right)^{-1}-\frac{\left(X_{n}^{\prime} X_{n}\right)^{-1} \boldsymbol{x}_{n+1} \boldsymbol{x}_{n+1}^{\prime}\left(X_{n}^{\prime} X_{n}\right)^{-1}}{1+\boldsymbol{x}_{n+1}^{\prime}\left(X_{n}^{\prime} X_{n}\right)^{-1} \boldsymbol{x}_{n+1}}
\end{aligned}
$$

from Theorem A.1.

## Example A. 7

Let

$$
Q_{n}=\left(\begin{array}{cccc}
2 & 1 & \ldots & 1 \\
1 & 2 & \ldots & 1 \\
\vdots & \vdots & \ddots & \vdots \\
1 & 1 & \ldots & 2
\end{array}\right)
$$

Then,

$$
Q^{-1}=I_{n}-\frac{\mathbf{1 1}^{\prime}}{1+\mathbf{1}^{\prime} \mathbf{1}}=I_{n}-\frac{\mathbf{1 1}^{\prime}}{n+1}
$$

since $Q=I_{n}+\mathbf{1 1}^{\prime}$.

## Example A. 8

Let

$$
A=\left(\begin{array}{ll}
A_{11} & A_{12} \\
A_{21} & A_{22}
\end{array}\right) \quad \text { and } \quad B=\left(\begin{array}{ll}
B_{11} & B_{12} \\
B_{21} & B_{22}
\end{array}\right)
$$

be two partitioned matrices. Then if $B=A^{-1}$, we get from $B A=I$,

$$
\begin{gathered}
B_{11} A_{11}+B_{12} A_{21}=I, \quad B_{11} A_{12}+B_{12} A_{22}=0 \\
B_{21} A_{11}+B_{22} A_{21}=0 \text { and } B_{21} A_{12}+B_{22} A_{22}=I
\end{gathered}
$$

whence solving the first pair of simultaneous equations and then the second pair, we get

$$
\begin{aligned}
& B_{11}=\left(A_{11}-A_{12} A_{22}^{-1} A_{21}\right)^{-1} \\
& B_{12}=-A_{11}^{-1} A_{12}\left(A_{22}-A_{21} A_{11}^{-1} A_{12}\right)^{-1} \\
& B_{21}=-\left(A_{22}-A_{21} A_{11}^{-1} A_{12}\right)^{-1} A_{21} A_{11}^{-1} \\
& B_{22}=\left(A_{22}-A_{21} A_{11}^{-1} A_{12}\right)^{-1} .
\end{aligned}
$$

In particular, if

$$
A=\left(\begin{array}{cc}
A_{11} & 0 \\
0 & A_{22}
\end{array}\right), \text { then } A^{-1}=\left(\begin{array}{cc}
A_{11}^{-1} & 0 \\
0 & A_{22}^{-1}
\end{array}\right)
$$

as can be verified from the formulæ above or directly by multiplication.

## A. 10 Characteristic Roots and Vectors

If for a square matrix $A$, we can write $A \boldsymbol{x}=c \boldsymbol{x}$ for some non-null vector $\boldsymbol{x}$, then $c$ is called a characteristic root (or eigenvalue or latent root) of $A$ and $\boldsymbol{x}$ is called the corresponding characteristic vector. A symmetric matrix $A$ : $r$ has $r$ real valued characteristic roots, its rank equals the number of its non-zero characteristic roots and its trace is the sum of its characteristic roots (see Srivastava and Khatri, 1979, Chapter 1). The characteristic roots of a diagonal matrix are its diagonal elements; hence, obviously, all characteristic roots of an identity matrix are one.

If an r-dimensional matrix $A$ is symmetric, then there exists an orthogonal matrix $\Gamma$ and a diagonal matrix $D=\operatorname{diag}\left(d_{1}, \ldots, d_{r}\right)$ such that

$$
\begin{equation*}
A=\Gamma D \Gamma^{\prime} \tag{A.7}
\end{equation*}
$$

Moreover, the $d_{i}$ 's are the characteristic roots of $A$, and the columns of $\Gamma$ are the corresponding eigenvectors (see Srivastava and Khatri, 1979, p. 18).

## Example A. 9

Let $X \boldsymbol{c}=\sum_{j=1}^{k} c_{j} \boldsymbol{x}_{j}$ be any linear combination of the columns $\boldsymbol{x}_{j}$ of $X$ : $n \times k$. Since $X^{\prime} X$ is symmetric (see Section A.2), it can be written as $\Gamma D \Gamma^{\prime}$ where $\Gamma$ is orthogonal and $D$ is the diagonal matrix $\operatorname{diag}\left(d_{1}, \ldots, d_{k}\right)$ of the eigenvalues. Let $\boldsymbol{\gamma}=\left(\gamma_{1}, \ldots, \gamma_{k}\right)^{\prime}=\Gamma^{\prime} \boldsymbol{c}$. Then $\|\boldsymbol{c}\|=\|\boldsymbol{\gamma}\|$ and

$$
\begin{equation*}
\min _{\|\boldsymbol{c}\|=1}\|X \boldsymbol{c}\|=\min _{\|\boldsymbol{\gamma}\|=1} \boldsymbol{\gamma}^{\prime} D \boldsymbol{\gamma}=\min _{\|\boldsymbol{\gamma}\|=1} \sum_{j=1}^{k} d_{j} \gamma_{j}^{2}=d_{\text {min }} \tag{A.8}
\end{equation*}
$$

the smallest eigenvalue (call it $d_{j}$ ) of $X^{\prime} X$, and the minimum occurs when $\gamma$ has a 1 in the row corresponding to $d_{j}$ and has zeros in other positions. For such a $\gamma, \boldsymbol{c}$ is the $j$ th column of $\Gamma$; i.e., $\boldsymbol{c}$ is the eigenvector corresponding to the smallest eigenvalue.

## A. 11 Idempotent Matrices

A square matrix $A$ will be called idempotent if $A^{2}=A A=A$. In this book all idempotent matrices are assumed to be symmetric. For such matrices $\operatorname{tr}(A)=\rho(A)$. Also it may be shown that $A: r$ is idempotent if and only if $\rho(A)+\rho\left(I_{r}-A\right)=r$ (see Srivastava and Khatri, 1979, p. 14). Yet another useful property is that the characteristic roots of an idempotent matrix $A$ are either 0 or 1 and $\rho(A)$ is equal to the number of roots that are 1 (see Exercise A.9).

Example A. 10
Let $M^{(0)}=I_{n}-n^{-1} \mathbf{1 1}$. Since $\mathbf{1}^{\prime} \mathbf{1}=n$,

$$
\left(M^{(0)}\right)^{2}=I_{n}-n^{-1} \mathbf{1 1}^{\prime}-n^{-1} \mathbf{1 1}^{\prime}+n^{-2} \mathbf{1 1}^{\prime} \mathbf{1 1}^{\prime}=M^{(0)} .
$$

Hence, $M^{(0)}$ is idempotent. The matrix $\mathbf{1 1}^{\prime}$ is an $n \times n$ dimensional matrix of 1 's; hence $\operatorname{tr}\left(n^{-1} \mathbf{1 1}^{\prime}\right)=1$. Obviously $\operatorname{tr}(I)=n$. Consequently, the trace of $M^{(0)}$ is $n-1$, which is also its rank. Moreover, it has $n-1$ characteristic roots which are 1's and one zero root.

## Example A. 11

Let $X$ be an $n \times(k+1)$ dimensional matrix with $n>k+1$ and let $H=X\left(X^{\prime} X\right)^{-1} X^{\prime}$. Then

$$
H H=X\left(X^{\prime} X\right)^{-1} X^{\prime} X\left(X^{\prime} X\right)^{-1} X^{\prime}=X\left(X^{\prime} X\right)^{-1} X^{\prime}=H .
$$

Hence, $H$ is idempotent. From Property 2 of traces (Section A.6)

$$
\begin{equation*}
\operatorname{tr}\left[X\left(X^{\prime} X\right)^{-1} X^{\prime}\right]=\operatorname{tr}\left[X^{\prime} X\left(X^{\prime} X\right)^{-1}\right]=\operatorname{tr}\left(I_{k+1}\right)=k+1 \tag{A.9}
\end{equation*}
$$

Hence the rank of $H$ is $k+1$. If $M=I-H$,

$$
M M=(I-H)(I-H)=I-H-H+H H=I-H=M
$$

showing that $M$ is also idempotent. Moreover, since

$$
\begin{equation*}
\operatorname{tr}(M)=\operatorname{tr}(I)-\operatorname{tr}(H)=n-k-1 \tag{A.10}
\end{equation*}
$$

$M$ has rank $n-k-1$.

## A. 12 The Generalized Inverse

A matrix $B$ is said to be a generalized inverse of $A$ if it satisfies $A B A=A$. A generalized inverse $B$ of $A$ is denoted as $A^{-}$. While a singular matrix has no inverse, all matrices have generalized inverses. Notice that if $A$ is non-singular, $A A^{-1} A=A$. Hence an inverse is a generalized inverse. But when $A$ is singular $A^{-}$is not unique.

## Example A. 12

Let $X$ be an $n \times p$ dimensional matrix of rank $p \leq n$. Then a generalized inverse of $X$ is given by

$$
X^{-}=\left(X^{\prime} X\right)^{-1} X^{\prime}
$$

since $X X^{-} X=X\left(X^{\prime} X\right)^{-1} X^{\prime} X=X$.

## Example A. 13

Let $A$ be an idempotent matrix. Then $A^{-}=\mathrm{A}$, since $A A A=A A=A$. If $A^{-}$is a generalized inverse for an arbitrary matrix $A$, then $A=A A^{-} A$, and hence $A^{-} A=A^{-} A A^{-} A$. Hence the matrix $A^{-} A$ is an idempotent matrix. Similarly, since $A A^{-}=A A^{-} A A^{-}$, it follows that $A A^{-}$is an idempotent matrix. Also, since $\rho(A)=\rho\left(A A^{-} A\right) \leq \rho\left(A^{-} A\right) \leq \rho(A)$, it follows that $\rho(A)=\rho\left(A^{-} A\right)$.

In fact, it can be shown that if there exists a matrix $B$ such that $B A$ is idempotent and $\rho(B A)=\rho(A)$, then $B$ is a generalized inverse of $A$. This, along with some other results on generalized inverses, are presented in the following theorem.

Theorem A. 2 Let $A$ be an $m \times n$ dimensional matrix. Then $B$ is a generalized inverse of $A$ if and only if

1. $\rho\left(I_{n}-B A\right)=n-\rho(A)$, or
2. $\rho(B A)=\rho(A)$ and $B A$ is idempotent, or
3. $\rho(A B)=\rho(A)$ and $A B$ is idempotent.

## Corollary A. 1

1. $\left(A^{\prime} A\right)^{-} A^{\prime}$ is a generalized inverse of $A$ and $A\left(A^{\prime} A\right)^{-}$is a generalized inverse of $A^{\prime}$,
2. $A\left(A^{\prime} A\right)^{-} A^{\prime} A=A$ and $\left(A^{\prime} A\right)\left(A^{\prime} A\right)^{-} A^{\prime}=A^{\prime}$, and
3. $A\left(A^{\prime} A\right)^{-} A^{\prime}$ is symmetric, idempotent, of rank $\rho(A)$, and unique.

For proofs of these results, see Srivastava and Khatri (1979, p. 12-13) or Rao and Mitra (1971, p. 22-23).

## A. 13 Quadratic Forms

Let $A$ be a symmetric matrix and $\boldsymbol{x}=\left(x_{1}, \ldots, x_{r}\right)^{\prime}$ be a vector. Then $\boldsymbol{x}^{\prime} A \boldsymbol{x}$, which is a second degree polynomial in the $x_{i}$ 's, is called a quadratic form in $\boldsymbol{x}$. The matrix $A$ will be said to be positive definite (semi-definite) if and only if $\boldsymbol{x}^{\prime} A \boldsymbol{x}>0(\geq 0)$ for all $\boldsymbol{x} \neq \mathbf{0}$. The fact that a matrix $A$ is positive definite (semi-definite) is sometimes indicated as $A>0(A \geq 0)$. In this book any matrix that is positive definite or positive semi-definite is assumed to be symmetric.

Since

$$
\boldsymbol{z}^{\prime} X^{\prime} X \boldsymbol{z}=(X \boldsymbol{z})^{\prime}(X \boldsymbol{z})
$$

is a sum of squares and is hence non-negative, $X^{\prime} X$ is positive semi-definite for all matrices $X$. Using (A.7), it may be shown that the characteristic roots of a positive definite (semi-definite) matrix are all positive (nonnegative). Also, from (A.7) it follows that a matrix $A$ is positive semidefinite if and only if it can be written in the form $A=X^{\prime} X$, since we can write $A=\Gamma D \Gamma^{\prime}=\Gamma D^{1 / 2} D^{1 / 2} \Gamma^{\prime}=X^{\prime} X$, where $D$ is a diagonal matrix with non-negative diagonal elements.

Lemma A. 1 Let $S: p$ be a positive definite matrix and $B: p \times m$ and $C: p \times(p-m)$ be two matrices of ranks $m$ and $(p-m)$, respectively, such that $C^{\prime} B=0$. Then

$$
S^{-1}=S^{-1} B\left(B^{\prime} S^{-1} B\right)^{-1} B^{\prime} S^{-1}+C\left(C^{\prime} S C\right)^{-1} C^{\prime} .
$$

For a proof, see Srivastava and Khatri (1979).
Corollary A. 2 For matrices $B$ and $C$ as defined above

$$
I=B\left(B^{\prime} B\right)^{-1} B^{\prime}+C\left(C^{\prime} C\right)^{-1} C^{\prime}
$$

## A. 14 Vector Spaces

The material of this section has not been directly used in the text. However, the concepts in it provide an alternative, geometrical discussion of least squares.

A vector of the form $\sum_{i=1}^{n} c_{i} \boldsymbol{\alpha}_{i}$ is said to be a linear combination of vectors $\boldsymbol{\alpha}_{1}, \ldots, \boldsymbol{\alpha}_{n}$. The set of all linear combinations of a set of vectors constitutes a vector space. Obviously a vector space is closed under addition and multiplication by a scalar. Let $\boldsymbol{x}_{1}, \ldots, \boldsymbol{x}_{p}$ be $p \leq n$ members of a vector space $\mathcal{S}$. Then all linear combinations of them form a vector (sub)-space which is called a linear manifold $\mathcal{M}(X)$ spanned by $X=\left(\boldsymbol{x}_{1}, \ldots, \boldsymbol{x}_{p}\right)$. All vectors in $\mathcal{S}$ which are orthogonal to each vector in $\mathcal{M}(X)$ also form a vector subspace which is called the orthogonal complement of $\mathcal{M}(X)$ and is denoted by $\mathcal{M}^{\perp}(X)$. Needless to say, $\boldsymbol{x} \in \mathcal{M}(X)$ and $\boldsymbol{y} \in \mathcal{M}^{\perp}(X)$ implies $\boldsymbol{x}^{\prime} \boldsymbol{y}=0$. It can be shown that any vector $\boldsymbol{z} \in \mathcal{S}$ can be written as $\boldsymbol{z}=\boldsymbol{x}+\boldsymbol{y}$ where $\boldsymbol{x} \in \mathcal{M}(X)$ and $\boldsymbol{y} \in \mathcal{M}^{\perp}(X)$ (Rao, 1973, p. 11).

## Example A. 14

Linear combinations of the vectors

$$
\boldsymbol{\alpha}_{1}=\left(\begin{array}{l}
1 \\
0 \\
0 \\
0
\end{array}\right), \boldsymbol{\alpha}_{2}=\left(\begin{array}{l}
0 \\
1 \\
0 \\
0
\end{array}\right), \boldsymbol{\alpha}_{3}=\left(\begin{array}{l}
0 \\
0 \\
1 \\
0
\end{array}\right), \boldsymbol{\alpha}_{4}=\left(\begin{array}{l}
0 \\
0 \\
0 \\
1
\end{array}\right)
$$

constitute a vector space. Any vector of the form

$$
\left(c_{1}, c_{2}, c_{3}, c_{4}\right)^{\prime}=\sum_{i=1}^{4} c_{i} \boldsymbol{\alpha}_{i}
$$

is in it. All vectors of the form $\left(c_{1}, c_{2}, 0,0\right)^{\prime}$ are included in the manifold $\mathcal{M}\left(\boldsymbol{\alpha}_{1}, \boldsymbol{\alpha}_{2}\right)$ and are orthogonal to any vector of the form $\left(0,0, c_{3}, c_{4}\right)^{\prime} \in$ $\mathcal{M}^{\perp}\left(\boldsymbol{\alpha}_{3}, \boldsymbol{\alpha}_{4}\right)$.

Let $\mathcal{S}$ be a vector space and $\mathcal{M}(X)$ be a manifold contained in it and let $\mathcal{M}^{\perp}(X)$ be the orthogonal complement of $\mathcal{M}(X)$. Let $\boldsymbol{z}=\boldsymbol{x}+\boldsymbol{y}$ where $\boldsymbol{z} \in \mathcal{S}, \boldsymbol{x} \in \mathcal{M}(X)$ and $\boldsymbol{y} \in \mathcal{M}^{\perp}(X)$. Then a matrix $\mathcal{P}$ such that $\mathcal{P} \boldsymbol{z}=\boldsymbol{x}$ is called a projection matrix and is said to project $\boldsymbol{z}$ on $\mathcal{M}(X)$ along $\mathcal{M}^{\perp}(X)$. It is unique for a given $\mathcal{S}$ and $\mathcal{M}(X)$, and $I-\mathcal{P}$ projects $\boldsymbol{z}$ along $\mathcal{M}(X)$ on $\mathcal{M}^{\perp}(X)$. Moreover, for $\boldsymbol{x} \in \mathcal{M}(X)$ and any $\boldsymbol{y} \in \mathcal{S},\|\boldsymbol{y}-\boldsymbol{x}\|$ assumes its minimum value for $\boldsymbol{x}=\mathcal{P} \boldsymbol{y}$. In order for a matrix to be a projection, it is necessary and sufficient that it be (symmetric and) idempotent (Rao, 1973, pp. 46-48).

## Example A. 15

$H$, as defined in Example A.11, is an idempotent matrix. Hence, it is a projection and, since $H \boldsymbol{y}=X \boldsymbol{b}$ if $\boldsymbol{b}=\left(X^{\prime} X\right)^{-1} X \boldsymbol{y}, H$ projects a vector
on $\mathcal{M}(X)$. Therefore $M=I-H$ projects a vector on the orthogonal complement of $\mathcal{M}(X)$. Let $\boldsymbol{e}=M \boldsymbol{y}$. Then $\boldsymbol{e}$ and $\hat{\boldsymbol{y}}=H \boldsymbol{y}$ are orthogonal. This can also be verified directly, since $H M=H(I-H)=H-H=0$ and, therefore, $\hat{\boldsymbol{y}}^{\prime} \boldsymbol{e}=(H \boldsymbol{y})^{\prime} M \boldsymbol{y}=\boldsymbol{y}^{\prime} H M \boldsymbol{y}=0$.

With the usual 'least squares' meanings (see Chapter 2) given to $\boldsymbol{y}, \boldsymbol{e}$, $X$ and $\hat{\boldsymbol{y}}$, this example provides a geometric interpretation of linear least squares which several analysts, including the authors, have found useful.

## Problems

## Exercise A.1: Let

$$
\begin{gathered}
A=\left(\begin{array}{ll}
1 & 2 \\
2 & 1
\end{array}\right), B=\left(\begin{array}{rr}
2 & -1 \\
1 & 2
\end{array}\right), C=\left(\begin{array}{lll}
1 & 0 & 1 \\
0 & 1 & 0 \\
0 & 0 & 1
\end{array}\right), \\
D=\left(\begin{array}{lll}
1 & 0 & 1 \\
1 & 1 & 1 \\
2 & 2 & 3
\end{array}\right), \text { and } E=\left(\begin{array}{llll}
1 & 2 & 3 & 4
\end{array}\right) .
\end{gathered}
$$

1. Obtain $A+B, A^{\prime}+B^{\prime}, C+D, C^{\prime}+D^{\prime},(C+D)^{\prime}$.
2. Compute $A B, B^{\prime} A^{\prime}, A^{\prime} B^{\prime},(A B)^{\prime}, C D, C^{\prime} D^{\prime}, D^{\prime} C^{\prime},(C D)^{\prime}$.
3. Compute $E E^{\prime}$ and $E^{\prime} E$.

Exercise A.2: Let $B=\left[(1-\rho) I_{n}+\rho 1_{1}{ }^{\prime}\right]$.

1. Find the determinant of $B$ and give conditions under which it is positive.
2. Find the inverse of $B$.

Exercise A.3: Find the eigenvalues of

$$
\left(\begin{array}{ll}
1 & \rho \\
\rho & 1
\end{array}\right)
$$

Exercise A.4: Let

$$
X^{\prime}=\left(\begin{array}{lll}
1 & 1 & 1 \\
1 & 2 & 3
\end{array}\right)
$$

Find the eigenvalues of $X^{\prime} X,\left(X^{\prime} X\right)^{2}$ and $\left(X^{\prime} X\right)^{-1}$.
Exercise A.5: Find the inverse of each of the following three matrices:

$$
\left(\begin{array}{ll}
5 & 0 \\
0 & 4
\end{array}\right),\left(\begin{array}{cc}
5 & 0 \\
3 & 4
\end{array}\right) \text { and }\left(\begin{array}{cc}
5 & 2 \\
3 & 4
\end{array}\right) .
$$

Exercise A.6: Find the determinant of the matrix $Q$ in Example A.7.
Exercise A.7: Show that the matrix $\Omega^{-1 / 2} X\left(X^{\prime} \Omega^{-1} X\right)^{-1} X^{\prime} \Omega^{-1 / 2}$, where $X$ is an $n \times p$ matrix and $\Omega^{-1}=\Omega^{-1 / 2} \Omega^{-1 / 2}$, is idempotent. What is its rank?

Exercise A.8: Show that the matrix

$$
A=\left(\begin{array}{rr}
\frac{1}{2} & -\frac{1}{2} \\
-\frac{1}{2} & \frac{1}{2}
\end{array}\right)
$$

is an idempotent matrix of rank 1. Find its eigenvalues.
Exercise A.9: Let $A$ be a symmetric, idempotent matrix of rank $r$. Show that the characteristic roots of $A$ are either zero or 1 . Also show that $\rho(A)=r$.

## Appendix B

## Random Variables and Random Vectors

## B. 1 Random Variables

## B.1.1 Independent Random Variables

We assume the reader is familiar with the notions of random variables (r.v.'s) and the independence and expectation of r.v.'s. The expectation $\mathrm{E}(u)$ of an r.v. $u$ is sometimes called the mean of $u$ and we denote the variance $\mathrm{E}(u-\mathrm{E}(u))^{2}$ of the r.v. $u$ as $\operatorname{var}(u)$. The square root of $\operatorname{var}(u)$ is called the standard deviation of $u$. Given constants $a$ and $b$, and an r.v. $u$, the following relationships are true and may be verified from a definition of $\mathrm{E}(u)$ :

1. $\mathrm{E}(a u+b)=a \mathrm{E}(u)+b$.
2. $\operatorname{var}(u)=\operatorname{var}(u \pm b)$.
3. $\operatorname{var}(a u \pm b)=a^{2} \operatorname{var}(u)$.
4. $\mathrm{E}\left(u^{2}\right)=\operatorname{var}(u)+[\mathrm{E}(u)]^{2}$.

