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## Online Classified Ads

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### Aon Hewitt

#### Investment Consulting Leader

##### About Aon Hewitt

Aon Hewitt is the global leader in human resources consulting and outsourcing solutions. We partner with organizations to solve their most complex benefits, talent, and related financial challenges. We deliver the strongest team of professionals (more than 29,000 in 90 countries) in the industry who have access to the widest breadth and depth of expertise and services, in more locations, and for more industry segments than any other human resources firm.

Our singular focus is on our clients: we deliver distinctive value, top-rated customer service and measurable business impact.

##### About Our Canadian Investment Consulting Practice

Our Canadian practice has been focused on the needs of Canadian institutional investment consulting since 1973. Our experienced team of 80 colleagues provides a full-range of consulting services including: defined benefit plans, defined contribution plans, group registered retirement savings plans and insurance companies, as well as trusts, endowments and foundations.

Our dedicated team adds client value by:

- Assisting institutional investors in fulfilling fiduciary obligations
- Developing prudent long-term investment strategies
- Educating through quarterly reports, investment policy and special presentations
- Promoting good governance of fund assets as an on-going process
- Simplifying complex investment issues
- Understanding the importance of investment results to the health of the fund

##### About the Investment Consulting Leader Role

The Investment Consulting Leader is responsible for implementing strategies within the practice to drive business results and provide our clients with best in class service and solutions. Frequently this means driving broader long and short-term strategies with the potential to impact the entire organization. As our practice leader, you will have high degree of autonomy operating within general management direction and functional policies, locally, regionally and nationally. You will have budgetary responsibility for the practice.

Your experience should speak for itself! Our ideal candidate will have a history of working on, and through, a number of unique issues unique to Canada. To be successful, we expect that you to have a strong, yet broad grasp of practices or principles in a highly specialized field or in a cross-functional settings.

As our Practice Leader, the successful candidate will:

- Create a high-performance client-service culture, aligned to the Aon Leadership Model.
- Lead and direct the vision and execution for Investment Consulting to support business growth.
- Lead the IC practice to achieve sales and business development goals.
- Develop innovative solutions and products to drive business results.
- Champion client and colleague engagement as the foundation in building a sustainable organization.
- Build a solid relationship with our retirement operations leader and drive

## Quick Links

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operational efficiencies.

- Champion responsive and effective succession, performance management, and learning and development solutions.
- Develop colleague specialization in support of business growth.
- Collaborate with practice leads and Aon Canada business units to establish cross sell success.
- Lead change management initiatives in support of business planning efforts.

#### About Our Canadian Clients

Our clients are our lifeblood. As our practice leader, you will continue to develop and maintain our valuable client and resource relationships. You will serve as an advisor and subject matter expert not only to clients, but also to Aon where we need to rely on your expertise and broad-spectrum industry knowledge.

We have clients from coast to coast in all markets and regions. From the Province of Prince Edward Island to the University of Saskatchewan, Four Seasons Hotels and Resorts to TimberWest, regardless of sector, our clients come because we number one in the industry for both advice and service.

To request additional information about this position, contact Beverly Yewchuck on 416-868-5706 or at [beverly.yewchuck@aon.ca](mailto:beverly.yewchuck@aon.ca)

[www.aon.ca](http://www.aon.ca)

*Date Posted: 2012-08-08 - Expiry Date: 2012-09-07*

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#### Northbridge Insurance

##### Manager/Director, Actuarial Pricing, Business & Social Services – Toronto, ON

Reporting to the Vice President of Actuarial Pricing, the successful candidate will be accountable for developing and managing the rate review process by directing the acquisition, evaluation and analysis of company and industry data used in the development of pricing protocols.

Please visit [www.nbfc.com](http://www.nbfc.com) to view the complete job posting and learn more about our company.

*Date Posted: 2012-08-07 - Expiry Date: 2012-09-06*

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#### Amrop Knightsbridge

##### VICE-PRÉSIDENT, RÉGIMES DE RETRAITE

Notre client, l'un des plus importants groupes financiers québécois ayant des bureaux pancanadiens, élabore des solutions sur mesure en matière d'actuariat et de consultation. Nous avons été mandatés pour lui trouver un cadre d'expérience pour prendre part à sa croissance.

Relevant du président, directeur général, vous réaliserez l'élaboration de plans d'affaires stratégiques et participerez aux initiatives de développement des affaires auprès des clients actuels et éventuels. Vous agirez à titre de gestionnaire pour les comptes clients, comme mentor auprès d'employés et à titre d'agent du changement en demeurant aux faits des tendances du marché. Vous participerez aux travaux de votre équipe de la pratique Retraite, vous veillerez à leur perfectionnement dans un contexte d'amélioration continue. Vous vous assurerez d'un rendement supérieur en ce qui concerne la production de revenus, la gestion financière et la qualité du travail dans son ensemble.

Idéalement, membre de l'Institut canadien des actuaires, vous avez acquis un minimum de 15 ans d'expérience en conception de régimes de retraite et en développement des affaires. Vous avez une facilité à maintenir des relations durables tout en conduisant des négociations réussies. Vous êtes à l'aise dans la présentation d'offres de services à de hauts dirigeants tout en apportant des solutions d'affaires novatrices. Vous êtes reconnu pour vos habiletés en consultation et en développement d'affaires. Votre potentiel est élevé car vous êtes intéressé à progresser jusqu'aux plus hauts postes de la direction. De plus, vous possédez les compétences pour gérer, former et coacher une équipe. Enfin, vous avez l'envergure et le professionnalisme corporatif que ce poste exige pour la réussite de la pratique Retraite.

