## EXAMPLE OF COMMON MISLEADING RETIREMENT ADVICE: USED 10\% RETURN, DOESN"T ALLOW FOR INFLATION

This dangerously confused example is from a well-known financial web site. It uses $10 \%$ interest, ignores inflation, and considers a single lump sum rather than annual savings. A more correct set of numbers would use an interest rate of about 3\% per annum real (above inflation) and calculate $\mathrm{s}_{65-\mathrm{x}] \text {. Everyone knows that we should start saving for retirement at 20-30, }}$ not at 50 , But it doesn't really make you have 20 times the spending power.
""Assume for a moment that we've collected a barbershop quartet of retirees who started saving for retirement at 20, 30, 40, and 50 years old. Assume each put away $\$ 10,000$ that grew at the market's average annual 10\% rate of return until retirement.

Our hypothetical retirees all expected to retire at age 65.

|  | Retire at Age 65 | Retire at Age 62 |
| :---: | :---: | :---: |
| 20-year-old lead | $\$ 880,000$ | $\$ 665,000$ |
| 30-year-old tenor | $\$ 326,000$ |  |
| 40-year-old bass | $\$ 121,000$ | $\$ 242,000$ |
| 50-year-old <br> baritone | $\$ 45,000$ | $\$ 89,000$ |