We also have the well known Chebyshev's inequality:

$$
\mathrm{P}\{|u-\mathrm{E}(u)| \geq \tau\} \leq \tau^{-2} \operatorname{var}(u)
$$

A function $t(\boldsymbol{x})$ of $n$ random variables $\boldsymbol{x}=\left(x_{1}, \ldots, x_{n}\right)^{\prime}$ is called a statistic. Now, suppose we wish to estimate a parameter $\theta$ by $t(\boldsymbol{x})$. If $\mathrm{E}[t(\boldsymbol{x})]=\theta$, then the statistic $t(\boldsymbol{x})$ is said to be an unbiased estimator of $\theta$ and a measure of precision of this unbiased estimator is its variance $\mathrm{E}[t(\boldsymbol{x})-\theta]^{2}$. If, on the other hand, $\mathrm{E}[t(\boldsymbol{x})] \neq \theta$, then $t(\boldsymbol{x})$ is called a biased estimator of $\theta$. A measure of its precision is also $\mathrm{E}[t(\boldsymbol{x})-\theta]^{2}$, but now since $\mathrm{E}[t(\boldsymbol{x})] \neq \theta$, this quantity is not the variance. It is called the mean square error. Let $\mathrm{E}[t(\boldsymbol{x})]=\eta$. Then

$$
\begin{aligned}
& \mathrm{E}[t(\boldsymbol{x})-\theta]^{2}=\mathrm{E}[t(\boldsymbol{x})-\eta+\eta-\theta]^{2} \\
& \quad=\mathrm{E}[t(\boldsymbol{x})-\eta]^{2}+(\eta-\theta)^{2}+2(\eta-\theta) \mathrm{E}[t(\boldsymbol{x})-\eta] \\
& \quad=\mathrm{E}[t(\boldsymbol{x})-\eta]^{2}+(\eta-\theta)^{2}=\operatorname{var}[t(\boldsymbol{x})]+(\eta-\theta)^{2} .
\end{aligned}
$$

The quantity $\eta-\theta$ is called the bias, $\operatorname{Bias}[t(\boldsymbol{x})]$, of the estimator $t(\boldsymbol{x})$. Hence,
5. $\operatorname{MSE}(t)=\operatorname{var}(t)+[\operatorname{Bias}(t)]^{2}$.

## B.1.2 Correlated Random Variables

Let $u$ and $v$ be two r.v.'s with means $\xi$ and $\eta$ respectively. Then the covariance between $u$ and $v$ is defined by

$$
\begin{equation*}
\operatorname{cov}(u, v)=\mathrm{E}[(u-\xi)(v-\eta)]=\mathrm{E}[(u-\xi) v]=\mathrm{E}[u(v-\eta)] . \tag{B.1}
\end{equation*}
$$

If the random variables $u$ and $v$ are independent, then $\mathrm{E}(u v)=\mathrm{E}(u) \mathrm{E}(v)$. Therefore, if $u$ and $v$ are independent random variables, then

$$
\operatorname{cov}(u, v)=\mathrm{E}[u(v-\eta)]=\mathrm{E}(u) \mathrm{E}(v-\eta)=0
$$

However, $\operatorname{cov}(u, v)=0$ does not imply independence, as the following example shows. Let the random variable $x$ have a symmetric distribution with mean zero. Then $\operatorname{cov}\left(x, x^{2}\right)=\mathrm{E}\left(x^{3}\right)=0$, since the odd moments of a symmetric distribution are zero, but $x$ and $x^{2}$ are not independent.

The covariance between two random variables depends on measurement units since

$$
\operatorname{cov}(a u+b, c v+d)=a c \operatorname{cov}(u, v)
$$

In order to make it free of units, we define the correlation between the two r.v.'s $u$ and $v$ as

$$
\begin{equation*}
\rho=\frac{\operatorname{cov}(u, v)}{[\operatorname{var}(u) \operatorname{var}(v)]^{1 / 2}} \tag{B.2}
\end{equation*}
$$

## B.1.3 Sample Statistics

For a random variable $x$ with observations $x_{1}, \ldots, x_{n}$, the sample mean is defined as $\bar{x}=n^{-1} \sum_{i=1}^{n} x_{i}$ and the sample variance as $(n-1)^{-1} \sum_{i=1}^{n}\left(x_{i}-\right.$ $\bar{x})^{2}$. The square root of the sample variance is called the sample standard deviation.

Let $x_{11}, \ldots, x_{n 1}$ and $x_{12}, \ldots, x_{n 2}$ be observations on the variables $x_{1}$ and $x_{2}$ respectively. Then, the sample correlation coefficient between $x_{1}$ and $x_{2}$ is defined by

$$
r_{x_{1}, x_{2}}=r=\frac{\sum_{i=1}^{n}\left(x_{i 1}-\bar{x}_{1}\right)\left(x_{i 2}-\bar{x}_{2}\right)}{\left[\sum_{i=1}^{n}\left(x_{i 1}-\bar{x}_{1}\right)^{2} \sum_{i=1}^{n}\left(x_{i 2}-\bar{x}_{2}\right)^{2}\right]^{1 / 2}} .
$$

The sample correlation coefficient $r$ lies between -1 and 1 and is a measure of the linear relationship between the two variables $x_{1}$ and $x_{2}$.

The word 'sample' is sometimes dropped when it is obvious from the context that observations from a sample, rather than random variables, are being referred to.

## B.1.4 Linear Combinations of Random Variables

Let $u$ be a linear combination of $n$ random variables, i.e.,

$$
u=a_{1} u_{1}+\cdots+a_{n} u_{n}=\sum_{i=1}^{n} a_{i} u_{i}
$$

where $\mathrm{E}\left(u_{i}\right)=\theta_{i}, \operatorname{var}\left(u_{i}\right)=\sigma_{i}^{2}$ and $\operatorname{cov}\left(u_{i}, u_{j}\right)=\sigma_{i j}$ when $i \neq j$. Then

1. $\mathrm{E}(u)=\sum_{i=1}^{n} a_{i} \theta_{i}$,
2. $\operatorname{var}(u)=\sum_{i=1}^{n} a_{i}^{2} \sigma_{i}^{2}+\sum_{\substack{i, j=1 \\ i \neq j}}^{n} a_{i} a_{j} \sigma_{i j}$,
3. $\operatorname{var}(u)=\sum_{i=1}^{n} a_{i}^{2} \sigma_{i}^{2}$, if $\sigma_{i j}=0$ for all $i \neq j$.

In addition, if $u_{i}$ 's are normally distributed, then $u$ is also normal with mean $\left(\sum_{i=1}^{n} a_{i} \theta_{i}\right)$ and variance $\sum_{i=1}^{n} a_{i}^{2} \sigma_{i}^{2}+\sum_{\substack{i, j=1 \\ i \neq j}}^{n} a_{i} a_{j} \sigma_{i j}$.

## Example B. 1

Let $u_{1}, \ldots, u_{n}$ be random variables with means $\theta_{1}, \ldots, \theta_{n}$ and common variance $\sigma^{2}$. Further, let $\operatorname{cov}\left(u_{i}, u_{j}\right)=0$. Then,

$$
\operatorname{var}(\bar{u})=n^{-2} \sum_{i=1}^{n} \operatorname{var}\left(u_{i}\right)=\sigma^{2} / n
$$

where $\bar{u}=n^{-1} \sum_{i=1}^{n} u_{i}$.

## B. 2 Random Vectors

When we have several random variables, it is often convenient to write them as vectors or matrices. For example, we may write $\boldsymbol{u}=\left(u_{1}, \ldots, u_{n}\right)^{\prime}$ to denote the $n$ r.v.'s, $u_{1}, \ldots, u_{n}$. Then $\boldsymbol{u}$ is called a vector of $n$ r.v.'s or simply a vector r.v. or a random $n$-vector. Similarly, we can have a matrix $U=\left(u_{i j}\right)$ of r.v.'s $u_{i j}$ where $i=1, \ldots, I$ and $j=1, \ldots, J$. We define

$$
\mathrm{E}\left(\boldsymbol{u}^{\prime}\right)=\left(\mathrm{E}\left(u_{1}\right), \mathrm{E}\left(u_{2}\right), \ldots, \mathrm{E}\left(u_{n}\right)\right), \text { and } \mathrm{E}(U)=\left(\mathrm{E}\left(u_{i j}\right)\right) .
$$

If $A, B$ and $C$ are constant matrices (of appropriate dimensions), it is easily verified that

1. $\mathrm{E}(\boldsymbol{u}+\boldsymbol{v})=\mathrm{E}(\boldsymbol{u})+\mathrm{E}(\boldsymbol{v})$,
2. $\mathrm{E}(A \boldsymbol{u})=A \mathrm{E}(\boldsymbol{u})$,
3. $\mathrm{E}(A U)=A \mathrm{E}(U)$,
4. $\mathrm{E}(A U B+C)=A \mathrm{E}(U) B+C$.

Thus, if $u=\boldsymbol{a}^{\prime} \boldsymbol{u}=a_{1} u_{1}+\ldots+a_{n} u_{n}$, where $\boldsymbol{a}^{\prime}=\left(a_{1}, \ldots, a_{n}\right)$ and $\boldsymbol{u}=$ $\left(u_{1}, \ldots, u_{n}\right)^{\prime}$, then $\mathrm{E}(u)=\boldsymbol{a}^{\prime} \mathrm{E}(\boldsymbol{u})=\boldsymbol{a}^{\prime} \boldsymbol{\theta}$, where $\boldsymbol{\theta}=\left(\theta_{1}, \ldots, \theta_{n}\right)^{\prime}$ and $\theta_{i}=\mathrm{E}\left(u_{i}\right)$.

We define the covariance matrix of a random vector $\boldsymbol{u}$ with mean vector $\boldsymbol{\theta}$ as

$$
\operatorname{cov}(\boldsymbol{u})=\mathrm{E}\left[(\boldsymbol{u}-\boldsymbol{\theta})(\boldsymbol{u}-\boldsymbol{\theta})^{\prime}\right]
$$

where $\boldsymbol{\theta}=\mathrm{E}(\boldsymbol{u})$. It can readily be seen that $\operatorname{cov}(\boldsymbol{u})$ is the expectation of the matrix
i.e., the diagonal elements of $\operatorname{cov}(\boldsymbol{u})$ are the variances of the individual components of $\boldsymbol{u}$ and the other elements are the covariances between pairs of components of $\boldsymbol{u}$. Since $(\boldsymbol{u}-\theta)(\boldsymbol{u}-\theta)^{\prime}$ is clearly a symmetric matrix and the covariance matrix is simply its expectation, the covariance matrix is always a symmetric matrix.

The variance of $u=\boldsymbol{a}^{\prime} \boldsymbol{u}$ is

$$
\operatorname{var}(u)=\mathrm{E}\left[\boldsymbol{a}^{\prime} \boldsymbol{u}-\boldsymbol{a}^{\prime} \boldsymbol{\theta}\right]^{2}=\mathrm{E}\left[\boldsymbol{a}^{\prime}(\boldsymbol{u}-\boldsymbol{\theta})\right]^{2}=\mathrm{E}\left[\boldsymbol{a}^{\prime}(\boldsymbol{u}-\boldsymbol{\theta})(\boldsymbol{u}-\boldsymbol{\theta})^{\prime} \boldsymbol{a}\right]
$$

since $\boldsymbol{a}^{\prime}(\boldsymbol{u}-\boldsymbol{\theta})$ is scalar and is equal to $(\boldsymbol{u}-\boldsymbol{\theta})^{\prime} \boldsymbol{a}$. Hence

$$
\begin{equation*}
\operatorname{var}(u)=\boldsymbol{a}^{\prime}[\operatorname{cov}(\boldsymbol{u})] \boldsymbol{a} \tag{B.3}
\end{equation*}
$$

Theorem B. 1 Let $\boldsymbol{u}$ be a random n-vector, with mean vector $\boldsymbol{\theta}$ and covariance matrix $\Sigma$. Then for any $r \times n$ matrix $A$ of constants,

$$
\begin{equation*}
\mathrm{E}(A \boldsymbol{u})=A \boldsymbol{\theta} \tag{B.4}
\end{equation*}
$$

and

$$
\begin{equation*}
\operatorname{cov}(A \boldsymbol{u})=A \Sigma A^{\prime} \tag{B.5}
\end{equation*}
$$

Proof: The identity (B.4) is trivial and since

$$
\begin{aligned}
& \operatorname{cov}(A \boldsymbol{u})=\mathrm{E}\left[(A \boldsymbol{u}-A \boldsymbol{\theta})(A \boldsymbol{u}-A \theta)^{\prime}\right] \\
& \quad=\mathrm{E}\left[A(\boldsymbol{u}-\boldsymbol{\theta})(\boldsymbol{u}-\boldsymbol{\theta})^{\prime} A^{\prime}\right]=A \operatorname{cov}(\boldsymbol{u}) A^{\prime}
\end{aligned}
$$

we get (B.5).

Theorem B. 2 The matrix $\Sigma=\operatorname{cov}(\boldsymbol{u})$ is symmetric and at least positive semi-definite.

Proof: We have already seen that the covariance matrix is always symmetric. For any linear combination of the vector $\boldsymbol{u}$, say $\boldsymbol{a}^{\prime} \boldsymbol{u}$, we get from (B.3)

$$
\operatorname{var}\left(\boldsymbol{a}^{\prime} \boldsymbol{u}\right)=\boldsymbol{a}^{\prime} \operatorname{cov}(\boldsymbol{u}) \boldsymbol{a} \geq 0
$$

since the variance of any random variable is always non-negative. The theorem follows.

For a random $p$-vector $\boldsymbol{u}, \operatorname{tr}[\operatorname{cov}(\boldsymbol{u})]$ is called the total variance of $\boldsymbol{u}$. The total variance is, obviously, the sum of the variances of the individual components of $\boldsymbol{u}$.

Theorem B. 3 Let $\boldsymbol{u}$ be a vector of dimension $p$ with mean vector $\boldsymbol{\theta}$ and covariance matrix $\Sigma$. Then

1. $\mathrm{E}\left(\boldsymbol{u} \boldsymbol{u}^{\prime}\right)=\Sigma+\boldsymbol{\theta} \boldsymbol{\theta}^{\prime}$,
2. $\operatorname{cov}(\boldsymbol{u}+\boldsymbol{d})=\operatorname{cov}(\boldsymbol{u})$, for any constant $p$-vector $\boldsymbol{d}$,
3. $\operatorname{cov}(A \boldsymbol{u}+\boldsymbol{c})=A \Sigma A^{\prime}$, for any $r \times p$ matrix of constants $A$ and any $r$-vector $\boldsymbol{c}$ of constants.

The proof is simple.
Let $\boldsymbol{x}_{1}, \ldots, \boldsymbol{x}_{n}$ random $p$-vectors, and suppose $\boldsymbol{t}\left(\boldsymbol{x}_{1}, \ldots, \boldsymbol{x}_{n}\right)$ is a vector statistic (i.e., a vector-valued function of $\boldsymbol{x}_{1}, \ldots, \boldsymbol{x}_{n}$ ) to estimate the parameter vector $\boldsymbol{\theta}$. Then $\boldsymbol{t}$ is said to be an unbiased estimator of $\boldsymbol{\theta}$ if $\mathrm{E}\left[\boldsymbol{t}\left(\boldsymbol{x}_{1}, \ldots, \boldsymbol{x}_{n}\right)\right]=\boldsymbol{\theta}$; otherwise it is called a biased estimator of $\boldsymbol{\theta}$. Let $\mathrm{E}[\boldsymbol{t}]=\boldsymbol{\eta}$. Then $\boldsymbol{\eta}-\boldsymbol{\theta}$ is called the bias of $\boldsymbol{t}$ and is denoted by Bias $[\boldsymbol{t}]$. The mean square error matrix of $\boldsymbol{t}$ is defined as $\operatorname{MSE}(\boldsymbol{t})=\mathrm{E}\left[(\boldsymbol{t}-\boldsymbol{\theta})(\boldsymbol{t}-\boldsymbol{\theta})^{\prime}\right]$. It is easy to see that

$$
\begin{align*}
& \operatorname{MSE}(\boldsymbol{t})=\mathrm{E}\left[(\boldsymbol{t}-\boldsymbol{\eta})(\boldsymbol{t}-\boldsymbol{\eta})^{\prime}\right]+(\boldsymbol{\theta}-\boldsymbol{\eta})(\boldsymbol{\theta}-\boldsymbol{\eta})^{\prime}  \tag{B.6}\\
& \quad=\operatorname{cov}(\boldsymbol{t})+[\operatorname{Bias}(\boldsymbol{t})][\operatorname{Bias}(\boldsymbol{t})]^{\prime}
\end{align*}
$$

The trace of the MSE matrix is called the total mean square, TMSE. That is,

$$
\begin{aligned}
& \operatorname{TMSE}(\boldsymbol{t})=\operatorname{tr}[\operatorname{MSE}(\boldsymbol{t})]=\mathrm{E}\left[(\boldsymbol{t}-\boldsymbol{\theta})^{\prime}(\boldsymbol{t}-\boldsymbol{\theta})\right] \\
& \quad=\mathrm{E}\left[(\boldsymbol{t}-\boldsymbol{\eta})^{\prime}(\boldsymbol{t}-\boldsymbol{\eta})\right]+(\boldsymbol{\theta}-\boldsymbol{\eta})^{\prime}(\boldsymbol{\theta}-\boldsymbol{\eta})
\end{aligned}
$$

## B. 3 The Multivariate Normal Distribution

A standard normal (i.e., normal with mean 0 and variance 1) r.v. is defined by its probability density function (pdf)

$$
\begin{equation*}
(2 \pi)^{-1 / 2} \exp \left(-\frac{1}{2} z^{2}\right) \tag{B.7}
\end{equation*}
$$

That $z$ is normal with mean 0 and variance 1 will be denoted by $z \sim N(0,1)$. A variable $u$ has a normal distribution with mean $\mu$ and variance $\sigma^{2}>0$ if $u$ has the same distribution as $\mu+\sigma z$. Then we shall write $u \sim N\left(\mu, \sigma^{2}\right)$.

The joint pdf of $n$ independent standard normal r.v.'s $z_{1}, \ldots, z_{n}$ is easily obtained from (B.7); it is

$$
\begin{equation*}
\prod_{i=1}^{n}(2 \pi)^{-1 / 2} \exp \left(-\frac{1}{2} z_{i}^{2}\right)=(2 \pi)^{-n / 2} \exp \left[-\frac{1}{2}\left(z_{1}^{2}+\cdots+z_{n}^{2}\right)\right] \tag{B.8}
\end{equation*}
$$

Writing $\boldsymbol{z}=\left(z_{1}, \cdots, z_{n}\right)^{\prime}$, we can verify that $\mathrm{E}(\boldsymbol{z})=\mathbf{o}$ and $\operatorname{cov}(\boldsymbol{z})=$ $\mathrm{E}\left(\boldsymbol{z} \boldsymbol{z}^{\prime}\right)=I$. We shall say $\boldsymbol{z}$ has a multivariate normal distribution with mean $\mathbf{0}$ and covariance matrix $I$ and denote this fact as $\boldsymbol{z} \sim N(\mathbf{o}, I)$.

An n-dimensional r.v. $\boldsymbol{u}$ is defined as having the multivariate normal distribution with mean $\boldsymbol{\theta}$ and covariance matrix $\Sigma$ (denoted by $\boldsymbol{u} \sim N(\boldsymbol{\theta}, \Sigma)$ ) when it has the same distribution as $\boldsymbol{\theta}+A \boldsymbol{z}$ where $A A^{\prime}=\Sigma$ and $\boldsymbol{z} \sim$ $N(\mathbf{o}, I)$. We shall sometimes write simply normal instead of multivariate normal when context makes the meaning obvious.

If $\boldsymbol{x} \sim N(\boldsymbol{\theta}, \Sigma)$, then $\boldsymbol{a}^{\prime} \boldsymbol{x} \sim N\left(\boldsymbol{a}^{\prime} \boldsymbol{\theta}, \boldsymbol{a}^{\prime} \Sigma \boldsymbol{a}\right)$, a univariate normal distribution. The converse of this statement is also true. That is, if $\boldsymbol{a}^{\prime} \boldsymbol{x} \sim$ $N\left(\boldsymbol{a}^{\prime} \boldsymbol{\theta}, \boldsymbol{a}^{\prime} \Sigma \boldsymbol{a}\right)$ for every vector $\boldsymbol{a}$, then $\boldsymbol{x} \sim N(\boldsymbol{\theta}, \Sigma)$. This fact is sometimes used to define the multivariate normal distribution.

Lemma B. 1 Let $\boldsymbol{u} \sim N(\boldsymbol{\theta}, \Sigma)$ and let $A$ be an $r \times n$ matrix of constants; then $A \boldsymbol{u} \sim N\left(A \boldsymbol{\theta}, A \Sigma A^{\prime}\right)$.

The proof can be found in Srivastava and Khatri (1979).
Letting $A=(0,0, \ldots, 0,1,0, \ldots 0)$ (i.e., $A$ consists of a single row with a 1 in the $i$ th position and zeros elsewhere), we see from Lemma B. 1 that if $\boldsymbol{u} \sim N(\boldsymbol{\theta}, \boldsymbol{\Sigma})$ and $\Sigma=\left(\sigma_{i j}\right)$ then $u_{i} \sim N\left(\theta_{i}, \sigma_{i i}\right)$. That is, the marginal distributions of components of normally distributed vectors are also normal. In essentially a similar way it may be shown that if

$$
\boldsymbol{u}=\binom{\boldsymbol{u}_{1}}{\boldsymbol{u}_{2}} \sim N\left(\binom{\boldsymbol{\theta}_{1}}{\boldsymbol{\theta}_{2}},\left(\begin{array}{cc}
\Sigma_{11} & \Sigma_{12}  \tag{B.9}\\
\Sigma_{12}^{\prime} & \Sigma_{22}
\end{array}\right)\right)
$$

then $\boldsymbol{u}_{1} \sim N\left(\boldsymbol{\theta}_{1}, \Sigma_{11}\right)$.
In (B.9) the vectors $\boldsymbol{u}_{1}$ and $\boldsymbol{u}_{2}$ are independently distributed if and only if $\Sigma_{12}=0$. Note that since $\Sigma_{12}=\operatorname{cov}\left(\boldsymbol{u}_{1}, \boldsymbol{u}_{2}\right)=\mathrm{E}\left[\left(\boldsymbol{u}_{1}-\boldsymbol{\theta}_{1}\right)\left(\boldsymbol{u}_{2}-\boldsymbol{\theta}_{2}\right)^{\prime}\right]$, which is a matrix consisting of the covariances between components of $\boldsymbol{u}_{1}$ and those of $\boldsymbol{u}_{2}$, independence of $\boldsymbol{u}_{1}$ and $\boldsymbol{u}_{2}$ will always imply that $\Sigma_{12}=0$ regardless of the distributions of $\boldsymbol{u}_{1}$ and $\boldsymbol{u}_{2}$. While $\Sigma_{12}=0$ does not always imply the independence of $\boldsymbol{u}_{1}$ and $\boldsymbol{u}_{2}$, under normality it does.

## Example B. 2

Let $\boldsymbol{y} \sim N\left(\boldsymbol{\theta}, \sigma^{2} I\right)$ and $u=\boldsymbol{a}^{\prime} \boldsymbol{y}=\sum a_{i} y_{i}$. Then $u \sim N\left(\boldsymbol{a}^{\prime} \boldsymbol{\theta}, \sigma^{2} \boldsymbol{a}^{\prime} \boldsymbol{a}\right)$. As a special case with $a_{1}=\cdots=a_{n}=n^{-1}$ and $\theta_{1}=\cdots=\theta_{n}=\theta$, we get $\bar{y} \sim N\left(\theta, \sigma^{2} / n\right)$.