Si le défi est à la mesure de vos talents ou si vous connaissez quelqu'un qui correspond à cette description, n'hésitez pas à communiquer avec :

Sylvie Malo  
Amrop Knightsbridge  
(anciennement Belle Isle, Djandji – Recherche de Cadres)  
600, boul. De Maisonneuve, bur. 2510  
Montréal, Québec H3A 3J2  
Téléphone : (514) 323-2797  
Site Web : [www.amropknightsbridge.ca](http://www.amropknightsbridge.ca)

Courriel : [sylvie.malo@sympatico.ca](mailto:sylvie.malo@sympatico.ca)

N.B. : L'emploi du masculin est fait dans le simple but d'alléger le contenu

*Date Posted: 2012-08-01 - Expiry Date: 2012-09-01*

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## **Agrium**

### **Pension & Benefits Manager**

Agrium is one of the world's largest nutrient and fertilizer producers. Ranked as one of the Top 55 Employers in Alberta, a Top 100 Employer in Canada, one of Canada's Top 10 Admired Corporate Cultures and a Best Diversity Employer, we are proud to be recognized as a leader in attracting and retaining employees. Agrium's High Performance Culture encourages an environment of accountability, collaboration, integrity, leadership, quality and career development.

We are currently recruiting for the following position in our Calgary, Alberta Office:

### **Pension & Benefits Manager**

Reporting to the Senior Director, Total Rewards, this position plays a key role in the design, policy development, financial management and reporting, governance, and communication of Agrium's global retirement and benefits plans in support of our business strategy. This role requires a strategic thinker, with a consultative approach, who has proven strong communications skills, the ability to influence, bring innovation, and best practices to our Total Rewards programs.

A detailed job description along with required qualifications is available at [www.agrium.com/careers](http://www.agrium.com/careers).

If you are interested in this challenging opportunity please apply in confidence directly at [www.agrium.com/careers](http://www.agrium.com/careers).

*Date Posted: 2012-07-26 - Expiry Date: 2012-08-25*

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## **OPTIMUM**

### **DIRECTEUR DE LA TARIFICATION**

Relevant de la vice-présidente adjointe, actuariat et actuaire désignée, le titulaire de ce nouveau poste :

- dirige une équipe de jeunes professionnels, s'assure d'utiliser pleinement leurs compétences, les encadre et veille à leur développement
- responsable de la tarification pancanadienne des produits d'assurance particuliers/entreprises
- amélioration des outils et processus de tarification

#### Compétences

- excellente connaissance du secteur d'activités
- expérience de travail pertinente
- capacité à émettre et justifier des recommandations
- rigueur, jugement d'affaires et orienté solutions

Candidature : [rh-hr@optimum-general.com](mailto:rh-hr@optimum-general.com)

Description complète : [www.groupe-optimum.com](http://www.groupe-optimum.com)

*Date Posted: 2012-07-24 - Expiry Date: 2012-08-23*

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## **Morneau Shepell**

### **Senior Consultant**

**Morneau Shepell** is currently looking for a Senior Consultant to join our growing Ontario Pension Consulting Practice. The Senior Consultant reports to the Actuarial Principal and is located at our Head Office in Toronto. The successful candidate will lead a team that provides consulting and actuarial services to clients.

For a more detailed description of this role and our organization, please visit our [careers page](#).

*Date Posted: 2012-07-23 - Expiry Date: 2012-08-22*

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## **Equitable Life of Canada**

**Actuary, Director of Risk & Capital Management**

Equitable Life of Canada is currently seeking an Actuary, Director of Risk & Capital Management in our Waterloo, Ontario head office. Reporting to the Senior Vice-President & CFO, the successful candidate will be responsible for all aspects of capital management, including financial reporting of MCCSR, capital projections, Risk Management, and, monitoring regulatory changes and analysis for business plan and DCAT.

Please visit [www.equitable.ca](http://www.equitable.ca) to view the complete job posting and learn more about our company.

*Date Posted: 2012-07-23 - Expiry Date: 2012-08-22*

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**Mercer****Actuarial Consultant**

**Mercer** is a leading global provider of consulting, outsourcing and investment services, with more 18,000 employees, based in over 40 countries, who ensures integrated, worldwide solutions. The company is a wholly-owned subsidiary of Marsh & McLennan Companies, Inc., which lists its stock (ticker symbol: MMC) on the New York, Chicago and London stock exchanges.

The Actuarial Consultant is the lead consultant on small to medium size clients or a co-lead consultant on large clients. To fulfill this role, the Actuary will:

- Perform necessary calculations or analysis on special retirement projects analyzing their impact on all of a client's retirement plans.
- Review analyst and junior consultant analysis and client work; acts as final technical review for client projects.
- Lead client meetings and presentations.
- Acts as day to day contact for clients and is responsible for ensuring problem resolution.
- Supervise two or more employees as direct reports.
- Create project work plans and monitor timelines and budgets.

**Qualifications:**

- Bachelor's degree in Math, Actuarial Science, Statistics, Economics, Finance or related field
- 5+ years pension related work experience preferably in a consulting environment
- Successful client relationship experience and proven project management experience
- Superior proficiency in Microsoft Excel
- Superior analytical ability and strong presentation skills
- Fellow of the Society of Actuaries (an asset)

To apply on-line, please visit the Careers section of our site at [www.mercer.com](http://www.mercer.com).

*Date Posted: 2012-07-23 - Expiry Date: 2012-08-22*

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