## EXAMPLE OF COMMON MISLEADING RETIREMENT ADVICE: USED 10% RETURN, DOESN"T ALLOW FOR INFLATION

This dangerously confused example is from a well-known financial web site. It uses 10% interest, ignores inflation, and considers a single lump sum rather than annual savings. A more correct set of numbers would use an interest rate of about 3% per annum real (above inflation) and calculate  $s_{65-x}$ . Everyone knows that we should start saving for retirement at 20-30, not at 50, But it doesn't really make you have 20 times the spending power.

"Assume for a moment that we've collected a barbershop quartet of retirees who started saving for retirement at 20, 30, 40, and 50 years old. Assume each put away \$10,000 that grew at the market's average annual 10% rate of return until retirement.

Our hypothetical retirees all expected to retire at age 65.

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20-year-old lead	\$880,000	\$665,000
30-year-old tenor	\$326,000	\$242,000
40-year-old bass	\$121,000	\$89,000
50-year-old baritone	\$45,000	\$33,000 ""

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