## Example B. 3

Let $v=\boldsymbol{b}^{\prime} \boldsymbol{y}$ and $u=\boldsymbol{a}^{\prime} \boldsymbol{y}$ where $\boldsymbol{y} \sim N\left(\boldsymbol{\theta}, \sigma^{2} I\right)$. Then

$$
\binom{u}{v} \sim N(\delta, \Sigma)
$$

where

$$
\boldsymbol{\delta}=\binom{\boldsymbol{a}^{\prime} \boldsymbol{\theta}}{\boldsymbol{b}^{\prime} \boldsymbol{\theta}} \text { and } \Sigma=\sigma^{2}\left(\begin{array}{cc}
\boldsymbol{a}^{\prime} \boldsymbol{a} & \boldsymbol{a}^{\prime} \boldsymbol{b} \\
\boldsymbol{a}^{\prime} \boldsymbol{b} & \boldsymbol{b}^{\prime} \boldsymbol{b}
\end{array}\right)
$$

This follows from the fact that

$$
\binom{u}{v}=\binom{\boldsymbol{a}^{\prime} \boldsymbol{y}}{\boldsymbol{b}^{\prime} \boldsymbol{y}}=\binom{\boldsymbol{a}^{\prime}}{\boldsymbol{b}^{\prime}} \boldsymbol{y} \equiv C \boldsymbol{y}, \text { say, }
$$

which has a normal distribution with mean $C \boldsymbol{\theta}$ and covariance

$$
\sigma^{2} C C^{\prime}=\sigma^{2}\binom{\boldsymbol{a}^{\prime}}{\boldsymbol{b}^{\prime}}\left(\begin{array}{ll}
\boldsymbol{a} & \boldsymbol{b}
\end{array}\right)=\sigma^{2}\left(\begin{array}{cc}
\boldsymbol{a}^{\prime} \boldsymbol{a} & \boldsymbol{a}^{\prime} \boldsymbol{b} \\
\boldsymbol{b}^{\prime} \boldsymbol{a} & \boldsymbol{b}^{\prime} \boldsymbol{b}
\end{array}\right)
$$

(since $\boldsymbol{a}^{\prime} \boldsymbol{b}=\sum a_{i} b_{i}=\boldsymbol{b}^{\prime} \boldsymbol{a}$ ).
Therefore, $u$ and $v$ are independently normally distributed if and only if $\boldsymbol{a}^{\prime} \boldsymbol{b}=\sum a_{i} b_{i}=0$.

In a similar way it may be shown that if $\boldsymbol{u}=A \boldsymbol{y}$ and $\boldsymbol{v}=B \boldsymbol{y}$, then $\boldsymbol{u}$ and $\boldsymbol{v}$ are independently normally distributed if and only if $A B^{\prime}=0$.

## Example B. 4

Suppose $\boldsymbol{e}=\left[I-X\left(X^{\prime} X\right)^{-1} X^{\prime}\right] \boldsymbol{y} \equiv M \boldsymbol{y}$ and $\boldsymbol{b}=\left(X^{\prime} X\right)^{-1} X^{\prime} \boldsymbol{y}=B \boldsymbol{y}$. Since

$$
\begin{aligned}
M B^{\prime} & =\left[I-X\left(X^{\prime} X\right)^{-1} X^{\prime}\right] X\left(X^{\prime} X\right)^{-1} \\
& =\left[X-X\left(X^{\prime} X\right)^{-1} X^{\prime} X\right]\left(X^{\prime} X\right)^{-1}=[X-X]\left(X^{\prime} X\right)^{-1}=0
\end{aligned}
$$

it follows that $\boldsymbol{e}$ and $\boldsymbol{b}$ are independently normally distributed if $y_{i}$ 's are normally distributed.

## B. 4 Quadratic Forms of Normal Variables: The Chi-Square Distributions

Let $u_{1}, \ldots, u_{n}$ be independent normal r.v.'s and let $\boldsymbol{u}^{\prime}=\left(u_{1}, \ldots, u_{n}\right)$. Then we can define the central and noncentral chi-square distributions in the following way:

1. If for each $i, u_{i}$ has a normal distribution with mean 0 and variance 1 , then $\sum_{i=1}^{n} u_{i}^{2}=\boldsymbol{u}^{\prime} \boldsymbol{u}$ has a (central) chi-square distribution with $n$ degrees of freedom. We denote this fact as $\sum_{i=1}^{n} u_{i}^{2} \sim \chi_{n}^{2}$ or simply as $\sum_{i=1}^{n} u_{i}^{2} \sim \chi^{2}$.
2. If for each $i, u_{i} \sim N\left(\theta_{i}, 1\right)$, then $\sum_{i=1}^{n} u_{i}^{2}=\boldsymbol{u}^{\prime} \boldsymbol{u}$ has a noncentral chi-square distribution with $n$ degrees of freedom and noncentrality parameter $\sum_{i=1}^{n} \theta_{i}^{2}=\boldsymbol{\theta}^{\prime} \boldsymbol{\theta}$, where $\boldsymbol{\theta}=\left(\theta_{1}, \ldots, \theta_{n}\right)^{\prime}$. We denote this as $\sum_{i=1}^{n} u_{i}^{2} \sim \chi_{n}^{2}\left(\boldsymbol{\theta}^{\prime} \boldsymbol{\theta}\right)$.
Clearly, if the noncentrality parameter is zero, we have a central chisquare distribution. It also follows from the definition above that if $u_{i} \sim$
$N\left(\theta_{i}, \sigma_{i}\right)$, then $\sum_{i=1}^{n}\left(u_{i}-\theta_{i}\right)^{2} / \sigma_{i}^{2}$ has a central chi-square distribution and $\sum_{i=1}^{n} \sigma_{i}^{-2} u_{i}^{2}$ has a noncentral chi-square distribution. In the latter case the noncentrality parameter is $\sum_{i=1}^{n} \theta_{i}^{2} / \sigma_{i}^{2}$, and in either case the number of degrees of freedom is $n$.

## Example B. 5

Let $\boldsymbol{y} \sim N\left(X \boldsymbol{\beta}, \sigma^{2} I\right)$, where $\boldsymbol{y}=\left(y_{1}, \ldots, y_{n}\right)^{\prime}, X$ is an $n \times p$ matrix and $\boldsymbol{\beta}$ is a $p$-vector. Further, let $\boldsymbol{b}=A \boldsymbol{y}$ where $A$ is an $r \times n$ matrix. Then $\boldsymbol{b} \sim N\left(A X \boldsymbol{\beta}, \sigma^{2} A A^{\prime}\right)$. If we choose $A=\left(X^{\prime} X\right)^{-1} X^{\prime}$, then $A X \boldsymbol{\beta}=\boldsymbol{\beta}$, $A A^{\prime}=\left(X^{\prime} X\right)^{-1}$,

$$
\begin{equation*}
\boldsymbol{b} \sim N\left(\boldsymbol{\beta}, \sigma^{2}\left(X^{\prime} X\right)^{-1}\right) \tag{B.10}
\end{equation*}
$$

and

$$
\begin{equation*}
\sigma^{-2}(\boldsymbol{b}-\boldsymbol{\beta})^{\prime}\left(X^{\prime} X\right)(\boldsymbol{b}-\boldsymbol{\beta}) \sim \chi_{p}^{2} \tag{B.11}
\end{equation*}
$$

## Example B. 6

Let $\boldsymbol{e} \sim N(\mathbf{o}, M)$, where $M$ is an idempotent matrix of rank $r$. Then $\boldsymbol{e}^{\prime} M \boldsymbol{e}$ has a central chi-square distribution with $r$ degrees of freedom. This follows from the fact that there exists an orthogonal matrix $\Gamma$ such that $M=$ $\Gamma D_{\lambda} \Gamma^{\prime}$, where $D_{\lambda}=\operatorname{diag}(1, \ldots, 1,0, \ldots, 0)$ with the number of ones being equal to the rank of the matrix $M$. Thus $\boldsymbol{e}^{\prime} M \boldsymbol{e}=\boldsymbol{e}^{\prime} \Gamma D_{\lambda} \Gamma^{\prime} \boldsymbol{e}=\boldsymbol{z}^{\prime} D_{\lambda} \boldsymbol{z}=$ $\sum_{i=1}^{r} z_{i}^{2}$, where $\boldsymbol{z}=\left(z_{1}, \ldots, z_{n}\right)^{\prime}=\Gamma^{\prime} \boldsymbol{e} \sim N\left(0, \Gamma M \Gamma^{\prime}\right)=N\left(0, D_{\lambda}\right)$.

In fact, there is a stronger result than the above example, which, because of its importance, is stated in the following theorem; the proof can be found in Srivastava and Khatri (1979).

Theorem B. 4 Let $u_{1}, \ldots, u_{n}$ be independently normally distributed with means $\theta_{1}, \ldots, \theta_{n}$ and common variance $\sigma^{2}$. Then $\sigma^{-2} \boldsymbol{u}^{\prime} A \boldsymbol{u}$, for any symmetric matrix $A$, has a noncentral chi-square distribution with $r=\operatorname{tr}(A)$ degrees of freedom if and only if $A$ is an idempotent matrix. The noncentrality parameter is given by $\boldsymbol{\theta}^{\prime} \boldsymbol{A} \boldsymbol{\theta} / \sigma^{2}$ with $\boldsymbol{\theta}^{\prime}=\left(\theta_{1}, \ldots, \theta_{n}\right)$.

## Example B. 7

Let $y_{1}, \ldots, y_{n}$ be independently normally distributed with common mean $\theta$ and common variance $\sigma^{2}$. Then

$$
\sigma^{-2} \sum_{i=1}^{n}\left(y_{i}-\bar{y}^{2}\right) \sim \chi_{n-1}^{2}
$$

Since $\bar{y}=n^{-1} \mathbf{1}^{\prime} \boldsymbol{y}$, where, as in Section A.4, $\mathbf{1}=(1, \ldots, 1)^{\prime}$, it follows that $n \bar{y}^{2}=n^{-1} \boldsymbol{y}^{\prime} \mathbf{1 1}^{\prime} \boldsymbol{y}$ and

$$
\sum_{i=1}^{n}\left(y_{i}-\bar{y}\right)^{2}=\sum_{i=1}^{n} y_{i}^{2}-n \bar{y}^{2}=\boldsymbol{y}^{\prime}\left[I-n^{-1} \mathbf{1 1}^{\prime}\right] \boldsymbol{y}=\boldsymbol{y}^{\prime} A \boldsymbol{y}
$$

We have seen in Example A. 10 that $A^{2}=A$ and $\operatorname{tr}(A)=n-1$. Hence, the result follows from Theorem B.4, since $\mathrm{E}[\boldsymbol{y}]=\theta \mathbf{1}$ and $\theta^{2} \mathbf{1}^{\prime} A \mathbf{1}=0$.

The proofs of the following two theorems can also be found in Srivastava and Khatri (1979).

Theorem B. 5 (Cochran's Theorem) Let $\boldsymbol{z}=\left(z_{1}, \ldots, z_{n}\right)^{\prime}$ and assume that its components $z_{i}$ have independent normal distributions with common variance 1 and means $\theta_{1}, \ldots, \theta_{n}$. Let $q_{1}, \ldots, q_{p}$ be the $p$ quadratic forms $q_{j}=\boldsymbol{z}^{\prime} A_{j} \boldsymbol{z}$ with $\rho\left(A_{j}\right)=n_{j}$, such that

$$
z^{\prime} \boldsymbol{z}=q_{1}+\cdots+q_{p}
$$

Then $q_{1}, \ldots, q_{p}$ are independently distributed as noncentral chi-squares, $q_{j} \sim \chi_{n_{j}}^{2}\left(\lambda_{j}\right)$ with $\lambda_{j}=\boldsymbol{\theta}^{\prime} A_{j} \boldsymbol{\theta}$, if and only if $n=\sum_{j=1}^{p} n_{j}$ and $\boldsymbol{\theta}^{\prime} \boldsymbol{\theta}=$ $\sum_{j=1}^{p} \lambda_{j}$ where $\boldsymbol{\theta}=\left(\theta_{1}, \ldots, \theta_{p}\right)^{\prime}$.

Theorem B. 6 Let $z_{1}, \ldots, z_{n}$ be $n$ independent normally distributed r.v.'s with means $\theta_{1}, \ldots, \theta_{n}$ and common variance $\sigma^{2}$, and let $\boldsymbol{z}=\left(z_{1}, \ldots, z_{n}\right)^{\prime}$. Furthermore, let $q_{1}=\boldsymbol{z}^{\prime} A_{1} z$ and $q_{2}=\boldsymbol{z}^{\prime} A_{2} z$, where $A_{1}$ and $A_{2}$ are $n \times n$ symmetric matrices. Then $q_{1}$ and $q_{2}$ are independently distributed if and only if $A_{1} A_{2}=0$.

## Example B. 8

Suppose $\boldsymbol{y} \sim N(\boldsymbol{\theta}, I)$, and let

$$
q=\boldsymbol{y}^{\prime} \boldsymbol{y}=\boldsymbol{y}^{\prime}\left[I-X\left(X^{\prime} X\right)^{-1} X^{\prime}\right] \boldsymbol{y}+\boldsymbol{y}^{\prime}\left[X\left(X^{\prime} X\right)^{-1} X^{\prime}\right] \boldsymbol{y}=q_{1}+q_{2},
$$

where $X$ is an $n \times p$ matrix of rank $p$ and $\boldsymbol{y}$ is an $n$-vector. From Example A.11, $H=X\left(X^{\prime} X\right)^{-1} X^{\prime}$ and $M=\left[I-X\left(X^{\prime} X\right)^{-1} X^{\prime}\right]$ are matrices of rank $p$ and $n-p$ respectively. Since $(n-p)+p=n, q_{1}$ and $q_{2}$ are independently distributed as $\chi_{n-p}^{2}\left(\delta_{1}\right)$ and $\chi_{p}^{2}\left(\delta_{2}\right)$ respectively, where

$$
\delta_{1}=\boldsymbol{\theta}^{\prime}\left[I-X\left(X^{\prime} X\right)^{-1} X^{\prime}\right] \boldsymbol{\theta} \text { and } \delta_{2}=\boldsymbol{\theta}^{\prime} X\left(X^{\prime} X\right)^{-1} X^{\prime} \boldsymbol{\theta}
$$

If $\boldsymbol{\theta}=X \boldsymbol{\beta}$, then $\delta_{1}=0$ and $\delta_{2}=\boldsymbol{\beta}^{\prime}\left(X^{\prime} X\right) \boldsymbol{\beta}$.
Independence could also have been demonstrated using Theorem B. 6 and Example A. 15 .

## B. 5 The F and t Distributions

The ratio of two independent chi-square r.v.'s each divided by its degrees of freedom has an F distribution; i.e.,

$$
F_{m, n}=(u / m) /(v / n)
$$

where $u \sim \chi_{m}^{2}, v \sim \chi_{n}^{2}$ and $u$ and $v$ are independent, has the F distribution with $m$ and $n$ degrees of freedom. The quantities $u / m$ and $v / n$ are often referred to as averaged chi-square variables. It follows immediately from the definition that $F_{m, n}=1 / F_{n, m}$. Tables for F distribution are given on p. 322 and the three pages following it.

If $z \sim N(0,1)$ and $v \sim \chi_{n}^{2}$ and $z$ and $v$ are independent,

$$
t_{n}=z / \sqrt{v / n}
$$

has the Student's t distribution with $n$ degrees of freedom. Thus it follows immediately that $\left(t_{n}\right)^{2}=z^{2} /(v / n)$ has the F distribution with 1 and $n$ degrees of freedom. However, some caution should be exercised in the use of this identification since $t_{n}$ can be used for one-sided hypothesis testing while $F_{1, n}$ can be used only for two-sided tests. A table for the t distribution is given on p. 320.

Since in the above discussion we assumed that $u$ and $v$ are central chisquares and $z \sim N(0,1)$, we could have called the F and t distributions as defined above the central F and t distributions. When $u$ has a noncentral chi-square distribution with $m$ degrees of freedom and noncentrality parameter $\delta$, then $F_{m, n}$ is said to have a noncentral $F$ distribution with ( $m, n$ ) degrees of freedom and noncentrality parameter $\delta$. Similarly, if $z \sim N(\theta, 1)$, then the $t_{n}$ is said to have a noncentral t distribution with $n$ degrees of freedom and noncentrality parameter $\theta$.

## Example B. 9

Let $\boldsymbol{y}=\left(y_{1}, \ldots, y_{n}\right)^{\prime} \sim N\left(\mathbf{o}, \sigma^{2} I\right), \bar{y}=n^{-1} \sum_{i=1}^{n} y_{i}$ and $s^{2}=(n-$ $1)^{-1} \sum_{i=1}^{n}\left(y_{i}-\bar{y}\right)^{2}$. From

$$
\sum_{i=1}^{n} y_{i}^{2}=\left[\sum_{i=1}^{n} y_{i}^{2}-n \bar{y}^{2}\right]+n \bar{y}^{2}=\left[\sum_{i=1}^{n}\left(y_{i}-\bar{y}\right)^{2}\right]+n \bar{y}^{2}
$$

it follows that

$$
q=\sigma^{-2} \boldsymbol{y}^{\prime} \boldsymbol{y}=\sigma^{-2} \boldsymbol{y}^{\prime}\left[I-n^{-1} \mathbf{1 1}\right] \boldsymbol{y}+\sigma^{-2} n^{-1} \boldsymbol{y}^{\prime} \mathbf{1 1} \mathbf{1}^{\prime} \boldsymbol{y}=q_{1}+q_{2}
$$

Hence, from Example A. 10 and Cochran's theorem, $q_{1}$ and $q_{2}$ are independently distributed as $\chi_{n-1}^{2}$ and $\chi_{1}^{2}$ respectively. Therefore, $n \bar{y}^{2} / s^{2}=$ $q_{2} /\left[(n-1)^{-1} q_{1}\right] \sim F_{1, n-1}$.

## B. 6 Jacobian of Transformations

Let $\boldsymbol{x}=\left(x_{1}, \ldots, x_{n}\right)^{\prime}$ be a random vector of $n$ variables and let the pdf of $\boldsymbol{x}$ be $f(\boldsymbol{x})$ when $\boldsymbol{x} \in A$, where $A$ is a subset of the $n$-dimensional Euclidean space $R^{n}$. Let $\boldsymbol{y}=\boldsymbol{g}(\boldsymbol{x})$ be a one-to-one continuously differentiable
transformation of $\boldsymbol{x} \in A$, where $\boldsymbol{y}=\left(y_{1}, \ldots, y_{n}\right)^{\prime}$ and $\boldsymbol{g}=\left(g_{1}, \ldots, g_{n}\right)^{\prime}$, and let the inverse transformation be $\boldsymbol{x}=\boldsymbol{h}(\boldsymbol{y})$. Then the Jacobian of the transformation from $\boldsymbol{x}$ to $\boldsymbol{y}$, denoted by $J(\boldsymbol{x} \rightarrow \boldsymbol{y})$, is given by

$$
J(\boldsymbol{x} \rightarrow \boldsymbol{y})=\operatorname{det}+\left(\begin{array}{ccc}
\frac{\partial x_{1}}{\partial y_{1}} & \cdots & \frac{\partial x_{1}}{\partial y_{n}} \\
\cdots \cdots \cdots \cdots & \cdots \\
\cdots \cdots \cdots \cdots & \cdots \\
\frac{\partial x_{n}}{\partial y_{1}} & \cdots & \frac{\partial x_{n}}{\partial y_{n}}
\end{array}\right)
$$

where $\operatorname{det}_{+}$stands for the absolute value of the determinant. It may be shown that

$$
J(\boldsymbol{x} \rightarrow \boldsymbol{y})=1 / J(\boldsymbol{y} \rightarrow \boldsymbol{x})
$$

and that the pdf of $\boldsymbol{y}$ is

$$
f(\boldsymbol{h}(\boldsymbol{y})) J(\boldsymbol{x} \rightarrow \boldsymbol{y})
$$

for $\boldsymbol{y}=\{\boldsymbol{g}(\boldsymbol{x}): \boldsymbol{x} \in A\}$. These results follow from those concerning change of variables in multiple integration (see any advanced calculus book, e.g., Apostol, 1957, p. 271 et seq.).

## Example B. 10

Let $x_{1}$ and $x_{2}$ be independently normally distributed each with mean 0 and variance 1 . Then the pdf of $\boldsymbol{x}=\left(x_{1}, x_{2}\right)^{\prime}$ is

$$
f(\boldsymbol{x})=(2 \pi)^{-1} \exp \left[-\frac{1}{2} \boldsymbol{x}^{\prime} \boldsymbol{x}\right] .
$$

Let

$$
x_{1}=r \cos (\theta) \text { and } x_{2}=r \sin (\theta),
$$

where $r>0$ and $0 \leq \theta<2 \pi$. Then, of course, $r^{2}=x_{1}^{2}+x_{2}^{2}=\boldsymbol{x}^{\prime} \boldsymbol{x}$ and

$$
\begin{aligned}
& \partial x_{1} / \partial r=\cos (\theta), \quad \partial x_{1} / \partial \theta=-r \sin (\theta) \\
& \partial x_{2} / \partial r=\sin (\theta) \text { and } \partial x_{2} / \partial \theta=r \cos (\theta) .
\end{aligned}
$$

Hence,

$$
J\left(\boldsymbol{x} \rightarrow(r, \theta)^{\prime}\right)=\operatorname{det}+\left(\begin{array}{rr}
\cos (\theta) & -r \sin (\theta) \\
\sin (\theta) & r \cos (\theta)
\end{array}\right)=r .
$$

Thus, the pdf of $(r, \theta)^{\prime}$ is

$$
(2 \pi)^{-1} r \exp \left[-\frac{1}{2} r^{2}\right],
$$

where $r>0$ and $0 \leq \theta<2 \pi$.

## Example B. 11

Consider the following transformations:

$$
y_{i}^{(\lambda)}=\left(y_{i}^{\lambda}-1\right) / \lambda
$$

where $\lambda \neq 0, y_{i}>0$ and $i=1, \ldots, n$. Let $\boldsymbol{y}=\left(y_{1}, \ldots, y_{n}\right)^{\prime}$ and $\boldsymbol{y}^{(\lambda)}=$ $\left(y_{1}{ }^{(\lambda)}, \ldots, y_{n}{ }^{(\lambda)}\right)^{\prime}$. Here the Jacobian $J\left(\boldsymbol{y} \rightarrow \boldsymbol{y}^{(\lambda)}\right)$ is

$$
1 / J\left(\boldsymbol{y}^{(\lambda)} \rightarrow \boldsymbol{y}\right)=1 / \prod_{i=1}^{n}\left[\partial y_{i}^{(\lambda)} / \partial y_{i}\right]=1 / \prod_{i=1}^{n} y_{i}^{\lambda-1}
$$

This example is used in Section 9.4.3.

## B. 7 Multiple Correlation

Suppose we have $k$ variables $x_{1}, \ldots, x_{k}$. Then, the maximum correlation between $x_{1}$ and all possible (non-null) linear combinations of $x_{2}, \ldots, x_{k}$ is called the multiple correlation coefficient between $x_{1}$ and $x_{2}, \ldots, x_{k}$. If we write the covariance matrix of $\boldsymbol{x}=\left(x_{1}, \ldots, x_{n}\right)^{\prime}$ as

$$
\operatorname{cov}(\boldsymbol{x})=\left(\begin{array}{ll}
\sigma_{11} & \boldsymbol{\sigma}_{12}^{\prime} \\
\boldsymbol{\sigma}_{12} & \Sigma_{22}
\end{array}\right)
$$

then it may be shown that the multiple correlation is given by

$$
R=\left(\sigma_{12}^{\prime} \Sigma_{22}^{-1} \sigma_{12}\right)^{1 / 2} / \sigma_{11}^{1 / 2}
$$

and its value lies between 0 and 1 (see Srivastava and Khatri, 1979, Chapter 2).

Let

$$
Z=\left(\begin{array}{ccc}
x_{11}-\bar{x}_{1} & \ldots & x_{1 k}-\bar{x}_{k} \\
\ldots \ldots \ldots \ldots & \cdots \cdots \cdots \\
\ldots \ldots \ldots \ldots & \cdots \cdots \\
x_{n 1}-\bar{x}_{1} & \ldots & x_{n k}-\bar{x}_{k}
\end{array}\right)=\left(\begin{array}{ll}
\boldsymbol{z}_{1} & Z_{2}
\end{array}\right)
$$

where $x_{1 j}, \ldots, x_{n j}$ are $n$ observations on each $x_{j}, \bar{x}_{j}=n^{-1} \sum_{i=1}^{n} x_{i j}$ and $j=1, \ldots, k$. Then, if

$$
W=Z^{\prime} Z=\left(\begin{array}{ll}
w_{11} & \boldsymbol{w}_{12}^{\prime} \\
\boldsymbol{w}_{12} & W_{22}
\end{array}\right)=\left(w_{i j}\right)
$$

we may write $w_{11}=\boldsymbol{z}_{1}^{\prime} \boldsymbol{z}_{1}, \boldsymbol{w}_{12}^{\prime}=\boldsymbol{z}_{1}^{\prime} Z_{2}, W_{22}=Z_{2}^{\prime} Z_{2}$ and

$$
w_{i j}=\sum_{\ell=1}^{n}\left(x_{\ell i}-\bar{x}_{i}\right)\left(x_{\ell j}-\bar{x}_{j}\right), \text { and } i, j=1, \ldots, k
$$

The sample version of the multiple correlation coefficient is defined as follows:

Definition B. 1 The sample multiple correlation $R_{1(2, \ldots, k)}$, between $x_{1}$ and $x_{2}, \ldots, x_{k}$, is defined by

$$
R_{1(2, \ldots, k)}^{2}=\boldsymbol{w}_{12}^{\prime} W_{22}^{-1} \boldsymbol{w}_{12} / w_{11}
$$

It follows that

$$
R_{1(2, \ldots, k)}^{2}=\boldsymbol{z}_{1}^{\prime} Z_{2}\left(Z_{2}^{\prime} Z_{2}\right)^{-1} Z_{2}^{\prime} z_{1} /\left(\boldsymbol{z}_{1}^{\prime} z_{1}\right)=\boldsymbol{x}_{1}^{\prime} Z_{2}\left(Z_{2}^{\prime} Z_{2}\right)^{-1} Z_{2}^{\prime} \boldsymbol{x}_{1} /\left(\boldsymbol{z}_{1}^{\prime} \boldsymbol{z}_{1}\right)
$$

where $\boldsymbol{x}_{1}=\left(x_{11}, \ldots, x_{n 1}\right)^{\prime}$. The last expression in the equation is obtained using the fact that the variables in $Z_{2}$ are centered and therefore $\mathbf{1}^{\prime} Z_{2}=\mathbf{0}$.

From the definition it follows, using the results of Example A. 8 p. 276, that

$$
1-R_{1(2, \ldots, k)}^{2}=\left(w_{11}-\boldsymbol{w}_{12}^{\prime} W_{22}^{-1} \boldsymbol{w}_{12}\right) / w_{11}=1 /\left(w^{11} w_{11}\right)
$$

where $w^{11}$ is the $(1,1)$ st element of $W^{-1}$. If $w_{11}=1$, then

$$
w^{11}=\left(1-R_{1(2, \ldots, k)}^{2}\right)^{-1}
$$

## Problems

Exercise B.1: Let $x \sim N\left(\mu, \sigma^{2}\right)$. Show that

$$
\mathrm{E}\left(e^{t x}\right)=e^{\mu t+\frac{1}{2} t^{2} \sigma^{2}} .
$$

Exercise B.2: Let $x \sim N(0,2)$. Show that $\mathrm{E}|x|=(14 / 11)^{1 / 2}=1.128$.
Exercise B.3: Let $x_{1}, \ldots, x_{n}$ be independently and identically distributed with mean 0 and variance $\sigma^{2}$. Let $\bar{x}=n^{-1} \sum_{i=1}^{n} x_{i}$, and let $y_{i}=x_{i}-\bar{x}$ for all $i=1, \ldots, n$. Find the covariance matrix of $\boldsymbol{y}=\left(y_{1}, \ldots, y_{n}\right)^{\prime}$. What can you say about the distribution of $\boldsymbol{y}$ when $x_{i}$ 's are normally distributed?
Exercise B.4: In the above exercise, show that $\bar{x}$ and $\boldsymbol{y}$ are independently distributed under the normality assumption.
Exercise B.5: Let $\boldsymbol{b}=\left(X^{\prime} X\right)^{-1} X^{\prime} \boldsymbol{y}$ where $\boldsymbol{y} \sim N_{n}\left(X \boldsymbol{\beta}, \sigma^{2} I_{n}\right), X$ is an $n \times p$ matrix of rank $p(\leq n)$ and $\boldsymbol{\beta}$ is a $p$-vector. Are

$$
\boldsymbol{b}^{\prime} G^{\prime}\left[G\left(X^{\prime} X\right)^{-1} G^{\prime}\right]^{-1} G \boldsymbol{b} \text { and } \boldsymbol{y}^{\prime}\left[I-X\left(X^{\prime} X\right)^{-1} X^{\prime}\right] \boldsymbol{y}
$$

independently distributed?

## Appendix C

## Nonlinear Least Squares

We have made a number of forays into nonlinear least squares (NLS), and on one occasion (Section 6.4, p. 118) we used NLS to fit a linear function because we wished to perform iterative weighting. In this portion of the appendix we present an overview of nonlinear least squares with an emphasis on parameter estimation techniques.

It is usual to use different notation for nonlinear least squares and linear least squares. However, we shall not do this with one exception. We shall continue to use $\boldsymbol{y}=\left(y_{1}, \ldots, y_{n}\right)^{\prime}$ to stand for the vector of $n$ dependent variable values and $\boldsymbol{x}_{i}=\left(x_{i 1}, \ldots, x_{i k}\right)^{\prime}$ to stand for the vector of values of the $k$ independent variables corresponding to the $i$ th observation. As for linear least squares, we shall let $X=\left(\boldsymbol{x}_{1}, \ldots, \boldsymbol{x}_{n}\right)^{\prime}$ stand for the matrix of independent variable values and set $\epsilon=\left(\epsilon_{1}, \ldots, \epsilon_{n}\right)^{\prime}$ for the error vector. However, the parameter vector $\boldsymbol{\beta}$ will be replaced by $\boldsymbol{\theta}^{*}=\left(\theta_{1}^{*}, \ldots, \theta_{k}^{*}\right)^{\prime}$. This is the true value we are going to attempt to estimate, while $\boldsymbol{\theta}$ will refer to a general point in the parameter space.

Our model is

$$
\begin{equation*}
y_{i}=f\left(\boldsymbol{x}_{i}, \boldsymbol{\theta}^{*}\right)+\epsilon_{i}, \tag{C.1}
\end{equation*}
$$

where $i=1, \ldots, n$. The form of the function $f$ needs to be specified by the user and is usually done on the basis of theoretical considerations in the substantive field of application. The $\epsilon_{i}$ 's are assumed to have mean zero and also be homoscedastic and uncorrelated, i.e., $\mathrm{E}[\epsilon]=\mathbf{o}$ and $\mathrm{E}\left[\epsilon \epsilon^{\prime}\right]=\sigma^{2} I$. The NLS estimate of $\boldsymbol{\theta}^{*}$ is the value of $\boldsymbol{\theta}$ which minimizes

$$
\begin{equation*}
S^{2}(\boldsymbol{\theta})=\sum_{i=1}^{n}\left(y_{i}-f\left(\boldsymbol{x}_{i}, \boldsymbol{\theta}\right)\right)^{2} . \tag{C.2}
\end{equation*}
$$

Assuming adequate differentiability of $f$, and setting partial derivatives of (C.2) with respect to each $\theta_{j}$ equal to zero, we get

$$
\begin{equation*}
\sum_{i=1}^{n}\left(y_{i}-f\left(\boldsymbol{x}_{i}, \boldsymbol{\theta}\right)\right) v_{i j}=0 \tag{C.3}
\end{equation*}
$$

for all $j=1, \ldots, k$, where $v_{i j}=\partial f\left(\boldsymbol{x}_{i}, \boldsymbol{\theta}\right) / \partial \theta_{j}$. While on occasion the system of $k$ equations can be easily solved, frequently this is not possible and some iterative scheme needs to be used. Statistical packages provide such algorithms and we shall describe some in this part of the appendix.

## Example C. 1

Let the form of $f$ be $f\left(\boldsymbol{x}_{i}, \boldsymbol{\theta}\right)=\exp \left[\theta_{1} x_{i 1}\right]+\exp \left[\theta_{2} \boldsymbol{x}_{i 2}\right]$. Then, in order to minimize

$$
S^{2}(\boldsymbol{\theta})=S^{2}\left(\theta_{1}, \theta_{2}\right)=\sum_{i=1}^{n}\left[y_{i}-\exp \left(\theta_{1} x_{i 1}\right)-\exp \left(\theta_{2} \boldsymbol{x}_{i 2}\right)\right]^{2}
$$

we set its partial derivatives with respect to $\theta_{1}$ and $\theta_{2}$ equal to zero and get the two equations

$$
\begin{aligned}
\quad \sum_{i=1}^{n}\left[y_{i}-\exp \left(\theta_{1} x_{i 1}\right)-\exp \left(\theta_{2} \boldsymbol{x}_{i 2}\right)\right] x_{i 1} \exp \left(\theta_{1} x_{i 1}\right) & =0 \\
\text { and } \quad \sum_{i=1}^{n}\left[y_{i}-\exp \left(\theta_{1} x_{i 1}\right)-\exp \left(\theta_{2} \boldsymbol{x}_{i 2}\right)\right] x_{i 2} \exp \left(\theta_{2} x_{i 2}\right) & =0,
\end{aligned}
$$

which are not easy to solve for $\theta_{1}$ and $\theta_{2}$.

## C. 1 Gauss-Newton Type Algorithms

Several methods have been given in the literature for the minimization of (C.2). Those based on the Gauss-Newton procedure are perhaps the most popular.

## C.1.1 The Gauss-Newton Procedure

Assuming adequate differentiability of $f$, we can approximate it using linear terms of a Taylor expansion around a value $\boldsymbol{\theta}^{(0)}$ of $\boldsymbol{\theta}$ as follows:

$$
\begin{equation*}
f\left(\boldsymbol{x}_{i}, \boldsymbol{\theta}\right) \approx f\left(\boldsymbol{x}_{i}, \boldsymbol{\theta}^{(0)}\right)+\sum_{j=1}^{k} v_{i j}^{(0)}\left(\theta_{j}-\theta_{j}{ }^{(0)}\right) \tag{C.4}
\end{equation*}
$$

for $i=1, \ldots, n$ where $v_{i j}{ }^{(0)}$ is the partial derivative

$$
v_{i j}=\partial f\left(\boldsymbol{x}_{i}, \boldsymbol{\theta}\right) / \partial \theta_{j}
$$

evaluated at $\boldsymbol{\theta}^{(0)}$. Hence,

$$
\begin{equation*}
y_{i}-f\left(\boldsymbol{x}_{i}, \boldsymbol{\theta}\right) \approx e_{i}{ }^{(0)}-\sum_{j=1}^{k} v_{i j}{ }^{(0)} \tau_{j}{ }^{(0)} \tag{C.5}
\end{equation*}
$$

where $\boldsymbol{e}^{(0)}=\left(e_{1}{ }^{(0)}, \ldots, e_{n}{ }^{(0)}\right)^{\prime}$, with $e_{i}{ }^{(0)}=y_{i}-f\left(\boldsymbol{x}_{i}, \boldsymbol{\theta}^{(0)}\right)$ and $\boldsymbol{\tau}^{(0)}=$ $\left(\tau_{1}{ }^{(0)}, \ldots, \tau_{k}{ }^{(0)}\right)^{\prime}=\boldsymbol{\theta}-\boldsymbol{\theta}^{(0)}$. Therefore, if the approximation (C.4) is close,
minimizing $S^{2}(\boldsymbol{\theta})$ is approximately equivalent to minimizing

$$
\begin{equation*}
\sum_{i=1}^{n}\left(e_{i}^{(0)}-\sum_{j=1}^{k} v_{i j}{ }^{(0)} \tau_{j}{ }^{(0)}\right)^{2}=\left(\boldsymbol{e}^{(0)}-V^{(0)} \boldsymbol{\tau}^{(0)}\right)^{\prime}\left(\boldsymbol{e}^{(0)}-V^{(0)} \boldsymbol{\tau}^{(0)}\right) \tag{C.6}
\end{equation*}
$$

with respect to $\tau^{(0)}$ where $V^{(0)}$ is the matrix $\left(v_{i j}{ }^{(0)}\right)$ of $v_{i j}{ }^{(0)}$ 's. Since $V^{(0)} \boldsymbol{\tau}^{(0)}$ is linear in $\boldsymbol{\tau}^{(0)},(\mathrm{C} .6)$ is obviously minimized by the linear least squares estimate $\boldsymbol{t}^{(0)}$ of $\boldsymbol{\tau}^{(0)}$; i.e., by

$$
\boldsymbol{t}^{(0)}=\left[\left(V^{(0)}\right)^{\prime} V^{(0)}\right]^{-1}\left(V^{(0)}\right)^{\prime} \boldsymbol{e}^{(0)}
$$

Therefore, if the approximation (C.4) is reasonably good, one should expect that

$$
\begin{equation*}
S^{2}\left(\boldsymbol{\theta}^{(0)}+\boldsymbol{t}^{(0)}\right)<S^{2}\left(\boldsymbol{\theta}^{(0)}\right) \tag{C.7}
\end{equation*}
$$

Unfortunately, the approximation (C.4) is not always very good and (C.7) does not always hold true, but we shall postpone discussion of remedies for this till later.

Whether (C.7) holds or not, we can mechanically continue with the procedure. At the next (i.e., second) iteration of the procedure, we would start with $\boldsymbol{\theta}^{(1)}=\boldsymbol{\theta}^{(0)}+\boldsymbol{t}^{(0)}$ and do exactly what we did earlier, only with $\boldsymbol{\theta}^{(1)}$ instead of $\boldsymbol{\theta}^{(0)}$. At the $(r+1)$ th step, we would start with $\boldsymbol{\theta}^{(r)}=\boldsymbol{\theta}^{(r-1)}+\boldsymbol{t}^{(r-1)}$ and then apply least squares to the model $\boldsymbol{e}^{(r)}=V^{(r)} \boldsymbol{\tau}^{(r)}+\boldsymbol{\epsilon}$ to get the estimate

$$
\boldsymbol{t}^{(r)}=\left[\left(V^{(r)}\right)^{\prime} V^{(r)}\right]^{-1}\left(V^{(r)}\right)^{\prime} \boldsymbol{e}^{(r)}
$$

where $\boldsymbol{e}^{(r)}=\left(e_{1}^{(r)}, \ldots, e_{n}^{(r)}\right)^{\prime}$ with $e_{i}{ }^{(r)}=y_{i}-f\left(\boldsymbol{x}_{i}, \boldsymbol{\theta}^{(r)}\right), V^{(r)}$ is the ma$\operatorname{trix}\left(v_{i j}{ }^{(r)}\right)$ of the partial derivatives $v_{i j}{ }^{(r)}=v_{i j}=\partial f\left(\boldsymbol{x}_{i}, \boldsymbol{\theta}\right) / \partial \theta_{j}$ evaluated at $\boldsymbol{\theta}^{(r)}$ and $\boldsymbol{\tau}^{(r)}=\boldsymbol{\theta}-\boldsymbol{\theta}^{(r)}$.

These iterations are continued until a suitable criterion is met. Typically, iterations are stopped when either

1. $\left[S^{2}\left(\boldsymbol{\theta}^{(r)}\right)-S^{2}\left(\boldsymbol{\theta}^{(r-1)}\right)\right] /\left[S^{2}\left(\boldsymbol{\theta}^{(r)}\right)+\delta^{*}\right]<\delta$ where $\delta^{*}$ and $\delta$ are small numbers (e.g., $10^{-6}$ ), or
2. a specified number of iterations or allotted computer time is exceeded.

Obviously, one can think of possible replacements for 1; e.g., close enough consecutive $\boldsymbol{\theta}^{(r)}$ 's.

## C.1.2 Step Halving

If at any step $S^{2}\left(\boldsymbol{\theta}^{(r+1)}\right)=S^{2}\left(\boldsymbol{\theta}^{(r)}+\boldsymbol{t}^{(r)}\right) \geq S^{2}\left(\boldsymbol{\theta}^{(r)}\right)$, a process called step halving can be undertaken. Instead of setting $\boldsymbol{\theta}^{(r+1)}=\boldsymbol{\theta}^{(r)}+\boldsymbol{t}^{(r)}$ we compute values of $S^{2}\left(\boldsymbol{\theta}^{(r)}+\nu \boldsymbol{t}^{(r)}\right)$ for $\nu=.5, .25, .125, \ldots$, and choose a $\nu$ for which $S^{2}\left(\boldsymbol{\theta}^{(r)}+\nu \boldsymbol{t}^{(r)}\right)<S^{2}\left(\boldsymbol{\theta}^{(r)}\right)$. Then we set $\boldsymbol{\theta}^{(r+1)}=\boldsymbol{\theta}^{(r)}+\nu_{0} \boldsymbol{t}^{(r)}$ where $\nu_{0}$ is the value of $\nu$ chosen and continue with the Gauss-Newton iterations.

Other methods could have been used to find a suitable $\nu$. These include methods such as golden-section search, which searches over a number of possible values of $\nu$ to find one which minimizes $S^{2}\left(\boldsymbol{\theta}^{(r)}+\nu \boldsymbol{t}^{(r)}\right)$.

As can be seen from the argument at the beginning of Section C.2, for sufficiently smooth $f$, the process of step halving will ultimately always reduce $\nu$ to a point where $S^{2}\left(\boldsymbol{\theta}^{(r)}+\nu \boldsymbol{t}^{(r)}\right)<S^{2}\left(\boldsymbol{\theta}^{(r)}\right)$. In fact, the GaussNewton iterations with the inclusion of this modification always converge. However, sometimes the speed of convergence is slow enough to render the procedure practically infeasible. Computer packages restrict the number of step halvings and stop when the maximum number is reached. In practical situations we have encountered, a very large number of step halvings usually occur near a local minimum of $S^{2}(\boldsymbol{\theta})$. However, this need not always be so and then other methods need to be considered. Nevertheless, this modified Gauss-Newton procedure is a default option in SAS PROC NLIN.

## C.1.3 Starting Values and Derivatives

To run a Gauss-Newton procedure, the initial estimate $\boldsymbol{\theta}^{(0)}$ of the parameter vector $\boldsymbol{\theta}$ and the partial derivatives of $f$ are needed. Computer programs usually require the user to supply initial estimates, although some (e.g., SAS) will, if requested, compute $S^{2}(\boldsymbol{\theta})$ for each combination of several possible values of each $\theta_{j}$ to find that combination $\boldsymbol{\theta}^{(0)}$ which minimizes $S^{2}(\boldsymbol{\theta})$ and will use this $\boldsymbol{\theta}^{(0)}$ as the initial estimate.

Computer programs also frequently require the user to input algebraic expressions for the derivatives. Since this is not always too easy when $f$ is complicated, some programs have the ability to numerically obtain approximate derivatives. One method is to use $\left[F\left(\boldsymbol{x}_{i}, \boldsymbol{\theta}+h \boldsymbol{\Delta}_{j}\right)-F\left(\boldsymbol{x}_{i}, \boldsymbol{\theta}\right)\right] / h$, where $\boldsymbol{\Delta}_{j}$ is a vector of dimension $k$ with its $j$ th element 1 and all other elements zero. Since this is rather time consuming, after the $k$ th iteration derivatives are sometimes estimated from values of $f\left(\boldsymbol{x}_{i}, \boldsymbol{\theta}^{(s)}\right)$ obtained from earlier iterations. For example, for $s=r-1, r-2, \ldots, r-k, \boldsymbol{\theta}^{(s)}$ can be substituted for $\boldsymbol{\theta}$ in

$$
f\left(\boldsymbol{x}_{i}, \boldsymbol{\theta}\right)-f\left(\boldsymbol{x}_{i}, \boldsymbol{\theta}^{(r)}\right) \approx \sum_{j=1}^{k} v_{i j}^{(r)}\left(\theta_{j}-\theta_{j}^{(r)}\right)
$$

and the resultant system of approximate equations solved for each $v_{i j}{ }^{(r)}$.
A derivative-free approach has been taken by Ralston and Jennrich (1979; the method is also described in Bates and Watts, 1988, p. 82 et seq.) in their DUD (standing for 'Doesn't Use Derivatives') method, which is available in SAS PROC NLIN.

## C.1.4 Marquardt Procedure

Since at each step, the Gauss-Newton procedure uses a linear least squares estimate $\boldsymbol{t}^{(r)}=\left[\left(V^{(r)}\right)^{\prime} V^{(r)}\right]^{-1}\left(V^{(r)}\right)^{\prime} \boldsymbol{e}^{(r)}$, it is not unreasonable to expect that if $V^{(r)}$ is ill-conditioned - i.e., if the columns of $V^{(r)}$ are multicollinear - problems would arise. This is indeed what happens. Sometimes in illconditioned cases, the Gauss-Newton procedure is excruciatingly slow, requires excessive step halving and becomes practically unusable.

Such situations are handled well by a procedure called Marquardt's procedure, in which at each iteration, $\boldsymbol{\tau}^{(r)}=\boldsymbol{\theta}^{(r+1)}-\boldsymbol{\theta}^{(r)}$ is estimated by

$$
\begin{equation*}
\boldsymbol{t}_{c}^{(r)}=\left[\left(V^{(r)}\right)^{\prime} V^{(r)}+c I\right]^{-1}\left(V^{(r)}\right)^{\prime} e^{(r)} \tag{C.8}
\end{equation*}
$$

which is rather akin to the ridge estimate (Section 12.3, p. 256). Marquardt's (1963) paper motivates the method in a slightly different way: as a compromise between the Gauss-Newton procedure, to which Marquardt's procedure is congruent when $c=0$, and the steepest descent procedure (Section C.2.1), which it resembles for large $c$. (This procedure was actually suggested by Levenberg, 1947, while Marquardt suggested one in which the $c I$ in (C.8) is replaced by $c D$ where $D$ is the diagonal matrix consisting of the diagonal entries in $\left(V^{(r)}\right)^{\prime} V^{(r)}$.)

In actual use, $c$ is usually initially set equal to a very small number (e.g., $10^{-3}$ in SAS). If, at any iteration, $S^{2}\left(\boldsymbol{\theta}^{(r+1)}\right)>S^{2}\left(\boldsymbol{\theta}^{(r)}\right)$ (where $\boldsymbol{\theta}^{(r+1)}=\boldsymbol{\theta}^{(r)}+\boldsymbol{t}_{c}^{(r)}$ ), then $c$ is scaled up by some factor (10 in SAS) and step (C.8) is repeated. This scaling-up and recomputation of (C.8) may have to be done several times. On the other hand, if $S^{2}\left(\boldsymbol{\theta}^{(r+1)}\right)<S^{2}\left(\boldsymbol{\theta}^{(r)}\right)$, then $c$ is scaled down (by 1 in SAS) for the next iteration. Thus, if at each iteration $S^{2}\left(\boldsymbol{\theta}^{(r)}\right)$ declines, without having to change $c$ within the iteration, then $c \rightarrow 0$ as $r \rightarrow \infty$ and with increasing $r$ the Marquardt procedure becomes essentially the Gauss-Newton procedure.

## C. 2 Some Other Algorithms

Another cluster of approaches for obtaining estimates of $\boldsymbol{\theta}$ involve minimizing $S^{2}(\boldsymbol{\theta})$ - see (C.2) - using one of the standard methods in nonlinear optimization. We present three of these in this section.

The first two require $f$ to be differentiable. Let $\boldsymbol{\nabla}^{(r)}$ be the gradient vector of $S^{2}(\boldsymbol{\theta})$ at the point $\boldsymbol{\theta}=\boldsymbol{\theta}^{(r)}$, i.e., $\boldsymbol{\nabla}^{(r)}=\left(\vartheta^{(1)}, \ldots, \vartheta^{(k)}\right)^{\prime}$ where $\vartheta^{(j)}$ 's are the partial derivatives $\vartheta^{(j)}=\partial S^{2}(\boldsymbol{\theta}) / \partial \theta_{j}$ evaluated at the point $\boldsymbol{\theta}^{(r)}$. From (C.2) and (C.3) it is easy to verify that $\boldsymbol{\nabla}^{(r)}=-2\left(V^{(r)}\right)^{\prime} \boldsymbol{e}^{(r)}$ where $V^{(r)}$ and $\boldsymbol{e}^{(r)}$ are as in the last section. Then, taking a Taylor series expansion of $S^{2}(\boldsymbol{\theta})$ about the point $\boldsymbol{\theta}^{(r)}$, we get, as for (C.4),

$$
\begin{equation*}
S^{2}(\boldsymbol{\theta})-S^{2}\left(\boldsymbol{\theta}^{(r)}\right) \approx\left(\boldsymbol{\nabla}^{(r)}\right)^{\prime} \boldsymbol{\tau}^{(r)} \tag{C.9}
\end{equation*}
$$

where as before, $\boldsymbol{\tau}^{(r)}=\boldsymbol{\theta}-\boldsymbol{\theta}^{(r)}$. By the Cauchy-Schwartz inequality,

$$
\left|\left(\boldsymbol{\nabla}^{(r)}\right)^{\prime} \boldsymbol{\tau}^{(r)}\right| \leq\left\|\boldsymbol{\nabla}^{(r)}\right\|\left\|\boldsymbol{\tau}^{(r)}\right\|,
$$

with equality holding if, and only if, for some $\alpha, \boldsymbol{\tau}^{(r)}=\alpha \boldsymbol{\nabla}^{(r)}$. Therefore, the right side of (C.9) is minimized when $\boldsymbol{\tau}^{(r)}=-\alpha^{(r)} \nabla^{(r)}$ with $\alpha^{(r)}>0$; i.e., when $\boldsymbol{\tau}^{(r)}$ lies along $-\boldsymbol{\nabla}$, or, equivalently, when $\boldsymbol{\theta}$ moves away from $\boldsymbol{\theta}^{(r)}$ in the direction of $-\boldsymbol{\nabla}^{(r)}$. This is called the direction of steepest descent.
Obviously, there are many other directions which also reduce the right side of (C.9). For any $k$ dimensional positive definite matrix $P$, the direction $-\alpha^{(r)} P \boldsymbol{\nabla}^{(r)}\left(\alpha^{(r)}>0\right)$ will reduce it, since then $\left(\boldsymbol{\nabla}^{(r)}\right)^{\prime} \boldsymbol{\tau}^{(r)}=$ $-\alpha^{(r)}\left(\boldsymbol{\nabla}^{(r)}\right)^{\prime} P \boldsymbol{\nabla}^{(r)}<0$. This fact yields a number of alternative methods for minimizing $S^{2}(\boldsymbol{\theta})$. Actually, since $\left[\left(V^{(r)}\right)^{\prime} V^{(r)}\right]^{-1}$ and $\left[\left(V^{(r)}\right)^{\prime} V^{(r)}+\right.$ $c I]^{-1}$ are both positive definite, the Gauss-Newton procedure and the Marquardt procedure are, in a sense, applications of this principle.

## C.2.1 Steepest Descent Method

As the name implies, after starting at some initial choice $\boldsymbol{\theta}^{(0)}$ of $\boldsymbol{\theta}$, in each iteration of this method, we move in the direction of steepest descent; i.e., at the $(r+1)$ th iteration

$$
\boldsymbol{\theta}^{(r+1)}=\boldsymbol{\theta}^{(r)}-\alpha^{(r)} \boldsymbol{\nabla}^{(r)}=\boldsymbol{\theta}^{(r)}+2 \alpha^{(r)} V^{(r)} \boldsymbol{e}^{(r)} .
$$

The major computational question is essentially the choice of $\alpha^{(r)}$. If $\alpha^{(r)}$ are chosen too small, although the right side of (C.9) will be negative, the entire process will be inefficient. On the other hand, $S^{2}(\boldsymbol{\theta})$, which initially declines as we move in the $-\boldsymbol{\nabla}^{(r)}$ direction, can start increasing again and for large enough $\alpha^{(r)}$ can exceed $S^{2}\left(\boldsymbol{\theta}^{(r)}\right)$.

Computer packages obtain $\alpha^{(r)}$ by computing possible values of $S^{2}(\boldsymbol{\theta})$ for several possible values of $\alpha^{(r)}$. A very careful choice of $\alpha^{(r)}$ is time consuming, but a cruder choice (which is what is usually made) increases the number of iterations. Frequently, the value of $S^{2}(\boldsymbol{\theta})$ declines rapidly for the first few iterations and then the rate of decline slows down. Particularly if multicollinearity is present, the procedure can get so slow that it is preferable to use one of the other procedures except under unusual circumstances.

## C.2.2 Quasi-Newton Algorithms

Before describing this family of algorithms, we shall describe the Newton or, as it is sometimes called, the Newton-Raphson algorithm. After some initial choice $\boldsymbol{\theta}^{(0)}$, this procedure selects successive $\boldsymbol{\theta}^{(r)}$ 's using the formula

$$
\begin{equation*}
\boldsymbol{\theta}^{(r+1)}=\boldsymbol{\theta}^{(r)}+\alpha^{(r)}\left(\mathcal{H}^{(r)}\right)^{-1} \nabla^{(r)}, \tag{C.10}
\end{equation*}
$$

where $\alpha^{(r)}$ is a suitable number and $\mathcal{H}^{(r)}$ is the Hessian matrix of $S^{2}(\boldsymbol{\theta})$ at the point $\boldsymbol{\theta}=\boldsymbol{\theta}^{(r)} ;$ i.e., $\mathcal{H}^{(r)}$ is the matrix the $(j, \ell)$ th element of which
is the second partial derivative $\partial^{2} S^{2}(\boldsymbol{\theta}) / \partial \theta_{j} \partial \theta_{\ell}$ evaluated at $\boldsymbol{\theta}=\boldsymbol{\theta}^{(r)}$. The motivation behind the use of (C.10) is the following: Consider a Taylor expansion of $S^{2}(\boldsymbol{\theta})$ about $\boldsymbol{\theta}^{(r)}$, keeping all linear and quadratic terms -

$$
\begin{equation*}
S^{2}(\boldsymbol{\theta})-S^{2}\left(\boldsymbol{\theta}^{(r)}\right) \approx\left(\boldsymbol{\nabla}^{(r)}\right)^{\prime} \boldsymbol{\tau}^{(r)}+\frac{1}{2}\left(\boldsymbol{\tau}^{(r)}\right)^{\prime} \mathcal{H}^{(r)} \boldsymbol{\tau}^{(r)} \tag{C.11}
\end{equation*}
$$

It is easily shown, using matrix differentiation, that the right side of (C.11) is minimized only if

$$
\begin{equation*}
\nabla^{(r)}+\mathcal{H}^{(r)} \boldsymbol{\tau}^{(r)}=0 \tag{C.12}
\end{equation*}
$$

from which, because $\left(\mathcal{H}^{(r)}\right)^{-1}$ is positive definite, we see that the choice (C.10) minimizes the right side of (C.11) for small enough $\alpha^{(r)}$.

Notice that (C.12) is also the necessary condition for maxima and saddle points, which makes the choice of an initial point slightly more critical compared with other procedures. But possibly the most serious problem is that this procedure requires the computation of the Hessian. Since computer packages are intended to be user friendly, and a requirement of computing and keyboarding expressions for several second derivatives is not likely to win friends, statistical packages provide quasi-Newton methods rather than the Newton method.

In quasi-Newton methods an approximate equivalent $P^{(r)}$ of the inverse of the Hessian is found numerically using a relationship of the form $P^{(r+1)}=P^{(r)}+Q^{(r)}$. These $P^{(r)}$ 's are used in place of the $\left(\mathcal{H}^{(r)}\right)^{-1}$ 's in (C.10). Taking a linear Taylor series approximation for the gradient vector, we get

$$
\boldsymbol{\nabla}^{(r+1)}-\boldsymbol{\nabla}^{(r)} \approx \mathcal{H}^{(r+1)}\left(\boldsymbol{\theta}^{(r+1)}-\boldsymbol{\theta}^{(r)}\right)
$$

which yields, if $\mathcal{H}^{(r+1)}$ is nonsingular,

$$
\left(\mathcal{H}^{(r+1)}\right)^{-1}\left(\boldsymbol{\nabla}^{(r+1)}-\boldsymbol{\nabla}^{(r)}\right) \approx\left(\boldsymbol{\theta}^{(r+1)}-\boldsymbol{\theta}^{(r)}\right) .
$$

If we now replace $\left(\mathcal{H}^{(r+1)}\right)^{-1}$ by $P^{(r+1)}=P^{(r)}+Q^{(r)}$ we get

$$
\begin{equation*}
Q^{(r)}\left(\boldsymbol{\nabla}^{(r+1)}-\boldsymbol{\nabla}^{(r)}\right) \approx\left(\boldsymbol{\theta}^{(r+1)}-\boldsymbol{\theta}^{(r)}\right)-P^{(r)}\left(\boldsymbol{\nabla}^{(r+1)}-\boldsymbol{\nabla}^{(r)}\right)=\boldsymbol{\xi} \tag{C.13}
\end{equation*}
$$

A number of choices of $Q^{(r)}$ will satisfy (C.13). One suggestion, made by Fletcher and Powell (1963), is

$$
\begin{align*}
Q^{(r)} & =\frac{\left(\boldsymbol{\theta}^{(r+1)}-\boldsymbol{\theta}^{(r)}\right)\left(\boldsymbol{\theta}^{(r+1)}-\boldsymbol{\theta}^{(r)}\right)^{\prime}}{\left(\boldsymbol{\theta}^{(r+1)}-\boldsymbol{\theta}^{(r)}\right)^{\prime}\left(\boldsymbol{\nabla}^{(r+1)}-\boldsymbol{\nabla}^{(r)}\right)}  \tag{C.14}\\
& -\frac{P^{(r)}\left(\boldsymbol{\nabla}^{(r+1)}-\boldsymbol{\nabla}^{(r)}\right)\left(\boldsymbol{\nabla}^{(r+1)}-\boldsymbol{\nabla}^{(r)}\right)^{\prime} P^{(r)}}{\left(\boldsymbol{\nabla}^{(r+1)}-\boldsymbol{\nabla}^{(r)}\right)^{\prime} P^{(r)}\left(\boldsymbol{\nabla}^{(r+1)}-\boldsymbol{\nabla}^{(r)}\right)} .
\end{align*}
$$

The initial $P^{(0)}$ can be chosen to be $I$. If $\alpha^{(r)}$ is chosen to yield a minimum of $S^{2}(\boldsymbol{\theta})$, then $P^{(r+1)}$ chosen in this way will be positive definite (Fletcher and Powell, 1963).

## C.2.3 The Simplex Method

The simplex method is a derivative-free method which is only very distantly related to the simplex method used in linear programming. Roughly, the procedure is the following. Around any given value $\boldsymbol{\theta}^{(r)}$ of $\boldsymbol{\theta}$ consider the point $\boldsymbol{\theta}^{(r)}+h \mathbf{1}$ and the $k$ points $\boldsymbol{\theta}^{(r)}+h \boldsymbol{\Delta}_{j}$ for $j=1, \ldots, k$ where, as in Section C.1.3, $\boldsymbol{\Delta}_{j}$ is a vector with all components zero except the $j$ th, which is one, $h$ is a positive number and, as before, $\mathbf{1}=(1, \ldots, 1)^{\prime}$. These $k+1$ points are the vertices of a simplex in $k$ dimensional space. (Notice that in two dimensions a simplex is a triangle and in three it is a tetrahedron.) These vertices are examined to find which one maximizes $S^{2}(\boldsymbol{\theta})$. Then a selection of points along the direction connecting this vertex to the centroid of the remaining vertices is examined to find a point which adequately reduces $S^{2}(\boldsymbol{\theta})$. This point is $\boldsymbol{\theta}^{(r+1)}$, which is the starting point for the next iteration.

Since calculations are not carried over from iteration to iteration, roundoff errors do not propagate and multiply. Although time consuming, the simplex method has the reputation of being very reliable. For more details see Griffiths and Hill (1985).

## C.2.4 Weighting

Nonlinear least squares is sometimes weighted and for much the same reasons that linear least squares is on occasion weighted. (For a fuller treatment of this subject, see Carroll and Ruppert, 1988.) In fact, as mentioned in Section 6.4, p. 118, we frequently perform weighted linear least squares using nonlinear methods when the weights depend on the parameters being estimated. In weighted NLS, instead of (C.2), we minimize

$$
\begin{equation*}
S^{2}(\boldsymbol{\theta})=\sum_{i=1}^{n} w_{i}\left(y_{i}-f\left(\boldsymbol{x}_{i}, \boldsymbol{\theta}\right)\right)^{2}=\sum_{i=1}^{n}\left(\sqrt{w_{i}} y_{i}-\sqrt{w_{i}} f\left(\boldsymbol{x}_{i}, \boldsymbol{\theta}\right)\right)^{2} \tag{C.15}
\end{equation*}
$$

where $w_{i}$ 's are weights. Some computer packages require that this objective function (C.15), sometimes called a loss function, be explicitly described. Others accept a description of the weights $w_{i}$.

Now assume that $f$ is linear in $\boldsymbol{\theta}$, i.e., $f\left(\boldsymbol{x}_{i}, \boldsymbol{\theta}\right)=\boldsymbol{x}_{i}^{\prime} \boldsymbol{\theta}$. Further, let $w_{i}=$ $w_{i}(\boldsymbol{\theta})$ 's be functions of $\boldsymbol{\theta}$ and $W(\boldsymbol{\theta})=\operatorname{diag}\left(w_{1}(\boldsymbol{\theta}), \ldots, w_{n}(\boldsymbol{\theta})\right)$. Now the objective function becomes

$$
S^{2}(\boldsymbol{\theta})=(\boldsymbol{y}-X \boldsymbol{\theta})^{\prime} W(\boldsymbol{\theta})(\boldsymbol{y}-X \boldsymbol{\theta})
$$

The Gauss-Newton method and the methods of Section C. 2 can easily be applied to this objective function. Computationally, all we need do is run a weighted NLS program with $f$ set as $\boldsymbol{x}_{i}^{\prime} \boldsymbol{\theta}$. This is what we did in Section 6.4.

We now show that the Gauss-Newton procedure applied to a weighted linear least squares model yields the steps of the iteratively reweighted least
squares procedure described in Section 6.4. In this case, at the $(r+1)$ th step of the Gauss-Newton procedure $\boldsymbol{e}^{(r)}$ becomes $\boldsymbol{e}^{(r)}=\boldsymbol{y}-X \boldsymbol{\theta}^{(r)}$ and, since $V^{(r)}=X$ for all iterations, we now use

$$
\boldsymbol{\theta}^{(r+1)}-\boldsymbol{\theta}^{(r)}=\left[X^{\prime} W^{(r)} X\right]^{-1} X^{\prime} W^{(r)} \boldsymbol{e}^{(r)}
$$

for our iterations, where $W^{(r)}=W\left(\boldsymbol{\theta}^{(r)}\right)$. Therefore,

$$
\begin{aligned}
& \boldsymbol{\theta}^{(r+1)}=\boldsymbol{\theta}^{(r)}+\left[X^{\prime} W^{(r)} X\right]^{-1} X^{\prime} W^{(r)} \boldsymbol{e}^{(r)} \\
& \quad=\boldsymbol{\theta}^{(r)}+\left[X^{\prime} W^{(r)} X\right]^{-1} X^{\prime} W^{(r)}\left[\boldsymbol{y}-X \boldsymbol{\theta}^{(r)}\right] \\
& \quad=\boldsymbol{\theta}^{(r)}+\left[X^{\prime} W^{(r)} X\right]^{-1} X^{\prime} W^{(r)} \boldsymbol{y}-\left[X^{\prime} W^{(r)} X\right]^{-1} X^{\prime} W^{(r)} X \boldsymbol{\theta}^{(r)} \\
& \quad=\left[X^{\prime} W^{(r)} X\right]^{-1} X^{\prime} W^{(r)} \boldsymbol{y} .
\end{aligned}
$$

In carrying out such iteratively reweighted linear least squares using the Gauss-Newton procedure, step halving is unnecessary and in fact, should be disabled if it is the default option.

## C. 3 Pitfalls

As Wilkinson (1987, p. NONLIN-33) puts it, "Nonlinear estimation is an art. One-parameter estimation is minimalist, multiparameter is rococo. There are numerous booby traps (dependencies, discontinuities, local minima, etc.) which can ruin your day." With simple $f$ 's and few parameters, point estimation of $\boldsymbol{\theta}$ can be quite straightforward; but when $f$ is 'terribly nonlinear' with many parameters, the successful completion of a least squares exercise is often cause for celebration.
With continuously differentiable $S^{2}(\boldsymbol{\theta})$ 's, the main problem is one of several local minima. This does not always occur. In some cases it is possible to show theoretically that there is only one local minimum which, therefore, is global. This is particularly true when $f$ is linear and the weights are the cause of nonlinearity of $S^{2}(\boldsymbol{\theta})$. When the form of $f$ has been well studied in the literature, chances are that the question of uniqueness of estimates has already been examined. When theoretical information is not available and there are relatively few parameters, values of $S^{2}(\boldsymbol{\theta})$ for different $\boldsymbol{\theta}$ 's can be computed and these would provide us with an understanding of the behavior of $S^{2}(\boldsymbol{\theta})$. Alternatively, one could run an NLS procedure for several different and widely separated starting values to see if the respective iterations converge to different local minima. If they do, the $\boldsymbol{\theta}$ yielding the smallest minimum would be selected (after perhaps trying out some more initial values). Another suggestion (Freund and Littell, 1986) is to approximate $f$ with a suitable polynomial which can then be fitted by linear least squares. If the residual sum of squares for the polynomial regression is close to the value of $S^{2}(\boldsymbol{\theta})$ for the $\boldsymbol{\theta}$ found by the nonlinear method, then the chances are that the desired global minimum of $S^{2}(\boldsymbol{\theta})$ has been found.

Unless one is very sure that the right estimate has been found and is secure about the quality of the estimates, it is essential to end an NLS exercise with an examination of plots of residuals against independent variables and predicted values.

Even apart from the issue of multiple minima, the selection of initial estimates deserves attention. When parameters appear in the exponent of large numbers within $f$, bad starting estimates can lead to underflows and overflows; i.e., to numbers too large or too small for the computer to handle.

A number of methods are available for choosing initial values if intuition is not adequate. When an OLS cognate is available, it can be run to obtain initial parameter estimates. For example, if $f$ is linear and we are using NLS because weights depend on parameters, we could use OLS (setting all weights equal to 1) to obtain initial estimates. If by ignoring the error term, it is possible to transform the variables to make $y=f(\boldsymbol{x}, \boldsymbol{\theta})$ linear, we could apply OLS to this transformed model.

Often an examination of the behavior of $f$ as different independent variables go to zero or infinity can give us an idea of what initial values to choose. Draper and Smith (1981, p. 474) describe a generalization of this approach in which they suggest solving for $\boldsymbol{\theta}$, the $k$ equations $\boldsymbol{y}_{i}=f\left(\boldsymbol{x}_{i}, \boldsymbol{\theta}\right)$, where the $k$ sets of independent variable values have been chosen from among all $\boldsymbol{x}_{i}$ 's to be reasonably widely separated, and then using this solution as the initial choice.

## Example C. 2

A reasonable model for population densities $y_{i}$ in an urban area is $y_{i}=$ $\theta_{1}+\theta_{2} d_{i}^{-\theta_{3}}+\epsilon_{i}$, where $d_{i}$ is the distance from city center and $\theta_{3}>0$. When $d_{i}$ is large, $y_{i} \approx \theta_{1}$, the density in the urban fringe and rural areas. Ignoring the subscripts and the error terms, the model can be written as

$$
\log \left[y_{i}-\theta_{1}\right]=\log \left[\theta_{2}\right]-\theta_{3} \log [d] .
$$

Therefore, if we know $\theta_{1}$ we can plot $\log \left[y_{i}-\theta_{1}\right]$ against $\log [d]$. The intercept will give us $\log \left[\theta_{2}\right]$ and the slope $\theta_{3}$. These estimates should be good enough as initial values.

Even with reasonable choices of initial estimates, NLS methods sometimes give trouble. Improvements in $S^{2}(\boldsymbol{\theta})$ from iteration to iteration could become small, or, in the case of the Gauss-Newton procedure, step halving might have to be done too often. Overflows or underflows can still occur. In such cases, switching methods often helps and fortunately most serious statistical packages offer a choice of methods.

Up to now we have concerned ourselves solely with the problem of getting estimates at all, not with their quality. In general, NLS estimates are at least as susceptible to the ill effects of outliers, incorrect specification, and multicollinearity as OLS estimates. While sometimes OLS methods can
be adapted for identification and alleviation of these problems, such methods are not in general use and are not available in the popular statistical packages.

## C. 4 Bias, Confidence Regions and Measures of Fit

Assume that all went well with one of the procedures described in Sections C. 1 and C. 2 and the iterations converged at step $u$ so that $\boldsymbol{\theta}^{(u)}$ is the point $\hat{\boldsymbol{\theta}}$ at which the global minimum of $S^{2}(\boldsymbol{\theta})$ occurs. Actually, $\boldsymbol{\theta}^{(u)}$ will only be a close approximation to such a point but let us pretend that it is the minimizing point. When $f$ is nonlinear, this final estimate $\hat{\boldsymbol{\theta}}$ will nearly always be a biased estimate of $\boldsymbol{\theta}^{*}$ in the model (C.1), i.e., in general $\mathrm{E}[\hat{\boldsymbol{\theta}}] \neq \boldsymbol{\theta}^{*}$ (Box, 1971).

However, under some mild conditions, $\hat{\boldsymbol{\theta}}$ may be shown to be a consistent and asymptotically normal estimator of $\boldsymbol{\theta}^{*}$ in the model (C.1) see Amemiya (1983) or Judge et al. (1985). Moreover, the asymptotic covariance matrix of $\boldsymbol{\theta}^{(u)}$ is $\sigma^{2}\left[\left(V^{(u)}\right)^{\prime} V^{(u)}\right]^{-1}$ and $s^{2}=S^{2}(\hat{\boldsymbol{\theta}}) /(n-k)$ is a consistent estimator of $\sigma^{2}$. These facts are used in testing linear hypotheses and in the construction of confidence intervals and regions with $V^{(u)}$ playing the role $X$ did in Chapter 3. For example, if $s^{2}\left[\left(V^{(u)}\right)^{\prime} V^{(u)}\right]^{-1}=\left(a_{i j}\right)$, then $\hat{\theta}_{j} / a_{j j}^{1 / 2}$ is treated as if it had the t distribution. As for the OLS case, computer packages provide these $t$ values.

Several asymptotically equivalent alternative expressions for the covariance matrix are also available (e.g., estimates of the Hessian matrix can also be used to obtain an estimate for the covariance). For these alternatives and for tests of nonlinear hypotheses, see Judge et al. (1985, p. 209 et seq.)

From the discussion of Section C.1.1, we can see where the covariance matrix $\sigma^{2}\left[\left(V^{(u)}\right)^{\prime} V^{(u)}\right]^{-1}$ came from. In that section we had approximated the function $f$ by its tangent plane $V^{(r)}\left(\boldsymbol{\theta}-\boldsymbol{\theta}^{(r)}\right)$ and thereby obtained the estimate

$$
\begin{aligned}
\boldsymbol{t}^{(r)} & =\left[\left(V^{(r)}\right)^{\prime} V^{(r)}\right]^{-1}\left(V^{(r)}\right)^{\prime} \boldsymbol{e}^{(r)} \\
& \approx\left[\left(V^{(r)}\right)^{\prime} V^{(r)}\right]^{-1}\left(V^{(r)}\right)^{\prime}\left[V^{(r)}\left(\boldsymbol{\theta}-\boldsymbol{\theta}^{(r)}\right)+\boldsymbol{\epsilon}\right] \\
& =\left(\boldsymbol{\theta}-\boldsymbol{\theta}^{(r)}\right)+\left[\left(V^{(r)}\right)^{\prime} V^{(r)}\right]^{-1}\left(V^{(r)}\right)^{\prime} \boldsymbol{\epsilon},
\end{aligned}
$$

whence $\operatorname{cov}\left(\boldsymbol{t}^{(r)}\right)=\sigma^{2}\left[\left(V^{(r)}\right)^{\prime} V^{(r)}\right]^{-1}$.
All tests and confidence regions using asymptotic results are actually based on the tangent plane. The level curves of $S^{*}=\left(\boldsymbol{y}-V^{(u)} \boldsymbol{\theta}\right)^{\prime}(\boldsymbol{y}-$ $\left.V^{(u)} \boldsymbol{\theta}\right)$, i.e., curves over which the values of $S^{*}$ are the same, can easily be seen (from the form of $S^{*}$, which is quadratic in $\boldsymbol{\theta}$ ) to be ellipses around $\boldsymbol{\theta}^{(u)}$. But $S^{2}(\boldsymbol{\theta})$, which is approximated by $S^{*}$, will rarely have elliptic level curves. Since level curves bound confidence regions, the asymptotic confidence regions can in practice be quite different from the actual confidence


EXHIBIT C.1: Level Curves of Weighted Sum of Squares for Travel Mode Choice Data
regions. [Obviously, if two or less parameters are involved, we can obtain approximate level curves by computing $S^{2}(\boldsymbol{\theta})$ for several values of $\boldsymbol{\theta}$ near $\hat{\boldsymbol{\theta}}$, but we would not know the confidence levels associated with the regions the curves enclose.] The upshot of all this is that test and confidence regions associated with nonlinear regression should be interpreted with several grains of salt.
Most computer packages provide the value of $S^{2}(\hat{\boldsymbol{\theta}})$ and/or $S^{2}(\hat{\boldsymbol{\theta}}) /(n-k)$ which can be used as a measure of fit. They will either give $R^{2}=1-$ $S^{2}(\hat{\boldsymbol{\theta}}) / \sum_{i=1}^{n} y_{i}^{2}$ or provide the ingredients to compute it (either as part of the NLS program or some other portion of the statistical package). Notice that this is the no-intercept form of $R^{2}$, which would appear to be relevant here since frequently there are no intercepts in the functions we fit, and

| Step | $\theta_{0}$ | $\theta_{1}$ | $S^{2}(\boldsymbol{\theta})$ |
| :---: | :---: | :---: | ---: |
| 0 | 0 | 0 | 1381.670051071950 |
| 1 | -0.116583990 | 0.0020871670 | 129.720690631157 |
| 2 | -0.123448664 | 0.0024688319 | 112.656625048396 |
|  | -0.124069413 | 0.0024941630 | 113.229792492524 |
|  | -0.123759038 | 0.0024814975 | 112.916241995827 |
|  | -0.123603851 | 0.0024751647 | 112.779692655420 |
|  | -0.123526257 | 0.0024719983 | 112.716473728977 |
|  | -0.123487460 | 0.0024704151 | 112.686128119070 |
|  | -0.123468062 | 0.0024696235 | 112.671271267681 |
|  | -0.123458363 | 0.0024692277 | 112.663921829192 |
|  | -0.123453513 | 0.0024690298 | 112.660266856604 |
|  | -0.123451088 | 0.0024689309 | 112.658444306955 |
|  | -0.123449876 | 0.0024688814 | 112.657534266290 |
|  | -0.123449270 | 0.0024688567 | 112.657079554497 |
|  | -0.123448967 | 0.0024688443 | 112.656852275735 |
|  | -0.123448815 | 0.0024688381 | 112.656738655638 |
|  | -0.123448739 | 0.0024688350 | 112.656681850410 |
|  | -0.123448702 | 0.0024688335 | 112.656653449002 |
|  | -0.123448683 | 0.0024688327 | 112.656639248599 |
|  | -0.123448673 | 0.0024688323 | 112.656632148472 |
|  | -0.123448668 | 0.0024688321 | 112.656628598428 |
|  | -0.123448666 | 0.0024688320 | 112.656626823411 |
|  | -0.123448665 | 0.0024688320 | 112.656625935903 |

EXHIBIT C.2: Iterations of the Gauss-Newton Procedure for Travel Mode Choice Data
even if there were, their role would be different. But many packages will also give the intercept form of $R^{2}$; i.e., $1-S^{2}(\hat{\boldsymbol{\theta}}) / \sum_{i=1}^{n}\left(y_{i}-\bar{y}\right)^{2}$ or the means to compute it.

## C. 5 Examples

Several of the manuals that accompany statistical packages provide numerous examples of NLS. We shall augment these with two more.

## Example C. 3

As mentioned in Section 9.2.4, p. 186, we can also use NLS to estimate parameters of a logit model. Therefore, consider the data of Exercise 9.8, p. 214, and let us estimate $\theta_{0}$ and $\theta_{1}$ in the model

$$
\begin{equation*}
y_{i}=\frac{\exp \left(\theta_{0}+\theta_{1} x_{i 1}\right)}{1+\exp \left(\theta_{0}+\theta_{1} x_{i 1}\right)}+\epsilon_{i}=1-\left[1+\exp \left(-\theta_{0}-\theta_{1} x_{i 1}\right)\right]^{-1}+\epsilon_{i} \tag{C.16}
\end{equation*}
$$

| Step | $\theta_{0}$ | $\theta_{1}$ | $S^{2}(\boldsymbol{\theta})$ |
| :---: | :---: | :---: | ---: |
| 0 | 0 | 0 | 1381.670051071950 |
| 1 | -0.117900463 | 0.0020828501 | 129.936954803759 |
| 2 | -0.123479203 | 0.0024685013 | 112.651795383351 |
|  | -0.124069491 | 0.0024941602 | 113.229723134302 |
|  | -0.124070493 | 0.0024941562 | 113.229666855365 |
|  | -0.124080477 | 0.0024941165 | 113.229105112580 |
|  | -0.124176787 | 0.0024937288 | 113.223589469723 |
|  | -0.124870685 | 0.0024906104 | 113.176435170649 |
|  | -0.125648332 | 0.0024800114 | 112.960160699828 |
|  | -0.124094688 | 0.0024708301 | 112.714054674204 |
|  | -0.123551655 | 0.0024687639 | 112.658718755054 |
|  | -0.123486576 | 0.0024685279 | 112.652495508745 |
|  | -0.123479941 | 0.0024685039 | 112.651865474667 |
|  | -0.123479277 | 0.0024685015 | 112.651802393271 |
|  | -0.123479210 | 0.0024685013 | 112.651796084351 |
|  | -0.123479204 | 0.0024685013 | 112.651795453451 |
|  | -0.123479203 | 0.0024685013 | 112.651795390361 |
|  | -0.123479203 | 0.0024685013 | 112.651795384052 |
|  | -0.123479203 | 0.0024685013 | 112.651795383421 |
|  | -0.123479203 | 0.0024685013 | 112.651795383358 |
|  | -0.123479203 | 0.0024685013 | 112.651795383352 |
|  | -0.123479203 | 0.0024685013 | 112.651795383351 |
| 3 | -0.123479203 | 0.0024685013 | 112.651795383351 |

EXHIBIT C.3: Iterations of the Marquardt Procedure for Travel Mode Choice Data

| Parameter | Estimate | Asymp. s.e. |
| :---: | :---: | :---: |
| $\theta_{0}$ | -.12345 | .066272 |
| $\theta_{1}$ | .00247 | .000166 |

EXHIBIT C.4: Parameter Estimates and Standard Errors for Model Choice Data
where $x_{i 1}=t_{r}-t_{a}$ is the difference in travel times between transit and car. Since $y_{i}$ is a proportion of counts, we need to run a weighted nonlinear least squares procedure with weights $w_{i}$ which are $n\left[\mathrm{E}\left(y_{i}\right)\right]^{-1}\left[1-\mathrm{E}\left(y_{i}\right)\right]^{-1}$. Level curves of a weighted version of $S^{2}(\boldsymbol{\theta})$ (see (C.15)) for intervals of parameter values that we felt were reasonable are shown in Exhibit C.1. The curves indicate that there is possibly a single reasonable local minimum value. What we need to do now is find it.

Let us use a Gauss-Newton procedure for which it is usually necessary to specify the derivatives of the right side of (C.16) with respect to $\theta_{0}$ and $\theta_{1}$, and a set of initial values for the parameters. The derivatives are,


EXHIBIT C.5: Plot of Residuals Against Independent Variable Values for Travel Mode Choice Data
respectively,

$$
\frac{\exp \left(-\theta_{0}-\theta_{1} x_{i 1}\right)}{\left[1+\exp \left(-\theta_{0}-\theta_{1} x_{i 1}\right)\right]^{2}} \text { and } \frac{x_{i 1} \exp \left(-\theta_{0}-\theta_{1} x_{i 1}\right)}{\left[1+\exp \left(-\theta_{0}-\theta_{1} x_{i 1}\right)\right]^{2}} .
$$

We tried a number of different sets of initial values, including those found by using OLS, i.e., by completing Exercise 9.8. Exhibit C. 2 shows the values of the parameters and $S^{2}(\boldsymbol{\theta})$ for a set of iterations corresponding to the starting value $\boldsymbol{\theta}=(0,0)$. The rows with no iteration number represent step halving. The iterations end with ten step halvings producing no reduction in $S^{2}(\boldsymbol{\theta})$.

For each of the starting values we tried, after three or fewer steps, the parameter values reached a point close to that at Step 2 of Exhibit C.2. This and Exhibit C. 1 led us to conjecture that the iterations had indeed taken us to a point very near the minimum point.

Exhibit C. 3 shows iterations for the Marquardt procedure applied to this problem. Unnumbered rows indicate increasing $c$ by a factor of 10 (see Section C.1.4). These iterations did ultimately meet the convergence criterion. The differences in estimates for the two procedures as they stand are barely perceptible and therefore we felt quite sure that we had essentially found the desired value $\hat{\boldsymbol{\theta}}$ of $\boldsymbol{\theta}$. Our estimates along with their standard errors are given in Exhibit C.4. These estimates are, in fact, very close to those that
would be obtained from Exercise 9.8. Exhibit C. 5 shows a plot of residuals against $x_{i 1}$ 's. While it illustrates the possible existence of an outlier, it also shows that for the data used we have a good fit. There is nothing to indicate that the local optimum found does not provide good parameter estimates.

The program we used also gives values of

$$
\sum_{i=1}^{n} w_{i} y_{i}^{2} \text { and } \sum_{i=1}^{n} w_{i}\left(y_{i}-\bar{y}\right)^{2}
$$

which are 2701.00 and 694.51 . Therefore, the no-intercept version of $R^{2}$ is .96 and the intercept version is .84 . Since the weighting essentially divides each $\left[y_{i}-f\left(\boldsymbol{x}_{i}, \boldsymbol{\theta}\right)\right]^{2}$ by the variance of $y_{i}, S^{2}(\boldsymbol{\theta}) /[n-k]$ should be about one if the fit were perfect. Here, because several factors besides the very roughly adjusted travel times obviously influence choice of mode, the value of $S^{2}(\boldsymbol{\theta}) /[n-k]=2.3$ has to be considered good. The correlation matrix was found to be

$$
\left(\begin{array}{ll}
1.0000 & 0.6654 \\
0.6654 & 1.0000
\end{array}\right)
$$

indicating a modest amount of multicollinearity, which is also apparent from Exhibit C.1.

## Example C. 4 (Continuation of Example 4.4, Page 92)

Suppose we felt somewhat uncomfortable estimating the break point $x$ in the broken line regression example purely by eye (Example 4.4, p. 92). Then we could estimate $x$ with nonlinear regression. Recall that the model (4.8) used there was of the form

$$
\begin{equation*}
y_{i}=\beta_{0}+\beta_{1} x_{i 1}+\beta_{2} \delta_{i}\left(x_{i 1}-x\right)+\epsilon_{i} . \tag{C.17}
\end{equation*}
$$

Because of the presence of $\delta_{i}$ which depends on $x$, the right side of (C.17) is not only nonlinear, it is also not differentiable at $x=x_{i 1}$. Therefore, it is preferable to use a derivative-free method like the simplex method (Section C.2.3) or the DUD method (Section C.1.3). In the latter case, since derivatives are numerically computed, the procedure often behaves like a derivative-free procedure.

Coding of dummy variables for a nonlinear least squares package is not a problem. $\delta_{i}\left(x_{i 1}-x\right)$ can be written as $\max \left(x_{i 1}-x, 0\right)$ if the package allows a 'max' function. Packages that do not have such a function often permit functions with a statement as argument. These functions return the value 1 when the statement is true and 0 when it is not.

Since from Example 4.4 we already have reasonable parameter estimates, we can use them as starting values. Exhibit C. 6 gives parameter estimates for each iteration of a simplex procedure. The first line gives the starting values and the last line the final estimates. Exhibit C. 7 gives values of final

| Step | $S^{2}(\boldsymbol{\theta})$ | $\beta_{0}$ | $\beta_{1}$ | $\beta_{2}$ | $x$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 0 | 4704.2 | -2.000 | 9.000 | -3.000 | 7.000 |
| 1 | 4607.3 | -0.168 | 8.730 | -4.472 | 11.22 |
| 2 | 4482.2 | 0.028 | 8.951 | -3.033 | 7.969 |
| 3 | 4354.2 | -0.336 | 9.065 | -2.800 | 6.985 |
| 4 | 4334.7 | -1.770 | 9.277 | -2.635 | 6.732 |
| 5 | 4325.1 | -2.835 | 9.487 | -2.836 | 6.711 |
| 6 | 4322.2 | -3.234 | 9.564 | -3.044 | 6.726 |
| 7 | 4321.2 | -3.320 | 9.580 | -3.163 | 6.705 |
| 8 | 4320.9 | -3.436 | 9.601 | -3.154 | 6.689 |
| 9 | 4320.9 | -3.483 | 9.609 | -3.157 | 6.685 |
| 10 | 4320.8 | -3.489 | 9.610 | -3.144 | 6.683 |
| 11 | 4320.8 | -3.498 | 9.612 | -3.147 | 6.683 |
| 12 | 4320.8 | -3.494 | 9.611 | -3.148 | 6.683 |
| 13 | 4320.8 | -3.487 | 9.610 | -3.147 | 6.683 |
| 14 | 4320.8 | -3.481 | 9.609 | -3.146 | 6.683 |
| 15 | 4320.8 | -3.486 | 9.610 | -3.147 | 6.683 |
| 16 | 4320.8 | -3.487 | 9.611 | -3.148 | 6.683 |
| 17 | 4320.8 | -3.487 | 9.611 | -3.148 | 6.683 |
| 18 | 4320.8 | -3.487 | 9.610 | -3.147 | 6.683 |

EXHIBIT C.6: Estimates by Iteration: Simplex Method Applied to Life Expectancy Data
parameter estimates from a DUD procedure. Although the starting values were identical, it is obvious that the final estimates are not the same, except for the all-important $x$. Its value of 6.683 in both cases is close to the 7 we had chosen in Example 4.4.

| Parameter | Estimate | Std. Error |
| :---: | :---: | :---: |
| $\beta_{0}$ | -2.9528 | 4.358 |
| $\beta_{1}$ | 9.5242 | 0.793 |
| $\beta_{2}$ | -3.0870 | 0.860 |
| $x$ | 6.6833 | 1.097 |

EXHIBIT C.7: Estimates and Standard Errors: DUD Procedure
The main reason for the dissimilarity of estimates was the high level of multicollinearity, which is illustrated by the correlation matrix

$$
\left(\begin{array}{rrrr}
1.0000 & -0.9844 & -0.7486 & 0.7588 \\
-0.9844 & 1.0000 & 0.8537 & -0.8402 \\
-0.7486 & 0.8537 & 1.0000 & -0.9189 \\
0.7588 & -0.8402 & -0.9189 & 1.0000
\end{array}\right)
$$

of the parameters at the final estimate of the DUD procedure. In fact, at some of the earlier iterations the correlation matrix was even worse!

Since $f$ is not even differentiable at places, it is desirable to see if we have indeed found the desired estimate and not a less than optimal local minimum. One way to more or less convince ourselves of this was to make several runs with different starting values within a reasonable range. When the starting value of $x$ was in the range 5 to 7.4 and the other parameters were in the range $\pm 25$ per cent of their final values, convergence always occurred, the final value of $x$ was always 6.683 , and the final values of the other estimates were acceptably close to those given in Exhibits C. 6 and C.7. But for initial values outside these ranges, iterations did on occasion converge to other local optima. Most were unrealistic; e.g., $x$ would be negative or greater than 10. One exception was the local minimum where estimates of $\beta_{0}, \beta_{1}, \beta_{2}$ and $x$ were $-5.56,9.03,-4.41$ and 7.6. The value of $S^{2}(\boldsymbol{\theta})$ in this case was 4359 and in all cases was higher than for the estimates in Exhibits C. 6 and C.7. Therefore, at least the estimate of $x$ of 6.683 seems to be the one we were after. The reader is invited to repeat this exercise, plot residuals and comment on the quality of fit of the chosen model and its closest alternative in Exercise C. 5

## Problems

Exercise C.1: In Example C. 3 we considered a model corresponding to Exercise 9.8, p. 214, Part 1. Using NLS, construct models corresponding to Parts 2 and 3. Are these much different from the models you estimated in Problem 9.8?

Exercise C.2: The data set given in Exhibit C. 8 shows, by country of origin, numbers of successful (APR) and unsuccessful (DEN) applicants for political asylum to the Immigration and Naturalization Service of the United States during the period 1983-85. Also given are the independent variables E , which takes the value 1 if the country is in Europe or is populated mainly by people of European descent, and 0 otherwise, and H , which takes value 1 if the country is considered hostile to the U.S. and 0 if nonhostile. Use both weighted linear least squares and nonlinear least squares to construct logit models for the proportion of successful applicants. How different are the two models? Test the two hypotheses that the probability of gaining political asylum is affected (1) by being European and (2) by coming from a hostile country.
Exercise C.3: Let $y(t)$ be the U.S. population considered as a differentiable function of time $t$. Then from the reasoning given in Exercise 7.8, p. 147, it follows that we can write, approximately,

$$
\frac{d y}{d t}=\beta_{0}+\beta_{1} y
$$

whence $\log \left[\beta_{0}+\beta_{1} y\right]=\beta_{1} t+\alpha$ where $\alpha$ is a parameter. Therefore, solving for $y$ and rearranging parameters, we get

$$
y=\theta_{0}+\theta_{1} \exp \left[\theta_{2} t\right]
$$

Estimate the parameters $\theta_{j}$ using the data of Exercise 7.7 and ignoring serial correlation. Plot residuals and comment.
[Hint on getting initial values: Notice that when $t \rightarrow-\infty, y=\theta_{0}$, which leads to an initial value of 0 for $\theta_{0}$. Now taking logs of both sides of $y=\theta_{1} \exp \left[\theta_{2} t\right]$ and using OLS, the other parameters can be estimated.]
Exercise C.4: Another model often proposed for population forecasting is the logistic model

$$
y=\alpha \frac{\exp \left[\beta_{0}+\beta_{1} t\right]}{1+\exp \left(\beta_{0}+\beta_{1} t\right)}=\alpha\left[1+\exp \left(-\beta_{0}-\beta_{1} t\right)\right]^{-1}
$$

Because of the presence of $\alpha$ it is difficult to apply linear least squares as we described in Section 9.2.4, p. 186. Apply nonlinear least squares to estimate the parameters of this model using U.S population data (Exercise 7.7 , p. 146). Here $y=\alpha$ when $t \rightarrow \infty$. Therefore, this value needs to be guessed. After that, the transformation of Section 9.2.4, p. 186, can

| Country | APR | DEN | H | E | Country | APR | DEN | H | E |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| AFGHANISTAN | 296 | 504 | 1 | 0 | KENYA | 0 | 10 | 0 | 0 |
| ALGERIA | 0 | 5 | 0 | 0 | KOREA | 5 | 13 | 1 | 0 |
| ANGOLA | 4 | 12 | 1 | 0 | KUWAIT | 0 | 11 | 0 | 0 |
| ARGENTINA | 2 | 104 | 0 | 0 | LAOS | 5 | 25 | 1 | 0 |
| BAHAMAS | 0 | 3 | 0 | 0 | LEBANON | 20 | 1107 | 0 | 0 |
| BANGLADESH | 0 | 391 | 0 | 0 | LIBERIA | 15 | 200 | 0 | 0 |
| BELGIUM | 0 | 4 | 0 | 1 | LIBYA | 70 | 55 | 1 | 0 |
| BELIZE | 0 | 3 | 0 | 0 | LITHUANIA | 1 | 1 | 1 | 1 |
| BOLIVIA | 0 | 16 | 0 | 0 | MALAWI | 1 | 1 | 0 | 0 |
| BRAZIL | 2 | 4 | 0 | 0 | MALAYSIA | 0 | 3 | 0 | 0 |
| BULGARIA | 20 | 27 | 1 | 1 | MADAGASCAR | 0 | 2 | 0 | 0 |
| BURMA | 1 | 7 | 0 | 0 | MALI | 0 | 2 | 0 | 0 |
| BURUNDI | 0 | 2 | 0 | 0 | MEXICO | 1 | 30 | 0 | 0 |
| CAMEROON | 1 | 4 | 0 | 0 | MOROCCO | 0 | 12 | 0 | 0 |
| CAMBODIA | 3 | 4 | 1 | 1 | MOZAMBIQUE | 1 | 50 | 0 | 0 |
| CHAD | 0 | 1 | 0 | 0 | NAMIBIA | 3 | 6 | 1 | 0 |
| CHILE | 9 | 62 | 0 | 1 | NEW ZEALAND | 0 | 2 | 0 | 1 |
| CHINA (PRC) | 67 | 297 | 1 | 0 | NEPAL | 0 | 1 | 0 | 0 |
| COLUMBIA | 5 | 25 | 0 | 0 | NICARAGUA | 1520 | 12983 | 1 | 0 |
| CONGO | 0 | 1 | 0 | 0 | NIGER | 0 | 1 | 0 | 0 |
| COSTA RICA | 1 | 28 | 0 | 0 | NIGERIA | 0 | 23 | 0 | 0 |
| CUBA | 82 | 1257 | 1 | 0 | PAKISTAN | 24 | 337 | 1 | 0 |
| CYPRUS | 0 | 4 | 0 | 0 | PANAMA | 0 | 13 | 0 | 0 |
| CZECHOSLAVKIA | 77 | 110 | 1 | 1 | PERU | 1 | 19 | 0 | 0 |
| DJIBOUTI | 0 | 1 | 0 | 0 | PHILIPPINES | 68 | 216 | 0 | 0 |
| DOMINICAN REP. | 1 | 3 | 0 | 0 | POLAND | 1433 | 3119 | 1 | 1 |
| ECUADOR | 1 | 4 | 0 | 0 | PORTUGAL | 0 | 4 | 0 | 0 |
| EGYPT | 2 | 685 | 0 | 0 | ROMANIA | 297 | 364 | 1 | 1 |
| EL SALVADOR | 473 | 18258 | 0 | 0 | RWANDA | 0 | 3 | 0 | 0 |
| ETHIOPIA | 559 | 1572 | 1 | 0 | SEYCHELLES | 8 | 4 | 0 | 0 |
| FIJI | 0 | 1 | 0 | 0 | SIERRA LEONE | 2 | 5 | 0 | 0 |
| FRANCE | 1 | 10 | 0 | 1 | SINGAPORE | 1 | 0 | 0 | 0 |
| GAMBIA | 0 | 3 | 0 | 0 | SOMALIA | 56 | 353 | 0 | 0 |
| G.D.R. | 14 | 20 | 1 | 1 | SOUTH AFRICA | 12 | 29 | 0 | 0 |
| GERMANY (FDR) | 0 | 9 | 0 | 1 | SPAIN | 0 | 13 | 0 | 1 |
| GHANA | 28 | 80 | 0 | 0 | SRI LANKA | 0 | 90 | 0 | 0 |
| GREECE | 0 | 10 | 0 | 1 | SUDAN | 0 | 17 | 0 | 0 |
| GRENADA | 0 | 20 | 0 | 0 | SURINAM | 0 | 29 | 0 | 0 |
| GUATEMALA | 9 | 1252 | 0 | 0 | SWAZILAND | 0 | 3 | 0 | 0 |
| GUINEA | 1 | 4 | 0 | 0 | SYRIA | 64 | 225 | 1 | 0 |
| GUYANA | 4 | 13 | 0 | 0 | TAIWAN | 2 | 9 | 0 | 0 |
| HAITI | 28 | 1117 | 0 | 0 | TANZANIA | 0 | 14 | 0 | 0 |
| HONDURAS | 6 | 206 | 0 | 0 | THAILAND | 3 | 15 | 0 | 0 |
| HUNGARY | 115 | 268 | 1 | 1 | TURKEY | 4 | 60 | 0 | 1 |
| INDIA | 1 | 241 | 0 | 0 | U.S.S.R. | 89 | 78 | 1 | 1 |
| INDONESIA | 2 | 16 | 0 | 0 | UGANDA | 69 | 176 | 0 | 0 |
| IRAN | 9556 | 7864 | 1 | 0 | U.K | 0 | 7 | 0 | 1 |
| IRAQ | 83 | 619 | 0 | 0 | HONG KONG | 0 | 1 | 0 | 0 |
| IRELAND | 3 | 18 | 0 | 1 | URAGUAY | 2 | 7 | 0 | 0 |
| ISRAEL | 1 | 63 | 0 | 1 | VENEZUELA | 0 | 14 | 0 | 0 |
| ITALY | 0 | 4 | 0 | 1 | VIETNAM | 42 | 133 | 1 | 0 |
| IVORY COAST | 0 | 3 | 0 | 0 | YEMEN ADEN | 1 | 2 | 1 | 0 |
| JAMAICA | 0 | 3 | 0 | 0 | YEMEN SANAA | 6 | 5 | 1 | 0 |
| JAPAN | 1 | 2 | 0 | 0 | YUGOSLAVIA | 27 | 201 | 1 | 1 |
| JORDAN | 2 | 119 | 0 | 0 | ZAIRE | 7 | 20 | 0 | 0 |
| KAMPUCHEA | 4 | 6 | 1 | 0 | ZIMBABWE | 1 | 13 | 0 | 0 |

EXHIBIT C.8: Data on Asylum Requests to the U.S. by Country of Origin of Applicant
SOURCE: Prof. Barbara Yarnold, Dept. of Political Science, Saginaw Valley State University, Saginaw, Michigan.
be used to obtain the other parameters by OLS. Try different values of $\alpha$, including 400,000 and 600,000 , and obtain parameter estimates. In each case plot residuals. Comment on the suitability of the logistic function as a method for describing U.S population growth.

Exercise C.5: Repeat Example C.4. Plot residuals against independent variable values and predicted values for the chosen parameter estimates and their closest rival(s). Is there a good reason to choose one set of parameter values over other(s)?

Exercise C.6: Use nonlinear least squares to fit a model of the form (9.1) to the data of Example C. 4 but now with proper weights and with outliers deleted (as for Exercise 9.6).

Exercise C.7: If in Exercise C.3, the errors were assumed to be first order autoregressive, what would you do?
Exercise C.8: Using NLS, can you improve on the model you constructed in Exercise 9.15, p. 216?

## Tables

| $z$ | 0.00 | 0.01 | 0.02 | 0.03 | 0.04 | 0.05 | 0.06 | 0.07 | 0.08 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |

EXAMPLE: For $z=1.96=1.9+0.06$, the row marked ' 1.9 ' and the column marked '. 06 ' yields $\Phi(1.96)=.97500$, where $\Phi(z)$ is the standard normal distribution function. Also note $\Phi(-z)=1-\Phi(z)$.

## TABLE 1: Values of the Standard Normal Distribution Function.

| $\nu$ | $\alpha=0.2$ | $\alpha=0.125$ | $\alpha=0.05$ | $\alpha=0.025$ | $\alpha=0.005$ | $\alpha=0.0005$ |
| ---: | :---: | :---: | :---: | :---: | :---: | ---: |
| 1 | 1.3764 | 2.4142 | 6.3138 | 12.7062 | 63.6567 | 636.6192 |
| 2 | 1.0607 | 1.6036 | 2.9200 | 4.3027 | 9.9248 | 31.5991 |
| 3 | 0.9783 | 1.4228 | 2.3534 | 3.1824 | 5.8409 | 12.9240 |
| 4 | 0.9408 | 1.3445 | 2.1325 | 2.7774 | 4.6041 | 8.6103 |
| 5 | 0.9193 | 1.3011 | 2.0156 | 2.5714 | 4.0322 | 6.8688 |
| 6 | 0.9055 | 1.2735 | 1.9437 | 2.4477 | 3.7084 | 5.9588 |
| 7 | 0.8958 | 1.2544 | 1.8951 | 2.3653 | 3.5004 | 5.4079 |
| 8 | 0.8887 | 1.2404 | 1.8600 | 2.3066 | 3.3562 | 5.0420 |
| 9 | 0.8832 | 1.2298 | 1.8336 | 2.2628 | 3.2506 | 4.7815 |
| 10 | 0.8789 | 1.2214 | 1.8129 | 2.2287 | 3.1700 | 4.5874 |
| 11 | 0.8754 | 1.2146 | 1.7963 | 2.2016 | 3.1065 | 4.4375 |
| 12 | 0.8724 | 1.2089 | 1.7827 | 2.1794 | 3.0552 | 4.3183 |
| 13 | 0.8700 | 1.2042 | 1.7714 | 2.1609 | 3.0129 | 4.2213 |
| 14 | 0.8679 | 1.2002 | 1.7617 | 2.1453 | 2.9774 | 4.1409 |
| 15 | 0.8661 | 1.1968 | 1.7535 | 2.1320 | 2.9473 | 4.0732 |
| 16 | 0.8645 | 1.1938 | 1.7463 | 2.1204 | 2.9213 | 4.0154 |
| 17 | 0.8631 | 1.1911 | 1.7400 | 2.1103 | 2.8988 | 3.9655 |
| 18 | 0.8619 | 1.1888 | 1.7345 | 2.1014 | 2.8790 | 3.9220 |
| 19 | 0.8608 | 1.1867 | 1.7295 | 2.0935 | 2.8615 | 3.8838 |
| 20 | 0.8598 | 1.1849 | 1.7251 | 2.0865 | 2.8459 | 3.8499 |
| 21 | 0.8589 | 1.1832 | 1.7211 | 2.0801 | 2.8319 | 3.8196 |
| 22 | 0.8581 | 1.1816 | 1.7175 | 2.0744 | 2.8193 | 3.7925 |
| 23 | 0.8574 | 1.1802 | 1.7143 | 2.0692 | 2.8078 | 3.7680 |
| 24 | 0.8567 | 1.1790 | 1.7113 | 2.0644 | 2.7974 | 3.7457 |
| 25 | 0.8561 | 1.1778 | 1.7085 | 2.0600 | 2.7879 | 3.7255 |
| 26 | 0.8555 | 1.1767 | 1.7060 | 2.0560 | 2.7792 | 3.7069 |
| 27 | 0.8550 | 1.1757 | 1.7037 | 2.0523 | 2.7712 | 3.6899 |
| 28 | 0.8545 | 1.1748 | 1.7015 | 2.0489 | 2.7638 | 3.6742 |
| 29 | 0.8540 | 1.1740 | 1.6995 | 2.0457 | 2.7569 | 3.6597 |
| 30 | 0.8536 | 1.1732 | 1.6976 | 2.0428 | 2.7505 | 3.6463 |
| 31 | 0.8532 | 1.1724 | 1.6959 | 2.0400 | 2.7445 | 3.6338 |
| 32 | 0.8528 | 1.1717 | 1.6943 | 2.0374 | 2.7390 | 3.6221 |
| 33 | 0.8525 | 1.1711 | 1.6927 | 2.0350 | 2.7338 | 3.6112 |
| 34 | 0.8522 | 1.1704 | 1.6913 | 2.0327 | 2.7289 | 3.6010 |
| 35 | 0.8518 | 1.1699 | 1.6900 | 2.0306 | 2.7243 | 3.5914 |
| 36 | 0.8516 | 1.1693 | 1.6887 | 2.0286 | 2.7200 | 3.5824 |
| 37 | 0.8513 | 1.1688 | 1.6875 | 2.0267 | 2.7159 | 3.5740 |
| 38 | 0.8510 | 1.1683 | 1.6863 | 2.0249 | 2.7120 | 3.5660 |
| 39 | 0.8508 | 1.1678 | 1.6853 | 2.0232 | 2.7084 | 3.5584 |
| 40 | 0.8505 | 1.1674 | 1.6842 | 2.0215 | 2.7049 | 3.5513 |
| 42 | 0.8501 | 1.1666 | 1.6823 | 2.0185 | 2.6985 | 3.5380 |
| 44 | 0.8497 | 1.1658 | 1.6806 | 2.0158 | 2.6927 | 3.5261 |
| 46 | 0.8493 | 1.1652 | 1.6790 | 2.0134 | 2.6875 | 3.5152 |
| 48 | 0.8490 | 1.1645 | 1.6776 | 2.0111 | 2.6827 | 3.5053 |
| 50 | 0.8487 | 1.1640 | 1.6763 | 2.0090 | 2.6782 | 3.4963 |

NOTE: The table gives values of $t_{\alpha, \nu}$ such that $\mathrm{P}\left[t>t_{\alpha, \nu}\right]=\alpha$ for a variable $t$ which has a Student's t distribution with $\nu$ degrees of freedom.

TABLE 2: Percentage Points for Student's t Distribution.

| $n$ | $\alpha=.01 \quad \alpha=.05 \quad \alpha=.1 \quad \alpha=.3 \quad \alpha=.5 \quad \alpha=.7 \quad \alpha=.9 \quad \alpha=.95 \quad \alpha=.99$ |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 0.0002 | 0.0039 | 0.0157 | 0.1481 | 0.4545 | 1.07 | 2.7067 | 3.8431 | 6.6370 |
| 2 | 0.0201 | 0.1026 | 0.2107 | 0.7133 | 1.3863 | 2.4079 | 4.6052 | 5.9915 | 9.2103 |
| 3 | 0.1148 | 0.3518 | 0.5844 | 1.4237 | 2.3660 | 3.6649 | 6.2514 | 7.8147 | 1.3449 |
| 4 | 0.2971 | 0.7107 | 1.0636 | 2.1947 | 3.3567 | 4.8784 | 7.7794 | 9.4877 | 3.2767 |
| 5 | 0.5543 | 1.1455 | 1.6103 | 2.9999 | 4.3515 | 6.0644 | 9.2364 | 11.0705 | 15.0863 |
| 6 | 0.8721 | 1.6354 | 2.2041 | 3.8276 | 5.3481 | 7.2311 | 10.6446 | 12.5916 | 16.8119 |
| 7 | 1.2390 | 2.1674 | 2.8331 | 4.6713 | 6.3458 | 8.3834 | 12.0170 | 14.067 | 18.4753 |
| 8 | 1.6465 | 2.7326 | 3.4895 | 5.5274 | 7.3441 | 9.5 | 16 | 5.50 | 0.0902 |
| 9 | 2.0879 | 3.3251 | 4.1682 | 6.3933 | 8.342 | . | 37 | 6.91 | . 6660 |
| 10 | 2.5582 | 3.9403 | 4.8652 | 7.2672 | 9.3418 | 1.7807 | 5.9872 | 8.3070 | 23.2125 |
| 11 | 3.0535 | 4.5748 | 5.5778 | 8.1479 | 10.3410 | 2.8987 | 7.2750 | 9.6775 | 4.7284 |
| 12 | 3.5706 | 5.2260 | 6.3038 | 9.0343 | 1.3403 | 4.0111 | 8.5493 | 21.0285 | 26.2205 |
| 13 | 4.1069 | 5.8919 | 7.0415 | 9.925 | 2.339 | 5.11 | 19.8131 | 22.3646 | 27.6919 |
| 14 | 4.6604 | 6.5706 | 7.7895 | 10.8215 | 3.3393 | 6.2 | 21.0653 | 23.687 | 9.1449 |
| 15 | 5.2293 | 7.2609 | 8.5468 | 11.7212 | 14.3389 | 17.3217 | 22.3084 | 24.9985 | 30.5817 |
| 16 | 5.8122 | 7.9616 | 9.3122 | 12.6244 | 5.3385 | 8.4179 | 23.5431 | 26.2990 | 32.0038 |
| 17 | 6.4078 | 8.6718 | 10.0852 | 13.5307 | 16.3382 | 9.511 | 24.7703 | 27.590 | 33.4126 |
| 18 | 7.0149 | 9.3905 | 10.8649 | 14.4399 | 7.3379 | 20.601 | 25.9908 | 28.872 | 34.8093 |
| 19 | 7.6327 | 10.1170 | 11.6509 | 15.3517 | 18.3377 | 21.689 | 27.2049 | 30.1465 | 36.1950 |
| 20 | 8.2604 | 10.8508 | 12.4426 | 16.2659 | 19.3374 | 22.7745 | 28.4134 | 31.4135 | 37.5704 |
| 21 | 8.8972 | . 5913 | 3.2396 | 17.1823 | 0.337 | 23.8578 | 29.6165 | 32.673 | 8.9364 |
| 22 | 9.5425 | 12.3380 | . 0415 |  | 1.3370 | 24.936 | 30.8147 | 33.9276 | 4.2937 |
| 23 | 10.1957 | 13.0905 | 14.8480 | 19.02 | 22.3369 | 26.0154 | 32.0084 | 35.1757 | 1.6428 |
| 24 | 10.8564 | 13.8484 | 15.6587 | 19.9432 | 23.3367 | 27.0930 | 33.1978 | 36.4183 | 42.9842 |
| 25 | 11.5240 | . 6114 | 6.4734 | 20.8670 | 4.3366 | 28.1689 | 34.3831 | 37.6558 | 44.3186 |
| 26 | 12.1981 | 15.3792 | 17.2919 | 21.792 | 25.3365 | 29.2432 | 35.5647 | 38.8885 | 5.6462 |
| 27 | 12.8785 | .1514 | 18.1139 | 22.7192 | 26.3363 | 30.3161 | 36.7428 | 40.1167 | 6.9675 |
| 28 | 13.5647 | 16.9279 | 18.9392 | 23.6475 | 27.3362 | 31.3877 | 37.9175 | 41.3406 | 48.2829 |
| 29 | 14.2565 | 17.7084 | 19.7677 | 24.5770 | 28.3361 | 32.4579 | 39.0891 | 42.5605 | 49.5926 |
| 30 | 14.9535 | 18.4927 | 20.5992 | 25.5078 | 29.3360 | 33.5269 | 40.2577 | 43.7765 | 50.8970 |
| 40 | 22.1643 | 26.5093 | 29.0505 | 34.8752 | 39.3353 | 44.1611 | 51.8069 | 55.7625 | 63.6960 |
| 50 | 29.7036 | 34.7615 | 37.6872 | 44.3170 | 49.3349 | 54.7186 | 63.1692 | 67.5092 | 76.1596 |
| 100 | 70.0600 | 77.9252 | 82.3559 | 92.1343 | 99.3341 | 106.900 | 118.501 | 124.348 | 135.814 |

TABLE 3: Percentage Points of the Chi-Square Distribution With $n$ Degrees of Freedom.

| $n$ | $m=1$ | $m=2$ | $m=3$ | $m=4$ | $m=5$ | $m=6$ | $m=7$ | $m=8$ | $m=9$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 1 | 3980.3 | 4842.8 | 5192.2 | 5377.1 | 5491.5 | 5570.0 | 5612.8 | 5652.6 | 5683.2 |
| 2 | 98.50 | 99.00 | 99.16 | 99.25 | 99.30 | 99.33 | 99.35 | 99.37 | 99.38 |
| 3 | 34.12 | 30.82 | 29.46 | 28.71 | 28.24 | 27.91 | 27.67 | 27.49 | 27.35 |
| 4 | 21.20 | 18.00 | 16.69 | 15.98 | 15.52 | 15.21 | 14.98 | 14.80 | 14.66 |
| 5 | 16.26 | 13.27 | 12.06 | 11.39 | 10.97 | 10.67 | 10.46 | 10.29 | 10.16 |
| 6 | 13.74 | 10.92 | 9.78 | 9.15 | 8.75 | 8.47 | 8.26 | 8.10 | 7.98 |
| 7 | 12.25 | 9.55 | 8.45 | 7.85 | 7.46 | 7.19 | 6.99 | 6.84 | 6.72 |
| 8 | 11.26 | 8.65 | 7.59 | 7.01 | 6.63 | 6.37 | 6.18 | 6.03 | 5.91 |
| 9 | 10.56 | 8.02 | 6.99 | 6.42 | 6.06 | 5.80 | 5.61 | 5.47 | 5.35 |
| 10 | 10.04 | 7.56 | 6.55 | 5.99 | 5.64 | 5.39 | 5.20 | 5.06 | 4.94 |
| 11 | 9.65 | 7.21 | 6.22 | 5.67 | 5.32 | 5.07 | 4.89 | 4.74 | 4.63 |
| 12 | 9.33 | 6.93 | 5.95 | 5.41 | 5.06 | 4.82 | 4.64 | 4.50 | 4.39 |
| 13 | 9.07 | 6.70 | 5.74 | 5.21 | 4.86 | 4.62 | 4.44 | 4.30 | 4.19 |
| 14 | 8.86 | 6.51 | 5.56 | 5.04 | 4.69 | 4.46 | 4.28 | 4.14 | 4.03 |
| 15 | 8.68 | 6.36 | 5.42 | 4.89 | 4.56 | 4.32 | 4.14 | 4.00 | 3.89 |
| 16 | 8.53 | 6.23 | 5.29 | 4.77 | 4.44 | 4.20 | 4.03 | 3.89 | 3.78 |
| 17 | 8.40 | 6.11 | 5.19 | 4.67 | 4.34 | 4.10 | 3.93 | 3.79 | 3.68 |
| 18 | 8.29 | 6.01 | 5.09 | 4.58 | 4.25 | 4.01 | 3.84 | 3.71 | 3.60 |
| 19 | 8.18 | 5.93 | 5.01 | 4.50 | 4.17 | 3.94 | 3.77 | 3.63 | 3.52 |
| 20 | 8.10 | 5.85 | 4.94 | 4.43 | 4.10 | 3.87 | 3.70 | 3.56 | 3.46 |
| 21 | 8.02 | 5.78 | 4.87 | 4.37 | 4.04 | 3.81 | 3.64 | 3.51 | 3.40 |
| 22 | 7.95 | 5.72 | 4.82 | 4.31 | 3.99 | 3.76 | 3.59 | 3.45 | 3.35 |
| 23 | 7.88 | 5.66 | 4.76 | 4.26 | 3.94 | 3.71 | 3.54 | 3.41 | 3.30 |
| 24 | 7.82 | 5.61 | 4.72 | 4.22 | 3.90 | 3.67 | 3.50 | 3.36 | 3.26 |
| 25 | 7.77 | 5.57 | 4.68 | 4.18 | 3.85 | 3.63 | 3.46 | 3.32 | 3.22 |
| 26 | 7.72 | 5.53 | 4.64 | 4.14 | 3.82 | 3.59 | 3.42 | 3.29 | 3.18 |
| 27 | 7.68 | 5.49 | 4.60 | 4.11 | 3.78 | 3.56 | 3.39 | 3.26 | 3.15 |
| 28 | 7.64 | 5.45 | 4.57 | 4.07 | 3.75 | 3.53 | 3.36 | 3.23 | 3.12 |
| 29 | 7.60 | 5.42 | 4.54 | 4.04 | 3.73 | 3.50 | 3.33 | 3.20 | 3.09 |
| 30 | 7.56 | 5.39 | 4.51 | 4.02 | 3.70 | 3.47 | 3.30 | 3.17 | 3.07 |
| 40 | 7.31 | 5.18 | 4.31 | 3.83 | 3.51 | 3.29 | 3.12 | 2.99 | 2.89 |
| 60 | 7.08 | 4.98 | 4.13 | 3.65 | 3.34 | 3.12 | 2.95 | 2.82 | 2.72 |
| 120 | 6.85 | 4.79 | 3.95 | 3.48 | 3.17 | 2.96 | 2.79 | 2.66 | 2.56 |
| $\infty$ | 6.66 | 4.63 | 3.80 | 3.34 | 3.03 | 2.82 | 2.66 | 2.53 | 2.42 |

TABLE 4: Upper 1 Per Cent Points of the F Distribution With $m$ and $n$ Degrees of Freedom: Continued on Next Page.

| $n$ | $\mathrm{~m}=10$ |  |  |  |  |  |  |  | $\mathrm{~m}=12$ | $\mathrm{~m}=15$ | $\mathrm{~m}=20$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathrm{~m}=24$ | $\mathrm{~m}=30$ | $\mathrm{~m}=40$ | $\mathrm{~m}=60$ | $\mathrm{~m}=120$ | $\mathrm{~m}=\infty$ |  |  |  |  |  |  |
| 1 | 5706.4 | 5729.8 | 5765.3 | 5785.2 | 5777.2 | 5825.4 | 5745.6 | 5825.4 | 5825.4 | 5592.4 |  |
| 2 | 99.40 | 99.42 | 99.43 | 99.45 | 99.45 | 99.47 | 99.47 | 99.48 | 99.49 | 99.57 |  |
| 3 | 27.23 | 27.05 | 26.87 | 26.69 | 26.60 | 26.50 | 26.41 | 26.32 | 26.22 | 26.27 |  |
| 4 | 14.55 | 14.37 | 14.20 | 14.02 | 13.93 | 13.84 | 13.75 | 13.65 | 13.56 | 13.55 |  |
| 5 | 10.05 | 9.89 | 9.72 | 9.55 | 9.47 | 9.38 | 9.29 | 9.20 | 9.11 | 9.03 |  |
| 6 | 7.87 | 7.72 | 7.56 | 7.40 | 7.31 | 7.23 | 7.14 | 7.06 | 6.97 | 6.89 |  |
| 7 | 6.62 | 6.47 | 6.31 | 6.16 | 6.07 | 5.99 | 5.91 | 5.82 | 5.74 | 5.66 |  |
| 8 | 5.81 | 5.67 | 5.52 | 5.36 | 5.28 | 5.20 | 5.12 | 5.03 | 4.95 | 4.87 |  |
| 9 | 5.26 | 5.11 | 4.96 | 4.81 | 4.73 | 4.65 | 4.57 | 4.48 | 4.40 | 4.32 |  |
| 10 | 4.85 | 4.71 | 4.56 | 4.41 | 4.33 | 4.25 | 4.17 | 4.08 | 4.00 | 3.92 |  |
| 11 | 4.54 | 4.40 | 4.25 | 4.10 | 4.02 | 3.94 | 3.86 | 3.78 | 3.69 | 3.61 |  |
| 12 | 4.30 | 4.16 | 4.01 | 3.86 | 3.78 | 3.70 | 3.62 | 3.54 | 3.45 | 3.37 |  |
| 13 | 4.10 | 3.96 | 3.82 | 3.66 | 3.59 | 3.51 | 3.43 | 3.34 | 3.25 | 3.18 |  |
| 14 | 3.94 | 3.80 | 3.66 | 3.51 | 3.43 | 3.35 | 3.27 | 3.18 | 3.09 | 3.02 |  |
| 15 | 3.80 | 3.67 | 3.52 | 3.37 | 3.29 | 3.21 | 3.13 | 3.05 | 2.96 | 2.88 |  |
| 16 | 3.69 | 3.55 | 3.41 | 3.26 | 3.18 | 3.10 | 3.02 | 2.93 | 2.84 | 2.76 |  |
| 17 | 3.59 | 3.46 | 3.31 | 3.16 | 3.08 | 3.00 | 2.92 | 2.83 | 2.75 | 2.66 |  |
| 18 | 3.51 | 3.37 | 3.23 | 3.08 | 3.00 | 2.92 | 2.84 | 2.75 | 2.66 | 2.58 |  |
| 19 | 3.43 | 3.30 | 3.15 | 3.00 | 2.93 | 2.84 | 2.76 | 2.67 | 2.58 | 2.50 |  |
| 20 | 3.37 | 3.23 | 3.09 | 2.94 | 2.86 | 2.78 | 2.69 | 2.61 | 2.52 | 2.43 |  |
| 21 | 3.31 | 3.17 | 3.03 | 2.88 | 2.80 | 2.72 | 2.64 | 2.55 | 2.46 | 2.37 |  |
| 22 | 3.26 | 3.12 | 2.98 | 2.83 | 2.75 | 2.67 | 2.58 | 2.50 | 2.40 | 2.32 |  |
| 23 | 3.21 | 3.07 | 2.93 | 2.78 | 2.70 | 2.62 | 2.54 | 2.45 | 2.35 | 2.27 |  |
| 24 | 3.17 | 3.03 | 2.89 | 2.74 | 2.66 | 2.58 | 2.49 | 2.40 | 2.31 | 2.22 |  |
| 25 | 3.13 | 2.99 | 2.85 | 2.70 | 2.62 | 2.54 | 2.45 | 2.36 | 2.27 | 2.18 |  |
| 26 | 3.09 | 2.96 | 2.81 | 2.66 | 2.58 | 2.50 | 2.42 | 2.33 | 2.23 | 2.14 |  |
| 27 | 3.06 | 2.93 | 2.78 | 2.63 | 2.55 | 2.47 | 2.38 | 2.29 | 2.20 | 2.11 |  |
| 28 | 3.03 | 2.90 | 2.75 | 2.60 | 2.52 | 2.44 | 2.35 | 2.26 | 2.17 | 2.08 |  |
| 29 | 3.00 | 2.87 | 2.73 | 2.57 | 2.49 | 2.41 | 2.33 | 2.23 | 2.14 | 2.05 |  |
| 30 | 2.98 | 2.84 | 2.70 | 2.55 | 2.47 | 2.39 | 2.30 | 2.21 | 2.11 | 2.02 |  |
| 40 | 2.80 | 2.66 | 2.52 | 2.37 | 2.29 | 2.20 | 2.11 | 2.02 | 1.92 | 1.82 |  |
| 60 | 2.63 | 2.50 | 2.35 | 2.20 | 2.12 | 2.03 | 1.94 | 1.84 | 1.73 | 1.62 |  |
| 120 | 2.47 | 2.34 | 2.19 | 2.03 | 1.95 | 1.86 | 1.76 | 1.66 | 1.53 | 1.40 |  |
| $\infty$ | 2.34 | 2.20 | 2.06 | 1.90 | 1.81 | 1.72 | 1.61 | 1.50 | 1.35 | 1.16 |  |

TABLE 5: Upper 1 Per Cent Points of the F Distribution With $m$ and $n$ Degrees of Freedom: Continued From Last Page.

| $n$ | $m=1$ | $m=2$ | $m=3$ | $m=4$ | $m=5$ | $m=6$ | $m=7$ | $m=8$ | $m=9$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 1 | 161.45 | 199.50 | 215.70 | 224.59 | 230.16 | 233.65 | 235.80 | 237.38 | 238.57 |
| 2 | 18.51 | 19.00 | 19.16 | 19.25 | 19.30 | 19.33 | 19.35 | 19.37 | 19.38 |
| 3 | 10.13 | 9.55 | 9.28 | 9.12 | 9.01 | 8.94 | 8.89 | 8.85 | 8.81 |
| 4 | 7.71 | 6.94 | 6.59 | 6.39 | 6.26 | 6.16 | 6.09 | 6.04 | 6.00 |
| 5 | 6.61 | 5.79 | 5.41 | 5.19 | 5.05 | 4.95 | 4.88 | 4.82 | 4.77 |
| 6 | 5.99 | 5.14 | 4.76 | 4.53 | 4.39 | 4.28 | 4.21 | 4.15 | 4.10 |
| 7 | 5.59 | 4.74 | 4.35 | 4.12 | 3.97 | 3.87 | 3.79 | 3.73 | 3.68 |
| 8 | 5.32 | 4.46 | 4.07 | 3.84 | 3.69 | 3.58 | 3.50 | 3.44 | 3.39 |
| 9 | 5.12 | 4.26 | 3.86 | 3.63 | 3.48 | 3.37 | 3.29 | 3.23 | 3.18 |
| 10 | 4.96 | 4.10 | 3.71 | 3.48 | 3.33 | 3.22 | 3.14 | 3.07 | 3.02 |
| 11 | 4.84 | 3.98 | 3.59 | 3.36 | 3.20 | 3.09 | 3.01 | 2.95 | 2.90 |
| 12 | 4.75 | 3.89 | 3.49 | 3.26 | 3.11 | 3.00 | 2.91 | 2.85 | 2.80 |
| 13 | 4.67 | 3.81 | 3.41 | 3.18 | 3.03 | 2.92 | 2.83 | 2.77 | 2.71 |
| 14 | 4.60 | 3.74 | 3.34 | 3.11 | 2.96 | 2.85 | 2.76 | 2.70 | 2.65 |
| 15 | 4.54 | 3.68 | 3.29 | 3.06 | 2.90 | 2.79 | 2.71 | 2.64 | 2.59 |
| 16 | 4.49 | 3.63 | 3.24 | 3.01 | 2.85 | 2.74 | 2.66 | 2.59 | 2.54 |
| 17 | 4.45 | 3.59 | 3.20 | 2.96 | 2.81 | 2.70 | 2.61 | 2.55 | 2.49 |
| 18 | 4.41 | 3.55 | 3.16 | 2.93 | 2.77 | 2.66 | 2.58 | 2.51 | 2.46 |
| 19 | 4.38 | 3.52 | 3.13 | 2.90 | 2.74 | 2.63 | 2.54 | 2.48 | 2.42 |
| 20 | 4.35 | 3.49 | 3.10 | 2.87 | 2.71 | 2.60 | 2.51 | 2.45 | 2.39 |
| 21 | 4.32 | 3.47 | 3.07 | 2.84 | 2.68 | 2.57 | 2.49 | 2.42 | 2.37 |
| 22 | 4.30 | 3.44 | 3.05 | 2.82 | 2.66 | 2.55 | 2.46 | 2.40 | 2.34 |
| 23 | 4.28 | 3.42 | 3.03 | 2.80 | 2.64 | 2.53 | 2.44 | 2.37 | 2.32 |
| 24 | 4.26 | 3.40 | 3.01 | 2.78 | 2.62 | 2.51 | 2.42 | 2.36 | 2.30 |
| 25 | 4.24 | 3.39 | 2.99 | 2.76 | 2.60 | 2.49 | 2.40 | 2.34 | 2.28 |
| 26 | 4.23 | 3.37 | 2.98 | 2.74 | 2.59 | 2.47 | 2.39 | 2.32 | 2.27 |
| 27 | 4.21 | 3.35 | 2.96 | 2.73 | 2.57 | 2.46 | 2.37 | 2.31 | 2.25 |
| 28 | 4.20 | 3.34 | 2.95 | 2.71 | 2.56 | 2.45 | 2.36 | 2.29 | 2.24 |
| 29 | 4.18 | 3.33 | 2.93 | 2.70 | 2.55 | 2.43 | 2.35 | 2.28 | 2.22 |
| 30 | 4.17 | 3.32 | 2.92 | 2.69 | 2.53 | 2.42 | 2.33 | 2.27 | 2.21 |
| 40 | 4.08 | 3.23 | 2.84 | 2.61 | 2.45 | 2.34 | 2.25 | 2.18 | 2.12 |
| 60 | 4.00 | 3.15 | 2.76 | 2.53 | 2.37 | 2.25 | 2.17 | 2.10 | 2.04 |
| 120 | 3.92 | 3.07 | 2.68 | 2.45 | 2.29 | 2.17 | 2.09 | 2.02 | 1.96 |
| $\infty$ | 3.85 | 3.00 | 2.61 | 2.38 | 2.22 | 2.11 | 2.02 | 1.95 | 1.89 |
|  |  |  |  |  |  |  |  |  |  |

TABLE 6: Upper 5 Per Cent Points of the F Distribution With $m$ and $n$ Degrees of Freedom: Continued on Next Page.

| $n$ | $\mathrm{~m}=10$ |  |  |  |  |  |  |  |  | $\mathrm{~m}=12$ | $\mathrm{~m}=15$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathrm{~m}=20$ | $\mathrm{~m}=24$ | $\mathrm{~m}=30$ | $\mathrm{~m}=40$ | $\mathrm{~m}=60$ | $\mathrm{~m}=120 \mathrm{~m}=\infty$ |  |  |  |  |  |  |
| 1 | 239.47 | 240.76 | 241.87 | 242.75 | 243.11 | 243.22 | 243.12 | 242.50 | 240.63 | 233.02 |  |
| 2 | 19.40 | 19.41 | 19.43 | 19.45 | 19.45 | 19.46 | 19.47 | 19.48 | 19.49 | 19.50 |  |
| 3 | 8.79 | 8.74 | 8.70 | 8.66 | 8.64 | 8.62 | 8.59 | 8.57 | 8.55 | 8.53 |  |
| 4 | 5.96 | 5.91 | 5.86 | 5.80 | 5.77 | 5.75 | 5.72 | 5.69 | 5.66 | 5.63 |  |
| 5 | 4.74 | 4.68 | 4.62 | 4.56 | 4.53 | 4.50 | 4.46 | 4.43 | 4.40 | 4.37 |  |
| 6 | 4.06 | 4.00 | 3.94 | 3.87 | 3.84 | 3.81 | 3.77 | 3.74 | 3.70 | 3.67 |  |
| 7 | 3.64 | 3.57 | 3.51 | 3.44 | 3.41 | 3.38 | 3.34 | 3.30 | 3.27 | 3.23 |  |
| 8 | 3.35 | 3.28 | 3.22 | 3.15 | 3.12 | 3.08 | 3.04 | 3.01 | 2.97 | 2.93 |  |
| 9 | 3.14 | 3.07 | 3.01 | 2.94 | 2.90 | 2.86 | 2.83 | 2.79 | 2.75 | 2.71 |  |
| 10 | 2.98 | 2.91 | 2.85 | 2.77 | 2.74 | 2.70 | 2.66 | 2.62 | 2.58 | 2.54 |  |
| 11 | 2.85 | 2.79 | 2.72 | 2.65 | 2.61 | 2.57 | 2.53 | 2.49 | 2.45 | 2.41 |  |
| 12 | 2.75 | 2.69 | 2.62 | 2.54 | 2.51 | 2.47 | 2.43 | 2.38 | 2.34 | 2.30 |  |
| 13 | 2.67 | 2.60 | 2.53 | 2.46 | 2.42 | 2.38 | 2.34 | 2.30 | 2.25 | 2.21 |  |
| 14 | 2.60 | 2.53 | 2.46 | 2.39 | 2.35 | 2.31 | 2.27 | 2.22 | 2.18 | 2.14 |  |
| 15 | 2.54 | 2.48 | 2.40 | 2.33 | 2.29 | 2.25 | 2.20 | 2.16 | 2.11 | 2.07 |  |
| 16 | 2.49 | 2.42 | 2.35 | 2.28 | 2.24 | 2.19 | 2.15 | 2.11 | 2.06 | 2.02 |  |
| 17 | 2.45 | 2.38 | 2.31 | 2.23 | 2.19 | 2.15 | 2.10 | 2.06 | 2.01 | 1.97 |  |
| 18 | 2.41 | 2.34 | 2.27 | 2.19 | 2.15 | 2.11 | 2.06 | 2.02 | 1.97 | 1.92 |  |
| 19 | 2.38 | 2.31 | 2.23 | 2.16 | 2.11 | 2.07 | 2.03 | 1.98 | 1.93 | 1.88 |  |
| 20 | 2.35 | 2.28 | 2.20 | 2.12 | 2.08 | 2.04 | 1.99 | 1.95 | 1.90 | 1.85 |  |
| 21 | 2.32 | 2.25 | 2.18 | 2.10 | 2.05 | 2.01 | 1.96 | 1.92 | 1.87 | 1.82 |  |
| 22 | 2.30 | 2.23 | 2.15 | 2.07 | 2.03 | 1.98 | 1.94 | 1.89 | 1.84 | 1.79 |  |
| 23 | 2.27 | 2.20 | 2.13 | 2.05 | 2.01 | 1.96 | 1.91 | 1.86 | 1.81 | 1.76 |  |
| 24 | 2.25 | 2.18 | 2.11 | 2.03 | 1.98 | 1.94 | 1.89 | 1.84 | 1.79 | 1.74 |  |
| 25 | 2.24 | 2.16 | 2.09 | 2.01 | 1.96 | 1.92 | 1.87 | 1.82 | 1.77 | 1.72 |  |
| 26 | 2.22 | 2.15 | 2.07 | 1.99 | 1.95 | 1.90 | 1.85 | 1.80 | 1.75 | 1.70 |  |
| 27 | 2.20 | 2.13 | 2.06 | 1.97 | 1.93 | 1.88 | 1.84 | 1.79 | 1.73 | 1.68 |  |
| 28 | 2.19 | 2.12 | 2.04 | 1.96 | 1.91 | 1.87 | 1.82 | 1.77 | 1.71 | 1.66 |  |
| 29 | 2.18 | 2.10 | 2.03 | 1.94 | 1.90 | 1.85 | 1.81 | 1.75 | 1.70 | 1.65 |  |
| 30 | 2.16 | 2.09 | 2.01 | 1.93 | 1.89 | 1.84 | 1.79 | 1.74 | 1.68 | 1.63 |  |
| 40 | 2.08 | 2.00 | 1.92 | 1.84 | 1.79 | 1.74 | 1.69 | 1.64 | 1.58 | 1.52 |  |
| 60 | 1.99 | 1.92 | 1.84 | 1.75 | 1.70 | 1.65 | 1.59 | 1.53 | 1.47 | 1.40 |  |
| 120 | 1.91 | 1.83 | 1.75 | 1.66 | 1.61 | 1.55 | 1.50 | 1.43 | 1.35 | 1.27 |  |
| $\infty$ | 1.83 | 1.75 | 1.67 | 1.57 | 1.52 | 1.46 | 1.39 | 1.32 | 1.22 | 1.00 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |

TABLE 7: Upper 5 Per Cent Points of the F Distribution With $m$ and $n$ Degrees of Freedom: Continued From Last Page.

|  | $k=1$ |  | $k=2$ |  | $k=3$ |  | $k=4$ |  | $k=5$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $n$ | $d_{L}$ | $d_{U}$ | $d_{L}$ | $d_{U}$ | $d_{L}$ | $d_{U}$ | $d_{L}$ | $d_{U}$ | $d_{L}$ | $d_{U}$ |
| 15 | 1.08 | 1.36 | 0.95 | 1.54 | 0.82 | 1.75 | 0.69 | 1.97 | 0.56 | 2.21 |
| 16 | 1.10 | 1.37 | 0.98 | 1.54 | 0.86 | 1.73 | 0.74 | 1.93 | 0.62 | 2.15 |
| 17 | 1.13 | 1.38 | 1.02 | 1.54 | 0.90 | 1.71 | 0.78 | 1.90 | 0.67 | 2.10 |
| 18 | 1.16 | 1.39 | 1.05 | 1.53 | 0.93 | 1.69 | 0.82 | 1.87 | 0.71 | 2.06 |
| 19 | 1.18 | 1.40 | 1.08 | 1.53 | 0.97 | 1.68 | 0.86 | 1.85 | 0.75 | 2.02 |
| 20 | 1.20 | 1.41 | 1.10 | 1.54 | 1.00 | 1.68 | 0.90 | 1.83 | 0.79 | 1.99 |
| 21 | 1.22 | 1.42 | 1.13 | 1.54 | 1.03 | 1.67 | 0.93 | 1.81 | 0.83 | 1.96 |
| 22 | 1.24 | 1.43 | 1.15 | 1.54 | 1.05 | 1.66 | 0.96 | 1.80 | 0.86 | 1.94 |
| 23 | 1.26 | 1.44 | 1.17 | 1.54 | 1.08 | 1.66 | 0.99 | 1.79 | 0.90 | 1.92 |
| 24 | 1.27 | 1.45 | 1.19 | 1.55 | 1.10 | 1.66 | 1.01 | 1.78 | 0.93 | 1.90 |
| 25 | 1.29 | 1.45 | 1.21 | 1.55 | 1.12 | 1.66 | 1.04 | 1.77 | 0.95 | 1.89 |
| 26 | 1.30 | 1.46 | 1.22 | 1.55 | 1.14 | 1.65 | 1.06 | 1.76 | 0.98 | 1.88 |
| 27 | 1.32 | 1.47 | 1.24 | 1.56 | 1.16 | 1.65 | 1.08 | 1.76 | 1.01 | 1.86 |
| 28 | 1.33 | 1.48 | 1.26 | 1.56 | 1.18 | 1.65 | 1.10 | 1.75 | 1.03 | 1.85 |
| 29 | 1.34 | 1.48 | 1.27 | 1.56 | 1.20 | 1.65 | 1.12 | 1.74 | 1.05 | 1.84 |
| 30 | 1.35 | 1.49 | 1.28 | 1.57 | 1.21 | 1.65 | 1.14 | 1.74 | 1.07 | 1.83 |
| 31 | 1.36 | 1.50 | 1.30 | 1.57 | 1.23 | 1.65 | 1.16 | 1.74 | 1.09 | 1.83 |
| 32 | 1.37 | 1.50 | 1.31 | 1.57 | 1.24 | 1.65 | 1.18 | 1.73 | 1.11 | 1.82 |
| 33 | 1.38 | 1.51 | 1.32 | 1.58 | 1.26 | 1.65 | 1.19 | 1.73 | 1.13 | 1.81 |
| 34 | 1.39 | 1.51 | 1.33 | 1.58 | 1.27 | 1.65 | 1.21 | 1.73 | 1.15 | 1.81 |
| 36 | 1.40 | 1.52 | 1.34 | 1.58 | 1.28 | 1.65 | 1.22 | 1.73 | 1.16 | 1.80 |
| 36 | 1.41 | 1.52 | 1.35 | 1.59 | 1.29 | 1.65 | 1.24 | 1.73 | 1.18 | 1.80 |
| 37 | 1.42 | 1.53 | 1.36 | 1.59 | 1.31 | 1.66 | 1.25 | 1.72 | 1.19 | 1.80 |
| 38 | 1.43 | 1.54 | 1.37 | 1.59 | 1.32 | 1.66 | 1.26 | 1.72 | 1.21 | 1.79 |
| 39 | 1.43 | 1.54 | 1.38 | 1.60 | 1.33 | 1.66 | 1.27 | 1.72 | 1.22 | 1.79 |
| 40 | 1.44 | 1.54 | 1.39 | 1.60 | 1.34 | 1.66 | 1.29 | 1.72 | 1.23 | 1.79 |
| 45 | 1.48 | 1.57 | 1.43 | 1.62 | 1.38 | 1.67 | 1.34 | 1.72 | 1.29 | 1.78 |
| 50 | 1.60 | 1.59 | 1.46 | 1.63 | 1.42 | 1.67 | 1.38 | 1.72 | 1.34 | 1.77 |
| 55 | 1.53 | 1.60 | 1.49 | 1.64 | 1.45 | 1.68 | 1.41 | 1.72 | 1.38 | 1.77 |
| 60 | 1.55 | 1.62 | 1.51 | 1.65 | 1.48 | 1.69 | 1.44 | 1.73 | 1.41 | 1.77 |
| 65 | 1.57 | 1.63 | 1.54 | 1.66 | 1.50 | 1.70 | 1.47 | 1.73 | 1.44 | 1.77 |
| 70 | 1.58 | 1.64 | 1.55 | 1.67 | 1.52 | 1.70 | 1.49 | 1.74 | 1.46 | 1.77 |
| 75 | 1.60 | 1.65 | 1.57 | 1.68 | 1.54 | 1.71 | 1.51 | 1.74 | 1.49 | 1.77 |
| 80 | 1.61 | 1.66 | 1.59 | 1.69 | 1.56 | 1.72 | 1.53 | 1.74 | 1.51 | 1.77 |
| 85 | 1.62 | 1.67 | 1.60 | 1.70 | 1.57 | 1.72 | 1.55 | 1.75 | 1.52 | 1.77 |
| 90 | 1.63 | 1.68 | 1.61 | 1.70 | 1.59 | 1.73 | 1.57 | 1.75 | 1.54 | 1.78 |
| 95 | 1.64 | 1.69 | 1.62 | 1.71 | 1.60 | 1.73 | 1.58 | 1.75 | 1.56 | 1.78 |
| 100 | 1.65 | 1.69 | 1.63 | 1.72 | 1.61 | 1.74 | 1.59 | 1.76 | 1.57 | 1.78 |

NOTE: For $d>2$, compare $4-d$ to the bounds given. $k$ is the number of independent variables (excluding the constant term).

TABLE 8: Five Per Cent Point for the Durbin-Watson Statistic. SOURCE: Durbin and Watson (1951), Reprinted from Biometrika with the permission of Biometrika Trustees.

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